

EVALUATION RESULTS
12-10RFP MANAGED PRINT CONSOLIDATION

	Weighting Factor	ASI						Denitech						Nova Copy						Oce' North America						Office Depot						Ricoh						Technifax						Toshiba						Xerox														
		Evaluator						Evaluator						Evaluator						Evaluator						Evaluator						Evaluator						Evaluator						Evaluator																				
		1	2	3	4	5	6	1	2	3	4	5	6	1	2	3	4	5	6	1	2	3	4	5	6	1	2	3	4	5	6	1	2	3	4	5	6	1	2	3	4	5	6	1	2	3	4	5	6	1	2	3	4	5	6									
QUALIFICATIONS	20%	4	4	5	4	3	3.5	4.7	5	4	3	3	3	3.5	4.3	5	4	5	4	4	3.5	5.1	5	4	2	4	2	2.5	3.9	4	2	2	4	1	1	2.8	4	3	3	4	4	3.5	4.3	2	2	2	4	1	2	2.6	4	3	2	4	5	3.5	4.3	5	4	5	5	5	4	5.6
APPROACH	20%	4	4	5	3	2	2	4	5	4	2	4	3	4	4.4	4	4	5	4	5	4	5.2	5	4	2	4	2	4	4.2	3	2	2	3	1	1	2.4	4	3	3	4	3	2.5	3.9	3	2	2	3	1	2	2.6	4	3	2	4	4	4	4.2	5	4	4	4	3	3.5	4.7
PRICING	20%	3	3	5	3	3	3	4	4	3	2	3	4	3.5	3.9	4	3	4	4	4	3	4.4	4	3	3	3	4	2	3.8	4	3	2	3	1	0	2.6	3	3	3	4	3	2.5	3.7	3	3	2	3	1	2	2.8	3	3	4	4	4	2	4	3	3	5	4	4	3	4.4
REFERENCES	15%	4	4	4	4	3	3.5	3.375	4	3	4	3	4	4	3.3	4	4	5	3	4	4	3.6	5	4	5	4	1	4	3.45	1	0	1	4	1	0	1.05	1	4	4	4	5	3.5	3.225	1	0	1	3	1	0	0.9	3	1	5	4	5	3.5	3.225	4	4	4	4	5	3.5	3.675
TECHNICAL CAPABILITIES	20%	4	3	3	4	2	4	4	4	3	4	4	3	4	4.4	4	3	5	3	5	4	4.8	5	3	2	3	2	3	3.6	2	2	2	4	1	1	2.4	4	3	3	3	4	4	4.2	3	2	1	3	1	2	2.4	4	3	2	4	5	3.5	4.3	5	4	5	4	5	4	5.4
SUSTAINABILITY	5%	4	4	2	3	2	4	0.95	4	3	4	3	4	4	1.1	5	4	4	3	5	4	1.25	5	4	4	4	3	4	1.2	4	3	4	2	1	2	0.8	4	3	5	3	4	4	1.15	3	0	1	3	1	4	0.6	4	4	4	3	4	4	1.15	5	4	4	3	4	4	1.2
Highest Possible Score = 5	100%							3.5042							3.5667							4.0583							3.3583							2.0083							3.4125							1.9833							3.5292							4.1625