

**McKinney Convention & Visitors Bureau**  
**Summary Operating Statement**  
 May 2020 (67% of FY Complete)

Revenues	FY20 Budget	Monthly Actual	YTD Actual	Remaining Budget	Budget Received	Monthly Comparison		YTD Comparison	
						Monthly Budget	Monthly Variance	YTD Budget	YTD Variance
Transfers from Hotel/Motel Fund*	\$ 828,000	\$ 69,000	\$ 552,000	\$ 276,000	66.7%	\$ 69,000	\$ -	\$ 552,000	\$ -
Interest Income	1,000	40.74	451	549	45.1%	83	(43)	667	(215)
Rents and Royalties	4,260	-	2,130	2,130	50.0%	355	(355)	2,840	(710)
MCVB Store Revenue	500	-	98	402	19.5%	42	(42)	333	(236)
<b>Total Revenues</b>	<b>\$ 833,760</b>	<b>\$ 69,041</b>	<b>\$ 554,679</b>	<b>\$ 279,081</b>	<b>66.5%</b>	<b>\$ 69,480</b>	<b>\$ (439)</b>	<b>\$ 555,840</b>	<b>\$ (1,161)</b>
Expenses	FY20 Budget	Monthly Actual	YTD Actual	Remaining Budget	Budget Spent	Monthly Budget	Monthly Variance	YTD Budget	YTD Variance
<b>MCVB Operations</b>									
Personnel Expense	\$ 504,319	\$ 49,738	\$ 297,711	\$ 206,608	59.0%	\$ 42,027	\$ (7,711)	\$ 336,213	\$ 38,502
Supplies Expense	8,790	278	4,510	4,280	51.3%	733	454	5,860	1,350
Maintenance Expense	-	-	-	-	-	-	-	-	-
Services/Sundry Expense	353,784	25,823	183,082	170,702	51.7%	29,482	3,659	235,856	52,774
Transfer to Risk Fund	1,922	160	1,281	641	66.7%	160	-	1,281	-
<b>Total Expenses</b>	<b>\$ 868,815</b>	<b>\$ 75,999</b>	<b>\$ 486,584</b>	<b>\$ 382,231</b>	<b>56%</b>	<b>\$ 72,401</b>	<b>\$ (3,598)</b>	<b>\$ 579,210</b>	<b>\$ 92,626</b>
<b>Net</b>	<b>\$ (35,055)</b>	<b>\$ (6,958)</b>	<b>\$ 68,096</b>			<b>\$ (2,921)</b>	<b>\$ (4,037)</b>	<b>\$ (23,370)</b>	<b>\$ 91,466</b>
FY20 Beginning Fund Balance	\$ 44,280								
Add FY20 Budgeted Revenue	833,760								
Less FY20 Budgeted Expenses	(868,815)								
<b>FY20 Projected Ending Fund Balance</b>	<b>\$ 9,225</b>								

\*Hotel/Motel monthly transfers are based on budget of \$828,000 divided by 12 months.

**McKinney Convention & Visitors Bureau**  
**Balance Sheet**  
 May 2020

<b>Assets</b>		
Cash and Cash Equivalents	\$	108,575
Accounts Receivable		-
Security Deposits		3,800
Deferred Charges - Prepaid Items		-
<b>Total Assets</b>	<b>\$</b>	<b>112,375</b>
 <b>Liabilities</b>		
Vouchers Payable	\$	-
Accounts Payable		-
<b>Total Liabilities</b>	<b>\$</b>	<b>-</b>
 <b>Fund Equity</b>		
Reserve for Encumbrances	\$	18,329
Reserve for Prepaids		3,800
Unreserved		90,245
<b>Total Fund Equity</b>	<b>\$</b>	<b>112,375</b>
<b>Total Liabilities and Equity</b>	<b>\$</b>	<b>112,375</b>

**City of McKinney**  
**Hotel Occupancy Tax Revenue**  
**May 2020**

Month Received	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020 **	Difference to FY 2019	Variance to FY 2019	Number of Hotels	Number of VRBO/B & B
Oct	\$64,057	\$116,320	\$138,405	\$149,284	\$130,510	<b>\$141,103</b>	<b>\$10,593</b>	<b>8.12%</b>	<b>18</b>	<b>12</b>
Nov	69,433	121,725	147,064	156,251	142,172	<b>170,041</b>	<b>\$27,869</b>	<b>19.60%</b>	<b>19</b>	<b>7</b>
Dec	64,494	104,470	129,720	147,271	142,413	<b>153,777</b>	<b>\$11,364</b>	<b>7.98%</b>	<b>19</b>	<b>7</b>
Jan	59,432	104,033	120,091	122,005	126,654	<b>137,232</b>	<b>\$10,578</b>	<b>8.35%</b>	<b>19</b>	<b>12</b>
Feb	59,241	103,954	120,551	129,447	120,334	<b>134,986</b>	<b>\$14,652</b>	<b>12.18%</b>	<b>19</b>	<b>8</b>
Mar	54,793	97,581	108,562	124,511	121,270	<b>149,278</b>	<b>\$28,008</b>	<b>23.10%</b>	<b>19</b>	<b>5</b>
Apr	77,735	137,503	140,633	136,879	143,849	<b>82,851</b>	<b>(\$60,998)</b>	<b>-42.40%</b>	<b>19</b>	<b>6</b>
May	89,953	156,015	160,466	145,073	150,440	<b>42,666</b>	<b>(\$107,774)</b>	<b>-71.64%</b>	<b>19</b>	<b>2</b>
Jun	85,809	146,015	150,140	148,142	150,125					
Jul	115,036	162,294	159,734	160,946	161,673					
Aug	115,619	153,021	191,804	157,448	156,373					
Sep	110,410	129,778	133,398	132,008	141,005					
<b>Total</b>	<b>\$966,013</b>	<b>\$1,532,709</b>	<b>\$1,700,567</b>	<b>\$1,709,265</b>	<b>\$1,686,817</b>	<b>\$1,011,934</b>				
<b>YTD</b>	<b>\$539,138</b>	<b>\$941,600</b>	<b>\$1,065,492</b>	<b>\$1,110,721</b>	<b>\$1,077,642</b>	<b>\$1,011,934</b>	<b>(\$65,709)</b>	<b>-6.10%</b>		

**\*\* This is total amount paid to the city, excluding outstanding receivables.**  
**Reporting will be a month behind. (Hotel tax due date is after month end close)**

