

Account Number	Description / Itemization	Actual FY 19-20	Actual FY 20-21	Original FY 21-22	Revised FY 21-22	Y-T-D 5/31/22	Adjusted FY 21-22	EOY Estimate FY 21-22	Continuation FY 22-23	Supplemental FY 22-23	Proposed FY 22-23	%
MCKINNEY ECONOMIC DEVELOPMENT CORPORATION												
Economic Development Revenues												
059-0000-313.10-01	Sales Tax <i>EOY 13.0% / Cont 5%</i>	16,099,254	18,349,959	17,749,025	17,749,025	10,359,527	2,986,428	20,735,453	21,772,226		21,772,226	
059-0000-361.10-00	Interest Income	117,179	7,624	14,000	14,000	20,067	10,000	24,000	24,000		125,000	
059-0000-361.10-01	Unrealized Gains/Losses (GASB 31/Interest)	0	0	0	0	0		0	0		0	
059-0000-369.10-01	Other Income	0	0	0	0	0		0	218,111		218,111	
059-0000-369.10-04	Prior Years Expense	280	0	0	0	0		0	0		0	
059-0000-392.20-00	Sale of Land	0	87,106	0	0	0		0	0		0	
059-0000-393.10-00	Bond Proceeds	0	0	0	0	0		0	0		0	
TOTAL-Rev	MEDC Revenue Total	16,216,713	18,444,688	17,763,025	17,763,025	10,379,594	2,996,428	20,759,453	22,014,337	0	22,115,337	
1255 MEDC Economic Development												
059-1255-461.80-03	Full-Time	826,628	831,665	929,894	1,032,149	588,427	(75,584)	956,565	1,044,938	72,521	1,117,459	
	Supplemental:											
	Project Manager		72,521									
059-1255-461.80-05	Part-Time	0	0	0	0	0		0	0		0	
059-1255-461.80-06	Car Allowance <i>Moved to 8008</i>	12,600	7,500	0	0	0		0	0		0	
059-1255-461.80-07	Incentive Pay	2,379	6,750	0	1,500	1,500		1,500	2,500		2,500	
059-1255-461.80-08	Payroll Allowances	6,619	6,500	15,000	18,600	11,500		18,600	18,600	600	19,200	
	Continuation:											
	Cell Phone Allowances											
	MEDC Executive (\$1200x2)		2,400									
	MEDC Staff (\$600x4)		2,400									
	Car Allowances											
	MEDC President		9,000									
	MEDC Senior VP		4,800									
			18,600									
	Supplemental:											
	Project Manager		600									
059-1255-461.80-10	Overtime	1,429	694	0	0	241		0	0		0	
059-1255-461.80-11	Longevity / Stability	1,050	1,499	1,979	1,979	1,944	(35)	1,944	2,484		2,484	
059-1255-461.80-18	Workers Comp Reimbursement	0	0	0	0	0		0	0		0	
059-1255-461.80-19	Bilingual Pay <i>Moved to 8025</i>	595	500	0	0	0		0	0		0	
059-1255-461.80-25	Certification Pay (Bilingual) \$600 x 0	0	100	600	600	400		600	0		0	
059-1255-461.80-20	FICA	55,348	55,162	72,482	72,482	39,300	2,427	74,909	81,742	29,008	110,750	
	Supplemental:											
	Project Manager (FICA/TMRS/Ins)		29,008									
059-1255-461.80-21	TMRS	128,215	128,672	143,353	143,353	91,456	4,801	148,154	161,667		163,484	
059-1255-461.80-22	Health Benefits Fee	147,160	117,728	117,728	117,728	88,296	14,716	132,444	135,444		135,444	
059-1255-461.80-24	Wellness Program Fee	6,000	4,800	4,800	4,800	4,800	600	5,400	5,400		5,400	
059-1255-461.80-70	Unemployment Compensation	0	0	0	0	0		0	0		0	
Subtotal: Personnel		1,188,023	1,161,570	1,285,836	1,393,191	827,864	(53,075)	1,340,116	1,452,775	102,129	1,556,721	7%
059-1255-463.81-01	Operational Supplies	6,797	8,080	8,000	8,000	9,291		8,000	14,000		14,000	
059-1255-463.81-03	Food	9,685	16,393	15,000	15,000	24,452		15,000	25,000		25,000	
059-1255-463.81-06	Non-Capital Equipment	152	2,647	3,000	3,000	0		3,000	3,000		3,000	
059-1255-463.81-30	Fuel	0	0	0	0	0		0	0	1,500	1,500	
	Supplemental:											
	Vehicle		1,500									
059-1255-463.81-40	Technology Equipment	8,222	8,410	25,000	25,000	3,049		25,000	40,000	4,000	44,000	
