

We certify that all figures, facts and representations made in this application, including attachments, are true and correct to the best of our knowledge.

Chief Executive Officer

Representative Completing Application

Signature

Signature

Printed Name

Printed Name

Jennifer S. Buchanan, CEO

1-4-16

1-4-16

Date

Date

INCOMPLETE APPLICATIONS, OR THOSE RECEIVED AFTER THE DEADLINE, WILL NOT BE CONSIDERED.

Smiles Charity  
Profit & Loss Budget Overview  
July 2015 through June 2016

Ordinary Income/Expense	
43300 - Direct Public Grants	17,000.00
43340 - Nonprofit Organization Grants	17,000.00
Total 43300 - Direct Public Grants	34,000.00
43400 - Direct Public Support	9,000.00
43440 - Gifts in Kind - Goods	42,815.29
Total 43440 - Gifts in Kind - Goods	51,815.29
43445 - Gifts in Kind - Services	75,085.00
43450 - Individ, Business Contributions	231,717.89
Total 43400 - Direct Public Support	358,618.18
49000 - Special Events Income	4,000.00
49001 - Vendor % cash donation	1,500.00
49009 - Special Events - Car Raffle	23,200.00
49009-1 - SE - Car Raffle Income Tax Paid	2,500.00
49009 - Special Events - Car Raffle - Other	2,500.00
Total 49009 - Special Events - Car Raffle	24,700.00
49010 - Special Events Donation/Admiss	15,000.00
49020 - Special Events Sales (Auction)	2,500.00
49045 - Admission to Children's area	2,500.00
Total 49000 - Special Events Income	48,700.00
Total Income	424,318.18
Gross Profit	424,318.18
60300 - Awards and Grants	125,000.00
60320 - Cash Awards and Grants	125,000.00
Total 60300 - Awards and Grants	125,000.00
60900 - Business Expenses	1,500.00
60920 - Business Registration Fees	1,500.00
Total 60900 - Business Expenses	1,500.00
62100 - Contract Services	1,346.00
62110 - Accounting Fees	594.88
62150 - Outside Contract Services	594.88
62151 - OCS - Web design	594.88
Total 62150 - Outside Contract Services	594.88
Total 62100 - Contract Services	1,940.88
62102 - Credit Card Fees	1,855.76
62400 - In Kind Expense - Goods	17,500.00
62404 - IKE - goods - printing	2,500.00
62405 - IKE - goods - signs	8,280.00
62406 - IKE - goods - VIP party	17,500.00
62407 - IKE - goods - Festival	6,690.29
62408 - IKE - goods - auction	8,000.00
62409 - IKE - goods - band	3,800.00
62412 - IKE - Fall Kick off Event	2,845.20
Total 62400 - In Kind Expense - Goods	49,615.49
62500 - In Kind Expense Services	35,305.00
62510 - IKE services - advertising	20,000.00
62520 - IKE services - Photography	12,500.00
62530 - IKE services - Misc	3,480.00
62540 - IKE services - festival	3,480.00

Smiles Charity  
Profit & Loss Budget Overview  
July 2015 through June 2016

Jul 15 - Jun 16	
71,285.00	Total 62500 - In Kind Expense Services
4,140.00	63600 - Smiles Kick-Off Event
84.01	64000 - Company Sponsored Event
2,155.00	64025 - CSE - Misc Expense
40,000.00	64050 - CSE - Insurance
8,300.00	64100 - CSE - Band
30,960.00	64200 - CSE - Fireworks
2,750.00	64300 - CSE - Stage
1,984.50	64350 - CSE - Raffle
2,669.25	64400 - CSE - Signs/Banners
	64500 - CSE - VIP Party
	64600 - CSE - Festival
2,242.00	64601 - CSE - Festival - fence
3,570.00	64602 - CSE - Festival - Restrooms
2,800.00	64603 - CSE - Festival - Childrens area
2,400.00	64605 - CSE - Festival fly over
1,802.50	64606 - CSE - festival - tents
1,516.32	64607 - CSE - festival - Misc
725.17	64600 - CSE - Festival - Other
15,055.99	Total 64600 - CSE - Festival
2,800.00	64700 - CSE - security firearms
6,885.00	64800 - CSE - Police Security
113,643.75	Total 64000 - Company Sponsored Event
316.87	65000 - Operations
123.12	65020 - Postage, Mailing Service
119.44	65030 - Printing and Copying
559.43	65040 - Supplies
	Total 65000 - Operations
9,500.00	65110 - Advertising Expenses
10,259.75	65112 - Advertising Expense - Jumbotron
20,400.00	65113 - Advertising Expense - paper
1,265.00	65115 - Advertising Expense - T-Shirts
2,260.00	65116 - Advertising Exp - Feather Flags
1,250.00	65117 - Advertising Expense - Radio
44,934.75	65118 - Advertising Expense - promlio
1,322.00	Total 65110 - Advertising Expenses
275.00	65120 - Insurance - Liability, D and O
2,794.85	65150 - Memberships and Dues
49,326.60	65160 - Other Costs
	Total 65100 - Other Types of Expenses
418,866.91	Total Expense
5,451.27	Net Ordinary Income
5,451.27	Net Income

