



Proposal for The City of McKinney

Bid No. 15-58RFP, Computer Refresh Plan

Due Date: Thursday, June 18, 2015 at 2:00 PM





One Dell Way
Round Rock
TX 78682, USA

www.dell.com

June 16, 2015

Abri Sterlacci, Contract Administrator
City of McKinney
1550D South College
McKinney, TX 75069

Dear Ms. Sterlacci,

Thank you for this opportunity to submit a proposal for City of McKinney's forthcoming technology project. We have studied the information provided to us about your business requirements and carefully analyzed your technology needs. The solution recommended for the City has been designed to meet your needs in the most cost effective way without compromising on quality, service or ongoing support.

Dell is helping our customers to bring down the Total Cost of Ownership by simplifying IT. We are committed to providing solutions that will allow the City to reclaim time and cost and increase the productivity of your IT. In addition, we have built environmental consideration into every stage of the Dell product lifecycle including power consumption, helping our customers demonstrate environmentally responsible procurement.

Along with award winning products and services, Dell also offers you a dedicated program account team that is committed to working with you and your procurement needs. This team includes:

- An Account Manager to ensure overall account satisfaction
- System Consultants to provide a seamless deployment experience
- Technical Sales Representatives to facilitate order management
- Customer Service Representatives to provide post-sale support

Dell looks forward to working with you on this project. Should you have any questions regarding this response, please contact me at 512-728-5259 or online at Staci_Mcdonald@dell.com.

Dell's receipt of an Award or Purchase Order for RFP No. 15-58RFP, Computer Refresh Plan and subsequent performance in relation to this response shall be governed by and understood to indicate the City's acceptance of the Dell | Texas Department of Information Resources (DIR) contract #DIR-SDD-1951. Any terms in RFP No. 15-58RFP, Computer Refresh Plan or on a resulting Purchase Order from the City to Dell shall not be applicable.

Additional questions may be directed to your Account Executive, Frankie Ramirez, at 214-274-4221 or online at Frankie_Ramirez@Dell.com.

Sincerely,

A handwritten signature in blue ink that reads "Staci McDonald".

Staci McDonald
Proposal Consultant

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Proposal Form

SIGNATURE PAGE

As permitted under Chapter 791 of the Texas Government Code, other governmental entities may wish to participate under the same terms and conditions contained in this contract (i.e. piggyback). In the event any other entity participates, all purchase orders will be issued directly from and shipped directly to the entity requiring supplies/services. The City of McKinney shall not be held responsible for any orders placed, deliveries made or payment for supplies/services ordered by another entity. Each entity reserves the right to determine their participation in this contract. Would bidder be willing to allow other governmental entities to piggyback off this contract, if awarded, under the same terms and conditions?

Yes No

This proposal shall remain in effect for ninety (90) days from opening and shall be exclusive of federal excise and state and local sales tax (exempt).

The undersigned agrees, if the best and final proposal is accepted, to furnish any and all items upon which prices are offered, at the price and upon the terms and conditions contained in the Request for Proposals, General Conditions, Terms of Contract, and Specifications and all other items made a part of the accepted contract.

The undersigned affirms that they are duly authorized to execute the contract, that this company, corporation, firm, partnership or individual has not prepared this proposal in collusion with any other offeror, and that the contents of this proposal as to prices, terms or conditions of said proposal have not been communicated by the undersigned nor by any employee or agent to any other offeror or to any other person(s) engaged in this type of business prior to the official opening of this proposal. And further, that neither the offeror nor their employees nor agents have been for the past six (6) months directly nor indirectly concerned in any pool or agreement or combination to control the price of goods or services on, nor to influence any person to propose or not to propose thereon.

Dell acknowledges receipt of Addendums 1 and 2.

Dell Marketing, L.P.

Offeror (Entity Name)

Staci McDonald

Signature

One Dell Way

Street & Mailing Address

Staci McDonald

Print Name of Signator

Round Rock, Texas 78682

City, State and Zip

Proposal Consultant

Title of Signator

512-728-5259

Telephone No.

512-283-9092

Fax No.



Staci Mcdonald@dell.com

Not Applicable

E-mail Address

Mobile No.

June 16, 2015

Date Signed

If not the same as above, indicate the city and state that your principal place of business is located:

Dell's receipt of an Award or Purchase Order for RFP No. 15-58RFP, Computer Refresh Plan and subsequent performance in relation to this response shall be governed by and understood to indicate the City's acceptance of the Dell | Texas Department of Information Resources (DIR) contract #DIR-SDD-1951. Any terms in RFP No. 15-58RFP, Computer Refresh Plan or on a resulting Purchase Order from the City to Dell shall not be applicable.

Bid No. 15-58RFP

INQUIRIES

Requests for information/clarifications regarding this RFP shall be directed in writing to Abri Sterlacchi, Contract Administrator by e-mail: asterlac@mckinnetexas.org. The City of McKinney, as it determines necessary for interpretation or clarification, will respond to such questions through addenda.

TIMELINE

The upcoming schedule of events is tentatively scheduled as follows:

- Advertise/Release RFP May 24, 2015
- Proposal Due Date June 11, 2015
- Review of Proposals Complete June 17, 2015
- Recommendation for Award of Contract July 20, 2015
- Expected Completion Date September 30, 2015

Acknowledgment of Addenda (if any):

Addendum 1	<u>Yes</u>	Date Received	<u>June 4, 2015</u>
Addendum 2	<u>Yes</u>	Date Received	<u>June 9, 2015</u>
Addendum 3	<u> </u>	Date Received	<u> </u>



Executive Summary

Thank you for the opportunity to provide the City of McKinney with a proposal for your computer refresh plan. We have worked diligently to ensure the configurations we are presenting will meet your growing needs. As an extension of our existing business relationship, our goal is to propose a solution that achieves the following:

- Leverage your existing investment in Dell hardware technology.
- Provide additional value-adds to further support McKinney's overall business-driven technology needs.

Below is a summary of the value-added components of the proposal that will be provided, at no additional charge should the city accept Dell's proposal.

- For every 50 all-in-one units purchased, Dell will supply at no additional cost a spare unit to be used at the discretion of the city. **Estimated value is \$16,398**
- For every 50 standard laptops purchased, Dell will supply at no additional cost a spare unit to be used at the discretion of the city. Docking station will be included. **Estimated value is \$6030.**
- For every 50 rugged units purchased, Dell will supply at no additional cost a spare unit to be used at the discretion of the city. **Estimated value is \$27,608.**
- Dell will supply at no additional cost 4 UltraSharp 34" curved monitors to be used at the discretion of the city. **Estimated value is \$4800.**
- For 2015 and 2016, Dell will support TechDirect fees for 2 technicians thereby allowing the city to be reimbursed for qualified repairs performed by trained personnel. **Valued at \$3000.**

In addition to the value adds above, Dell will also provide a free, one year subscription of Dell Data Protection Encryption/AV for each device purchased in 2015. **Suite is valued at \$129 per device.**

- DDPe/AV includes:
 - Authentication:
 - Advanced authentication device support (smartcards, fingerprint)
 - Reset a forgotten Windows password via your smartphone / Single Sign-On
 - Encryption:
 - Encrypt local drives & external media (FIPS 140 Level 2 certification)
 - Support for any Windows & MAC OS - Agentless Android & iOS security
 - BitLocker & SED support - Advanced port controls
 - Comprehensive threat protection:
 - Anti-virus, Anti-spyware, Host firewall, Host Intrusion Prevention
 - Web reputation services and content filtering
 - Simplified Management:
 - Single pane of glass for managing all components
 - Consolidated status and compliance reporting
 - vMware deployment for quick setup and time to compliance



Firm's Qualifications/Experience

Firm Overview

Define the overall structure of your firm including:

- A descriptive background of your company's history;**

Dell Response:

Dell Company History

Dell has over 25 years of experience of manufacturing and installing computer products as well as providing numerous services. The table below summarizes key milestones in our history.

1984	Michael Dell founds Dell Computer Corporation.
1985	Company introduces the first computer system of its own design; the Turbo, featuring Intel 8088 processor running at eight megahertz.
1987	Dell is first computer systems company to offer next-day, on-site product service. International expansion begins with opening of subsidiary in United Kingdom.
1988	Dell conducts initial public offering of company stock, 3.5 million shares at \$8.50 each.
1990	Manufacturing center in Limerick, Ireland, opened to serve European, Middle Eastern and African markets.
1991	Company introduces its first notebook computer.
1992	Dell included for first time among Fortune 500 roster of world's largest companies.
1993	Dell joins ranks of the top-five computer system makers worldwide. Subsidiaries in Australia and Japan are company's first entries into Asia-Pacific region.
1995	\$8.50 shares of Dell stock worth \$100 on pre-split basis.
1996	Dell opens original Asia-Pacific manufacturing center in Penang, Malaysia. Customers begin buying Dell computers via Internet at www.dell.com . Dell begins major push into network-server market. Company added to Standard & Poor's 500 stock index.
1997	Dell ships its 10-millionth computer system. Per-share value of common stock reaches \$1,000 on pre-split basis. Dell introduces its first workstation systems. Company sales via Internet exceed \$4 million per day, from \$1 million at the start of the year.
1998	Company expands manufacturing facilities in the Americas and Europe, and opens a production and customer center in Xiamen, China. Dell introduces its PowerVault storage products.
1999	Dell opens second major U.S. location in Nashville, Tennessee. Dell opens manufacturing facility in Eldorado do Sul, Brasil to serve Latin America. Dell introduces "e-Support Direct from Dell" online technical support.



Firm's Qualifications/Experience

2000	<p>Company sales via Internet reach \$50 million per day.</p> <p>For the first time, Dell is No. 1 in worldwide workstation shipments.</p> <p>Dell introduces PowerApp appliance servers.</p> <p>Dell ships its one millionth PowerEdge server.</p>
2001	<p>For the first time, Dell ranks No. 1 in global market share.</p> <p>Dell is No. 1 in the United States for standard Intel architecture server shipments.</p> <p>Dell introduces PowerConnect network switches.</p> <p>Dell signs 5 year partnership with EMC to offer the Dell EMC storage product range.</p>
2002	<p>Dell names its Austin Manufacturing Campus the Topfer Manufacturing Center.</p> <p>Dell ships its 2 millionth port in the PowerConnect line of network switches.</p> <p>U.S. consumers choose Dell as their No. 1 computer systems provider.</p> <p>Dell ships its first "blade" server, enters the handheld market with the Axim X5, introduces a standards-based point-of-sale offering for retail customers and enters the projector market with the introduction of the 3100MP projector.</p>
2003	<p>Dell introduces printers for business and consumer customers.</p> <p>Dell launches Dell Recycling to enable customers to recycle or donate to charity computer equipment from any manufacturer.</p> <p>The name change to Dell Inc. is official, reflecting the evolution of the company to a diverse supplier of technology products and services.</p> <p>Dell enters consumer electronics, a natural extension of the company's existing product portfolio that provides customers with a single resource for consumer technology needs.</p>
2004	<p>Dell announces a third U.S. manufacturing facility in North Carolina.</p>
2005	<p>Dell tops list of "America's Most Admired Companies" in Fortune Magazine.</p> <p>Dell Factory opens in Winston-Salem, North Carolina.</p>
2006	<p>Dell ships more than 10 million systems in a single quarter (Q4, FY06) for the first time in its history.</p>
2007	<p>Michael Dell returns as Chief Executive Officer.</p> <p>Dell opens second Brasil manufacturing facility in Hortolandia.</p> <p>Dell opens manufacturing facility in Chennai, India.</p> <p>Dell opens manufacturing facility in Lodz, Poland.</p> <p>Dell acquires SilverBack Technologies, Inc., ASAP Software Express, Inc., and EqualLogic Inc.</p>
2008	<p>Dell acquires The Networked Storage Company, MessageOne Inc., and the Allin Corporation.</p>
2009	<p>Dell formalizes its long term collaboration with Perot Systems and joins with them to form the new Dell Services.</p> <p>Dell and Chinese software maker Kingsoft have agree a mid- to long-term strategic partnership framework.</p>
2010	<p>Dell acquires assets of Exanet, a provider of network-attached storage (NAS) technology.</p> <p>Dell acquires KACE, a leading systems-management appliance company.</p> <p>Dell acquires Scalent, the provider of the software technology used for the Dell Advanced Infrastructure Manager (Dell AIM).</p> <p>Dell acquires Ocarina Networks, a maker of hardware and software designed to reduce the amount of storage capacity enterprises need.</p> <p>Dell acquires SecureWorks, a leader for managed security services providers, bringing a wealth of deep security expertise and global threat intelligence to a wide range of organizations.</p>



	<p>Dell accelerates its enterprise customers' move to the cloud with Dell Virtual Integrated Systems solutions.</p> <p>Newsweek names Dell the greenest company in America.</p>
2011	<p>Dell acquires Compellent, a rapidly growing storage solutions provider, to help our customers better manage data growth, reduce storage costs, and dramatically simplify IT management.</p> <p>Dell announces plans for research and development centers in Silicon Valley in the U.S. and Ra'anana in Israel to support our expansion of key solutions capabilities.</p> <p>Dell celebrates a record-breaking fourth quarter with double-digit growth in the strategic enterprise solutions and services space and the largest single-year revenue increase in company history.</p> <p>Dell acquires InSiteOne, an archiving and image management solution for the healthcare vertical.</p> <p>Dell acquires Force10 Networks, a leader in high-performance data center networking.</p> <p>Dell acquires RNA Networks, a company that brings very specialized software engineering expertise that complements and helps accelerate the future direction of our enterprise solutions.</p>
2012	<p>Dell acquires AppAssure, a global leader in complete server, data, and application protection for virtual, physical, and cloud infrastructures.</p> <p>Dell acquires SonicWALL, Inc. SonicWALL is a global provider of network security, content security, web and email security, secure remote access, and business continuity solutions.</p> <p>Dell acquires Wyse Technology, a privately held global leader in Thin Client computing devices and software.</p> <p>Dell acquires Clarity Solutions. Clarity Solutions is a leading global provider of application modernization and legacy system re-hosting solutions and software.</p> <p>Dell acquires Make Technologies, a leading global provider of application modernization software and services.</p> <p>Dell acquires Quest Software providing solutions for the management of databases, applications, Windows, virtualization, and more.</p> <p>Dell acquires Gale Technologies, a leading provider of infrastructure automation software that allows organizations to streamline the deployment of on-premise and hybrid clouds for self-service access to infrastructure.</p> <p>Dell acquires Credant Technologies, an industry-leading provider of data protection solutions to control, manage and secure data from endpoints to servers, to storage, to applications and the cloud.</p>
2013	<p>Dell acquires Enstratus, an award-winning enterprise cloud-management software and services provider that delivers single and multi-cloud management capabilities.</p> <p>On Oct. 29, 2013, Dell announced the completion of its acquisition by Michael Dell, Dell's founder and CEO, and Silver Lake Partners, a leading global technology firm.</p>
2014	<p>Dell acquires StatSoft, a leading provider of advanced analytics solutions that deliver a wide range of data mining, predictive analytics and data visualization capabilities.</p>

2. Principal business location and any other service locations;

Dell Response:

Dell's corporate headquarters are in Round Rock, Texas, and the company's birthplace. Central Texas is also the home to Dell Americas, the regional business unit for the United States, Canada, South America and Latin America. Dell has regional headquarters in Bracknell, England-for Europe, Middle East and Africa; and in Singapore to serve the Pacific Rim, including Japan, India, China, Australia and New Zealand.

3. Primary line of business;

Dell Response:



Dell Inc. is a leading global information technology company that offers our customers a broad range of products and services. We built our reputation through listening to customers and developing solutions that meet their needs.

Dell is a holding company that conducts its business worldwide through its subsidiaries. We were incorporated in the state of Delaware in 1984. Our global corporate headquarters is located in Round Rock, Texas.

Business Strategy

A few years ago, Dell initiated a broad transformation to become an end-to-end technology solutions provider. A key component of this transformation is shifting our portfolio to products and services that provide higher-value to our customers. As part of this strategy, we emphasize expansion of our enterprise solutions, which include servers, networking, and storage, as well as our services and software capabilities. Our client offerings also continue to be an important element of our strategic transformation.

4. Length of time you have been selling proposed product(s) and/or providing service(s) described in this document;

Dell Response:

Dell has provided the products and services requested in the RFP for over 30 years.

5. Number of locations and where proposed product/services are in use.

Dell Response:

Dell is a leading Global IT Products and Services provider. Dell provides IT Products and Services to customer all over the world.

References

Proposer is requested to include at least three (3) references with names, addresses and telephone numbers with whom the firm has done business. References should include projects similar to that described by these specifications.

Dell Response:

Florida Highway Patrol

Lee Caswell
LeeCaswell@flhsmv.gov
850-617-2389

Florida is a 5 year rugged customer that just refreshed with the Rugged Extreme 12 and Utility rocket modem with similar spec as the deployment below

Florida Highway Patrol purchased 2015 complete docking, mounting solutions and 1833 E6400 XFR notebooks to deploy in State Police patrol vehicles- Ford Crown Victoria, Tahoe's, Charger's.

