

**COMBINED FINANCIAL ANALYSIS**  
**City of McKinney, TX**  
**2014**

<b>Bank Service Scores</b>	<b>753</b>	<b>909</b>	<b>795</b>	<b>584</b>	<b>963</b>
----------------------------	------------	------------	------------	------------	------------

	<u>American National</u>	<u>JPMorgan</u>	<u>Legacy</u>	<u>Prosperity</u>	<u>Wells Fargo</u>
<b>Proposed Bank Fees/Mo</b>	4,855	7,785	368	55	3,794
	includes one-time \$875 1st yr				
<b>Incentive Impact</b>					
Scanner cost	800	3,200	3,200		
Direct Credit		5,000			5,000
Total Incentive Value	800	8,200	3,200	0	5,000
Per year cost					
1st year	58,335	38,510	1,210	660	29,146
2nd year	58,260	93,420	4,410	660	37,941
3rd year	58,260	93,420	4,410	660	41,735
4th year	58,260	93,420	4,410	660	45,529
5th year	58,260	93,420	4,410	660	45,529
Avg Mo Cost (over 5 years)	4,856	6,870	314	55	3,331

<b>Rates</b>					
ECR	0.30%	0.30%	0.25%	0.30%	0.50%
Interest Bearing	0.20%	0.07%	0.10%	0.25%	0.05%
Money Market Account	0.20%	0.15%	0.00%	0.25%	0.02%
Sweeps	0.01%	0.05%	0.00%	0.00%	0.01%
Avg Balance Interest Bearing	28,768,000	28,768,000	28,768,000	28,768,000	28,768,000
Total Balance	28,768,000	28,768,000	28,768,000	28,768,000	28,768,000

<b>Compensating Balance Basis</b>					
	no fee with \$18mm balance				
Mo. Comp Balance Req.	18,000,000	27,479,189	1,508,000	220,000	7,995,148
Balance Avail for Invest	10,768,000	1,288,811	27,260,000	28,548,000	20,772,852
Earnings in Interest Bearing Accts	1,795	75	2,272	5,948	866

<b>Fee Basis</b>					
Fee per Month	4,856	6,870	314	55	3,331
Earnings in Interest Bearing per Month	4,794	1,678	2,397	5,993	1,199
Earnings if placed in MMA	4,794	3,595	0	5,993	479
Earnings with half IB and half MMA	4,795	2,637	1,199	5,993	839

<i>Incentives Offered</i>	<p><i>floor of 0.30% ECR</i></p> <p><i>floor of IB0.20% Public Money Market rate plus 0.15% one safe deposit box</i></p> <p><i>No fees with \$18mm balance plus excess at IB rate</i></p> <p><i>Public Fund Money Market</i></p> <p><i>rate is set by ANB</i></p> <p><i>waiver of fees does <u>NOT</u> cover Purchase cards, payroll cards or Merchant services</i></p> <p><i>one remote scanner</i></p>	<p><i>6 months AA waived 1srmos</i></p> <p><i>4 scanners</i></p> <p><i>initial setup of supplies (checkstock,bags,stamps)</i></p>	<p><i>providing "needed scanners" safekeeping will be charged in AA however</i></p> <p><i>Charging safekeeping thru TIB which has to be by AA</i></p>	<p><i>IB floor rate of 0.25%</i></p> <p><i>MMA floor rate of 0.25%</i></p> <p><i>no other incentives</i></p>	<p><i>ECR floor of 0.50%</i></p> <p><i>all set up fees 1st yr waived</i></p> <p><i>3 mos AA 1st year</i></p> <p><i>2 months AA for 2nd yr</i></p> <p><i>1 month AA in 3rd year</i></p> <p><i>supplies allowance \$5,000</i></p> <p><i>Govt Adv Checking at 0.05%&lt;\$20mm</i></p> <p><i>Govt Adv Checking at 0.02%&gt;\$20mm</i></p>
---------------------------	--	---	---	--	---

**COMBINED FINANCIAL ANALYSIS**  
**City of McKinney, TX**  
**BEST AND FINAL REVIEW**

<b>Bank Service Scores</b>	<b>753</b>	<b>753</b>	<b>753</b>	<b>753</b>	<b>963</b>
----------------------------	------------	------------	------------	------------	------------

