

APPENDIX A - MASTERSON LETTER OF INTENT

PROPOSAL

“CITY OF MCKINNEY TRANSIT SERVICES”

LETTER OF INTEREST

07/17/2019

Innovative Mobility Solutions- West, LLCc (IMSW)
McKinney Transit Services (MTS)
James W. Sasser, Director Contract Operations
Chuck Masterson, CFO, Risk Manager

Mayor, George Fuller

Mr. Mayor, we who represent Innovative Mobility Solutions-West, LLC (IMSW) and McKinney Transit Services (MTS) thank you for the opportunity today to express our interest in providing a “private label” public and Non- Emergency Medical Transportation (NEMT) service for the citizens of McKinney. We are asking for your authorization to present our plans for a needs-based, McKinney domiciled, transit system to the Transportation Committee at the August 14 meeting. IMSW and MTS are focused on providing answers to the citizenry stakeholder wish lists.

Mr. Mayor, McKinney has over the past ten years entered into transportation system agreements that have not proven successful for McKinney for a variety of reasons. The result has left to the North Texas Council of Governments (NTCOG) designated as the recipient of McKinney’s 5310 and 5311 FTA funds. This design while seemingly expeditious, in hindsight has led to McKinney’s most recent transportation program issues and at the same time limited the scope of accountability and flexibility needed to create effective solutions. The results are reflected in a growing, underserved, more vocal public. For example, currently the majority of Non-Medicaid (NEMT) service riders in McKinney and neighborhood communities are being served by a dispatched cab system from Dallas. This method has proven itself to be unsuccessful, yet it still exists.

The IMSW contract for transit services would allow McKinney to receive more value for its allocated transit dollars with local accountability and direct communication on service issues. The IMSW structure is incentivized to grow ridership through work transportation agreements with McKinney employers tapping the (RTAP) Rural Transportation Assistance Program and other pools of identified funding that are available.

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Mr. Mayor, the flat rate IMSW and MTS contract for transportation encompasses monies already within the FTA 5310 and 5311 funds and are mirrored within Denton County Transit Authority DCTA revenue package. McKinney can access these funds for the NEMT and MTS program. MEMT/MTS base rate per vehicle is \$1300 weekly inclusive of all types of vehicles required for the service to our community. This determination will be needs based allocation of the wheelchair ADA compliant vehicles, transit vans, and mini vans.

First year projected program cost is baselined on three contracted vehicles = \$202,800 to a maximized expansion of five vehicles = \$338,000. Again, these funds are ear marked for Non-Medicaid (NEMT) transportation services provision by DCTA presently for McKinney's citizens.

Mr. Mayor, IMSW and MTS seeks your authorization to work with the transportation committee to design and implement a funded (existing FTA funds) pilot transportation services program that fits the needs of McKinney, our community, and is a better reflection of its high standards.

We are eager and ready to get this started with a presentation at the August transportation committee meeting.

At your service,
Chuck and James