



Advertising plan for Grant Money

| Online Ads \& Boosts | $\$ 3,000$ |
| ---: | ---: |
| Print Ads | $\$ 3,000$ |
| Yard Signs | $\$ 1,000$ |
| Banners, Posters \& Cards | $\$ 1,000$ |
| Billboard | $\$ 500$ |
| Videos | $\$ 1,000$ |

95\% of advertising budget)
Total: \$9,500

## Past Marketing Activities

## What worked:

- Community Impact email \& print ads
- Social Media ads \& boosts
- YouTube videos
- Yard signs


## What did not work:

- We did not pass out as many cards due to not having enough face to face opportunities during the pandemic
- Did not spend as much on social media as we budgeted. Changed our focus and spent more on Community Impact email \& print ads


## What we learned:

- Working with Community Impact helped us provide targeted and timely ads leading up to the event
- Using videos upped our online engagement
- More people and sponsors wanted yard signs than ever before had to order more!


## EMPVrbowis <br> MCKINNEY <br> FIGHT HUNGER ONE BOWL AT A TIME APRIL 29, 2021



FIGHT HUNGER ONE BOWL AT A TIME

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& \text { APRIL } 29 \\
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www:EmptyBowlsMcKinney.com

TASTE GOURMET SOUPS \& SWEETS BY
Blount Fine Foods, Andy's Frozen Custard
Bernard's Gourmet Foods, Caudalie Crest The Celt, Harvest Seasonal Kitchen, Hugs Café Local Yocal BBQ \& Grill, Patina Green, The Pub Rick's Chophouse, Rye, Spoons Cafe \& Spoons Fed

Square Burger, TUPPS
CHOOSE A HANDGRAFTED BOWL
MCDC


APRIL 29
McKinney Performing Arts Center
111 N Tennessee St, McKinney, TX 75069
_ 6:00-8:00 pm —_ www.EmptyBowlsMcKinney.com

## TASTE GOURMET

 SOUPS \& SWEETS BYBlount Fine Foods, Andy's Frozen Custard Bernard's Gourmet Foods, Caudalie Crest The Celt, Harvest Seasonal Kitchen Hugs Café, Local local BBQ \& Grill Patina Green, The Pub, Rick's Chophouse Rye, Spoons Cafe and Spoons Fed

Square Burger, TUPPS

## CHOOSE A HANDCRAFTED BOWL

Benefiting

|  |  |
| :---: | :---: |

Title Sponsor
BOUNT

Presenting Sponsor
(S) Globe Life

## Sponsors

Take a moment and bid on this beautiful bowl created by Steve Macias. Steve enjoys working on the pottery wheel to make functional and decorative pottery. To bid, please visit https://www.benefitbidding.net/.../listings/details.cfm...


## Event Attendance

| 2021 | 2020 | 2019 |
| :---: | :---: | :---: |
| 600 <br> attendees <br> SOLD OUT | 0 <br> attendees | 850 <br> attendees |
| Limited <br> Ticket <br> Sales | Virtual <br> Event | Pre- <br> Pandemic |
| $27 \%$ <br> visitors | $28 \%$ <br> donations <br> from <br> visitors | $25 \%$ <br> visitors |




## 2022 Event Budget

| Event Income | Budget |
| :--- | ---: |
| MCDC Community Event Grant | $\$ 9,500$ |
| Sponsorships | $\$ 37,000$ |
| Donations | $\$ 4,000$ |
| Admissions | $\$ 25,000$ |
| Art Auction \& Raffle Proceeds | $\$ 10,000$ |
| Day of Proceeds | $\$ 3,200$ |
| Bowl Making \& Post Event Sales | $\$ 3,500$ |
| TOTAL | $\$ 92,200$ |


| Event Expenses | Budget |
| :--- | ---: |
| Supplies | $\$ 3,500$ |
| Rentals | $\$ 7,500$ |
| Bowl Making | $\$ 2,000$ |
| Day of Expenses | $\$ 9,480$ |
| Advertising | $\$ 10,000$ |
| Signs | $\$ 7,000$ |
| TOTAL | $\$ 39,480$ |
| NET INCOME | $\$ 52,720$ |

## Event Beneficiaries




80\% of Net Income $\$ 42,000$


20\% of Net Income $\$ 10,500$

## May 12, 2022

6:00-8:00 PM
MoKinney Performing Arts Center


