



## **Economic Development Highlights Interim President Liu November 2015**

### **Administration**

- MEDC Management Audit - Interim City Manager Muehlenbeck and I met with David W. Eisenlohr, President of The Azimuth Group, on November 2<sup>nd</sup> to kick off the MEDC management audit. The targeted management audit completion date is January 15, 2016. Three additional meetings are planned.
  - Prior to the November 17<sup>th</sup> MEDC Board meeting, Mr. Eisenlohr will meet with the MEDC Executive Committee, the City Council liaison, Interim City Manager Muehlenbeck, and staff.
  - Following the November 17<sup>th</sup> MEDC Board meeting, Mr. Eisenlohr is scheduled to meet with MEDC staff as a group as well as individually.
  - In early December, Mr. Eisenlohr will meet with the entire MEDC Board.
- Economic Development Coordinator - the first round of eight interviews for this new position was concluded on November 13<sup>th</sup>. It is anticipated that an offer will be made to the selected candidate by the end of November with the new Economic Development Coordinator joining the MEDC staff in early December.
- MEDC Office Space - MEDC conference room cubicle furniture has been ordered, and the room should be functional and ready by the last week of November for the joining of the new Economic Development Coordinator.
- Texas Crossing - Mike Klasen of Saskaway Management Group and I met on October 20<sup>th</sup> regarding the Texas Crossing property. Mr. Klasen was appreciative of the showings of the property MEDC had arranged in the past one and half year. Staff also provided an update of Project Apollo to Mr. Klasen. (See attached email from Mr. Klasen.)

- Gateway Meeting – Mayor Loughmiller, Interim City Manager Muehlenbeck, Assistant City Manager Shelton, Facilities Construction Manager Jackson, City Attorney Houser, and staff met with representatives from Kimley-Horn & Associates and Lincoln Property Company on November 10<sup>th</sup> to discuss Gateway development progress.

## **Upcoming Events**

- MEDC Holiday Event  
When: 6:30 to 8:30 pm, Thursday, December 5, 2015  
Where: Rick's Chophouse
- New Board members, individual, and group photos  
When: 7:30 a.m., Tuesday, December 15<sup>th</sup>  
(Prior to MEDC Board Meeting)  
Where: MEDC office

## **Marketing**

- Craig Ranch Appreciation Party - Mayor Loughmiller, Mayor Pro Tem Ussery and staff attended Craig Ranch Appreciation Party the evening of October 22<sup>nd</sup>. Mayor Loughmiller and David Craig spoke and reminded local brokers of the advantages and benefits in bringing additional businesses and investments to McKinney. (See attached)
- Dallas Business Journal "After Hours" Event – Staff met with some DBJ reporters and area businesses to promote the City of McKinney at this evening event on October 27<sup>th</sup>. (See attached)
- McKinney Alliance Quarterly Meeting - BREP Director Valencia and staff attended the November 5<sup>th</sup> McKinney Alliance meeting. Mr. Valencia presented McKinney WERX at the meeting.
- State of the City - The annual State of the City was held on November 5<sup>th</sup>. MEDC staff hosted a kiosk prior to the luncheon. Staff then attended the luncheon and presentations. (See attached)
- American Chinese Federation of Industry & Commerce - Staff attended the evening networking event by American Chinese Federation of Industry & Commerce on November 9<sup>th</sup> in Richardson. (See attached)

## Economic Development

### Projects Compliance

- United Parcel Services (UPS) – Several meetings have been held with CFO Rhodes, Accounting Manager Mathis and/or City Attorney Houser to discuss UPS compliance matters and the proposed Amended Loan Agreement.
- P & A Graphics—Interim City Manager Muehlenbeck and I have met with legal counsel to discuss status and strategy concerning P & A Graphics' compliance with the Loan Agreement.

### New Projects Updates

- Projects Catch
  - Will update in Executive Session
- Project Apollo
  - Will update in Executive Session

## Abby Liu

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**From:** m.klasen53@gmail.com  
**Sent:** Wednesday, October 28, 2015 2:28 PM  
**To:** Abby Liu  
**Cc:** Gary Collett; Jay Lucas; Rena Chappell; Douglas Jones  
**Subject:** Texas Crossing

Hi Abby. Irrespective of the outcome of the prospective business you have underway, we wish to thank you for the significant and consistent effort of The Economic Development Authority on our behalf.

