

CITY OF MCKINNEY, BUDGET FY 2018-2019 LINE ITEM DETAIL				Accounts consolidated for all years		Itemize orange accts	Do not change purple	Enter FY19 changes below
Account Number	Account Description	Actual FY 15-16	Actual FY 16-17	Original FY 17-18	Revised FY 17-18	Y-T-D 1/31/18	Continuation FY 18-19	
MCKINNEY ECONOMIC DEVELOPMENT CORPORATION								
Economic Development Revenues								
059-0000-313-1001	Sales Taxes	11,697,417	12,590,081	13,482,272	13,482,272	4,337,952	13,649,258	
059-0000-361-1000	Interest Income	108,472	306,978	275,000	275,000	172,602	275,000	
059-0000-369-1004	Prior Years Expense	20,325	0	0	0	0	0	
059-0000-392-2000	Sale of Land	0	4,300	0	0	0	0	
TOTAL-Rev	MEDC Revenue Total	11,826,214	12,901,359	13,757,272	13,757,272	4,510,553	13,924,258	
z	MEDC Revenues							
1255 MEDC Economic Development								
059-1255-461-8003	Full-Time	496,745	625,814	1,021,619	1,021,619	430,817	1,045,415	
059-1255-461-8005	Part-Time	4,925	4,466	16,066	16,066	4,186	24,087	
	Continuation:							
	Intern (1 x 1559 hrs x rate/hr)							
059-1255-461-8006	Car Allowance	2,250	9,000	9,000	9,000	2,250	9,000	
	Continuation:							
	MEDC President		9,000					
059-1255-461-8007	Bonus / Incentive	21,000	0	0	0	0	300,000	
059-1255-461-8008	Cell Phone Allowance	4,250	4,400	6,000	6,000	1,700	6,000	
	Continuation:							
	MEDC President		1,200					
	MEDC Vice President		1,200					
	Director of BREP & Emerging Technology		1,200					
	Director of Business Development		1,200					
	Director of Marketing & Research		1,200					
			6,000					
059-1255-461-8010	Overtime	56	0	0	0	0	0	
059-1255-461-8011	Longevity / Stability	704	1,076	1,496	1,496	1,175	1,775	
059-1255-461-8017	Continuous Compensation Benefit	1,624	0	0	0	0	0	
059-1255-461-8018	Workers Comp Reimbursement	(1,630)	0	0	0	0	0	
059-1255-461-8019	Bilingual Pay	600	600	600	600	200	600	
			\$600 x 1					
059-1255-461-8020	FICA	36,314	45,191	56,931	56,931	24,114	83,146	
059-1255-461-8021	TMRS	77,737	98,705	114,346	114,346	67,570	167,428	
			<i>Includes PT</i>					
059-1255-461-8022	Health Benefits Fee	78,498	95,809	103,012	103,012	51,506	147,160	
059-1255-461-8024	Wellness Program Fee	3,600	2,100	4,200	4,200	4,200	6,000	
Subtotal: Personnel		726,673	887,160	1,333,270	1,333,270	587,718	1,790,611	
059-1255-463-8101	Operational Supplies	5,371	6,909	5,000	5,000	3,500	8,000	
059-1255-463-8103	Food (non-travel)	20,236	12,800	17,000	17,000	5,992	17,000	
059-1255-463-8106	Non-Capital Equipment	5,124	6,080	5,000	5,000	7,906	6,000	
059-1255-463-8140	Technology Equipment	767	1,657	6,000	6,000	1,512	11,000	
	2 New Hires							
Subtotal: Supplies		31,497	27,447	33,000	33,000	18,910	42,000	

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059-1255-463-8301	Building Maintenance			5	0	2,000	2,000	0	2,000
059-1255-463-8420	Maintenance-Computer Software			3,881	0	27,000	27,000	10,175	3,000
Subtotal: Maintenance				3,885	0	29,000	29,000	10,175	5,000
059-1255-463-8501	Utilities - Communications			4,999	3,356	7,000	7,000	1,253	7,000
	Continuation:								
	Phone/cable/internet/wireless (TWC)	7,000							
059-1255-463-8503	Insurance Premiums	<i>Paid by City</i>		0	78	1,000	1,000	0	0
059-1255-463-8504	Office Rental			60,662	64,648	77,000	77,000	79,652	77,000
059-1255-463-8505	Postage / Shipping Services			524	356	700	700	277	700
059-1255-463-8506	Travel / Training / Mileage			49,999	77,536	167,000	167,000	17,111	160,000
	Continuation:								
	Mileage	10,000							
	Asia Strategy (China, Taiwan, Korea, Japar	40,000							
	Europe Strategy (UK, France, Germany)	30,000							
	Domestic Strategy	40,000							
	-IAMC								
	-Site Selectors Guild								
	-Team Texas								
	-TexasOne								
	-Dallas Regional Chamber								
	-Other State/Regional Partners								
	Other Travel (IEDC, SelectUSA, etc.)	40,000							
		160,000							
059-1255-463-8508	Utilities - Electric			5,752	4,465	7,500	7,500	7,348	7,500
059-1255-463-8511	Dues / Subscriptions / Licenses			36,319	45,926	43,000	43,000	34,069	43,000
	Continuation:								
	Publications	1,000							
	Texas One	25,000							
	IEDC	5,250							
	Other (Team Texas, DRC, NTCAR, etc.)	11,750							
		43,000							
059-1255-463-8513	Web Software Service	<i>Web-based subscriptions</i>		0	4,632	0	0	0	40,000
	CoStar	16,470							
	Salesforce	3,881							
	Impact	3,860							
	Misc.	15,789							
		40,000							

