



MCKINNEY ECONOMIC DEVELOPMENT CORPORATION

April 12, 2016

To: MEDC Board

From: John Valencia

Director of BRE & ET Programs

Subject: April 19, 2016 MEDC Board Meeting; BREP Report/Update

Business Retention & Expansion Program

Blount Fine Foods has signed their offer letter and documentation is being worked. Their East Coast Teams have been in town on and off and are fully engaged in getting their new production area and products up and going. They are also getting involved in the community as they are a major sponsor this year with Empty Bowls McKinney supporting the Community Lifeline Center.

Encore continues their construction at the northwest corner of Industrial Blvd. and Airport Rd. This is defined as an addition and named Building D. The footprint is 160,771 sf and is scheduled to have a CO on July 4.

Another expansion is in discussion, but at this time this project has been quiet.

After so many years of the Bray Central land being quiet, finally the activity level has really picked up and multiple projects are now competing for it!

In this section let me share the attached McKinney at a Glance for March 2016. This is produced by the Planning Department and is pretty comprehensive of what is happening in McKinney. Rather than try and explain it all, it is pretty self-explanatory, but certainly questions may come up, as one I had in this month's edition! I'm working with the department on how some information might be better shown. In any event, the numbers are very cool to read through.

Emerging Technology

At this time, we have four (4) active companies in the Program. They are: Sure Shot Media, Pest Routes, Health Quest and Munzee. Pest Routes signed a new commercial lease for space at 2750 Virginia Parkway, suite 101 and will be moving in on April 21st.

Other

I was invited to attend the MRO Americas conference at the Kay Bailey Hutchins Convention Center in Dallas for the day earlier this month. In wearing my MEDC logo shirt, I was able to promote McKinney and share where I could. (The real advantage was that it was held here locally, so we took advantage)

MRO Americas is the flagship of Aviation Week Network's MRO event series. For 21 years, the commercial air transport maintenance, repair and overhaul community has recognized MRO Americas as the industry's premiere event. The three day conference and exhibition provide top thought leadership and the ultimate networking venue.

Networking is the heart and soul of MRO Americas. Develop and solidify relationships with industry leaders.

Vital Information for:

- Airlines • OEMs • MRO Service Providers • Leasing Companies • Aviation Authorities and Regulators
- All suppliers to the MRO industry – IT, logistics, technology, interiors, airframe, engine, components, personnel, parts, services, consultants, repairs, training, equipment.
- And all managers, directors and other personnel focused on: business development, contracts, customer service, engineering, inventory, IT/software, logistics, maintenance, materials, purchasing, supply chain, logistics.

Thank you John for helping celebrate 21 years of MRO Americas, in Dallas, Texas last week. The 2016 conference and exhibition brought in over 13,000 registered industry professionals. The conference and exhibition drew representatives from 49 states, as well as Washington D.C. and Puerto Rico. Missing was South Dakota, so we have a goal for 2017! Attendees came from 83 countries!

More than 830 exhibiting companies filled the show floor. The conference featured 113 speakers representing the airlines and industry including opening remarks from MRO chairman **Ed Walton, Director, Engineering, UPS Airlines; A4A Engineering Maintenance and Materiel Council Chairman** and keynote speeches from **Kevin McAllister, President and CEO, Services, GE Aviation** and **Doug Parker, CEO, American Airlines**. Sessions included state of the airlines' summaries from **American Airlines, FedEx, jetBlue, United, UPS and Southwest** and conference content ranged from technology to best practices for partnerships to hacker avoidance tips and tactics!

This year also brought back MRO Military. **Lt. Gen. Lee K. Levy II, Commander of the Air Force Sustainment Center, Air Force Materiel Command** delivered the keynote speech. The MRO Military Defense Needs Collaboration Roundtable was led by **Brig. Gen. Mark Johnson, Commander, Oklahoma City Air Logistics Complex** and **Rear Adm. Paul Verrastro, Commander, NAVSUP Weapon Systems Support**. The conference was also supported by **Brig. Gen. Walter Lindsley, Commander, Warner Robbins Air Logistics Complex** as well as DoD; **Col. Dennis Dabney, Acting Deputy Assistant Secretary of Defense for Maintenance Policy & Programs**.

In addition, MRO Americas featured complimentary sessions hosted by Hewlett-Packard on Cyber Security and UPS, along with FedEx, Omega Airline Software, Realization, Uptake and CapGemin. These sessions were open to all delegates of the event.

We hope that you found MRO Americas and MRO Military to be exciting and informative and of value to your business operations! We invite you to share your thoughts and feedback about the conference and exhibition and look forward to seeing you at a future MRO event.

The Team here continues to work hard in promoting our wonderful community. These are exciting times and look to have a great 2016!

Respectfully Submitted,

John Valencia

Director of Business Retention, Expansion & Emerging Technology
MCKINNEY ECONOMIC DEVELOPMENT CORP.