



MCKINNEY ECONOMIC DEVELOPMENT CORPORATION

October 13, 2016

To: MEDC Board

From: John Valencia

Director of BRE & ET Programs

Subject: October 18, 2016 MEDC Board Meeting; BREP Report/Update

Business Retention & Expansion Program

This past month has been on the quiet side in the BRE Program. Blount Fine Food's expansion is still on schedule and they have started on their exterior addition. On Friday October 7th, they held their Ribbon Cutting and were welcomed into the community. (See attached photo) A number of their Blount family, employees and friends were in town from Massachusetts and along with City Leadership and community and new business friends had quite the turnout. Blount Find Foods will be a great addition to McKinney.

Our most recent activity is the Simpson Strong-Tie expansion. The foundation is being prepared with plumbing and electrical in the ground. It won't be too long and concrete will be poured.

Performance Food Group is adding 36K sf for dry storage. This is not a MEDC project, just another good company growing in McKinney!

Also in this section, please go to the following link: <http://mckinneytexas.org/1046/Development-Reports> to find the McKinney at a Glance Development report for September. This is produced by the Planning Department and is quite comprehensive of what is happening in McKinney. Rather than try and explain it all, it is pretty self-explanatory, but certainly questions may come up.

Emerging Technology

Our current rent reimbursement program only has two remaining companies; they are, Pest Routes and Munzee with Munzee finishing their program with us, as September will be their last reimbursement.

The WERX in McKinney

The WERX continues their Mission: to Build, Grow and Support an Entrepreneurial Community here in McKinney. There are currently 36 companies operating with 65 people. If you haven't been by their website lately, please do so at www.mckinneywerx.com

Please see attached update:

Christine Smith, Executive Director of The WERX

What Happened at WERX in September 2016?

Also attached is the Financial Statement ending September 30, 2016 on The WERX.

The Team here continues to work hard in promoting our wonderful community!

Respectfully Submitted,

John Valencia

Director of Business Retention, Expansion & Emerging Technology
MCKINNEY ECONOMIC DEVELOPMENT CORP.



BRINGING OUR
Love of Food
TO TEXAS

BLOUNT
fine foods

What Happened at WERX in Sept. 2016?

During September Werx Board and staff began the WERX Strategy planning for 2017-2019, and has been focused on the Upcoming Fundraising event in Oct.

Hosted Events:

Sept 2nd: Strategic Brainstorming session with WERX Community Partners.

Sept 10th & 24th: Hosted a Mastermind Workshop Series for Leadership (2 of a 6 part series)

Sept 15th: Met with Christina Carlisle of NTEC to form Collaborative partnership

Sept 16th: Met with Ken Koo of Bridge Alliance to form collaborative partnership.

Sept 22nd: Participated in NT Giving Day.

Sept 23rd: Participated in MISD Business Symposium, along with several of the WERX Startup Founders, to provide mentoring guidance through mock interviews for McKinney MIS students.

WERX finalized additional requests from the Federal F6 Grant division application. Awardees of grants should be notified by end of Oct.

Continued Planning and finalized advertising for the 2nd Annual Hot Tech Chili Cook-Off Fundraising Event on Oct 15th 2016. We are looking forward to a great event this year!

Continued to reach out to various individuals to Identify/Enlist a Keynote Speaker for the Innovate McKinney Speaker Event. Still pending...

Werx Board Members interviewed and

Oct. Events include:

Oct 15th - Fundraiser: 2nd Annual Hot Tech Chili Cook-Off Event with TUPPS brewery and Love Life Foundation.

The WERX Foundation, Inc.

BALANCE SHEET

As of September 30, 2016

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
3224139 First United Bank Operating acct	16,311.55
In Kind Clearing	0.00
PayPal Bank	-75.00
Petty Cash Acct	181.56
Total Bank Accounts	\$16,418.11
Other current assets	
Credit Card Receivables	150.00
Undeposited Funds	75.00
Total Other current assets	\$225.00
Total Current Assets	\$16,643.11
TOTAL ASSETS	\$16,643.11
LIABILITIES AND EQUITY	
Liabilities	
Total Liabilities	
Equity	
30000 Opening Balance Equity	25.92
32000 Unrestricted Net Assets	10,022.52
Net Income	6,594.67
Total Equity	\$16,643.11
TOTAL LIABILITIES AND EQUITY	\$16,643.11

The WERX Foundation, Inc.

