McKinney Convention & Visitors Bureau

Summary Operating Statement November 2015 (17% of FY Complete)

| | | | | | | | | Monthly (| Comparison | | YTD Comparison | | | |
|---------------------------------------|----------------|-------------------|-------------------|------------|-----------|---------------------|--------------------|-------------------|------------|---------------------|----------------|-----------|-----|---------------|
| Revenues | FY16 Budget | Monthly Actual | | YTD Actual | | Remaining Budget | Budget Received | Monthly Budget | | Monthly Variance | YT | D Budget | YTI |) Variance |
| Transfers from Hotel/Motel Fund* | \$ 456,270 | \$ | 38,023 | \$ | 76,045 | \$ 380,225 | 16.7% | \$ 38,023 | \$ | - (20) | \$ | 76,045 | \$ | - (55) |
| Interest Income MCVB Store Revenue | 480 3,000 | | 12 227 | | 25 227 | 455 2,773 | 5.2% | 40 250 | | (28) (23) | | 80 500 | | (55) (273) |
| Total Revenues | \$ 459,750 | \$ | 38,262 | \$ | 76,297 | \$ 383,453 | 16.6% | \$ 38,313 | \$ | (51) | \$ | 76,625 | \$ | (328) |
| Expenses | FY16 Budget | | Monthly Actual | Υ | TD Actual | Remaining Budget | Budget Spent | Monthly Budget | | Monthly Variance | YT | D Budget | YTI |) Variance |
| MCVB Operations | | | | | | | | | | | | | | |
| Personnel Expense | \$ 290,821 | \$ | 20,269 | \$ | 42,141 | \$ 248,680 | 14.5% | \$ 24,235 | \$ | 3,966 | \$ | 48,470 | \$ | 6,329 |
| Supplies Expense | 13,590 | | 4,534 | | 4,570 | 9,020 | 33.6% | 1,133 | | (3,402) | | 2,265 | | (2,305) |
| Maintenance Expense | 8,928 | | - | | - | 8,928 | 0.0% | 744 | | 744 | | 1,488 | | 1,488 |
| Services/Sundry Expense | 234,464 | | 7,666 | | 78,003 | 156,461 | 33.3% | 19,539 | | 11,873 | | 39,077 | | (38,926) |
| Total Expenses | \$ 547,803 | \$ | 32,470 | \$ | 124,714 | \$ 423,089 | 23% | \$ 45,650 | \$ | 13,181 | \$ | 91,301 | \$ | (33,414) |
| Net | \$ (88,053) | \$ | 5,792 | \$ | (48,417) | | | \$ (7,338) | \$ | 13,130 | \$ | (14,676) | \$ | (33,742) |
| FV4/ Denimaina Fund Delence | ¢ 477 (04 | | | | | | | | | | | | | |

FY16 Beginning Fund Balance \$ 177,601 Add FY16 Budgeted Revenue 459,750 Less FY16 Budgeted Expenses (547,803) FY16 Projected Ending Fund Balance \$ 89,548

^{*}Hotel/Motel monthly transfers are based on budget of \$456,270 divided by 12 months.

McKinney Convention & Visitors Bureau

Balance Sheet

November 2015

| November 2015 | |
|---|------------------------|
| Assets Cash and Cash Equivalents Security Deposits | \$ 128,652 3,800 |
| Total Assets | \$ 132,452 |
| Liabilities Vouchers Payable | \$ 3,268 |
| Total Liabilities | \$ 3,268 |
| Fund Equity Reserve for Encumbrances Unreserved | \$ 50,026 79,158 |
| Total Fund Equity | \$ 129,184 |
| | |
| Total Liabilities and Equity | \$ 132,452 |

City of McKinney

Hotel Occupancy Tax Revenue November 2015

| Month Received | FY 2010 | FY 2011 | FY 2012 | FY 2013 | FY 2014 | FY 2015 | FY 2016 ** | Number of Entities |
|-------------------|-----------|-----------|-----------|-----------|-----------|-------------|------------|-----------------------|
| October | \$45,706 | \$46,013 | \$52,721 | \$53,586 | \$62,977 | \$69,433 | \$121,725 | 21 |
| November | 39,416 | 41,606 | 43,193 | 48,111 | 53,880 | 64,494 | | |
| December | 40,504 | 39,160 | 43,122 | 45,567 | 60,059 | 59,432 | | |
| January | 33,955 | 34,680 | 36,933 | 45,772 | 58,819 | 59,241 | | |
| February | 32,809 | 40,974 | 39,767 | 43,983 | 57,205 | 54,793 | | |
| March | 41,729 | 50,046 | 47,986 | 50,019 | 71,335 | 77,735 | | |
| April | 36,928 | 47,012 | 44,458 | 47,055 | 69,244 | 89,953 | | |
| May | 45,318 | 50,637 | 53,703 | 50,234 | 73,039 | 85,809 | | |
| June | 52,460 | 61,941 | 65,144 | 67,720 | 75,506 | 115,036 | | |
| July | 44,999 | 53,876 | 54,047 | 60,893 | 73,777 | 115,619 | | |
| August | 42,197 | 49,432 | 48,178 | 55,858 | 70,616 | 110,410 | | |
| September | 40,327 | 50,533 | 45,466 | 56,371 | 64,057 | 116,320 | | |
| Total | \$496,347 | \$565,910 | \$574,718 | \$625,169 | \$790,514 | \$1,018,275 | \$121,725 | |

** This is total amount paid to the city, excluding outstanding receivables.

Reporting will be a month behind. (Hotel tax due date is after month end close)

