## McKinney Convention \& Visitors Bureau

## Summary Operating Statement

December 2015 ( $25 \%$ of FY Complete)

| Revenues | FY16 <br> Budget |  | Monthly Actual |  | YTD Actual |  | RemainingBudget |  | Budget Received | Monthly Comparison |  |  |  | YTD Comparison |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Monthly Budget | Monthly Variance |  | YTD Budget |  | YTD Variance |  |
| Transfers from Hotel/Motel Fund* | \$ | 456,270 |  |  | \$ | 38,023 |  |  | \$ | 114,068 | \$ | 342,203 | 25.0\% | \$ | 38,023 | \$ | - | \$ | 114,068 | \$ | - |
| Interest Income |  | 480 |  | 11 |  |  |  | 36 |  |  | 444 | 7.5\% |  | 40 |  | (29) |  | 120 |  | (84) |
| MCVB Store Revenue |  | 3,000 |  | 196 |  | 424 |  | 2,576 |  |  | 250 |  | (54) |  | 750 |  | (326) |
| Total Revenues |  | 459,750 | \$ | 38,230 | \$ | 114,527 |  | 345,223 | 24.9\% | \$ | 38,313 | \$ | (83) | \$ | 114,938 | \$ | (410) |
| Expenses |  | FY16 Budget |  | Monthly Actual |  | D Actual |  | maining Budget | Budget Spent |  | onthly udget |  | thly ance |  | Budget |  | Variance |
| MCVB Operations |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Personnel Expense | \$ | 290,821 | \$ | 27,433 | \$ | 69,574 | \$ | 221,247 | 23.9\% | \$ | 24,235 | \$ | $(3,198)$ | \$ | 72,705 | \$ | 3,131 |
| Supplies Expense |  | 13,590 |  | 457 |  | 5,027 |  | 8,563 | 37.0\% |  | 1,133 |  | 676 |  | 3,398 |  | $(1,630)$ |
| Maintenance Expense |  | 19,928 |  | - |  |  |  | 19,928 | 0.0\% |  | 1,661 |  | 1,661 |  | 4,982 |  | 4,982 |
| Services/Sundry Expense |  | 234,464 |  | 8,408 |  | 86,411 |  | 148,053 | 36.9\% |  | 19,539 |  | 11,130 |  | 58,616 |  | $(27,795)$ |
| Total Expenses |  | 558,803 | \$ | 36,298 | \$ | 161,012 |  | 397,791 | 29\% | \$ | 46,567 | \$ | 10,269 | \$ | 139,701 | \$ | $(21,312)$ |
| Net | \$ | $(99,053)$ | \$ | 1,932 | \$ | $(46,485)$ |  |  |  | \$ | $(8,254)$ | \$ | 10,186 | \$ | $(24,763)$ | \$ | $(21,722)$ |


| FY16 Beginning Fund Balance | $\$ 177,601$ |
| :---: | :---: |
| Add FY16 Budgeted Revenue | 459,750 |
| Less FY16 Budgeted Expenses | $(558,803)$ |
| FY16 Projected Ending Fund Balance | $\$ 78,548$ |

*Hotel/Motel monthly transfers are based on budget of $\$ 456,270$ divided by 12 months.
McKinney Convention \& Visitors BureauBalance Sheet
December 2015
Assets
Cash and Cash Equivalents \$ 128,230
Security Deposits ..... 3,800
Total Assets ..... \$ 132,030
Liabilities
Vouchers Payable ..... \$ ..... 914
Total Liabilities ..... \$ 914
Fund Equity
Reserve for Encumbrances ..... \$ 46,531
Unreserved ..... 84,585

| Total Fund Equity | $\$$ | 131,116 |
| :--- | :---: | :---: |
| Total Liabilities and Equity | $\$$ | 132,030 |

City of McKinney
Hotel Occupancy Tax Revenue
December 2015

| Month Received | FY 2010 | FY 2011 | FY 2012 | FY 2013 | FY 2014 | FY 2015 | FY 2016 ** | Number of Entities |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Oct | \$45,706 | \$46,013 | \$52,721 | \$53,586 | \$62,977 | \$69,433 | \$121,725 | 21 |
| Nov | 39,416 | 41,606 | 43,193 | 48,111 | 53,880 | 64,494 | 104,470 | 19 |
| Dec | 40,504 | 39,160 | 43,122 | 45,567 | 60,059 | 59,432 |  |  |
| Jan | 33,955 | 34,680 | 36,933 | 45,772 | 58,819 | 59,241 |  |  |
| Feb | 32,809 | 40,974 | 39,767 | 43,983 | 57,205 | 54,793 |  |  |
| Mar | 41,729 | 50,046 | 47,986 | 50,019 | 71,335 | 77,735 |  |  |
| Apr | 36,928 | 47,012 | 44,458 | 47,055 | 69,244 | 89,953 |  |  |
| May | 45,318 | 50,637 | 53,703 | 50,234 | 73,039 | 85,809 |  |  |
| Jun | 52,460 | 61,941 | 65,144 | 67,720 | 75,506 | 115,036 |  |  |
| Jul | 44,999 | 53,876 | 54,047 | 60,893 | 73,777 | 115,619 |  |  |
| Aug | 42,197 | 49,432 | 48,178 | 55,858 | 70,616 | 110,410 |  |  |
| Sep | 40,327 | 50,533 | 45,466 | 56,371 | 64,057 | 116,320 |  |  |
| Total | \$496,347 | \$565,910 | \$574,718 | \$625,169 | \$790,514 | \$1,018,275 | \$226,195 |  |

** This is total amount paid to the city, excluding outstanding receivables. Reporting will be a month behind. (Hotel tax due date is after month end close)


