

New project activity was steady this month. I traveled to Atlanta, GA, and Greenville, SC, as part of the Dallas Regional Chamber's DFW Marketing team. We had very productive meetings with top site consultants in the area. Other communities represented on the trip included Frisco, Denton, Rockwall, and Alvarado.

The Bisnow Dallas 2016: Economic Outlook event will be held at the Sheraton Hotel in Dallas on the morning of Tuesday, December 1st. Economist Dr. Mark Dotzour will be speaking, and I encourage any interested board members to attend. Dr. Dotzour is a very engaging and highly sought-after speaker. There will be networking opportunities with local brokers and commercial real estate professionals that regularly attend Bisnow events.

Business Development Activities:

- I attended McKinney Young Professionals (MYP) after hours networking event 10/20
- John and I met with Project Cumulonimbus on 10/21
- I attended the Bisnow DFW Construction and Development event on 10/27
- I had a conference call with Project Spider on 10/28
- I had a conference call with Project Eddie on 10/28
- I met with a labor analysis firm to discuss their offerings on 10/29
- I attended the DRC DFW Marketing Team trip to Atlanta, GA, and Greenville, SC, 11/3 – 11/6
- I spoke at the Ebby Halliday Collin County Top Producers luncheon on 11/9
- I attended the Bisnow DFW Office Boom and Creative Revolution event on 11/10
- I had a conference call with the CFO of Project Home on 11/11
- I attended the Team Texas Site Consultants' Day in Dallas 11/16 – 11/17

Projects:

Project details will be discussed in executive session.

Upcoming Activities:

- Bisnow Dallas 2016: Economic Outlook in Dallas on 12/1
- Area Development Consultant's Forum in Orlando 12/6 – 12/8
- DRC DFW Marketing Team trip to Southern California 12/9 – 12/12