

CITY OF MCKINNEY, BUDGET FY 2016-2017 LINE ITEM DETAIL

Itemize orange accts Do not change purple Enter FY17 changes below

Account Number	Account Description	Actual FY 12-13	Actual FY 13-14	Actual FY 14-15	Original FY 15-16	Revised FY 15-16	Y-T-D 1/31/16	Continuation FY 16-17
<b>McKinney Convention &amp; Visitors Bureau</b>								
012-1252-451-8001	Administrative	101,844	108,750	120,006	135,493	135,493	36,901	139,440
012-1252-451-8002	Clerical	32,811	34,603	33,078	39,687	39,687	8,401	40,843
012-1252-451-8005	Part-Time	2,080	10,582	18,192	22,961	22,961	5,556	22,961
	Continuation:							
	Staff Assistant PT	22,961						
012-1252-451-8006	Car Allowance	6,000	6,000	6,000	6,000	6,000	2,000	6,000
	Continuation:							
	MCVB Director	3,000						
	MCVB Communications Manager	3,000						
		6,000						
012-1252-451-8008	Cell Phone Allowance	100	600	600	600	600	200	600
	Continuation:							
	MCVB Director	600						
012-1252-451-8010	Overtime	937	0	98	0	0	24	0
012-1252-451-8011	Stability	785	965	1,145	1,325	1,325	1,325	1,505
012-1252-451-8012	Vacation	1,678	4,447	2,773	0	0	2,868	0
012-1252-451-8013	Sick	599	1,795	5,566	0	0	1,968	0
012-1252-451-8015	Holiday	4,408	5,259	5,887	0	0	4,003	0
012-1252-451-8016	Bereavement	734	0	363	0	0	544	0
012-1252-451-8017	Continuous Compensation Benefit	0	0	1,396	0	0	0	0
012-1252-451-8018	Workers Compensation Reimb	0	0	884	0	0	0	0
012-1252-451-8020	FICA	10,509	12,040	14,124	15,764	15,764	4,706	16,168
012-1252-451-8021	TMRS	21,658	24,709	28,154	27,942	27,942	9,138	28,750
012-1252-451-8022	Hospital & Life Ins	49,532	39,057	39,057	39,249	39,249	19,625	39,249
012-1252-451-8023	Workers Compensation	0	0	0	0	0	0	0
012-1252-451-8024	Wellness Dollars	2,400	1,800	1,800	1,800	1,800	900	1,800
012-1252-451-8043	Overtime - Special Events	0	0	0	0	0	0	0
012-1252-451-8070	Unemployment Compensation	0	0	0	0	0	0	0
012-1252-451-8080	Adjustments	0	0	0	0	0	0	0
<b>Subtotal: Personnel</b>		<b>236,075</b>	<b>250,607</b>	<b>279,123</b>	<b>290,821</b>	<b>290,821</b>	<b>98,159</b>	<b>297,316</b>
012-1252-453-8101	Office	2,357	2,443	940	2,550	2,550	973	2,550
012-1252-453-8103	Food (non-travel)	1,140	1,423	1,004	1,530	1,530	334	1,530
012-1252-453-8106	Minor Tools & Equipment	1,954	6,571	0	500	500	0	630
	Office Furniture	500						
	Dropbox (10.65 x 12)	130						
		630						
012-1252-453-8109	Photographic	0	0	0	0	0	0	0
012-1252-453-8115	Postage	5,953	5,660	6,713	8,500	8,500	4,309	8,500
012-1252-453-8140	Computer Hardware/Software	1,333	0	0	510	510	0	510
012-1252-453-8144	Communications Supplies	6,800	0	0	0	0	0	0
<b>Subtotal: Supplies</b>		<b>19,537</b>	<b>16,097</b>	<b>8,657</b>	<b>13,590</b>	<b>13,590</b>	<b>5,616</b>	<b>13,720</b>
012-1252-453-8420	Maintenance-Computer Software	2,844	1,399	899	8,928	19,928	11,000	9,500
	Continuation:							
	iDSS Database	2,500						
	iDSS Database	4,500						
	iDSS Database	2,500						
		9,500						
012-1252-453-8421	Maintenance-Computer Hardware	0	0	0	0	0	0	0
<b>Subtotal: Maintenance</b>		<b>2,844</b>	<b>1,399</b>	<b>899</b>	<b>8,928</b>	<b>19,928</b>	<b>11,000</b>	<b>9,500</b>
012-1252-453-8501	Communications Services	11,538	1,818	8,078	8,078	8,078	2,693	8,078
012-1252-453-8502	Mileage	183	419	238	1,500	1,500	0	1,500
012-1252-453-8503	Insurance Or Bonds	0	0	0	0	0	0	0
012-1252-453-8504	Office Rental	51,086	45,600	46,265	45,600	46,783	46,783	47,100
012-1252-453-8506	Travel/Training	6,071	9,816	16,876	17,125	17,125	5,148	18,175
	Continuation:							
	TACVB Mid-Winter	1,900						
	DFWATC Sales Call-SMERF	950						
	CTA Certification	125						
	TACVB Annual	2,700						
	Sales Calls (Austin \$5500, Houston\$ 1500)	8,000						
	iDSS Training	1,500						
	TDM Certification	500						
	DFWAE Day	500						
	TTIA Travel College (Board Directive yr 1-15)	2,000						
		18,175						
012-1252-453-8507	Publications	0	0	0	0	0	0	0
012-1252-453-8508	Utilities-Electric	2,365	3,052	2,973	3,200	3,200	656	3,200
012-1252-453-8510	Other - MCDC	0	0	0	0	0	0	0
012-1252-453-8511	Associations	4,639	4,204	6,261	5,875	5,875	3,530	6,375
	Continuation:							
	Dallas Fort Worth & Beyond	625						
	Texas Lakes & Trails	250						
	TSAE	395						
	Christian Meetings & Conventions	250						
	McKinney Chamber	275						
	TACVB	875						
	TTIA	1,090						
	DMAI	1,650						
	USA Travel Association	965						

