

## **Gateway RFQ Evaluation Matrix:**

### **30 points – Overall Responsiveness to the RFQ**

- Provided a thorough cover letter introducing the Project Team
- Fully and thoroughly completed the respondent's questionnaire (Appendix A)
- Clarity of Team's project vision for the project/property
- RFQ Response indicates a clear understanding of the City's needs for the project/property
- Overall quality and clarity of the RFQ response

### **25 points – Response's Adherence to the City's Guiding Principles as stated in RFQ**

- Team's project vision serves as a major employment center
- Team's project vision's scope maximizes the MEDC/City's ability to recover investment
- Team's project vision provides a "signature gateway" to McKinney
  - Source of community pride
  - Conveys urban vibrancy and high quality
  - Creates interesting skyline elements and scale
- Team's project vision catalyzes complimentary uses and amenities

### **30 points – Development Team Qualifications, including Individuals and partner firms**

- Track record of success of master developer/project partner(s)
- Demonstrated quality of construction projects
- Financial strength of master developer/project partner(s)
- Team's number of years in business, size and staffing
- Experience of proposed personnel on similar projects and as a project team
- Strength of references from past customers or partners
- Knowledge of McKinney codes and development processes

### **15 points – Development Team's Capacity to Perform Work**

- Workload and availability to meet schedule
- Project management plan
- Project organization chart and proposed specialty sub-consultants