

We certify that all figures, facts and representations made in this application, including attachments, are true and correct to the best of our knowledge.

Chief Executive Officer

Representative Completing Application

Signature

Signature

Printed Name

Printed Name

Jennifer S. Buchanan, DDS

←

Date

Date

1-4-16

1-4-16

INCOMPLETE APPLICATIONS, OR THOSE RECEIVED AFTER THE DEADLINE, WILL NOT BE CONSIDERED.

Smiles Charity
Profit & Loss Budget Overview
July 2015 through June 2016

Jul '15 - Jun '16	
43300 - Direct Public Grants	17,000.00
43340 - Nonprofit Organization Grants	17,000.00
Total 43300 - Direct Public Grants	34,000.00
43400 - Direct Public Support	9,000.00
43440 - Gifts in Kind - Goods	42,815.29
Total 43440 - Gifts in Kind - Goods	51,815.29
43445 - Gifts in Kind - Services	75,085.00
43450 - Individ, Business Contributions	231,717.89
Total 43400 - Direct Public Support	358,618.18
49000 - Special Events Income	4,000.00
49001 - Vendor % cash donation	1,500.00
49009 - Special Events - Car Raffle	23,200.00
49009-1 - SE - Car Raffle Income Tax Paid	2,500.00
49045 - Admission to Children's area	2,500.00
Total 49009 - Special Events - Car Raffle	24,700.00
49010 - Special Events Donation/Admiss	15,000.00
49020 - Special Events Sales (Auction)	2,500.00
Total 49000 - Special Events Income	48,700.00
Total Income	424,318.18
Gross Profit	424,318.18
Expense	125,000.00
60300 - Awards and Grants	1,500.00
60320 - Cash Awards and Grants	1,500.00
60900 - Business Expenses	1,500.00
60920 - Business Registration Fees	1,500.00
Total 60900 - Business Expenses	1,500.00
62100 - Contract Services	1,346.00
62110 - Accounting Fees	594.88
62150 - Outside Contract Services	594.88
62151 - OCS - Web design	594.88
Total 62150 - Outside Contract Services	594.88
Total 62100 - Contract Services	1,940.88
62102 - Credit Card Fees	1,855.76
62400 - In Kind Expense - Goods	2,500.00
62404 - IKE - goods - printing	8,280.00
62405 - IKE - goods - signs	17,500.00
62406 - IKE - goods - VIP party	6,690.29
62407 - IKE - goods - Festival	8,000.00
62408 - IKE - goods - auction	3,800.00
62409 - IKE - goods - band	2,845.20
62412 - IKE - Fall Kick off Event	49,615.49
Total 62400 - In Kind Expense - Goods	99,020.74
62500 - In Kind Expense Services	35,305.00
62510 - IKE services - advertising	20,000.00
62520 - IKE services - Photography	12,500.00
62530 - IKE services - Misc	3,480.00
62540 - IKE services - festival	3,480.00

Smiles Charity
Profit & Loss Budget Overview
July 2015 through June 2016

Jul 15 - Jun 16	
71,285.00	Total 62500 - In Kind Expense Services
4,140.00	63600 - Smiles Kick-Off Event
84.01	64000 - Company Sponsored Event
2,155.00	64025 - CSE - Misc Expense
40,000.00	64050 - CSE - Insurance
8,300.00	64100 - CSE - Band
30,960.00	64200 - CSE - Fireworks
2,750.00	64300 - CSE - Stage
1,984.50	64350 - CSE - Raffle
2,669.25	64400 - CSE - Signs/Banners
	64500 - CSE - VIP Party
	64600 - CSE - Festival
2,242.00	64601 - CSE - Festival - fence
3,570.00	64602 - CSE - Festival - Restrooms
2,800.00	64603 - CSE - Festival - Childrens area
2,400.00	64605 - CSE - Festival - fly over
1,802.50	64606 - CSE - festival - tents
1,516.32	64607 - CSE - festival - Misc
725.17	64600 - CSE - Festival - Other
15,055.99	Total 64600 - CSE - Festival
2,800.00	64700 - CSE - security firearms
6,885.00	64800 - CSE - Police Security
113,643.75	Total 64000 - Company Sponsored Event
316.87	65000 - Operations
123.12	65020 - Postage, Mailing Service
119.44	65030 - Printing and Copying
559.43	65040 - Supplies
	Total 65000 - Operations
9,500.00	65110 - Advertising Expenses
10,259.75	65112 - Advertising Expense - Jumbotron
20,400.00	65113 - Advertising Expense - paper
1,265.00	65115 - Advertising Expense - T-Shirts
2,260.00	65116 - Advertising Exp - Feather Flags
1,250.00	65117 - Advertising Expense - Radio
44,934.75	65118 - Advertising Expense - promlio
1,322.00	Total 65110 - Advertising Expenses
275.00	65120 - Insurance - Liability, D and O
2,794.85	65150 - Memberships and Dues
49,326.60	65160 - Other Costs
	Total 65100 - Other Types of Expenses
418,866.91	Total Expense
5,451.27	Net Ordinary Income
5,451.27	Net Income

