McKinney Community Development CorporationBalance Sheet

June 2013

| | MCDC Operations | Ge | eneral Fixed Assets | С | onsolidated |
|--|---|----|------------------------|----|---|
| Assets Cash and Cash Equivalents Investments Interest Receivable - Investm Accounts Receivable Security Deposits Premium on Investments Capital/Land Capital/Land Improvements (Interest No. 1) Depreciation) | 1,479,338 27,218,527 1,752,571 4,852 | \$ | 4,970,061 2,598,842 | \$ | 1,479,338 27,218,527 0 1,752,571 4,852 0 4,970,061 2,598,842 |
| Total Assets | \$ 30,455,288 | \$ | 7,568,903 | \$ | 38,024,191 |
| Liabilities Vouchers Payable Retainage Payable | \$ 2,708 20,230 | \$ | - | \$ | 2,708 20,230 |
| Total Liabilities | \$ 22,938 | \$ | - | \$ | 22,938 |
| Fund Equity Unreserved Fund Balance * Investment in Capital Assets | \$ 30,432,350 | | 7,568,903 | | \$30,432,350 7,568,903 |
| Total Fund Equity | \$ 30,432,350 | \$ | 7,568,903 | \$ | 38,001,253 |
| Total Liabilities and Equity | \$ 30,455,288 | \$ | 7,568,903 | \$ | 38,024,191 |

| Unreserved Fund Balance * | \$ | 30,432,350 |
|--|----|------------|
| | т | ,, |
| Committed Projects Reserve: | | |
| Economic Development & Capital Projects | \$ | , , |
| Community Projects | | 500,785 |
| Discretionary Promotional & Community | | |
| Grants | | 76,261 |
| Parks Construction Fund | | 5,522,940 |
| Total Commited Projects | \$ | 14,380,834 |
| | | |
| Unreserved Fund Balance after Project Commitments | \$ | 16,051,516 |
| | | |
| Undesignated Reserve: | | |
| Economic Development & Capital Projects | \$ | 9,079,296 |
| Community Projects | | 765,005 |
| Discretionary Promotional & Community | | |
| Grants | | 163,422 |
| Parks Construction Fund | | 181,185 |
| Total Undesignated Allocations | \$ | 10,188,908 |
| | | |
| Remaining Unreserved Fund Balance | \$ | 5,862,608 |
| Less Contingency | | (391,178) |
| Final Unreserved Fund Balance | \$ | 5,471,430 |

