# McKINNEY COMMUNITY DEVELOPMENT CORPORATION Project Grant Application

Fiscal Year 2021

Applications must be completed in full, using this form, and received by MCDC, via email or on a thumb drive. Contact us to discuss your plans and schedule a meeting with the Projects Subcommittee prior to completing the application.

Please submit application, including all supporting documentation, via email or on a thumb drive for consideration by the MCDC to:

McKinney Community Development Corporation 5900 S. Lake Forest Blvd., Suite 110 McKinney, TX 75070

Attn: Cindy Schneible (<u>cschneible@mckinneycdc.org</u>)

### **2021 Project Grant Application Schedule**

Application Deadline	Presentation to MCDC Board	Board Vote and Award Notification
Cycle I: December 30, 2020	January 28, 2021	February 25, 2021
Cycle II: March 31, 2021	April 22, 2021	May 27, 2021
Cycle III: June 30, 2021	July 22, 2021	August 26, 2021

#### **APPLICATION**

**Project Grants** support for projects eligible for consideration under Sections 501 and 505 of the Texas Local Government Code. These include:

- Projects Related to the Creation or Retention of Primary Jobs
- Infrastructure Improvement Projects Necessary to Develop New or Expanded Business Enterprises
- Public Parks and Open Space Improvements
- Projects Related to Recreational or Community (city/public access) Facilities
- Professional and Amateur Sports and Athletic Facilities, including Children's Sports
- Entertainment, Tourist and Convention Facilities
- Projects Related to Low Income Housing
- Mass Transit-Related Facilities (facilities and/or equipment)
- Airport Facilities

#### McKinney Community Development Corporation - Overview

In 1996 McKinney voters approved the creation of a 4B (now Type B) sales tax corporation to support community and economic development projects and initiatives to enhance quality of life improvements and economic growth for McKinney residents. MCDC receives revenue from a half-cent sales tax and awards grant funds for projects, promotional activities and community events that showcase the City of McKinney and support business development and tourism.

Guided by a City Council-appointed board of seven McKinney residents, the impact of investments made by MCDC can be seen throughout the community.

Projects eligible for funding are authorized under The Development Corporation Act and Chapters 501 to 505 of the Texas Local Government Code.

#### McKinney Community Development Corporation – Mission

To proactively work, in partnership with others, to promote and fund community, cultural and economic development projects that maintain and enhance the quality of life in McKinney and contribute to business development.

#### **Guiding Principles:**

- Serve ethically and with integrity
- Provide responsible stewardship
- Embrace our role and responsibility
- Honor the past provide innovative leadership for the future
- Make strategic and transparent decisions that best serve the community

### McKinney Community Development Corporation - Goals

- Ensure application/project eligibility for MCDC consideration under Sections 501 to 505 of the Texas Local Government Code (see information below)
- Meet citizen needs for quality of life improvements, business development and sustainable economic growth for residents in the City of McKinney
- Provide support for cultural, sports, fitness, entertainment, community projects and events that attract
  resident and visitor participation and contribute to quality of life, business development and increased
  McKinney sales tax revenue
- Highlight and promote McKinney as a unique destination for residents and visitors alike
- Demonstrate informed financial planning addressing long-term costs, budget consequences and sustainability of projects for which funding is requested
- Educate the community about the impact that local dining and shopping has on investment in quality of life improvements in McKinney

#### **General Guidelines**

- Applications must be completed in full, and provide all information requested, to be considered by the MCDC board.
- Applicant must have been in business (preferably within the City of McKinney) for a minimum of two (2) years. The MCDC board may waive this requirement for economic development projects.

#### **General Guidelines** - continued

- The land, building or facility where the proposed project will be located should be owned by the Applicant. However, if the Applicant does not own the land, written acknowledgement/approval from the property owner must be included with the application. The letter must document the property owner is aware of the proposed use of the property or facility; and the property owner has reviewed the project plan and application, approves and supports the efforts of the Applicant.
- **Preference may be given** to Applicants who have **not** received funding from MCDC within the previous 12-month period.
- Performance agreements are required for all approved grants.
- Funded Projects must be completed within one year of the date the grant is approved by the MCDC board, unless an exception is granted.
- Completed Project must be inspected for Code compliance.
- A signed Contractor's Sworn Statement and Waiver of Lien to Date form must be completed, notarized and provided to MCDC prior to receiving grant funds.
- Property owner will be responsible for maintaining the infrastructure improvements made with funding for ten (10) years.
- Grant recipients must maintain financial books and records of the funded project and of their operations
  as a whole for at least two years, should MCDC or the City of McKinney require an audit. The books and
  records must be available upon request, and create a clear audit trail documenting revenues and
  expenses of the funded project.
- Within 30 days of completion of the funded project, the grant recipient is required to submit a final report that includes detailed information on the activity; visual documentation of pre and post-project completion; and any outstanding receipts for expenditures included under the scope of the grant.
- Grant recipient must recognize McKinney Community Development Corporation as a sponsor/funder of the project improvements. MCDC will provide a logo for grant recipient use.