PROFIT AND LOSS

January - September, 2016

	TOTAL
INCOME	
43300 Direct Public Grants	
43330 Foundation and Trust Grants	2,000.00
Total 43300 Direct Public Grants	2,000.00
43400 Direct Public Support	
43410 Corporate Contributions	7.16
43440 Gifts in Kind - Goods	4,807.98
43450 Individ, Business Contributions	4,280.00
Total 43400 Direct Public Support	9,095.14
44500 Government Grants	
44510 Agency (Government) Grants	94,000.00
44530 Local Government Grants	3,300.00
Total 44500 Government Grants	97,300.00
44800 Indirect Public Support	
44810 Affiliated Org. Contributions	5.00
Total 44800 Indirect Public Support	5.00
46400 Other Types of Income	
46430 Miscellaneous Revenue	1,500.00
Total 46400 Other Types of Income	1,500.00
47500 Rentals	
47530 Rent Revenue - Nondebt Prop	48,644.52
Total 47500 Rentals	48,644.52
49000 Special Events Income	
49010 Special Events Contributions	7,900.00
49020 Special Events Sales (Nongift)	2,729.15
Total 49000 Special Events Income	10,629.15
Services	2.20
Unapplied Cash Payment Income	0.00
Total Income	\$169,176.01
GROSS PROFIT	\$169,176.01
EXPENSES	
60900 Business Expenses	
60920 Business Registration Fees	100.00
60930 Fines, Penalties, Judgments	100.00
Total 60900 Business Expenses	200.00
62200 Program and Event Expenses	120.00
62201 Fundraiser Expenses	8,394.73
62202 Program Expenses	665.87
Total 62200 Program and Event Expenses	9,180.60
62800 Facilities and Equipment	
62811 Equipment/Furnishing/Improvements	1,529.45
62840 Equip Rental and Maintenance	242.07

	TOTAL
62850 Janitorial Services	2,325.00
62890 Rent, Parking, Utilities	
62891 Rent or Lease of Buildings	74,700.00
62892 Utilities	5,998.79
Total 62890 Rent, Parking, Utilities	80,698.79
Total 62800 Facilities and Equipment	84,795.31
65000 Operations	
65010 Books, Subscriptions, Reference	179.88
65020 Postage, Mailing Service	9.40
65030 Printing and Copying	711.01
65040 Supplies	3,537.12
65050 Telephone, Telecommunications	3,930.70
65051 Web Hosting and Online Software	882.32
Total 65000 Operations	9,250.43
65100 Other Types of Expenses	
65101 Bank/Credit Card Fees	71.07
65110 Advertising Expenses	5,067.23
65120 Insurance - Liability, D and O	549.72
65130 Interest Expense - General	59.90
65150 Memberships and Dues	275.00
65170 Staff Development	57.00
Total 65100 Other Types of Expenses	6,079.92
66000 Payroll Expenses	
66001 Benefits/Withholding	8,970.11
66002 Payroll	41,973.06
Total 66000 Payroll Expenses	50,943.17
68300 Travel and Meetings	29.31
PayPal Fees	2.48
QuickBooks Payments Fees	2,100.12
Total Expenses	\$162,581.34
NET OPERATING INCOME	\$6,594.67
NET INCOME	\$6,594.67

The WERX Foundation, Inc.
Budget vs. Actuals: FY_2016_BEARBudgetP&L - FY16 P&L
 January - September, 2016