McKinney Community Development CorporationOperating Statement

June 2013

| | | | | | • |
|--|-------------------------------|-------------------------------|-----------------------------|------------------------|-----------------------------|
| let | \$9,403,000 | (\$7,119,688) | \$640,902 | | |
| otal Expenses | \$9,465,000 | \$15,459,688 | \$65,226 | \$4,694,378 | \$10,765,310 |
| otal Non-Departmental | \$3,573,361 | \$9,908,689 | \$43,244 | \$4,141,630 | \$5,767,059 |
| Gateway Project MPAC | 375,000 | 7,114,689 391,179 | <u>0</u> 32,598 | 392,105 293,384 | 6,722,584 97,79 |
| Park Construction Fund | 2,919,393 | 2,347,072 | 6,000 | 3,414,329 | (1,067,25 |
| PROS Capital Equipment Purchases | \$200,950 | 221-1-1 | | 2 = = | |
| Administrative Fee to GF | \$78,018 | \$55,749 | \$4,646 | \$41,812 | \$13,93 |
| Ion-Departmental | | | | | |
| otal Projects | \$5,432,230 | \$5,110,322 | \$1,504 | \$293,857 | \$4,816,465 |
| Special Projects - Contingency | 417,056 | 391,178 | 0 | \$0 | 391,17 |
| Community Grants & Projects | 834,112 | 782,357 | 1,365 | \$244,939 | 537,41 |
| Project Legal Fees & Public Notices | 7,500 | 20,000 | 139 | \$8,259 | 11,74 |
| Professional Services | 3,000 | 5,000 | 0 | \$0 | 5,00 |
| Economic Development & Capital | \$4,170,562 | \$3,911,787 | \$0 | \$40,659 | \$3,871,12 |
| rojects | | | | | |
| otal Operations Expense | \$217,150 | \$209,900 | \$5,850 | \$104,111 | \$105,78 |
| Special Events | 8,000 | 8,000 | 20 | 5,883 | 2,11 |
| Insurance Premiums | 1,000 | 1,000 | 0 | 2,409 841 | 7,59 |
| Temp Professional Services Legal Fees - MCDC Operations | 650 8,000 | 650 10,000 | 0 | 0 2,409 | 65 7,59 |
| Recognition | 2,000 | 2,000 | 0 | 669 | 1,33 |
| Advertising | 84,000 | 89,000 | 4,579 | 36,608 | 52,39 |
| Promotional | 6,000 | 6,000 | 0 | 2,685 | 3,31 |
| Professional Services | 41,000 | 26,000 | 105 | 15,353 | 10,64 |
| Rental Fees | 4,500 | 5,000 | 701 | 3,451 | 1,54 |
| Associations | 4,000 1,500 | 4,250 1,500 | 49 0 | 1,229 | 27 |
| Utilities - Electric Other | 6,000 | 6,000 | 0 49 | 1,968 383 | 4,03 3,86 |
| Publications | 500 | 500 | 0 | 238 | 26 |
| Travel/Training | 3,500 | 3,500 | 0 | 1,592 | 1,90 |
| Office Rental | 40,000 | 40,000 | 0 | 27,939 | 12,06 |
| Insurance for Office Lease | 500 | 500 | 0 | 0 | 50 |
| Mileage | 1,500 | 1,500 | 83 | 379 | 1,12 |
| Communications | \$4,500 | \$4,500 | \$314 | \$2,483 | \$2,01 |
| perations | | | | | |
| otal Maintenance Expense | \$3,000 | \$3,750 | \$0 | \$434 | \$3,31 |
| Computer Hardware/Software | 2,000 | 2,000 | 0 | 410 | 1,59 |
| Miscellaneous | \$1,000 | \$1,750 | \$0 | \$24 | \$1,72 |
| laintenance | | | | | |
| otal Supplies Expense | \$21,260 | \$19,050 | \$494 | \$4,100 | \$14,95 |
| Hardware/Software Purchases | 7,710 | 3,500 | 0 | 137 | 3,36 |
| Reproduction Outside | 500 | 500 | 0 | 0 | 50 |
| Postage | 300 | 300 | 254 | 480 | (18 |
| Photographic | 750 | 7,000 | 0 | 0 | 75 |
| Minor Tools/Equipment | 5,000 | 7,000 | 0 | 629 | |
| General Office Supplies Food | \$2,500 4,500 | \$2,500 4,500 | \$137 103 | \$691 2,163 | \$1,80 2,33 |
| Supplies | #2.F00 | #2 F00 | 4127 | ¢601 | ¢1.00 |
| · | 4227,000 | Ψ=0//3// | 41-1/10-1 | 4100/240 | Ψ31,13. |
| otal Personnel Expense | \$217,999 \$217,999 | \$207,977 \$207,977 | \$14,134 \$14,134 | \$150,246 \$150,246 | \$57,73 \$57,73 : |
| Personnel Salary & Benefits | ¢217.000 | ¢207.077 | ¢14 124 | \$150,246 | ¢E7 72 |
| | Budget | Budget | Actual | TID Actual | Daaget Dalaile |
| xpenses | FY13 Adopted | FY13 Adopted | Monthly | YTD Actual | Budget Balanc |
| otal Revenues | \$5, 4 05,000 | \$0,5 1 0,000 | \$700,120 | \$7,377,233 | \$302,74 <i>7</i> |
| otal Revenues | \$9,465,000 | \$8,340,000 | \$706,128 | \$7,377,253 | \$962,74 |
| Sales Tax Receipts Interest Income | \$9,375,000 90,000 | \$8,250,000 90,000 | \$703,897 2,231 | \$7,329,170 48,083 | \$920,83 41,91 |
| | Budget | Budget | Actual | +7 222 172 | Receive |
| | | | | YTD Actual | Budget to |

FY13 Beginning Fund Balance Less PY Budgeted Committed Projects Add FY13 Budgeted Revenue Less FY13 Budgeted Expenses

\$27,749,473 (\$14,505,869) \$8,340,000 (\$15,459,688)

