## MCKINNEY COMMUNITY DEVELOPMENT CORPORATION Promotional and Community Event Grant Application

Fiscal Year 2022

#### **IMPORTANT:**

- Please read the McKinney Community Development Corporation Grant Guidelines prior to completing this application.
- The Grant Guidelines and Application are available at <a href="www.mckinneycdc.org">www.mckinneycdc.org</a>; by calling 972.547.7653 or by emailing <a href="mailto:cschneible@mckinneycdc.org">cschneible@mckinneycdc.org</a>
- Please call to discuss your plans for submitting an application\_in advance of completing the form. A completed application and all supporting documents are required to be submitted via email or on a thumb drive for consideration by the MCDC board. Please submit the application to:

McKinney Community Development Corporation 5900 S. Lake Forest Blvd., Suite 110 McKinney, TX 75070

• If you are interested in preliminary Board of Directors review of your project proposal or idea, please complete and submit the **Letter of Inquiry** form, available at <a href="www.mckinneycdc.org">www.mckinneycdc.org</a>, by calling 972.547.7653 or emailing <a href="mailto:cschneible@mckinneycdc.org">cschneible@mckinneycdc.org</a>.

Applications must be completed in full, using this form, and received by MCDC, via email or on a thumb drive, by 5:00 p.m. on the date indicated in schedule below.

## **Promotional and Community Event Grant Calendar:**

Application Deadline	Presentation to MCDC Board	Board Vote and Award Notification
Cycle I: November 30, 2021	December 16, 2021	January 27, 2022
Cycle II: May 31, 2022	June 23, 2022	July 28, 2022

### **APPLICATION**

## **INFORMATION ABOUT YOUR ORGANIZATION**

Name: Holy Family School in partnership with Legacy Keepers of Old East McKinney

Federal Tax I.D.: 75-1025515

Incorporation Date: 1964 (official date)

Mailing Address: 500 Throckmorton

City: McKinney ST: TX Zip: 75002

Phone: 972-562-5476 Fax: Email: rwdpittman@gmail.com

Website: https://hfsmckinney.org/

Check One:		
<ul><li>Nonprofit − 501(c) Attach a cop</li><li>Governmental entity</li><li>For profit corporation</li><li>Other</li></ul>	y of IRS Determination Letter	
Professional affiliations and organizations t	o which your organization bel	ongs: The Episcopal Diocese of Dallas
REPRESENTATIVE COMPLETING A	PPLICATION:	
Name: Beth Bentley in partnership with Ra	achel Pittman	
Title: Legacy Keepers – Lead Coordinator		
Mailing Address: 511 Nandina Drive		
City: Allen	ST: TX	Zip: 75002
Phone:214.498.3540	Fax: N/A	Email: legacykeepers21@gmail.com
CONTACT FOR COMMUNICATIONS	BETWEEN MCDC AND O	RGANIZATION:
Name: Rachel Pittman (or Beth Bentley)		
Title: President		
Mailing Address: 500 Throckmorton		
City: McKinney	ST: TX	Zip: 75069
Phone: 972-562-5476	Fax:	Email: rwdpittman@gmail.com

FUNDING
Total amount requested: \$7,100
Matching Funds Available (Y/N and amount): \$3,000 (sponsorships)
Have you received or will funding be requested from any other City of McKinney entity (e.g. McKinney Convention and Visitors Bureau, Arts Commission, City of McKinney) for this event?
Please provide details and funding requested: A sponsorship request will be made to the McKinney Convention and Visitors Bureau for the materials/guides on the shuttle/bus tours. A sponsorship request may also be made through the Arts Commission for the museum décor.
PROMOTIONAL/COMMUNITY EVENT Start Date: February 19, 2022 Completion Date: February 20, 2022
BOARD OF DIRECTORS (may be included as an attachment)
<ul> <li>Rachel Pittman</li> <li>Lynne Sipiora</li> <li>Robbin Wells</li> <li>Michele Bernard</li> <li>Derrick Robinson</li> <li>Ashley Lewis</li> <li>Cynthia Kasson</li> <li>Lisa Hopkinson</li> <li>Conzalez</li> <li>Michele Bernard</li> <li>Ashley Lewis</li> </ul>
LEADEDCUID CTAFE ( may be included as an attachment)
LEADERSHIP STAFF (may be included as an attachment)
Rachel Davis Pittman, President (Volunteer Director)

