

Account Number	Account Description	Actual FY 10-11	Revised FY 11-12	Y-T-D 6/30/12	EOY Estimate FY11-12	Continuation FY12-13	CMO Adj FY12-13	Proposed FY12-13
<b>McKinney Economic Development Corporation</b>								
<b>Economic Development Revenues</b>								
059-0000-313-1001	Sales Taxes	8,101,418	8,000,000	6,239,634	8,000,000	8,250,000		8,250,000
059-0000-361-1000	Interest Income	14,377	500	26,220	26,241	12,250		12,250
059-0000-366-1000	Contribution Principal	0	0	0	0	0		0
059-0000-366-2000	Contribution Interest	0	0	0	0	0		0
059-0000-369-1001	Other Income	537,128	0	0	0	0		0
059-0000-369-1004	Prior Years Expense	595	0	127,000	0	0		0
059-0000-391-4600	MEDC Debt Service Fund	0	0	0	0	0		0
059-0000-392-2000	Sale of Land	0	0	0	0	0		0
059-0000-393-1000	Bond Issuance	14,880,120	0	0	0	0		0
<b>Total MEDC Revenues</b>		<b>23,533,638</b>	<b>8,000,500</b>	<b>6,392,853</b>	<b>8,026,241</b>	<b>8,262,250</b>	<b>0</b>	<b>8,262,250</b>
<b>Economic Development Expenditures</b>								
059-1255-461-8001	Administrative	393,971	312,203	207,376	318,032	363,620		363,620
059-1255-461-8002	Clerical	50,017	56,650	0	24,185	56,650		56,650
059-1255-461-8005	Part-Time	0	0	2,750	2,750	0		0
059-1255-461-8006	Car Allowance	4,900	0	0	0	0		0
059-1255-461-8007	Bonus / Incentive	0	0	0	0	0		0
059-1255-461-8011	Stability	3,725	2,380	905	905	1,145		1,145
059-1255-461-8012	Vacation	46,475	0	14,095	14,095	0		0
059-1255-461-8013	Sick	7,174	0	189	189	0		0
059-1255-461-8014	Extended Illness	0	0	0	0	0		0
059-1255-461-8015	Holiday	17,748	0	8,258	7,371	0		0
059-1255-461-8016	Bereavement	0	0	0	0	0		0
059-1255-461-8019	Bilingual Pay	300	600	450	600	600		600
059-1255-461-8020	FICA	35,983	28,399	16,567	28,116	32,238		32,238
059-1255-461-8021	TMRS	67,532	51,063	31,822	51,344	62,159		62,159
059-1255-461-8022	Hospital & Life Ins	52,391	47,068	23,047	47,068	47,068		47,068
059-1255-461-8023	Workers Compensation \$314x4	0	0	0	0	0		0
059-1255-461-8024	Wellness Dollars	2,085	2,400	650	2,400	2,400		2,400
059-1255-461-8080	Adjustments	0	0	0	0	0		0
<b>Subtotal: Personnel</b>		<b>682,301</b>	<b>500,763</b>	<b>306,109</b>	<b>497,055</b>	<b>565,880</b>	<b>0</b>	<b>565,880</b>
059-1255-463-8420	Wellness Dollars	49	0	0	0	0		0
<b>Subtotal: Maintenance</b>		<b>49</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
059-1255-463-8101	Office	2,870	5,000	2,011	5,000	5,000		5,000
059-1255-463-8103	Food	5,158	5,000	2,177	5,000	5,000		5,000
059-1255-463-8106	Minor Tools and equipment	6,168	15,000	11,305	15,000	15,000		15,000
059-1255-463-8115	Postage	693	1,000	130	1,000	1,000		1,000
059-1255-463-8140	Computer Hardware/Software	2,228	4,000	500	4,000	4,000		4,000
059-1255-463-8144	Communications	0	2,500	2,291	0	0		0
059-1255-463-8301	Buildings and Structures	0	0	8,266	0	0		0
059-1255-463-8314	Miscellaneous Maintenance	3,801	3,500	335	3,500	3,500		3,500
<b>Subtotal: Supplies</b>		<b>20,918</b>	<b>36,000</b>	<b>27,015</b>	<b>33,500</b>	<b>33,500</b>	<b>0</b>	<b>33,500</b>
059-1255-463-8501	Communications	7,052	21,352	5,418	15,000	6,300		6,300
	<b>Continuation:</b>							0
	CBeyond - \$525/month	6,300						0
059-1255-463-8502	Mileage	639	2,000	352	750	1,500		1,500
059-1255-463-8503	Insurance (Office Lease Insurance)	1,034	1,000	885	1,000	1,000		1,000
059-1255-463-8504	Office Rental	66,500	56,246	37,409	51,473	57,780		57,780
	<b>Continuation:</b>							0
	3 Months \$4,680	14,040						0
	9 Months \$4,860	43,740						0
		57,780						0
059-1255-463-8506	Travel/Training	5,723	11,000	624	11,000	11,000		11,000
059-1255-463-8507	Publications - Subscriptions	850	1,500	1,056	1,500	1,500		1,500