McKinney Community Development Corporation Operating Statement

June 2013

FY13 Projected Ending Fund Balance \$6,123,916

75% of FY Complete

% of Budget

88.8% 53.4% 88.5%

% of Budget

72.2%

72.2%

27.6%

48.1%

9.0%

0.0%

160.0%

0.0% 3.9%

21.5%

1.4% 20.5%

11.6%

55.2% 25.3%

0.0%

69.8%

45.5%

47.6%

32.8% 9.0%

81.9%

69.0%

59.1%

44.8%

41.1%

33.4%

0.0%

24.1% 84.1%

73.5%

49.6%

1.0%

0.0%

41.3%

31.3%

0.0%

5.8%

75.0%

145.5%

5.5%

75.0%

41.8%

30.4%

75% of FY Complete

McKinney Community Development Corporation Project Details June 2013

| Economic Development Projects 060-1247-453-8510 | Fiscal Year Board Approved | Project Code | Prior Years Budget Balance | Budget FY13 | Monthly Actual | YTD Actual | Budget Balance |
|--|----------------------------------|--------------|----------------------------------|----------------|----------------|------------|----------------|
| Convention Center - Gateway | 2007-2008 | 4B0803 | \$0 | \$16,784 | \$0 | \$16,784 | \$0 |
| Flour Mill Improvements | 2010-2011 | 4B1108 | 46,494 | 0 | 0 | 18,230 | 28,263 |
| Research and Development Facility | 2011-2012 | 4B1207 | 500,000 | (500,000) | 0 | 0 | 0 |
| Public Art Master Plan | 2011-2012 | 4B1201 | 25,618 | (3,189) | 0 | 22,429 | (0) |
| Gateway Amended | | 4B1301 | \$0 | 7,097,905 | 0 | 375,321 | 6,722,584 |
| Raytheon | 2012-2013 | 4B1305 | \$0 | 1,530,000 | 0 | 0 | 1,530,000 |
| Undesignated | 2010-2012 | | 6,194,320 | 0 | 0 | 0 | 6,194,320 |
| Undesignated FY 2013 Budget | | | | 2,884,976 | 0 | 0 | 2,884,976 |
| Total Economic Development and Capital Proje | ects | | \$6,766,431 | \$11,026,476 | \$0 | \$432,764 | \$17,360,143 |

| Community Projects 060-1247-453-8559 | Fiscal Year Board Approved | Project Code | Prior Years Budget Balance | Budget FY13 | Monthly Actual | YTD Actual | Budget Balance |
|--|----------------------------------|--------------|----------------------------------|----------------|----------------|------------|----------------|
| City of McKinney Fire Museum | 2008-2009 | 4B0910 | 42,158 | \$0 | \$0 | \$0 | \$42,158 |
| City of McKinney - Transportation Study | 2010-2011 | 4B1113 | 23,000 | 0 | 0 | 20,000 | 3,000 |
| Chestnut Square/Heritage Guild | 2011-2012 | 4B1203 | 57,602 | 0 | 0 | 50,678 | 6,924 |
| MPAC Signage | 2011-2012 | 4B1208 | 20,000 | 0 | 0 | 0 | 20,000 |
| Heard Natural Science Museum | 2011-2012 | 4B1209 | 18,335 | 0 | 0 | 2,017 | 16,318 |
| Open Spaces Hike/Bike Trail near Baylor | 2011-2012 | 4B1210 | 272,432 | 0 | 0 | 0 | 272,432 |
| North Collin County Habitat for Humanity | 2011-2012 | 4B1213 | 98,285 | 0 | 0 | 98,285 | (0) |
| Recycles McKinney | 2012-2013 | 4B1303 | 0 | 5,000 | 1,365 | 4,409 | 591 |
| McKinney Garden Club | 2012-2013 | 4B1304 | 0 | 10,000 | 0 | 0 | 10,000 |
| Heard Craig | 2012-2013 | 4B1305 | 0 | 119,582 | 0 | 0 | 119,582 |
| Heard Wildlife Museum | 2012-2013 | 4B1306 | 0 | 9,780 | 0 | 0 | 9,780 |
| Undesignated | 2010-2012 | | 227,010 | 0 | 0 | 0 | 227,010 |
| Undesignated FY 2013 Budget | | | 0 | 537,995 | 0 | 0 | 537,995 |
| Total Community Projects | | | \$758,822 | \$682,357 | \$1,365 | \$175,389 | \$1,265,790 |

