#### Jump into Art Studios Cover Sheet

Since 2011, Magda Dia's vision of having a safe place to play, create and just "be" is at the core of what Jump into Art imbues today. Adults and children create art, work on the potter's wheel, engage in multitude of classes and workshops covering everything from pottery and clay to mosaics, oil paiting, meditative mandalas, glass fusing and resin.

Until our move to our expanded facility, Jump into Art was mostly a children's art studio. Since 2018 we've increased our classes, instructors and programming to include more than 40 weekly classes and 4-7 weekly workshops. Lately we've noticed our adult workshop participants are coming from as far away as Austin and Gruene and more than half from nearby cities like Allen, Prosper, Celina, Pilot Point, Anna, Gunter, Howe, Garland, Forney, Carrollton, Denton, Grapeview and Frisco. We hear over and over that our studio and programming is unique and special and there's nothing available in their town. Quite simply we want to expand our reach and get the word out.

With a grant from Visit McKinney we can fulfill this expansion by advertising in local periodicals in Oklahoma, Louisiana and Arkansas - and Impact Magazine too. Recently we offered a three day workshop featuring a Louisiana and Colorado artist but couldn't draw in enough interest in other towns because of our limited resources. Our grant monies will be dedicated to adult single and two day workshops using **print ads**, **online announcements**, **posters**, **and paid Facebook Boosts**.

Recently we hired an affordable marketing assistant to help create interesting looking ads and promotional pieces plus a full time studio manager to help with our growing phone calls and emails requesting information.



#### **APPLICANT INFORMATION**

Organization Name:			
EIN:			
Mailing Address:			
City:		State:	Zip:
Phone:	Email:		
Website:			
Primary Contact:			
Title:			
Phone:			
Email:			
Project Title:			
Total Amount to be Requested:			
PROJECT DESCRIPTION (Please a	nttach an additi	onal page if needed)	

Send this document or make other inquiries to:

#### **Visit McKinney**

Executive Director
200 W. Virginia • McKinney, TX • 75069
972-547-2059 • executivedirector@visitmckinney.com

#### **Sabine Smith**

From: Francis Woodard

Sent: Tuesday, February 1, 2022 7:50 AM

**To:** Sabine Smith **Subject:** FW: Grant Request

Attachments: Pricing Impact Magazine 2022.pdf; Grant Request Cover Sheet Jump into Art.pdf;

Grant\_Inquiry\_Letter\_2021\_22\_5b2054ba-40e9-435d-a93e-d70b772d0dfd.pdf; Visit\_McKinney\_Grant\_APPLICATION\_2021\_22\_e14347d6-a448-4064-a2f9-

b433de39997a.pdf

From: magda dia <magdadiausa@gmail.com> Sent: Monday, January 31, 2022 6:52 PM

To: MCVB Executive Director <executivedirector@visitmckinney.com>

**Subject:** Grant Request

EXTERNAL SENDER ALERT: "WARNING - This email is originated from UNTRUSTED SOURCE. Do not click any link and do not open attachments unless you can confirm the sender. PLEASE REPORT SUSPICIOUS EMAILS BY CLICKING THE PHISHING BUTTON or contact: infosec@mckinneytexas.org!

RALL TOTAL	
OTAL LIABILITIES	39,045.99
TOTAL Other Liabilities	34,576.00
PayPal Working Capital Loan	0.00
Magda Loan	34,576.00
ther Liabilities	
TOTAL Credit Cards	4,469.99
PayPal Credit Card	0.00
Home Depot	0.00
AMEX 81006	0.00
AMEX 32000	4,469.99
redit Cards	
BILITIES	
OTAL ASSETS	103,994.04
TOTAL Other Assets	74,881.00 103,994.04
Fixed Assets	66,881.00
Art Supplies and Materials	8,000.00
ther Assets	0.000.00
TOTAL Cash and Bank Accounts	29,113.04
Prosperity Bank	29,113.04
Previous Accounts	0.00
PayPal Checking	0.00
Bank - Other	0.00
ash and Bank Accounts	A CONTRACTOR OF THE PARTY OF TH
SETS	
Account	Dalairee
	Balance
	12/31/2021