Account Number	Account Description	Actual FY 10-11	Revised FY 11-12	Y-T-D 6/30/12	EOY Estimate FY11-12	Continuation FY12-13	CMO Adj FY12-13	Proposed FY12-13
<b>McKinney Economic Development Corporation</b>								
059-1255-463-8508	Utilities - Electric <b>Continuation:</b> \$550/month	0	4,100	3,076	4,500	6,600		6,600
	6,600							0
								0
059-1255-463-8510	Other	2,992	6,500	5,448	6,500	6,500		6,500
059-1255-463-8511	Associations Dues	29,748	36,000	27,598	36,000	36,000		36,000
059-1255-463-8515	Equipment Rental	8,103	7,000	6,389	7,000	7,000		7,000
059-1255-463-8516	Ret Fee/Prof Service	89,268	51,224	117,994	129,000	51,224		51,224
059-1255-463-8526	Auditing / Accounting Fee	2,660	0	0	0	0		0
059-1255-463-8538	Temporary Personnel Services	4,509	10,000	9,819	10,000	10,000		10,000
059-1255-463-8539	Other Legal Fees	21,042	19,500	19,206	19,500	19,500		19,500
059-1255-463-8547	Airport Marketing	1,139	0	0	0	0		0
<b>Subtotal: Services/Sundry</b>		<b>241,259</b>	<b>227,422</b>	<b>235,276</b>	<b>195,470</b>	<b>187,805</b>	<b>0</b>	<b>187,805</b>
059-1255-466-9001	Land Acquisition	0	0	0	0	0		0
059-1255-466-9201	Furniture/Fixtures	0	0	0	0	0		0
<b>Subtotal: Capital</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>1255 Economic Development Total</b>		<b>944,527</b>	<b>764,185</b>	<b>568,399</b>	<b>726,025</b>	<b>787,185</b>	<b>0</b>	<b>787,185</b>
<b>1256 Promotional</b>								
059-1256-463-8177	Printed Material	6,522	50,000	11,789	50,000	50,000		50,000
<b>Subtotal: Supplies</b>		<b>6,522</b>	<b>50,000</b>	<b>11,789</b>	<b>50,000</b>	<b>50,000</b>	<b>0</b>	<b>50,000</b>
059-1256-463-8420	Software/Hardware	0	3,000	2,884	3,000	3,000		3,000
<b>Subtotal: Maintenance</b>		<b>0</b>	<b>3,000</b>	<b>2,884</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
059-1256-463-8506	Travel & Promotions	29,384	20,000	3,174	20,000	20,000		20,000
059-1256-463-8510	Community Relations	895	3,000	132	3,000	3,000		3,000
059-1256-463-8516	Ret Fee / Professional Services	5,155	25,400	28,679	28,000	30,000		30,000
059-1256-463-8517	Promotional Items	5,225	5,000	2,546	5,000	5,000		5,000
059-1256-463-8520	Advertising/PR/Research	114,632	100,000	69,512	100,000	100,000		100,000
059-1256-463-8547	Airport Marketing	51,392	62,000	34,273	62,000	62,000		62,000
