

Economic Development Highlights November 2012

Economic Development

Participated Economic Development/ Marketing Event/Mission

- 2012 State of the Community, McKinney, Texas. (See attached)
 - Staff participated 2012 State of the Community at Christ Fellowship Church on November 8.
- Collin County Regional Airport Runway Dedication Ceremony (See attached)
 - Staff participated Collin County Regional Airport Runway Dedication Ceremony on November 9.

Upcoming MEDC Marketing/Economic Development Event

- Thursday, December 6 MEDC Holiday Party
Rick's Chophouse, McKinney, Texas
- Tuesday, December 11 TexasOne Board Meeting, Luncheon &
Holiday Party (See attached)
Austin, Texas

New Businesses

- Wistron GreenTech (Texas) Corp.

News/Media Campaign (See attached-English & Chinese)

- Dallas Business Journal: Headline Story (Exclusive), October 19-25.
- City of McKinney/Wistron – New Release, October 19.
- World Journal* – News Coverage, October 24.
- Dallas Chinese News* – News Coverage (Half-Page), October 26
- Dallas Chinese News – McKinney Welcomes Wistron (Full-Page), October 26.

* World Journal is the major leading daily Chinese newspaper in the United States. The Southern edition circulation reached Texas (Dallas, Houston, Austin and San Antonio), Louisiana, Oklahoma, Mississippi and Arkansas. The

audience size is 60,000 – 70,000 in Dallas, 200,000 in Houston and 30,000 in Austin and San Antonio. The cost of World Journal is \$0.50 per copy.

* Dallas Chinese News is published weekly on Fridays and distributed throughout the Dallas/Ft. Worth/Arlington metroplex. Dallas Chinese News is a weekly Chinese language newspaper to serve the Asian Communities in North Texas region since 1981. The current circulation is 15,000 copies, distributed throughout the Dallas/Fort Worth/Arlington metroplex.

Future Marketing Plan

- Wistron GreenTech (Texas) Corp. Grand Opening – early 2013
A high-profile marketing/publicity event involves Texas officials and Wistron executives from global headquarters, Taiwan.

Phase II

- After the completion of Phase I, Phase II will be in progress immediately.
- Project Sticky
Will discuss in Executive Session.

*Our Unique Nature makes us
one of America's Best Places to Live*

2012 STATE OF THE
C  **MMUNITY**

Welcome

Ernest C. Lynch, III
Medical Center of McKinney

Invocation

Pastor Bruce Miller
Christ Fellowship

Sponsor Remarks

Brandon Johnson
McKinney Market President

Speaker Introductions

Kat Balch
Professor of English, Collin College

SPEAKERS

Brian Loughmiller Mayor City of McKinney	Keith Self County Judge Collin County	Dr. Cary A. Israel President Collin College	Dr. J.D. Kennedy Superintendent McKinney ISD
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Speaker Q&A

Jodi Ann LaFreniere, CCE
President, McKinney Chamber of Commerce

2012 STATE OF THE COMMUNITY SPONSORS

PRESENTING SPONSORS



PLATINUM SPONSORS



GOLD SPONSORS

Baylor Medical Center at McKinney
Independent Bank
McKinney Economic Development
Corporation
Medical Center of McKinney
North Texas Job Corps
Pat Lobb Toyota

SILVER SPONSORS

Autumn Leaves of McKinney
Cutter Aviation
Hope Resource Center of McKinney
Market Street
Methodist McKinney Hospital
Nationwide Insurance/The Saxon
Agency
Tenant Tracker, Inc.
Warthan Dermatology Center

PROGRAM.....✈

Runway Dedication
Nov. 9, 2012

Sponsored by
Collin County
Regional Airport

Collin County
Airport Development
Corporation

McKinney Economic
Development
Corporation

City of McKinney

Hosted by
McKinney Aviation #1
George Schuler

Static aircraft
display courtesy of
Cutter Aviation Services

Aircraft rescue and
firefighting vehicle
courtesy of
McKinney Fire
Station #4

Catering by
Dickey's Barbecue Pit

DEDICATION CEREMONY

WELCOME & RECOGNITIONS

Ken Wiegand, Executive Director and **Andy Cowan**, Vice Chairman
Collin County Airport Development Corporation