## Using the outline below, provide a written narrative no longer than 7 pages in length:

## I. Applying Organization

Describe the mission, strategic goals and objectives, scope of services, day to day operations and number of paid staff and volunteers.

The 70-year-old mission of Holy Family School is to provide safe, nurturing, high quality, curriculum based, Christ centered child care to the children of McKinney and surrounding areas regardless of parents' ability to pay. (Holy Family began by the Vegas as La Escuelita in 1951- so we claim that history even though we were not officially incorporated at Holy Family School until 1964.)

Rachel Davis Pittman serves as the President and Volunteer Director. There are 8 paid staff members.

Disclose and summarize any significant, planned organizational changes and describe their potential impact on the Project/Promotional/Community Event for which funds are requested.

None known at this time

## II. Promotional/Community Event

• Outline details of the Promotional/Community Event for which funds are requested. Include information regarding scope, goals, objectives, target audience.

The request is made so that two key inaugural events can meet multiple goals and objectives:

- During the weekend of February 19-20, 2022 in Black History Month, HFS and Legacy
  Keepers will partner to help fulfill the mission of Legacy Keepers. This includes documenting,
  honoring and promoting the historic legacies of the Black and Mexican communities of Old East
  McKinney. Multi-generational groups will be targeted for the shuttle/bus tours in
  order to ensure that persons of all ages, races, geographic and socio-economic
  backgrounds can participate.
- Holy Family School (HFS) operates in the former E. S. Doty High School building. Doty High School is the formerly segregated school which educated Black students from McKinney and from throughout the surrounding communities. In partnership with Legacy Keepers of Old East McKinney (Legacy Keepers), the space of HFS will be transformed to showcase a pop-up museum of this special site. The museum will include the "Many Faces and Shades of Education," including photos, relics, documents, videos and storytelling. The "Many Shades of Education" will conclude with the current use of the former Doty High School site as HFS. It is our hope that the pop-up museum will be moved as an exhibit to another local museum or designated site.
- A private donor has sponsored a shuttle/bus that will provide ongoing tours of sites in the
  historically Black communities of McKinney. Ideally, tour guides will include persons
  who grew up in the communities that are being toured, along with others who will be trained.
  This will also allow persons a chance to walk the sacred halls of once Doty High School, while
  supporting the educational pursuits of all races. As a pilot tour launch, we desire to create
  space for groups to reflect on their tour experience through discussions immediately following.
  It is our goal to promote cultural experiences for the entire community, including
  engaging school groups, diverse history clubs, groups, organizations and the
  general public.

