

18-10RFP Managed Print Services

LEASE PLUS COST PER PAGE

		Cannon Solutions					Denitech					ImageNet							
Device Specification	Description	Qty.	Price Per Page Copy (Monochrome)	Price Per Page (Color)	Monthly Lease Per Device	Includes consumables, labor, maintenance, installation, disposal and repair?	Description	Qty.	Price Per Page Copy (Monochrome)	Price Per Page (Color)	Monthly Lease Per Device	Includes consumables, labor, maintenance and repair? and staples?	Description	Qty.	Price Per Page Copy (Monochrome)	Price Per Page (Color)	Monthly Lease Per Device	Includes consumables, labor, maintenance and repair? and staples?	Notes
Color Copier Device - 25 Page Per Min.	Image Runner Advance C32525i	24	\$ 0.0059	\$ 0.040	\$ 82.41	Yes	VersaLink C7025 S2 MFP	24	\$ 0.006	\$ 0.049	\$ 101.89	Yes, staples separate. 0.0061 pp cost if staples added.	HP 77825dn	24	\$ 0.01	\$ 0.05	\$ 163.87	Yes, staples included	Option 2-Flat Rate with unlimited bw images with current owned printers, color pp count excluded @\$21,000. per month
Color Copier Device - 32 Page Per Min.	MF735CDW	3	\$ 0.0125	\$ 0.105	\$ 17.16	Yes	Brother MFP Color 9570	5	\$ 0.006	\$ 0.049	\$ 19.24		HP P57750dw	5	\$ 0.012	\$ 0.06	\$ 25.31		
Color Copier Device - 36 Page Per Min.	Image Runner Advanced C5535i	23	\$ 0.0059	\$ 0.040	\$ 95.13	Yes	AltaLink C8045 H2 MFP	23	\$ 0.006	\$ 0.049	\$ 140.92		HP 87640dn	23	\$ 0.007	\$ 0.04	\$ 201.30		
Color Copier Device - 55 Page Per Min.	Image Runner Advance C5550i	13	\$ 0.0059	\$ 0.040	\$ 113.99	Yes	AltaLink C8055 H2 MFP	13	\$ 0.006	\$ 0.049	\$ 190.36		HP 87660dn	13	\$ 0.007	\$ 0.04	\$ 239.37		
Monochrome Copier Device- 35 Page Per Min.	Image Runner Advanced 4545i	5	\$ 0.0059	\$ 0.040	\$ 93.80	Yes	MFC-L6900DW	5	\$ 0.006	n/a	\$ 15.28		HP M527dnm	5	\$ 0.011	n/a	\$ 46.56		
Monochrome Copier Device- 45 Page Per Min.	Image Runner Advance 4545i	5	\$ 0.0059	\$ 0.040	\$ 93.80	Yes	AltaLink B8045 MFP	5	\$ 0.006	n/a	\$ 150.38		HP 82550dn	5	\$ 0.0069	n/a	\$ 229.80		
Color Printer Device - 32 Page Per Min.	MF735CDW	82	\$ 0.0125	\$ 0.105	\$ 17.16	Yes	Brother Color Printer 32ppm	82	\$ 0.006	\$ 0.049	\$ 18.39		HP 55650dn	82	\$ 0.01	\$ 0.05	\$ 21.09		
Monochrome Printer Device - 42 Page Per Min.	Image Class LBP312DN	3	\$ 0.0125	\$ 0.105	\$ 24.26	Yes	Brother HL6400DWT	3	\$ 0.006	n/a	\$ 12.03		HP M506dnm	3	\$ 0.011	n/a	\$ 21.06		
TOTAL			\$ 0.0670	\$ 0.5150	\$ 537.710				\$ 0.0480	\$ 0.2450	\$ 648.490				\$ 0.0749	\$ 0.2400	\$ 948.360		
				Total for 36 months	\$ 8,117.08				Total for 36 months	\$ 10,629.77					Total for 36 months	\$ 14,975.50			