MASTER OF CEREMONIES

John Wroten, Chairman
Collin County Airport Development Corporation

SPECIAL GUEST COMMENTS

Introduction by Chairman **John Wroten**:

- **Keith Clifton**, Chairman
McKinney Economic Development Corporation

Introductions by State Aviation Director **Dave Fulton**:

- **Fred Underwood**, Commissioner
Texas Transportation Commission
- **Teresa Bruner**, Administrator
Federal Aviation Administration, Southwest Region

Introductions by Mayor **Brian Loughmiller**:

- Special Presentation of Governor's Certificate
- **John Wood**, North Texas Regional Director
for **John Cornyn**, U.S. Senator for Texas
- **Keith Self**, Collin County Judge
- **Ken Paxton**, State Senator District 8
- **Sam Johnson**, U.S. House of Representatives
Texas 3rd Congressional District

CLOSING

Chairman **John Wroten**



Events for Fiscal Year 2013

- September 25** TexasOneSM Board Meeting, Annual Meeting & Luncheon
Austin, TX
All Tiers Welcome
- September 30 – October 3** International Economic Development Council (IEDC) Annual Conference
Houston, TX
- October 9 – 11** **GDC (Game Developer's Conference) Online**
Austin, TX
All Tiers Welcome
- November 16 – 18** Formula 1
Austin, Texas
Tier 1
- December 11** TexasOneSM Board Meeting, Luncheon, and Holiday Party
Austin, TX
All Tiers Welcome
- February (Date TBD)** Business Recruitment Mission
Los Angeles, CA
All Tiers Welcome
- March (Date TBD)** TexasOneSM Board Meeting and Luncheon
Ft. Worth, TX
All Tiers Welcome
- March 16 – 20** IAMC
Charleston, SC
Tier TBA
- April (Date TBD)** Business Recruitment Mission
Washington, DC / Greenville, SC
All Tiers Welcome
- April 22 – 25** Bio 2013 Conference

Chicago, IL
All Tiers Welcome
- May (Date TBD)** Business Recruitment Mission
New York City, NY
Tier 3, Tier 4, Tier 5
- June (Date TBD)** TexasOneSM Board Meeting and Luncheon
Austin, TX
All Tiers Welcome
- August (Date TBD)** Business Recruitment Mission
Chicago, IL
All Tiers Welcome

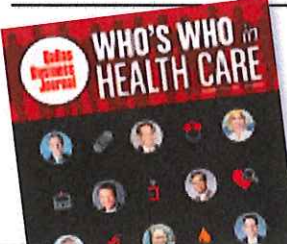
COVERING THE
DALLAS-FORT WORTH
REGION

Dallas Business Journal

FOLLOW THE MONEY
DBJ'S QUARTERLY
PRIVATE INVESTMENT
ANALYSIS
SPECIAL REPORT • PAGE 15



WHO'S WHO in HEALTH CARE



Up to the task

This year's honorees tackle daunting challenges in the health care industry.

SECTION B

TOP NEWS

In North Texas business

Stampede 66 opening

Stephan Pyles dishes about his new restaurant — and the business savvy it takes to run a successful spot. P2

Dallas bond issue

We take you behind the numbers of Dallas' proposed \$642 million bond vote on Nov. 6. P3

Business travel

Travel between North Texas and Mexico is picking up, and competition among airlines is driving the increase. P6

Prosper investment

A public-private partnership has invested \$5.1 million to expand infrastructure in Prosper, making way for a billion-dollar development in Southlake. P7

Health care costs

Employers' health care costs are on the rise, just not as much as they were projected to be. P9



A DOSE OF THE RIGHT MEDICINE

AdvoCare CEO Richard Wright isn't just the company's leader — he's a believer in the products.

PAGE 25

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FIND IT

Calendar	24
Commercial Real Estate News	12
Enterprise Zone	23
Facetime	25
Index	34
Leads	30
People on the Move	27
Public Eye	28
Staff listing	32
Subscriber services	32

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Wistron bringing \$21M plant to McKinney

BY CANDACE CARLISLE | STAFF WRITER

The fast-growing northern Dallas suburb of McKinney has scored a big economic development win.

