



## **City of McKinney**

### **Step 2 of RFQ No. 21-30RFQ Municipal Service Center - North Campus**

Attn: Lisa Littrell, CPPO, CPPB, Procurement Services Manager

222 N. Tennessee

McKinney, Texas 75069

Due: March 18, 2021 at 2:00 pm CT

**CROSSLAND**  
**CONSTRUCTION COMPANY, INC.**

March 18, 2021

Ms. Lisa Littrell, CPPO, CPPB  
Procurement Services Manager  
City of McKinney  
222 N. Tennessee  
McKinney, TX 75069

RE: Request for Proposal Step 2 of RFQ No. 21-30RFQ  
Construction of the McKinney Municipal Service Center – North Campus (MMSC-NC)

Dear Ms. Littrell,

Crossland Construction Company Inc. (“Crossland”) would like to thank you for the opportunity to submit our proposal for the McKinney Municipal Service Center – North Campus (MMSC-NC) project in McKinney, TX. We share a deep sense of purpose and wholehearted commitment to our customers. Our passion for construction is grounded in our culture and pulses through our halls. We’re driven by our Core Values – **TRUST, RESPONSIBILITY, INTEGRITY and PASSION.**

We understand the unique characteristics of the MMSC-NC project, therefore, we are presenting you a team that brings unmatched benefits to your project including:

**Local Experience:** Our team has over ten (10) years of experience working with the City of McKinney. We also have completed projects for several other local municipalities including the City of Allen, Celina and Sherman and are currently building projects for the City of Frisco and Princeton.

**A Community Builder:** We pride ourselves on being a true community builder which encompasses a wide variety of project types such as public safety facilities, schools, churches and municipal service centers. We are currently serving as the CMAR for the City of Lewisville’s Facilities and Fleet Maintenance Facility which will serve the same purpose as your MMSC-NC project.

**Real Builders:** We’re known for a hands-on, boots-on-the-ground approach. We take pride in not only managing your project but also putting work in place. Our self-perform capabilities keep us competitive and allow us to deliver quality projects, on time and within budget. Self-performing work is not a fit for every project, however, our knowledge and field experience undoubtedly adds value from a cost and schedule perspective

We appreciate your consideration of Crossland and look forward to partnering with you and your team. Please feel free to contact me at (469) 408-7702 or [rhusman@crossland.com](mailto:rhusman@crossland.com) should you need any additional information.

Sincerely,



Rocky Hussman  
Division Manager

**PROPOSAL FORM**  
**RFP for RFQ No. 21-30RFQ**

**FIRM:** Crossland Construction Company Inc.

**ADDRESS:** 731 Industry Way

Prosper, TX 75078

**PRIMARY CONTACT NAME:** Rocky Hussman

**TITLE:** Division Manager

**SIGNATURE:** 

**EMAIL:** rhusman@crossland.com

**OFFICE PHONE:** (972) 347-5659

**CELL PHONE:** (469) 408-7702

**PROJECT IDENTIFICATION:**

**PROJECT NAME:** **McKINNEY MUNICIPAL SERVICE CENTER – NORTH CAMPUS**  
**PROJECT NUMBER:** **FC2058**

**PRICING:**

Proposed Preconstruction Services Fee (Lump Sum with descriptions)	<u>\$5,000.00</u>
Proposed Construction Services Fee (% of the Construction Cost)	<u>3.00%</u>
Additional Fees, if any, received from Subcontractors (% of the Subcontractor's Work)	<u>0.00%</u>
Proposed Administrative Fees, if any, including but not limited to, data processing, IT, safety, accounting, payroll, etc. (% of the Construction Cost)	<u>0.00%</u>
Project Schedule (Number of Months)	<u>11</u>
Project Bond Rate (% of the Construction Cost)	<u>0.50%</u>

Please include additional lines as needed for the items above.

Please list all General Conditions items

Items not listed which are considered "Cost of Work" items.

**GENERAL CONDITIONS**

Include additional lines as needed.

