

# PROJECT SHUTTLE

MCDC Presentation

### PROJECT OVERVIEW

Project Shuttle is in final evaluations of a site location for constructing a 38,000 square foot facility that will feature twenty-two badminton courts. Additionally, a three-story, 30,000 square foot office building that will serve as the headquarters for a global innovative IT services firm. The IT services firm is expected to utilize approximately 10,000 square feet, and the remaining 20,000 square feet will be leased to a tenant(s). One of the proposed locations is at the northeast intersection of Custer Road and Silverado Trail.



#### **Planned Activities and Use**

## Facility Operations



### COMMUNITY IMPACTS

Create a family friendly destination for the region and residents of McKinney

Create a destination that will be a national draw to the City of McKinney

Support the health and well being of the local community

Serve the growing international community in North Texas

Enhance the quality of life for the community

#### KPI Metrics

22 Courts estimated to draw 200 students and 900 members by 2024

Approximately 200 visitors each day from members and students

At least 50 to 100 walk-in guests expected per week

Host multiple camps each year including Summer, Winter, Thanksgiving, and Spring Break camps. Potentially serving 100 campers at a time

Two big tournaments planned to be hosted twice a year drawing visitors from all over the United States

Weekend leagues with an anticipated 200 participants (expected roughly four times a year) – first of its kind in North Texas

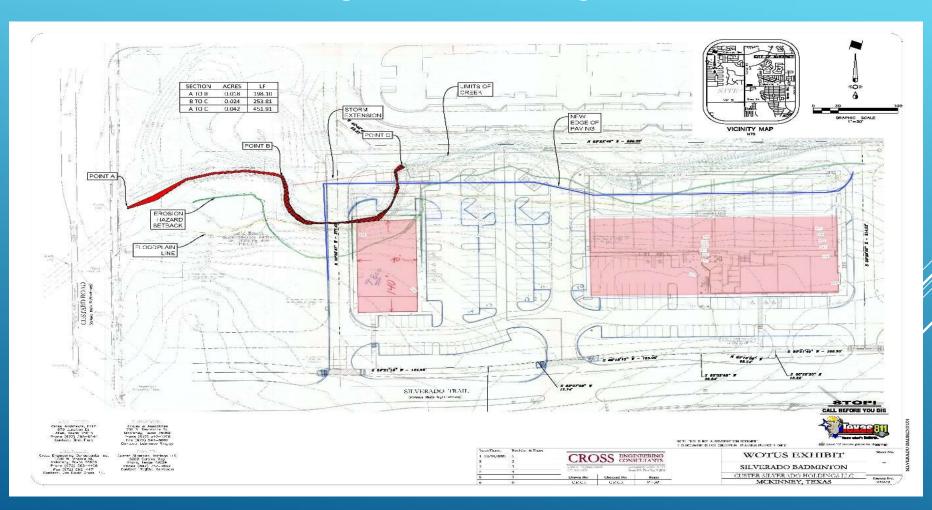


**Map of Property** 

### PROPOSED PROJECT LOCATION



### SITE PLANS





**Market Analysis** 

## Market Analysis

McKinney is one of the best Sports Destinations in Texas and in United States.

Custer Road is surrounded by Sports centers like Gabe Nesbitt park, PSA, Baseball Fields, Tennis Courts, Soccer fields, Ice Skating, and Beach Volleyball courts all within a 3-mile radius from BAA location.

McKinney is surrounded by neighboring Cities with a large Asian population such as Frisco, Allen, Plano, and Prosper, all located within a 5-mile radius

As of 2018 more than 44,000 vehicles per day on Custer Road and anticipated to increase to 60,000

Main competition is Frisco Badminton and Plano Badminton

## DEMOGRAPHICS

Demographics of Target Area					
City Name	Estimated Population in 2020	Average Household Income	Asian Population		
McKinney	195,308	\$113,806	16,405		
Frisco	200,509	\$153,708	41,906		
Prosper	30,174	\$178,784	1,478		
Allen	104,627	\$131,204	18,728		
Plano	285,494	\$116,992	60,524		
Total	796,889		139,041		



**Project Timeline** 

### ANTICIPATED PROJECT TIMELINE

Construction/Site Work Begin Q1 2022



Equipment Installation Q3/4 2022



Commencement of Operations Q4 2022 or Q1 2023



**Project Budget** 

## PROJECT ESTIMATES

Overall Project Overview					
	Badminton	Office	Totals		
СарЕх	\$7,452,000	\$5,675,000	\$13,127,000		
Annual Payroll	\$1,000,000 \$26,000,000		\$27,000,000		
Square Feet	38,000	30,000	68,000		

Badminton Project Budget			
	E:	Estimated Costs	
Land	\$	1,300,000	
Construction	\$	5,662,000	
Public Infrastructure Improvements	\$	250,000	
Machinery & Equipment	\$	200,000	
FF&E	\$	30,000	
Computer Equipment	\$	10,000	
Total	\$	7,452,000	

Office Building Project Budget				
	Estimated Costs			
Land	\$	1,000,000		
Construction	\$	4,200,000		
Machinery & Equipment	\$	25,000		
FF&E	\$	150,000		
Computer Equipment		50,000		
Public Infrastructure Improvements	\$	250,000		
Total	\$	5,675,000		



#### **Business Plan**

### MISSION

Badminton Academy of America LLC's mission is to provide the community a state-of-the-art badminton facility in a prime area of McKinney and produce some of the finest champions of badminton, by providing quality and efficient training programs.

#### VISION

Availability of sport facilities is an important factor for the development of any sport and their vision is to not only build a high-quality badminton facility but also to promote the sport of badminton in the US. The Academy team is passionate about badminton and take pride in building this project.

#### PROJECT CHALLENGES

Reversal of 2020 Navigable Waters Protection Rule which forced major changes to site and civil plans, resulting in a loss of retail uses, reduction in revenue, and increased development costs

Significant infrastructure costs associated with adding two lanes and a median to Silverado Trail as well as site grading challenges



**Proposed Project Renderings** 

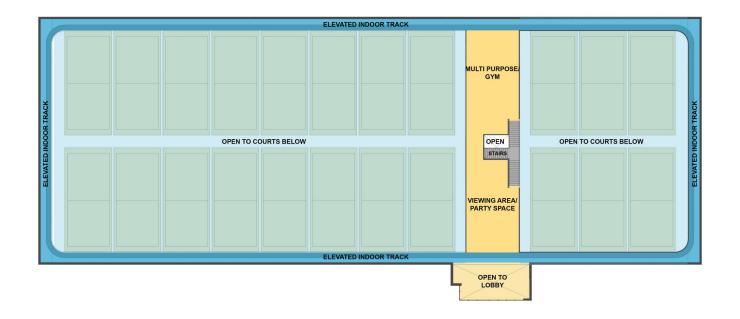






#### **BADMINTON ACADEMY OF AMERICA** McKINNEY, TEXAS STOR RISER STOR. соасн COACH LOCKERS LOCKERS MEN WOMEN STAIRS OFFICE LOUNGE/ VIEWING AREA PRO LOBBY SHOP **GROUND FLOOR PLAN**

#### **BADMINTON ACADEMY OF AMERICA** McKINNEY, TEXAS







### OFFICE BUILDING PROJECT RENDERINGS