#### **Process**

The McKinney Community Development Corporation Board of Directors are responsible for reviewing and voting on applications for grant funding, in accordance with requirements of the Texas Local Government Code.

- A completed application form must be submitted to MCDC in accordance with the schedule outlined above.
- The application will be evaluated to determine eligibility for MCDC funding under State law.
- Once eligibility for consideration is confirmed, a public hearing will be conducted, during a regularly scheduled MCDC board meeting, on the grant application submitted.
- Prior to the public hearing, notice will be published and posted in accordance with the requirements of the Open Meetings Act and the Texas Local Government Code. The application, along with all documents/attachments will become public information once submitted to MCDC.
- Following the public hearing, grant requests will be referred to a subcommittee of the MCDC board for evaluation and recommendation of approval or denial to the full board.
- Board action on the grant application will be scheduled for the board meeting the month following the public hearing.

- If a grant is approved, a performance agreement will be drafted for execution between MCDC and applicant.
- Funds awarded for approved applications are provided on a reimbursement basis, following submission of receipts and documentation of payment for qualified expenditures.
- The final 20% of the award may be withheld until a final project report is submitted to MCDC and compliance with all requirements of the executed performance agreement are confirmed.

APPLICANT	INFORMATION		
INFO	RMATION ABOUT YOUR	ORGANIZATION	
Name:	The Heritage Guild of Collin	County	
Federal Tax I	.D.: 75-1602150		
Incorporation	Date: 1973		
Mailing Addre	ess: P.O. Box 583		
City McKinney	/	ST: TX	Zip: 75070
Phone: 972-5	62-8790 Fax: 972-562	2-8790 Email: Jaymie@	chestnutsquare.org
Website: ww	w.chestnutsquare.org		
Cell: 936-524	1-4743		
Check One:			
		rtnership So	le Proprietorship
X N	vernmental entity Ionprofit – 501(c) Attach a cop	by of IRS Determination Lette	r
☐ Ot	her		
PROJECT IN	IFORMATION:		
			_
	ess Name: Heritage Guild of		3
Location of Pr	roject: 315 S Chestnut Street		
Physical Addr	ess:		
City: McKinne	<sub>2</sub> y	ST: TX	Zip: 75069

Collin CAD Property ID:

Property Size:

acres

1140401-R-0941-008-0010-1

<ul><li>An</li><li>A i</li></ul>	A replacement/repair  A replacement/repair  X Yes  No  No  No  No  No  No  No  No  No  N						
PROPERTY OWNER INFORMATION (if different from Applicant info above):							
Name:							
Company:							
Mailing Addre	ss:						
City:		ST:	Zip:				
Phone		Fax:	Email:	Cell:			
DETAILED P	ROJECT INFORMAT	ION:					
Project Details and Proposed Use: Structural evaluation of the Dulaney Cottage, Dulaney House and Chapel. Exterior Painting, of the Dulaney House and Chapel. Siding, trim, windowsills & sashes, porches, ramps and handrail repair/replacement as needed.							
Estimated Dat	te of Project Completio	n: May 2021					
Days/Hours of Business Operation: Tues, Thurs, Fri, 9am – 3pm & Saturday, 8:30am-1:30pm							
Estimated Annual Taxable Sales: N/A							
Current Appraised Value of Property: N/A Estimated Appraised Value ( <i>Post-Improvement</i> ):							
Estimated Construction Cost for Total Project: \$46,250							
Total Estimated Cost for Project Improvements included in grant request: \$32,750							
Total Grant A	mount Requested: \$32	,750					
_	e requested from any	other City of McKinney	entity (e.g. TIRZ Gra	nt, City of McKinney 380, CDBG			
Grant)?	□Yes	⊠No					

If yes, please provide details and funding requested:

The 1916 Dulaney House was renovated in 2017 at a cost of \$243,000 with a grant of \$175,000 from MCDC. The original estimate did not include exterior paint, and although we had hoped to raise the funds to cover that, we were unable, as the contractor's figure was approximately \$50,000. Now, 3 years later, and one of only 2 buildings not painted in the last 6 years – it is in serious need of work, both for protection and aesthetics. As water is the biggest enemy of wood siding, we are looking to install gutters and downspouts, as well as a French drain, in addition to painting. Structural work may also be necessary.

