## Chad Walker Director of Business Development February 2016



New project activity picked up considerably since our last meeting. One project made a site visit, and another will be here this week. Eight site consultants have committed to attending our familiarization tour next month. Details will be coming soon on opportunities for the board to participate in the event and interact with the consultants. I had eight phone calls with site consultants that could not attend the tour in March but wanted to know more about McKinney.

## **Business Development Activities:**

- TEDC's "State Financing Options for Economic Development" webinar on 1/20
- Conference call with Project Aqua Teen on 1/21
- Project Little Bites site visit on 1/27
- Chamber quarterly luncheon on 1/28
- Impact Data Source training on 2/2
- Attended Dallas Regional Chamber's annual meeting In Dallas on 2/3
- Met with local business on 2/3
- Conference call with Project Lombardi on 2/4
- CoreNet | NAIOP | Dallas CREW mixer event in Dallas on 2/4
- MYP Afterhours networking event on 2/9
- John and I met with Genesee & Wyoming Railroad representatives on 2/11
- John and I met with Blount Fine Foods on 2/11

## **Projects:**

Project Kringle submitted a signed offer letter last week, and Mr. Houser is now working on the legal documents. Ongoing project details will be discussed in executive session.

## **Upcoming Activities:**

- Project Aqua Teen site visit 2/18
- Dallas Regional Chamber Local Brokers' Day 2/19
- TEDC Winter Conference 2/24-2/26
- Site Selector fam tour 3/9-3/10
- IAMC Spring Forum 3/13-3/16
- SEDC Meet the Consultants 3/29-3/31
- Bisnow Platinum Corridor Event 3/31