DESCRIPTION	QUANTITY	UNIT	UNIT COST	EXTENDED COST
<b>PROJECT STAFF (show % of time)</b>				
Project Executive	8	WK	\$ 3,269	\$ 26,154
Project Manager	22	WK	\$ 2,615	\$ 57,538
Assistant Project Manager		WK	\$ 1,962	\$ -
Project Engineer	12	WK	\$ 1,700	\$ 20,400
Office Engineer		WK	\$ -	\$ -
Project Superintendent	44	WK	\$ 2,615	\$ 115,077
Assistant Superintendent		WK	\$ 1,700	\$ -
Field Engineer		WK	\$ 1,438	\$ -
Foreman (non-working)		WK	\$ -	\$ -
Safety Manager		WK	\$ -	\$ -
Quality Control Manager		WK	\$ -	\$ -
Project Scheduler		WK	\$ -	\$ -
Project Controls / Layout		WK	\$ -	\$ -
Project Accountant		WK	\$ -	\$ -
Project Administrative		WK	\$ -	\$ -
<b>TEMPORARY FACILITIES</b>				
Project Office Trailer-Setup/Removal	2	EA	\$ 5,000	\$ 10,000
Project Office Trailer	11	MO	\$ 750	\$ 8,250
Temporary Toilets	44	WK	\$ 200	\$ 8,800
Temporary Fencing		LF		\$ -
Staging Area				\$ -
Project Sign & Signage	1	LS	\$ 2,000	\$ 2,000
<b>SAFETY</b>				
Barricades		LF		\$ -
Perimeter Protection		LF		\$ -
Protect Floor Openings		EA		\$ -
Fire Extinguishers / Fire Protection	20	EA	\$ 75	\$ 1,500
First Aid Supplies	12	MO	\$ 50	\$ 600
Safety Netting				\$ -
<b>UTILITIES</b>				
Temporary Power Setup	1	LS	\$ 1,000	\$ 1,000
Temporary Power	11	MO	\$ 200	\$ 2,200
Temporary Water Setup	1	LS	\$ 1,000	\$ 1,000
Temporary Water	11	MO	\$ 50	\$ 550
Temporary Sanitary Sewer Setup	1	LS	\$ 1,000	\$ 1,000
Temporary Sanitary Sewer	11	MO	\$ 50	\$ 550
Data / Communications / AV Setup		LS		\$ -
Data / Communications Service		MO		\$ -
Cellular Phones	11	MO	\$ 150	\$ 1,650

Please list all General Conditions items

Items not listed which are considered "Cost of Work" items.

**GENERAL CONDITIONS**

Include additional lines as needed.

DESCRIPTION	QUANTITY	UNIT	UNIT COST	EXTENDED COST
<b>TEMPORARY SERVICES</b>				
Ice, cups, water, coffee, etc.	44	WK	\$ 15	\$ 660
Janitor Services	44	WK	\$ 25	\$ 1,100
Office Furnishings	2	EA	\$ 500	\$ 1,000
Office Equipment		MO		\$ -
Computers		LS		\$ -
Audio / Visual Equipment		LS		\$ -
Printers	11	MO	\$ 100	\$ 1,100
Copier / Fax	11	MO	\$ 200	\$ 2,200
Postage / Delivery	11	MO	\$ 100	\$ 1,100
Printing / Reproduction		LS		\$ -
Photos / Aerials	11	MO	\$ 150	\$ 1,650
Walk and Street Rental				\$ -
Record Drawings / O&M Manuals	1	LS	\$ 2,000	\$ 2,000
Surveying	1	LS	\$ 5,000	\$ 5,000
Project Ceremonies				\$ -
<b>GENERAL TRASH REMOVAL</b>				
Clean Up Crew (number of men)				\$ -
Dumpster (loads per week)	32	PLS	\$ 600	\$ 19,200
Dumping Fees (note locations)				\$ -
<b>EQUIPMENT RENTAL / PURCHASE</b>				
Water Pump & Hoses	2	EA	\$ 500	\$ 1,000
Skid Steer	3	MO	\$ 2,000	\$ 6,000
Fork Lift				\$ -
Crane				\$ -
Misc. Small Tools	11	MO	\$ 200	\$ 2,200
Equipment - Fuel & Maintenance		MO		\$ -
Vehicles - Automobiles / Trucks	11	MO	\$ 750	\$ 8,250
Vehicles - Maintenance / Other Costs		MO		\$ -
Vehicles - Fuel	11	MO	\$ 400	\$ 4,400
<b>INSURANCE AND BONDS</b>				
Insurance	7,500,000	USD	0.0045	\$ 33,750
Bonds		USD		\$ -
Subguard Insurance, if any		USD		\$ -
Payment & Performance Bonds	7,500,000	USD	0.0050	\$ 37,500
<b>TOTAL GENERAL CONDITIONS</b>				<b>\$ 386,379</b>