The Dulaney House, the original purchase in 1974 of the Heritage Guild, is the cornerstone of Chestnut Square. Used for museum exhibits, tours, meetings, and open for rental for private parties, dinners, pop-up shops and corporate needs, it is well utilized, and well loved! It was the home of Lucy Field Dulaney, and later – until their deaths in the 1960's – her 2 children Corrinne Dulaney and Dr. Joseph Field Dulaney – when Chestnut Street was prominent and prestigious. Dr. Dulaney donated part of the homestead property to the city for the library, and was a well-known arborist and contributor to the beautification of the city.

The Dulaney Cottage, also renovated with MCDC's assistance in 2016, is showing signs of increased instability. The 3<sup>rd</sup> oldest house on the property, it was built in 3 sections and enclosed with exterior siding, but the 3 foundations were never joined properly.

The Foote Baptist Church, built in the early part of the 20<sup>th</sup> century, was moved in 1994 from Virginia Parkway, at the edge of Stonebridge Ranch, to begin a new life as the Chapel at Chestnut Square. The chapel is essential to our wedding business, which generates approximately 40% of our annual revenues. Repairing the bell tower and painting the chapel exterior is the first step in the expansion and renovation of our wedding facilities; the remainder is planned for later in the year.

As we are planning to mitigate any structural damage as best as we can, all 3 buildings may need a structural evaluation. If any permits are required, a structural engineer must submit a work plan and serve as project manager. If possible, we will do the leveling in house. It is labor intensive but can be done as a stop gap measure and we will monitor for the need of future professional work.

We will also provide labor for all of the siding, trim, windowsills & sashes, porches, ramps and handrail repair/replacement as needed. The in–kind labor will serve as our portion of the request. Mr. James West, Mr. Nathan Douglas and the Hands N Hammers volunteer group are all engaged in these projects.

## Has a request for grant funding been submitted to MCDC in the past?

	X Yes	∐ No	
	Date(s):		
Will t	he project be compet	ively bid?	
	☐ Yes	X□ No	
	We will use a painter w	o has proven to be cost effective, reliable & timely. He has a	nair

We will use a painter who has proven to be cost effective, reliable & timely. He has painted 3 othe structures on campus. Much of the labor, except in cases where professional expertise is required, is volunteer, serving as our portion of the project.

If yes, please attach bids for the project

Has a feasibility study or market analysis been completed for this proposed project? *If so, please attach a copy of the Executive Summary.* 

#### Additional Information – please attach the following

- Business plan
- Current financial report
- Audited financials for previous two years (if not available, please indicate why)
- Plat/map of property extending 200' beyond property in all directions (if applicable to your project)
- Detailed budget for the project
- Describe planned support activities; use; admission fees if applicable
- Timeline and schedule from design to completion
- Plans for future expansion/growth

#### **Acknowledgements**

#### If funding is approved by the MCDC board of directors, Applicant acknowledges the following:

- The Project for which financial assistance is sought will be administered by or under the supervision of the applying individual/company.
- All funds awarded will be used exclusively for the purpose described in this application.
- Applicant owns the land, building or facility where the proposed infrastructure improvements will be made.
  If the Applicant does not own the land, written acknowledgement/approval from the property owner must
  be included with the application. The letter must document the property owner is aware of the proposed
  improvements and use of the property or building; and the property owner has reviewed the project plan
  and application, approves and supports the efforts of the Applicant.
- MCDC will be recognized as a funder of the Project. Specifics to be agreed upon by applicant and MCDC and included in an executed performance agreement.
- Individual/company representative who has signed the application is authorized to submit the application.
- Applicant will comply with the Grant Guidelines in executing the Project for which funds were awarded.
- Funded Projects must be completed within one year of the date the grant is approved by the MCDC board, unless an exception is granted.
- Completed Project must be inspected for Code compliance.
- A signed Contractor's Sworn Statement and Waiver of Lien to Date form must be completed, notarized and provided to MCDC prior to receiving grant funds.
- Property owner will be responsible for maintaining the infrastructure improvements made with funding from Grant for ten (10) years.