ERALL TOTAL	26,640.30
TOTAL LIABILITIES	51,936.73
TOTAL Other Liabilities	43,369.56
PayPal Working Capital Loan	793.56
Magda Loan	42,576.00
Other Liabilities	
TOTAL Credit Cards	8,567.17
PayPal Credit Card	1,469.76
Home Depot	361.22
AMEX 81006	1,874.45
AMEX 32000	4,861.74
Credit Cards	
ABILITIES	
TOTAL ASSETS	78,577.03
TOTAL Other Assets	74,750.00
Fixed Assets	66,750.00
Art Supplies and Materials	8,000.00
Other Assets	
TOTAL Cash and Bank Accounts	3,827.03
Prosperity Bank	3,820.11
Previous Accounts	0.00
PayPal Checking	6.92
Cash and Bank Accounts Bank - Other	0.00
SSETS	
Account	Datatice
	12/31/2020 Balance
	42/24/2020

**Public Information Report** 

Taxpayer

Taxpayer Name: JUMP INTO ART STUDIOS, INC.

Taxpayer Number: 32072835872

SOS File Number or Comptroller File Number: 0803495264

Mailing Address: 404 N CHURCH ST

MCKINNEY, TX 75069-3855

Principal Office: 404 N CHURCH STREET, MCKINNEY, TX 75069

Principal Place Of Business: 404 N CHURCH STREET, MCKINNEY, TX 75069

Changes from previous year?: Yes

Officers, Directors, Managers, Member or General Partner

Name: MAGDA DIA

Title: PRESIDENT Director? Yes Term Expiration Date: 12/31/2099

Mailing Address: 710 N CHURCH STREET MCKINNEY, Texas 75069

Owned Entity(s)

Owned Entity(s) State of Formation TX SOS File # Percentage of Ownership

None entered.

Owners

Owned Entity(s) State of Formation TX SOS File # Percentage of Ownership

None entered.

Registered Agent and Office

Agent: MAGDA DIA

Office: 404 N CHURCH STREET
MCKINNEY, TX 75069-3855

**Declaration Statement** 

I declare that the information in this document and any attachments is true and correct to the best of my knowledge and belief, as of the submission date, and that a copy of this information has been mailed to each person named in this section who is an officer, director or manager and who is not currently employed by this, or a related, corporation or limited liability company.



# OURSALES MISSION IS TO HELP YOUR LOCAL BUSINESS THRIVE. IMPACT YOUR FUTURE TODAY!



PRODUCT	In-paper Eighth Display	In-paper Quarter Display	In-paper Half Display	In-paper Full Display	Website
COMMUNITY	McKinney (MCK)	McKinney (MCK)	McKinney (MCK)	McKinney (MCK)	McKinney (MCK) Dallas-Fort Worth (DFW)
REACH	76,920	76,920	76,920	76,920	494,491
RATE	\$610 / month	\$1,035 / month	\$1,965 / month	\$3,340 / month	\$1,650 / month
PER DELIVERY	\$0.008	\$0.013	\$0.026	\$0.043	\$0.003

#### **CAMPAIGN NOTES**

- Non profit pricing reflected above with no contract month minimums.
- 5% discount towards print pricing when booking 6 ads
- 10% discount towards print pricing when booking 12 ads

#### **ADDED VALUE**

- Includes full color design
- Invoicing is monthly; the total is not due up front
- Advertiser Impact Report sent monthly with digital metrics included
- Printed copies of paper

#### **DEFINITIONS**

• Reach is the number of mailboxes, website page views and/or newsletter subscribers