Smiles Charity  
Profit & Loss  
July 2013 through June 2014

Jul 13 - Jun 14		Total 62500 - In Kind Expense Services	
41,550.00		64000 - Company Sponsored Event	64025 - CSE - Misc Expense
	54.13	64050 - CSE - Insurance	64100 - CSE - Band
	2,245.00	64150 - CSE - T-Shirts	64200 - CSE - Fireworks
	50,000.00	64300 - CSE - Stage	64350 - CSE - Raffle
	31,962.00	64350 - CSE - Raffle	64351 - CSE - Cost of Car for Raffle
	1,850.00	64400 - CSE - Signs/Banners	64600 - CSE - Festival
	72,000.00	64600 - CSE - Festival	64601 - CSE - Festival - fence
	3,914.00	64601 - CSE - Festival	64602 - CSE - Festival - Restrooms
	2,083.01	64602 - CSE - Festival - Restrooms	64603 - CSE - Festival - Childrens area
		64603 - CSE - Festival - Childrens area	64605 - CSE - Festival fly over
		64605 - CSE - Festival fly over	64606 - CSE - festival - tents
		64606 - CSE - festival - tents	64607 - CSE - festival - Misc
		64607 - CSE - festival - Misc	64600 - CSE - Festival - Other
		64600 - CSE - Festival - Other	Total 64800 - CSE - Festival
	15,010.36	64700 - CSE - security fire/ems	64800 - CSE - Police Security
	2,100.00	Total 64000 - Company Sponsored Event	65000 - Operations
	6,317.50	65000 - Operations	65020 - Postage, Mailing Service
201,296.00		65040 - Supplies	65050 - Misc. operating expense
	340.00	65100 - Other Types of Expenses	65110 - Advertising Expenses
	59.06	65110 - Advertising Expenses	65112 - Advertising Expense - Jumbotron
	100.00	65112 - Advertising Expense - Jumbotron	65113 - Advertising Expense - paper
		65113 - Advertising Expense - paper	65114 - Advertising Expense - magazine
		65114 - Advertising Expense - magazine	65115 - Advertising Expense - T-Shirts
		65115 - Advertising Expense - T-Shirts	65117 - Advertising Expense - Radio
		65117 - Advertising Expense - Radio	Total 65110 - Advertising Expenses
	49,819.52	Total 65000 - Operations	65120 - Insurance - Liability, D and O
	1,455.10	65120 - Insurance - Liability, D and O	65150 - Memberships and Dues
	275.00	65150 - Memberships and Dues	Total 65100 - Other Types of Expenses
51,549.62		Total 65100 - Other Types of Expenses	68300 - Travel and Meetings
		68300 - Travel and Meetings	68310 - Conference, Convention, Meeting
	1,000.00	68310 - Conference, Convention, Meeting	Total 68300 - Travel and Meetings
		Total 68300 - Travel and Meetings	Total Expense
497,446.37		Net Ordinary Income	Net Income
		Total Expense	1,639.28
		Net Ordinary Income	1,639.28
		Net Income	1,639.28

Smiles Charity  
Profit & Loss  
July 2013 through June 2014

Jul '13 - Jun '14	
43400 - Direct Public Support	8,000.00
43440 - Gifts in Kind - Goods	46,892.44
43441 - GIK - goods - auction/raffie	
43440 - Gifts in Kind - Goods - Other	
Total 43440 - Gifts in Kind - Goods	54,892.44
43445 - Gifts in Kind - Services	41,550.00
43450 - Individ, Business Contributions	257,058.26
Total 43400 - Direct Public Support	353,500.70
44500 - Government Grants	
44530 - Local Government Grants	
Total 44500 - Government Grants	8,500.00
49000 - Special Events Income	
49001 - Vendor % cash donation	4,350.00
49009 - Special Events - Car Raffle	
49009 - Special Events - Car Raffle	
49009-1 - SE - Car Raffle Income Tax Paid	17,975.00
49009 - Special Events - Car Raffle - Other	103,500.00
Total 49009 - Special Events - Car Raffle	121,475.00
49010 - Special Events Donation/Admiss	6,615.12
49025 - T-Shirt Income	2,626.33
49045 - Admission to Children's area	1,878.50
49080 - New Jersey Event for B Alt	140.00
Total 49000 - Special Events Income	137,084.96
Total Income	499,085.65
Gross Profit	499,085.65
60300 - Awards and Grants	
60320 - Cash Awards and Grants	125,000.00
Total 60300 - Awards and Grants	125,000.00
60900 - Business Expenses	
60920 - Business Registration Fees	17,975.00
60940 - Taxes - Not UBIT	268.87
Total 60900 - Business Expenses	18,243.87
62100 - Contract Services	
62110 - Accounting Fees	1,318.50
Total 62100 - Contract Services	1,318.50
62400 - In Kind Expense - Goods	
62401 - IKE - goods - Linens/tables & c	1,668.50
62403 - IKE - goods promo items	2,100.00
62404 - IKE - goods - printing	2,500.00
62405 - IKE - goods - signs	11,325.78
62406 - IKE - goods - VIP party	16,600.16
62407 - IKE - goods - Festival	10,200.00
62408 - IKE - goods - auction	8,000.00
62409 - IKE - goods - band	2,500.00
Total 62400 - In Kind Expense - Goods	54,892.44
62500 - In Kind Expense Services	
62510 - IKE services - advertising	11,670.00
62520 - IKE services - Photography	5,500.00
62530 - IKE services - Misc	20,000.00
62540 - IKE services - festival	1,860.00
62560 - IKE - services - VIP party	2,500.00