#### **Acknowledgements** - continued

- A final report detailing the successful completion of the Project will be provided to MCDC no later than 30 days following completion of the Project.
- Grant funding is provided on a reimbursement basis subsequent to submission of a reimbursement request, with copies of invoices and paid receipts for qualified expenses.
- Up to 20% of the grant funds awarded may be withheld until a final report on completion of the Project is provided to MCDC.
- A performance agreement will be required and will contain a provision certifying that the applicant does
  not and will not knowingly employ an undocumented worker in accordance with Chapter 2264 of the
  Texas Government Code, as amended. Further, should the applicant be convicted of a violation under 8
  U.S.C. § 1324a(f), the applicant will be required to repay the amount of the public subsidy provided under
  the agreement plus interest, at an agreed to interest rate, not later than the 120<sup>th</sup> day after the date the
  MCDC notifies the applicant of the violation.

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BY SIGNING THIS APPLICATION, I CERTIFY THAT I AM THE LEGAL OWNER OF THE ABOVE REFERENCED PROPERTY OR THAT I AM AUTHORIZED TO REPRESENT AND ACT ON THE BEHALF OF THE OWNER OF THE ABOVE REFERENCED PROPERTY. I ALSO CERTIFY THAT ALL OF THE INFORMATION PROVIDED HEREON IS ACCURATE AND TRUE SO FAR AS I AM AWARE AND UNDERSTAND THAT I AM LEGALLY RESPONSIBLE FOR THE ACCURACY OF THIS APPLICATION. I FURTHER UNDERSTAND THAT I AM NOT GUARANTEED A GRANT.

Applicant's Signature  Jappine Ledizo	Property Owner's Signature
Signature	Signature
Jaymie Pedigo Printed Name	Printed Name
Dec 23,2020 Date	Date

INCOMPLETE APPLICATIONS, OR THOSE RECEIVED AFTER THE DEADLINE, WILL NOT BE CONSIDERED.

A FINAL REPORT IS TO BE PROVIDED TO MCDC WITHIN 30 DAYS OF THE COMPLETION OF THE PROJECT. FINAL PAYMENT OF FUNDING AWARDED WILL BE MADE UPON RECEIPT OF FINAL REPORT.

Sı	pri	ng	20	21	Pr	oi	iec	ts
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Location	Work	Funds	Contact	Cost Estimate
Faires House	Interior/Exterior	Insurance	Andy Marrufo	\$45,000
			James West	
Johnson *	Wallpaper	Self	<b>Bob Hutchings</b>	\$1,500
*	Mold Mitigation	Self	<b>Bob Hutchings</b>	\$1,000

<sup>\*</sup> Projects were to be done as part of 2020 renovation of Johnson House.

	GRAN	NT PR	<b>OJECTS</b>
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	Total			Total	\$46,250	\$13,500 <b>2</b> 9%	-	32,750 71%
Building	Subtotal				\$5,500	Self	MC	DC
		Back porch repair	Self	Bob Hutchings	\$1,000			
		Leveling	Self	Bob Hutchings	\$3,500	Estimate		
Cottage		Structual Inspection	MCDC	Douglas	\$1,000			
Building	Subtotal				\$18,500			
		Structural Inspection	MCDC	Douglas	\$1,500			
		Painting	MCDC	Rigo	\$8,500			
		Paint Prep	MCDC	Olsen	\$500			
		Bell Tower repair	MCDC	Estimate	\$5,000			
Chapel		Siding/Wood repair	Self	Bob Hutchings	\$3,000			
Building	Subtotal				\$22,250			
		Leveling	Self	Bob Hutchings	\$5,000	Estimate		
		Structural Inspection	MCDC	Douglas	\$1,500			
		Gutters	MCDC	Riddle Brothers	\$4,000			
		Painting	MCDC	Rigo	\$10,000			
		Paint Prep	MCDC	Olsen	\$750			
Dulaney H	louse	Siding/Wood repair	Self	Bob Hutchings	\$1,000			
GRAINT PR	COLCIO							