The city will soon be home to Wistron GreenTech Corp., a subsidiary of Wistron Corp., a \$22.4 billion *Fortune* 500 company based in Taiwan. Wistron will renovate a corporate campus

near the Collin County Regional Airport. The result will be a \$21 million electronics recycling hub that will initially employ 80 people.

"We have been working on it now for well over a year," McKinney Mayor Brian Loughmiller said. "They were working with a number of large metropolitan areas, and this was a good sign that we were able to compete."

The deal also represents a significant investment in a cutting-edge technology for electronics recycling, a process traditionally handled by smelters. Instead of burning old circuit boards, Wistron GreenTech uses a chemical process to extract precious metals, such as gold, silver, platinum, palladium and copper, from old laptops and other electronic devices. The new process is

designed to be more energy efficient and recycle more of the old components.

"There is no technology out there that is able to do what that technology does," said Eric Harris, associate counsel and director of government and international affairs with Washington, D.C.-based Institute of Scrap

WISTRON, P21

FEAR OF THE UNKNOWN

DFW CEOs seek clarity on issues like taxes, jobs

DALLAS BUSINESS JOURNAL STAFF

If there is one thing Dallas-Fort Worth CEOs — like their counterparts across the country — can agree on when it comes to the election, it's this: They want clarity.

Clarity on what the tax laws will be. The same with health care laws, job creation plans and other

regulations. And on and on.

"As a business man, what I like most is predictability," said Bob Heard, founder and CEO of Addison-based Credant Technologies, which develops technology for securing wireless gadgets such as cell phones and tablets. "What I like least is the unknown."

Tanya Little, CEO of Hart Advisors Group, put it this way: Business decisions are tied to projected growth, which is hard to project before elections.

"As a business owner, you have to understand the implications on

ELECTION, P22



THE LIST
Largest North Texas
CONTINGENCY SEARCH FIRMS
Ranking by 2011 revenue

THE LIST
Largest North Texas
RETAINER EXECUTIVE SEARCH FIRMS
Ranking by 2011 revenue



Search firms

We run down the area's largest North Texas executive search firms.

SEE THE LISTS, P19-20

WISTRON: McKinney EDC approved cash incentives totaling \$550,000

FROM PAGE 1

Recycling Industries Inc. "This creates a positive market for circuit boards, which is where much of the value of electronics recycling lies."

This type of technology has taken a while to enter the market because it can be difficult to scale, Harris said.

"A lot of companies have been trying to implement this technology for a number of years, but they haven't been able to pull it together," he said. "It's a significant investment."

Picking McKinney

Wistron GreenTech bought the former Kone elevator manufacturing facility, a 209,000-square-foot building that sits on 22 acres of land at 2101 Couch Drive, for an undisclosed sum. According to the Collin County Appraisal District, the property is valued at more than \$5 million. The company is renovating the building and plans to begin operations in January.

In the next two years, the company plans to increase its employee base to 120 workers. Each year, Wistron GreenTech plans to spend \$3 million on wages, or an average of \$20 per hour for an employee.

Those operations will bring an important addition to the city's corporate community, Loughmiller said.

"There will be some synergy between Wistron GreenTech and other corporations in the city, as they recycle computer parts," he said. "They also take over a facility that has been vacant for more than a year, and there's an opportunity for them to expand in McKinney."

Wistron GreenTech has the first right of refusal on 37 acres of developable land behind the existing facility.

That land was one of the reasons that attracted Wistron GreenTech to McKinney, after narrowing its site selection a year ago to North Texas. McKinney was one of three finalist cities, which included Atlanta, Ga. and Columbus, Ohio.

After the company whittled down its search to North Texas, Wistron GreenTech toured facilities throughout the region before landing in McKinney, said Bill Long, the strategic director at Wistron GreenTech, which was launched in 2010 by Wistron Corp. and currently operates out of a temporary facility in Grapevine.

The incentive package

It took a collective effort from multiple entities in McKinney to pull the project off, Loughmiller said, including a trip by McKinney Economic Development Corp. Vice President Abby Lui to Taiwan last year to visit with the company's executives.

Wistron GreenTech has applied for incentives through the McKinney Economic Development Corp., the City of McKinney and the Texas Workforce Commission.

