

MCKINNEY COMMUNITY DEVELOPMENT CORPORATION

Grant Application

2015 hhsea final

IMPORTANT:

- Please read the McKinney Community Development Corporation Grant Guidelines prior to completing this application.
- Application is available at www.mckinneycdc.org; by calling 214.544.0296 or by emailing cgibson@mckinneycdc.org
- Please call to discuss your plans for submitting an application in advance of completing the form provided. Completed application and all supporting documents are required to be submitted electronically or on a CD for consideration by the MCDC board. Please submit the application to:

McKinney Community Development Corporation
5900 S. Lake Forest Blvd., Suite 110
McKinney, TX 75070

- *If you are interested in a preliminary review of your project proposal or idea, please complete and submit the **Letter of Inquiry** form, available at www.mckinneycdc.org, by calling 214.544.0296 or emailing cgibson@mckinneycdc.org.*

Applications must be completed in full, using this form, and received by MCDC, electronically or on a CD, by 5:00 p.m. on the date indicated in schedule below.

Please indicate the type of funding you are requesting:

- | | |
|---|---|
| <p><input checked="" type="checkbox"/> Project Grant Quality of Life projects that advance the mission of MCDC and are eligible for funding in accordance with the Type B sales tax statute (refer to examples in Grant Guidelines).</p> | <p><input type="checkbox"/> Promotional or Community Event Grant (maximum \$15,000) Initiatives, activities and events that promote the City of McKinney for the purpose of developing new or expanded business opportunities and/or tourism – and enhance quality of life for McKinney residents.</p> |
|---|---|

Promotional and Community Event Grants:

| Application Deadline | Presentation to MCDC Board | Board Vote and Award Notification |
|--------------------------|----------------------------|-----------------------------------|
| Cycle I: January 3, 2015 | January 2015 | February 2015 |
| Cycle II: June 30 2015 | July 2015 | August 2015 |

Project Grants:

| Application Deadline | Presentation to MCDC Board | Board Vote and Award Notification |
|---------------------------|----------------------------|-----------------------------------|
| Cycle I: January 31, 2015 | February 2015 | March 2015 |
| Cycle II: April 30, 2015 | May 2015 | June 2015 |
| Cycle III: July 31, 2015 | August 2015 | September 2015 |

APPLICATION

ORGANIZATION INFORMATION

Name: McKinney Youth Theatre (dba of Plano Children's Theatre - soon to be North Texas Performing Arts)

Federal Tax I.D.: 75-2387300

Incorporation Date: 1991 In McKinney since 2005.

Mailing Address: 1301 Custer Road, Suite 706

City: Plano

ST: Texas

Zip: 75075

Phone: 972 422-2575

Fax: na Email: sakers@planochildrenstheatre.org

Website: <http://www.mckinneyyouththeatre.com>

Check One:

- Nonprofit – 501(c) Attach a copy of IRS Determination Letter
- Governmental entity
- For profit corporation
- Other

Professional affiliations and organizations to which your organization belongs:

Our organization belongs to McKinney Chamber of Commerce, Plano Chamber of Commerce, Frisco Chamber of Commerce, Allen Chamber of Commerce, Metrocrest Chamber of Commerce, Texas Non-Profit Theatres, Theatre for Young Audiences

Executive Director, Sara Egelston Akers, is a member of Junior League of Collin County, Leadership Plano 30 Graduate, Plano Rotary Club, Child Protective Services Board Member – Vice President, and Cochran Chapel UMC Church Council

REPRESENTATIVE COMPLETING APPLICATION:

Name: Sara Egelston Akers

Title: Executive Director, Founder

Mailing Address: 1301 Custer Road, Suite 706

City: Plano

ST: TX

Zip: 75075

Phone: 972 422-2575 cell 972 571-7626

Fax: na

Email: sakers@planochildrenstheatre.org

CONTACT FOR COMMUNICATIONS BETWEEN MCDC AND ORGANIZATION:

Name: Sara Egelston Akers

Title: Founder, Executive Director

Mailing Address: 1301 Custer Road, Suite 706

City: Plano

ST: TX

Zip: 75075

Phone 972 422-2575

Fax:

Email: sakers@planochildrenstheatre.org;

FUNDING

Total amount requested: \$100,000

PROJECT/PROMOTION/COMMUNITY EVENT

Start Date: October 1, 2015

Completion Date: December 31, 2015

BOARD OF DIRECTORS *(may be included as an attachment)***McKinney Management Board**