#### III.

- Describe how this event will <u>showcase McKinney and promote the City for the purpose of business development and/or tourism</u>.
  - In addition to showcasing McKinney's historically Black educational past, the historic surrounding community and its businesses will also be showcased through virtual reality displays and architectural models. As a pilot tour launch, we desire to create space in current local businesses for groups to reflect on their tour experience through post-tour discussions. It is our goal to promote future cultural experiences for the entire community through tours, discussions and food experiences. This will be a very intentional way of joining East McKinney with all of McKinney in ways that will honor those whose legacies have had such great impact in the foundation of the community.
- Describe how the proposed Promotional/Community Event fulfills strategic goals and objectives for your organization.
  - This includes documenting, honoring and promoting the historic legacies of the Black and Mexican communities of Old East McKinney. The "Many Shades of Education" will also include the current use of the former Doty High School site.
  - Collaboration is key. Various individuals and organizations throughout the community will be involved in the planning and execution; for instance, the McKinney Public Library will host mobile scan dates to help gather scans of photos, yearbooks, obituaries, etc.
  - Students will also be engaged through volunteerism, educational experiences and general business practices.
  - This will be a chance to highlight local businesses, especially up and coming artists, small business owners, etc.
- Promotional/Community Events must be <u>open to the public</u>. If a registration fee is charged, it must be \$35 or less.
  - While a registration fee will not be charged, we expect to accept donations. Proceeds will be split among HFS and Legacy Keepers for educational scholarships.
- If the event benefits a nonprofit organization, specific detail must be provided regarding the benefit (e.g. X\$ per entry; X% of overall revenue; X% of net revenue).
  - While a registration fee will not be charged, we expect to accept donations. We also have opportunities to auction keepsakes or art pieces. Proceeds will be split among HFS and Legacy Keepers for educational scholarships.
- Provide information regarding planned activities in support of the event, timeframe/schedule, estimated attendance and admission/registration fees, if planned.
  - This event will be a part of multiple events taking place throughout the community during Black History Month, as promoted through an ad hoc McKinney Black History Month committee.
  - This event will be promoted December 2021 through February 2022 through social media; free and paid publications; local schools, churches, nonprofit organizations and through public entities.

- Potential tour times will include:
  - Saturday, February 19, 2022 11am-4pm
  - Sunday, February 20, 2022 2pm 4pm
  - A sacred silent walk-through will take place during a time set-aside to honor the Doty Alums who are no longer living.
  - There is the potential to have 2 buses/shuttles running concurrently.
- Include the venue/location for the proposed event.
  - Pop-up Museum: Holy Family School 500 Throckmorton Street; McKinney, TX 75069
  - Tour sites: Finch Park; Ross Cemetery and former E S Doty High School site (at a minimum)
- Provide a timeline for the production of the event.
  - October 2021 January 2022 Planning
  - November 2021 Secure Shuttle/Bus sponsor
  - December 2021 February 2022 Marketing push to solicit materials through the event date;
     Mobile scan dates in partnership with the McKinney Public Library
- Detail goals for growth/expansion in future years.

Date(s):

- As a pilot tour launch, we desire to host ongoing tours in the future and to create space for groups to reflect on their tour experience. It is also our goal to promote cultural food experiences for the entire community.
- Provide plans to attract resident and visitor participation and contribute to business development, tourism and growth of McKinney sales tax revenue.
  - Logo design (former businesses); School promotion; Pop-up banners; Long banners for CCHM and Farmers Market; Discussions with local Chambers; Visit McKinney and McKinney Main Street; Senior Parks and Recreation
  - Use of local vendors, particularly small, up and coming businesses
- Demonstrate informed budgeting/financial planning addressing revenue generation, costs and use of net revenue.
  - Through donations and auctions, this will provide a chance to give back to the community through scholarships for HFS and Legacy Keepers.

Has a request for funding, for the in the past?	nis Project/Promotional/Community Event, been submitted to MCDC
☐ Yes	⊠ No

#### **Financial**

- Provide an overview of the organization's financial status including the projected impact of this event on your organization's ability to fulfill mission and goals.
  - Sponsorships and additional grant funding will provide the income needed to fulfill the expenses for this opportunity.
- Please attach your organization's budget and Profit and Loss statement for the current and previous fiscal year and audited financial statements for the preceding two years. If audited financials are not available, please indicate why.
  - Please see the attachments. COVID has put the completion of the audits behind schedule. HFS is in the process of hiring an accountant to complete an audit and should be current by spring 2022.
- In addition to your organization's budget, please provide a detailed budget for the proposed Promotion/Community Event.

