

New project activity slowed a bit during the last month, but the active projects are still going strong. I spent a week and a half on the road since the last meeting attending two conferences. The first event was the annual Aggie Real Estate Network conference that was held in Houston this year. It is a great conference with good networking amongst A&M graduates that are real estate professionals. MEDC was a sponsor at this event, and having our logo in the conference materials generated additional interest from participants. The second event I attended was the Logistics Development Forum in Park City, Utah. This was a logistics-specific conference that provided excellent general sessions as well as multiple one-on-one meetings with the speakers who are all involved in site selection.

Business Development Activities:

- Project Brimley visited McKinney on 7/22
- I attended the Aggie Real Estate Conference in Houston on 7/30-7/31
- I attended the Logistics Development Forum in Utah 8/4 – 8/7
- Had a meeting with a CoStar real estate search representative on 8/14

Projects:

Project details will be discussed in executive session.

Upcoming Activities:

- Bisnow VIP event for sponsors, hosts, and speakers on 8/24
- MEDC is sponsoring and making a brief presentation at the Bisnow Dallas Capital Markets Boom event on 8/25
- TEDC webinar on incentive analysis on 9/2
- Team Texas Global Logistics & Real Estate Workshop 9/2 – 9/3
- MEDC will exhibit at the annual NTCAR Expo on 9/2
- DRC Local Brokers Day on 9/18
- IAMC Fall Forum in Cleveland 9/25 – 9/30