Earlier this year, McKinney Economic Development Corp. approved two cash incentives totaling \$550,000 based on taxable business valuation and the number of employees the company will bring to the city.

If Wistron GreenTech receives its permitting status from the Texas Commission of Environmental Quality, the company could receive an additional incentive from the economic development corporation of \$250,000.

City Manager Jason Gray plans to recommend a tax abatement of 50 percent for five years on the increased value of real and personal property at Wistron GreenTech's new facility over the current property values. He plans to make his recommendation to the City Council on Nov. 6.

Wistron GreenTech also has applied

NEW TECH

NAME: Wistron GreenTech Corp.
BUSINESS: Electronics recycling company
HEADQUARTERS: Grapevine
ADDRESS: 4051 Freepoint Pkwy., Ste. 200, Grapevine 76051
TOP EXECUTIVE: Joseph Hsu, general manager
EMPLOYEES: 25
PHONE: 972-906-7800
WEB: www.wistron.com

for the Texas Workforce Commission's job training program. If accepted, the program will give the company up to \$590,000 to spend on employee training.

carlisle@bizjournals.com | 214-706-7121



JANE DEAN

A COLLECTIVE EFFORT: McKinney Mayor Brian Loughmiller and McKinney Economic Development Corp. Vice President Abby Liu worked together to bring Wistron GreenTech to the city.

What if opportunity knocks and you can't find the door?

Opportunities are hard to spot in today's volatile markets, even when they're right in front of you. But they exist — as do hidden risks. The key is knowing how to position your portfolio for both.

Wondering if you're missing opportunity's knock? We've helped thousands of investors find out with our complimentary, confidential 2020 Risk AuditSM. May we help you?



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City of McKinney News Release
FOR IMMEDIATE RELEASE

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McKinney announces headquarters, manufacturing facilities for Wistron GreenTech to open Jan. 2013

McKINNEY, Texas (Oct. 19, 2012) – Today McKinney announced green recycling business Wistron GreenTech will establish its U.S. recycling campus in McKinney. Wistron GreenTech specializes in electronic material recycling and precious metals refining and will bring 80 jobs to McKinney with anticipated growth to 120 jobs in the next two years.

“Wistron is delighted to be making McKinney the home of our U.S. electronics recycling operation. McKinney is an excellent community for our employees to live and work. City government from the administrations and City Council plus MEDC (McKinney Economic Development Corporation) have all been extremely helpful and supportive during the entire process, welcoming our green recycling business to their community,” said Joseph Hsu, General Manager, Wistron GreenTech (Texas) Corp.

City officials and MEDC have worked with Wistron executives for nearly two years to facilitate the sale of the building they will occupy and bring their business to McKinney. Mayor Loughmiller and MEDC Vice President Abby Liu visited Wistron executives at their global headquarters in Taipei, Taiwan in October 2011. State Representative Ken Paxton also assisted the recruitment process.

“Business development is our City Council's top priority. McKinney went through an extremely competitive international site selection process to bring Wistron GreenTech to our city, and we are thrilled that this day is here,” said McKinney Mayor Brian Loughmiller.

Wistron GreenTech was formed in 2010 as a wholly owned subsidiary of Wistron Corporation, a Fortune 500 company. It is part of the Wistron Green Recycling business

that also has a plastic recycling facility in Kunsan, China. The U.S. recycling campus being established in McKinney will include operations for IT asset recovery and the recycling and refining of circuit boards and batteries.

"During Wistron's, 2011 Site Selection Survey, North Texas emerged as the premier metropolitan area for the company to establish a U.S. recycling hub and refining campus. We evaluated numerous facilities in the DFW metroplex and are very pleased to have purchased a site that meets our current needs and has an additional 37 acres available for future expansion," said Bill Long, Strategic Director, Wistron GreenTech (Texas) Corp.

Wistron GreenTech will move into an existing 209,000 sq. ft. facility in the industrial area in McKinney near Collin County Regional Airport. The capital investment for Phase 1 equals about \$14 Million in the first year of operation, growing by \$4 Million in Phase 2 and projected to grow by an additional \$3 million in Phase 3. Wistron GreenTech anticipates moving in to the new facility in January of next year.