Smiles Charity
Profit & Loss
July 2013 through June 2014

Jul 13 - Jun 14		Total 62500 - In Kind Expense Services	
41,550.00		64000 - Company Sponsored Event	64025 - CSE - Misc Expense
54.13		64050 - CSE - Insurance	64100 - CSE - Band
2,245.00		64150 - CSE - T-Shirts	64200 - CSE - Fireworks
50,000.00		64300 - CSE - Stage	64350 - CSE - Raffle
4,450.00		64350 - CSE - Cost of Car for Raffle	64400 - CSE - Signs/Banners
9,300.00		64400 - CSE - VIP Party	64600 - CSE - Festival
31,962.00		64600 - CSE - Festival	64601 - CSE - Festival - fence
1,850.00		64601 - CSE - Festival - Restrooms	64602 - CSE - Festival - Childrens area
72,000.00		64602 - CSE - Festival - Restrooms area	64603 - CSE - Festival - Childrens area
3,914.00		64603 - CSE - Festival - Childrens area	64605 - CSE - Festival fly over
2,083.01		64605 - CSE - Festival fly over	64606 - CSE - festival - tents
15,010.36		64606 - CSE - festival - tents	64607 - CSE - festival - Misc
2,100.00		64607 - CSE - festival - Misc	64600 - CSE - Festival - Other
6,317.50		64600 - CSE - Festival - Other	64700 - CSE - security fire/ems
201,296.00		64700 - CSE - security fire/ems	64800 - CSE - Police Security
340.00		64800 - CSE - Police Security	Total 64000 - Company Sponsored Event
59.06		Total 65000 - Operations	65000 - Operations
100.00		65020 - Postage, Mailing Service	65040 - Supplies
499.06		65040 - Supplies	65060 - Misc. operating expense
9,500.00		65100 - Other Types of Expenses	Total 65000 - Operations
5,975.00		65110 - Advertising Expenses	65110 - Advertising Expenses
4,800.00		65112 - Advertising Expense - Jumbotron	65112 - Advertising Expense - Jumbotron
20,794.52		65113 - Advertising Expense - paper	65113 - Advertising Expense - paper
8,750.00		65114 - Advertising Expense - magazine	65114 - Advertising Expense - magazine
49,819.52		65115 - Advertising Expense - T-Shirts	65115 - Advertising Expense - T-Shirts
1,455.10		65117 - Advertising Expense - Radio	65117 - Advertising Expense - Radio
275.00		Total 65110 - Advertising Expenses	Total 65110 - Advertising Expenses
51,549.62		65120 - Insurance - Liability, D and O	65120 - Insurance - Liability, D and O
1,000.00		65150 - Memberships and Dues	65150 - Memberships and Dues
1,000.00		Total 65100 - Other Types of Expenses	Total 65100 - Other Types of Expenses
497,446.37		68300 - Travel and Meetings	68300 - Travel and Meetings
1,639.28		68310 - Conference, Convention, Meeting	68310 - Conference, Convention, Meeting
1,639.28		Total 68300 - Travel and Meetings	Total 68300 - Travel and Meetings
1,639.28		Net Ordinary Income	Net Ordinary Income
1,639.28		Total Expense	Total Expense
1,639.28		Net Income	Net Income