#### THANK YOU FOR YOUR PARTNERSHIP!

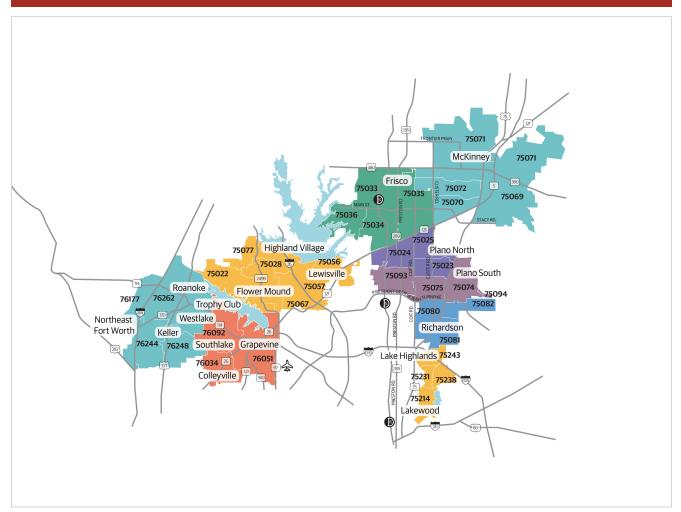


Miranda Barhydt Account Executive mbarhydt@communityimpact.com (469) 408-3669



### **DALLAS-FORT WORTH METRO**

561,141



#### **MAKE AN IMPACT**

Community Impact Newspaper offers local businesses the opportunity to reach 100% of residential mailboxes via USPS in a full color, stitched newspaper format with useful content, infographics and ads. Editions are also easily accessible online at communityimpact.com.

#### **TOTAL U.S. CIRCULATION**

2,804,062 MAILBOXES

MARKETS	
Frisco	79,007
Grapevine/Colleyville/Southlake	40,999
Keller/Roanoke/Northeast Fort Worth	64,896
Lewisville/Flower Mound/Highland Village	77,784
Lake Highlands/Lakewood	62,137
McKinney	76,546
Plano North	57,943
Plano South	54,965
Richardson	46,864

# CI 2022 CLIENT DEADLINES

	INVOICED	PAYMENT DUE	CLIENT ARTWORK DEADLINE	DELIVERY DATE RANGE
MCKINNEY				
JAN	12/28	1/11	1/14	1/22-1/25
FEB	1/25	2/8	2/11	2/19-2/22
MAR	2/22	3/8	3/14	3/21-3/24
APR	3/22	4/5	4/12	4/20-4/23
MAY	4/19	5/3	5/9	5/16-5/19
JUN	5/24	6/7	6/13	6/20-6/23
JUL	6/21	7/5	7/11	7/18-7/21
AUG	7/26	8/9	8/15	8/22-8/25
SEP	8/23	9/6	9/12	9/19-9/22
ОСТ	9/20	10/4	10/10	10/17-10/20
NOV	10/18	11/1	11/7	11/14-11/17
DEC	11/22	12/6	12/9	12/17-12/20

## READEX RESEARCH



WHO IS READING COMMUNITY IMPACT NEWSPAPER?

92% DECISION MAKERS **66%**AGES 25-64

75% COLLEGE EDUCATED OR HIGHER 51% HHI\$100,000 OR HIGHER 51% FEMALE 48% MALE 1% NO ANSWER

**CI READERSHIP IS COVER TO COVER** 

**FREQUENCY** 

78%
READ 3 OF THE
LAST 4 EDITIONS



**THOROUGHNESS** 



**CIRCULATION** 



IN A CROWDED MEDIA LANDSCAPE. THE CI BRAND IS WELL-KNOWN AND MAKES AN "IMPACT"



RANKING FOR USEFULNESS OF ADS

#1 COMMUNITY IMPACT NEWSPAPER

**#2** OTHER LOCAL PRINT PUBLICATIONS

**#3** SEARCH ENGINE RESULTS

#4 AND BELOW VARIOUS SOCIAL MEDIA PLATFORMS

CI BUILDS LOYAL, THRIVING COMMUNITIES

83%
TAKE ACTION
AFTER READING CI

74%

PLAN TO USE CI ADS FOR FUTURE PURCHASES

74%
WOULD MISS CI IF
THEY MOVED



Readex Research is a nationally recognized independent research company located in Stillwater, Minnesota. Since its founding in 1947, Readex has completed thousands of surveys for a variety of different clients nationwide. The 2018-19 Community Impact Newspaper survey sampled 7,000 random addresses across our established TX circulation, and data was collected via mail survey from October 2 to November 13, 2018. The margin of error for percentages based on 1,332 usable responses is  $\pm 2.7$  percentage points at the 90% confidence level. — www.readexresearch.com

