## Chad Walker Director of Business Development December 2015



As is typical this time of year, new project activity slowed a bit over the last month. Chairman Lindsay and I attended the Bisnow Dallas 2016 Economic Outlook event in Dallas on December 1<sup>st</sup>. I attended the Area Development Consultants' Forum in Orlando, FL, followed immediately by a trip to Los Angeles with the Dallas Regional Chamber's DFW Marketing team. Both trips provided excellent opportunities to network with site consultants and hear about the current trends in the market.

## **Business Development Activities:**

- Chairman Lindsay and I attended the Bisnow Dallas 2016 Economic Outlook event on 12/1
- Abby and I had a conference call with Impact Data Source on 12/2
- I attended the Area Development Consultants' Forum in Orlando, FL, 12/6 12/8
- I attended the DRC DFW Marketing Team trip to Los Angeles, CA, 12/9 12/12

## **Projects:**

Project details will be discussed in executive session.

## **Upcoming Activities:**

- McKinney Young Professionals Holiday Networking event 12/15
- Bisnow Dallas Power Players: The Women Who Rule Commercial RE 12/16
- Weitzman-Cencor's Annual Forecast Breakfast 1/12