	Supplemental:											
	Project Manager		4,000									
Subtotal: Supplies		24,856	35,531	51,000	51,000	36,793	0	51,000	82,000	5,500	87,500	
059-1255-463.83-01	Building Maintenance	0	0	2,000	2,000	0		2,000	2,000		2,000	
059-1255-463.84-10	Fleet Repair / Maintenance	0	0	0	0	0		0	0	750	750	
	Supplemental:											
	Vehicle		750									
059-1255-463.84-20	Maintenance-Computer Software	859	0	0	0	0		0	0		0	
Subtotal: Maintenance		859	0	2,000	2,000	0	0	2,000	2,000	750	2,750	
059-1255-463.85-01	Utilities - Communications	7,769	7,795	12,000	12,000	5,015		12,000	12,000		12,000	
	Continuation:											
	Phone/cable/internet/wireless (TWC)		12,000									
059-1255-463.85-04	Office Rental	91,299	92,917	95,000	95,000	93,904		95,000	230,000		230,000	
059-1255-463.85-05	Postage / Shipping Services	162	435	400	400	165		400	400		400	

		Actual	Actual	Original	Revised	Y-T-D	Adjusted	EOY Estimate	Continuation	Supplemental	Proposed	0/
059-1255-463.85-06	Travel / Training / Mileage	102,949	90,661	227,000	227,000	60,570		227,000	227,000		227,000	
	Continuation:											
	Mileage		10,000									
	Travel		202,000									
	Conferences & Trade Shows & Missions											
	FDI											
	Training		15,000									
			227,000									
059-1255-463.85-08	Utilities - Electric	5,964	5,647	7,500	7,500	7,500		7,500	15,000		15,000	
059-1255-463.85-11	Dues / Subscriptions / Licenses	39,193	68,344	64,854	64,854	66,591		64,854	98,554		98,554	
	Continuation:											
	Team Texas		28,000									
	Go Big Texas		25,000									
	North TX Innovation Alliance		18,750									
	IEDC		5,850									
	Other (NTCCIM, DRC, NTCAR, etc.)		20,954									
			98,554									
059-1255-463.85-13	Web Software Services	41,025	48,737	52,934	52,934	43,160		52,934	62,500		62,500	
	<i>Web-based subscriptions</i>											
	Continuation:											
	CoStar		29,800									
	Gazelle		16,000									
	EDOiQ		8,400									
	Salesforce		6,400									
	Tableau		900									
	Misc		1,000									
			62,500									
059-1255-463.85-15	Rental Fee (Equipment)	4,477	4,631	5,000	5,000	3,995		5,000	5,000		5,000	
059-1255-463.85-16	Professional / Contracted Services	169,272	126,376	211,000	211,000	101,891		211,000	350,000		350,000	
	Continuation:											
	Operational surveys, appraisals, engineerin		100,000									
	Centipede		100,000									
	Project Consultant		50,000									
	Property Maintenance		40,000									
	Invene (Website)		25,000									
	Innocity Partners, Phase II & III (IFO)		20,000									
	Strategic Planning Consultant/Mtg		10,000									
	Consulting Services (travel)		5,000									
			350,000									
059-1255-463.85-20	Marketing / Promotional	324,273	528,416	712,750	712,750	525,888		712,750	837,350		837,350	
	<i>(Including legal notices)</i>											
	Continuation:											
	Sponsorships		354,000									
	Special Events		250,000									
	Advertising		133,350									
	Promotional Collateral		100,000									
			837,350									
059-1255-463.85-25	Printing / Reproduction Services	0	0	0	0	0		0	0		0	
059-1255-463.85-37	Special Contract	20,218	25,001	29,000	29,000	29,000		29,000	36,000		36,000	
	<i>Lobbyists (per HB1495)</i>											
	Continuation:											
	Lobbyists											
	Red Media Group		36,000									
059-1255-463.85-38	Temporary Personnel Services	0	0	25,000	25,000	0		25,000	25,000		25,000	