Since we acquired this building about a year and a half ago, we have come to understand that not all Municipal funding corporations are created equal.

We are pleasantly surprised at the support we and our new tenants have received. You and your group have done everything you said you would do and keeping this commitment has led directly or indirectly to us landing 3 separate tenancies in excess of 200,000 sf.

We are grateful for your guidance and helping hand. If there is anything we may do to assist the McKinney Economic Development Authority we would welcome the opportunity to reciprocate.

Mike Klasen The Saskaway Group.

Sent from my iPhone



# *you're invited*

to enjoy  
drinks, fun and heavy hors d'oeuvres

CRAIG RANCH  
BROKER APPRECIATION PARTY  
October 22, 2015 at 5:00 pm

Javier's Gourmet Mexicano  
4912 Cole Ave | Dallas, Texas | 75205

more details to come

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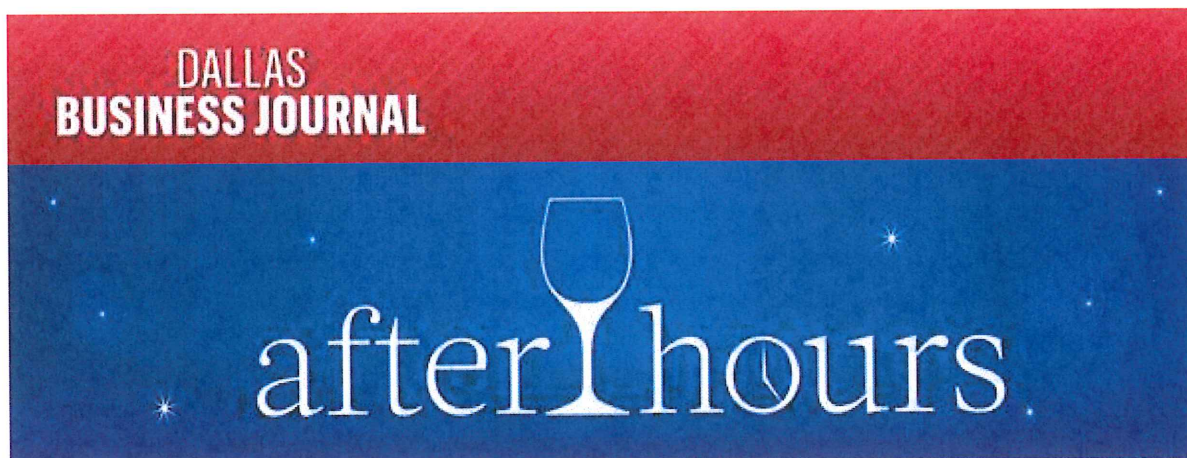
ABBY LIU  
McKinney EDC  
5900 S Lake Forest Dr #110  
McKinney, TX 75070

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Ft. Worth, TX

**Abby Liu**

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**From:** Dallas Business Journal <replydallas@rmm.bizjournals.com>  
**Sent:** Monday, October 26, 2015 9:04 AM  
**To:** Abby Liu  
**Subject:** LAST CALL for the Next DBJ After Hours?



**Tuesday October, 27**  
6:00 p.m. - 8:00 p.m.

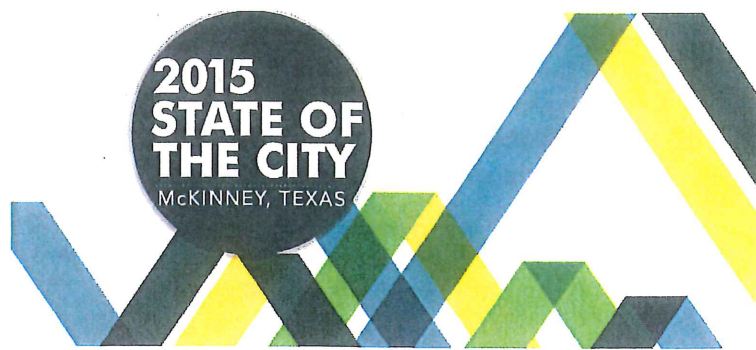
**Lights Fantastic Pro**  
2525 E. State Hwy 121  
Building B #200  
Lewisville, TX 75056

## **Last Call to Meet the DBJ Newsroom!**

Meet the Dallas Business Journal newsroom team and mingle with other North Texas professionals. After Hours is always a great evening of meeting new people and growing your network. See the latest in solid state LED commercial and residential lighting concepts at the Lights Fantastic Pro Showroom. Seeing is believing, check out these amazing fixtures and start rethinking lighting. Come join us for a fun evening of networking!