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About McKinney

McKinney, Texas, is unique by nature. As one of the fastest-growing cities in the U.S., McKinney has a current population of more than 136,000. Incorporated in 1848, the city is located 30 miles north of Dallas and is the county seat of Collin County. McKinney offers rolling hills, lush trees, a historic downtown square and unique neighborhoods and developments. The city ranks #2 on the Money Magazine Best Places to Live list. Visit the city's website at www.mckinneytexas.org.

About Wistron Corporation

Founded on May 30, 2001, Wistron is an ODM (Original Design Manufacturer) providing a variety of services related to design, manufacturing and after sales service for information and communication technology (ICT) products. In 2010, Wistron launched its Green Recycling Business aiming to the recycling of electronic products. Business revenue in Wistron in 2011 was \$21.7 billion. Wistron Corporation is a Fortune 500 companies.



Home Equity Loans advertisement with 'The right tool for any job' slogan, 0% closing and origination, and Credit Union of Texas logo.

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記者蕭冬青休士頓報導

October 24, 2012 06:00 AM | 1076 次 | 0 圖 | 5 圖 | 0 圖



麥肯尼市市長勞夫米勒(Brian Loughmiller)(中)、麥肯尼市經濟發展公司(MEDC) 副總裁高瑋(左一)、與緯創資通集團Green Recycling Division Business總經理林森楠(Patrick Lin)(右二)、Wistron GreenTech Texas Corp.的總經理許瑞昌(左二)、Wistron GreenTech Texas Corp.的策略總監Bill Long(右一)合影。(圖：高瑋提供)

名列全球500強企業、總資產217億美金的緯創資通集團子公司Wistron GreenTech Texas Corp.經過在全北美15個大區22個城市，長達三年的考察篩選後，日前正式落戶全美成長最快的城市之一麥肯尼(McKinney)市。

麥肯尼市經濟發展公司(MEDC)副總裁高瑋在接受專訪時指出，Wistron GreenTech Texas Corp.前期投資2100萬元，廠址設在麥肯尼市歌林縣機場附近，占地22英畝，主要是回收手提電腦和其它電器產品後，經過化學處理，萃提取煉金、銀、鉑、鈮、銅，從而取代傳統的燃燒銷毀的方法，更清潔環保。目前Wistron GreenTech Texas Corp.正在重新裝修面積20萬9000平方呎的廠房，預計2013年1月正式營運，初期雇用80名員工，未來兩年內將雇用到120名員工。

能夠在眾多城市中脫穎而出，麥肯尼市市長勞夫米勒(Brian Loughmiller)和高瑋功不可沒，

為之付出了巨大的努力。他們去年曾親自到訪緯創資通集團台灣總部，經過近兩年的辛勤耕耘，讓Wistron GreenTech Texas Corp.在麥肯尼市正式安家落戶。麥肯尼市為Wistron GreenTech Texas Corp.提供了很好的55萬元的優惠政策、減免稅政策，及德州勞工委員會提供的59萬員工培訓資金。

位於達拉斯市中心北面30哩的麥肯尼市為歌林縣所在地，是全美過去11年來人口增長第二快的城市。市內的歌林縣機場並設有海關。麥肯尼市2012年9月被「金錢」(Money)雜誌雜誌評為美國「全美居住環境最好的城市」第二名。

高瑋說，市政府特別鼓勵醫療生物科技、清潔能源、製造業、高科技和物流等企業，透過減稅和土地開發各項優惠政策，鼓勵華人企業來麥肯尼投資開廠、經商及建立美國總部。

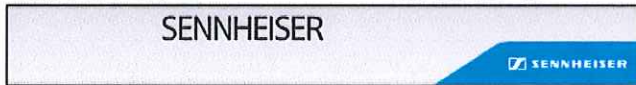
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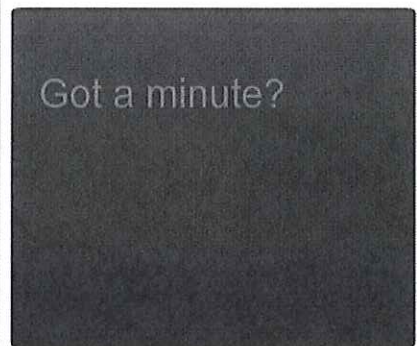
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Survey question: 'Which of the following describes your role in relocating or expanding your company's headquarters, factories or offices?' with radio button options.