059-1255-463.85-39	Legal Fees	108,520	141,843	275,000	275,000	337,422		275,000	275,000		275,000	
059-1255-463.85-95	Technology Replacement Fee	5,410	8,509	8,509	8,509	5,673		8,509	12,419		12,419	
Subtotal: Services/Sundry		920,531	1,149,312	1,725,947	1,725,947	1,280,773	0	1,725,947	2,186,223	0	2,186,223	

		Actual	Actual	Original	Revised	Y-T-D	Adjusted	EOY Estimate	Continuation	Supplemental	Proposed	0/
059-1255-466.92-01	Non-Fleet Capital Equipment	0	0	0	0	0		0	0		0	
059-1255-466.92-04	Vehicles / Fleet Equipment	0	0	0	0	0		0	0	77,000	77,000	
	Supplemental:											
	Vehicle											
059-1255-466.92-30	Technology Capital Equipment	0	0	0	0	0		0	0		0	
	77,000											
Subtotal: Capital		0	0	0	0	0	0	0	0	77,000	77,000	
1255 Economic Development Total		2,134,268	2,346,413	3,064,783	3,172,138	2,145,430	(53,075)	3,119,063	3,722,998	185,379	3,910,194	18%
1257 MEDC Projects												
059-1257-463.81-03	Food	0	0	0	0	0		0	0		0	
Subtotal: Supplies		0	0	0	0	0	0	0	0	0	0	
059-1257-463.82-01	Land Maintenance	0	0	0	0	0		0	0		0	
	Inactive											
Subtotal: Maintenance		0	0	0	0	0	0	0	0	0	0	
059-1257-463.85-16	Professional / Contracted Services	0	0	0	0	0		0	0		0	
059-1257-463.85-39	Legal Fees	0	0	0	0	0		0	0		0	
059-1257-463.86-60	Economic Incentives	11,024,325	5,423,647	11,000,000	15,402,028	3,091,328		15,402,028	12,000,000		14,238,385	
Subtotal: Services/Sundry		11,024,325	5,423,647	11,000,000	15,402,028	3,091,328	0	15,402,028	12,000,000	0	14,238,385	
059-1257-466.90-01	Land Acquisition / ROW	0	0	0	0	0		0	0		0	
059-1257-466.91-01	Buildings / Structures	0	0	0	10,750,000	10,750,000		10,750,000	0		0	
059-1257-466.91-16	Leasehold Improvements	0	0	0	700,000	114,102		700,000	0		0	
	FY21 Project Handle											
Subtotal: Capital		0	0	0	11,450,000	10,864,102	0	11,450,000	0	0	0	
1257 Projects Total		11,024,325	5,423,647	11,000,000	26,852,028	13,955,430	0	26,852,028	12,000,000	0	14,238,385	64%
9999 MEDC Non-Departmental												
059-9999-463.85-16	Professional / Contracted Services	450,000	388,694	388,694	388,694	259,129		388,694	374,783	750	375,533	
	Continuation:											
	General & Administrative Fee to GF		374,783									
	Supplemental:											
	Project Manager (365 & ph)		750									
059-9999-463.85-49	Bond Issuance Costs	0	0	0	0	0		0			0	
059-9999-463.88-15	Transfer to Risk/Insurance Fund	10,211	4,957	4,957	4,957	3,305		4,957	2,965		2,965	
059-9999-463.88-45	Transfer to MEDC I&S Fund	3,950,889	3,962,733	2,467,269	2,467,269	1,644,846		2,467,269	2,469,874		2,469,874	
	Continuation:											
	2021 MEDC Sales Tax Refunding Taxable		2,469,874									
	2,469,874											
059-xxxx-xxx.xx-xx	Roadway Transfer										518,387	
059-9999-463.87-05	Operating Contingency	0	0	837,322	29,967	0		29,967	3,443,717		600,000	
	Transfers only w/Treasurer approval											
Subtotal: Services/Sundry		4,411,100	4,356,384	3,698,242	2,890,887	1,907,280	0	2,890,887	6,291,339	750	3,966,759	
9999 MEDC Non-Departmental Total		4,411,100	4,356,384	3,698,242	2,890,887	1,907,280	0	2,890,887	6,291,339	750	3,966,759	18%
TOTAL-Exp	MEDC Total Expenditures	17,569,694	12,126,444	17,763,025	32,915,053	18,008,140	(53,075)	32,861,978	22,014,337	186,129	22,115,338	
	MEDC Surplus/(Deficits)	(1,352,981)	6,318,245	0	(15,152,028)	(7,628,546)	3,049,503	(12,102,525)	0	(186,129)	(0)	
	MEDC Fund				15,152,028							
	Diff Orig to Rev (BA):											