<b>Subtotal: Services/Sundry</b>		<b>206,683</b>	<b>215,400</b>	<b>138,316</b>	<b>265,000</b>	<b>265,000</b>	<b>0</b>	<b>265,000</b>
059-1256-463-9201	Furniture/Fixtures	0	0	0	0	0		0
<b>Subtotal: Capital</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>1256 Promotional Total</b>		<b>213,205</b>	<b>268,400</b>	<b>152,989</b>	<b>315,000</b>	<b>315,000</b>	<b>0</b>	<b>315,000</b>
<b>1257 Projects</b>								
059-1257-463-8201	Land	0	0	0	0	0		0
<b>Subtotal: Maintenance</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
059-1257-463-8510	Other (Projects) <b>Continuation:</b> Emerging Technologies (Rent Reimbursements) Committed Projects	9,577,053	1,804,300	100,196	1,804,300	1,804,300		1,804,300
	500,000							
	1,304,300							
	1,804,300							
059-1257-463-8516	Ret Fee / Prof Service	43,901	100,000	12,310	100,000	100,000		100,000
059-1257-463-8526	Auditing / Accounting Fee	0	10,000	0	10,000	10,000		10,000
059-1257-463-8539	Other Legal Fees	108,207	200,000	19,708	200,000	200,000		200,000
<b>Subtotal: Services/Sundry</b>		<b>9,729,161</b>	<b>2,114,300</b>	<b>132,214</b>	<b>2,114,300</b>	<b>2,114,300</b>	<b>0</b>	<b>2,114,300</b>
<b>1257 Projects Total</b>		<b>9,729,161</b>	<b>2,114,300</b>	<b>132,214</b>	<b>2,114,300</b>	<b>2,114,300</b>	<b>0</b>	<b>2,114,300</b>
<b>1271 International Marketing</b>								
059-1271-463-8101	Office	2,315	1,000	541	1,000	1,000		1,000
059-1271-463-8103	Food	670	2,500	859	2,500	2,500		2,500
059-1271-463-8115	Postage	46	1,500	1,295	1,500	1,500		1,500
059-1271-463-8177	Printed Material	2,882	2,000	1,084	2,000	2,000		2,000
<b>Subtotal: Supplies</b>		<b>5,913</b>	<b>7,000</b>	<b>3,778</b>	<b>7,000</b>	<b>7,000</b>	<b>0</b>	<b>7,000</b>
059-1271-463-8501	Communications	0	0	38	0	0		0
059-1271-463-8502	Mileage	0	4,000	1,343	4,000	4,000		4,000
059-1271-463-8506	Travel/Training	21,175	79,500	20,581	79,500	79,500		79,500
059-1271-463-8510	Other	0	0	56				0
059-1271-463-8511	Associations	0	2,000	950	2,000	2,000		2,000
059-1271-463-8515	Equipment Rental	119	500	0	500	500		500
059-1271-463-8516	Ret Fee/Prof Service	901	1,000	120	1,000	1,000		1,000
059-1271-463-8517	Promotional	4,943	42,000	1,591	42,000	42,000		42,000
059-1271-463-8520	Advertising	2,102	4,000	300	4,000	4,000		4,000

