

After a few last-minute cancellations, five site consultants attended our familiarization tour last week. The weather did not cooperate for the helicopter tour, but the consultants were pleased with the trip and all agreed it was productive. We had an excellent turnout for Wednesday's dinner. Mr. Clark represented the MEDC board and we had the Mayor, his wife, all but one city council member, and Mr. Muehlenbeck in attendance. Several consultants mentioned more than once they were impressed the City Manager and all but one City Council member attended. I am continuing to work with Project Little Bites to land them in McKinney.

Business Development Activities:

- I attended the McKinney Young Professionals networking event 2/16
- John, Madison, and I had lunch with Blount Fine Foods on 2/17
- Conference call with site consultant on 2/17
- Attended Dallas Regional Chamber Local Brokers' Day in Dallas on 2/19
- Attended a small business financing/underwriting workshop in Bastrop on 2/24
- Attended the TEDC Winter Conference in Bastrop 2/24-2/26
- Conference call with site consultant on 2/29
- Conference call with site consultant on 3/1
- Conference call with site consultant on 3/3
- Met with brokers and a developer about an industrial project in McKinney on 3/8
- Hosted Site Consultant Fam Tour 3/8-3/10
- Attended IAMC Spring Forum in New Orleans 3/13-3/16

Projects:

Project Kringle legal documents are ready to go as soon as the project provides an estimated CO date. An offer letter has been presented to Project Little Bites and they are conducting due diligence on our site.

Upcoming Activities:

- SEDC Meet the Consultants event – 3/29-3/31
- Bisnow Platinum Corridor Event – 3/31
- Dallas Regional Chamber Chicago marketing trip – 4/5-4/8
- TEDC Sales Tax Workshop in Tyler – 4/8
- Area Development Advanced Technology Forum – 4/24-4/26