



#### **MCDC** Infrastructure Improvement Proposal

Strictly Private Information

### History

- Lelo's Coffee Co. was formed in 2017 as start-up coffee roasting company, and operated on a part-time basis until late 2020 we began the transition into fulltime coffee roasting manufacturer.
- 2017-2018 we began partnering with TUPPS brewery to provide coffee for their various beers, starting with their Man-Child from their abundantly popular Full Grown Man series. We also started to develop a flavored coffee whiskey with Iron Root Distillery in Denison, TX
- Prior to the pandemic we had partnered with TUPPS brewery to acquire a space on their upcoming expansion into the Grain Mill. When the pandemic hit we were forced to hold off on expanding into a brick and mortar, and move our operations into a mobile food trailer.
- 2020 was our break-out year with a partnership with the a major restaurant group, Front Burner, which own the very popular Whiskey Cake restaurants in Plano and Las Colinas, TX,
- 2021 we secured a partnership with 33 Restaurant Group's Union Bear, providing coffee for beer, and nitro cold brew.
- 2022 we reopened our project with Tupps Brewery to open our flagship Coffee Roastery and start our journey into becoming the biggest coffee manufacturing company in McKinney, and working on our Phase 1 Ramp-Up to provide coffee to surround grocery stores, restaurants, and cafes.
- We are currently in the process of doubling our wholesale business with another 3 restaurants in the Front Burner restaurant group (Haywire Plano, Haywire Uptown, and The Ranch Las Colinas), and we project that our wholesale manufacturing will grow exponentially after our flagship Coffee Roastery opens in December of this year. The storefront will allow us the opportunity to move into different markets in the area, and create more jobs.

# Ready for the next step!



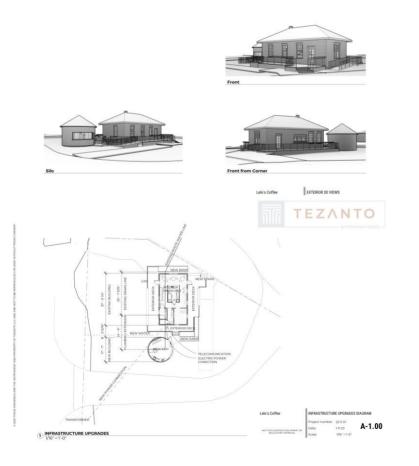


We have had consistent positive growth over the past 4 years. Though in 2020, the Covid-19 pandemic limited our wholesale ability, we were nevertheless able to keep positive growth by attending events, and providing coffee. Once retailers were able to open fully 2021 was our best year due to acquiring the majority of our local wholesale accounts. Once open, this project will take us even further.

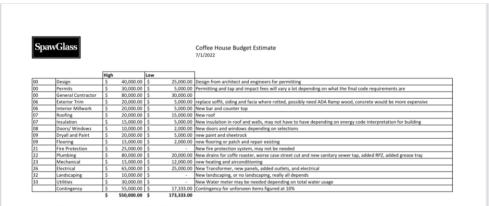


# Infrastructure Improvements needed

- Electrical connection to the Coffee house and silo.
- Plumbing connected to the coffee house and silo. Including drainage to the city sew with a grease trap in line, and connection to city water.



## Quote for Infrastructure Improvements



\*Excluddes furniture and equipment installation and final connections