- HAVIS docking stations with Triple RF
- Quad Band Antenna
- Configuration included touch screen, GOBI 5620, dedicated GPS
- Installation/Deinstallation services for 10 troops at 14 different locations provided by Dell.
- Custom Factory Integration- Dell provided imaging, asset tags, asset reporting



- Havis Sidewinder base plate and mounting hardware
- E-Seek 250 2d/3d card reader
- Competition included Panasonic, General Dynamics, Motorola, Getac

Leon County Florida

Gene Griffin
griffinge@leoncountyfl.gov
(850) 487-9829

Leon County is a 5 year rugged customer that just refreshed with the Rugged Extreme 14 and Rugged with similar spec as the deployment below

Leon County purchased 150 E6400 XFR's with complete docking, mounting deployed in Ford Crown Vic's, Tahoe's and EMS vehicles.

- HAVIS docking stations with Triple RF
- Quad Band Antenna
- Configuration included touch screen, GOBI 5620, dedicated GPS
- Installation/Deinstallation services
- Custom Factory Integration- Dell provided imaging, asset tags, asset reporting
- Havis console mounts
- Seek 250 2d/3d card reader
- Competition included Panasonic, General Dynamics, Getac

Ft Smith Arkansas

Alvey Matlock
amatlock@Fortsmithpd.org
479-652-5695

Ft Smith Arkansas purchased 58 complete docking, mounting solutions to deploy in vehicles- Ford Crown Victoria, Tahoe's, and Charger's.

- HAVIS docking stations with Triple RF
- Quad Band Antenna
- Configuration included touch screen, GOBI 5620, dedicated GPS
- Installation/Deinstallation
- Custom Factory Integration- Dell provided imaging, asset tags, asset reporting
- Havis Sidewinder base plate and mounting hardware
- E-Seek 250 2d/3d card reader
- RSA Token for Iphone
- Competition included Panasonic, General Dynamics, Motorola,



Lubbock PD

Lieutenant Neal Barron
nbarron@mail.ci.lubbock.tx.us
(806) 775-2751

Lubbock purchased 350 6400 XFR's with complete docking, mounting deployed in Ford Crown Vic's.

- HAVIS docking stations with Triple RF
- Quad Band Antenna
- Configuration included touch screen, GOBI 5620, dedicated GPS
- Competition included Panasonic, Motorola

Arkansas State Patrol

Kerry Tabor
kerry.tabor@asp.arkansas.gov
(501) 231-4751

Arkansas has deployed 500+ Dell ATG units and are deployed in chargers.

- Havis docking stations

Financial Statements

Proposer is requested to submit recent financial statements with their proposal. Audited financial statements are not mandatory. Unaudited financial statements will be accepted. If proposer's firm does, however, have audited statements; please include a copy with your proposal.

Dell Response:

Dell's Annual Report can be found online at: <https://powermore.dell.com/dell-2015-annual-report-to-customers/>

Other Projects Involved with

Proposer is requested to provide a list of other similar projects that you are currently involved with or will be involved with.

- City of Roswell Georgia
- Oklahoma City PD
- City of Garland



Pricing/Fees

Desktops

1. All in One Solution

	Unit Purchase Price	Lease Rate Factor	Monthly PMT	Total Lease Amount
Estimated annual quantity: 450	\$771.31	.30000	\$104,126.85	\$312,380.55

State manufacturer's item no./name for item bid

Dell OptiPlex 9030 All-In-One

Includes:

- Processor - i5-4590S (QC 3.00GHz)
- Memory - 8GB
- Storage - 500GB Hybrid
- Graphics - Integrated
- LCD - 23" WLED FHD AIO Non-Touch
- Optical Drive - 8x DVD+/-RW
- Wireless - Intel Dual Band 7260 802.11AC Wi-Fi + BT 4.0
- Webcam/Mic - Yes
- Keyboard/Mouse - Yes (USB)
- DDPE - 1 yr Enterprise + Pro Support
- Warranty - 3 year Basic HW w/NBD

Services Include:

- Warehouse and Redeliver New Equipment (per system)
- Attended Imaging via CD/DVD or attached local media such as USB key, Optical Drive
- Asset Tagging
- Basic Installation of CPU & Monitor
- De-installation of Legacy System (CPU and Monitor)
- Off Customer Premises Trash Removal
- Transport Systems between Installation Site and Warehouse
- Hard Drive Wipe - per system unit with a 20 unit minimum per onsite wipe visit) for each additional GB is .28 per GB over 250
 - IT Asset Lease Return with Onsite Wipe (Client Equipment only - 250GB or less drives)
 - continental US



2. Power User

	Unit Purchase Price	Lease Rate Factor	Monthly PMT	Total Lease Amount
Estimated annual quantity: 75	\$865.42	.30000	\$19,471.95	\$58,415.85

State manufacturer's item no./name for item bid

Dell T1700 Precision Workstation

Includes:

- Processor - Xeon E3-1220 v3 (QC 3.1Ghz, 3.5 Turbo)
- Memory - 8GB
- Storage - 500GB 7200 RPM
- Graphics - AMD V3900
- LCD - Not Applicable
- Optical Drive - 8x DVD+/-RW
- Wireless - Factory Install
- Webcam/Mic - Mic only
- Keyboard/Mouse - Yes (USB)
- DDPE - 1 yr Enterprise + Pro Support
- Warranty - 3 year Basic HW w/NBD
- Optional Peripherals available
 - Webcam

Services Include:

- Warehouse and Redeliver New Equipment (per system)
- Attended Imaging via CD/DVD or attached local media such as USB key, Optical Drive
- Asset Tagging
- Basic Installation of CPU & Monitor
- De-installation of Legacy System (CPU and Monitor)
- Off Customer Premises Trash Removal
- Transport Systems between Installation Site and Warehouse
- Hard Drive Wipe - per system unit with a 20 unit minimum per onsite wipe visit) for each additional GB is .28 per GB over 250
 - IT Asset Lease Return with Onsite Wipe (Client Equipment only - 250GB or less drives)
- continental US



Laptops

1. Lightweight Executive Laptop - Option 1

	Unit Purchase Price	Lease Rate Factor	Monthly PMT	Total Lease Amount
Estimated annual quantity: 15	\$1,023.97	.30000	\$4,607.87	\$13,823.61

State manufacturer's item no./name for item bid

Dell Latitude E7250 Laptop Computer (12" Screen)

Includes:

- Processor - i5-5300
- Memory - 8GB
- Storage - 256GB SSD
- Graphics - Integrated
- LCD - HD 1366x768 AG WLED
- Optical Drive - Optional/External
- Wireless - Intel Dual Band 7260 802.11AC Wi-Fi + BT 4.0
- Webcam/Mic - Yes
- Keyboard/Mouse - Internal Single Pointing
- DDPE - 1 yr Enterprise + Pro Support
- Warranty - 3 year Basic HW w/NBD
- Optional Peripherals available
 - E-Port Plus Dock
 - USB Keyboard
 - USB Mouse
 - Optical Drive

Services Include:

- Warehouse and Redeliver New Equipment (per system)
- Attended Imaging via CD/DVD or attached local media such as USB key, Optical Drive
- Asset Tagging
- Basic Installation of CPU & Monitor
- De-installation of Legacy System (CPU and Monitor)
- Off Customer Premises Trash Removal
- Transport Systems between Installation Site and Warehouse
- Hard Drive Wipe - per system unit with a 20 unit minimum per onsite wipe visit) for each additional GB is .28 per GB over 250
 - IT Asset Lease Return with Onsite Wipe (Client Equipment only - 250GB or less drives)
- continental US



1. Lightweight Executive Laptop - Option 2

	Unit Purchase Price	Lease Rate Factor	Monthly PMT	Total Lease Amount
Estimated annual quantity: 15	\$1,071.08	.30000	\$4,819.86	\$14,459.58

State manufacturer's item no./name for item bid

Dell Latitude E7450 Laptop Computer (14" Screen)

Includes:

- Processor - i5-5300
- Memory - 8GB
- Storage - 256GB SSD
- Graphics - GeForce 840M
- LCD - HD 1366x768 AG WLED
- Optical Drive - Optional/External
- Wireless - Intel Dual Band 7260 802.11AC Wi-Fi + BT 4.0
- Webcam/Mic - Yes
- Keyboard/Mouse - Internal Single Pointing
- DDPE - 1 yr Enterprise + Pro Support
- Warranty - 3 year Basic HW w/NBD
- Optional Peripherals available
 - E-Port Plus Dock
 - USB Keyboard
 - USB Mouse
 - Optical Drive

Services Include:

- Warehouse and Redeliver New Equipment (per system)
- Attended Imaging via CD/DVD or attached local media such as USB key, Optical Drive
- Asset Tagging
- Basic Installation of CPU & Monitor
- De-installation of Legacy System (CPU and Monitor)
- Off Customer Premises Trash Removal
- Transport Systems between Installation Site and Warehouse
- Hard Drive Wipe - per system unit with a 20 unit minimum per onsite wipe visit) for each additional GB is .28 per GB over 250
 - IT Asset Lease Return with Onsite Wipe (Client Equipment only - 250GB or less drives)
- continental US



2. Power User Laptop

	Unit Purchase Price	Lease Rate Factor	Monthly PMT	Total Lease Amount
Estimated annual quantity: 70	\$1,123.73	.30000	\$23,598.33	\$70,794.99

State manufacturer's item no./name for item bid

Dell M2800 Precision Mobile Workstation Computer

Includes:

- Processor - i5-4310M (DC 2.7HGz, 3.40GHz Turbo)
- Memory - 8GB
- Storage - 500GB Hybrid
- Graphics - AMD W4170M 2GB
- LCD - FHD 1920 x 1080 Wide view LED-backlit
- Optical Drive - DVD+/- RW Drive
- Wireless - Intel Dual Band 7260 802.11AC Wi-Fi + BT 4.0
- Webcam/Mic - Yes
- Keyboard/Mouse - Backlit Dual Pointing KB
- DDPE - 1 yr Enterprise + Pro Support
- Warranty - 3 year Basic HW w/NBD
- Optional Peripherals available
 - E-Port Plus Dock
 - USB Keyboard
 - USB Mouse

Services Include:

- Warehouse and Redeliver New Equipment (per system)
- Attended Imaging via CD/DVD or attached local media such as USB key, Optical Drive
- Asset Tagging
- Basic Installation of CPU & Monitor
- De-installation of Legacy System (CPU and Monitor)
- Off Customer Premises Trash Removal
- Transport Systems between Installation Site and Warehouse
- Hard Drive Wipe - per system unit with a 20 unit minimum per onsite wipe visit) for each additional GB is .28 per GB over 250
 - IT Asset Lease Return with Onsite Wipe (Client Equipment only - 250GB or less drives)
- continental US



3. Standard Laptop

	Unit Purchase Price	Lease Rate Factor	Monthly Rate Factor	Total Lease Amount
Estimated annual quantity: 160	\$819.74	.30000	\$39,347.52	\$118,042.56

State manufacturer's item no./name for item bid

Dell Latitude E5450 Laptop Computer (14" Screen)

Includes:

- Processor - i5-5300
- Memory - 8GB
- Storage - 500GB Hybrid
- Graphics - GeForce 830M
- LCD - HD 1366x768 AG WLED
- Optical Drive - Optional/External
- Wireless - Intel Dual Band 7260 802.11AC Wi-Fi + BT 4.0
- Webcam/Mic - Yes
- Keyboard/Mouse - Internal Single Pointing
- DDPE - 1 yr Enterprise + Pro Support
- Warranty - 3 year Basic HW w/NBD
- Optional Peripherals available
 - E-Port Plus Dock
 - USB Keyboard
 - USB Mouse
 - Optical Drive

Services Include:

- Warehouse and Redeliver New Equipment (per system)
- Attended Imaging via CD/DVD or attached local media such as USB key, Optical Drive
- Asset Tagging
- Basic Installation of CPU & Monitor
- De-installation of Legacy System (CPU and Monitor)
- Off Customer Premises Trash Removal
- Transport Systems between Installation Site and Warehouse
- Hard Drive Wipe - per system unit with a 20 unit minimum per onsite wipe visit) for each additional GB is .28 per GB over 250
 - IT Asset Lease Return with Onsite Wipe (Client Equipment only - 250GB or less drives)
- continental US



4. Police / Fire Mobile Computing - Option 1

	Unit Purchase Price	Lease Rate Factor	Monthly PMT	Total Lease Amount
Estimated annual quantity: 210	\$2,778.18	.30000	\$175,025.34	\$525,076.02

State manufacturer's item no./name for item bid

Dell Latitude 12 Rugged Extreme Computer (Convertible)

Includes:

- Processor - i5-4310U (DC 2.0GHz)
- Memory - 16GB
- Storage - 256GB SSD
- Graphics - Integrated 4400
- LCD - HD 1366x768 Outdoor-Readable Resistive Touchscreen, Webcam w/Privacy Shutter and Mic
- Optical Drive - None
- Wireless - Intel Dual Band 7260 802.11AC Wi-Fi + BT 4.0
- Webcam/Mic - Yes
- Keyboard/Mouse - Sealed Backlit KB
- DDPE - 1 yr Enterprise + Pro Support
- Warranty - 3 year Basic HW w/NBD
- Withstand 6' Drop
- Optional Peripherals available
 - Rugged Desk Dock + Havis Vehicle Dock w/PS

Services Include:

- Warehouse
- Image
- Asset tag
- Deliver
- Hard Drive Wipe - per system unit with a 20 unit minimum per onsite wipe visit) for each additional GB is .28 per GB over 250
 - IT Asset Lease Return with Onsite Wipe (Client Equipment only - 250GB or less drives) - continental US



4. Police / Fire Mobile Computing - Option 2

	Unit Purchase Price	Lease Rate Factor	Monthly PMT	Total Lease Amount
Estimated annual quantity: 210	\$1,887.49	.30000	\$118,911.87	\$356,735.61

State manufacturer's item no./name for item bid

Dell Latitude 14 Rugged Extreme Computer

Includes:

- Processor - i5-4310U (DC 2.0GHz)
- Memory - 16GB
- Storage - 256GB SSD
- Graphics - Integrated 4400
- LCD -1366x768 Outdoor-Readable Resistive Touchscreen, Webcam w/Privacy Shutter and Mic
- Optical Drive - DVD+/- RW Drive
- Wireless - Intel Dual Band 7260 802.11AC Wi-Fi + BT 4.0
- Webcam/Mic - Yes
- Keyboard/Mouse - Sealed Backlit KB
- DDPE - 1 yr Enterprise + Pro Support
- Warranty - 3 year Basic HW w/NBD
- Withstand 6' Drop
- Optional Peripherals available
 - Rugged Desk Dock + Havis Vehicle Dock w/PS

Services Include:

- Warehouse
- Image
- Asset tag
- Deliver
- Hard Drive Wipe - per system unit with a 20 unit minimum per onsite wipe visit) for each additional GB is .28 per GB over 250
 - IT Asset Lease Return with Onsite Wipe (Client Equipment only - 250GB or less drives) - continental US



4. Police / Fire Mobile Computing - Option 3

	Unit Purchase Price	Lease Rate Factor	Monthly PMT	Total Lease Amount
Estimated annual quantity: 210	\$2,586.83	.30000	\$162,970.29	\$488,910.87

State manufacturer's item no./name for item bid

Dell Latitude 14 Rugged Computer

Includes:

- Processor - i5-4310U (DC 2.0GHz)
- Memory - 16GB
- Storage - 256GB SSD
- Graphics - Integrated 4400
- LCD -1366x768 Outdoor-Readable Resistive Touchscreen, Webcam w/Privacy Shutter and Mic
- Optical Drive - DVD+/- RW Drive
- Wireless - Intel Dual Band 7260 802.11AC Wi-Fi + BT 4.0
- Webcam/Mic - Yes
- Keyboard/Mouse - Sealed Backlit KB
- DDPE - 1 yr Enterprise + Pro Support
- Warranty - 3 year Basic HW w/NBD
- Withstand 3' Drop
- Optional Peripherals available
 - Rugged Desk Dock + Havis Vehicle Dock w/PS

Services Include:

- Warehouse
- Image
- Asset tag
- Deliver
- Hard Drive Wipe - per system unit with a 20 unit minimum per onsite wipe visit) for each additional GB is .28 per GB over 250
 - IT Asset Lease Return with Onsite Wipe (Client Equipment only - 250GB or less drives) - continental US



Monitors

1. 24" Monitor

	Unit Purchase Price	Lease Rate Factor	Monthly PMT	Total Lease Amount
Estimated annual quantity: 475	\$145.00	.32172	\$22,158.47	\$66,475.41

State manufacturer's item no./name for item bid

Dell P2414H 24" Monitor

2. 27" Monitor

	Unit Purchase Price	Lease Rate Factor	Monthly PMT	Total Lease Amount
Estimated annual quantity: 25	\$215.00	.32172	\$1,729.25	\$5,187.75

State manufacturer's item no./name for item bid

Dell P2714H 27" Monitor

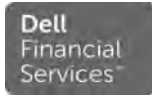
Delivery of items will be made within Estimated 7 to 21 working days of receipt of purchase order.