(Meets second Tuesday of the month in McKinney)

| | |
|--------------------|--------------------------------|
| Lorraine Spencer | Chair |
| Andy Morrison | Treasurer |
| Vincent Allen | 1 st Vice President |
| Open | Secretary |
| Roz Payne | Publicity and Fundraising |
| Trysh Pope | Volunteers and Fundraising |
| Birgitte Blackwell | Fundraising and Special Events |
| Jeff Bessa | Corporate Fundraising |
| Don Melton | Scholarships |
| Dawnne Melton | Scholarships |
| Jackie McGrady | Programming |
| Elizabeth Allen | Programming |
| Peggy Lipsey | Membership |

Governing Board of Directors – North Texas Performing Arts

(Meets third Tuesday of the month at PCT)

| | |
|--------------------|--------------------------------|
| Darrell Rodenbaugh | Governing Board President |
| Andrew Glickler | Treasurer |
| Steve Kusters | 1 st Vice President |
| Steve Flad | 2 nd Vice President |

| | |
|-------------------|--------------------------------|
| Jamie Colvin | 3 rd Vice President |
| Elly Marsh | |
| Lorraine Spencer | MYT Management Board Chair |
| Vincent Allen | MYT Management Board |
| Corrie Edmondson | Secretary |
| Kevin Goldsmith | IT, Scholarships |
| Randy Archambault | |
| Bob Morgan | Fundraising |
| Jamie Cutillo | Programming |
| Holly LeFevers | Legal and Fundraising |

All board meetings are open to the public.

LEADERSHIP STAFF (*may be included as an attachment*)

Sara Egelston Akers

Executive Director, Founder. MFA in Children’s Theatre and Creative Drama from UT/Austin, BFA in Dance from Southern Methodist University. Active member of Junior League of Collin County, Plano Rotary, Child Protective Services Board Member, Cochran Chapel UMC Church Council

Hollie Hongosh

McKinney Youth Theatre Managing Director. BA in International Relations and Minor in Opera from Wittenberg University. Teacher at PCT for the past three years. Promoted in December 2014 to MYT MD.

Autumn Daly

Business Manager. BS Western Michigan University. MBA Indiana Wesleyan. Three years at PCT.

Teresa Love

Marketing Director. BA and MA from Florida State A & M in Marketing. At PCT for three years.

Cassidy Crown

Assistant Executive Director. BFA from Baylor University in Opera.

Using the outline below, provide a written narrative no longer than 7 pages in length:

I. Applying Organization

Describe the mission, strategic goals and objectives, scope of services, day to day operations and number of paid staff and volunteers.

Mission: The mission of McKinney Youth Theatre is to develop the character of youth through quality performing arts education and family entertainment.

Vision: Our vision is that our programs will be desirable and available to all.

Scope of Services: For the past nine years, McKinney Youth Theatre has offered year round programs at Heard Craig Hall and McKinney Performing Arts Center in McKinney. In 2015, performances are in the following months: January, April, May, August, September, November, and December. Each production has 54-64 hours of rehearsal and 6-10 performances each.

In addition, we offer after school, summer arts programs, and free community outreach. The after school classes align with the start of classes in the fall and the spring. We also offer two weeks in June and July for elementary educational classes. We also perform children’s theatre scripts for schools and daycares during the school day.

The parent organization, Plano Children’s Theatre, was founded in 1991. We have programs in Frisco (Frisco Youth Theatre), and Plano Sports Authority. We are the largest youth arts organization in North Texas.

We are a tuition based program, but making our programs available to as many people as possible is critical to our mission. Our scholarship application is easily accessible on our website.

North Texas Performing Arts Community Art Reach

| | 2014 | 2013 |
|--|---|-------------|
| Scholarships – range from ¼ to full scholarships | \$53,565 | \$42,715 |
| New Students ½ off and other member discounts | \$52,713 | \$51,597 |
| Free Workshops | 40 visual and performing arts workshops | 20 |
| Complimentary Tickets donated to Non-profits, New Teacher Orientation, Teacher of the Year, schools | 4,000 | 3,500 |

Organization Awards:

- “2015 Best of Frisco Small Non-Profit” – **Finalist** Frisco Chamber of Commerce
- “2014 Volunteer Leadership of the Year”- Darrell Rodenbaugh Awarded by Art Centre of Plano for his gift of leadership to PCT for the past five years.
- “2013 Best Children’s Theatre in DFW” for Fun House Theatre and Film (PCT’s theatre within a theatre)
- “2012 Best Community Partner” by the Junior League of Collin County Advisory Board
- “2012 Best Community Organization” by the Plano Chamber of Commerce
- “2011 Best Summer Camp” by D Magazine
- “2009 Best Youth Arts Organization” by Plano Art Centre Advisory Board

Staff: Our organization has four full time admin positions, three full time Managing Directors for Plano, McKinney, and Frisco, and adjunct artists who direct our productions and classes. All our staff and contract artists submit to a yearly criminal background check.

