



21-48RFP - Basic and Supplemental Life & AD&D Basic and Supplemental Long-Term Disability Scoring Summary

Active Submissions

	Supplier	Total / 100 pts	Price / 40 pts	Service, Billing & Administration / 20 pts	Ability to mirror current contract terms / 20 pts	Evidence of Insurability (EOI) Process / 10 pts	Reputation and References / 10 pts
1	Lincoln Financial Group	85	32	18	19	7.5	8.5
2	Ochs, Inc	59.5	28	10	9	6.5	6
3	Standard Insurance	54	30	10	6	6	2
4	The Hartford	44	14	9	6	8	7
5	Blue Cross & Blue Shield of Texas	41	8	9	13	5	6
6	Met	39	16	10	5	5	3
7	Symetra Life Insurance Company	35	10	9	5	6	5
8	Life Insurance Company of North America	33.5	12	10	4	5	2.5