**Overview of Promotional/Community Event financial goal?** 

<b>Gross Revenue</b>	\$12,100
Projected Expenses	<b>\$ 7,100</b>
Net Revenue	\$ 5,000

What dollar amount and percentage of Promotional/Community Event funding will be provided by other sources such as sponsorship, registration fees, individual or corporate donations, etc.?

Sponsorship Revenue	<b>\$3</b> ,	000
<b>Registration Fees</b>	\$	0
Donations	<b>\$1</b> ,	000
Other (raffle, auction, etc.)	<b>\$1</b> ,	000
Net Revenue	<b>\$5</b> ,	000

### IV. Marketing and Outreach

- Provide specific detail regarding the advertising, marketing plans and outreach strategies developed for this event.
  - \$2500 15 Pop-up banners that will be used throughout the museum will be placed throughout the community (churches, businesses, schools, etc.) as marketing items.
  - \$2,100 Local newspapers; Social media promo
  - \$1,000 Branding Logos; t-shirt and keepsake designs, poster designs Nostalgic neighborhood and "Many Shades of Education" promo
  - $\circ$  \$750 3 4'x15' promotional banners
  - \$500 Website promotion
  - \$250 10– 24"x36" promotional

**TOTAL - \$7,100** 

• Provide a detailed outline and budget for planned marketing, advertising and outreach activities and promotional channels (e.g. print, radio, social media platforms, etc.). **The total expenditures** 

planned must match the amount requested in this grant application. If you need an example, please contact Linda Jones at <a href="mailto:liones2@mckinneycdc.org">liones2@mckinneycdc.org</a>.

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- \$250 10- 24"x36" promotional
   TOTAL \$7,100

#### V. Metrics to Evaluate Success

- Outline the metrics that will be used to evaluate success of the proposed Promotional/Community
  Event. If funding is awarded, a final report will be required summarizing success in achieving
  objectives outlined for the event.
- Tours: We expect to host 6-10 historic neighborhood and former E S Doty High School tours; the number per hour is TBD
- Community Impact: Our goal is to highlight some up and coming small businesses, particularly those with kinship to E S Doty Alums.
- Monetary Impact: Our goal is to raise a minimum of \$5,000 to support HFS and Legacy Keepers scholarships.
- Educational Impact: This event is meant to engage residents and visitors in awareness of Black culture for Black History Month and Black and Mexican legacies of McKinney, along with all cultures.

#### VI. Presentation to MCDC Board of Directors

Completed applications that are eligible for consideration by MCDC will be presented to the board according to the schedule included on the first page of this application. **Please be prepared to provide the information outlined below in your presentation**:

- Details regarding the specific marketing activities (promotional channels) that you plan to use and the budget allocated to each (print, radio, social media, etc.).
- If this is an annual/biennial event, please include results you saw from use of the various marketing activities in the past (what worked, what didn't).
- Do you plan to utilize the grant requested to fund your total marketing budget? If not, what percentage would the grant cover?
- If possible, please include examples of past marketing initiatives (screen shots of ads, social media, etc.). Also please include photos of previous year's event in your presentation.
- Please share the attendance numbers from the previous year's event (if this is a repeat event).
- If possible, please identify the number of people who attended from McKinney and those who were visitors to the city.
- If you are applying as a for-profit organization, with a nonprofit beneficiary identified for your event, please include the name(s) of the nonprofit groups who will be supported by the event and the percentage of revenue (indicate gross or net) or dollar amount that will be provided.
- Presentations to the Board will be limited to no more than five (5) minutes.