Smiles Charity
Profit & Loss
July 2013 through June 2014

Jul '13 - Jun '14	
43400 - Direct Public Support	8,000.00
43440 - Gifts in Kind - Goods	46,892.44
43441 - GIK - goods - auction/raffie	257,058.26
43445 - Gifts in Kind - Services	41,550.00
43450 - Individ, Business Contributions	54,892.44
Total 43440 - Gifts in Kind - Goods	353,500.70
44500 - Government Grants	8,500.00
44530 - Local Government Grants	8,500.00
Total 44500 - Government Grants	8,500.00
49000 - Special Events Income	4,350.00
49001 - Vendor % cash donation	4,350.00
49009 - Special Events - Car Raffle	17,975.00
49009-1 - SE - Car Raffle Income Tax Paid	103,500.00
49009 - Special Events - Car Raffle - Other	121,475.00
Total 49009 - Special Events - Car Raffle	224,975.00
49010 - Special Events Donation/Admiss	6,615.12
49025 - T-Shirt Income	2,626.33
49045 - Admission to Children's area	1,878.50
49080 - New Jersey Event for B Alt	140.00
Total 49000 - Special Events Income	137,084.96
Total Income	499,085.65
Gross Profit	499,085.65
60300 - Awards and Grants	125,000.00
60320 - Cash Awards and Grants	125,000.00
Total 60300 - Awards and Grants	125,000.00
60900 - Business Expenses	17,975.00
60920 - Business Registration Fees	268.87
60940 - Taxes - Not UBIT	17,975.00
Total 60900 - Business Expenses	18,243.87
62100 - Contract Services	1,318.50
62110 - Accounting Fees	1,318.50
Total 62100 - Contract Services	1,318.50
62102 - Credit Card Fees	2,097.08
62400 - In Kind Expense - Goods	1,668.50
62401 - IKE - goods - Linens/tables & c	2,100.00
62403 - IKE - goods promo items	2,500.00
62404 - IKE - goods - printing	11,325.78
62405 - IKE - goods - signs	16,600.16
62406 - IKE - goods - VIP party	10,200.00
62407 - IKE - goods - Festival	8,000.00
62408 - IKE - goods - auction	2,500.00
62409 - IKE - goods - band	2,500.00
Total 62400 - In Kind Expense - Goods	54,892.44
62500 - In Kind Expense Services	11,670.00
62510 - IKE services - advertising	5,500.00
62520 - IKE services - Photography	20,000.00
62530 - IKE services - Misc	1,860.00
62540 - IKE services - festival	2,500.00
62560 - IKE - services - VIP party	2,500.00

Smiles Charity
Profit & Loss
July 2014 through June 2015

Jul '14 - Jun '15	Net Income
20,000.00	
12,500.00	
3,480.00	
<u>71,285.00</u>	
4,140.00	
84.01	
2,155.00	
<u>108.62</u>	
78,000.00	
<u>78,108.62</u>	
5,500.00	
8,300.00	
30,960.00	
392.85	
44,340.00	
1,984.50	
2,668.25	
<u>2,242.00</u>	
3,570.00	
2,800.00	
1,000.00	
1,802.50	
1,516.32	
725.17	
<u>13,655.99</u>	
2,800.00	
6,885.00	
280.00	
<u>198,115.22</u>	
2,008.03	
316.87	
123.12	
119.44	
<u>559.43</u>	
9,500.00	65112 - Advertising Expense - Jumbotron
6,259.75	65113 - Advertising Expense - paper
20,400.00	65115 - Advertising Expense - T-Shirts
1,265.00	65116 - Advertising Exp - Feather Flags
2,260.00	65117 - Advertising Expense - Radio
1,250.00	65118 - Advertising Expense - promo
<u>40,934.75</u>	Total 65110 - Advertising Expenses
1,322.00	65120 - Insurance - Liability, D and O
275.00	65150 - Memberships and Dues
2,794.85	65160 - Other Costs
<u>45,326.60</u>	Total 65100 - Other Types of Expenses
530,463.54	Total Expense
<u>-5,817.80</u>	Net Ordinary Income
<u>-5,817.80</u>	Net Income

