

The last month has been an active one. I attended the Industrial Asset Management Council conference in New Orleans, the Dallas Regional Chamber marketing trip in Chicago, and the TEDC Sales Tax workshop in Tyler. There has been a great deal of interest shown in the remaining land MEDC owns in the University Business Park, and there will be a discussion of this property in Executive Session.

**Business Development Activities:**

- Attended IAMC Spring Forum in New Orleans 3/13-3/16
- Conference call with site consultant on 3/23
- Toured Craig Ranch sublease space with JLL brokers 3/28
- Attended Dallas Regional Chamber quarterly luncheon 3/30
- Attended the MYP professional development luncheon on 3/31
- Conference call with site consultant/project representative on 4/1
- Attended Dallas Regional Chamber Chicago marketing trip – 4/5-4/8
- Attended TEDC Sales Tax Workshop in Tyler – 4/8
- Conference call with site consultant on 4/12
- Attended Townplace Suites Grand opening on 4/12
- Attended McKinney Chamber quarterly lunch on 4/14

**Projects:**

Project Cumulonimbus loan docs have been executed. Active projects will be discussed in Executive Session.

**Upcoming Activities:**

- Area Development Advanced Technology Forum – 4/24-4/26
- Bisnow Future of Downtown event – 5/5
- Dallas Regional Chamber Spring Local Brokers' Event – 5/14