## **Acknowledgements**

### If funding is approved by the MCDC board of directors, Applicant will assure:

- The Promotional/Community Event for which financial assistance is sought will be administered by or under the supervision of the applying organization.
- All funds awarded will be used **exclusively** for advertising, marketing and promotion of the Promotional/Community event described in this application.
- MCDC will be recognized in all marketing, advertising, outreach and public relations as a funder of the Promotional/Community Event. A logo will be provided by MCDCV for inclusion on all advertising, marketing and promotional materials. Specifics for audio messaging will be agreed upon by applicant and MCDC and included in an executed performance agreement.
- The Organization officials who have signed the application are authorized by the organization to submit the application;
- Applicant will comply with the MCDC Grant Guidelines in executing the Promotional/Community Event for which funds were received.
- A final report detailing the success of the Promotional/Community Event, as measured against identified metrics, will be provided to MCDC no later than 30 days following the completion of the Promotional/ Community Event.
- Grant funding is provided on a reimbursement basis subsequent to submission of a reimbursement request, with copies of invoices and paid receipts for qualified expenses. Up to 20% of the grant awarded may be withheld until the <u>final report on the Promotional/Community Event is provided to MCDC</u>.
- Funds granted must be used within one year of the date the grant is approved by the MCDC board.

We certify that all figures, facts and representations made in this application, including attachments, are true and correct to the best of our knowledge.

Chief Executive Officer	Representative Completing Application			
Raibil Pittmen	_Beth Bentley			
Signature	Signature			
	Beth Bentley			
Printed Name	Printed Name			
	11-30-2021			
Date	Date			

INCOMPLETE APPLICATIONS, OR THOSE RECEIVED AFTER THE DEADLINE, WILL NOT BE CONSIDERED.

### **CHECKLIST:**

### **Completed Application:**

- √ Use the form/format provided
- √ Organization Description
- $\bigvee$  Outline of Promotional/Community Event; description, budget, goals and objectives
- Indicate how this event will showcase the City of McKinney for business development/tourism
- √ Promotional/Community Event timeline and venue included
- Overall organization **and** event budget that includes plans and budget for advertising, marketing and outreach included
- √ Evaluation metrics are outlined
- √ List of board of directors and staff
- Financials: organization's budget and P&L statement for current and previous fiscal year;
  Promotional/Community Event budget; audited financial statements are provided
- $| \lor |$  IRS Determination Letter (if applicable)

A FINAL REPORT MUST BE PROVIDED TO MCDC WITHIN 30 DAYS OF THE EVENT/COMPLETION OF THE PROJECT/PROMOTIONAL/COMMUNITY EVENT.

FINAL PAYMENT OF FUNDING AWARDED WILL BE MADE UPON RECEIPT OF FINAL REPORT.

PLEASE USE THE FORM/FORMAT OUTLINED ON THE NEXT PAGE FOR THE FINAL REPORT.



### McKINNEY COMMUNITY DEVELOPMENT CORPORATION

## **Final Report**

Funding Amount:	
Project/Promotional/Commu	nity Event:
Start Date:	Completion Date:
Location of Project/Promotion	nal/Community Event:

### Please include the following in your report:

**Organization:** 

- Narrative report on the Project/Promotional/Community Event
- Identify goals and objectives achieved
- Financial report budget as proposed and actual expenditures, with explanations for any variance. If the event includes a charitable component, include the donation made.
- Samples of printed marketing and outreach materials (MCDC logo to be included)
- Screen shots of online Promotions (MCDC logo to be included)
- Photographs, slides, videotapes, etc.
- Performance against metrics outlined in application

## Please submit Final Report no later than 30 days following the completion of the Promotional/Community Event to:

McKinney Community Development Corporation 5900 S. Lake Forest Blvd., Suite 110 McKinney, TX 75070

Attn: Cindy Schneible

cschneible@mckinneycdc.org

## Holy Family School Operating Budget Overview for 2021 EXPENSE

Insurance		_		
Expense Type	Vendor		Annual Budget	Set or Average
Property & Liability	GOTOpremiumfinance.com	\$	9,000.00	Set
Worker's Comp	Markel Insurance	\$	1,860.00	Set
	Annual Tot	al \$	10 860 00	