		Premier Systems, Inc.					Xerox					Marimon							
Device Specification	Description	Qty.	Price Per Page Copy (Monochrome)	Price Per Page (Color)	Monthly Lease Per Device	Includes consumables, labor, maintenance and repair? and staples?	Description	Qty.	Price Per Page Copy (Monochrome)	Price Per Page (Color)	Monthly Lease Per Device	Includes consumables, labor, maintenance and repair? and staples?	Description	Qty.	Price Per Page Copy (Monochrome)	Price Per Page (Color)	Monthly Lease Per Device	Includes consumables, labor, maintenance and repair? and staples?	Notes
Color Copier Device - 25 Page Per Min.	2505AC Toshiba	24	\$ 0.0045	\$ 0.04	\$ 120.82	Yes	Versalink C7025S	24	\$ 0.0056	\$ 0.0456	\$ 110.59	Yes. Did not mention if staples were included	C3525i II	24	\$ 0.005	\$ 0.05	\$ 123.00	Yes	Free Color copies/prints for 1 year
Color Copier Device - 32 Page Per Min.	HP M553dn	3	\$ 0.01625	\$ 0.13115	\$ 68.45		Versalink C405dn	3	\$ 0.0149	\$ 0.0890	\$ 70.60		LBP712CN	10	\$ 0.005	\$ 0.05	\$ 32.00		
Color Copier Device - 36 Page Per Min.	4505AC Toshiba	23	\$ 0.0045	\$ 0.04	\$ 151.58		Altalink C8035T	23	\$ 0.0056	\$ 0.0456	\$ 148.69		C5535	27	\$ 0.005	\$ 0.05	\$ 220.00		
Color Copier Device - 55 Page Per Min.	5506AC Toshiba	13	\$ 0.0045	\$ 0.04	\$ 187.95		Altalink C8055H	13	\$ 0.0051	\$ 0.0456	\$ 172.37		C5550	10	\$ 0.005	\$ 0.05	\$ 290.00		
Monochrome Copier Device- 35 Page Per Min.	HP M426fdn	5	\$ 0.01625	\$ 0.13115	\$ 16.31		Versalink B405dn	12	\$ 0.0099	n/a	\$ 49.11		LBP132DN	12	\$ 0.005	\$ 0.05	\$ 24.00		
Monochrome Copier Device- 45 Page Per Min.	4508A Toshiba	5	\$ 0.0045	\$ 0.04	\$ 99.93		Altalink B8045	5	\$ 0.0045	n/a	\$ 157.52		4545i	5	\$ 0.005	\$ 0.05	\$ 179.23		
Color Printer Device - 32 Page Per Min.	HP M553dn	82	\$ 0.01625	\$ 0.13115	\$ 34.10		Versalink C400DN	7	\$ 0.0149	\$ 0.0890	\$ 23.93		LBP712CN	7	\$ 0.005	\$ 0.05	\$ 32.00		

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Monochrome Printer Device - 42 Page Per Min.	HP M501dn	3	\$ 0.01625	\$ 0.13115	\$ 18.75	Versalink B400DN	82	\$ 0.0129	n/a	\$ 23.59	LBP312DN	82	\$ 0.005	\$ 0.05	\$ 24.00		
TOTAL			\$ 0.0830	\$ 0.6846	\$ 697.89			\$ 0.0734	\$ 0.3148	\$ 756.40			\$ 0.0400	\$ 0.4000	\$ 924.23		\$ -
			Total for 36 months		\$ 12,468.37			Total for 36 months		\$ 12,005.45			Total for 36 months		\$ 15,488.15		

NovaCopy						
Device Specification	Description	Qty.	Price Per Page Copy (Monochrome)	Price Per Page (Color)	Monthly Lease Per Device	Includes consumables, labor, maintenance and repair? and staples?
Color Copier Device - 25 Page Per Min.	Bizhub C258	24	\$ 0.0059	\$ 0.049	\$16,591.00 per month (Total fleet w/3yr term)	Yes
Color Copier Device - 32 Page Per Min.	Bizhub C3110	3	\$ 0.0059	\$ 0.049		
Color Copier Device - 36 Page Per Min.	Bizhub C368	23	\$ 0.0059	\$ 0.049		
Color Copier Device - 55 Page Per Min.	Bizhub C558	13	\$ 0.0059	\$ 0.049		
Monochrome Copier Device- 35 Page Per Min.	Bizhub3320	5	\$ 0.0059	\$ 0.049		
Monochrome Copier Device- 45 Page Per Min.	Bizhub 458e	5	\$ 0.0059	\$ 0.049		
Color Printer Device - 32 Page Per Min.	Bizhub C3100P	82	\$ 0.0059	\$ 0.049		
Monochrome Printer Device - 42 Page Per Min.	Bizhub 4000P	3	\$ 0.0059	\$ 0.049		
TOTAL			\$ 0.0472	\$ 0.3920	\$ 16,591.00	