| Discretionary Promotional and Community Grants 060-1247-453-8559 | Fiscal Year Board Approved | Project Code | Prior Years Budget Balance | Budget FY13 | Monthly Actual | YTD Actual | Budget Balance |
|--|----------------------------------|--------------|----------------------------------|----------------|----------------|------------|----------------|
| McKinney 15 Studio | 2008-2009 | | \$37,532 | \$0 | \$0 | \$0 | \$37,532 |
| Trolley Bus Expense | 2008-2009 | | 2,979 | 0 | 0 | 0 | 2,979 |
| McKinney Combat Challenge (Extended 9/11/12) | 2010-2012 | PC1111 | 15,000 | 0 | 0 | 0 | 15,000 |
| Dallas Off-Road Bike Association - Erwin Park | 2011-2012 | PC1203 | 3,000 | 0 | 0 | 3,000 | 0 |
| McKinney Chamber of Commerce | 2011-2012 | PC1205 | 15,000 | 0 | 0 | 15,000 | 0 |
| McKinney First Be Vocal Buy Local Campaign | | | | | | | |
| Especially Needed | 2011-2012 | PC1206 | 7,300 | 0 | 0 | 7,300 | 0 |
| Heard Natural Science Museum | 2011-2012 | PC1207 | 5,000 | 0 | 0 | 5,000 | 0 |
| Believe! 2012 Run | 2011-2012 | PC1208 | 5,000 | 0 | 0 | 5,000 | 0 |
| Rotary Club of McKinney | 2011-2012 | PC1209 | 3,500 | 0 | 0 | 3,500 | 0 |
| Strikes Against Cancer | 2011-2012 | PC1210 | 15,000 | 0 | 0 | 7,250 | 7,750 |
| Crape Myrtle Trails | 2011-2012 | PC1211 | 8,000 | 0 | 0 | 8,000 | 0 |
| Volunteer McKinney Center | 2011-2012 | PC1212 | 500 | 0 | 0 | 500 | 0 |
| Crape Myrtle Trails | 2012-2013 | PC1301 | 0 | 8,000 | 0 | 0 | 8,000 |
| Heritage Guild of Collin County | 2012-2013 | PC1302 | 0 | 15,000 | 0 | 15,000 | 0 |
| Kiwanis Club/Historic McKinney Triathlon | 2012-2013 | PC1303 | 0 | 5,000 | 0 | 0 | 5,000 |
| Undesignated | 2010-2012 | | 91,422 | 0 | 0 | 0 | 91,422 |
| Undesignated FY 2013 Budget | | | 0 | 72,000 | 0 | 0 | 72,000 |
| Total Promotional Grants | | | \$209,233 | \$100,000 | \$0 | \$69,550 | \$239,683 |

| Park Construction Fund 060-9999-453-8823 | Fiscal Year Approved | Project Code | Prior Years Budget Balance | Budget FY13 | Monthly Actual | YTD Actual | Budget Balance |
|---|-------------------------|--------------|----------------------------------|----------------|----------------|-------------|----------------|
| Bonnie Wenk Park | 2008-2012 | PK5085 | \$3,556,051 | \$0 | \$6,000 | \$2,441,357 | \$1,114,694 |
| Bonnie Wenk Park (Ph II) | 2012-2013 | PK3222 | \$0 | \$1,750,000 | 0 | 0 | 1,750,000 |
| Finch Park Phase IV | 2010-2011 | PK1211 | 470,582 | 0 | 0 | 19,966 | 450,616 |
| Wilson Creek Pedestrian Bridge | 2010-2011 | PK2254 | 48,842 | 0 | 0 | 21,275 | 27,567 |
| Land Acquisition 2012-16 | 2010-2012 | PK2262 | 1,615,994 | 500,000 | 0 | 0 | 2,115,994 |
| Gabe Nesbitt Community Park Phase VI | 2011-2012 | PK1210 | 800,000 | 0 | 0 | 800,000 | 0 |
| Gabe Nesbitt Softball Sanitary Sewer | 2011-2012 | PK2259 | 195,800 | 0 | 0 | 131,731 | 64,070 |
| Undesignated FY 2013 Budget | | | 0 | 97,072 | 0 | 0 | 97,072 |
| Total Parks Projects | | | \$6,687,269 | \$2,347,072 | \$6,000 | \$3,414,329 | \$5,620,012 |