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World Journal
世界日報

October 24, 2012

Reporter Xiao Dong Qing – Houston

Among the world's top 500 enterprises, with total assets of US\$21.7 billion, Wistron Group decided to choose McKinney, one of the fastest growing cities in the United States, as the headquarters of their U.S. subsidiary Wistron GreenTech (Texas) Corp. after three years of researching and screening 22 cities in 15 metropolitan areas in North America.

During her interview with us, Abby Liu, the Vice President of the McKinney Economic Development Corporation (MEDC), said Wistron GreenTech (Texas) Corp. will initially invest US\$21 million. The facility is near the Collin County Region Airport in McKinney occupying 22 acres of land. Their primary business is recycling laptops and other electrical products, using a chemical process to extract precious metals, such as gold, silver, platinum, palladium, and copper, replacing the traditional smelting method with a cleaner, environmentally friendly alternative. Wistron GreenTech (Texas) Corp. is currently renovating their \$209,000-square-foot plant and is expected to begin operations by January 2013. The initial employment will be 80 people, expected to increase to 120 employees after two years. Brian Loughmiller, Mayor of McKinney, and Abby Liu, Vice President of MEDC, have both paid a great deal of effort for McKinney to be able to stand out amongst many competing cities. Last year, they personally made a visit to Wistron Group's headquarters in Taiwan, and after nearly two years of hard work, Wistron GreenTech (Texas) Corp. finally selected McKinney to be their headquarters, they are proud to accompany their future growth. McKinney offered Wistron GreenTech (Texas) Corp. an attractive incentive package of US\$550,000 incentive money, tax abatements and up to \$590,000 from the Texas Workforce Commission to spend on employee training.

Located 30 miles north of Dallas, the City of McKinney is the country seat of Collin County. McKinney is the nation's second fastest growing city in the past 11 years. The Collin County Regional Airport is within the city limit and has a customs facility. In September of this year, McKinney ranked #2 on the *Money Magazine's* "Best Places to Live" list. Located at the intersection of Hwy. 75 and Hwy 121, the City of McKinney has 60% vacant land to be developed. Abby Liu said the city particularly encourages medical biotechnology, clean energy, manufacturing, high-tech and logistic enterprises through tax abatements and land development incentives. The City of McKinney encourages Chinese businesses to invest, conduct business, and establish their U.S. headquarters in McKinney.

Picture 1: Brian Loughmiller, Mayor of McKinney (center), Abby Liu, Vice President of MEDC (left), Patrick Lin, General Manager of Green Recycling Business Division of Wistron Group

(second from right), Joseph Hsu, General Manager of Wistron GreenTech (Texas) Corp. (second from left), Bill Long, Strategic Director of Wistron GreenTech (Texas) Corp. (right)

Picture 2: Abby Liu, Vice President of the McKinney Economic Development Corporation (MEDC)

(Photos provided by Abby Liu)

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楊生保險

緯創資通集團 落戶麥肯尼市 引進綠能產業 投資2100萬美元 僱用120名員工

(本報訊) 麥肯尼市 (City of McKinney) 十九日宣佈, 總部設在台灣的電子業巨人「緯創資通集團」決定選擇麥肯尼市作為其附屬的子公司 Wistron GreenTech (Texas) Corp. 北美總公司的所在地, 初期投資2100萬美元, 僱用80名員工, 預計兩年後增加至120名, 不但為該市引進綠能產業及增加稅收, 更創造了大量就業機會。

麥肯尼市市長拜恩·勞夫米勒 (Brian Loughmiller) 表示, 這是經過一年多努力的成功, 他們在全美眾多大城市中選擇本市, 也說明了麥肯尼市是具有競爭力的城市, 我們不斷茁壯的商業社區再注入生力軍, 並成功的引入國際性的企業。成立於2001年的緯創資通集團以生產個人及筆記型電腦、伺服器及無

線通訊器材為主, 是電子產品代工廠 (ODM) 的主要廠商, 從設計、製造到行銷, 市場橫跨全球, 總資產高達217億美元, 名列「財星 Fortune」全球500強企業, 員工總計超過60,000人。

