



# 4RE/VISTA Price Quote

CUSTOMER: McKinney Police Department

ISSUED: 7/17/2017 6:19 AM

DIR-TSO-TMP226 (VISTA & EL)  
http://watchguardvideo.com/files/pdf/DIR-Wearable-Price-List.pdf  
DIR-TSO-2556 (Redactive)  
http://dir.texas.gov/View-Search/Contracts-Detail.aspx?contractnumber=DIR-TSO-2556

EXPIRATION: 10/2/2017 10:00 PM

**TOTAL PROJECT ESTIMATED AT:  
\$340,204.08**

ATTENTION: Jody Morse

SALES CONTACT: Izzy Valdovino

PHONE: 972-547-2700

DIRECT:

E-MAIL:

E-MAIL: IzzyV@watchguardvideo.com

## 4RE and VISTA Proposal

### VISTA HD Cameras and Options

Part Number	Detail	Qty	Direct	Discount	Total Price
HDW-ETH-SWT-005	VISTA HD, 4RE, Smart PoE Switch	90.00	\$195.00	\$19.50	\$15,795.00
VIS-CHG-BS2-KIT	VISTA Charging Base R2 Kit, incl. Power and USB Cables	175.00	\$95.00	\$19.00	\$13,300.00
VIS-VTS-DTC-001	VISTA Transfer Station Assy, for 8 Cameras, Ethernet	5.00	\$1,495.00	\$149.50	\$6,727.50
VIS-MNT-KIT-001	VISTA HD, Locking Magnetic Chest Mount, Assembly (3mm posts)	100.00	\$50.00	\$5.00	\$4,500.00
VIS-SHR-CLP-100	VISTA HD, Shirt Clip with Slider	100.00	\$30.00	\$3.00	\$2,700.00
VIS-BLT-CLP-002	VISTA HD, Duty Belt Clip (v2) with 3mm posts	100.00	\$20.00	\$2.00	\$1,800.00
VIS-EXT-WIF-001	VISTA HD WiFi Additional Camera Only	175.00	\$995.00	\$99.50	\$156,712.50
VIS-CHG-WIF-KIT	VISTA HD, WiFi Charging Radio Base Kit, incl. Power and Cables	90.00	\$200.00	\$20.00	\$16,200.00

### VISTA HD Warranties

Part Number	Detail	Qty	Direct	Discount	Total Price
WAR-VIS-WIF-NOF	Warranty, VISTA WiFi, 3 Year No-Fault	175.00	\$450.00	\$45.00	\$70,875.00

### Evidence Library 4 Web Software and Licensing

Part Number	Detail	Qty	Direct	Discount	Total Price
KEY-EL4-DEV-004	Evidence Library 4 Web VISTA Combo-Discount Device License Key	90.00	\$75.00	\$0.42	\$6,712.20
KEY-EL4-DEV-002	Evidence Library 4 Web VISTA Device License Key	85.00	\$150.00	\$0.85	\$12,677.75

### Additional Software and Licensing

Part Number	Detail	Qty	Direct	Discount	Total Price
KEY-WGV-RED-001	Software, REDACTIVE(sm), Single Seat License Key	2.00	\$3,995.00	\$605.00	\$6,780.00
WAR-WGR-MNT-3YR	Software Maintenance, REDACTIVE(sm), 3-Year Bundle (Months 1-36)	2.00	\$2,250.00	\$2.00	\$4,496.00

415 Century Parkway • Allen, TX • 75013  
Toll Free (800) 605-6734 • Main (972) 423-9777 • Fax (972) 423-9778  
[www.WatchGuardVideo.com](http://www.WatchGuardVideo.com)



# 4RE/VISTA Price Quote

## WatchGuard Video Technical Services

Part Number	Detail	Qty	Direct	Discount	Total Price
SVC-4RE-INS-100	4RE System Installation, In-Car (Per Unit Charge)	90.00	\$175.00	\$0.00	\$15,750.00
SVC-4RE-ONS-400	4RE System Setup, Configuration, Testing and Training (WG-TS)	1.00	\$2,500.00	\$46.87	\$2,453.13
BRK-DV1-MIC-100	No technology refresh	175.00	\$1,145.00	\$1,145.00	\$0.00

## Shipping and Handling

Part Number	Detail	Qty	Direct	Discount	Total Price
Freight	Shipping/Handling and Processing Charges	1.00	\$2,725.00	\$0.00	\$2,725.00
					<b>\$340,204.08</b>

Total Estimated Tax, may vary from State to State \$0.00

Configuration Discounts	<b>\$235,660.92</b>
Additional Quote Discount	<b>\$0.00</b>
<b>Total Amount</b>	<b>\$340,204.08</b>

NOTE: This is only an estimate for 4RE & VISTA related hardware, software and WG Technical Services. Actual costs related to a turn-key operation requires more detailed discussion and analysis, which will define actual back-office costs and any costs associated with configuration, support and installation. Please contact your sales representative for more details.

To accept this quotation, sign, date and return with Purchase Order: \_\_\_\_\_ DATE: \_\_\_\_\_