Utilities				
Expense Type	Vendor		Annual Budget	Set or Average
Electricity	Entrust / Rhythm		\$ 7,780.00	Average
Water	City of McKinney		\$ 3,582.00	Average
Trash Service	Waste Connections		\$ 2,150.00	Average
Phone - main & rollover lines	AT&T		\$ 550.00	Average
Internet	AT&T		\$ 605.00	Set
Alarm Monitoring	InHouse Systems		\$ 852.00	Set
	-	Annual Total	\$ 15,519.00	

Administrative/Office Expenses					
Expense Type	Vendor	Aı	nnual Budget	Set or Average	
Credit card processing fees	Tuition Express	\$	4,332.00	Average	
Childcare management software	ProCare	\$	2,028.00	Set	
Fees, dues, subscriptions	Various	\$	488.00	Average	
Credit card processing fees	Square	\$	78.00	Average	
Software	Adobe, Quickbooks	\$	96.00	Average	
Website	Web.com	\$	360.00	Set	
Advertising	The Marketing Gents, Fluid Media	\$	1,000.00	Average	
Copier & printing expense	Ricoh	\$	1,860.00	Average	
Office & general supplies	Various	\$	1,780.00	Average	
Postage & shipping	USPS	\$	120.00	Average	
Bookkeeping	Stacy Hunzeker	\$	18,720.00	Set	
Staff meetings / appreciation	Various	\$	480.00	Average	
	Annual Tota	<b>  \$</b>	31,342.00		

Classroom Expense					
Expense Type	Vendor		Anı	nual Budget	Set or Average
First Aid	Various		\$	75.00	Average
Student Gifts	Various		\$	-	Average
Curriculum	Various		\$	325.00	Average
Educational supplies	Various		\$	1,045.00	Average
Family Events / Class Parties	Various		\$	520.00	Average
	•	Annual Total	\$	1,965.00	

Food Services					
Expense Type	Vendor		Ar	nnual Budget	Set or Average
Student Food Supplies	Various		\$	1,296.00	Average
Student Food	Various		\$	8,980.00	Average
		Annual Total	\$	10,276.00	

## Building Expenses

Expense Type	Vendor		An	nual Budget	Set or Average
Janitorial Supplies	Various		\$	2,564.00	Average
Lawn Service	Various		\$	2,800.00	Average
Pest Control	Various		\$	480.00	Average
		Annual Total	\$	5.844.00	

Personnel Expense					
Expense Type	Vendor		Ar	nnual Budget	Set or Average
Payroll Taxes	US Treasury		\$	26,800.00	Average
Fingerprint, background checks	Various		\$	165.00	Average
Payroll software expense	Intuit		\$	240.00	Average
		Annual Total	\$	27,205.00	

					Average
Expense Type	Notes		An	nual Budget	Hourly Pay
Office Staff Wages	Avg of 2 people		\$	35,460.00	\$ 13.50
Office Staff OT			\$	-	
Office Staff Holiday			\$	2,448.00	
Office Staff PTO			\$	-	
		Annual Total	\$	37,908,00	-

				Average
Expense Type	Notes		Annual Budget	Hourly Pay
Teacher Wages	Avg 280 hours per pay period	\$	198,696.00	\$ 11.95
Teacher OT	Avg 10 hours per pay period	\$	-	
Teacher Holiday	Avg 11 hours per pay period	\$	6,888.00	
	Annual Tota	al \$	205,584.00	

TOTAL OPERATING EXPENSE - AUGUST 2020 \$ 346,503.00

## **INCOME**

Miscellaneous Income					
Expense Type	Vendor		Anı	nual Budget	Set or Average
Student book fair	Scholastic Book Fair		\$	796.00	Average
3rd Party Fundraising			\$	2,800.00	Average
		Annual Total	\$	3,596.00	

Unrestricted Fundraising	j Income				
Expense Type	Vendor		Ar	nnual Budget	Set or Average
Service organizations	Various		\$	22,832.00	Average
Individuals	Various		\$	32,584.00	Average
		Annual Total	\$	55,416,00	