	Jan 2016		Feb 2016		Mar 2016		Apr 2016		May 2016		Jun 2016		Jul 2016		Aug 2016		Sep 2016		Total		
	Actual	Budget	Actual	Budget	Actual	Budget	Actual	Budget	Actual	Budget	Actual	Budget	Actual	Budget	Actual	Budget	Actual	Budget	Actual	Budget	% of Budget
Income																					
43300 Direct Public Grants																					0.00
43330 Foundation and Trust Grants		0.00		0.00	2,000.00	0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00	2,000.00
Total 43300 Direct Public Grants	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 2,000.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 2,000.00
43400 Direct Public Support																					0.00
43410 Corporate Contributions		0.00	7.16	0.00		3,000.00		0.00		0.00		0.00		2,500.00		0.00		0.00		0.00	7.16
43440 Gifts in Kind - Goods		0.00		750.00	156.00	2,500.00	4,651.98	0.00		0.00		0.00		0.00		0.00		0.00		0.00	4,807.98
43450 Individ, Business Contributions		0.00	240.00	0.00		0.00		0.00	270.00	0.00	3,500.00	0.00	270.00	0.00	0.00		0.00		0.00		4,280.00
Total 43400 Direct Public Support	\$ 0.00	\$ 0.00	\$ 247.16	\$ 750.00	\$ 156.00	\$ 5,500.00	\$ 4,651.98	\$ 0.00	\$ 270.00	\$ 0.00	\$ 3,500.00	\$ 0.00	\$ 270.00	\$ 2,500.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 9,095.14
44500 Government Grants																					0.00
44510 Agency (Government) Grants	11,000.00	11,000.00	11,000.00	11,000.00	11,000.00	11,000.00	11,000.00	11,000.00	11,000.00	11,000.00	11,000.00	11,000.00	10,000.00	10,000.00	9,000.00	9,000.00	9,000.00	9,000.00	9,000.00	9,000.00	94,000.00
44530 Local Government Grants		0.00		0.00		0.00		0.00	2,800.00	0.00	500.00	0.00		0.00		0.00		0.00		0.00	3,300.00
44540 State Grants		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00	0.00
Total 44500 Government Grants	\$ 11,000.00	\$ 11,000.00	\$ 11,000.00	\$ 11,000.00	\$ 11,000.00	\$ 11,000.00	\$ 11,000.00	\$ 11,000.00	\$ 13,800.00	\$ 11,000.00	\$ 11,500.00	\$ 11,000.00	\$ 10,000.00	\$ 10,000.00	\$ 9,000.00	\$ 9,000.00	\$ 9,000.00	\$ 9,000.00	\$ 9,000.00	\$ 9,000.00	\$ 97,300.00
44800 Indirect Public Support																					0.00
44810 Affiliated Org. Contributions									5.00												5.00
Total 44800 Indirect Public Support	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 5.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 5.00
46400 Other Types of Income																					0.00
46430 Miscellaneous Revenue									200.00		300.00				700.00		300.00				1,500.00
Total 46400 Other Types of Income	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 200.00	\$ 0.00	\$ 300.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 700.00	\$ 0.00	\$ 300.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 1,500.00
47200 Program Income		0.00		0.00		150.00		1,750.00		3,275.00		3,350.00		250.00		175.00		100.00			0.00
47500 Rentals																					0.00
47530 Rent Revenue - Nondebt Prop	3,821.57	4,675.00	5,587.52	4,300.00	4,070.00	4,450.00	5,940.00	5,000.00	5,935.00	5,150.00	6,270.00	5,300.00	6,260.43	5,500.00	5,305.00	5,650.00	5,455.00	5,850.00		48,644.52	
Total 47500 Rentals	\$ 3,821.57	\$ 4,675.00	\$ 5,587.52	\$ 4,300.00	\$ 4,070.00	\$ 4,450.00	\$ 5,940.00	\$ 5,000.00	\$ 5,935.00	\$ 5,150.00	\$ 6,270.00	\$ 5,300.00	\$ 6,260.43	\$ 5,500.00	\$ 5,305.00	\$ 5,650.00	\$ 5,455.00	\$ 5,850.00	\$ 0.00	\$ 0.00	\$ 48,644.52
49000 Special Events Income																					0.00
49010 Special Events Contributions		375.00		1,800.00	4,250.00	1,750.00		2,000.00		2,000.00	1,000.00	0.00	2,500.00	3,000.00		2,000.00	150.00	1,500.00		7,900.00	
49020 Special Events Sales (Nongift)	12.91	0.00		1,250.00	1,168.00	1,000.00	891.11	0.00	27.17	500.00	334.48	750.00	295.48	0.00	2,500.00		5,000.00			2,729.15	
Total 49000 Special Events Income	\$ 12.91	\$ 375.00	\$ 0.00	\$ 3,050.00	\$ 5,418.00	\$ 2,750.00	\$ 891.11	\$ 2,000.00	\$ 27.17	\$ 2,500.00	\$ 1,334.48	\$ 750.00	\$ 2,795.48	\$ 3,000.00	\$ 0.00	\$ 4,500.00	\$ 150.00	\$ 6,500.00	\$ 0.00	\$ 0.00	\$ 10,629.15
Services					1.20				1.00												2.20
Unapplied Cash Payment Income	150.00		-150.00								0.00										0.00
Total Income	\$ 14,984.48	\$ 16,050.00	\$ 16,684.68	\$ 19,100.00	\$ 22,645.20	\$ 23,850.00	\$ 22,483.09	\$ 19,750.00	\$ 20,238.17	\$ 21,925.00	\$ 22,904.48	\$ 20,400.00	\$ 19,325.91	\$ 21,250.00	\$ 15,005.00	\$ 19,325.00	\$ 14,905.00	\$ 21,450.00	\$ 0.00	\$ 0.00	\$ 169,176.01
Gross Profit	\$ 14,984.48	\$ 16,050.00	\$ 16,684.68	\$ 19,100.00	\$ 22,645.20	\$ 23,850.00	\$ 22,483.09	\$ 19,750.00	\$ 20,238.17	\$ 21,925.00	\$ 22,904.48	\$ 20,400.00	\$ 19,325.91	\$ 21,250.00	\$ 15,005.00	\$ 19,325.00	\$ 14,905.00	\$ 21,450.00	\$ 0.00	\$ 0.00	\$ 169,176.01

