Chad Walker Director of Business Development July 2016



In spite of not traveling for marketing purposes, it has been quite busy in the MEDC office since the last meeting. Several new projects have come online that will be discussed in executive session. Additionally, we continue to have interest shown in the MEDC-owned property in the University Business Park.

Recent Activities:

- Meeting with local developers on potential project sites and options on 6/21
- Madison and I had a call with a defense industry site consultant on 6/27
- Project Lumen made a site visit on 6/28
- City and MEDC representatives met with a developer to discuss available properties on 7/7
- City and MEDC representatives met with Commissioner Webb to discuss project Red River on 7/12
- Conference call with Project Red River on 7/14
- Met with developers regarding MEDC-owned land on 7/14

Projects:

Several active project updates will be discussed in Executive Session.

Upcoming Activities:

- Bisnow 121 Corridor event in McKinney on 8/25
- Great States Investment Summit in Dallas 9/11-9/14
- Dallas Regional Chamber New York/New Jersey marketing trip 9/14-9/16

(http://greatstatessummit.com)

WHO

Expanding companies, site selection consultants, economists and economic developers will come together in Dallas, TX, to discuss the states at the heart of the American economy. Industry leaders from Texas, Louisiana, New Mexico, Oklahoma and Arkansas, will engage in candid conversation about current economic development investment trends in the region at the heart of the American economy, and explore how this region will build on its recent success.

WHAT

Panels will focus on key investment-attraction issues such as how integrated workforce development programs and right-to-work legislation ensure sustainability, how marrying traditional energy sectors with renewables and new energy tech are vital to powering tomorrow's economies, and why the aviation aerospace industry will continue to soar. Innovation and the importance of FDI will also be covered, with some new ideas about why America will continue to be the world's premier FDI destination.

WHY

You are an integral part of the very important dialogue that will help propel our Great States through the coming decades. This is the can't-miss economic forum for anyone with an interest in this region's, or this country's, economic future.



DALLAS, TX | September 11-14, 2016

SUNDAY SEPTEMBER 11TH

7-9.30 pm Welcome Dinner & Reception

The Dallas Arboretum and Botanical Garden (Alex Camp House)

MONDAY SEPTEMBER 12TH

8.15 am **Breakfast & registration**

9.00 am Welcome Remarks from

Conway & Team Texas

9.15 am The State of the States

> An introduction and overview discussion of the state of the States. Speakers include economists, academics, and site selection consultants from each state represented.

Andy Serwer (invited) Moderator

Editor in Chief Yahoo Finance

Josh Bays (invited) Panelists

Principal Site Selection Group, LLC

Mark Watson (invited) CEO Argo Group US

(2016 EY Entrepreneur Of The Year® Transformational CEO Award

for Central Texas Region)

10.30 am Networking coffee break

11.00 am Right to Succeed

How integrated workforce development

programs and right-to-work legislation ensure sustainability.

Susan Arledge Moderator

Managing Director E Smith Realty Partners

Debra Lyons Panelists

Senior Director

Center for Workforce Advancement ACT

Deborah Carter

Senior Manager

Rackspace Open Cloud Academy

Tom F. Gray

Economic Development Consultant

Grand River Dam Authority

12.15 pm Email break

Catch up on email, check Facebook,

tweet about morning sessions.

12.30 pm Lunch & Networking

EVENT HOST





1.45 pm **Powering Tomorrow**

How marrying traditional energy sectors with renewables and new energy tech are vital to powering tomorrow's economies. This session will also look at the challenges

of the changing oil economy.

Iain Vasev Introduction

President/CEO

Corpus Christi Regional

Economic Development Corporation

Dr. Ray Perryman Moderator

President/CEO The Perryman Group

Alissa Oppenheimer **Panelists**

Managing Director Chamisa Energy

Jessica Pair

Manager Upstream, Stratas Advisors

- a Hart Energy Company **Brad Stutzman**

CEO O3 Energy Solutions

David Dismukes

Professor and Executive Director Center for Energy Studies

College of the Coast and Environment

3.00 pm Networking break

3.20 pm **Innovation is Prosperity**

Rebecca Ryan Keynote

Futurist

4.30pm **Developing the Future Fortune 500s**

A panel of senior executives from SMEs who will speak frankly about what support they look for governments and economic development

agencies to grow their businesses.