Volunteers: Volunteers are critical to our success. Volunteers serve as light and sound board

operators, box office managers, show managers, costume coordinators, promotions, set design, set building, follow spot operators, back stage managers, fundraising, concessionaires, and event planners. Each year over 360 McKinney Youth Theatre volunteers help us fulfill our mission.

2. Disclose and summarize any significant, planned organizational changes and describe their potential impact on the Project/Promotion/Community Event for which funds are requested.

There are four significant changes in our structure and program in McKinney.

1. New Name – North Texas Performing Arts

In the fall of 2014, the Board of Directors adopted a new name, North Texas Performing Arts, to unify all of our theatres: Plano Children’s Theatre, McKinney Youth Theatre and Frisco Youth Theatre. Each theatre will retain its current name, but North Texas Performing Arts will be the overarching name. The new name will be unveiled spring 2015. Each theatre has it’s own full time Managing Director and volunteer management board which meet monthly. The Governance Board is made up of the Chairs of the Management Boards and others volunteers who set policy and overall budget for the NTPA family of theatres.

2. Sale of Heard Craig Hall

Heard Craig Hall has been a gracious host for our program for the past nine years, however, we are currently at our maximum number of weeks they will allow us to rent. Our productions are at capacity and beyond (Les Mis had over 100 students audition, Shrek had over 90, Peter Pan had over 50), and our McKinney patrons want a permanent home of their own in McKinney. With a permanent home (leased space), McKinney Youth Theatre; would be able to increase its offerings including plays without music, voice, dance, piano, visual arts, birthday and scout parties, programs for students with special needs, and special event workshops. Having a dedicated space would allow our volunteers to meet and plan events, build sets in McKinney, and have Board Meetings. Heard Craig Hall was recently sold to First United Methodist Church McKinney and may not be available for programming after December 2015.

3. McKinney Youth Theatre Management Board

This spring 2014, the Board of Directors passed a Resolution to allow MYT to be self governing within our Mission, Vision, and Budget set by the Governance Board. This dedicated committee of parent volunteers raised \$30,000 this past year to help fund a home. Our total goal is \$163,500 by August 2015.

4. New Managing Director – Hollie Hongosh

With her opera and business degree and business background, Hollie Hongosh was promoted to the role of McKinney Managing Director in December 2014. With her arts background, Hollie will utilize her corporate experience to help MYT thrive. An adjunct director at PCT for the past three years, Hollie has directed hugely successful productions of *Annie*, *Disney’s Little Mermaid*, and *School House Rocks Live, Jr.* She is beloved by her students and parents alike.

