



Protecting Our Nation's Defenders™

10 Betnr Industrial Drive – Pittsfield, MA 01201  
PH (413) 443-7359 – FAX (413) 445-7865

# Quotation 14186A

**Quotation Date:** February 6, 2017  
**Lenco Tax ID#:** 04-2719777

MCLTX  McKinney Police Department 708 South Tennessee McKinney, TX 75069	<b>F.O.B.:</b> McKinney, TX
	<b>Ship Via:</b> Common Carrier
	<b>Payment Terms:</b> Net 30 Days
	<b>Estimated Completion:</b> 210 - 240 Days ARO
	<b>Inspection &amp; Acceptance:</b> At Lenco's Facility, Pittsfield, MA

**Terms and Conditions:** 1) Transfer of Vehicle Certificate of Origin to New Owner Done Upon Receipt of Payment in Full. 2) Lenco Does Not Collect Tax or Register Vehicles with DMV. 3) Cooperative Purchasing available under Lenco's GSA Contract# GS-07F-169DA or the 1122 Program. 4) Acceptance of this Quotation or entering into a purchase agreement with Lenco, the purchaser agrees to Lenco's full Terms and Conditions of Sale, available upon request.

Item:	Product #	Commercial	Net Price
Lenco BearCat (4WD, Rotating Hatch; Counter Balanced)	BC55003	\$209,255.79	\$198,793.00
US State Department Armor Level E			
<b>Options:</b>			
BearCat G3 4-Wheel Off-Road Upgrade Pkg w/Run-Flats	BC3WOFPRD	36,797.89	34,958.00
Water Monitor (Integration) with Joy Stick Control	BCMON	36,824.21	34,983.00
Diesel Engine, 6.7L Turbo	BCDLEN	8,557.89	8,130.00
High Intensity Driving Lights in Front Bumper	BCHIDL	1,410.53	1,340.00
Roof Mounted Remote Control Spot Light (2)	BCRCSL	2,113.68	2,008.00
Radio Prep Package	BCINSRA	528.42	502.00
Rear A/C - Heating System: Auxiliary	BCAC	2,014.74	1,914.00
AC-DC Power Inverter 2k Watt w/ Battery Charge Feature	BCPINV36	5,728.42	5,442.00
Back up Camera System with Monitor	BCBU	2,417.89	2,297.00
VSP Style Low Profile & Scene Lighting Pkg	BCVSPL	4,282.11	4,068.00
(2) Rear Area Electric Fans	Non Contract	313.00	300.00
4-Door Configuration	BC4DR	8,271.58	7,858.00
(2) Ballistic Skip Round Shield	BCBSRS	3,023.16	2,872.00
Bedrock Paint	BCPJ	2,166.32	2,058.00
Trauma Lighting (6) Overhead Dome White w/Hi/Lo/Red (Incl w/Med Pkg)	Non Contract	2,500.00	2,500.00
<b>Net Savings \$16,182.63</b>		<b>\$326,205.63</b>	<b>\$310,023.00</b>
		FOB McKinney, TX	\$8,000.00
<b>Total Cost of (1) Lenco BearCat FOB McKinney, TX</b>			<b>\$318,023.00</b>

**Specifications Subject to Change** PROPRIETARY

**WARNING:** Information Subject to Export Control Laws  
The technical data in this document is restricted by the Arms Export Control Act (Title 22, U.S.C., Sec 2751, et seq.) or the Export Administration Act of 1979, as amended, Title 50, U.S.C., App. 2401 et seq. and which may not be exported, released or disclosed to non-U.S. persons (i.e. persons who are not U.S. citizens or lawful permanent residents ["green card" holders]) inside or outside the United States, without first obtaining an export license. Violations of these export laws are subject to severe civil, criminal and administrative penalties.  
THE WRITTEN APPROVAL OF THE DIRECTORATE OF US DEFENSE TRADE CONTROLS AND LENCO INDUSTRIES, INC. MUST BE OBTAINED BEFORE RESELLING, TRANSFERRING, TRANSSHIPPING, OR DISPOSING OF A DEFENSE ARTICLE TO ANY END USER, END USE OR DESTINATION OTHER THAN AS STATED ON THIS LENCO QUOTE OR THE SHIPPER'S EXPORT DECLARATION IN CASES WHERE AN EXEMPTION IS CLAIMED UNDER THIS SUBCHAPTER 123.9(A).

**WE ARE PLEASED TO SUBMIT THE ABOVE QUOTATION FOR YOUR CONSIDERATION. SHOULD YOU PLACE AN ORDER, BE ASSURED IT WILL RECEIVE OUR PROMPT ATTENTION. THIS QUOTATION IS VALID FOR 30 DAYS. THEREAFTER, IT IS SUBJECT TO CHANGE WITHOUT NOTICE.**

**ACCEPTANCE OF PROPOSAL** – The above prices are satisfactory and are hereby accepted. You are authorized to do the work as specified. Payment will be made as outlined above.

**LENCO INDUSTRIES, INC.**

**Authorized Signature:** \_\_\_\_\_ **Authorized Signature:** *James J. Massery*  
Please sign and return James J. Massery

Thank You