Services Pricing:

The cost associated with Asset Recovery Services, including onsite wipe per system is \$47.91 per system. Note that this cost is not included in the unit pricing of the systems listed above.

Leasing Quotes: Please refer to the following pages for additional details on Dell's leasing proposal.





Prepared For: **McKinney, City of**

June 17, 2015

Thank you for giving Dell Financial Services L.L.C. ("DFS") the opportunity to provide a technology financing solution. Enclosed is a financing proposal for your new technology needs. We look forward to discussing this opportunity in further detail with you. If you have any questions, please contact me at the phone number or email address below.

Term Option	36
	FMV
Payments:	Annual
Consolidation:	Monthly
Payments Due:	Advance
Interim Rent:	None

Dell Quote Number	Summary Product Description	Product Price	Quantity	Extended Price	Rate Factor	36 Payments
709761310	Dell Latitude E5450/S450	\$819.74	160	\$131,158.40	0.30000	\$39,347.52
709758216	Dell Mobile Precision	\$1,123.73	70	\$78,661.10	0.30000	\$23,598.33
709758933	Dell Precision T1700	\$865.42	75	\$64,906.50	0.30000	\$19,471.95
709762433	OptiPlex 9030	\$771.31	450	\$347,089.50	0.30000	\$104,126.85
709760375	Latitude 12	\$2,778.18	210	\$583,417.80	0.30000	\$175,025.34
709760851	Latitude 7404	\$2,586.83	210	\$543,234.30	0.30000	\$162,970.29
709760035	Dell Latitude 14	\$1,887.49	210	\$396,372.90	0.30000	\$118,911.87
709761623	Dell Latitude E7250/7250	\$1,023.97	15	\$15,359.55	0.30000	\$4,607.87
709761962	Dell Latitude E7450/7450	\$1,071.08	15	\$16,066.20	0.30000	\$4,819.86
709763622	Asset Lease Return	\$47.91	1	\$47.91	0.30000	\$14.37
Accessories						
709227556	EPort Docking Station	\$92.40	245	\$22,638.00	0.33129	\$7,499.74
709226105	In-Car Docking Station	\$435.28	210	\$91,408.80	0.33129	\$30,282.82
709267035	Rugged Desk Dock	\$219.67	210	\$46,130.70	0.33129	\$15,282.64
709227756	DVD External Drive	\$27.00	175	\$4,725.00	0.33129	\$1,565.35
709227300	Tablet dock for Executive Laptop	\$77.69	15	\$1,165.35	0.33129	\$386.07
709226802	Power Supply for Rugged	\$109.13	210	\$22,917.30	0.33129	\$7,592.27
709226324	Logitech Webcam	\$106.59	75	\$7,994.25	0.33129	\$2,648.42
709226675	Keyboard and Mouse	\$11.60	175	\$2,030.00	0.33129	\$672.52
709291855	27" Monitor	\$215.00	25	\$5,375.00	0.32172	\$1,729.25
709291610	24" Monitor	\$145.00	475	\$68,875.00	0.32172	\$22,158.47
709651030	Utility The Rocket Vehicle Router	\$939.84	210	\$197,366.40	0.33129	\$65,385.51
709651400	REMOTE CONFIGURATION MGMT	\$43.12	210	\$9,055.20	0.35436	\$3,208.80
709651517	NFS NMEA FORWARDING SVC	\$78.32	210	\$16,447.20	0.35436	\$5,828.23
709651638	DESIGN CONFIG PROJ	\$1195.92	10	\$11,959.20	0.35436	\$4,237.86

Proposal Expiration Date:
July 17, 2015

PLEASE NOTE:

Personal Property Taxes (PPT) will apply to this lease.

Leasing and financing provided by Dell Financial Services L.L.C. or its affiliate or designee ("DFS") to qualified customers. Offers may not be available or may vary in certain countries. Where available, offers may be changed without notice and are subject to product availability, credit approval, execution of documentation provided by and acceptable to DFS, and may be subject to minimum transaction size. Offers not available for personal, family or household use. Dell and the Dell logo are trademarks of Dell Inc. Proposal is property of DFS, contains confidential information and shall not be duplicated or disclosed in whole or part. Proposal is not a firm offer of financing. Pricing and rates based upon the final amount, configuration and specification of the supplied equipment, software, services or fees. Prorata payment may be due in the first payment cycle. Proposal excludes additional costs to customer such as shipping, maintenance, filing fees, applicable taxes, insurance and similar items. Proposal valid through the expiration date shown above, or if none is specified, for 30 calendar days from date of presentation.

End of Term Options:

- **Fair Market Value (FMV) Lease:**
- Exercise the option to purchase the products at the then fair market value.
- Return all products to lessor at the lessee's expense.
- Renew the lease on a month to month or fixed term basis.

Caren Wright
FSR
Dell | Financial Services
office + 512-728-6628
caren_wright@dell.com

Additional Information:

LEASE QUOTE: The Lease Quote is exclusive of shipping costs, maintenance fees, filing fees, licensing fees, property or use taxes, insurance premiums and similar items which shall be for Lessee's account. Lessee will pay payments and all other amounts without set-off, abatement or reduction for any reason whatsoever. Additionally, Lessee shall declare and pay all sales, use and personal property taxes to the appropriate taxing authorities. **If you are sales tax exempt, please provide a copy of your Exemption Certificate with the Lease Contract.** If Lessee provides the appropriate tax exemption certificates to DFS, sales and use taxes will not be collected by DFS. However, if your taxing authority assesses a **personal property tax** on leased equipment, and if DFS pays that tax under your lease structure, **Lessee must reimburse DFS for that tax expense in connection with the Lessee's lease.**

PURCHASE ORDER: The Purchase Order must be made out to Dell Financial Services L.L.C., One Dell Way, RR8-23, Round Rock, TX 78682. The Purchase Order will need to include the quote number, quantity and description of the equipment. Please be sure to indicate that the PO is for a lease order and shows the type of lease, the term length, and payment frequency. The date of the lease quote referenced should be included. Please be sure to include any applicable shipping costs as a line item and include your address as the SHIP TO destination.

INSURANCE: The risk of loss on the equipment is borne solely by the Lessee. Lessee shall be required to purchase and maintain during the Term i) comprehensive public liability insurance naming Lessor as additional insured; and ii) "all-risk" physical damage insurance in a minimum amount of the Purchase Price, naming DFS as first loss payee.

APPROPRIATION COVENANT: The Lease will contain an appropriation of funds clause. The Lessee will covenant that it shall do all things legally within its power to obtain and maintain funds from which the payments may be paid.

DOCUMENTATION: In addition to a duly executed Agreement, other documents as reasonably requested by DFS may be required, such as but not limited to, opinions of counsel, IRS tax exemption forms (if applicable), and audited financials.

PROPOSAL VALIDITY / APPROVALS: This is a proposal based upon market conditions and is valid for 30 days, is subject to final credit approval, review of the economics of the transaction, and execution of mutually acceptable documentation.



Prepared For: **McKinney, City of**

June 17, 2015

Thank you for giving Dell Financial Services L.L.C. ("DFS") the opportunity to provide a technology financing solution. Enclosed is a financing proposal for your new technology needs. We look forward to discussing this opportunity in further detail with you. If you have any questions, please contact me at the phone number or email address below.

Term	36
Option	FMV
Payments:	Annual
Consolidation:	Monthly
Payments Due:	Advance
Interim Rent:	None

Quote Number	Summary Product Description	Product Price	Quantity	Extended Price	Rate Factor	3 Payments
Q-144961	All in One	\$840.10	450	\$378,045.00	0.30869	\$116,698.71
Q-144961	Power USER DESKTOP	\$991.31	75	\$74,348.25	0.30869	\$22,950.56
Q-144961	Lightweight Laptop	\$1,190.10	15	\$17,851.50	0.30030	\$5,360.81
Q-144961	Power User Laptop	\$1,461.51	70	\$102,305.70	0.30030	\$30,722.40
Q-144961	Standard Laptop	\$1,027.84	160	\$164,454.40	0.30030	\$49,385.66
Q-145086	Police Fire Laptop	\$5,853.00	210	\$1,229,130.00	0.31860	\$391,600.82
Q-144961	24in monitor	\$152.14	475	\$72,266.50	0.32172	\$23,249.58
Q-144961	27in Monitor	\$210.92	25	\$5,273.00	0.32172	\$1,696.43
TOTALS				\$2,043,674.35		\$641,664.96

Proposal Expiration Date:
July 17, 2015

PLEASE NOTE:

Personal Property Taxes (PPT) will apply to this lease.

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End of Term Options:

Fair Market Value (FMV) Lease:

- Exercise the option to purchase the products at the then fair market value.
- Return all products to lessor at the lessee's expense.
- Renew the lease on a month to month or fixed term basis.

Additional Information:

LEASE QUOTE: The Lease Quote is exclusive of shipping costs, maintenance fees, filing fees, licensing fees, property or use taxes, insurance premiums and similar items which shall be for Lessee's account. Lessee will pay payments and all other amounts without set-off, abatement or reduction for any reason whatsoever. Additionally, Lessee shall declare and pay all sales, use and personal property taxes to the appropriate taxing authorities. **If you are sales tax exempt, please provide a copy of your Exemption Certificate with the Lease Contract.** If Lessee provides the appropriate tax exemption certificates to DFS, sales and use taxes will not be collected by DFS. However, if your taxing authority assesses a **personal property tax** on leased equipment, and if DFS pays that tax under your lease structure, **Lessee must reimburse DFS for that tax expense in connection with the Lessee's lease.**

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INSURANCE: The risk of loss on the equipment is borne solely by the Lessee. Lessee shall be required to purchase and maintain during the Term (i) comprehensive public liability insurance naming Lessor as additional insured; and (ii) "all-risk" physical damage insurance in a minimum amount of the Purchase Price, naming DFS as first loss payee.

APPROPRIATION COVENANT: The Lease will contain an appropriation of funds clause. The Lessee will covenant that it shall do all things legally within its power to obtain and maintain funds from which the payments may be paid.

DOCUMENTATION: In addition to a duly executed Agreement, other documents as reasonably requested by DFS may be required, such as but not limited to, opinions of counsel, IRS tax exemption forms (if applicable), and audited financials.

PROPOSAL VALIDITY / APPROVALS: This is a proposal based upon market conditions and is valid for 30 days, is subject to final credit approval, review of the economics of the transaction, and execution of mutually acceptable documentation.



Prepared For:

June 17, 2015

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Term	49
Option	DellFlex Tax Exempt Lease Purchase
Payments:	Monthly
Consolidation:	Monthly
Payments Due:	Advance
Interim Rent:	None

Dell Quote Number	Summary Product Description	Product Price	Quantity	Extended Price	Rate Factor	48 Payments	%	Final DellFlex Payment

Proposal Expiration Date:
July 17, 2015

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End of Term Options:
DellFlex Tax Exempt Lease Purchase:
 TECHNOLOGY REFRESH OPTION
 The DellFlex technology refresh structure is similar to our tax exempt lease purchase but provides the Lessee with an opportunity to "refresh" the equipment on the first day of the last month of the primary term (the 25th, 37th or 49th month, or the "Tech Refresh Date"). If Lessee wishes to exercise this option, Lessee must notify Lessor in writing at least 120 days prior to the end of the Primary Term, return all (but not less than all) of the equipment on the lease, and enter into a new lease for new, upgraded equipment with a minimum 24 month term (ask your DFS sales representative for details). When Lessee completes the DellFlex requirements and any other payment or performance requirements under their lease terms, the original lease will end. If the terms and conditions of the DellFlex option are not fulfilled in their entirety before the Tech Refresh Date, the DellFlex refresh option is null and void and Lessee shall pay the final Rent payment due on the Tech Refresh Date, after which the Lessee obtains free and clear title to the equipment.

Additional Information:
LEASE QUOTE: The Lease Quote is exclusive of shipping costs, maintenance fees, filing fees, licensing fees, property or use taxes, insurance premiums and similar items which shall be for Lessee's account. Lessee will pay payments and all other amounts without set-off, abatement or reduction for any reason whatsoever. Additionally, Lessee shall declare and pay all sales, use and personal property taxes to the appropriate taxing authorities. **If you are sales tax exempt, please provide a copy of your Exemption Certificate with the Lease Contract.** If Lessee provides the appropriate tax exemption certificates to DFS, sales and use taxes will not be collected by DFS. However, if your taxing authority assesses a **personal property tax** on leased equipment, and if DFS pays that tax under your lease structure, Lessee must reimburse DFS for that tax expense in connection with the Lessee's lease.
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Caren Wright
 FSR
 Dell | Financial Services
 office + 512-728-6628
caren_wright@dell.com

Proposed Products/Services

Proposer is requested to identify the proposed product(s)/service(s) to include but not limited to all necessary components to render it complete and operational. Please insure your proposal addresses each of the section items below:

Service Delivery

Proposer shall state service delivery times for the proposed services upon receipt of order from the City of McKinney.

Dell Response:

Estimated delivery time is 7 to 21 days after receipt of purchase order. The project timeline will be negotiated when creating the Statement of Work.

Drivers

Devices proposed must come with all drivers necessary for the systems and their components function as designed. These device drivers shall be packaged in such a way that the City can easily import them into Microsoft SCCM for use with remote desktop operating system deployment. A recovery disk does not meet this need.

Dell Response:

Driver cab files can be downloaded at any time. The city does not need a driver disk for every single system if they are using SCCM.

Cost

Please provide a current list price for each proposed endpoints to configure, install, remove old equipment, and dispose of packaging and equipment. The City plans to issue a purchase order for this procurement in July 2015.

Due to market conditions, costs can be modified to the benefit of the City of McKinney after the proposer has been awarded the contract.

Dell Response:

Dell acknowledges and has complied.

Value Added Services

Provide details of any functionality, products, services or upgrades that are not part of the RFP requirement but will be provided at no cost and are of real value to the City of McKinney. For example, supply of help desk managed services, included software, etc.

Dell Response:

- For every 50 all-in-one units purchased, Dell will supply at no additional cost a spare unit to be used at the discretion of the city. **Estimated value is \$16,398**
- For every 50 standard laptops purchased, Dell will supply at no additional cost a spare unit to be used at the discretion of the city. Docking station will be included. **Estimated value is \$6030.**
- For every 50 rugged units purchased, Dell will supply at no additional cost a spare unit to be used at the discretion of the city. **Estimated value is \$27,608.**
- Dell will supply at no additional cost 4 UltraSharp 34" curved monitors to be used at the discretion of the city. **Estimated value is \$4800.**



- For 2015 and 2016, Dell will support TechDirect fees for 2 technicians thereby allowing the city to be reimbursed for qualified repairs performed by trained personnel. **Valued at \$3000.**
- Free, one year subscription of Dell Data Protection Encryption/AV for each device purchased in 2015. **Suite is valued at \$129 per device.**



Proposed Product Information

Dell OptiPlex 9030 All-in-One

Feature	OptiPlex 9030 All-in-One Technical Specifications	
Processors	Intel® 4th generation Core™ i5-i7 Quad Core, Core™ i3 Dual Core	
Chipset	Intel® 8 Series/LynxPoint Q87 Chipset	
Operating System Options ¹	Microsoft® Windows 8.1 Standard 64-bit, Microsoft® Windows 8.1 Pro 64-bit Microsoft® Windows 8.1 Pro Downgrade to Windows 7 Professional Microsoft® Windows 7 Professional SP1 (32/64 bit)	
Panel	23" Wide Viewing Angle, Full HD 1920x 1080 resolution with anti-glare coating; optional projected capacitive touch screen with edge to edge glass	
Video ²	Integrated Intel® HD Graphics 4600 (4th generation Core i5/i7 CPUs), Optional 2GB AMD Radeon™ R7 A265	
Memory ^{2,3}	2 SODIMM slots; Non-ECC dual-channel 1600MHz DDR3 SDRAM; supports up to 16GB	
Networking	Ethernet LAN 10/100/1000; supports optional wireless 802.11n/ac	
I/O Ports	USB 3.0 2side/4rear and USB 2.0 0side/2rear/3Internal. HDMI In/Out, Display Port 1.2, RJ-45, 1 Universal Headset (Side), Line-out 1 Rear	
Removable Media	SD Card (8in1), Supports optional optical disc drives	
Hard Drive ⁴ Options	Dual Hard Drive Support; Hard Disk Drives: up to 2TB ⁴ ; Supports Solid State Drives, Hybrid and Hybrid Opal SED FIPS ⁵	
Camera	Fixed 2.0MP FHD webcam with Privacy Cover	
Chassis	Non-touch system	Touch System
System Dimensions (w/o stand)	H: 14.99in / 38.07cm W: 22.34in / 56.75cm D: 2.36in / 6.00cm	H: 14.99in / 38.07cm W: 22.34in / 56.75cm D: 2.31in / 5.86cm
Min. System Weight	27.56lbs / 12.5kg	30.89lbs / 14.01kg
Stand	Basic Stand, (Optional Height Adjustable Stand)	Basic Stand, (Optional Height Adjustable Stand)
Stand Depth	8.07in / 20.5cm	8.46in / 21.5cm
Stand Weight	4.20lbs / 1.91kg	5.54lbs / 2.52kg
Number of Bays	2 internal 2.5"	
Expansion Slots	1 NGFF connector	
Power Supply Unit	Internal, 180W up to 85% Efficient PSU (80 PLUS Bronze)	
Peripherals	Dell Lockable Port Cover, Dell Wireless Keyboard & Mouse – KM632, Jabra UC Voice 250 MS Headset	
Security	Trusted Platform Module ⁵ (TPM) 1.2, Dell Data Protection SecurityTools, Dell Data Protection Encryption, Dell Data Protection Protected Workspace, Chassis lock slot support, Lockable Port Cover, AIO Plate Lock, Setup/BIOS Password, I/O Interface Security, Intel® Trusted Execution Technology, Intel® Identity Protection Technology, Intel® Ant-Theft Technology, KACE Security, Dell Secure Works, BIOS support for optional Computrace ⁶	
Systems Mgmt.	In Band Systems Management	
Environmental Regulations	Environmental Standards (eco-labels): ENERGY STAR 6.0, EPEAT Registered ⁷ , CECP, WEEE, Japan Energy Law, South Korea Eco-label, EU RoHS, China RoHS Carbon Off-set; Asset Resale and Recovery Service; built with plastics made from closed-loop recycled electronics	
Warranty Services	Limited Hardware Warranty ⁸ ; Standard Next Business Day On Site Service after Remote Diagnosis ⁹ (term varies by region); Optional 3-year Dell ProSupport™ for IT; 4 year and 5 year service and support options ¹⁰	

1. Offering may vary by region. Some items may be available post-RTS. For complete details, refer to the Technical Guidebook published on dell.com.