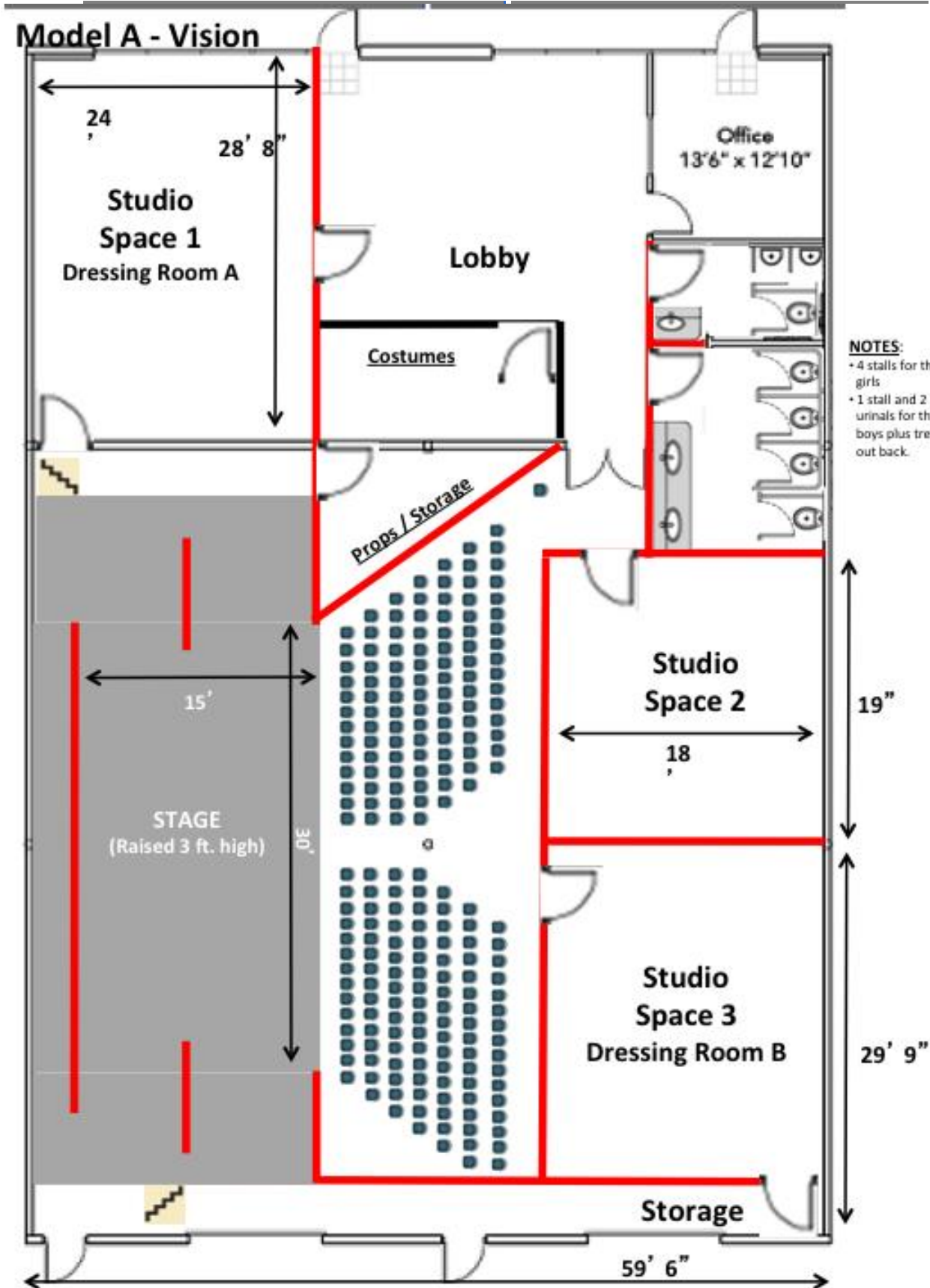
II. Project or Promotion/Community Event (whichever is applicable)

- Outline details of the Project/Promotion/Community Event for which funds are requested. Include information regarding scope, goals, objectives, target audience.

Description of Project:

McKinney Youth Theatre seeks grant funding for a 6000-8000 SF facility in McKinney to be renovated into a permanent rehearsal and performance venue.

Proposed
Build-Out



- NOTES:**
- 4 stalls for the girls
 - 1 stall and 2 urinals for the boys plus trees out back.

III. Describe how the proposed Project/Promotion/Community Event fulfills strategic goals and objectives for the organization.

Having a dedicated space for McKinney Youth Theatre will allow us to serve more McKinney residents by offering a more and varied productions and classes, community theatre productions, afterschool, summer programs, special needs programming, and workshops. The additional programs will allow more youth and adults to participate in MYT.

- Please also include planned activities, time frame/schedule, and estimated attendance and admission fees if applicable.