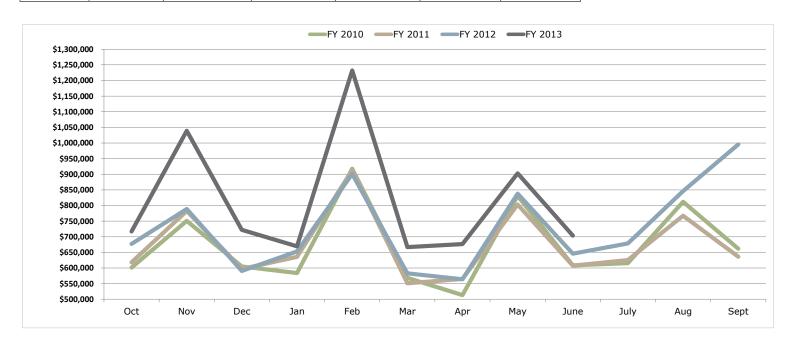
| Completed Parks Projects with a Budget Balance | Fiscal Year Approved | Project Code | Remaining Budget |
|---|-------------------------|--------------|---------------------|
| Crape Myrtles World Collection | 2005-2006 | PK6118 | \$34,942 |
| Ruschhaupt Soccer Phase II Parking | 2007-2008 | PK6043 | 19,250 |
| Mouzon Dugout Shade Structure | 2009-2010 | PK0217 | 782 |
| Senior Center | 2010-2011 | 4B1108 | 9,139 |
| Gray Branch Park Phase I | 2010-2011 | PK1212 | 20,000 |
| Total Parks Projects Completed with Budget Bal | \$84,113 | | |

McKinney Community Development Corporation

Sales Tax Revenue June 2013

| Month Received | FY 2008 Received | FY 2009 Received | FY 2010 Received | FY 2011 Received | FY 2012 Received | FY 2013 Received | Difference to FY 2012 | Variance to FY 2012 | % of Budget |
|-------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|-----------------------|------------------------|----------------|
| October | \$766,628 | \$635,933 | \$601,060 | \$618,027 | \$677,019 | \$716,718 | \$39,699 | 5.9% | 8.7% |
| November | 811,070 | 800,981 | 750,551 | 782,350 | 788,763 | 1,039,163 | 250,401 | 31.7% | 21.3% |
| December | 614,738 | 662,747 | 604,719 | 596,953 | 590,569 | 722,045 | 131,476 | 22.3% | 30.0% |
| January | 638,700 | 597,722 | 583,944 | 635,746 | 652,773 | 669,397 | 16,625 | 2.5% | 38.1% |
| February | 916,848 | 952,014 | 917,764 | 913,054 | 900,507 | 1,231,993 | 331,486 | 36.8% | 53.1% |
| March | 618,427 | 577,054 | 568,249 | 551,228 | 582,592 | 666,620 | 84,029 | 14.4% | 61.2% |
| April | 533,763 | 535,705 | 513,268 | 564,781 | 563,639 | 676,334 | 112,696 | 20.0% | 69.4% |
| May | 824,523 | 792,418 | 830,760 | 802,920 | 837,767 | 903,002 | 65,235 | 7.8% | 80.3% |
| June | 645,363 | 621,456 | 608,551 | 607,652 | 646,007 | 703,897 | 57,890 | 9.0% | 88.8% |
| July | 648,187 | 607,275 | 615,496 | 625,389 | 678,542 | | | | |
| August | 860,473 | 851,645 | 811,705 | 767,331 | 845,911 | | | | |
| September | 671,221 | 520,335 | 661,540 | 635,984 | 995,666 | | | | |
| Total | \$8,549,940 | \$8,155,285 | \$8,067,609 | \$8,101,418 | \$8,759,753 | \$7,329,170 | \$1,089,536 | 17.5% | 88.8% |

| Month Received | FY 2009 % Change | FY 2010 % Change | FY 2011 % Change | FY 2012 % Change | FY 2013 % Change |
|-------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| October | -17.0% | -5.5% | 2.8% | 9.5% | 5.9% |
| November | -1.2% | -6.3% | 4.2% | 0.8% | 31.7% |
| December | 7.8% | -8.8% | -1.3% | -1.1% | 22.3% |
| January | -6.4% | -2.3% | 8.9% | 2.7% | 2.5% |
| February | 3.8% | -3.6% | -0.5% | -1.4% | 36.8% |
| March | -6.7% | -1.5% | -3.0% | 5.7% | 14.4% |
| April | 0.4% | -4.2% | 10.0% | -0.2% | 20.0% |
| May | -3.9% | 4.8% | -3.4% | 4.3% | 7.8% |
| June | -3.7% | -2.1% | -0.1% | 6.3% | 9.0% |
| July | -6.3% | 1.4% | 1.6% | 8.5% | |
| August | -1.0% | -4.7% | -5.5% | 10.2% | |
| September | | 27.1% | -3.9% | 56.6% | |
| Total | | -1.1% | 0.4% | 8.1% | -16.3% |

