

March Monthly Financial Report

April 19, 2016

Each month, city staff provides a financial report to the McKinney Economic Development Corporation's board to apprise them of the financial status of the corporation. In an effort to continue providing meaningful financial updates, this transmittal letter includes links to the interactive online financial tool for the month of March. The following is a brief analysis of each section of the corporation's financials.

March Analysis

MEDC Revenue-

Revenue of the McKinney Economic Development Corporation is above budget YTD by 9.42%. Sales tax figures came in 4.60% above last year's collection through March. Below is a link to the current year-to-date revenue of the MEDC:

[MEDC Revenues – YTD through March](#)

MEDC Expenditures-

Expenditures of the McKinney Economic Development Corporation are significantly under budget due to savings in rebate expenditures paid out for various incentives. MEDC paid Experian, Inc. \$212,902 for meeting certain requirements of their incentive agreement. Personnel expenses are continuing to be below budget due to vacant positions. Below is a link to the current year-to-date expenses of the MEDC:

[MEDC Expenditures – YTD through March](#)

Sales Tax Analysis-

Below are three links that show some unique analysis for the sales tax of the McKinney Economic Development Corporation and the City of McKinney at large. The first two links relate directly to the sales tax performance, and the third is a picture of the city's collection by industry:

[FY2016 Monthly Sales Tax Comparison](#)

[MEDC – Historic Monthly Sales Tax Comparison](#)

[City of McKinney – Sales Tax by Industry](#)

As a note, a construction contractor in the City of McKinney had a state mandated audit adjustment during the month of March. This adjustment is reflected in the construction section of the Sales Tax by Industry report. This adjustment caused March 2016 to be 12.57% below March 2015.

Project Details-

Project details for the McKinney Economic Development Corporation are provided as an attachment.

Checks Issued-

Below is a link to the checks that were issued by the McKinney Economic Development Corporation during the month of March:

[MEDC March Checks Issued](#)

Conclusion-

The information included in the interactive monthly financial report is intended to provide a status update on the operations of the McKinney Economic Development Corporation. Staff is available to answer any additional questions you may have.

Sincerely,

Mark Holloway

Acting Chief Financial Officer

City of McKinney