

Finance Subcommittee

FY 2020 Annual budget development and Board recommendation

Developed unbudgeted expense policy for Board approval

Met with principals, reviewed financials and developed Board considerations for:

- Project Handle
- Project FPS

What's Next?

Marketing Subcommittee

Marketing Campaign Update:

- Digital Media Campaigns showing continued success
- 2nd quarterly Business Development Newsletter will go out in April

New Marketing Position:

- An offer has been made
 - Kate Morganelli filling in temporarily

Obtain Competitive Bids for Marketing Services:

- Peter to obtain competitive bids for the scope of services
- Centipede will be given an opportunity to submit a proposed pricing amendment
- Current agreement w/ Centipede stair steps down annually

What's Next?

Real Estate Subcommittee

COVID-19:

- Impact on sales tax receipts
- · Timing of projects may be delayed

Innovation Fund Projects:

- Project Goals
- Project approval at staff level

What's Next?

• Evaluate project opportunities as they arise, provide recommendations to Board as appropriate



Upcoming Subcommittee Meetings

Finance: as needed

(has met six times between April 2019- March 2020)

Marketing: following MEDC Board meetings as needed

Real Estate: 2nd Thursday of every month