



Economic Development Highlights

Interim President Liu

September 2015

Administration

- Administrative Assistant Sheri Van Slycke was injured in early August. Temp Mona Robinson was remarkably helpful in working with staff for four weeks during her absence. Sheri is back to the office to work half-day on September 1.
- Staff will work with the City's Human Resources Department to hire another temp to assist MEDC operations till Sheri is up to the full function.

Marketing

- Research On Investment (ROI) – Former President Wehmeier signed an annual Market Research & Target Outreach contract with ROI on March 19. The project “kick-off” and project launch have been done and will move to pre-qualified meetings. Staff participated two meetings, one telephone meeting with a Canadian prospect and one face-to-face prospect meeting in New York City, ROI scheduled in the last six months. Staff and Director Walker had a telephone conference call with ROI staff on September 9 and requested a plan of pre-qualified meetings before the end of the contract.

Economic Development

Projects Compliance

- United Parcel Services (UPS) – City CFO Rhodes, Accounting Manager Mathis, MEDC Legal Counsel Houser and staff had a meeting to discuss the project compliance of UPS on September 2. We have reviewed the UPS compliance documents for the qualification of the first incentives funding. We decided, as a team, to invite UPS staff for a face-to-face meeting in McKinney for the clarifications of the documents. A meeting at MEDC office is set on October 14. Two UPS staff, one from California and one from Texas, will join our McKinney team for the compliance meeting.
- Traxxas – City Manager Muehlenbeck, City CFO Rhodes, Accounting Manager Mathis, MEDC Legal Counsel Houser and

staff had a meeting to discuss the project compliance of Traxxas on September 11.

New Projects Updates

- Projects Catch
 - Will update in Executive Session

- Project Apollo
 - Will update in Executive Session