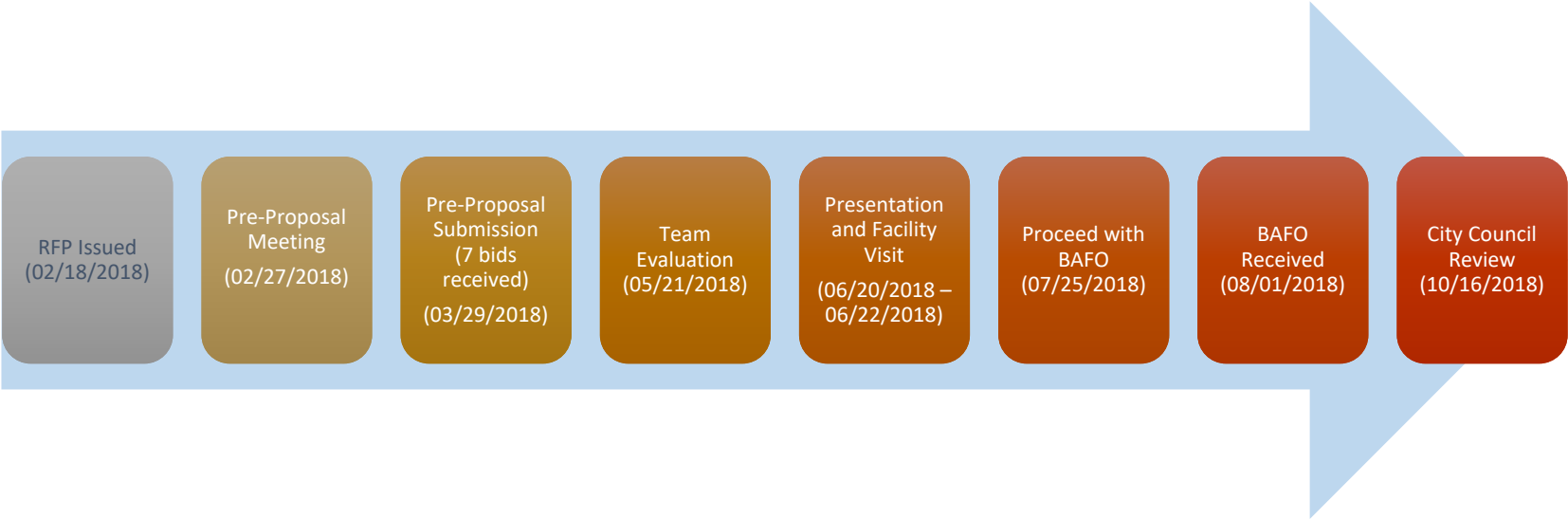


# Information Technology: Managed Print Services 18-10RFP

## Request for Proposal Timeline



## Information Technology: Managed Print Services 18-10RFP

### **Evaluation Team:**

- **Amy Greer (Information Technology – Service Desk)**
- **Laura Morrow (Human Resources)**
- **Stephen Williamson (Information Technology – Telecom)**
- **Robert Lisenby (Information Technology – Service Desk)**
- **Tim Mock (Fire Department)**

## Information Technology: Managed Print Services 18-10RFP

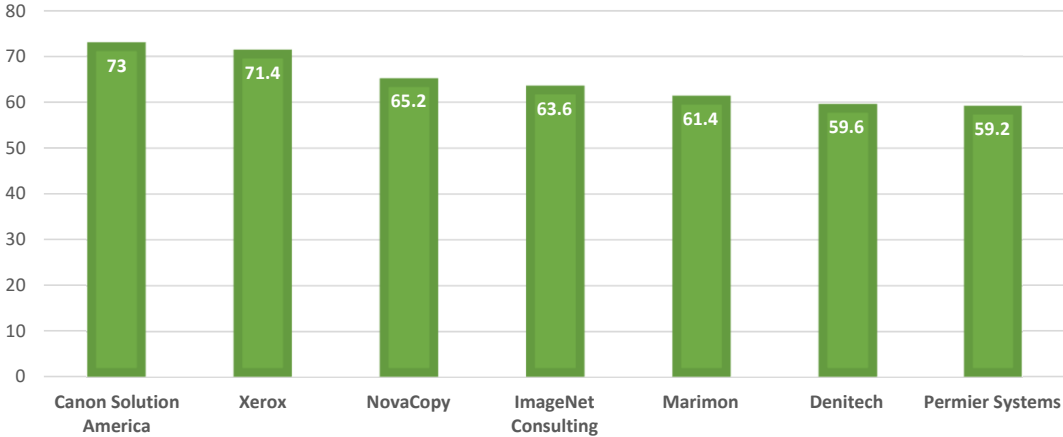
### **Selection Criteria**

- Qualification (20 pts)
- Approach & Implementation(20 pts)
- Pricing(20 pts)
- Technical Capabilities (15 pts)
- Sustainability (5 pts)

# Information Technology: Managed Print Services 18-10RFP

Supplier	Total / 100 pts	Qualifications / 20 pts	Approach and Implementation / 20 pts	Pricing / 20 pts	References / 15 pts	Technical Capabilities / 20 pts	Sustainability / 5 pts
Canon Solutions America	73 pts	15.2 pts	15.2 pts	13.6 pts	9 pts	16 pts	4 pts
Xerox	71.4 pts	15.2 pts	15.2 pts	12.8 pts	10.8 pts	13.6 pts	3.8 pts
Novacopy	65.2 pts	16 pts	11.2 pts	10.4 pts	10.2 pts	13.6 pts	3.8 pts
ImageNet Consulting	63.6 pts	12 pts	14.4 pts	12 pts	10.2 pts	12 pts	3 pts
Marimon	61.4 pts	12.8 pts	10.4 pts	11.2 pts	9 pts	14.4 pts	3.6 pts
Denitech	59.6 pts	12 pts	10.4 pts	12.8 pts	8.4 pts	12.8 pts	3.2 pts
Premier Systems	59.2 pts	13.6 pts	13.6 pts	10.4 pts	6 pts	12 pts	3.6 pts

**VENDOR SCORE CARD**



## Information Technology: Managed Print Services 18-10RFP

### **Recommendation: Cannon Solutions America (36 month lease)**

- Cannon has been industry leader in printing domain
- Cannon is ISO 9001 (Quality Management), ISO 14001 (Environmental Management Systems) certified along with Energy Star partner
- Well defined implementation plan for equipment roll-out
- Best in class faxing capabilities along with security features (secure boxes)
- Enhanced reporting features available such as meter reading via On-Line Account management portal