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059-1255-463-8515	Rental Fee (Equipment)	14,092	6,118	10,000	10,000	2,719	10,000	
059-1255-463-8516	Professional / Contracted Services	145,975	147,443	151,000	151,000	39,380	130,000	
	Continuation:							
	Operational surveys, appraisals, engineering, etc. 50,000							
	Misc. Professional Services 70,000							
	International Marketing Materials 10,000							
	130,000							
059-1255-463-8520	Marketing / Promotional	152,827	147,376	310,000	315,000	66,405	310,000	
	Continuation:							
	<u>Promotional</u>							
	McKinney Magnet 5,000							
	Employer Appreciation Event 10,000							
	MVP Program 2,000							
	Promotional Collateral 3,000							
	<u>Airport Marketing</u> 62,000							
	<u>Advertising</u>							
	General Marketing Materials 6,000							
	Website/Social Media 22,000							
	New Marketing Plan 200,000							
	310,000							
059-1255-463-8525	Printing / Reproduction Services	0	0	0	0	0	0	
059-1255-463-8528	Recruitment	7,782	509	0	0	0	0	
059-1255-463-8537	Special Contract	0	0	0	0	7,587	0	
059-1255-463-8538	Temporary Personnel Services	4,118	19,450	16,800	16,800	8,735	16,800	
059-1255-463-8539	Legal Fees	67,157	87,315	100,000	100,000	100,000	150,000	
059-1255-463-8595	Technology Replacement Fee	10,176	5,219	5,219	5,219	1,740	5,219	
Subtotal: Services/Sundry		560,384	614,426	896,219	901,219	366,275	957,219	
059-1255-466-9230	Technology Capital Equipment	0	0	0	0	0	0	
Subtotal: Capital		0	0	0	0	0	0	
1255 Economic Development Total		1,322,440	1,529,033	2,291,489	2,296,489	983,078	2,794,830	
1256 MEDC Promotional		MOVED TO ADMINISTRATION (059-1255) IN FY16						
Subtotal: Supplies		0	0	0	0	0	0	
Subtotal: Maintenance		0	0	0	0	0	0	
Subtotal: Services/Sundry		0	0	0	0	0	0	
Subtotal: Capital		0	0	0	0	0	0	
1256 Promotional Total		0	0	0	0	0	0	

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1257 MEDC Projects								
059-1257-463-8103	Food (non-travel)		0	0	0	0	0	0
Subtotal: Supplies			0	0	0	0	0	0
059-1257-463-8201	Land Maintenance		0	0	0	0	0	0
Subtotal: Maintenance			0	0	0	0	0	0
059-1257-463-8516	Professional / Contracted Services		1,715,921	723,615	7,110,000	24,220,958	4,000,000	7,110,000
	Continuation:							
	Anticipated Project Obligations (est.)	4,500,000						
	Spec Industrial Initiative (est.)	2,500,000						
	Auditing / Accounting Fee	10,000						
	Project related surveys, engineering, announcement logistics, etc.	100,000						
		7,110,000						
059-1257-463-8539	Legal Fees		10,350	16,828	40,000	40,000	(580)	70,000
Subtotal: Services/Sundry			1,726,271	740,443	7,150,000	24,260,958	3,999,420	7,180,000
059-1257-466-9001	Land Acquisition / ROW		0	1,100,000	0	0	0	0
Subtotal: Capital			0	1,100,000	0	0	0	0
1257 Projects Total			1,726,271	1,840,443	7,150,000	24,260,958	3,999,420	7,180,000
1271 MEDC International Marketing MOVED TO ADMINISTRATION (059-1255) IN FY16								
Subtotal: Supplies			0	0	0	0	0	0
Subtotal: Services/Sundry			0	0	0	0	0	0
1271 International Marketing Total			0	0	0	0	0	0
1272 MEDC BREP - Emerging Technology MOVED TO ADMINISTRATION (059-1255) IN FY16								
Subtotal: Supplies			0	0	0	0	0	0
Subtotal: Services/Sundry			0	0	0	0	0	0
1272 BREP - Emerging Technology Total			0	0	0	0	0	0
9999 MEDC Non-Departmental								
059-9999-463-8516	Professional / Contracted Services		230,000	290,000	269,000	269,000	89,667	269,000
	Continuation:							
	General & Administrative Fee to GF	290,000						
	Less 20% Director of Marketing & Research (City funded 20% Salary, Taxes & TMRS)	(21,000)						
		269,000						
059-9999-463-8549	Bond Issuance Costs		0	54,792	0	0	0	0
059-9999-463-8815	Transfer to Risk/Insurance Fund	WC/Liab Ins	0	1,708	1,708	1,708	569	1,708

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059-9999-463-8845	Transfer to MEDC I&S Fund	2,396,937	2,405,887	2,307,118	2,307,118	769,039	2,315,962		
	Continuation:								
	2002 Sales Tax-Exempt Loan (University P 824,159								
	2011 Sales Tax-Exempt (Airport Runway R 647,363								
	2016 Sales Tax Refunding Taxable (Land A 844,440								
	2,315,962								
059-9999-463-8854	Transfer to Central Business District Marketing Initiative	25,000	0	0	0	0	0		
Subtotal: Services/Sundry		2,651,937	2,752,387	2,577,826	2,577,826	859,275	2,586,670		
9999 MEDC Non-Departmental Total		2,651,937	2,752,387	2,577,826	2,577,826	859,275	2,586,670		
TOTAL-Exp	MEDC Total Expenditures	5,700,648	6,121,863	12,019,315	29,135,273	5,841,773	12,561,500		
	MEDC Surplus/(Deficits)	6,125,566	6,779,496	1,737,957	(15,378,001)	(1,331,220)	1,362,758		
	MEDC								