2. System Memory and Graphics: Significant system memory may be used to support graphics, depending on system memory size and other factors.

3. 4GB or Greater System Memory Capability: A 64-bit operating system is required to support 4GB or more of system memory.

4. Hard Drive: GB means 1 billion bytes and TB equals 1 trillion bytes; actual capacity varies with preloaded material and operating environment and will be less.

5. TPM: TPM is not available in all regions.

6. Computrace: Not a Dell offer. Certain conditions apply. For full details, see terms and conditions at www.ijackforlaptops.com.

7. Please refer to www.epeat.net for specific country registration rating and participation.

8. Limited Hardware Warranty: For copy of Ltd Hardware Warranty, write Dell USA LP, Attn: Warranties, One Dell Way, Round Rock, TX 78682 or see www.dell.com/warranty.

9. Onsite Service after Remote Diagnosis: Remote Diagnosis is determination by online/phone technician of cause of issue; may involve customer access to inside of system and multiple or extended sessions. If issue is covered by Limited Hardware Warranty (www.dell.com/warranty) and not resolved remotely, technician and/or part will be dispatched, usually within 1 business day following completion of Remote Diagnosis. Availability varies. Other conditions apply.

10. Dell Services: Availability and terms of Dell Services vary by region. For more information, visit www.dell.com/servicesdescriptions.



Dell Precision T1700 Workstation

	Dell Precision T1700 Mini Tower (MT)	Dell Precision T1700 Small Form Factor (SFF)																																													
Processors	Intel® Xeon® Processor E3-1200 v3 Family; 4th generation Intel® Core™ i7 and i5; 4th generation Intel Core i3 coming soon Turbo Boost Technology 2.0 ³ and Intel Integrated HD Graphics on select processors; optional Intel vPro™ technology																																														
Operating Systems	<ul style="list-style-type: none"> Windows® 8 Pro (64-Bit) Genuine Windows® 7 Ultimate 64-Bit; Genuine Windows® 7 Ultimate 32-Bit Genuine Windows® 7 Professional 64-Bit; Genuine Windows® 7 Professional 32-Bit Red Hat® Enterprise Linux® WS v.6.4 EM64T Ubuntu 12.04 Linux (China only) 																																														
Chipset	Intel® C226 Chipset																																														
Memory ^{2,4}	Up to 32GB 1600MHz ECC; up to 16GB 1600MHz non-ECC DDR3 memory; 4 DIMM slots																																														
Graphics ⁵	Mini tower: one PCI Express® x16 Gen 3 graphic card up to 150W (total for graphics) (some cards available in dual config); Small form factor: one low profile PCI Express® x16 Gen 3 graphic card up to 50W (total for graphics): <table border="1" style="width:100%; border-collapse: collapse;"> <thead> <tr> <th>Mid-range 3D</th> <th>MT</th> <th>SFF</th> <th>Entry 3D</th> <th>MT</th> <th>SFF</th> <th>Professional 2D (not ISV certified)</th> <th>MT</th> <th>SFF</th> </tr> </thead> <tbody> <tr> <td>AMD FirePro W5000</td> <td>☑</td> <td></td> <td>AMD FirePro V4900</td> <td>☑</td> <td></td> <td>AMD FirePro 2270</td> <td>☑</td> <td>☑</td> </tr> <tr> <td>NVIDIA® Quadro® K4000</td> <td>☑</td> <td></td> <td>NVIDIA Quadro K600</td> <td>☑</td> <td>☑</td> <td>Intel HD Graphics P4600/4600⁶</td> <td>☑</td> <td>☑</td> </tr> <tr> <td>NVIDIA Quadro K2000</td> <td>☑</td> <td></td> <td></td> <td></td> <td></td> <td>NVIDIA Quadro NVS™ 510</td> <td>☑</td> <td>☑</td> </tr> <tr> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>NVIDIA Quadro NVS 310</td> <td>☑</td> <td>☑</td> </tr> </tbody> </table>		Mid-range 3D	MT	SFF	Entry 3D	MT	SFF	Professional 2D (not ISV certified)	MT	SFF	AMD FirePro W5000	☑		AMD FirePro V4900	☑		AMD FirePro 2270	☑	☑	NVIDIA® Quadro® K4000	☑		NVIDIA Quadro K600	☑	☑	Intel HD Graphics P4600/4600 ⁶	☑	☑	NVIDIA Quadro K2000	☑					NVIDIA Quadro NVS™ 510	☑	☑							NVIDIA Quadro NVS 310	☑	☑
Mid-range 3D	MT	SFF	Entry 3D	MT	SFF	Professional 2D (not ISV certified)	MT	SFF																																							
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NVIDIA Quadro K2000	☑					NVIDIA Quadro NVS™ 510	☑	☑																																							
						NVIDIA Quadro NVS 310	☑	☑																																							
Storage Options ⁷	Mini tower: up to two 3.5" or four 2.5" SATA drives; Small form factor: one 3.5" or two 2.5" SATA drives; Both: Intel Smart Response Technology (SRT) ⁸ ; Intel Rapid Start Technology (RST) ⁹ ; Smart Connect Technology (SCT) ¹⁰ with select drives: SATA 6.0Gb/s 7200RPM SATA 6.0Gb/s 10k RPM SATA 6.0Gb/s SSD Self Encrypting Drive (SED)¹¹ Up to 2.0TB Up to 500GB Up to 256GB 500GB																																														
Storage Controller	Integrated: Intel Rapid Storage Technology supporting SATA 6Gb/s and host based RAID 0/1/5/10																																														
Communications	Integrated: Integrated Intel 82579 Gigabit Ethernet controller with Remote Wake UP, PXE and Jumbo frames support Optional: Broadcom NetXtreme 10/100/1000 Gigabit Ethernet controller (PCI Express card)																																														
Audio Controller	Integrated Realtek ALC269Q High Definition Audio																																														
I/O Ports	<table border="1" style="width:100%; border-collapse: collapse;"> <thead> <tr> <th>Front</th> <th>Internal</th> <th>Rear</th> </tr> </thead> <tbody> <tr> <td>2 - USB 2.0 2 - USB 3.0 1 - Microphone 1 - Headphone</td> <td>1 - USB 2.0 (MT only) 2 - SATA 6.0Gb/s 2 - SATA 3.0Gb/s</td> <td>4 - USB 2.0 2 - USB 3.0 2 - PS2 2 - DisplayPort 1 - VGA 1 - RJ45 1 - Serial 1 - Audio line-in / microphone 1 - Audio line-out</td> </tr> </tbody> </table>	Front	Internal	Rear	2 - USB 2.0 2 - USB 3.0 1 - Microphone 1 - Headphone	1 - USB 2.0 (MT only) 2 - SATA 6.0Gb/s 2 - SATA 3.0Gb/s	4 - USB 2.0 2 - USB 3.0 2 - PS2 2 - DisplayPort 1 - VGA 1 - RJ45 1 - Serial 1 - Audio line-in / microphone 1 - Audio line-out																																								
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Chassis	HxWxD: 14.17" x 6.89" x 17.13" / 360mm x 175mm x 435mm Bays: Two internal 3.5" bays; two external 5.25" optical bays Slots: One PCIe x16 Gen 3; one PCIe x16 Gen 2 wired x4; one PCIe x1; One PCI 32bit/33MHz Power Supply: 365W 90% efficient (80 Plus® Gold Certified); 290W 65% efficient	HxWxD: 11.42" x 3.65" x 12.28" / 290mm x 92.6mm x 312mm Bays: One internal 3.5" bay (supports one 3.5" or two 2.5" drives); one external slimline optical bay Slots: One PCIe x16 Gen 3; one PCIe x4 (open ended) wired x4 Power Supply: 255W 90% efficient (80 Plus® Gold Certified); 255W 65% efficient																																													
Monitor Compatibility	Dell UltraSharp series - Award-winning high-performance monitors with PremierColor (on select models) and ultrawide viewing: 21.5"-30"; Dell Professional series monitors available: 17"-24". Dell Single Monitor Arm and Dual Monitor Stand.																																														
Keyboard	Dell Smartcard Keyboard; Dell Business Multimedia Keyboard																																														
Mouse	Dell USB Optical Mouse; Dell Laser USB 6-Button Mouse																																														
Speakers	Dell 2.0 and 2.1 stereo speaker systems available; Dell sound bar for select flat-panel displays																																														
Storage Devices	Up to two optional optical drives: DVD-ROM; DVD+/-RW; Optional 19-in-1 media card reader (installed in 5.25" bay) (MT only)																																														
Security Options ⁶	Trusted Platform Module 1.2 (TPM 1.2); Intrusion switch; Setup/BIOS Password; I/O Interface Security; Kensington® lock slot, Padlock ring, lockable power supply; Dell Data Protection (DDP): DDP Security Tools for advanced authentication; DDP Protected Workspace for malware; DDP Encryption for data protection																																														
Environmental and Regulatory	ENERGY STAR® 5.2 configurations available including optional 80 PLUS® registered Gold power supplies; EPEAT® registered (see epeat.net for specific registration rating/status by country); China CECPP; GS Mark. For a complete listing of declarations and certifications, see Dell's regulatory and compliance homepage at dell.com/regulatory_compliance																																														
Warranty and Support Services	Limited Hardware Warranty⁹ , Standard 1-year On Site Service after Remote Diagnosis ¹⁰ Optional: Optional Dell ProSupport and Dell ProSupport with Mission Critical offers premium support from expert technicians and 24x7 global availability and same day business response options for mission critical situations ¹¹ .																																														

Learn more at dell.com/precision

1. ISV certification applies to select configurations.

2. A 64-bit operating system is required to support 4GB or more of system memory.

3. See speci.intel.com for specific registration rating/status by country.

4. GB means 1 billion bytes and TB equals 1 trillion bytes; significant system memory may be used to support graphics, depending on system memory size and other factors.

5. Intel Turbo Boost mode only available on Xeon, Core i7 and Core i5 processors. Intel Integrated HD graphics only available with select processors.

6. GB means 1 billion bytes and TB equals 1 trillion bytes; actual capacity varies with pre-installed material and operating environments and will be less.

7. Some options available only in select regions.

8. Firmware requires proper storage configuration.

9. For copy of Ltd Hardware Warranty, visit [www.dell.com/warranty](http://Dell USA LP; Am: Warranties, One Dell Way, Round Rock, TX 78682)10. Remote Diagnosis is determination by online/phone technician of cause of issue; may involve customer access to inside of system and multiple or extended sessions. If issue is covered by Limited Hardware Warranty (www.dell.com/warranty) and not resolved remotely, technician and/or part will be dispatched, usually within 1 business day following completion of Remote Diagnosis. Availability varies. Other conditions apply.11. Availability and terms of Dell Services vary by region. For more information, visit www.dell.com/servicesdescriptions.

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Dell Latitude 7000 Series (E7250 and E7450)

Feature	Technical Specification	Technical Specification
Model Number	Latitude 12 7000 Series (E7250/7250)	Latitude 14 7000 Series (E7450)
Processor Options ¹	5th Generation Intel® Core™ up to i7 processors	5th Generation Intel® Core™ up to i7 processors
Operating System ^{1,2}	Microsoft® Windows® 7 Professional 32/64 bit Microsoft® Windows® 7 Professional 32/64-bit (available through downgrade rights from Windows®8.1 Pro 64-bit) Microsoft® Windows® 8.1 64-bit Microsoft® Windows® 8.1 Pro 64-bit Microsoft® Windows® 8.1 Single Language 64-bit UBUNTU Linux 14.04 LTS (64-bit)	Microsoft® Windows® 7 Professional 32/64 bit Microsoft® Windows® 7 Professional 32/64-bit (available through downgrade rights from Windows®8.1 Pro 64-bit) Microsoft® Windows® 8.1 64-bit Microsoft® Windows® 8.1 Pro 64-bit Microsoft® Windows® 8.1 Single Language 64-bit UBUNTU Linux 14.04 LTS (64-bit)
Memory Options ^{1,2,3}	DDR3L SDRAM 1600MHz; 2 slots supporting up to 16GB	DDR3L SDRAM 1600MHz; 2 slots supporting up to 16GB
Chipset ¹	Integrated with the processor (Wildcat Point LP), 5th Generation Intel®	Integrated with the processor (Wildcat Point LP), 5th Generation Intel®
Intel Responsiveness Technologies ⁴	Optional Intel® Smart Connect Technology ³	Optional Intel® Smart Connect Technology ³
Graphics ^{1,2}	Intel® Integrated HD Graphics 5500	Intel® Integrated HD Graphics 5500 Nvidia® GeForce® B40M
Display ⁴	12.5" HD (1366 x 768) Anti Glare (16:9) WLED, 200 nits, Magnesium LCD back 12.5" FHD Touch with Corning® Gorilla® Glass NBT, (1920 x 1080) Anti Finger Print (16:9), WLED, 360 nits, Woven Carbon Fiber LCD back	14.0" HD (1366 x 768) Anti Glare (16:9) WLED, 200 nits, Magnesium LCD back 14.0" FHD (1920 x 1080) Anti Glare (16:9) WLED, 300 nits, Magnesium LCD back 14.0" FHD Touch with Corning® Gorilla® Glass NBT (1920 x 1080) Anti Finger Print (16:9) WLED, 270 nits, Woven Carbon Fiber LCD back
Storage Options ^{1,2}	Up to 512GB Mobility Solid State Drive 256 GB SED SSD	500GB 5400rpm HDD 500GB Solid State Hybrid drives (8GB Cache) Up to 512GB Mobility Solid State Drive 256 GB SED SSD Dell Fast Response Free Fall Sensor and HDD Isolation (standard feature)
Security ⁵	FIPS Certified TPM Optional Swipe Fingerprint Reader Optional Smart Card Reader Optional Contactless Smart Card Reader/NFC Optional FIPS Certified Hardware Crypto Accelerator Optional Dell Control Vault™ Optional Computrace® DDP Security Tools DDP Protected Workspace (1 year subscription included) Optional DDP E Encryption Software	FIPS Certified TPM Optional Swipe Fingerprint Reader Optional Smart Card Reader Optional Contactless Smart Card Reader/NFC Optional FIPS Certified Hardware Crypto Accelerator Optional Dell Control Vault™ Optional Computrace® DDP Security Tools DDP Protected Workspace (1 year subscription included) Optional DDP E Encryption Software
Docking Options ¹	EDocking base Non-eDocking Base	EDocking base
Optical Drive Options	External Options Only	External Options Only
Multimedia ²	High Quality Speakers Headset/mic combo jack Optional, noise reducing array microphones Optional HD or FHD video webcam	High Quality Speakers Headset/mic combo jack Optional, noise reducing array microphones Optional HD or FHD video webcam
Battery Options ¹	3-cell 39 Whr Lithium Polymer battery with ExpressCharge™ 4-cell 52 Whr Lithium Polymer battery with ExpressCharge™	3-cell 40 Whr Lithium Polymer battery with ExpressCharge™ 4-cell 54 Whr Lithium Polymer battery with ExpressCharge™
Power Options ¹	65 Watt Adapter 90 Watt AC Adapter	65 Watt Adapter 90 Watt AC Adapter
Connectivity options ^{1, 10, 14, 16}	10/100/1000 Gigabit Ethernet Wireless LAN Options: Dell Wireless™ 1560 802.11AC Dual Band High Speed Wi-Fi + BT 4.0LE Wireless Card (2x2) Dell Wireless™ 1707 802.11N Single Band Wi-Fi + BT 4.0LE Wireless Card (1x1) Intel® Dual Band Wireless-AC 7265 802.11AC Wi-Fi + BT 4.0 LE Wireless Card (2x2) Intel® Dual Band Wireless-AC 7265 802.11AC Wi-Fi + BT 4.0 LE Wireless Card (2x2) (Indonesia) Intel® Dual Band Wireless-AN 7265 802.11AGN Wi-Fi + BT 4.0 LE Wireless Card (2x2) Intel® Dual Band Wireless-AN 7265 802.11AGN Wi-Fi Wireless Card (2x2) (No BT) Optional Mobile Broadband Options:¹⁰ Qualcomm Gobi™ 4G LTE Wireless Card (Dell Wireless™ DW5808E for AT&T, Verizon, Sprint, US, Canada, generic) Qualcomm Gobi™ 4G LTE Wireless Card (Dell Wireless™ DW5809E (EMEA/APJ/ROW) Optional WiGig Option: Intel® Tri-Band Wireless-AC 17265 WiGig + WLAN + BT 4.0LE Wireless Card	10/100/1000 Gigabit Ethernet Wireless LAN Options: Dell Wireless™ 1560 802.11AC Dual Band High Speed Wi-Fi + BT 4.0LE Wireless Card (2x2) Dell Wireless™ 1707 802.11N Single Band Wi-Fi + BT 4.0LE Wireless Card (1x1) Intel® Dual Band Wireless-AC 7265 802.11AC Wi-Fi + BT 4.0 LE Wireless Card Intel® Dual Band Wireless-AC 7265 802.11AC Wi-Fi + BT 4.0 LE Wireless Card (Indonesia) Intel® Dual Band Wireless-AN 7265 802.11AGN Wi-Fi + BT 4.0 LE Wireless Card Intel® Dual Band Wireless-AN 7265 802.11AGN Wi-Fi Wireless Card (No BT) Optional Mobile Broadband Options:¹⁰ Qualcomm Gobi™ 4G LTE Wireless Card (Dell Wireless™ DW5808E for AT&T, Verizon, Sprint, US, Canada, generic) Qualcomm Gobi™ 4G LTE Wireless Card (Dell Wireless™ DW5809E (EMEA/APJ/ROW) Optional WiGig Option: Intel® Tri-Band Wireless-AC 17265 WiGig + WLAN + BT 4.0LE Wireless Card



