

**EVALUATION RESULTS**

13-15RFQ Benefits Broker/Consultant

	Brinson Benefits					Gallagher Benefit Services					Higginbotham					Holmes Murphy					IPS Advisors					McGriff, Seibels, and Williams					McQueary, Henry, Bowles, and Troy																
	Offeror A					Offeror B					Offeror C					Offeror D					Offeror E					Offeror F					Offeror G																
	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5												
<b>FIRM'S &amp; PROPOSED PROJECT TEAM/STAFF'S QUALIFICATIONS</b>	30%	4	4	3	4	3	5.25	2	2	3	2	3	3.6	4	3	3	3	4	3	4.8	4	4	3	5	4	6	5	5	4	4	5	6.75	4	3	2	4	4	4.8	4	4	3	4	3	5.4			
<b>THE FIRM'S PROPOSED SERVICES MEET THE OBJECTIVES IN THIS RFQ</b>	30%	3	3	3	4	4	5.1	3	4	3	3	3	4.65	4	3	3	3	2	3	4.5	4	4	3	4	4	5.7	4	5	4	4	4	6.3	3	3	2	3	3	4.14	4	3	3	3	4	4.95			
<b>REFERENCES AND RECENT PROVEN SUCCESS</b>	25%	4	4	3	3	3	4.25	2	3	2	2	2	2.75	2	2	2	2	2	2.5	4	4	3	4	4	4.75	4	4	4	5	4	5.25	3	3	3	4	4	4.125	4	3	3	3	3	3.875				
<b>INNOVATIVE, VALUE-ADDED SERVICES AND ADDITIONAL SUPPORT</b>	15%	3	4	2	3	3	2.25	3	4	3	2	2	2.1	4	3	2	3	2	2.1	3	3	3	3	3	2.25	4	4	3	4	4	2.775	3	3	2	3	2	1.95	3	3	3	3	3	2.175				
<b>TOTAL</b>	<b>100%</b>						<b>3.37</b>						<b>2.62</b>						<b>2.78</b>							<b>3.74</b>							<b>4.215</b>							<b>3.003</b>							<b>3.28</b>
<b>RANK</b>							<b>3</b>						<b>7</b>						<b>6</b>							<b>2</b>							<b>1</b>							<b>5</b>							<b>4</b>

**Evaluators are urged to use the following guidelines when assessing merits of each offer against each evaluation factor.**

5 = Excellent (innovatively exceeds all needs)

4 = Above Average (meets all & exceeds some needs)

3 = Good (meets all needs)

2 = Fair (meets some needs)

1 = Merely Responsive (does not meet needs)

0 = Non-Responsive (fails to meet mandatory requirements)