Heritage Village - Chest	nut Square	Class Term	Term	2 Phone	Email	Postion	Address
<b>Executive Director</b>	Jaymie Pedigo			936-524-4743	jaymie@chestnutsquare.org		
Chairman	Brian Medina	2019 2022		972-754-0062	brian@selfopportunity.com	Self Opportunity	
Treasurer & past Chair	Jennifer Cobb	2017 2020	2023	469-452-2852	jennifer@cobbcpa.net	CPA	
Secretary	David Clarke	2018 2021		214-213-7990	DClarke@restl.com	S&B Infrasturcture	9
Vice Chairman	Sandi Dinehart	2018 2021		972-832-0843	Sandi.Dinehart@edwardjones.com	<b>Edward Jones</b>	
Marketing & Developm	e Lori Geer	2020 2023		214-675-0645	lgeer@caccollincounty.org	Child Advocacy Ce	enter
	Emil Dahl	2018 2021		972-802-1351	edoitall@hotmail.com	Raytheon	
	Mark Doty	2020 2024		214-533-9647	mdoty@mckinneytexas.org	City Planning Dept	t.
	Nick Keim	2020 2024		469-215-3553	nick@theceltmckinney.com	Manager at the Co	elt
	Jennifer Druckamiller	2020 2024		214-551-1727	jennifer@norwex.com	Community Volun	teer

#### LinkedIn profile

https://www.linkedin.com/in/jaymie-p-15357942/

https://www.linkedin.com/in/brianmedina/

https://www.linkedin.com/in/jennifer-cobb-8a439b47/

https://www.linkedin.com/in/dave-clarke-p-e-3b328212/

https://www.linkedin.com/in/sandi-dinehart-8723915/

https://www.linkedin.com/in/lori-geer-ba1b312a/

https://www.linkedin.com/in/emil-dahl-3519a88/

### undefined

### **BALANCE SHEET**

As of October 31, 2020

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	\$94,515.12
Accounts Receivable	\$2,285.00
Other Current Assets	\$1,237.10
Total Current Assets	\$98,037.22
Fixed Assets	\$1,873,745.29
TOTAL ASSETS	\$1,971,782.51
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Credit Cards	\$1,602.34
Other Current Liabilities	
24450 Wedding Damage Deposit	9,250.00
24500 Deferred Income Billings	
24510 Weddings	63,093.30
24520 Building Rentals	200.00
Total 24500 Deferred Income Billings	63,293.30
27000 Notes Payable	29,000.00
Accrued Expenses	2,357.65
Total Other Current Liabilities	\$103,900.95
Total Current Liabilities	\$105,503.29
Total Liabilities	\$105,503.29
Equity	
30000 Unrestricted Fund Balance	1,882,559.17
Net Income	-16,279.95
Total Equity	\$1,866,279.22
TOTAL LIABILITIES AND EQUITY	\$1,971,782.51

	2021
Ordinary Income/Expense	
Income	
41000 · Direct Public Support	
41010 · Membership Dues	2000
41020 · Donations, General Public	9450
41030 · Corporate Contributions	15000
Corporate Memberships	0
41050 · Special Purpose Gifts	5000
41060 · McKinney Heritage Membership	
Total 41000 · Direct Public Support	31450
42000 ⋅ Program Revenues	
42010 · Farmers' Market	50000
42020 · Tour de Coop	0
42030 · Merchandise Sales	1500
42040 · Education Programs	4500
42050 · Ghostly Haunting	4000
42070 · Prairie Camps	12000
42080 · Public Village Tour	2000
42090 · Tea & Tour	3500
42100 · Trolley Tour	1500
Total 42000 · Program Revenues	79000
42500 · Event & Fundraising Revenues	
42520 · Farm to Table Dinner	24000
42540 · Fashion Show	0
42550 Ghost Walk	7500
42560 · Holiday Home Tour	35000
42570 ⋅ Ice Cream Crank Off	6500
42580 · Murder Mystery	5000
42699 · Other Event/Fund Raising Income	5000
Total 42500 · Event & Fundraising Revenues	83000
43000 · Facility Rentals	
43010 · Weddings	136000
43020 ⋅ Rentals	6500
Corp Rentals	2500
Total 43000 · Facility Rentals	145000
44000 · Other Operating Income	
44020 · Background Check Fees	
44040 · Miscellaneous Revenue	
Total 44000 · Other Operating Income	250
45000 · Investments	
45030 ⋅ Interest-Savings, Short-term CD	
Total 45000 · Investments	
Total Income	
Gross Profit	338700

