



22-36RFP - Broadband Network Deployment Scoring Summary

Active Submissions

	Total	A - Part 1- Community Broadband Infrastructure Base	A-1 - Plausibility and effectiveness of the Proposal for each of the four Parts of the RFP	A-2 - Completeness, overall professional organization, and quality of the response.	A-3 - Qualifications, experience, and past partnerships
Supplier	/ 490 pts	/ 100 pts	/ 40 pts	/ 15 pts	/ 20 pts
SiFi Networks	402.8	86.8	36.6	14.4	16.4



NextEra Energy Solutions	380.6	79.6	33.6	13.2	14.2
AT&T Corp	353.6	82.4	36	14	16.4

Eliminated Submissions

	A - Part 1- Community Broadband Infrastructure Base	A-1 - Plausibility and effectiveness of the Proposal for each of the four Parts of the RFP	A-2 - Completeness, overall professional organization, and quality of the response.	A-3 - Qualifications, experience, and past partnerships	A-4 - Intent, dedication, and experience in applying for broadband grant funding in partnership with the City
Supplier	/ 100 pts	/ 40 pts	/ 15 pts	/ 20 pts	/ 10 pts



Sprocket Networks	77.4	32.6	13.8	14	7
Innercity Fibernet	70	31.8	11.6	12.6	5.4
Digital Infrastructure Group	62.6	27	9.6	14	4
Allero Telecom	57.4	26.4	8.6	8.8	4.4
Underline	40.8	18.4	5	8.4	3.8
Charter Communications	19.2	6	4.6	6	0.6
Zayo Group LLC	18.6	8	2.2	4.8	1.8
Bearcom	0	0	0	0	0
B.D.A. Consulting Group	-	-	-	-	-



<p>A-4 - Intent, dedication, and experience in applying for broadband grant funding in partnership with the City</p>	<p>A-5 - Approach to the following principles: • Maximizing the appeal and value of the proposed partnership structure and relationship with the City • Willingness to facilitate last-mile service in identified regions and unserved areas of the City • Embracing the City of McKinney's ICT Guiding Principles (see Appendix B)</p>	<p>B - Part 2- City Facilities</p>	<p>B-1 - Plausibility and effectiveness of the Proposal for each of the four Parts of the RFP</p>	<p>B-2 - Completeness, overall professional organization, and quality of the response.</p>	<p>B-3 - Qualifications, experience, and past partnerships</p>
<p>/ 10 pts</p>	<p>/ 15 pts</p>	<p>/ 100 pts</p>	<p>/ 40 pts</p>	<p>/ 15 pts</p>	<p>/ 20 pts</p>
<p>7.8</p>	<p>11.6</p>	<p>79.6</p>	<p>35.4</p>	<p>14</p>	<p>13.2</p>



7.6	11	78	36.6	13.8	12.8
6.6	9.4	67	29.8	8.6	15

<p>A-5 - Approach to the following principles: • Maximizing the appeal and value of the proposed partnership structure and relationship with the City • Willingness to facilitate last-mile service in identified regions and unserved areas of the City • Embracing the City of McKinney's ICT Guiding Principles (see Appendix B)</p>	<p>B - Part 2- City Facilities</p>	<p>B-1 - Plausibility and effectiveness of the Proposal for each of the four Parts of the RFP</p>	<p>B-2 - Completeness, overall professional organization, and quality of the response.</p>	<p>B-3 - Qualifications, experience, and past partnerships</p>	<p>B-4 - Intent, dedication, and experience in applying for broadband grant funding in partnership with the City</p>
/ 15 pts	/ 100 pts	/ 40 pts	/ 15 pts	/ 20 pts	/ 10 pts



10	59.8	25.8	10.2	9.2	6.2
8.6	58.6	27.2	8.2	10.6	5
8	46.2	21.2	6.4	9.6	2.6
9.2	35.8	13.4	7.4	5.4	3.2
5.2	29.8	14	3.6	4.6	3.2
2	0	0	0	0	0
1.8	41.6	17	4.6	10.6	4
0	30.2	13	5.2	8	0.6
-	-	-	-	-	-



<p>B-4 - Intent, dedication, and experience in applying for broadband grant funding in partnership with the City</p>	<p>B-5 - Approach to the following principles: • Maximizing the appeal and value of the proposed partnership structure and relationship with the City • Willingness to facilitate last-mile service in identified regions and unserved areas of the City • Embracing the City of McKinney's ICT Guiding Principles (see Appendix B)</p>	<p>C - Part 3- City Economic Development</p>	<p>C-1 - Plausibility and effectiveness of the Proposal for each of the four Parts of the RFP</p>	<p>C-2 - Completeness, overall professional organization, and quality of the response.</p>	<p>C-3 - Qualifications, experience, and past partnerships</p>
<p>/ 10 pts</p>	<p>/ 15 pts</p>	<p>/ 100 pts</p>	<p>/ 40 pts</p>	<p>/ 15 pts</p>	<p>/ 20 pts</p>
<p>5.4</p>	<p>11.6</p>	<p>80.8</p>	<p>35</p>	<p>14</p>	<p>12</p>



5.4	9.4	80.4	35	13	16.2
5.4	8.2	70.8	32.4	11.2	13.4

<p>B-5 - Approach to the following principles:</p> <ul style="list-style-type: none"> • Maximizing the appeal and value of the proposed partnership structure and relationship with the City • Willingness to facilitate last-mile service in identified regions and unserved areas of the City • Embracing the City of McKinney's ICT Guiding Principles (see Appendix B) 	<p>C - Part 3- City Economic Development</p>	<p>C-1 - Plausibility and effectiveness of the Proposal for each of the four Parts of the RFP</p>	<p>C-2 - Completeness, overall professional organization, and quality of the response.</p>	<p>C-3 - Qualifications, experience, and past partnerships</p>	<p>C-4 - Intent, dedication, and experience in applying for broadband grant funding in partnership with the City</p>
/ 15 pts	/ 100 pts	/ 40 pts	/ 15 pts	/ 20 pts	/ 10 pts