CITY OF MCKINNEY, BUDGET FY 2016-2017 LINE ITEM DETAIL

						Itemize orange accts	Do not change purple	Enter FY17 changes below
Account Number	Account Description	Actual FY 12-13	Actual FY 13-14	Actual FY 14-15	Original FY 15-16	Revised FY 15-16	Y-T-D 1/31/16	Continuation FY 16-17
012-1252-453-8515	Rental Fee	6,375						
	Canon - Copier	3,187	3,485	4,123	3,500	3,500	2,857	4,000
012-1252-453-8516	Ret Fee/Prof Service	4,000						
	Continuation:	6,975	4,956	23,100	3,870	3,870	3,585	3,870
	Cleaning Service (\$235/mth)	2,820						
	Window Cleaning (\$40/mth)	480						
	A/C Maintenance Agmt (per lease)	570						
		3,870						
012-1252-453-8517	Promotional	36,772	60,562	75,452	79,940	78,757	39,212	76,430
	Continuation:							
	Co-op Team Texas Albuquerque Balloo	675						
	Co-op Team Texas AARP Atlanta	675						
	Co-op Team Texas AARP Boston	675						
	Co-op Team Texas ABA	800						
	Co-op Team Texas NTA	700						
	Trade Show Items	1,000						
	Tour Texas- Web Display	5,000						
	Tourism Award	400						
	MPI Online listing	545						
	Promo Items	20,000						
	(includes call to action item \$10,000 brown bags, give-a-ways, etc. )							
	Chamber Award Dinner	2,000						
	National Travel & Tourism Week	5,000						
	Board Gifts	550						
	Digital Bill board w/MPAC Bridal Show	800						
	Re-print visitors Guide	16,000						
	Staff organization logoed apparel	495						
	MIM Store Promo	1,000						
	TTIA Unity Dinner	500						
	Sales Call Materials	1,000						
	Online-Sports Destination Management	1,100						
	Reverse Latin Trade Show (State Co-op)	500						
	Sports Events (Web)	95						
	STR Reports	4,350						
	Trip Info	9,200						
	Southwest Showcase	2,000						
	TSAE online profile	320						
	Bridal Show	50						
	Parks Map (Per City Comm.)	1,000						
		76,430						
012-1252-453-8520	Advertising (include legal notices)	40,451	75,045	76,222	64,526	64,526	28,628	62,655
	Continuation:							
	Texas Monthly (Coop w/City Comm.- Hc	3,500						
	Texas State Travel Guide	4,330						
	Historic Calendar	100						
	See Texas First Co-op w/ City & CDC	6,000						
	Texas Highways	4,425						
	Tea in Texas (1 year)	1,000						
	Certified Folder	1,200						
	Texas Events Calendar	1,800						
	Texas Lake Trails	700						
	Tiger Oaks ( TX Meetings & Events)	9,500						
	Shop Across TX	6,500						
	Pioneer Publishing (Small Market Meeti	1,600						
	Texas Municipal League ad	1,100						
	Houston House & Home	900						
	Courier (MIM) Store	1,500						
	Louisiana efforts	3,000						
	Oklahoma efforts	3,000						
	Arkansas efforts	3,000						
	Austin efforts	3,000						
	Oxford Magazine	2,655						
	Southern Living	4845						
		63,655						
012-1252-453-8538	Temporary Personnel Services	0	0	0	0	0	0	0
012-1252-453-8558	Utilities-Gas	608	1,080	1,026	1,100	1,100	300	1,100
012-1252-453-8568	Utilities-Water	44	116	62	150	150	23	150
<b>Subtotal: Services/Sundry</b>		<b>163,919</b>	<b>210,153</b>	<b>260,676</b>	<b>234,464</b>	<b>234,464</b>	<b>133,415</b>	<b>232,633</b>
012-1252-456-9230	Hardware/Software	0	0	0	0	0	0	0
<b>Subtotal: Capital</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>TOTAL-Exp</b>	<b>MVCB Fund Total Expenditures</b>	<b>422,375</b>	<b>478,256</b>	<b>549,355</b>	<b>547,803</b>	<b>558,803</b>	<b>248,190</b>	<b>553,169</b>

