



Economic Development Highlights President Auterson October 2016

Prospect Activities:

- **Project Red River negotiations continuing**
- **Met with individuals to discuss a potential medical project**
- **Continued meetings with development groups regarding McKinney development opportunities**
- **Delaying solicitation for the industrial spec building initiative until Project Red River has finalized a location decision**
- **Attended a VIP reception with a prospective retail developer as part of the ICSC Conference in Dallas. Conversations are ongoing regarding potential McKinney locations**

Business Retention/Expansion Program (BREP) Activities:

- **Participated in the Blount Fine Foods Ribbon Cutting ceremony & toured & cited project impacts**
- **Preparing my target list of companies to initiate formal annual retention visits**

Entrepreneurial Activities:

- **Toured the Stoke co-work facility in Denton then met with John Minnis to discuss activities at the WERX**
- **Exploring a potential youth entrepreneurial development model**

Marketing/Promotion/Connections Activities:

- **Met with past board chair Darrell Tate**
- **Met with Lori Geer of CASA**
- **Have scheduled an office development discussion meeting with David Craig & Miles Presteman**
- **Attended IEDC Annual Conference in Cleveland 9/24-9/28**
- **Attended IAMC Fall Conference in Indianapolis 10/9-10/12**
- **Will be attending TEDC state conference 10/18-10/21**
- **Continue providing weekly email updates to MEDC stakeholders**

Research Activities:

- **Completed revised scope for the TadZo research project for October board approval**
- **Evaluating sales tax revenue bond refunding potential as a significant cost savings measure, preliminary presentation targeted for October MEDC Board meeting with approval to be sought in November**