Chad Walker Director of Business Development June 2014



As is typical for MEDC, this past month was very busy. Steve Duncan and Renee Frangione, our account representatives from Development Counsellors International, made a site visit to McKinney 5/23 - 5/29. The purpose of this visit was to familiarize them with McKinney so they can better represent the community as they contact companies and promote McKinney to potential prospects. While they were here, we gave them an in-depth tour of the city and a general overview of the DFW area. They met with representatives from several key local allies including the McKinney National Airport, the McKinney Corporate Center at Craig Ranch, and the Collin College Skills Development Program. Both Renee and Steve were very impressed with McKinney and the resources that we have here.

Business Development Activities:

- Hosted DCI May 28th & 29th
- Met with Project Float on 5/30
- Attended the Area Development Consultants Forum in Columbus, OH, 6/1 6/3
- Attended CoreNet Annual Economic Forecast Luncheon on 6/5

Projects:

I have several active projects in the pipeline, but none of them require board action this month.

Miscellaneous Activities:

- Attended Dallas Regional Chamber Luncheon on 6/4
- Attended Serve McKinney event on 6/11