# SUPPLEMENTAL RANKING

FY 2016-17

Department/Division: MCVB

Rank *	Fund-Dpt/Div. #	Division Name	Supplemental Name	FTE (#)	Fleet (F)	I.T. (I)	One-Time Cost	Recurring Cost	Total Cost
1	012-1252	MCVB	Sales Person	1.0				\$ 72,212	\$ 72,212
2	012-1252	MCVB	Promotional					16,800	16,800
3	012-1252	MCVB	Advertising					9,050	9,050
4	012-1252	MCVB	Travel & Training					3,600	3,600
5	012-1252	MCVB	Associations					1,000	1,000
									-
									-
									-
									-
									-
									-
									-
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									-
									-
				1.0	0	0	\$ -	\$ 102,662	\$ 102,662

Fleet Capital Replacement Ranking									
1									-
2									-
3									-
4									-
5									-
									-
									-
									-
									-
									-
									-
				0.0	0	0	\$ -	\$ -	\$ -

\* 1 = Highest Priority

<b>Department Total</b>	<b>1.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>102,662.0</b>	<b>102,662.0</b>
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# SUPPLEMENTAL REQUEST

## FY 2016-17

Department/Division:

Supplemental Name:

Prior Year Request?

Expanded Service  New Program  Mandatory/Contractual  Replacement Vehicle/Equipment   
 Unit #:

**Description:**

**Select Traveler Conference:** Provides destination and tour operator information to Loyalty Club Directors. **The Parks app** features static banner ads that display when app users are searching Texas parks and lodging information. **NorthTexasShopping.com** is a website & Sweepstakes we have done in cooperation with Plano, Frisco, & Allen for the last five years. **State of the City-** Cost of a table to attend. Plants- To beautify the entrance to the visitors center. **TX Connect Trade Show-** Is a tradeshow offered by TSAE (Texas Society of Association Executives), a speed -dating style tradeshow. **Staff Networking-** Networking Opportunities for Staff to increase visibility and encourage relationship building with partners, community, associations, & other organizations. **Day Tripper-**Promotional opportunities with highly popular state travel personality with a TV show and website.