Smiles Charity  
Profit & Loss  
July 2014 through June 2015

Jul '14 - Jun '15	Net Income
20,000.00	
12,500.00	
3,480.00	
<u>71,285.00</u>	
4,140.00	
84.01	
2,155.00	
<u>108.62</u>	
78,000.00	
<u>78,108.62</u>	
5,500.00	
8,300.00	
30,960.00	
392.85	
44,340.00	
1,984.50	
2,669.25	
<u>2,242.00</u>	
3,570.00	
2,800.00	
1,000.00	
1,802.50	
1,516.32	
725.17	
<u>13,655.99</u>	
2,800.00	
6,885.00	
280.00	
<u>198,115.22</u>	
2,008.03	
316.87	
123.12	
119.44	
<u>559.43</u>	
9,500.00	65112 - Advertising Expense - Jumbotron
6,259.75	65113 - Advertising Expense - paper
20,400.00	65115 - Advertising Expense - T-Shirts
1,265.00	65116 - Advertising Exp - Feather Flags
2,260.00	65117 - Advertising Expense - Radio
1,250.00	65118 - Advertising Expense - promo
<u>40,934.75</u>	Total 65110 - Advertising Expenses
1,322.00	65120 - Insurance - Liability, D and O
275.00	65150 - Memberships and Dues
2,794.85	65160 - Other Costs
<u>45,326.60</u>	Total 65100 - Other Types of Expenses
530,463.54	Total Expense
<u>-5,817.80</u>	Net Ordinary Income
<u>-5,817.80</u>	Net Income

Smiles Charity  
Profit & Loss  
July 1, 2014 through January 2, 2015

Jul 1, '14 - Jan 2, 15	Ordinary Income/Expense	Net Income
74,000.00	43300 · Direct Public Grants	59,242.87
74,000.00	43340 · Nonprofit Organization Grants	59,242.87
74,000.00	Total 43300 · Direct Public Grants	52,474.52
18,893.89	43400 · Direct Public Support	194.85
16,048.69	43440 · Gifts in Kind - Goods	101.78
2,845.20	43450 · Indivld, Business Contributions	101.78
18,893.89	Total 43400 · Direct Public Support	1,000.00
4,500.00	49000 · Special Events Income	39,846.85
14,323.50	49009 · Special Events - Car Raffle	39,000.00
4,500.00	49080 · New Jersey Event for B Aff	142.85
18,823.50	Total 49000 · Special Events Income	704.00
2,350.00	60300 · Awards and Grants	2,845.20
2,350.00	60340 · Specific Assist to Individuals	2,845.20
2,350.00	Total 60300 · Awards and Grants	4,140.00
126.33	60900 · Business Expenses	4,140.00
126.33	60940 · Taxes - Not UBIT	39,846.85
1,346.00	Total 60900 · Business Expenses	39,846.85
1,346.00	62100 · Contract Services	1,000.00
1,346.00	62110 · Accounting Fees	1,000.00
1,346.00	Total 62100 · Contract Services	1,000.00
523.51	62102 · Credit Card Fees	1,000.00
523.51	62400 · In Kind Expense - Goods	1,000.00
523.51	62412 · IKE - Fall Kick off Event	1,000.00
523.51	Total 62400 · In Kind Expense - Goods	1,000.00
2,845.20	64000 · Company Sponsored Event	1,000.00
2,845.20	64100 · CSE- Band	1,000.00
2,845.20	64350 · CSE - Raffle	1,000.00
2,845.20	64400 · CSE - Signs/Banners	1,000.00
2,845.20	Total 64000 · Company Sponsored Event	1,000.00
2,845.20	64101 · CSE - Art Gallery Feb. Event	1,000.00
2,845.20	65000 · Operations	1,000.00
2,845.20	65020 · Postage, Mailing Service	1,000.00
2,845.20	Total 65000 · Operations	1,000.00
2,845.20	65100 · Other Types of Expenses	1,000.00
2,845.20	65160 · Other Costs	1,000.00
2,845.20	Total 65100 · Other Types of Expenses	1,000.00
2,845.20	Total Expense	1,000.00
111,717.39	Total Income	59,242.87
111,717.39	Gross Profit	59,242.87
111,717.39	Expense	59,242.87
111,717.39	Total Income	59,242.87
111,717.39	Net Ordinary Income	59,242.87
111,717.39	Net Income	59,242.87