Operating Income				
Expense Type	Vendor		Annual Budget	Set or Average
Tuition - regular	School parents	\$	171,600.00	Average
Tuition - CCS	CCS	\$	55,250.00	Average
Registration fees	School parents	\$	2,100.00	Average
Supply fees	School parents	\$	1,800.00	Average
Federal and State Grants/PPP Loan	Various	\$	72,235.00	Average
	Λ	nnual Total \$	302 985 00	

TOTAL ANNUAL INCOME 2020 - 2021 \$ 361,997.00

NET INCOME \$ 15,494.00

## **August through October 2021**

	Aug - Oct 21
Ordinary Income/Expense	
Income State of TX CC Relief Funding Fundraising Income Unrestricted	55,328.00
Grant - Episcopla Fndtn Dallas Grant - Ep Diocese of Dallas	250.00 250.00
HFS Direct Donations Service Organization Individual	837.50 5,016.00
<b>Total HFS Direct Donations</b>	5,853.50
Total Fundraising Income Unrestricted	6,353.50
Operating Income Tuition - Drop In Tuition - Regular Tuition - CCS	140.00 40,747.05 7,423.05
Registration Fee Supply Fee	50.00 25.00
Total Operating Income	48,385.10
Total Income	110,066.60
Gross Profit	110,066.60
Expense Administrative/Office Expenses Sales Tax Paid	39.09
<b>Tuition Express Processing Fees</b>	707.00
ProCare Processing Fees Fees, dues & subscriptions	80.00 195.00
ProCare Software	40.00
Void	0.00
Software Website/Domain	22.71 90.00
Copier & Printing Expenses Office & General Supplies	727.77 34.56
Postage/Shipping Prof Fees	746.65
Tax Prep Bookkeeping	660.00 5,850.00
Total Prof Fees	6,510.00
Total Administrative/Office Expenses	9,192.78
Classroom/Education Expense	16.61
Food Services Student Food Supplies Student Food CACFP	75.90 1,441.80
CACFP Repayment	1,980.00
Total CACFP	1,980.00
Total Food Services	3,497.70
Insurance Umbrella Insurance Property & Liability Workers Comp	691.31 2,750.41 580.00
Total Insurance	4,021.72
Institutional (Space-related) Bldg Maint & Repair (2021) Elevator Insp & Repair Fire System Insp & Repair	933.13 803.85 135.00
Janitorial Supplies	326.09

## **August through October 2021**

	Aug - Oct 21
Utilities Phone & Internet Bundle Telephone Internet Cameras Alarm Monitoring Electricity on Throckmorton Sanitation Water	74.59 149.18 165.00 2,049.78 589.11 1,349.27
Total Utilities	4,376.93
Total Institutional (Space-related)	6,575.00
Personnel Personnel Expense Contract Labor Office Staff Office Staff Wages Office Staff Overtime	100.00 5,986.52 4.20
Total Office Staff	5,990.72
Teacher Wages Teacher Wages Teacher Overtime Teacher Holiday	33,321.80 3,059.19 204.00
Total Teacher Wages	36,584.99
Payroll Taxes	2,928.87
Total Personnel Expense	45,604.58
Fingerprint, Background fees Training & Prof Dev Payroll Software Expense ADP Payroll Service Fee	40.58 169.00 64.95 0.00
Total Personnel	45,879.11
Total Expense	69,182.92
Net Ordinary Income	40,883.68
Net Income	40,883.68