**Justification:**

**The Select Traveler Conference** allows us to sell McKinney to Small Market Meeting Planners. No one in the DFW Area attends this conference. **The Park app** promotes McKinney to outdoor and nature enthusiasts who are looking for lodging options while traveling. **NorthTexasShopping.com** is undergoing a responsive design reboot. **State of the City-** enables the MCVB Board & Staff to attend this important annual city wide event. **Outdoor Plants-** will be changed seasonally in order to make the visitors center inviting to guests. **TX Connect-**We attended this tradeshow this year and it has resulted in a lot of RFPs and 2 Association conferences. **Staff Networking-** Provides staff with increased opportunities to interact with entities that could bring potential business to McKinney. **Day Tripper-** we did a test run to promote Oktoberfest which resulted in increased web and foot traffic; we would like to keep this as a reoccurring item on our Promotional line item budget to enable us to run more promotions with the Day Tripper.

**How does it relate to the Council Goals and Objectives?**

These items relate to the Direction for Strategic & Economic Growth & Enhance the Quality of Life in McKinney by bringing more visitors and conferences to our City. This in turn will have an increase on economic impact.

Account Number	Account Name	Expense Item Description	One Time Cost	Recurring Cost	Total Cost
012-1252-453-8517	Promotional	Select Traveler Conference		5,000	5,000
012-1252-453-8517	Promotional	Parks App		2,500	2,500
012-1252-453-8517	Promotional	Shop Across TX (NorthTexasShopping.com)		2,500	2,500
012-1252-453-8517	Promotional	State of the City-Chamber		500	500
012-1252-453-8517	Promotional	Plants for Outside-Front of House		300	300
012-1252-453-8517	Promotional	TX Connect Trade Show		3,800	3,800
012-1252-453-8517	Promotional	Networking- Staff		1,000	1,000
012-1252-453-8517	Promotional	Day Tripper		1,200	1,200
					-
					-
					-
					-
					-
					-

<b>One Time Cost</b>	\$	-
<b>Recurring Cost</b>	\$	16,800
<b>Total Cost</b>	\$	16,800

**Personnel Details:**

# Positions (FTE's)	Grade	Title	Annual Salary	Part-time Hourly Rate	# PT Hrs. (Annually)

**Revenue Impact:**

Revenue Type	Revenue Item Description	Estimated Revenue

# SUPPLEMENTAL REQUEST

## FY 2016-17

Department/Division:

Supplemental Name:

Prior Year Request?

Expanded Service  New Program  Mandatory/Contractual  Replacement Vehicle/Equipment   
 Unit #:

**Description:**

**Food & Travel** and **Food Traveler** are both national publications that regularly focus on destination dining, craft beer & travel. **Chamber Map**- This is the main city map produced by the Chamber. **Convention South**- Produces both printed and web directories used by meeting planners looking for venues in the Southern region.

**Justification:**

**Food & Travel** and **Food Traveler** are national print publications that also offer a web component. We were able to co-op with City Communications & MCDC, which meets one of our main goals of partnering with other City groups, in order to be fiscally responsible for splitting the costs of advertising. These magazines provide an outlet to promote McKinney's growing niches to a national audience. **Chamber Map** is one of our regular partnership with the chamber to promote MCVB Services and the visitors center, and it is one piece of collateral that gets in the hands of the greatest number of visitors and residents alike. **Convention South**- Allows the MCVB to be among competitor cities vying for a wide range of small market meeting and conventions.

**How does it relate to the Council Goals and Objectives?**

These items relate to the Direction for Strategic & Economic Growth & Enhance the Quality of Life in McKinney by bringing more visitors and conferences to our City. This in turn will have an increase on economic impact.

Account Number	Account Name	Expense Item Description	One Time Cost	Recurring Cost	Total Cost
012-1252-453-8520	Advertising	Food & Travel (Co-op City & MCDC)		3,500	3,500
012-1252-453-8520	Advertising	Food Traveler		3,500	3,500
012-1252-453-8520	Advertising	Chamber Map		600	600
012-1252-453-8520	Advertising	Convention South		1,450	1,450
					-
					-
					-
					-
					-
					-
					-
					-
					-
					-

<b>One Time Cost</b>	\$	-
<b>Recurring Cost</b>	\$	9,050
<b>Total Cost</b>	\$	9,050

**Personnel Details:**

# Positions (FTE's)	Grade	Title	Annual Salary	Part-time Hourly Rate	# PT Hrs. (Annually)

**Revenue Impact:**

Revenue Type	Revenue Item Description	Estimated Revenue

# SUPPLEMENTAL REQUEST

## FY 2016-17

Department/Division:

Supplemental Name:

Prior Year Request?