Feature	Technical Specification	Technical Specification
Model Number	Latitude 12 7000 Series (E7250/7250)	Latitude 14 7000 Series (E7450)
Ports, Slots & Chassis ¹	Universal Jack SD 4.0 Memory card reader Optional E docking connector, 3 USB 3.0 (one with PowerShare), HDMI, mDP Network connector (RJ-45), SIM card slot Non dock: 1 M.2 expansion slot: 1 WLAN/BT/WiGig E-Dock: 2 M.2 expansion slots: 1 WWAN/SSD and 1 WLAN/BT/WiGig Optional SmartCard Reader and optional Fingerprint Reader Lock slot	Universal Jack SD 4.0 Memory card reader Optional E docking connector, 3 USB 3.0, HDMI, mDP Network connector (RJ-45), SIM card slot 3 USB 3.0 (one with PowerShare) E-Dock: 2 M.2 expansion slots: 1 WWAN/SSD and 1 WLAN/BT/WiGig Optional SmartCard Reader and optional Fingerprint Reader Lock slot
Dimensions & Weight ^{1, 16}	Width: 12.2" / 310.5mm Height: .76" / 19.4mm (non-Touch) Depth: 8.3" / 211.0mm Starting weight: 2.76lbs / 1.25kg (with 3-cell battery)	Width: 13.3" / 337.0mm Height: .80" / 20.4mm Depth: 9.12" / 231.5mm Starting weight: 3.43lbs / 1.56kg (with 3-cell battery)
Regulatory and Environmental Compliance ¹	Regulatory Model: P225 Regulatory Type: P225002 ENERGY STAR 6.0 EPEAT Registered. For specific country participation and rating, please see www.epeat.net BFR/PVC free ³	Regulatory Model: P40G Regulatory Type: P40G002 ENERGY STAR 6.0 EPEAT Registered. For specific country participation and rating, please see www.epeat.net BFR/PVC free ³
Input ¹	Single Pointing non-backlit Keyboard Single Pointing backlit Keyboard Multi-touch Touchpad	Single Pointing non-backlit Keyboard Dual Pointing backlit Keyboard Multi-touch Touchpad
Systems Management ¹	Intel® vPro™ Technology's advanced management features (optional, requires Intel WiFi® Link WLAN and a vPro compatible processor)	Intel® vPro™ Technology's advanced management features (optional, requires Intel WiFi® Link WLAN and a vPro compatible processor)
Warranty and Service ¹	Limited Hardware Warranty ⁴ ; Standard 1 year Mail-in Service after Remote Diagnosis ¹¹ ; optional 3 year, 4 year and 5 year hardware warranty extensions and 3-5 year Dell ProSupport contracts available. ¹²	Limited Hardware Warranty ⁴ ; Standard 1 year Mail-in Service after Remote Diagnosis ¹¹ ; optional 3 year, 4 year and 5 year hardware warranty extensions and 3-5 year Dell ProSupport contracts available. ¹²
Peripheral Ecosystem ¹	Dell E-Port Replicator, Dell UltraSharp 24 Monitor, Dell Wireless Keyboard & Mouse, Dell Mini DisplayPort to VGA Adapter, Dell Premier Briefcase, Dell Portable Power Companion	Dell E-Port Replicator, Dell UltraSharp 24 Monitor, Dell Wireless Keyboard & Mouse, Dell Mini DisplayPort to VGA Adapter, Dell Premier Briefcase, Dell Portable Power Companion

¹ Offering may also vary by country and by configuration

² A 64-bit operating system is required to support 4GB or more of system memory.

³ GB means 1 billion bytes and TB equals 1 trillion bytes; actual capacity varies with preloaded material and operating environment and will be less.

⁴ Limited Hardware Warranty: For copy of Limited Hardware Warranty, write Dell USA LP, Attn: Warranties, One Dell Way, Round Rock, TX 78682 or see www.dell.com/warranty

⁵ GB means 1 billion bytes and TB equals 1 trillion bytes; actual capacity varies with preloaded material and operating environment and will be less.

⁶ COMPUTRACE Not a Dell offer. Certain conditions apply. For full details, see terms and conditions at www.absolute.com/en/about/legal/agreements.

⁷ Intel Rapid Storage Technology requires a HDD, mSATA, or an SSD, as primary storage device

⁸ Intel Smart Connect Technology: Requires an SSD or mSATA drive only and a recognized Internet connection. System must be on or in sleep mode with application running to update.

⁹ Dell Latitude 7000 Series are brominated flame retardant free (BFR-free) and polyvinyl chloride free (PVC-free); meeting the definition of BFR-/PVC-free as set forth in the INEMI Position Statement on the "Definition of Low-Halogen Electronics (BFR-/CFR-/PVC-free)". Plastic parts contain less than 1,000 ppm (0.1%) of bromine (if the Br source is from BFRs) and less than 1,000 ppm (0.1%) of chlorine (if the Cl source is from CFRs or PVC or PVC copolymers). All printed circuit board (PCB) and substrate laminates contain bromine/chlorine total less than 1,500 ppm (0.15%) with a maximum chlorine of 900 ppm (0.09%) and maximum bromine being 900 ppm (0.09%).

¹⁰ Mobile Broadband Subject to service provider's broadband subscription and coverage area; additional charges apply.

¹¹ Onsite Service after Remote Diagnosis: Remote Diagnosis is determination by online/phone technician of cause of issue; may involve customer access to inside of system and multiple or extended sessions. If issue is covered by Limited Hardware Warranty (www.dell.com/warranty) and not resolved remotely, technician and/or part will be dispatched, usually within 1 business day following completion of Remote Diagnosis. Availability varies. Other conditions apply.

¹² Dell Services: Availability and terms of Dell Services vary by region. For more information, visit www.dell.com/servicesdescriptions.

¹³ GB means 1 billion bytes and TB equals 1 trillion bytes; significant system memory may be used to support graphics, depending on system memory size and other factors.

¹⁴ Miracast Wireless Technology: Requires a compatible media adapter (sold separately) and an HDMI-enabled display.

¹⁵ Intel Wireless Display: Requires an Intel wireless card, a compatible media adapter (sold separately) and an HDMI or composite AV-enabled display.

¹⁶ Weights vary depending on configuration and manufacturing variability.



Dell Precision M2800

Dell Precision M2800

Feature	Technical Specification
Processor Options	4th Generation Intel® Core™ up to i7 Processors
Operating System Options	Microsoft® Windows 7 Professional 64 bit
Memory ^{4,9} Options	DDR3L SDRAM 1600MHz; 2 slots supporting up to 16GB
Chipset	Mobile Intel® QM87 Express Chipset
Graphics ⁶ Options	Intel® Integrated HD Graphics 4600 AMD FirePro W4170M with 2GB GDDR5 memory
Display Options	15.6" HD (1366x768) Anti-Glare LED 15.6" FHD (1920x1080) Anti-Glare LED
Storage Options	Standard 500GB Hard Disk Drive Up to 1TB Hybrid hard drive 500GB FIPS Self-Encrypting Drive ¹ Solid State Drives up to 256GB Encrypted Solid State Drive Dell Fast Response Free Fall Sensor and HDD Isolation (standard on the motherboard)
Optical Drive Options	DVD-ROM, DVD+/-RW
Multimedia	High Quality Speakers, stereo headset jack, integrated noise reducing array microphones Integrated HD video webcam and Dell Webcam Central software
Battery Options	6-cell (65Wh) Lithium Ion battery with ExpressCharge™ 9-cell (97Wh) Lithium Ion battery with ExpressCharge™
Power Options	130 Watt AC Adapter
Connectivity Options	10/100/1000 Gigabit Ethernet Wireless LAN Options⁴: Intel® Centrino® Advanced-N 6235 + Bluetooth® 4.0 Intel® Dual Band Wireless AC 7260 + Bluetooth 4.0 (802.11 AC / 866MBPS / 2x2) Mobile Broadband¹ & GPS Options (not available in Malaysia & Thailand): Dell Wireless™ 5570 ¹ HSPA+ (42Mbps) Mini Card
Ports, Slots & Chassis	Stereo headset jack, Memory card reader, Docking connector, VGA, HDMI, USB3.0 (4) Network connector (RJ-45), SIM card connector, 1 full (WWAN) and two half (WLAN, DDPE ¹) card slots Optional ¹ SmartCard Reader/Contactless Smartcard Reader/Fingerprint Reader with 54mm Express Card Optional ¹ SmartCard Reader/Contactless Smartcard Reader/FIPS certified Fingerprint Reader with 54mm Express Card Kensington slot
Input Device Options	Dual pointing keyboard: standard or backlit, Multi-touch Touchpad
Security	Dell Data Protection Security Tools Dell Data Protection Encryption Software Upsell Options Dell Data Protection Protected Workspace (1 year subscription included, Windows® 7) TPM 1.2 (availability subject to regional restrictions ¹¹) Lock slot
Dimensions	Width: 379.00 mm (14.92 inches) Height: 33.4mm (1.31 inches) Depth: 250.50 mm (9.86 inches) Starting weight ⁵ : 5.64lbs / 2.56kg (with 6-cell battery and ODD)
Recommended Accessories	In the office: Dell UltraSharp monitors; Dell MDS14 Dual monitor Stand, Dell E-Port Plus Advanced Port Replicator, Dell KM714 premium wireless keyboard & mouse combo On the go: Targus 16" Drifter Backpack; Dell Spare 3-Prong AC adapter
Regulatory and Environmental Compliance	Regulatory Model: P29F, Regulatory Type: P29F001 EPEAT Registered. For specific country participation and rating, please see www.epeat.net BFR/PVC free ⁸
Systems Management	Intel® vPro™ Technology's advanced management features (optional, requires Intel WiFi® Link WLAN)
Warranty & Support Services	Limited Hardware Warranty ¹⁰ ; Standard 3-year On Site Service after Remote Diagnosis ⁷ . Optional 3 year Dell ProSupport offers premium support from expert technicians and 24x7 global availability ⁷ . 4 year and 5 year service and support options ³
Configuration Services ³	Factory Image load. BIOS Customization. Hardware Customization. Asset Tagging and Reporting



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Latitude 14 5000 Series

Feature	Technical Specification	Technical Specification
Model Number ¹	Latitude 14 5000 Series (E5450/5450) September 2014-April 2015	Latitude 14 5000 Series (E5450/5450) January 2015
Processor Options ¹	4th Generation Intel® Celeron (late 2014) and Core™ i3/i5 Processors	5th Generation Intel® Celeron, up to Core™ i7 processors
Operating System ^{1,2}	Microsoft® Windows® 7 Professional 32/64-bit Microsoft® Windows® 7 Professional 32/64-bit (available through downgrade rights from Windows®8.1 Pro 64-bit) Microsoft® Windows® 8.1 64-bit Microsoft® Windows® 8.1 Pro 64-bit Microsoft® Windows® 8.1 Single Language 64-bit UBUNTU Linux 14.04 LTS (64-bit)	Microsoft® Windows® 7 Professional 32/64-bit Microsoft® Windows® 7 Professional 32/64-bit (available through downgrade rights from Windows®8.1 Pro 64-bit) Microsoft® Windows® 8.1 64-bit Microsoft® Windows® 8.1 Pro 64-bit Microsoft® Windows® 8.1 Single Language 64-bit UBUNTU Linux 14.04 LTS (64-bit)
Memory Options ^{1,2,3}	DDR3L SDRAM 1600MHz; up to 2 slots supporting up to 8GB	DDR3L SDRAM 1600MHz; up to 2 slots supporting up to 16GB
Chipset ¹	Integrated with the Processor	Integrated with the Processor
Intel Responsiveness Technologies ¹	Intel® Rapid Storage Technology, ⁷ Optional Intel® Smart Connect Technology ⁸	Intel® Rapid Storage Technology, ⁷ Optional Intel® Smart Connect Technology ⁸
Graphics ^{1,11}	Intel® Integrated HD Graphics (Celeron) (Late 2014) Intel® Integrated HD Graphics 4400 (Core i)	Intel® Integrated HD Graphics (Celeron) Intel® Integrated HD Graphics 5500 (Core i) Nvidia® GeForce® 830M Nvidia® GeForce® 840M
Display ¹	14.0" HD (1366 x 768) Anti Glare (16:9) WLED, 200 nits, Glass Fiber Reinforced Polymer LCD back 14.0" FHD (1920 x 1080) Anti Glare (16:9) WLED, 300 nits, Magnesium LCD back 14.0" FHD Touch with Corning® Gorilla® Glass NBT (1920 x 1080) (16:9) WLED, 270 nits, Magnesium LCD back	14.0" HD (1366 x 768) Anti Glare (16:9) WLED, 200 nits, Glass Fiber Reinforced Polymer LCD back 14.0" HD Touch with Corning® Gorilla® Glass NBT (1366 x 768) (16:9) WLED, 200 nits, Magnesium LCD back 14.0" FHD (1920 x 1080) Anti Glare (16:9) WLED, 300 nits, Magnesium LCD back 14.0" FHD Touch with Corning® Gorilla® Glass NBT (1920 x 1080) (16:9) WLED, 270 nits, Magnesium LCD back
Storage Options ^{1,12}	500GB 7200rpm HDD 128GB SSD Dell Fast Response Free Fall Sensor and HDD Isolation (standard feature)	250GB 7200rpm HDD 500GB 7200rpm HDD 1TB 5400rpm HDD 500GB HDD Hybrid 8GB 128GB SSD 256GB SSD 512GB SSD 128GB mSATA SSD 256GB mSATA SSD OPAL Self Encrypting Drive 500GB 5400rpm HDD FIPS Self Encrypting Drive 500GB 7200rpm HDD FIPS 500GB Hybrid 8GB FIPS Self Encrypting Drive (Spring 2015) Dell Fast Response Free Fall Sensor and HDD Isolation (standard feature)
Security ¹	FIPS Certified TPM Optional Swipe Fingerprint Reader Optional Smart Card Reader Optional Contactless Smart Card Reader/NFC Optional FIPS Certified Hardware Crypto Accelerator(HCA) Optional Dell Control Vault™ Optional Computrace ⁶ DDP Security Tools DDP Protected Workspace (1 year subscription included) Optional DDP E Encryption Software	FIPS Certified TPM 1.2 Optional Swipe Fingerprint Reader Optional Smart Card Reader Optional Contactless Smart Card Reader/NFC Optional FIPS Certified Hardware Crypto Accelerator(HCA) Optional Dell Control Vault™ Optional Computrace ⁶ DDP Security Tools DDP Protected Workspace (1 year subscription included) Optional DDP E Encryption Software
Docking Options ¹	EDocking Base Non-EDocking Base	EDocking Base Non-EDocking Base
Optical Drive Options	External Options Only	External Options Only
Multimedia ¹	High Quality Speakers Headset/mic combo jack Optional noise reducing array microphones Optional HD video webcam	High Quality Speakers Headset/mic combo jack Optional noise reducing array microphones Optional HD video webcam
Battery Options ¹	38 Whr (3 Cell) Lithium Polymer battery with ExpressCharge™ 51 Whr (4 Cell) Lithium Polymer battery with ExpressCharge™ 51 Whr (4 Cell) Long Life Cycle Lithium Polymer battery with ExpressCharge™	38 Whr (3 Cell) Lithium Polymer battery with ExpressCharge™ 51 Whr (4 Cell) Lithium Polymer battery with ExpressCharge™ 51 Whr (4 Cell) Long Life Cycle Lithium Polymer battery with ExpressCharge™ 62 Whr (4 cell) Lithium Polymer battery (Spring 2015)
Power Options ¹	65 Watt AC Adapter 90 Watt AC Adapter (regional offering) Optional 65W BFR/PVC Free AC Adapter	65 Watt AC Adapter 90 Watt AC Adapter (regional offering/optional) Optional 65W BFR/PVC Free AC Adapter