## August 2020 through July 2021

	Aug '20 - Jul 21	
Ordinary Income/Expense		
Income 3rd Party Fundraising Gala and Belive Fundraising Believe Net Income		125.23
Believe Run Scholarship Income	38.00	
Total Believe Net Income	38.00	
Total Gala and Belive Fundraising		38.00
Fundraising Income Unrestricted Cash Back Grant - Ep Diocese of Dallas Grant - St. Peter's Ep Ch HFS Direct Donations HFS Golf Tournament	81.32 4,250.00 2,375.00 6,685.64	
Service Organization Individual	1,803.01 6,025.00	
Total HFS Direct Donations	14,513.65	
Total Fundraising Income Unrestricted	21	,219.97
Operating Income Tuition - Samaritan Inn Tuition - Drop In Tuition - Regular Tuition - Staff Tuition - CCS Tuition - CCS Reimbursement Tuition - CCS Parent Copay	3,000.00 160.00 132,778.00 900.00 12,439.23 -958.45	
Tuition - CCS - Other  Total Tuition - CCS	<u>26,406.71</u> 37,887.49	
Tuition - Late Pickup Fee Registration Fee Supply Fee	68.00 930.00 550.00	
Total Operating Income	176	,273.49
Total Income	197	,656.69
Gross Profit	197	,656.69
Expense Charity Fundraising Expense HFS Golf Tournament Expense	450.00	-250.00
Total Fundraising Expense		450.00
Administrative/Office Expenses Sales Tax Paid Tuition Express Processing Fees	163.71 2,410.28	100.00
ProCare Processing Fees Fees, dues & subscriptions ProCare Software Software Website/Domain	716.00 1,327.88 1,312.00 75.70 315.00	
Advertising Copier & Printing Expenses Dues, License, Permits Eqmt Repairs,Maint /Non-Bldg Furniture & Fixture Expenses Office & General Supplies	600.00 3,376.66 716.00 597.16 479.99 1,382.93	
Postage/Shipping Prof Fees Bookkeeping	327.64 23,850.00	
Total Prof Fees	23,850.00	

## August 2020 through July 2021

	Aug '20 - Jul 21	
Staff Mtgs & Appreciation	196.35	
Total Administrative/Office Expenses	37	,847.30
Classroom/Education Expense First Aid Educational Supplies	98.97 92.85	
Family Events and Class Parties Classroom/Education Expense - Other	44.76 34.82	
Total Classroom/Education Expense		271.40
Food Services Student Food Supplies Student Food CACFP	552.16 6,626.97	
CACFP Repayment CACFP - Other	3,291.92 990.00	
Total CACFP	4,281.92	
Total Food Services	11	,461.05
Insurance Property Property & Liability Workers Comp	1,589.54 14,207.43 1,831.00	
Total Insurance	17	,627.97
Institutional (Space-related) Bldg Maint & Repair (2021) Bldg Maint & Repair (2020) Elevator Insp & Repair Janitorial Supplies	246.25 453.00 397.95 1,372.40	
Lawn Service after 12/2014 Pest Control after 12/2014 Utilities Phone & Internet Bundle	2,350.00 278.00 74.92	
Internet Phone Alarm Monitoring Electricity on Throckmorton Sanitation Water	413.78 1,575.98 660.00 7,454.60 2,496.62 3,976.02	
Total Utilities	16,651.92	
Total Institutional (Space-related)	21	,749.52
Personnel Personnel Expense Contract Labor Office Staff Office Staff Wages Office Staff Holiday Office Staff Bonus Office Staff - Other	110.00 29,979.52 672.00 200.00 5,505.00	
Total Office Staff	36,356.52	
Teacher Wages Teacher Wages Teacher Overtime Teacher Holiday Teacher Bonus	121,398.48 1,431.48 4,565.38 600.00	
Total Teacher Wages	127,995.34	
Payroll Taxes Personnel Expense - Other	10,976.43 60.25	
Total Personnel Expense	175,498.54	

## August 2020 through July 2021

	Aug '20 - Jul 21
Fingerprint, Background fees	24.35
Training & Prof Dev	19.80
Payroll Software Expense	686.33
Total Personnel	176,229.02
Total Expense	265,386.26
Net Ordinary Income	-67,729.57
Net Income	-67,729.57