Account Number	Account Description	Actual FY 10-11	Revised FY 11-12	Y-T-D 6/30/12	EOY Estimate FY11-12	Continuation FY12-13	CMO Adj FY12-13	Proposed FY12-13
	<b>McKinney Economic Development Corporation</b>							
	<i>Subtotal: Services/Sundry</i>	29,240	133,000	24,979	133,000	133,000	0	133,000
	<b>1271 International Marketing Total</b>	35,153	140,000	28,757	140,000	140,000	0	140,000

Account Number	Account Description	Actual FY 10-11	Revised FY 11-12	Y-T-D 6/30/12	EOY Estimate FY11-12	Continuation FY12-13	CMO Adj FY12-13	Proposed FY12-13
<b>McKinney Economic Development Corporation</b>								
<b>1272 BREP - Emerging Technology</b>								
059-1272-463-8101	Office	0	500	71	500	500		500
059-1272-463-8103	Food	464	1,000	136	1,000	900		900
059-1272-463-8115	Postage	0	0	55	100	100		100
<b>Subtotal: Supplies</b>		<b>464</b>	<b>1,500</b>	<b>262</b>	<b>1,600</b>	<b>1,500</b>	<b>0</b>	<b>1,500</b>
059-1272-463-8502	Mileage	0	1,500	854	1,500	1,500		1,500
059-1272-463-8506	Travel/Training	1,920	9,000	1,956	9,000	9,000		9,000
059-1272-463-8510	Other	0	2,000	398	2,000	2,000		2,000
059-1272-463-8517	Promotional	1,250	1,000	450	1,000	1,000		1,000
<b>Subtotal: Services/Sundry</b>		<b>3,170</b>	<b>13,500</b>	<b>3,657</b>	<b>13,500</b>	<b>13,500</b>	<b>0</b>	<b>13,500</b>
<b>1272 BREP - Emerging Technology Total</b>		<b>3,634</b>	<b>15,000</b>	<b>3,919</b>	<b>15,100</b>	<b>15,000</b>	<b>0</b>	<b>15,000</b>
<b>9999 Non-Departmental</b>								
059-9999-463-8510	Other (G&A Fee)	74,197	74,197	55,648	74,197	74,197		74,197
059-9999-463-8549	Bond Issuance Costs	175,000	0	0	0	0		0
059-9999-463-8821	Street Construction Fund	0	0	0	0	0		0
059-9999-463-8861	Airport Construction Fund	3,000,000	0	0	0	0		0
059-9999-463-8816	Transfer to Main Street Program	25,000	25,000	18,750	25,000	25,000		25,000
059-9999-463-8845	MEDC I&S Fund (Transfers to Fund 45)	1,607,819	3,346,819	1,225,383	3,346,819	3,242,747		3,242,747
<b>Continuation:</b>								
	CO 1999 (Texas Instrument E98001)	83,169						
	Loan Taxable 2009 (Gateway E0010)	1,417,500						
	Loan Non Taxable (University Park E97030))	160,000						
	Sales Tax 2011	949,165						
	Sales Tax 2012 Tax Exempt	632,913						
		3,242,747						
<b>Subtotal: Services/Sundry</b>		<b>4,882,016</b>	<b>3,446,016</b>	<b>1,299,781</b>	<b>3,446,016</b>	<b>3,341,944</b>	<b>0</b>	<b>3,341,944</b>
<b>9999 Non-Departmental Total</b>		<b>4,882,016</b>	<b>3,446,016</b>	<b>1,299,781</b>	<b>3,446,016</b>	<b>3,341,944</b>	<b>0</b>	<b>3,341,944</b>
<b>MEDC Total Expenditures</b>		<b>15,807,696</b>	<b>6,747,901</b>	<b>2,186,060</b>	<b>6,756,441</b>	<b>6,713,429</b>	<b>0</b>	<b>6,713,429</b>
<b>MEDC Surplus/(Deficits)</b>		<b>7,725,942</b>	<b>1,252,599</b>	<b>4,206,794</b>	<b>1,269,800</b>	<b>1,548,821</b>	<b>0</b>	<b>1,548,821</b>
<b>Undesignated Projects</b>								

**MEDC Debt Service**

<b>Fiscal Year 2013</b>	<b>Principal</b>	<b>Interest</b>	<b>Total</b>
MEDC CO 1999	75,000	8,169	83,169
MEDC Loan Taxable 2009	1,285,000	132,500	1,417,500
MEDC Loan Non Taxable 2009	0	160,000	160,000
			<b>1,660,669</b>
MEDC Sales Tax 2011	520,000	429,165	949,165
MEDC Sales Tax 2012 Tax Exempt	400,000	232,913	632,913
	<b>2,280,000</b>	<b>962,746</b>	<b>1,582,078</b>
			 <b>3,242,746</b>

Encore Wire FY 2012  
FY 12