Expense

61100 · Wedding Expenses		
61110 · Wedding Costs	Cleaning & linens	
61100 · Wedding Expenses - Other		
Total 61100 · Wedding Expenses		12000
61200 · Programming Expenses		12000
61210 · Farmers' Market Costs	MJ & Staff	13000
61220 · Tour de Coup Costs		
61230 · Merchandise Costs		250
61240 · Educational Programs Costs		1000
61270 · Tour & Tea Costs		1200
Trolley Tour Costs		500
61290 · Prairie Camp Costs	Incl camp staff	1800
61200 · Programming Expenses - Other		50
Total 61200 · Programming Expenses		17800
61400 · Events & Fundraising Expenses		
61420 · Farm to Table Dinner Costs		10000
61440 · Fashion Show Costs		0
61450 · Ghost Walk Costs		350
61460 · Holiday Home Tour Costs		4000
61470 · Ice Cream Crank Off Costs		3500
61480 · Murder Mystery Costs		1100
61599 · Other Event Costs		500
61400 · Events & Fundraising Exp - Other		
Total 61400 · Events & Fundraising Expenses		19450
61600 · Business Expenses		
61610 · Advertising, PR & Marketing		10000
61660 · Rentals (Administrative)		0
61670 · Volunteer Relations		500
61680 · Staff Relations		500
Total 61600 · Business Expenses		11500
61700 · Outside Services		
acct		1500
61730 ⋅ Fundraising Expenses		500
61740 · Outside Contract Services	Bookeeping, Marketing	16200
Total 61700 · Outside Services		18200
62000 · Facilities and Equipment		
62010 · Building and Equip Maintenance		
62011 · Yard		6500
62012 · Structures & Equipment		9400
62013 · Cleaning & Maint Supplies	Maintenance staff	8000
62010 · Building & Equip Maint - Other	Facilities staff	2400
Total 62010 · Building and Equip Maint	SUB	
62020 · Curation	-	500
62030 · Equip Rental & Maintenance		0
62050 · Property Insurance		18500
62060 · Utilities		23000

62000 · Facilities and Equipment - Other		
Total 62000 · Facilities and Equipment	тот	68300
63000 · Office Operations		
63010 · Books, Subscriptions, Reference		100
63020 ⋅ Postage, Mailing Service		250
63025 · Printing and Copying		5000
63030 ⋅ Supplies		750
63035 · Telephone, Telecommunications		3500
63040 · IT Expense		6500
Total 63000 · Office Operations		16100
64000 · Other Administrative Expenses		
CC Interest		500
64015 · Bank Service Charges		150
64020 · Credit Card Fees		7000
64035 ⋅ Insurance, Liability, D & O		1550
64055 · Memberships & Dues		500
64099 · Other Admin Expenses		
Total 64000 · Other Administrative Expenses		9700
65000 ⋅ Payroll Expenses		
65010 ⋅ Salaries, Staff		104750
65020 · Salaries, Contract Employees		
65030 · Salaries, Wedding Coordinator		45000
wedding asst		2000
65040 · Payroll Taxes		12000
65050 · Payroll Processing Costs		2400
Total 65000 · Payroll Expenses		166150
67000 · Travel Expenses		
67010 · Conferences & Meetings		
Total 67000 · Travel Expenses		
Total Expense		338700
Ordinary Income		