緯創資通新電子廢料回收專業的廠景看好, 2010年在美国成立了子公司 Wistron GreenTech (Texas) Corp., 負責美國地區的回收業務, 並於最近遷往國際機場的 Grapevine 市設立臨時據點, 以印刷電路板和電池等電子廢棄物為回收對象。據了解, 目前處理回收電子廢料多採用傳統的燃燒銷毀方式, 造成環境污染。緯創在麥肯尼市的回收



麥肯尼市市長勞夫米勒 (Brian Loughmiller) (中)、麥肯尼市經濟發展公司 (MEDC) 副總裁高璋 (左一)、與緯創資通集團 Green Recycling Business Division 總經理林森楠 (右二)、Wistron GreenTech (Texas) Corp. 總經理許瑞昌 (左二) 及策略總監 Bill Long (右一) 合照。上圖為麥肯尼市經濟發展公司副總裁高璋。

作將採用最新的化學處理程序, 可高效能的提煉金、銀、銅、鉑、鈾等貴重金屬, 且清潔環保。根據中心指出, 以化學程序處理電子廢料是近年來研發的技術, 但由於設備昂貴, 真正投資進行量產的公司不多, 緯創很可能是領航者, 未來的發展備受關注。

緯創資通是經過長達二年半的視察和篩選, 才在北美15個都會地區22個城市中選定麥肯尼市, 廠址設在該市的歌林縣機場附近, 佔地22畝, 廠房及裝修階段, 預計在明年二月正式啓用。

能夠在眾多的競爭城市中雀屏中選, 麥肯尼市市長勞夫米勒與麥肯尼市經濟發展公司 (MEDC) 副總裁高璋都付出了巨大的努力, 居功厥偉。他們去年曾親自前往緯創資通集團台灣總部拜會, 為對方提供詳盡的資料, 同時展現了最大的誠意。高璋副總裁在接受本報專訪時指出, 這是她經過近兩年辛勤耕耘的成果, 尤其是在最後三大城市對決的情況下, 麥肯尼市以優越的

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條件打破亞特蘭大及俄亥俄州哥倫布市, 證明了本市近年來致力發展為宜居高城市的努力是有目共睹的。麥肯尼市為緯創提供了很好的優惠方案, 包括550,000元的獎勵金及減稅優惠, 德州勞工委員會亦提供高達590,000元的員工培訓資金。

緯創德州公司總經理許瑞昌表示, 很高興能將廠房設在麥肯尼市, 這是適合員工居住和工作的好地方, 市政府和麥肯尼市經濟發展公司 (MEDC) 的行政人員對我們的計劃十分支持, 很歡迎我們將廠址遷入該市。該公司營運策略總監 Bill Long 說: 「在我們選址的過程中, 北德州地區勝出, 再經過福地無數地點篩選之後, 決定麥肯尼市的現址最適合我們設廠, 同時毗鄰還有37畝的空地, 可配合未來發展的需要。」

距達拉斯以北30哩的麥肯尼市是全美過去11年來人口增長第二快的城市, 市內的歌林縣機場設有海關, 方便貨品直接進口。今年9月, 麥肯尼市選獲「金錢」(Money) 雜誌評選為「全美居住環境最佳城市」的第二名。

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Dallas Chinese News 達拉斯新聞

October 26, 2012

On October 19, the City of McKinney announced that Wistron Group, a Taiwan-based electronic giant decided to headquarter its North American subsidiary, Wistron GreenTech (Texas) Corp, in McKinney. They will initially invest US\$21 million, employ 80 people, which is expected to increase to 120 employees after two years. Such an investment not only brings the green industry to the City of McKinney, but also increases tax revenue while creating more employment opportunities.

McKinney Mayor Brian Loughmiller stated that this was the result of more than a year's efforts. They selected McKinney amongst many large cities in the nation, which shows that McKinney is a highly competitive city. This investment adds to our ever growing business community and we have successfully attracted another international company to McKinney. Wistron Group was founded in 2001, mainly to produce personal computers, notebook computers, servers, and wireless communication products. It is a major manufacturer of ODM electronic products, designing, manufacturing, and marketing, with a global presence across the world. They have \$21.7 billion in total assets among the Fortune 500 companies and total employment of more than 60,000 employees.