Moderator Rebecca Ryan

Futurist

Ingrid Miller Panelists

COO Rural Sourcing, Inc. **Erik Huddleston**

CEO Trendkite

Bill Ogle

CEO Koupon Media

Lauren Thompson Miller

Chief Executive Officer A-76 Technologies

6.45 pm **Drinks reception**

The Sheraton Downtown Dallas (The Chaparral Room) followed by individual sponsored dinners.



DALLAS, TX | September 11-14, 2016

Panelists

TUESDAY SEPTEMBER 13TH

8.15 am **Breakfast & registration**

9.00 am Beam Me Up

> Why the Aviation Aerospace Industries Will Continue to Soar. Panel will feature a mix of executives from domestic and foreign companies developing the technologies and supplychains for these cutting-edge industries.

Ali Velshi Moderator

Global Affairs & Economic Analyst

Jeff Davis Panelists

Founding Partner Acorn Growth Companies

Ed Lundeen

Executive Vice President, Business Operations

One Aviation

John W. Brown

CEO Silent Falcon™ UAS Technologies

Thierry Derrien

President Safran Electronics & Defense (ex

Sagem Avionics) - a Safran company

10.10 am Networking break

10.40 am The Next 25 years

A panel of experts predict which sectors and industries will flourish in the coming quarter century and where we should be concentrating our efforts for investment

attraction and economic growth.

Ali Velshi Moderator

Global Affairs & Economic Analyst

Larry Hurtado Panelists

CEO Digital Defense, Inc.

Tugce Ergul (Invited) CEO Angel Labs

Carolyn Rodz

Founder The Circular Board

Juan Gomez (invited)

Ph.D., P.E., Interim Institute Director and Associate Professor of Research, **Texas**

Sustainable Energy Research Institute

11.40 am Keynote address from a noted economist on why America will continue to be the

world's premier FDI destination.

12.00 pm Open Borders

The Foreign Direct Investment Imperative Speakers from a mix of international companies who are based in Texas and surrounding states

EVENT HOST



Andreas Dressler Moderator

Managing Director Conway Advisory

1.00 pm Lunch & Networking

2.00 pm Workshop on Marketing for

Foreign Companies

Shirar O'Connor Keynote Principal Conway PR & Marketing

2.30 pm Urban Revitalization and the

Global Perception of Cities Session will look at the imperative

of developing a vibrant city center, including a great restaurant scene, to create the perfect life-work balance critical to attracting top talent.

Ken McCarthy

Principal Economist, Applied Research Lead

Cushman & Wakefield

Lacy Beasley

President and COO Retail Strategies, LLC

Ron Drake

CEO Ron Drake Consulting, LLC Christiana McFarland (invited)

Research Director National League of Cities

Minoli Ratnatunga

AD Regional Economics Research

Milken Institute

3.30 pm Networking break

4.00 pm Consultants Roundtable

Steve Weitzner Moderator

Principal Silverlode Consulting

Alison Benton Panelists

CEcD/President Aliquantus Consulting

6-9pm Fun networking activities

with food & drinks at Gilley's **Dallas** (The Lonestar Room)

WEDNESDAY SEPTEMBER 14TH

Breakfast & registration 8.15 am

9.00 am The Future of the Great States

Keynote from an economist who will make predictions about the future for America's most dynamic economies including

Texas and the surrounding states.

Lorie Vincent Introduction

CEcD. Executive Director Team Texas

Dr. Lowell Catlett Keynote

Futurist

10.30 am Closing Remarks

12.00 pm Site Tours including luncheon TBC