8.4	55.4	26	8.8	9.4	5
7.6	46.4	19	5.8	9.4	5.2
6.4	45.8	23.4	6.6	7.4	2.6
6.4	43.8	19.4	7.4	7.4	3.2
4.4	41.6	16	6.6	8.6	4.8
0	43.4	18	7.6	9.6	1.2
5.4	27	11	3.8	5.4	3.6
3.4	0	0	0	0	0
-	-	-	-	-	-



<p>C-4 - Intent, dedication, and experience in applying for broadband grant funding in partnership with the City</p>	<p>C-5 - Approach to the following principles: • Maximizing the appeal and value of the proposed partnership structure and relationship with the City • Willingness to facilitate last-mile service in identified regions and unserved areas of the City • Embracing the City of McKinney's ICT Guiding Principles (see Appendix B)</p>	<p>D - Part 4- Broadband Adoption</p>	<p>D-1 - Plausibility and effectiveness of the Proposal for each of the four Parts of the RFP</p>	<p>D-2 - Completeness, overall professional organization, and quality of the response.</p>	<p>D-3 - Qualifications, experience, and past partnerships</p>
<p>/ 10 pts</p>	<p>/ 15 pts</p>	<p>/ 100 pts</p>	<p>/ 40 pts</p>	<p>/ 15 pts</p>	<p>/ 20 pts</p>
<p>7.4</p>	<p>12.4</p>	<p>78.2</p>	<p>33.8</p>	<p>12.6</p>	<p>14.2</p>



4.8	11.4	70.2	29.6	12.2	10.8
5.2	8.6	76.4	34	12.4	14.2

<p>C-5 - Approach to the following principles:</p> <ul style="list-style-type: none"> • Maximizing the appeal and value of the proposed partnership structure and relationship with the City • Willingness to facilitate last-mile service in identified regions and unserved areas of the City • Embracing the City of McKinney's ICT Guiding Principles (see Appendix B) 	<p>D - Part 4- Broadband Adoption</p>	<p>D-1 - Plausibility and effectiveness of the Proposal for each of the four Parts of the RFP</p>	<p>D-2 - Completeness, overall professional organization, and quality of the response.</p>	<p>D-3 - Qualifications, experience, and past partnerships</p>	<p>D-4 - Intent, dedication, and experience in applying for broadband grant funding in partnership with the City</p>
/ 15 pts	/ 100 pts	/ 40 pts	/ 15 pts	/ 20 pts	/ 10 pts



6.2	60.6	25	9.8	11	7.6
7	52.8	23.2	8.2	7.4	6.4
5.8	51.2	25.2	6.8	7.8	5.2
6.4	42	20.4	7.4	4.8	3
5.6	47.6	20.2	7.2	7.6	5.4
7	59.8	24	8.4	14	4
3.2	15.8	5	2.6	3.4	3
0	0	0	0	0	0
-	-	-	-	-	-



<p>D-4 - Intent, dedication, and experience in applying for broadband grant funding in partnership with the City</p>	<p>D-5 - Approach to the following principles: • Maximizing the appeal and value of the proposed partnership structure and relationship with the City • Willingness to facilitate last-mile service in identified regions and unserved areas of the City • Embracing the City of McKinney's ICT Guiding Principles (see Appendix B)</p>	<p>E - Interviews</p>	<p>E-1 - Part 1: Community Broadband Infrastructure Base</p>	<p>E-2 - Part 2: City Facilities</p>	<p>E-3 - Part 3: City Economic Development – 20 points</p>
<p>/ 10 pts</p>	<p>/ 15 pts</p>	<p>/ 90 pts</p>	<p>/ 20 pts</p>	<p>/ 20 pts</p>	<p>/ 20 pts</p>
<p>6.4</p>	<p>11.2</p>	<p>77.4</p>	<p>18</p>	<p>17.6</p>	<p>16</p>



8.2	9.4	72.4	16.4	16.2	17.2
6.2	9.6	57	12.4	11.6	12.4

<p>D-5 - Approach to the following principles: • Maximizing the appeal and value of the proposed partnership structure and relationship with the City • Willingness to facilitate last-mile service in identified regions and unserved areas of the City • Embracing the City of McKinney's ICT Guiding Principles (see Appendix B)</p>	E - Interviews	E-1 - Part 1: Community Broadband Infrastructure Base	E-2 - Part 2: City Facilities	E-3 - Part 3: City Economic Development – 20 points	E-4 - Part 4: Broadband Application
/ 15 pts	/ 90 pts	/ 20 pts	/ 20 pts	/ 20 pts	/ 20 pts

7.2	-	-	-	-	-
7.6	-	-	-	-	-
6.2	-	-	-	-	-
6.4	-	-	-	-	-
7.2	-	-	-	-	-
9.4	-	-	-	-	-
1.8	-	-	-	-	-
0	-	-	-	-	-
-	-	-	-	-	-

<p>E-4 - Part 4: Broadband Application</p>	<p>E-5 - Interview: Team presentation, interaction, communication skills</p>
<p>/ 20 pts</p>	<p>/ 10 pts</p>
<p>17.2</p>	<p>8.6</p>

14.4	8.2
13.4	7.2

**E-5 - Interview:
Team presentation,
interaction,
communication
skills**

/ 10 pts

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