Wistron is optimistic about the future of electronics waste recycling. They established their United States subsidiary, Wistron GreenTech (Texas) Corp, in 2010. This subsidiary is responsible for the recycling business in the United States, and they set up a temporary facility in Grapevine near the Dallas Fort Worth International Airport. Their business primarily recycles electronic products such as circuit boards and batteries. The process of electronics recycling has traditionally been handled by smelters, which has created environmental pollution. Wistron's McKinney recycling operations uses cutting-edge technology that uses a chemical process to extract precious metals, such as gold, silver, platinum, palladium, and copper, a process that is clean and green. According to the Washington, D.C.-based Institute of Scrap Recycling Industries Inc., using chemical procedures to handle electronic waste is a process that was developed in recent years. However due to the significant investment to implement this technology, few companies have been able to enter the market; therefore Wistron is likely to be the leader in this industry, and its future development is highly anticipated.

After two and a half years of research and screening in 22 cities in 15 metropolitan areas, Wistron Corp. selected McKinney to establish their U.S. headquarters. Their future home is located near the Collin County Regional Airport, with a 209,000-square-foot building that sits on 22 acres of land, currently under renovations and expected to officially open in February of next year.

McKinney won against many competing cities and Mayor Loughmiller and Abby Liu, Vice President of the McKinney Economic Development Corp., both put in a great deal of effort to make this possible. Last year, they made a special trip to Taiwan to visit Wistron Group's headquarters and made a presentation with detail information about McKinney to show their sincerity. During her interview with us, Abby Liu said that this is a result of her hard work over the past two years, especially during the period when they had to make a final decision amongst the finalist cities. McKinney offered an attractive incentive package to defeat the other two finalist cities, Atlanta, Georgia and Columbus, Ohio, which proves that McKinney's efforts and commitment to being both a livable and business-oriented city has paid off. McKinney offered Wistron an excellent incentive package, which includes \$550,000 incentive money and tax abatements. They could also receive funds up to \$590,000 from the Texas Workforce Commission for employee training.

Joseph Hsu, General Manager of Wistron GreenTech (Texas) Corp., said that he is delighted to be making McKinney the home of their U.S. electronics recycling operation. McKinney is an excellent community for their employees to live and work. City government, from the administrations and city council, plus MEDC, have all been extremely helpful and supportive during the entire process, welcoming their green recycling business into their community. Bill Long, Strategic Director of Wistron GreenTech (Texas) Corp., said that during Wistron's 2001 Site Selection Survey, North Texas emerged as the premier metropolitan area for the company to establish a U.S. recycling hub and refining campus. They evaluated numerous facilities in the DFW metroplex and are very pleased to have purchased a site that meets their current needs and has an additional 37 acres available for future expansion.

Located 30 miles north of Dallas, the City of McKinney is the nation's second fastest growing city in the past 11 years. The Collin County Regional Airport has a customs office, which is convenient for merchandise to be directly imported. In September of this year, McKinney ranked #2 on the *Money Magazine's* "Best Places to Live" list.

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McKinney Economic Development Corporation Vice President Abby Liu, Wistron GreenTech General Manager Joseph Hsu, McKinney Mayor Brian Laughlin, Wistron Corp. Green Recycling Business Division General Manager Patrick Yin and Wistron GreenTech Strategic Director Bill Long

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McKinney is proud to be the new division headquarters of Wistron GreenTech in North America.

Wistron GreenTech will establish its U.S. recycling campus in McKinney. The company, which specializes in electronic material recycling and precious metals refining, will bring new jobs to McKinney with growth anticipated for the future. McKinney looks forward to being Wistron GreenTech's long-term partner.

McKinney offers a strategic location and pro-business environment for national and international businesses and offers competitive incentives.

McKinney Economic Development Corporation • 972-562-5430
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McKinney City Council Meeting - November 6, 2012



Bill Long
Strategic Director
Wistron Green Tech (Texas) Corp

Joseph Hsu
General Manager
Wistron Green Tech (Texas) Corp.

Abby Liu
Vice President
MEDC