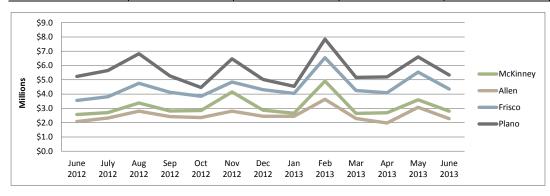


TOTAL SALES TAX COLLECTED

Sister City Comparison

| _ | | | | | |
|---|------------|-----------|-----------|-----------|----------|
| | June 2013 | McKinney | Allen | Frisco | Plano |
| | Diff to LY | \$231,314 | \$208,227 | \$787,481 | \$97,361 |
| | Var to LY | 6.9% | 7.2% | 17.2% | 1.5% |

| Year To Date | McKinney | Allen | Frisco | Plano |
|--------------|-------------|-------------|-------------|--------------|
| Diff to LY | \$4,353,964 | \$1,705,850 | \$6,203,361 | -\$1,529,956 |
| Var to LY | 19.5% | 8.7% | 19.3% | -3.3% |



Year-to-Date Collections

| rear to bate concett | 0110 | | | |
|----------------------|--------------|--------------|--------------|--------------|
| FY 2012 | McKinney | Allen | Frisco | Plano |
| Oct 2011 | \$2,695,235 | \$2,273,152 | \$3,556,044 | \$3,914,237 |
| Nov 2011 | 3,143,117 | 2,613,427 | 4,370,704 | 5,975,185 |
| Dec 2011 | 2,349,361 | 2,026,610 | 3,497,198 | 7,542,484 |
| Jan 2012 | 2,598,189 | 2,316,571 | 3,640,120 | 4,636,676 |
| Feb 2012 | 3,588,971 | 3,495,776 | 5,549,946 | 8,523,992 |
| Mar 2012 | 2,317,467 | 2,021,048 | 3,427,402 | 4,604,584 |
| Apr 2012 | 2,241,564 | 1,892,375 | 3,427,296 | 5,260,580 |
| May 2012 | 3,338,002 | 2,904,381 | 4,590,910 | 6,462,037 |
| June 2012 | 2,570,768 | 2,072,350 | 3,559,977 | 5,236,079 |
| FY 2012 YTD | \$24,842,674 | \$21,615,690 | \$35,619,597 | \$52,155,853 |
| FY 2013 | McKinney | Allen | Frisco | Plano |
| Oct 2012 | \$2,853,707 | \$2,357,670 | \$3,846,870 | \$4,463,363 |
| Nov 2012 | 4,143,411 | 2,808,270 | 4,841,923 | 6,461,912 |
| Dec 2012 | 2,874,908 | 2,448,064 | 4,308,513 | 5,020,195 |
| Jan 2013 | 2,664,272 | 2,442,218 | 4,047,144 | 4,537,508 |
| Feb 2013 | 4,914,610 | 3,633,751 | 6,547,331 | 7,841,240 |
| Mar 2013 | 2,653,130 | 2,291,199 | 4,254,882 | 5,164,326 |
| Apr 2013 | 2,691,964 | 1,981,342 | 4,093,476 | 5,198,583 |
| May 2013 | 3,598,553 | 3,078,449 | 5,535,360 | 6,605,330 |
| June 2013 | 2,802,083 | 2,280,578 | 4,347,458 | 5,333,440 |
| FY 2013 Total | \$29,196,638 | \$23,321,540 | \$41,822,958 | \$50,625,897 |

Historical Collections

| Fiscal Year | McKinney | Allen | Frisco | Plano |
|-------------|------------|------------|------------|------------|
| 2008 | 33,940,405 | 19,472,637 | 39,304,545 | 64,114,729 |
| 2009 | 32,830,436 | 21,731,113 | 38,279,169 | 57,493,767 |
| 2010 | 31,920,677 | 23,822,671 | 39,295,268 | 58,276,704 |
| 2011* | 31,993,752 | 26,609,032 | 42,859,800 | 63,539,871 |
| 2012 | 33,724,593 | 29,173,819 | 48,316,129 | 69,896,688 |

^{*} FY 2011 payment allocation reduced by \$5,345,794 for McKinney due to a Comptroller audit adjustment (AT&T Sales Tax adjustment) received in September 2011. Actual FY 2011 payment received was \$37,339,546.