Expenses																																										
60900 Business Expenses																				0.00	0.00																					
60920 Business Registration Fees																				100.00	100.00	0.00																				
60930 Fines, Penalties, Judgments																				100.00	100.00	0.00																				
Total 60900 Business Expenses																				\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 200.00	\$ 0.00			
62100 Contract Services																				0.00	0.00																					
62110 Accounting Fees																				100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	0.00	900.00	0.00%	
Total 62100 Contract Services																				\$ 0.00	\$ 100.00	\$ 0.00	\$ 100.00	\$ 0.00	\$ 100.00	\$ 0.00	\$ 100.00	\$ 0.00	\$ 100.00	\$ 0.00	\$ 100.00	\$ 0.00	\$ 100.00	\$ 0.00	\$ 100.00	\$ 0.00	\$ 100.00	\$ 0.00	\$ 100.00	\$ 0.00	\$ 900.00	0.00%
62200 Program and Event Expenses																				120.00	0.00																					
62201 Fundraiser Expenses																				480.00	840.00	1,140.61	3,640.00	609.01	520.00	4,747.99	4,040.00	372.58	7,000.00	50.00	0.00	973.50	3,000.00	501.04	7,080.00	8,394.73	26,600.00	31.56%				
62202 Program Expenses																				-175.00	0.00	-100.00	0.00	644.40	560.00	103.37	560.00	58.64	1,560.00	91.25	960.00	14.93	3,200.00	200.00	28.28	160.00	665.87	7,200.00	9.25%			
Total 62200 Program and Event Expenses																				-\$ 175.00	\$ 480.00	-\$ 100.00	\$ 840.00	\$ 1,785.01	\$ 4,200.00	\$ 832.38	\$ 1,080.00	\$ 4,806.63	\$ 5,600.00	\$ 463.83	\$ 7,960.00	\$ 64.93	\$ 3,200.00	\$ 973.50	\$ 3,200.00	\$ 529.32	\$ 7,240.00	\$ 9,180.60	\$ 33,800.00	27.16%		
62800 Facilities and Equipment																				0.00	0.00																					
62811 Equipment/Furnishing/Imprvements																				128.97	0.00	355.00	0.00	382.00	0.00	453.17	0.00	3,200.00	75.00	1,000.00	250.00	0.00	135.31	500.00	1,529.45	4,950.00	30.90%					
62840 Equip Rental and Maintenance																				242.07	0.00																					
62850 Janitorial Services																				375.00	375.00	300.00	300.00	300.00	375.00	375.00	300.00	300.00	600.00	300.00	-300.00	375.00	375.00	300.00	300.00	300.00	300.00	2,325.00	2,925.00	79.49%		
62890 Rent, Parking, Utilities																				0.00	0.00																					
62891 Rent or Lease of Buildings																				9,000.00	9,000.00	9,000.00	9,000.00	8,100.00	8,100.00	8,100.00	8,100.00	8,100.00	8,100.00	8,100.00	8,100.00	16,200.00	8,100.00	8,100.00	8,100.00	8,100.00	8,100.00	74,700.00	74,700.00	100.00%		
62892 Utilities																				540.37	675.00	538.58	675.00	659.54	675.00	553.56	675.00	530.54	675.00	512.33	675.00	754.94	675.00	1,063.82	675.00	845.11	675.00	5,998.79	6,075.00	98.75%		
