



# HealthQuest Alliance

## Overview



MANAGE YOUR ACCOUNT

CREATE AN ACCOUNT

- REQUEST AN APPOINTMENT
- PRESCRIPTION RECALL
- SEND MESSAGE
- PAY BILL ONLINE

ASSESSMD

Subject: Test B

-Choose Test-

Fortune 500 Level IT for Small Businesses  
Get the same infrastructure, applications and support as the world's largest companies, scaled and customized for your business.

simplify



# History

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- 2005- Moved to McKinney, TX
- Medical and IT services for clients nationally
- 2008- Started developing software
- 2011- Patent for DDCNet issued
  
- Companies, now part of HealthQuest Alliance Group include:
  - FamilyWise HealthCare (locations in McKinney, Frisco, Allen)
  - Medical Groupware
  - Paragon Support
  - AssessMD
  - DDCNet

# What We Do Today

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- Operate medical clinics
  - Building an example for national interoperability
  - Medicine practiced as a science, not an art
- Provide IT services to small and medium sized companies
  - Majority of clients in medical industry
  - True “IT in a cloud”
- Design, build and support SW to help medical professionals increase effectiveness
  - Medical Groupware
  - AssessMD
- Design and build a new national interoperability platform
  - Relevant data available at the point of care
  - Protecting privacy of the individual
  - Research

# Our Vision

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HealthQuest Alliance is a team of people dedicated to saving and improving human life through the collection and distribution of health data while protecting the privacy of the individual.

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## Strategies

Run healthy core business  
Open new frontiers- think different!

## Core competencies

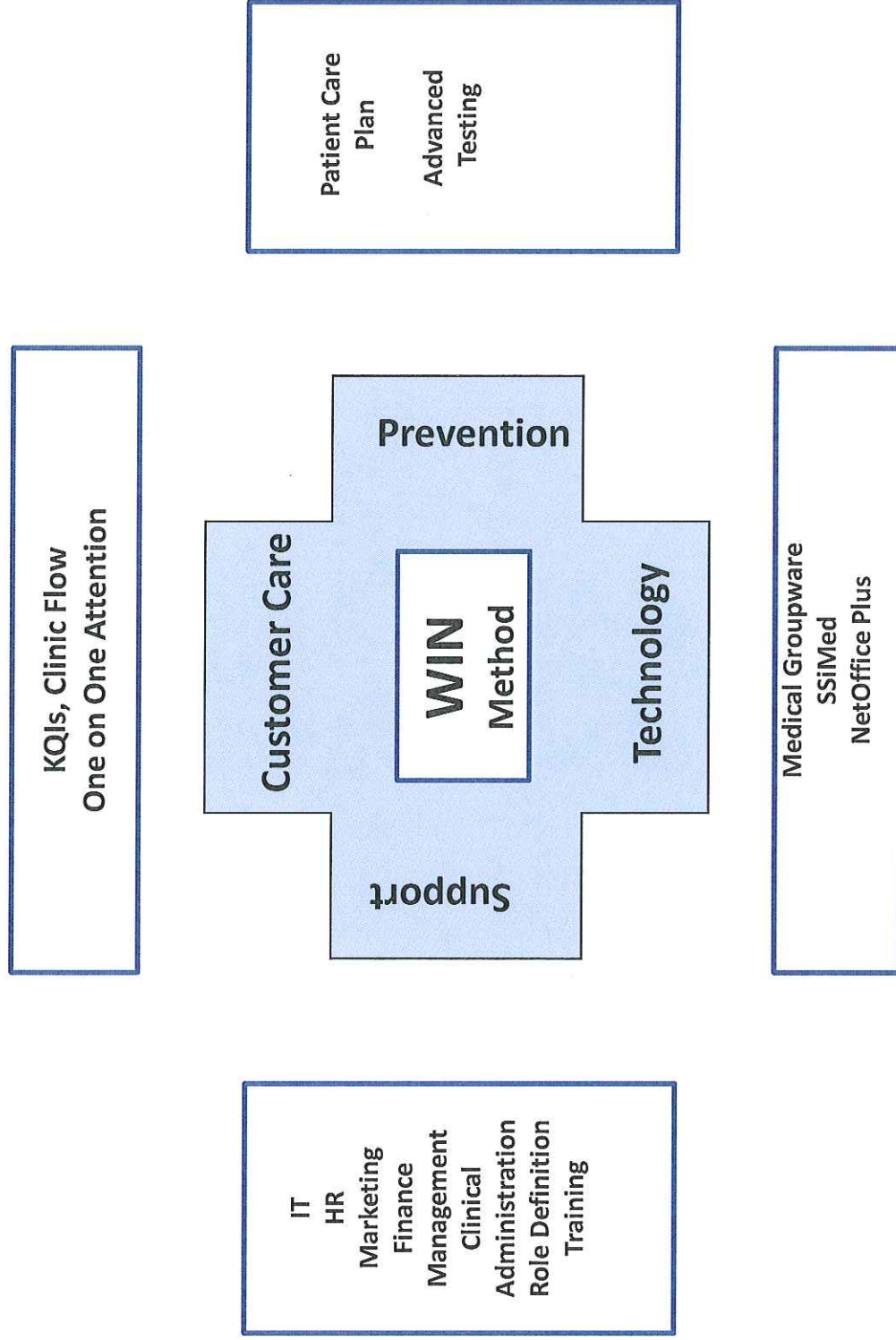
Lean enterprise  
Systems integration  
We live what we preach

## Values

Innovation  
Efficiency  
Quality  
Long-term relationships are more important than short term gain

# Medical Services

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# IT Services

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- HQA IT Services takes on the roles of IT managers, technicians and advisors
- It provides a total IT package tailored to the business needs, no matter the size of the company is or where it is located.
- It will support branch offices and telecommuters and manage and maintain customized and industry-specific applications in addition to standard office programs.
- The services include:
  - Installation and Maintenance
  - Disaster Prevention,
  - Backup and Relief
  - Hardware and Software Upgrades

# SW Development

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The Workflow:  
• Insurance verification (transactional)



The Communications:  
• Dr-Patient communication  
• Dr referrals...



The Engine:  
• Data collection  
• Next evolution step from EMR



Other Products:  
• Run on Medical Groupware platform



The Highway:  
• Data aggregation  
• Research

# DDCNet- National Interoperability

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- DDCNet (Decentralized Master Patient Index) infrastructure enables usable interoperability of various systems while keeping individual privacy as its primary goal.
  - A new infrastructure similar to DNS which locates information about a person
  - The individual does not have to be identified using “identifiable information” such as demographics or a national id to locate their data
  - Uses existing distributed data stores and the Internet
  - Secures people’s privacy separate from securing their data



# Present

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- HealthQuest Group:
  - 2011 Revenue: \$3.6 million
  - 2012 Revenue RR: \$4.8 million
  - 44 employees
    - 50%+ salaries of \$70k and more
  - Medical + IT services: 60+ corporate customers
  - SW products: 300+ providers on the system
  
- Closing the second round of financing (approved Term Sheet) of \$3.6 million by Ambassador Enterprises

## Next 24 Months- The Plan

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- Establish a separate software design office in McKinney/Collin co.
  - 25+ software engineers, project managers and SW architects (\$80k-\$150k salary ranges)
- Acquire 10 additional primary care medical practices in DFW
  - 20+ additional employees in McKinney central admin office (both clerical and management positions)
- Design, build and beta-test new Patient Care System
- Establish a sample of true, usable interoperability in medicine in Collin county. This to be used as an example for national interoperability.
- Month 24- revenue RR of \$25 million