Feature	Technical Specification	Technical Specification
Model Number ¹	Latitude 14 5000 Series (E5450/5450) September 2014-April 2015	Latitude 14 5000 Series (E5450/5450) January 2015
Connectivity options ^{1,4,15}	10/100/1000 Ethernet Wireless LAN Options: Dell Wireless™ 1707 802.11N Single Band Wi-Fi + BT 4.0 LE Wireless Card (1x1) Intel® Dual Band Wireless-AC 7265 802.11AC Wi-Fi + BT 4.0 LE Wireless Card (2x2) Intel® Dual Band Wireless-AC 7265 802.11AC Wi-Fi + BT 4.0 LE Wireless Card (Indonesia) (2x2) Intel® Dual Band Wireless-AN 7265 802.11AGN Wi-Fi + BT 4.0 LE Wireless Card (2x2) Intel® Dual Band Wireless-AN 7265 802.11AGN Wi-Fi Wireless Card (No BT) (2x2) Optional Mobile Broadband Options: ¹⁰ Qualcomm Gobi™ 4G LTE Wireless Card (Dell Wireless™ DW5809E EMEA/APJ/ROW)	10/100/1000 Ethernet Wireless LAN Options: Dell Wireless™ 1707 802.11N Single Band Wi-Fi + BT 4.0 LE Wireless Card (1x1) Intel® Dual Band Wireless-AC 7265 802.11AC Wi-Fi + BT 4.0 LE Wireless Card (2x2) Intel® Dual Band Wireless-AC 7265 802.11AC Wi-Fi + BT 4.0 LE Wireless Card (Indonesia) (2x2) Intel® Dual Band Wireless-AN 7265 802.11AGN Wi-Fi + BT 4.0 LE Wireless Card (2x2) Intel® Dual Band Wireless-AN 7265 802.11AGN Wi-Fi Wireless Card (No BT) (2x2) Optional Mobile Broadband Options: Qualcomm Gobi™ 4G LTE Wireless Card (Dell Wireless™ DW5808E for AT&T, Verizon, Sprint, US, Generic, Canada) Qualcomm Gobi™ 4G LTE Wireless Card (Dell Wireless™ DW5809E EMEA/APJ/ROW) Optional WiGig Option: Intel® Tri-Band Wireless-AC 17265 WiGig + WLAN + BT4.0 LE Wireless Card
Ports, Slots & Chassis ⁵	Universal Jack SD 4.0 Memory card reader Optional Edocking connector, 3 USB 3.0 (one with PowerShare), HDMI, VGA Network connector (RJ-45), SIM card slot optional Two M.2 Expansion slots: 1 WWAN/HCA and 1 WLAN/BT/WiGig Optional SmartCard Reader and optional Fingerprint Reader Lock slot	Universal Jack SD 4.0 Memory card reader Optional Edocking connector, 3 USB 3.0 (one with PowerShare), HDMI, VGA Network connector (RJ-45), SIM card slot optional Two M.2 Expansion slots: 1 WWAN/HCA and 1 WLAN/BT/WiGig Optional SmartCard Reader and optional Fingerprint Reader Lock slot
Dimensions & Weight ^{1,16}	Width: 13.2" / 334.9mm Height (rear): 0.9" / 22.85mm Depth: 9.1" / 231.15mm Starting weight: 3.98 lbs. / 1.81 kg (3 cell battery, mSATA, non touch, FHD LCD)	Width: 13.2" / 334.9mm Height (rear): 0.9" / 22.85mm Depth: 9.1" / 231.15mm Starting weight: 3.98 lbs. / 1.81 kg (3 cell battery, mSATA, non touch, FHD LCD)
Regulatory and Environmental Compliance ¹	Regulatory Model: P48G Regulatory Type: P48G001 ENERGY STAR 6.0 EPEAT Gold Registered. For specific country participation and rating, please see www.epeat.net BFR/PVC free ⁹	Regulatory Model: P48G Regulatory Type: P48G001 ENERGY STAR 6.0 EPEAT Gold Registered. For specific country participation and rating, please see www.epeat.net BFR/PVC free ⁹
Input ¹	Single Pointing non-backlit Keyboard Dual Pointing backlit Keyboard Multi-touch Touchpad	Single Pointing non-backlit Keyboard Dual Pointing backlit Keyboard Multi-touch Touchpad
Systems Management ¹	Intel® vPro™ Technology's advanced management features (optional, requires Intel WiFi® Link WLAN and a vPro compatible processor)	Intel® vPro™ Technology's advanced management features (optional, requires Intel WiFi® Link WLAN and a vPro compatible processor)
Warranty and Service ¹	Limited Hardware Warranty ⁴ Standard 1 year Mail-in Service after Remote Diagnosis ¹¹ optional 3, 4 and 5 year hardware warranty extensions and 3-5 year Dell ProSupport contracts available ¹²	Limited Hardware Warranty ⁴ Standard 1 year Mail-in Service after Remote Diagnosis ¹¹ optional 3, 4 and 5 year hardware warranty extensions and 3-5 year Dell ProSupport contracts available ¹²
Peripheral Ecosystem ¹	Dell E-Port Replicator, Dell 23 Monitor, Dell Wireless Keyboard & Mouse, Dell Professional Topload Carrying Case, Dell Portable Power Companion	Dell E-Port Replicator, Dell 23 Monitor, Dell Wireless Keyboard & Mouse, Dell Professional Topload Carrying Case, Dell Portable Power Companion

¹ Offering may also vary by country and by configuration

² A 64-bit operating system is required to support 4GB or more of system memory.

³ GB means 1 billion bytes and TB equals 1 trillion bytes; actual capacity varies with preloaded material and operating environment and will be less.

⁴ Limited Hardware Warranty: For copy of Limited Hardware Warranty, write Dell USA LP, Attn: Warranties, One Dell Way, Round Rock, TX 78682 or see www.dell.com/warranty

⁵ GB means 1 billion bytes and TB equals 1 trillion bytes; actual capacity varies with preloaded material and operating environment and will be less.

⁶ COMPUTRACE Not a Dell offer. Certain conditions apply. For full details, see terms and conditions at www.absolute.com/en/about/legal/agreements.

⁷ Intel Rapid Storage Technology requires a HDD, mSATA, or an SSD, as primary storage device

⁸ Intel Smart Connect Technology: Requires an SSD or mSATA drive only and a recognized Internet connection. System must be on or in sleep mode with application running to update.

⁹ Dell Latitude 5000 Series are brominated flame retardant free (BFR-free) and polyvinyl chloride free (PVC-free); meeting the definition of BFR-/PVC-free as set forth in the INEM Position Statement on the 'Definition of Low-Halogen Electronics (BFR-/CFR-/PVC-free)'. Plastic parts contain less than 1,000 ppm (0.1%) of bromine (if the Br source is from BFRs) and less than 1,000 ppm (0.1%) of chlorine (if the Cl source is from CFRs or PVC or PVC copolymers). All printed circuit board (PCB) and substrate laminates contain bromine/chlorine total less than 1,500 ppm (0.15%) with a maximum chlorine of 900 ppm (0.09%) and maximum bromine being 900 ppm (0.09%).

¹⁰ Mobile Broadband Subject to service provider's broadband subscription and coverage area; additional charges apply.

¹¹ Onsite Service after Remote Diagnosis: Remote Diagnosis is determination by online/phone technician of cause of issue; may involve customer access to inside of system and multiple or extended sessions. If issue is covered by Limited Hardware Warranty (www.dell.com/warranty) and not resolved remotely, technician and/or part will be dispatched, usually within 1 business day following completion of Remote Diagnosis. Availability varies. Other conditions apply.

¹² Dell Services: Availability and terms of Dell Services vary by region. For more information, visit www.dell.com/servicesdescriptions.

¹³ GB means 1 billion bytes and TB equals 1 trillion bytes; significant system memory may be used to support graphics, depending on system memory size and other factors.

¹⁴ Miracast Wireless Technology: Requires a compatible media adapter (sold separately) and an HDMI-enabled display.

¹⁵ Intel Wireless Display: Requires an Intel wireless card, a compatible media adapter (sold separately) and an HDMI or composite AV-enabled display.

¹⁶ Weights vary depending on configuration and manufacturing variability.



Latitude 14 Rugged Extreme

Specifications

Feature	Technical specification
Name / model	Latitude 14 Rugged Extreme / 7404
Processors	Fourth-generation Intel® Core™ i3, i5 and i7 dual-core processors
Operating systems	Windows® 8.1 Pro (64-bit) or Genuine Windows® 7 Professional (64-bit); Optional Windows 8.1 (64-bit), Windows 7 Professional (32-bit), Linux Ubuntu 12.04
Memory ⁶	2 DIMM slots supporting up to 16GB 1600MHz DDR3L
Chipset	Mobile Intel Lynx chipset
Graphics ⁷	Integrated Intel HD Graphics 4400 (i3/i5) or Intel HD Graphics 5000 (i7); Optional NVIDIA® GeForce® GT 720M (DDR3 2GB) discrete graphics with Optimus™
Display	14.0" HD (1366 x 768) 16:9 Direct-View outdoor-readable display with resistive touchscreen
Storage ⁸	128GB, 256GB or 512GB mobility solid state drives; Optional 256GB mSATA SED SSD
Multimedia	High-quality speaker, integrated noise-reducing array microphones, stereo headphone/microphone combo jack, Optional integrated FHD video webcam with privacy shutter
Battery	6-cell (65 Whr) or 9-cell (97 Whr) lithium-ion batteries; Optional 6-cell (58 Whr) or 9-cell (87 Whr) long life cycle lithium-ion batteries with 3 year warranty
Power	65W or 90W AC adapters; Optional 90W auto/air DC adapter
Connectivity	10/100/1000 gigabit Ethernet and triple RF-passthrough (GPS, mobile broadband and WLAN) Wireless LAN: Intel® Dual Band Wireless-AC 7260 (802.11ac, dual band, 2x2, up to 867 Mbps) with Bluetooth® 4.0 + vPro™ Mobile broadband^{4, 5}: Optional Dell Wireless 5808E multi-mode Gobi™ 5000 4G LTE card (US and Canada only: AT&T, Verizon, Sprint, Rogers, Telus); Optional Dell Wireless 5570E single-mode HSPA+ card GPS: Optional SiRFstarV™ dedicated GPS and antenna
Ports, slots and peripherals	Ports: USB 3.0 (2), USB 2.0 (2), native RS-232 serial ports (2), RJ-45 gigabit Ethernet network connectors (2), stereo headphone/microphone combo jack, pogo-pin docking connector, VGA, HDMI Slots: Memory card reader; ExpressCard 54 mm or PCMCIA: M.2 slots (2 internal); Optional DVD+/-RW Optional docking and peripherals: Rugged desk dock, third-party vehicle docking ⁹ , Quick-Disconnect shoulder strap
Security	Steel-reinforced cable lock slot, SmartCard reader, contactless SmartCard reader, optional fingerprint reader, TPM 1.2 ⁹ , ControlVault™ advanced authentication, Dell Security Tools, Dell Data Protection Encryption, NIST SP800-147 secure platform, Dell Backup and Recovery
Dimensions and weight ¹⁰	Dimensions: (WxDxH) 14.0" x 9.7" x 2.03" (356 x 247 x 52 mm) Weight: Starting at 7.79 lbs. (3.54 kg) with 6-cell battery and no optical drive
Input	Customizable RGB backlit keyboard; Optional rubberized RGB backlit keyboard (English only); Resistive touchpad, Resistive single-point gloved-capable touch screen
Management	Intel vPro™ technology's advanced management features on i5/i7 configurations
Regulatory and environmental	Regulatory model: P45G Regulatory type: P45G001 Energy Star 6.0, EPEAT MIL-STD-810G testing¹: Transit drop (72", 60", 48"; single unit; 78 drops), operating drop (36"), blowing rain, blowing dust, blowing sand, vibration, functional shock, humidity, salt fog (with rubberized keyboard), altitude, explosive atmosphere, solar radiation, thermal extremes, thermal shock, freeze/thaw, tactical standby to operational Operating thermal range: -20°F to 145°F (-29°C to 63°C); Non-operating range: -60°F to 160°F (-51°C to 71°C) IEC 60529 ingress protection²: IP-65 (dust-tight, protected against pressurized water) Hazardous locations: ANSI/ISA.12.12.01 certification capable ³ (Class I, Division 2, Groups A, B, C, D) Electromagnetic interference: MIL-STD-461F certified ⁴

¹ Based on testing and certification to MIL-STD-810G, IEC 60529 (IP-65), MIL-STD-461F, and ANSI/ISA.12.12.01 standards, performed and reported independently by accredited testing companies. ANSI/ISA.12.12.01 must be specified at time of order for certification. Contact your sales representative for more information.

² Based on testing using the Mobile Mark 2012 Productivity battery life benchmark test. For more information about this benchmark test, visit www.bapco.com. Test results should be used only to compare one product with another and are not a guarantee you will experience the same battery life. Battery life may be significantly less than the test results and varies depending on your product's configuration, software, usage, operating conditions, power management settings and other factors. Maximum battery life will decrease with time and use.

³ Where wireless access is available. Additional access charges apply in some locations.

⁴ Subject to service provider's broadband subscription and coverage area; additional charges apply.

⁵ Contact your sales representative for feature availability.

⁶ A 64-bit operating system is required to support 4GB or more of system memory.

⁷ Significant system memory may be used to support graphics, depending on system memory size and other factors.

⁸ GB means 1 billion bytes and TB equals 1 trillion bytes; actual capacity varies with preloaded material and operating environment and will be less.

⁹ Regional availability may vary for some offerings. Vehicle docking and other peripherals may be offered by third-party providers.

¹⁰ Weights vary depending on configuration and manufacturing variability.



