

Project Scorecard

January - December 2018

<u>Executed Date</u>	<u>Companies</u>	<u>Type (New/Expansion)</u>	<u>Industry</u>	<u>MEDC Incentive</u>	<u>Employees (added to the community)</u>	<u>Payroll</u>	<u>Capital Investment</u>	<u>Square Feet (added/consumed)</u>
6/4/2018	McKinney Fulfillment Center	New	Speculative Industrial Development	\$268,000			\$6,000,000	115,176
8/26/2018	Virtuwave Holding, LLC	Emerging Tech	Cowork space	\$949,189	6	\$360,000	\$6,000,000	20,000
9/7/2018	Toyoshima GreenTech	New	US Headquarters (1st Global Soft Landing)	\$8,796	15	\$342,720	\$250,000	1,100
9/26/2018	Blockit	Emerging Tech	Software Development	\$34,632	7	\$2,475,000	\$0	3,148
10/22/2018	EnginSoft, LLC	Emerging Tech	Software Development	\$7,200	8	\$1,460,000	\$0	481
10/22/2018	WSD Inc.*(MEDC 3 Acres)	New	US Headquarters/LED Lights	\$44,000	18	\$216,800	\$2,500,000	25,000
10/24/2018	Volunteer Mobilization, LLC	Emerging Tech	Software Development	\$34,065	14	\$2,160,000	\$0	3,180
10/30/2018	McKinney Industrial Center	New	Speculative Industrial Development	\$165,793			\$6,186,308	72,000
11/28/2018	PACCAR 2nd Round*	Expansion	Premium Truck Manufacturer	\$360,000	102	\$5,166,304	\$12,000,000	184,000
12/6/2018	WSD Inc. (MEDC 3 Acres)***	Sold MEDC Land for New	US Headquarters/LED Lights	\$0				
	Moss Construction**	New	Regional HQ/Construction	\$245,000	35	\$4,985,500	\$2,600,000	10,407
	Project Todd*	Expansion	US Headquarters/Roofing Dist.	\$3,879,000	296	\$13,640,000	\$25,500,000	100,000
		12		\$5,995,675	501	\$30,806,324	\$61,036,308	534,492

Note by Abby Liu on 12/13/2018

* Date - Loan/Grant Agreement Fully Executed Date and/or Land Transaction Closing Fully Executed Date

** Fully Executed Incentive Offer Letter. Pending Fully Executed Agreement.

*** MEDC closed the sale of MEDC-owned 3-acre land to WSD for a new construction of its North America headquarters. The 3-acre land has been an undesirable piece in the past MEDC-owned 13-acre potential land sale negotiations. It was successfully sold at \$3.25/psf (market price) to WSD at the total sale price of \$434,000. MEDC provided no incentive for this land transaction. The deal was closed on December 6 and MEDC was funded on the same day.