Total 62890 Rent, Parking, Utilities																				\$ 9,540.37	\$ 9,675.00	\$ 9,538.58	\$ 9,675.00	\$ 8,759.54	\$ 8,775.00	\$ 8,653.56	\$ 8,775.00	\$ 8,630.54	\$ 8,775.00	\$ 8,612.33	\$ 8,775.00	\$ 16,954.94	\$ 8,775.00	\$ 1,063.82	\$ 8,775.00	\$ 8,945.11	\$ 8,775.00	\$ 80,698.79	\$ 80,775.00	99.91%		
Total 62800 Facilities and Equipment																				\$ 10,044.34	\$ 10,050.00	\$ 10,193.58	\$ 9,975.00	\$ 9,141.54	\$ 9,075.00	\$ 9,481.73	\$ 9,150.00	\$ 8,930.54	\$ 12,275.00	\$ 9,287.33	\$ 10,075.00	\$ 16,654.94	\$ 9,400.00	\$ 1,680.89	\$ 9,075.00	\$ 9,380.42	\$ 9,575.00	\$ 84,795.31	\$ 88,650.00	95.65%		
65000 Operations																				0.00	0.00																					
65010 Books, Subscriptions, Reference																				89.94													89.94									
65020 Postage, Mailing Service																				9.40	0.00																					
65030 Printing and Copying																				113.87	100.00	100.00	90.32	100.00	400.00	29.22	100.00	250.00	277.12	200.00	100.00	200.48	400.00	711.01	1,750.00	40.63%						
65040 Supplies																				604.07	350.00	181.15	350.00	286.49	350.00	426.52	350.00	329.05	350.00	518.27	350.00	333.74	350.00	463.19	350.00	394.64	350.00	3,537.12	3,150.00	112.29%		
65050 Telephone, Telecommunications																				418.96	420.00	419.11	420.00	419.11	420.00	576.04	420.00	419.44	420.00	419.44	420.00	419.54	420.00	419.53	420.00	419.53	420.00	3,930.70	3,780.00	103.99%		
65051 Web Hosting and Online Software																				68.89	140.00	64.99	140.00	156.57	140.00	33.00	140.00	237.53	140.00	225.00	140.00	33.00	140.00	30.34	140.00	33.00	140.00	882.32	1,260.00	70.03%		
Total 65000 Operations																				\$ 1,205.79	\$ 1,010.00	\$ 755.19	\$ 1,010.00	\$ 952.49	\$ 1,010.00	\$ 1,035.56	\$ 1,310.00	\$ 1,015.24	\$ 1,010.00	\$ 1,162.71	\$ 1,160.00	\$ 1,072.80	\$ 1,110.00	\$ 1,003.00	\$ 1,010.00	\$ 1,047.65	\$ 1,310.00	\$ 9,250.43	\$ 9,940.00	93.06%		
65100 Other Types of Expenses																				0.00	0.00																					
65101 Bank/Credit Card Fees																				1.80	250.00	0.26	250.00	31.81	250.00	6.90	250.00	5.40	250.00	8.10	250.00	3.00	250.00	5.70	250.00	8.10	250.00	71.07	2,250.00	3.16%		
65110 Advertising Expenses																				0.00	0.00	441.00	100.00	1,494.00	100.00	887.00	100.00	25.02	100.00	75.00	100.00	23.21	100.00	2,122.00	100.00	5,067.23	700.00	723.89%				
65120 Insurance - Liability, D and O																				61.08	62.00	61.08	62.00	61.08	62.00	61.08	62.00	61.08	62.00	61.08	62.00	61.08	62.00	61.08	62.00	61.08	62.00	549.72	558.00	98.52%		
65130 Interest Expense - General																				29.95	29.95																	59.90	0.00			