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Latitude 12 Rugged Extreme

Specifications

Feature	Technical specification
Name / model	Dell Latitude 12 Rugged Extreme / 7204
Processors	Fourth-generation Intel® Core™ i3, i5 and i7 dual-core processors
Operating systems	Windows® 8.1 Pro (64-bit) or Genuine Windows® 7 Professional (64-bit); Optional Windows 8.1 (64-bit), Windows 7 Home Basic, Home Premium, Professional or Ultimate (64 or 32-bit), Linux Ubuntu 12.04
Memory ⁶	2 DIMM slots supporting up to 16GB 1600MHz DDR3L
Chipset	Mobile Intel Lynx chipset
Graphics ⁷	Integrated Intel HD Graphics 4400 (i3/i5) or Intel HD Graphics 5000 (i7)
Display	11.6" HD (1366 x 768) 16:9 Direct-View outdoor-readable display with resistive multi-touch
Storage ⁸	128GB, 256GB or 512GB mSATA mobility solid state drives; Optional 256GB mSATA SED SSD
Multimedia	High-quality speaker, integrated noise-reducing array microphones, stereo headphone/microphone combo jack, Optional integrated FHD video front webcam with privacy shutter, available 8MP rear camera with LED flash
Battery	4-cell (58 Whr) lithium-ion battery; Optional 4-cell (51 Whr) long life cycle lithium-ion battery with 3 year warranty
Power	65W AC adapter; Optional 90W auto/air DC adapter
Connectivity	10/100/1000 gigabit Ethernet and triple RF-passthrough (GPS, mobile broadband and WLAN) Wireless LAN: Intel® Dual Band Wireless-AC 7260 (802.11ac, dual band, 2x2, up to 867 Mbps) with Bluetooth® 4.0 + vPro™ Mobile broadband^{4, 9}: Optional Dell Wireless 5808E multi-mode Gobi™ 5000 4G LTE card with A-GPS (US and Canada only: AT&T, Verizon, Sprint, Rogers, Telus); Optional Dell Wireless 5570E single-mode HSPA+ card with A-GPS GPS: Optional SIRFstarV™ dedicated GPS and antenna
Ports, slots and peripherals	Ports: USB 3.0 (2*), USB 2.0, native RS-232 serial port, RJ-45 gigabit Ethernet network connector, stereo headphone/microphone combo jack, pogo-pin docking connector, VGA, HDMI Slots: Memory card reader*, ExpressCard 54 mm or PCMCIA (* Selecting ExpressCard or PCMCIA replaces 1 USB 3.0 port and memory card reader); M.2 slots (2 internal) Optional docking: Rugged desk dock, third-party vehicle docking ⁹ Optional Quick-Disconnect peripherals: Rubber handle, nylon handle, shoulder strap, hand strap
Security	Steel-reinforced cable lock slot, SmartCard reader, contactless SmartCard reader, optional fingerprint reader, FIPS 140-2 TPM 1.2 ⁹ , ControlVault™ advanced authentication, Dell Security Tools, Dell Data Protection Encryption, NIST SP800-147 secure platform, Dell Backup and Recovery
Dimensions and weight ¹⁰	Dimensions: (WxDxH) 12.2" x 8.6" x 1.6" (311 x 219 x 39 mm) Weight: Starting at 6.0 lbs. (2.72 kg) with 4-cell battery
Input	Customizable RGB backlit keyboard; Optional rubberized RGB backlit keyboard (English only); Resistive touchpad, Resistive glove-capable 5-point multi-touch screen
Management	Intel vPro™ technology's advanced management features on i5/i7 configurations
Regulatory and environmental	Regulatory model: P18T Regulatory type: P18T001 Energy Star 6.0, EPEAT MIL-STD-810G testing¹: Transit drop (72", 60", 48"; single unit; 78 drops), operating drop (36"), blowing rain, blowing dust, blowing sand, vibration, functional shock, humidity, salt fog (with rubberized keyboard), altitude, explosive atmosphere, solar radiation, thermal extremes, thermal shock, freeze/thaw, tactical standby to operational Operating thermal range: -20°F to 145°F (-29°C to 63°C); Non-operating range: -60°F to 160°F (-51°C to 71°C) IEC 60529 ingress protection¹: IP-65 (dust-tight, protected against pressurized water) Hazardous locations: ANSI/ISA.12.12.01 certification capable ¹ (Class I, Division 2, Groups A, B, C, D) Electromagnetic interference: MIL-STD-461F certified with compliant power adapter ¹

¹ Based on testing and certification to MIL-STD-810G, IEC 60529 (IP-65), MIL-STD-461F, and ANSI/ISA.12.12.01 standards, performed and reported independently by accredited testing companies.

ANSI/ISA.12.12.01 must be specified at time of order for certification. MIL-STD-461F requires a compliant power adapter, sold separately. Contact your sales representative for more information.

² Based on testing using the Mobile Mark 2012 Productivity battery life benchmark test. For more information about this benchmark test, visit www.bapco.com. Test results should be used only to compare one product with another and are not a guarantee you will experience the same battery life. Battery life may be significantly less than the test results and varies depending on your product's configuration, software, usage, operating conditions, power management settings and other factors. Maximum battery life will decrease with time and use.

³ Where wireless access is available. Additional access charges apply in some locations.

⁴ Subject to service provider's broadband subscription and coverage area; additional charges apply.

⁵ Contact your sales representative for feature availability.

⁶ A 64-bit operating system is required to support 4GB or more of system memory.

⁷ Significant system memory may be used to support graphics, depending on system memory size and other factors.

⁸ GB means 1 billion bytes and TB equals 1 trillion bytes; actual capacity varies with preloaded material and operating environment and will be less.

⁹ Regional availability may vary for some offerings. Vehicle docking and other peripherals may be offered by third-party providers. FIPS-compliant on Windows 7 and Ubuntu only.

¹⁰ Weights vary depending on configuration and manufacturing variability.



Latitude 14 Rugged

Latitude 14 Rugged / 5404	
Processors	Fourth-generation Intel Core i3, i5 and i7 dual-core processors
Operating systems	Windows 8.1 Pro (64-bit) or Genuine Windows 7 Professional (64-bit); Optional Windows 8.1 (64-bit), Windows 7 Professional (32-bit), Linux Ubuntu 12.04
Memory ¹	2 DIMM slots supporting up to 16GB 1600MHz DDR3L
Chipset	Mobile Intel Lynx chipset
Graphics ²	Integrated Intel HD Graphics 4400 (i3/i5) or Intel HD Graphics 5000 (i7); Optional NVIDIA GeForce GT 720M (DDR3 2GB) discrete graphics with Optimus
Display	14.0" HD (1366 x 768) 16:9 outdoor-readable display with resistive touchscreen
Storage ³	128GB, 256GB or 512GB mobility solid state drives; Optional 500GB mSATA SED SSD or 1TB SSHD
Multimedia	High-quality speaker, integrated noise-reducing array microphones, stereo headphone/microphone combo jack, Optional integrated FHD video webcam with privacy shutter
Battery	6-cell (65 Whr) or 9-cell (97 Whr) lithium-ion batteries; Optional 6-cell (58 Whr) or 9-cell (87 Whr) long life cycle lithium-ion batteries with 3 year warranty
Power	65W or 90W AC adapters; Optional 90W auto/air DC adapter
Connectivity	10/100/1000 gigabit Ethernet and optional triple RF-passthrough (GPS, mobile broadband and WLAN) Wireless LAN: Dell Wireless 1707 802.11n Single Band Wi-Fi + BT 4.0LE Wireless Card; Optional Intel Dual Band Wireless-AC 7260 (802.11ac, dual band, 2x2, up to 867 Mbps) with Bluetooth 4.0 + vPro Mobile broadband: Optional Dell Wireless 5808E multi-mode Gobi 5000 4G LTE card (US and Canada only: AT&T, Verizon, Sprint, Rogers, Telus); Optional Dell Wireless 5809E multi-mode Gobi 5000 4G LTE card (Europe, Asia Pacific) GPS: Optional SiRFstarV dedicated GPS and antenna
Ports, slots and peripherals	Ports: USB 3.0 (2), USB 2.0 (2), native RS-232 serial ports (2), RJ-45 gigabit Ethernet network connectors (2), stereo headphone/microphone combo jack, optional pogo-pin docking connector, VGA, HDMI Slots: Memory card reader; ExpressCard 54 mm or PCMCIA; M.2 slots (2 internal); Optional DVD+/-RW Optional docking and peripherals: Rugged desk dock, third-party vehicle docking ⁴ , shoulder strap

¹ A 64-bit operating system is required to support 4GB or more of system memory.

² Significant system memory may be used to support graphics, depending on system memory size and other factors.

³ GB means 1 billion bytes and TB equals 1 trillion bytes; actual capacity varies with preloaded material and operating environment and will be less.

⁴ Regional availability may vary for some offerings. Vehicle docking and other peripherals may be offered by third-party providers.



Latitude 14 Rugged / 5404	
Security	Steel-reinforced cable lock slot, SmartCard reader, contactless SmartCard reader, optional fingerprint reader, TPM 1.29, ControlVault advanced authentication, Dell Security Tools, Dell Data Protection Encryption, NIST SP800-147 secure platform, Dell Backup and Recovery
Dimensions and weight⁵	Dimensions: (WxDxH) 13.66" x 9.57" x 1.73" (347 x 243 x 44.4 mm) Weight: Starting at 6.5 lbs. (2.95 kg) with 6-cell battery and no optical drive
Input	Customizable RGB backlit keyboard; Optional rubberized RGB backlit keyboard (English only); Resistive touchpad, Resistive single-point gloved-capable touch screen
Management	Intel vPro technology's advanced management features on i5/i7 configurations
Regulatory and environmental	Regulatory model: P46G Regulatory type: P46G001 Energy Star 6.0, EPEAT MIL-STD-810G testing: Transit drop (36"), blowing dust, vibration, functional shock, humidity, altitude, thermal extremes Operating thermal range: -20°F to 140°F (-29°C to 60°C); Non-operating range: -60°F to 160°F (-51°C to 71°C) IEC 60529 ingress protection1: IP-52 (dust-protected, protected against dripping water when tilted up to 15°)

⁵ Weights vary depending on configuration and manufacturing variability.



Dell 24 Monitor | P2414H (23.8", 60.47 cm VIS)

Dell P2414H Monitor	
Model number	P2414H
Viewable image size (diagonal)	60.47 cm (23.8 inches)
Preset display area	
Horizontal	527.04 mm (20.75 inches)
Vertical	296.46 mm (11.67 inches)
Maximum resolution	Full HD 1920 x 1080 at 60 Hz
Aspect ratio	16:9
Pixel pitch	0.2745 mm x 0.2745 mm
Brightness (typical)	250 cd/m ²
Color gamut (typical)	86% ⁶
Color depth	16.7 million colors
Contrast ratio (typical)	1000:1 2 million:1
Viewing angle (typical) (vertical/horizontal)	178° / 178°
Response time (typical)	8 ms (gray to gray)
Panel technology	In-plane switching, anti-glare
Backlight	LED
<i>Connectivity</i>	
Connectors	VGA, DVI-D (HDCP), DisplayPort, 4 x USB
Dell soundbar (optional) ⁷	AC511
Remote asset management	Yes, via Dell Display Manager
<i>Design features</i>	
Stand	Height adjustable stand, tilt, swivel, pivot and built-in cable management
VESA mounting support (wall mount kit sold separately)	Dell Quick Release feature (100 mm x 100 mm)
Security	Security lock slot and stand lock (security lock and stand screw, M3x6 not included)
<i>Power</i>	
AC input voltage/frequency/current	100 to 240 VAC/50 or 60 Hz ±3 Hz/1.5A (max)

⁶ Color gamut (typical) is based on CIE1976 (86%) and CIE1931 (72%) test standards.

⁷ Only compatible with AC511 soundbar. Launch date for soundbar varies across countries. Please check with your country sales representatives for more information.



Dell P2414H Monitor	
Power consumption (typical)	28W
Power consumption standby/sleep mode	<0.3 W
<i>Dimensions (with stand)</i>	
Height (compressed ~ extended)	369 mm (14.53 inches) ~ 499.0 mm (19.65 inches)
Width	565.6 mm (22.27 inches)
Depth	180.0 mm (7.09 inches)
<i>Weight</i>	
Weight (panel only - no stand)	3.51 kg (7.72 lb)
Weight (with stand)	5.83 kg (12.83 lb)
Shipping weight	7.79 kg (17.14 lb)
<i>Standard service plan</i>	<i>Environmental compliance</i>
3 years Advanced Exchange Service & Limited Hardware Warranty	ENERGY STAR , TCO Certified Displays, EPEAT Gold, China Energy Label, CEL, WEEE, ErP (EuP) Standards, Korea E-Standby

Dell 27 Monitor | P2714H (27", 68.6 cm VIS)

Model number	P2714H
Viewable image size (diagonal)	68.6 cm (27.0 inches)
Preset display area Horizontal Vertical	597.89 mm (23.54 inches) 336.31 mm (13.24 inches)
Maximum resolution	Full HD 1920 x 1080 at 60 Hz
Aspect ratio	16:9
Pixel pitch	0.1 mm
Brightness (typical)	300 cd/m ²
Color gamut (typical)	83% ⁸
Color depth	16.7 million colors
Contrast ratio (typical)	1000:1 2 million:1
Viewing angle (typical) (vertical/horizontal)	178° / 178°

⁸ Color gamut (typical) is based on CIE1976 (83 %) and CIE1931 (72 %) test standards.



Response time (typical)	8ms (gray to gray)
Panel technology	In-plane switching, anti-glare
Backlight	LED
<i>Connectivity</i>	
Connectors	VGA, DVI-D (HDCP), DisplayPort, 4 x USB
Dell soundbar (optional) ⁹	AC511
Remote asset management	Yes, via Dell Display Manager
<i>Design features</i>	
Stand	Height adjustable stand, tilt, swivel, pivot and built-in cable management
VESA mounting support (wall mount kit sold separately)	Dell Quick Release feature (100 mm x 100 mm)
Security	Security lock slot and stand lock (security lock and stand screw, M3x6 not included)
<i>Power</i>	
AC input voltage/frequency/current	100 to 240 VAC/50 or 60 Hz ±3 Hz/1.5A (max)
Power consumption (typical)	22W
Power consumption standby/sleep mode	<0.3 W
<i>Dimensions (with stand)</i>	
Height (compressed ~ extended)	424.0 mm (16.69 inches) ~ 539.0 mm (21.22 inches)
Width	641.4 mm (25.25 inches)
Depth	204.0 mm (8.03 inches)
<i>Weight</i>	
Weight (panel only - no stand)	4.56 kg (10.03 lbs)
Weight (with stand)	7.16 kg (15.75 lbs)
Shipping weight	9.85 kg (21.67 lbs)
<i>Standard service plan</i>	<i>Environmental compliance</i>
3 years Advanced Exchange Service & Limited Hardware Warranty	ENERGY STAR , TCO Certified Displays, EPEAT Gold, China Energy Label, CEL, WEEE, ErP (EuP) Standards, Korea E-Standby

⁹ Only compatible with AC511 soundbar.



Support/Warranty/Maintenance

Proposer shall provide in detail how support, warranty and maintenance will be addressed.

Dell has included a 3-Year Next Business Day Basic Hardware Warranty on each system.

Basic Hardware Support - (BASIC)

Basic Hardware Support (BASIC) services are provided as a minimum standard on all Dell client equipment and selected enterprise equipment. This basic support provides telephone support during business hours and a next business day on-site hardware repair service for Optional Customer Self-Replaceable (OCSR) parts or parts dispatch for mandatory Customer Self-Replaceable (CSR) parts.

Dell's BASIC Service places a Dell-certified engineer at your location the following business day for Optional CSR Parts only, after completion of telephone-based troubleshooting. A Dell technician will accept and log a system fault call before 17:00 Monday-Friday, subject to parts availability.

Basic technical phone support hours

Basic technical phone support is available during normal business hours. Business hours may vary by region (details are available on the country's Dell support web page).

Customer Self-Replaceable (CSR) Parts

Dell commercial products sold with Basic Hardware Service will adhere to the long-standing policy for CSR parts.

Customer Self-Replaceable (CSR) parts are component parts designed specifically for you to be able to remove and replace easily on your Dell product. Our CSR Parts Program enables you to replace parts at your own convenience. If, after contacting Dell technical support to resolve an issue, it is determined that a CSR part is required for resolution, we will ship the required part directly to you.

All Dell CSR parts are classified as either Mandatory or Optional:

- Mandatory CSR Parts are parts that you must replace. We do not provide installation labor for them. However, you may request that we replace these parts for an additional fee
- Optional CSR Parts are intended to be replaced by you. Depending on the type of service that was purchased with the product, we may provide an on-site technician to replace the parts

Software support with Basic Hardware Service

Our Basic Hardware Service provides hardware diagnostic and repair service. It does not include support for software applications, operating system 'how-to', or database diagnostics.

In the course of diagnosing hardware related issues, a technician may be required to resolve a software issue in order to proceed with the hardware repair. This is, however, done as part of the hardware support resolution process.

For issues unrelated to the Basic Hardware Service, you can purchase *Pay as You Need* services for an additional fee. *Pay As You Need* services include:

- Telephone support for issues related to software, networking, third party software, virus or malware
- Data and security for supported products.

Services can be purchased on an '*as needed*' basis. Pricing is based on a simple, tiered structure determined by the complexity of the issue. Availability will vary by geographic location.



Schedule

Provide a schedule on each phase of the proposed project beginning with program development and ending with the date of operation. The schedule must include all tasks that will require time in the process, such as City review (identify amount of time assumed for each task).

Start Date	End Date	Item	Owner	Duration
7/20/2015	7/20/2015	Recommendation for Award of Contract	City of McKinney	1 Day
7/21/2015	7/21/2015	Send PO to Dell	City of McKinney	1 Day
7/22/2015	7/31/2015	Build image	City of McKinney	8 Days
7/22/2015	7/23/2015	Place orders	Dell	2 Days
7/24/2015	8/6/2015	Build systems	Dell	10 Days
8/3/2015	8/3/2015	Image ready for Premier LogiTech	City of McKinney	1 Day
8/4/2015	8/4/2015	Premier LogiTech pickes up image	Premier LogiTech	1 Day
8/7/2015	8/11/2015	Ship systems	Dell	3 Days
8/12/2015	8/14/2015	Receive systems	Premier LogiTech	3 Days
8/17/2015	8/17/2015	Push image to systems (1st articles)	Premier LogiTech	1 Day
8/18/2015	8/18/2015	Delivery 1st articles to Customer	Premier LogiTech	1 Day
8/18/2015	8/20/2015	Validate images	City of McKinney	3 Days
8/21/2015	8/21/2015	Image approval	City of McKinney	1 Day
8/24/2015	9/30/2015	Deployment of systems	Premier LogiTech	27 Days



Exceptions

If exceptions are taken to any of the terms, conditions, or specifications of the proposal document or contract, they must be clearly stated on a separate sheet of paper and returned with your proposal.