Expanded Service  New Program  Mandatory/Contractual  Replacement Vehicle/Equipment   
 Unit #:

**Description:**

**TSAE-Holiday Luncheon-** A Christmas Luncheon for all of the TSAE (Texas Society of Association Executives) in Austin. **Southwest Showcase** is a tradeshow in Austin put on by MPI (Meeting Planers Int'l & IAEE( International Association of Exhibitors & Events). **TTIA Unity Dinner-** This pay for a table at the annual TTIA (Texas Travel Industry Association) Unity Dinner. **Chamber Leadership-**Leadership class that the McKinney Chamber oversees.

**Justification:**

**TSAE-Holiday Luncheon-** Is an opportunity to sit network with the Association planners with out having to hard sell. It allows you to be seen by the planners and just enjoy their company. Every year I look for new planners to sit with, trade business cards and follow up with them and set up an appointment the next time I am in Austin for Sales calls. **SW Showcase** is a tradeshow we have attended for the last 5 years, we always come back with no less than 5 RFP's from this show. The price has increased, we need the additional funds to attend the show. **TTIA Unity Dinner-** is the organization that fights Texas Legislation in Austin for the Texas Tourism Industry, at this annual event they update the tourism industry of the legislative cause, next year is a legislative year and I like to invite my Board & Council to attend as we converge on the Capital in Austin to fight for the Tourism Platform that TTIA has put together. **Chamber Leadership-** A directive from the MCVB Board for Staff to attend this class. this year they want to start with Executive Director.

**How does it relate to the Council Goals and Objectives?**

These items relate to the Direction for Strategic & Economic Growth & Enhance the Quality of Life in McKinney by bringing more visitors and conferences to our City. This in turn will have an increase on economic impact.

Account Number	Account Name	Expense Item Description	One Time Cost	Recurring Cost	Total Cost
012-1252-453-8506	Travel/Training	TSAE Holiday Luncheon		300	300
012-1252-453-8506	Travel/Training	SW Showcase		1,500	1,500
012-1252-453-8506	Travel/Training	Unity Dinner (legislative year)		800	800
012-1252-453-8506	Travel/Training	Chamber Leadership		1,000	1,000
					-
					-
					-
					-
					-
					-
					-
					-
					-
					-
					-

<b>One Time Cost</b>	\$ -
<b>Recurring Cost</b>	\$ 3,600
<b>Total Cost</b>	\$ 3,600

**Personnel Details:**

# Positions (FTE's)	Grade	Title	Annual Salary	Part-time Hourly Rate	# PT Hrs. (Annually)

**Revenue Impact:**

Revenue Type	Revenue Item Description	Estimated Revenue





# I.T. EQUIPMENT REQUEST

FY 2016-17

All budget requests for I.T. items must be **approved in advance** by the Information Technology Department.

**DUE TO I.T. BY MARCH 18TH**

Dept/Div Name:

Fund/Division #:

Supplemental Name:

Account #	Standard Items	Qty	Unit Price	Extended Price	Connections Exist ( Y/N )
8140	Standard Laptop* (complete setup)		\$ 1,400.00	\$ -	
8140	Power User Laptop* (complete setup)		\$ 1,700.00	\$ -	
8140	Power User Desktop Computer* (complete setup)		\$ 1,200.00	\$ -	
8140	All in One Standard Desktop Computer* (complete setup)		\$ 850.00	\$ -	
8140	Dell Latitude 12 - Rugged		\$ 2,778.18	\$ -	
8140	The Rocket Vehicle Router (for rugged & requires USB Modem)**		\$ 939.84	\$ -	
8140	In-Car Docking Station (for rugged)		\$ 435.28	\$ -	
8140	Optional 24" monitor upgrade		\$ 150.00	\$ -	
8140	Optional 27" monitor upgrade		\$ 215.00	\$ -	
8140	Tablet		\$ 530.00	\$ -	
Account #	Software Items	Qty	Unit Price	Extended Price	Connections Exist ( Y/N )
8140	Microsoft Office Professional Suite ****		\$ 450.00	\$ -	
8140	Microsoft Projects		\$ 500.00	\$ -	
8140	Adobe Professional		\$ 265.00	\$ -	
8140	Microsoft Visio		\$ 450.00	\$ -	
Account #	Communication Items	Qty	Unit Price	Extended Price	Connections Exist ( Y/N )
8144	MIFI Device***		\$ -	\$ -	
8144	Desk Phone**		\$ 200.00	\$ -	
001-2119-413-8501	iPad/MIFI/USB Modem Wireless Service – Annual Rate		\$ 456.00	\$ -	
001-2119-413-8501	Telephone Service – Annual Rate		\$ 144.00	\$ -	
8408	Network Connection (Required for Printers, Computers, & Laptops)		\$ 481.00	\$ -	
Account #	Public Safety Use Only	Qty	Unit Price	Extended Price	Connections Exist ( Y/N )
8140	NetMotion (Required for all Public Safety laptops)		\$ 250.00	\$ -	
8140	WatchGuard Maintenance		\$ 135.00	\$ -	
8140	WatchGuard Camera Kit		\$ 5,300.00	\$ -	
8140	Crystal Report License		\$ 420.00	\$ -	
<b>TOTAL</b>				-	