# The Heritage Guild of Collin County

BUDGET VS. ACTUALS: FY 2020 - FY20 P&L

January - October, 2020

		TOTAL		
	ACTUAL	BUDGET	OVER BUDGET	
Income				
40000 Grants	68,052.80	67,052.80	1,000.00	
41000 Direct Public Support	44,726.22	46,435.22	-1,709.00	
42000 Program Revenues				
42010 Farmers' Market	36,745.53	32,017.03	4,728.50	
42030 Merchandise Sales	2,753.00	2,405.00	348.00	
42040 Education Programs	1,395.17	1,413.00	-17.83	
42050 Ghostly Haunting	3,772.55	1,910.15	1,862.40	
42070 Prairie Camps	7,879.56	6,500.00	1,379.56	
42080 Public Village Tour	1,360.35	960.17	400.18	
42090 Tea & Tour	1,594.00	2,000.00	-406.00	
42100 Trolley Tour	68.07	0.00	68.07	
42199 Other Progam Revenues	535.32	128.00	407.32	
Total 42000 Program Revenues	56,103.55	47,333.35	8,770.20	
42500 Event & Fundraising Revenues				
42520 Farm to Table Dinner	9,190.00	9,190.00	0.00	
42550 Ghost Walk	240.00	4,000.00	-3,760.00	
42560 Holiday Home Tour	186.94	186.94	0.00	
42570 Ice Cream Crank Off	496.00	2,000.00	-1,504.00	
42580 Murder Mystery	6,239.60	5,500.88	738.72	
42699 Other Event/Fund Raising Income	325.00	555.00	-230.00	
Total 42500 Event & Fundraising Revenues	16,677.54	21,432.82	-4,755.28	
43000 Facility Rentals				
43010 Weddings	87,500.00	104,150.00	-16,650.00	
43020 Rentals	2,475.00	2,000.00	475.00	
Total 43000 Facility Rentals	89,975.00	106,150.00	-16,175.00	
44000 Other Operating Income	191.26	-19.85	211.11	
45000 Investments	83.23	33.08	50.15	
Total Income	\$275,809.60	\$288,417.42	\$ -12,607.82	
GROSS PROFIT	\$275,809.60	\$288,417.42	\$ -12,607.82	
Expenses				
61100 Wedding Expenses	6,951.94	5,954.73	997.21	
61200 Programming Expenses				
61210 Farmers' Market Costs	6,201.39	9,923.85	-3,722.46	
61230 Merchandise Costs	2,353.94	1,500.00	853.94	
61240 Educational Programs Costs	842.05	750.00	92.05	
61265 Pumpkin Patch & Farm Days Costs	-93.80	-93.80	0.00	
61270 Tour & Tea Costs	607.23	800.00	-192.77	
61280 Trolley Tour Costs	826.00	826.00	0.00	
61290 Prairie Camp Costs	1,770.37	1,500.00	270.37	
Total 61200 Programming Expenses	12,507.18	15,206.05	-2,698.87	
61400 Events & Fundraising Expenses	•		•	

# The Heritage Guild of Collin County

BUDGET VS. ACTUALS: FY 2020 - FY20 P&L January - October, 2020

	TOTAL		
	ACTUAL	BUDGET	OVER BUDGET
61420 Farm to Table Dinner Costs	1,061.15	1,200.00	-138.85
61450 Ghost Walk Costs	346.07	350.00	-3.93
61460 Holiday Home Tour Costs	1,331.78	2,183.65	-851.87
61470 Ice Cream Crank Off Costs	564.74	350.00	214.74
61480 Murder Mystery Costs	1,714.75	2,375.00	-660.25
Total 61400 Events & Fundraising Expenses	5,018.49	6,458.65	-1,440.16
61600 Business Expenses	20,077.65	17,511.76	2,565.89
61700 Outside Services			
61730 Fundraising Expenses	2,900.00		2,900.00
61740 Outside Contract Services	15,326.22	14,775.00	551.22
Total 61700 Outside Services	18,226.22	14,775.00	3,451.22
62000 Facilities and Equipment	99,237.20	93,719.61	5,517.59
63000 Office Operations	16,000.63	16,157.02	-156.39
64000 Other Administrative Expenses	9,391.58	8,594.04	797.54
65000 Payroll Expenses	104,477.80	120,141.33	-15,663.53
67000 Travel Expenses	125.00	125.00	0.00
Sales Tax	75.86	75.86	0.00
Total Expenses	\$292,089.55	\$298,719.05	\$ -6,629.50
NET OPERATING INCOME	\$ -16,279.95	\$ -10,301.63	\$ -5,978.32
NET INCOME	\$ -16,279.95	\$ -10,301.63	\$ -5,978.32

Internal Revenue Service

Department of the Treasury

District Director -

Heritage Guild of Collin County Texas 909 West Howell Mckinney, TX 75069

Person to Contact.

ECMF Tax Examiner
Telephone Number

214-767-1766 Heier Heply 10

RM:CS8: 1200 DAL Date NGV 20 1985

트로야: 75-1602150

#### · Gentlemen:

Our records show that Heritage Guild of Collin County Texas

is exempt from Federal Income Tax under Section

501(c)(3) of the Internal Revenue Code. This exemption was granted

September, 1979, and remains in full force and effect. Contributions to your organization are deductible in the manner and to the extent provided by Section 170 of the Code.

We have classified your organization as one that is not a private foundation within the meaning of Section 509(a) of the internal  $\frac{1}{10}$  (b)(1)(A)(vi)

If we may be of further assistance, please contact the person whose name and telephone number are shown above.

Sincerely yours,

Tax Examiner