Dell's receipt of an Award or Purchase Order for RFP No. 15-58RFP, Computer Refresh Plan and subsequent performance in relation to this response shall be governed by and understood to indicate the City's acceptance of the Dell | Texas Department of Information Resources (DIR) contract #DIR-SDD-1951. Any terms in RFP No. 15-58RFP, Computer Refresh Plan or on a resulting Purchase Order from the City to Dell shall not be applicable.



Appendix A - Lease Proposal

Dell Financial Services (DFS) Overview

Dell Financial Services, L.L.C. (DFS) is a dedicated financial services entity focused on the financial and technology management needs of Dell's customers. Obtaining computer equipment is only the beginning. Information technology (IT), its acquisition, management and disposition, is an emerging challenge that requires state of the art tools for successful administration. DFS, in its mission to relate directly to the customer and the customer's individual needs, is ready, willing and able to assist the City with the acquisition of its comprehensive IT solution.

Our mission at DFS is to help your company get the technology it needs today and expand acquisition opportunities within current budget allocations. You will find a wide range of flexible programs all aimed at making acquisition easy and affordable, whether you are on a regular rotation program, unsure of your long-term plans or seeking an affordable method of financing equipment, software and related services.

Founded with Dell customers in mind, DFS delivers a unique focus on the complete customer experience. At DFS, we are with you every step of the way from dedicated sales team introductions to an easy end-of-term process.

Here are just a few ways we are working to make your financing experience easier:

- Dedicated Sales Team - No phone queue to dial in. You have direct access to your DFS sales team members from your DFS field executive to your end-of-lease coordinator.
- DFS Online Services (DFSOS) - Dell customers can access DFSOS from their Premier portal, allowing virtually anytime access to critical information and an easy way to handle routine tasks to make asset management and your end-of-lease process more efficient.

DFS - We are more than just financing.

DFS offers a myriad of financing solutions to meet your budget and technology needs. From asset rotation lease plans to ownership financing solutions with terms spanning from 12 to 60 months for qualified customers, DFS will make it easy to acquire your technology needs today.

We know the City has a choice in finance providers. DFS focuses not only on the financing aspect of the relationship but on the total customer experience from dedicated account team introductions to an easy end-of-term process. Some of the many special features of the DFS leasing program are noted below.

Fully-Integrated Order Processing

DFS is fully integrated into Dell systems and operations. The benefit to the City is timely and efficient order release, transfer of key order data without duplication, and single point of contact. As an added benefit, DFS honors Dell's Total Satisfaction Guarantee policy on leased systems.

One Stop Shopping

Dell provides hardware, software, peripherals, service and support, while DFS provides financing alternatives to deliver a total integrated solution. Our first-hand knowledge of Dell products and streamlined process equates to lower lifecycle costs to you when acquiring equipment from Dell. Although we are tightly integrated with Dell, DFS can also finance your non-Dell technology needs through an innovative process that is simple and effective.



Response to Specific RFP Provisions

Many of the terms and conditions presented in the RFP are applicable to straight procurement/purchase transactions and not to leasing. The leasing arrangement will establish a long-term (beyond net 30 days) financial relationship between DFS and the City. *Therefore, the terms and conditions of a mutually beneficial and duly executed DFS Lease Agreement shall take precedence over any other terms and conditions.*

ORDER OF PRECEDENCE: In cases of conflict between specific provisions in this Request for Proposals, the order of precedence shall be (1) Lease Terms and Conditions, (2) Technical Specifications and (3) Proposer's lease agreement terms and conditions to the extent they do not materially change the terms and conditions of this agreement.

DFS Response: The DFS Master Lease Agreement shall take precedence over any other terms and conditions regarding any lease procurements between the City and DFS.

A. LEASE PRICES - Lease prices shall remain firm throughout the lease period selected by the Lessee. Lease agreements shall be effective on the first day following the executed Certificate of Acceptance. No interim rent, lease payment or interim term may be charged under any circumstances. The date of acceptance is that date listed on the Certificate of Acceptance Form included after equipment has been installed. Leases shall only be executed under this Agreement if the Proposer is the Lessor.

DFS Response: Under the DFS Master Lease Agreement, rates are adjusted quarterly in accordance with a formula based on fluctuations in treasury notes. DFS lease rates are a function of several factors including estimates of future residual values, prevailing interest rates, borrowing costs, general and administrative expenses, and lease structure. Once a lease schedule has commenced, the lease rate remains constant for the term of the schedule. The rates we have provided are specific to the requirements and the equipment requested in your RFP.

B. EXPIRATION OF LEASE - Lease agreements shall expire upon completion of the specified lease period and shall not be automatically renewed for a new lease period. No termination notice shall be required by either party at end of lease. All equipment leased under each lease agreement shall be removed from Agency's location within thirty (30) business days after expiration of lease at Proposer's expense. All equipment removal shall be coordinated with the City.

DFS Response: At the end of a Fair Market Value (FMV) lease, McKesson has the option to 1) purchase the products at the fair market value; 2) Return all products to DFS at the City's expense; or 3) Renew the lease on a month to month or fixed term basis. It is standard policy that one EOL notification letter is sent per schedule to the billing address associated with each schedule and is sent based on the number of notification days required. However, DFS expects the City to notify DFS with its intent at least 90 days, but no more than 180 days prior to the expiration of the primary lease term of its intentions at end of lease. If the City chooses to return the equipment, DFS will mail a "packing" list of items to be returned and designate an equipment return location, upon the City's notification of intent to return equipment.

E. TERMINATION OF LEASE -

a) Lease termination for convenience - The lease agreement may be canceled at any time during the lease period by the Lessee. A thirty (30) day cancellation notice will be required of the Lessee in writing. Upon cancellation of a lease agreement by the Lessee without cause, the equipment will be returned to the Lessor with transportation at the Lessee's expense (including removal charges, if applicable). This Contract may be terminated with thirty (30) days written notice to the Vendor if the organizational activity within the City using the equipment is discontinued or disestablished.

b) Lease Cancellation Due To Non-Performance -The lease contract may be cancelled at any time during the lease period for Proposer or equipment non-performance or failure to meet the requirements outlined in this RFP. If the Lessee requests removal of leased equipment, Lessor will cancel the lease effective immediately with no additional payments due from the City. Equipment will be removed from Lessee site within thirty (30) days of such written notice at no cost to the Lessee.



c) Contract Conversion - After having served a 30 day written notification of termination to the Vendor, the City of McKinney shall have the right to lease the equipment on a month-to-month basis at the Proposer's then current commercial rates.

d) Expiration of Lease Term - Any lease shall terminate upon expiration of the contract term unless earlier renewed as permitted herein.

DFS Response: DFS is solely the equipment lessor and has limited obligations under the Master Lease Agreement, once the designated equipment has been acquired for lease by the customer and delivered to the customer; the remaining obligation is to administer the lease. Additionally, DFS assigns the income stream from its leases to its investor. Therefore, the Master Lease Agreement is non-cancelable and there can be no provision allowing for termination for cause. Except as expressly provided in Section 5 of the Master Lease Agreement for use by Public entities, Lessee's obligation to pay all rent and other amounts when due and to otherwise perform as required under the MLA or any Schedule shall be absolute and unconditional, and shall not be subject to any abatement, reduction, set-off, defense, counterclaim interruption, deferment or recoupment for any reason whatsoever.

F. AMOUNT AND TIME OF PAYMENT -- All payments due under this Contract are solely the responsibility of the City of McKinney. Lease charges will be invoiced in advance as of the first of each month or quarter as agreed by the City. When a machine or model changes, or feature is installed for a part of a calendar month, the lease charges will be prorated on the basis of a 30-day month. Payment will be made within 30 days after the date of a correct invoice. All other charges due hereunder are payable as specified in the invoice.

DFS Response: Once a lease schedule has commenced, the lease rate remains constant for the term of the schedule. The rates we have provided are specific to the requirements and the equipment requested in your RFP.

H. PRICE PROTECTION PERIOD - The lease rates for leased machines or equipment shall not increase during the initial term; except as may be agreed.

Any rate reductions which might be generally available during the contract period on the part of the Proposer to other state and local government Agencies will be passed on to the City of McKinney, when effective, at any time during the contract period.

Price increases subsequent to the initial lease term may be allowed, subject to the following:

a) Notification must be submitted in writing and approved by the Purchasing Department no later than 30 days prior to the effective date of increase.

DFS Response: Under the DFS Master Lease Agreement, rates are adjusted quarterly in accordance with a formula based on fluctuations in treasury notes. DFS lease rates are a function of several factors including estimates of future residual values, prevailing interest rates, borrowing costs, general and administrative expenses, and lease structure. Once a lease schedule has commenced, the lease rate remains constant for the term of the schedule. The rates we have provided are specific to the requirements and the equipment requested in your RFP.

EQUIPMENT RETURN - The Proposer shall be responsible for all standard delivery and removal charges.

DFS Response: The cost for the return of equipment is included in the lease payment.

L. RISK OF LOSS OR DAMAGE - Risk of loss or damage shall remain with the Proposer for the duration of this contract. The Lessee shall be relieved from property risks including: loss or damage to all leased Item(s) during the periods of transportation, installation, and the Lease Term except when loss or damage is due to the negligent acts of the Lessee. It is the responsibility of the Vendor to insure all equipment.

DFS Response: DFS can provide a quote for insurance at the City's request. At all times, Lessee shall provide the following insurance: (i) casualty loss insurance for the Products for no less than the Stipulated Loss Value (defined below) naming Lessor as loss payee; and (ii) liability insurance with respect to the Products in an amount as required by Lessor, naming Lessor as an additional insured. Upon Lessor's prior written consent, Lessee may provide this insurance pursuant to Lessee's existing self insurance policy. Lessee shall either provide Lessor with an annual certificate of third party



insurance or a written description of its self insurance policy, as applicable. The certificate of insurance will provide that Lessor shall receive at least ten (10) days prior written notice of any material change to or cancellation of the insurance policy.

TAX EXEMPT STATUS - The City is exempt from federal excise tax and state sales tax. Unless specifications specifically indicate otherwise, the price proposal must be net exclusive of above-mentioned taxes and will be so construed. Therefore, the proposal price shall not include taxes.

DFS Response: If the City provides the appropriate tax exemption certificates to DFS, sales and use taxes will not be collected by DFS. However, if your taxing authority assesses a personal property tax on leased equipment, and if DFS pays that tax under the Fair Market Value or 10% Purchase Option Lease structures, the City must reimburse DFS for that tax expense in connection with the City's lease.

C. FUNDING - The City of McKinney is operated and funded on an October 1 to September 30 basis; accordingly, the City reserves the right to terminate, without liability to the City, any contract for which funding is not available.

DFS Response: DFS is solely the equipment lessor and has limited obligations under the Master Lease Agreement, once the designated equipment has been acquired for lease by the customer and delivered to the customer; the remaining obligation is to administer the lease. Additionally, DFS assigns the income stream from its leases to its investor. Therefore, the Master Lease Agreement is non-cancelable and there can be no provision allowing for termination for cause. Except as expressly provided in Section 5 of the Master Lease Agreement for use by Public entities, Lessee's obligation to pay all rent and other amounts when due and to otherwise perform as required under the MLA or any Schedule shall be absolute and unconditional, and shall not be subject to any abatement, reduction, set-off, defense, counterclaim interruption, deferment or recoupment for any reason whatsoever.

B. CONTRACT AGREEMENT - Once a contract is awarded, agreed upon prices shall remain firm for the term of the contract. Contract shall commence on date of award and continue for a 36 month lease.

DFS Response: Under the DFS Master Lease Agreement, rates are adjusted quarterly in accordance with a formula based on fluctuations in treasury notes. DFS lease rates are a function of several factors including estimates of future residual values, prevailing interest rates, borrowing costs, general and administrative expenses, and lease structure. Once a lease schedule has commenced, the lease rate remains constant for the term of the schedule. The rates we have provided are specific to the requirements and the equipment requested in your RFP.

E. PRICE REDETERMINATION - A price redetermination may be considered by the City of McKinney only at the anniversary dates of multiple year contracts. Request for price redetermination shall be in written form and include written documentation from third party source of increase, substantiating cost increase. City of McKinney reserves the right to approve or disapprove any request as it deems to be in the best interest of the City. A proposer's history of honoring contracts at the awarded price will be an important consideration in evaluating lowest and best value proposal.

DFS Response: Under the DFS Master Lease Agreement, rates are adjusted quarterly in accordance with a formula based on fluctuations in treasury notes. DFS lease rates are a function of several factors including estimates of future residual values, prevailing interest rates, borrowing costs, general and administrative expenses, and lease structure. Once a lease schedule has commenced, the lease rate remains constant for the term of the schedule. The rates we have provided are specific to the requirements and the equipment requested in your RFP.

F. TERMINATION FOR DEFAULT - The City of McKinney reserves the right to enforce the performance of this contract in any manner prescribed by law or deemed to be in the best interest of the City in the event of breach or default of this contract. The City reserves the right to terminate the contract immediately in the event the proposer fails to perform to the terms of specifications or fails to comply



with the terms of this contract. Breach of contract or default authorizes the City to award to another proposer, purchase elsewhere and charge the full increase in cost and handling to the defaulting party. DFS Response: DFS is solely the equipment Lessor and has limited obligations under the Master Lease Agreement, once the designated equipment has been acquired for lease by the customer and delivered to the customer; the remaining obligation by DFS is to administer the lease. Additionally, DFS assigns the income stream from its leases to its investor. Therefore, the Master Lease Agreement is non-cancelable and there can be no provision allowing for termination, with or without cause. Except as expressly provided in Section 5 (Appropriation of Funds) of the Master Lease Agreement for use by Public entities, Lessee's obligation to pay all rent and other amounts when due and to otherwise perform as required under the MLA or any Schedule shall be absolute and unconditional, and shall not be subject to any abatement, reduction, set-off, defense, counterclaim interruption, deferment or recoupment for any reason whatsoever.

I. INJURIES OR DAMAGES RESULTING FROM NEGLIGENCE - Successful proposer shall defend, indemnify and save harmless the City of McKinney and all its officers, agents and employees from all suits, actions, or other claims of any character, name and description brought for or on account of any injuries or damages received or sustained by any person, persons, or property on account of any negligent act or fault of the successful proposer, or of any agent, employee, subcontractor or supplier in the execution of, or performance under, any contract which may result from award. Successful proposer shall pay any judgment with cost which may be obtained against the City of McKinney growing out of such injury or damages.

DFS Response: As strictly the financier and not the vendor or manufacturer, DFS does not provide indemnification to customers except to the extent a cause of action is caused solely by its own gross negligence or willful misconduct. Additionally as part of the securitization process, to the extent permitted under applicable law, the Lessee shall indemnify the Lessor.

O. SALE, ASSIGNMENT, OR TRANSFER OF CONTRACT - The successful proposer shall not sell, assign, transfer or convey this contract, in whole or in part, without the prior written consent of the City of McKinney.

DFS Response: DFS routinely sells or assigns the rights to lease schedules it originates to investors from the secondary leasing market. DFS must be able to transfer its rights to these leases without requiring the City's consent. However, in most cases, DFS remains the customer's point of contact and retains its servicing obligations, if any, under the leases making the transfer virtually seamless to the City.

P. SILENCE OF SPECIFICATIONS - The apparent silence of specifications as to any detailed description concerning any point, shall be regarded as meaning that only the best commercial practices are to prevail. All interpretations of these specifications shall be made on the basis of this statement.

DFS Response: The leasing arrangement will establish a long-term (beyond net 30 days) financial relationship between DFS and the City. Therefore, the terms and conditions of a mutually beneficial and duly executed DFS Lease Agreement shall take precedence over any other terms and conditions.

Q. CONTRACT TERMINATION - The City reserves the right to cancel and terminate this contract, without cause, upon thirty (30) days written notice to the other party.

DFS Response: DFS is solely the equipment lessor and has limited obligations under the Master Lease Agreement, once the designated equipment has been acquired for lease by the customer and delivered to the customer; the remaining obligation is to administer the lease. Additionally, DFS assigns the income stream from its leases to its investor. Therefore, the Master Lease Agreement is non-cancelable and there can be no provision allowing for termination for cause. Except as expressly provided in Section 5 of the Master Lease Agreement for use by Public entities, Lessee's obligation to pay all rent and other amounts when due and to otherwise perform as required under the MLA or any Schedule shall be absolute and unconditional, and shall not be subject to any abatement, reduction, set-off, defense, counterclaim interruption, deferment or recoupment for any reason whatsoever.