\* Requires network connection

\*\* Requires network connection AND monthly rate

\*\*\* Requires wireless airtime

\*\*\*\* Needed for new position(s)

Complete laptop setups include monitor, mouse, keyboard, docking station and carrying case

Complete desktop setups include monitor, mouse and keyboard

**For IT Use Only**

Account #	Miscellaneous Items <small>Please list items <i>separately</i> &amp; give <i>detailed</i> descriptions (list additional items on page 2)</small>	Model #	Qty	Quote (Unit Price)	Extended Price	IT Approval (Yes or No)	Approved / Disapproved by (Init)
					-		
					-		
					-		
					-		
<b>TOTAL</b>					-		

**Please contact IT by email for assistance with special hardware and/or software items.**

Submitted By:

Date:

IT Approver:

Date:

# PROGRAM/SERVICE LEVEL REDUCTION RANKING

## FY 2016-17

Department:

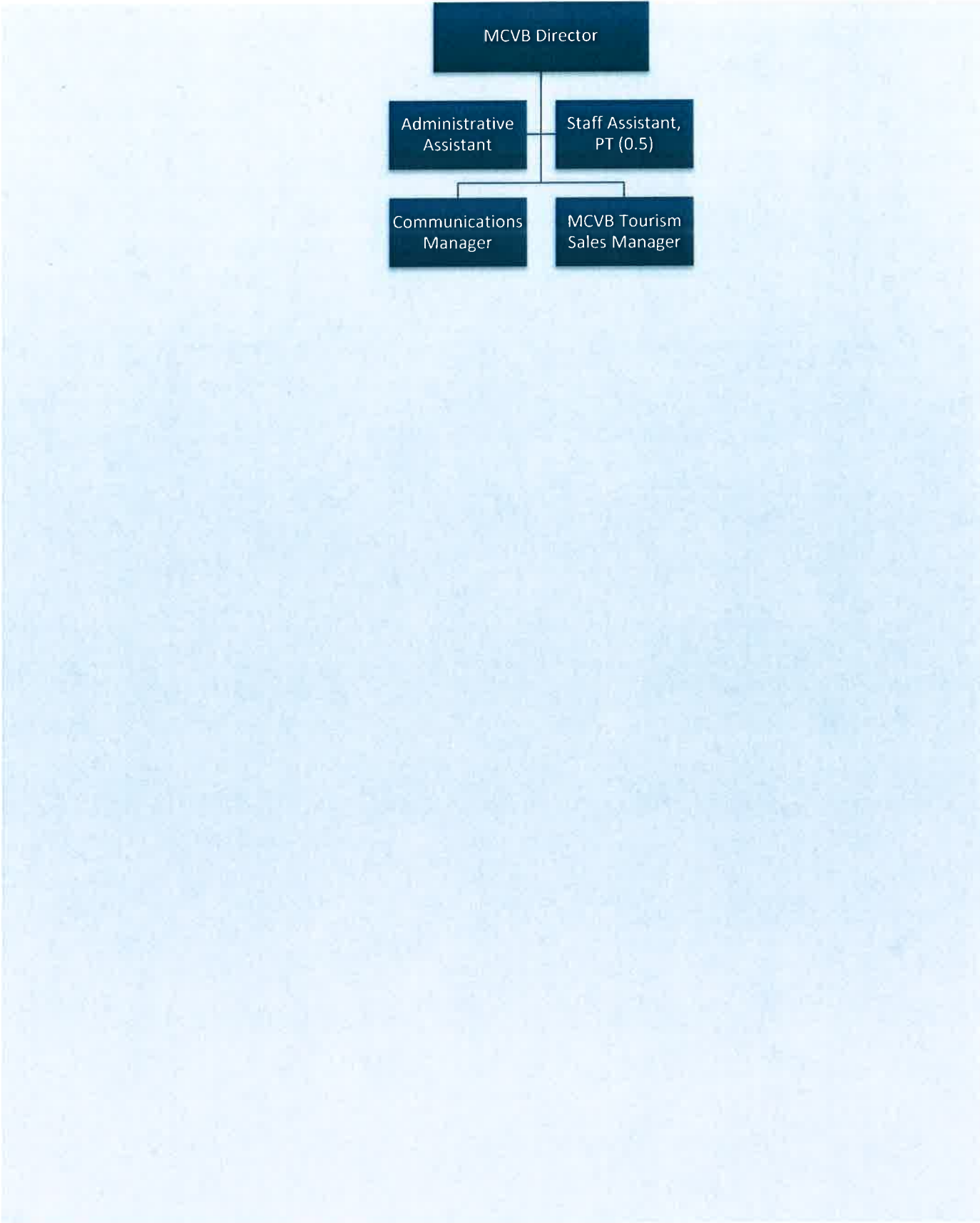
MCVB-012

Rank *	Division	PSL Name	Type **	# FTE's	Filled/ Vacant	PSL Reduction Total
1	012-1252-453-8517	MultiBehavioral Campaign	E	12,000		12,000
2	012-1252-453-8517	Batch Geo	E	1,068		1,068
3	012-1252-453-8520	The Griffon	E	1,013		1,013
4	012-1252-453-8520	Traveler Fun	E	950		950
5	012-1252-453-8520	Motorventure ( Ride TX)	E	900		900
6	012-1252-453-8506	Texas A&M Hospitality Course	E	\$ 25		\$ 25
7			E			
8						
9						
10						
11						
12						
13						
14						
15						
16						
17						
18						
19						
20						

<b>Department Total Reduction</b>	<b>15,956.00</b>		<b>\$ 15,956</b>
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\* 1 = Highest Priority