[Register Here](#)





**Welcome**

Lisa Hermes  
President, McKinney Chamber of Commerce

**Invocation**

Pastor Bruce Miller  
Christ Fellowship Church

**Pledge of Allegiance**

Senator Van Taylor  
McKinney High School MCJROTC

**National Anthem**

Katelyn Wall  
Student, Collin College

**Sponsor Remarks**

Joe Minissale  
President, Methodist McKinney Hospital

**Speakers**

Dr. Neil Matkin—President, Collin College  
Dr. Rick McDaniel—Superintendent, McKinney ISD  
Brian Loughmiller—Mayor, City of McKinney

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# 美中工商联合会

AMERICAN-CHINESE FEDERATION OF INDUSTRY & COMMERCE

## 2015



## 中美经贸投资洽谈会 Sino-US Economic and Investment Conference

Arapaho Plaza, 833 E Arapaho Rd, Suite 203, Dallas, Texas 75081

Tel: (972) 231-5189 Fax: (214) 231-2884



<b>2015 Dallas Sino-US Economic and Investment Conference</b> <b>Renaissance Dallas Richardson Hotel</b> <b>900 East Lookout, Richardson, TX 75082</b> <b>Nov 9-10, 9:00 AM-5:00 PM</b> <b>Job Fair, Nov 11, 10:00am-4:00pm</b>	
Title Sponsor: ECAP Holdings	
<b>Monday, November 9, 15</b>	
8:00 AM – 9:00 AM	Registration
9:15AM-12:00PM	Opening Ceremony
	Keynote Speaker: China Consulate of Houston
	Keynote Speaker 1: Sino-US economicInvestment Policy. (John McKiel, Senior International Investment Specialist of US Department of Commerce )
	Keynote Speaker 2: Welcome to DFW for investment, Mayorof City of Frisco
	Keynote Speaker 3: Investing in U.S for minority business (Albert Shen, National Deputy Director of the Minority Business Development of US Department of Commerce)
	Keynote Speaker 4: Emerging Tech Leaders: Mobile Crime Reporting and Prevention; The explosion of eSports; Revolutionary Web Platform-Enterprise Class Solution Affordable For All (Title sponsor: ECAP Holdings, Dan Elliott, Casey Wehr, Travis McElroy)
12:00PM-1:15PM	Lunch (FIG Tree Capital)
1:30PM-2:00PM	Cross board Financing Challenges and opportunities between China and U.S. (Esau Liu, SVP of East west bank)
2:05PM-2:45PM	Oversea investment experience and promotion of brand name (Andrew Elliott, VP of ZTE)
2:45PM-3:00PM	Break
3:00PM-3:40PM	Texas investment opportunity and policy (Director of International business development, State of Texas, James Chen)
3:45PM-4:30PM	Challenges and Opportunities of Oil and Gas Investments in the US (Chunsen Dai, President of Prudent Oil & Gas)
4:35PM-5:20PM	Frisco EDC projects and Investment opportunity (Harry Whalen)
5:20PM-5:30PM	Break
5:30PM—6:15PM	VIP Cocktail Reception
6:30PM	Banquet Reception
6:30PM-8:00PM	Dinner
8:00PM-9:00PM	Performance
<b>Tuesday, November 10, 15</b>	
8:00 am – 9:00 am	Registration
9:00am-9:45am	Key issues and common disputes when investing in US (Kenneth Gu)
9:50am-10:35am	Investment opportunities and projects in DFW Area (Michael Weng)
10:35AM-10:50AM	Break
11:00AM-11:45AM	Benefits,applications and challenges of Software defined networks (SDN) (Dr. Konstantinos Kanonakis, senior Scientist of Huawei)
12:00pm-1:30pm	Lunch
1:30pm-3:00pm	Panel discussion, Immigration Matters and Taxation
	The Trade-off of studying in US
3:00pm-5:00pm	One-on-One Business Matchmaking (Pre-register)
5:00pm	Conference Closing Remark
<b>Wednesday, November 11, 15</b>	
10:00 am – 4:00 pm	Career Fair