	<u>American National</u> <b>Option 1</b>	<u>American National</u> <b>Option 2</b>	<u>American National</u> <b>Option 3</b>	<u>American National</u> <b>Option 4</b>	<u>Wells Fargo</u>
<b>Proposed Bank Fees/Mo</b>	4,855	4,855	4,855	4,855	3,794
	includes one-time \$875 1st yr				
<b>Incentive Impact</b>					
Scanner cost					
Direct Credit					5,000
Total Incentive Value	0	0	0	0	5,000
Per year cost					
1st year	59,135	59,135	52,135	52,135	29,146
2nd year	58,260	58,260	52,260	52,260	37,941
3rd year	58,260	58,260	52,260	52,260	41,735
4th year	58,260	58,260	58,260	58,260	45,529
5th year	58,260	58,260	58,260	58,260	45,529
Avg Mo Cost (over 3 years)	4,879	4,879	4,352	4,352	3,023
Avg Mo Cost (over 5 years)	4,870	4,870	4,553	4,553	3,331

<b>Rates</b>					
ECR	0.30%	0.30%	0.28%	0.30%	0.50%
Interest Bearing	0.20%	0.20%	0.20%	0.20%	0.05%
Money Market Account	0.20%	0.20%	0.20%	0.20%	0.02%
Sweeps	0.01%	0.01%	0.01%	0.01%	0.01%
Avg Balance Interest Bearing	25,000,000	25,000,000	25,000,000	25,000,000	25,000,000
Total Balance	25,000,000	25,000,000	25,000,000	25,000,000	25,000,000

<b>Compensating Balance Basis</b>					
		<i>Balance set at \$18 million</i>		<i>Balance set at \$19million</i>	
Mo. Comp Balance Req.	19,478,347	18,000,000	19,512,500	19,000,000	7,995,148
Balance Avail for Invest	5,521,653	7,000,000	5,487,500	6,000,000	17,004,852
Earnings in Interest Bearing Accts	920	1,167	915	1,000	709

<b>Fee Basis</b>					
Fee per Month	4,870	4,870	4,553	4,553	3,331
Earnings in Interest Bearing per Month	4,166	4,166	4,166		1,042

**COMBINED FINANCIAL ANALYSIS**  
**City of McKinney, TX**  
**BEST AND FINAL REVIEW**

<b>Bank Service Scores</b>	<b>753</b>	<b>753</b>	<b>753</b>	<b>753</b>	<b>963</b>
----------------------------	------------	------------	------------	------------	------------

	<u>American National</u> <b>Option 1</b>	<u>American National</u> <b>Option 2</b>	<u>American National</u> <b>Option 3</b>	<u>American National</u> <b>Option 4</b>	<u>Wells Fargo</u>
<i>Incentives Offered</i>	<p><i>floor of 0.30% ECR</i></p> <p><i>floor of IB0.20%</i></p> <p><i>Public Money Market rate</i></p> <p><i>plus 0.15%</i></p> <p><i>one safe deposit box</i></p> <p><i>No fees with \$18mm balance</i></p> <p><i>plus excess at IB rate</i></p> <p><i>Public Fund Money Market</i></p> <p><i>rate is set by ANB</i></p> <p><i>waiver of fees does <u>NOT</u> cover</i></p> <p><i>Purchase cards, payroll cards</i></p> <p><i>or Merchant services</i></p> <p><i>one remote scanner</i></p>		<p><i>annual reductions included</i></p> <p><i>from B&amp;F</i></p>	<p><i>annual reductions included</i></p> <p><i>from B&amp;F</i></p>	<p><i>ECR floor of 0.50%</i></p> <p><i>all set up fees 1st yr waived</i></p> <p><i>3 mos AA 1st year</i></p> <p><i>2 months AA for 2nd yr</i></p> <p><i>1 month AA in 3rd year</i></p> <p><i>supplies allowance \$5,000</i></p> <p><i>Govt Adv Checking at</i></p> <p><i>0.05%&lt;\$20mm</i></p> <p><i>Govt Adv Checking at</i></p> <p><i>0.02%&gt;\$20mm</i></p> <p><i>waives all set up fees incurred</i></p> <p><i>in first year</i></p>