65150 Memberships and Dues																																						275.00	275.00	0.00		
65170 Staff Development																				57.00																		57.00	57.00	0.00		
Total 65100 Other Types of Expenses																				\$ 92.83	\$ 312.00	\$ 91.29	\$ 312.00	\$ 590.89	\$ 412.00	\$ 1,561.98	\$ 412.00	\$ 953.48	\$ 412.00	\$ 94.20	\$ 412.00	\$ 139.08	\$ 412.00	\$ 89.99	\$ 412.00	\$ 2,466.18	\$ 412.00	\$ 6,079.92	\$ 3,508.00	173.32%		
66000 Payroll Expenses																				0.00	0.00																					
66001 Benefits/Withholding																				790.86	306.00	790.86	306.00	991.36	306.00	1,191.86	306.00	825.43	306.00	1,191.86	306.00	943.86	306.00	1,052.16	306.00	1,191.86	306.00	8,970.11	2,754.00	325.71%		
66002 Payroll																				3,515.14	4,000.00	3,515.14	4,000.00	4,391.14	4,000.00	5,267.14	4,000.00	5,633.57	4,000.00	5,267.14	4,000.00	4,438.64	4,000.00	4,678.01	4,000.00	5,267.14	4,000.00	41,973.06	36,000.00	116.59%		
Total 66000 Payroll Expenses																				\$ 4,306.00	\$ 4,306.00	\$ 4,306.00	\$ 4,306.00	\$ 5,382.50	\$ 4,306.00	\$ 6,459.00	\$ 4,306.00	\$ 6,459.00	\$ 4,306.00	\$ 6,459.00	\$ 4,306.00	\$ 5,382.50	\$ 4,306.00	\$ 5,730.17	\$ 4,306.00	\$ 6,459.00	\$ 4,306.00	\$ 50,943.17	\$ 38,754.00	131.45%		
68300 Travel and Meetings																				0.00	29.31	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	29.31	0.00			
68310 Conference, Convention, Meeting																				0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00			
Total 68300 Travel and Meetings																				\$ 0.00	\$ 0.00	\$ 29.31	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 29.31	\$ 0.00			
PayPal Fees																				2.48																		2.48	0.00			
QuickBooks Payments Fees																				37.32	340.78	475.83	228.71	268.38	235.42	282.59	231.09	2,100.12	0.00													
Total Expenses																				\$ 15,473.96	\$ 16,258.00	\$ 15,312.69	\$ 16,543.00	\$ 18,195.69	\$ 19,103.00	\$ 19,846.48	\$ 16,358.00	\$ 22,393.60	\$ 23,703.00	\$ 17,735.45	\$ 24,013.00	\$ 23,649.67	\$ 18,528.00	\$ 9,860.14	\$ 18,103.00	\$ 20,113.66	\$ 22,943.00	\$ 162,581.34	\$ 175,552.00	92.61%		
Net Operating Income																				-\$ 489.48	-\$ 208.00	\$ 1,371.99	\$ 2,557.00	\$ 4,449.51	\$ 4,747.00	\$ 2,636.61	\$ 3,392.00	-\$ 2,155.43	-\$ 1,778.00	\$ 5,169.03	-\$ 3,613.00	-\$ 4,323.76	\$ 2,722.00	\$ 5,144.86	\$ 1,222.00	-\$ 5,208.66	-\$ 1,493.00	\$ 6,594.67	\$ 7,548.00	87.37%		
Net Income																				-\$ 489.48	-\$ 208.00	\$ 1,371.99	\$ 2,557.00	\$ 4,449.51	\$ 4,747.00	\$ 2,636.61	\$ 3,392.00	-\$ 2,155.43	-\$ 1,778.00	\$ 5,169.03	-\$ 3,613.00	-\$ 4,323.76	\$ 2,722.00	\$ 5,144.86	\$ 1,222.00	-\$ 5,208.66	-\$ 1,493.00	\$ 6,594.67	\$ 7,548.00	87.37%		