# Department Organizational Chart



### FY 2016-17 Travel & Training Budget (8506)

Travel/Training Description	B. Shumate	V. Rhodes	D. Guerra	Employee Name	Employee Name	Employee Name	Employee Name	Employee Name	Total
TACVB Mid-Winter	1,900								1,900
DFWATC Sales Call-SMERF	950								950
CTA Certification	25	25	75						125
Unity Dinner (legislative year)		400	400						800
Chamber Leadership			1,000						1,000
TACVB Annual	1,350	1,350							2,700
Sales Calls (Austin \$5500, Houston\$ 1500, OK \$1000)			8,000						8,000
iDSS Training		750	750						1,500
TDM Certification	500								500
TSAE Holiday Luncheon			300						300
DFWAE Day			500						500
SW Showcase			1,500						1,500
TTIA Travel College (Board Directive yr. 2 of 3)			2,000						2,000
<b>Total for Employee</b>	<b>4,725</b>	<b>2,525</b>	<b>14,525</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>21,775</b>

### FY 2016-17 Associations Budget (8511)

Association Name	D. Guerra	B. Shumate	V. Rhodes	S Davis	Employee Name	Employee Name	Employee Name	Employee Name	Total
Dallas Fort Worth & Beyond	156	156	156	156					625
Texas Lakes & Trails	63	63	63	63					250
TSAE	99	99	99	99					395
Christian Meetings & Conventions	63	63	63	63					250
McKinney Chamber	69	69	69	69					275
TACVB	219	219	219	219					875
TTIA	273	273	273	273					1,090
DMAI	413	413	413	413					1,650
USA Travel Association	241	241	241	241					965
The Hotel Association	125	125	125	125					500
Dallas CVB	125	125	125	125					500
<b>Total for Employee</b>	<b>1,844</b>	<b>1,844</b>	<b>1,844</b>	<b>1,844</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>7,375</b>