



Memorandum

To: Daniel Still, PE, CFM

CC: Erin Boddie; Gary Graham PE, PTOE; Matt Richardson, PE; Robyn Root, PE, PTOE

From: Jennifer Butcher, PE, PTOE

Date: 9/16/2013

Re: Custer Rd Illumination, Project No. ST 2056; Bid No. 13-34CC

The bid process for the *Illumination Design of Custer Rd from Stonebridge to US 380* began on Sunday, August 18th with an advertisement in the McKinney Courier Gazette. Savant Group received requests for plans and specification beginning on Monday, August 19 through Wednesday, September 11th, 2013. On Monday, September the 9th an addendum was issued that included minor revisions to the plans and updated bid quantities. All current plan holders were notified via email and all subsequent plan holders received a copy of the addendum with their packet. The final plan holders list completed on September 11th is below and includes eight (8) agencies, including five (5) private companies and three (3) public plan rooms.

Agency	Date purchased
ELS	8/19/2013
NTCR Plan Room (Amtekusa.com)	8/19/2013
iSqft.com AGC Plan Room	8/19/2013
MEL's Electric	8/22/2013
Virtual Builders Exchange	8/22/2013
Durable Specialties, Inc.	8/26/2013
Highway ITS	9/11/2013
Roadway Solutions	9/11/2013



On Thursday, September 12th, bids were opened from the following five (5) bidders, with Roadway Solutions, Inc. identified as the apparent low bidder.

1. Roadway Solutions	\$454,960.00
2. Highway Intelligent Traffic Solutions	\$479,429.94
3. Groves Electrical Service	\$510,989.00
4. Mel's Electric	\$535,693.75
5. Analytical Technology Consultants	\$601,561.80

Savant Group created a bid tabulation spreadsheet and checked for any possible errors. All bidders' submissions were verified and showed no errors with the exception of the bid provided by Analytical Technology Consultants. After further inspection it was determined that this bidder submitted the incorrect bid schedule despite acknowledging the amendment, and thus some bid items and quantities were missing or incorrect. Savant Group requested instruction from the City as to how to handle this issue and it was determined this bid would be disqualified.

Reference checks were conducted for Roadway Solutions, Inc. on Friday, September 12th and Monday, September 16th. At this time, only two (2) of the six (6) have been collected and messages have been left with the remaining four (4). The two successful responses were from the following:

- David Stallings, Traffic Operations Manager, Town of Flower Mound. Mr. Stallings gave a favorable response, indicating he has worked with the bidder for the last 12 years and that they are preferred vendor.
- Brian Jones with Consolidated Traffic sales department was listed as a credit reference and also gave a favorable response.

Recommendations

After verifying Roadway Solutions, Inc as the low bidder and receiving favorable Responses from the references provided, Savant Group recommends this bidder for award of contract for the Custer Road Illumination, Project No. ST 2056.