

This was a very busy month. Our planned marketing mission trip to New York and New Jersey was canceled due to the ice storm in DFW. We have rescheduled the trip for May 5-7. We had several very large, very short deadline projects come in. The team worked well together and we submitted top-notch, detailed proposals. We will discuss Project Yellow Sky's desire to relocate their headquarters to McKinney National Airport in Executive Session.

Business Development Activities:

- Site visit with Project Yellow Sky on 2/20
- Met with Gabe Gonzalez of Metropolitan Capital Advisors on 2/26
- Conference call with Fortune 50 company's State Government Relations Manager on 3/11
- Conference call with site consultant for Project Nightingale on 3/14
- Attended McKinney Young Professional luncheon on 3/19
- Attended Bisnow Annual Industrial Real Estate Summit in Dallas on 3/25

Projects:

We responded to five (5) RFPs with a combined estimated total of 4,650 jobs and \$409 million of capital investment. We will discuss these projects in executive session.

Miscellaneous Activities:

- Attended PSA McKinney groundbreaking on 2/18
- Attended McKinney Community Awards Celebration on 2/28
- Attended Collin County Days Reception at TPC Craig Ranch 3/20

Projects to be discussed in Executive Session