| 2016 Program– Sample Titles | Ages | Rehearsal Begins | Performances (8-12 each) | Patrons Served | Tuition / Tickets Tuition ranges \$125-\$320 Tickets \$8/\$10 |
|---|--------------|-----------------------------|--|---------------------------|---|
| Xanudu | 11-18 | October 2015 | January 22-30 | 2,000 | \$16,000 |
| Alice in Wonderland | 7 -18 | November 2015 | February 5-13 | 2,000 | \$16,000 |
| Grease | 11-18 | January 2016 | March 18-April 2 | 2,000 | \$20,000 |
| 10 Elementary Classes | 5 -11 | February 2016 | May 9-20 weeknights | 150 | \$27,000 |
| 2 Preschool Classes | 3 - 5 | February 2016 | April 22 | 20 | \$3,000 |
| Four Dance Classes | 3 -11 | February 2016 | May 9-20 weeknights | 45 | \$8,100 |
| 2 Skill Classes | 5 -18 | February 2016 | May 9-20 | 20 | \$3,600 |
| Romeo and Juliet | 11- 18 | February 2016 | April 22-30 | 1,000 | \$9,000 |
| Sound of Music | 5 - 18 | February 2016 | May 6-21 | 2,500 | \$20,000 |
| Daytime Performances for Schools | 4-11 | February 2016 | April – May | 2,250 | \$8,960 |
| Therapeutic Drama for youth and adults | 8 – adult | February 2016 | One performance in April | 100 | \$1,000 |
| Ramona Quimby | 7 - 16 | March 2016 | May 27-June 4 | 1,800 | \$11,000 |
| You're a Good Man, Charlie Brown | 7 - 18 | June 2016 | June 23-26 th (6 performances) | 1,800 | \$12,000 |
| Beauty and the Beast, Jr. | 7 - 18 | August 2016 | August 5-13 | 2,000 | \$16,000 |
| Summer Camps | 5-12 | June, July, August 2016 | Performances on Friday | 600 | \$120,000 |
| Therapeutic Drama | 8 – adult | June, July, August | One performance in late August | 100 | \$1,000 |
| The Odyssey | 7-18 | June 2016 | September 2-10 | 1,800 | \$12,000 |
| Aida | 11-18 | June 2016 | September 16- October 1 | 1,800 | \$13,000 |
| Fall Elementary Classes | 5-11 | September 2016 | December 16 Weeknight performances | 100 | \$18,000 |
| Fall Preschool Classes | 3-5 | September 2016 | November 2016 | 20 | \$3,000 |
| Fall Skill Classes | 5-18 | September 2016 | December 14-17 | 20 | \$3,600 |
| Fall Dance Classes | 3-18 | September 2016 | December 2016 | 45 | \$8,100 |

| | | | | | |
|-------------------|-----------|----------------|-----------------------------|-------|------------------|
| Therapeutic Drama | 8-adult | September 2016 | One performance in November | 100 | \$1,000 |
| Edgar Allen Poe | 7-18 | September 2016 | October 21-29 | 1,800 | \$13,000 |
| Wizard of Oz | 7-18 | September 2016 | November 4-19 | 2,000 | \$18,000 |
| Christmas Carol | 7 – Adult | October 2016 | December 9-17 | 2,000 | \$16,000 |
| Tarzan | 11-18 | October 2016 | January 2017 | 1,840 | \$20,000 |
| The Outsiders | 11-18 | October 2016 | February 2017 | 1,000 | \$14,000 |
| | | | | | Don't add up yet |
| | | | | | |

- **What is the venue/location for Project/Promotion/Community Event?**

We are currently looking for a space in McKinney. We have viewed venues north of 380 on east side of 75, downtown McKinney, and off Custer near 121.

Provide a timeline for the Project/Promotion/Community Event.

If awarded this grant, McKinney Youth Theatre will not request MCDC funds until we have secured location and presented to MCDC written acknowledgement/approval from the property owner. MYT will have documentation from the property owner showing that they are aware of the proposed use of the property or facility; and that the property owner has reviewed the project plan and application; approves and supports the efforts of McKinney Youth Theatre

-

| | |
|-----------------------------|--|
| August 1, 2015 | Secure location in McKinney. Check zoning and parking requirements. Sign lease agreements. Hire architect. |
| September 1, 2015 | File architectural drawing with the City of McKinney. |
| October 1-December 1, 2015: | Renovate using a General Contractor and volunteers. Plumbers, Dry Wall, Electricians, . . . |
| December 1-21: | Final inspection by the City. Move in costumes, furniture Install theatrical lighting, Sound equipment. |
| January 4, 2016: | Open for rehearsals and performances |

- Detail goals for growth/expansion in future years.

In 2014, our organization experienced 36% increase in revenue. With our new Managing Directors, we anticipate another substantial revenue increase through additional productions, classes, fundraising. As MYT grows in students, other theatre groups would rent space from MYT for some of their rehearsals and performances.

Project Grants – please complete the section below:

- An expansion/improvement? Yes No
- A replacement/repair? Yes No
- A multi-phase project? Yes No
- A new project? Yes No

Has a feasibility study or market analysis been completed for this proposed project? *If so, please attach a copy of the Executive Summary.*

Having a permanent space of in McKinney will allow us to add programs and performances so that more youth will have an opportunity for lead roles and training opportunities. Greater income will allow us to offer more scholarships. Having rehearsals and performances in McKinney will generate tax revenue and business income as families shop and dine before/after rehearsals and performances.

Provide specific information to illustrate how this Project/Promotion/Event will enhance quality of life and further business and economic development in the City of McKinney, and support one or more of MCDC’s goals:

When our McKinney patrons met with our Board of Directors last year, the consensus was to have a place like Plano Children’s Theatre in McKinney.

Each day and weekend, the students arrive from all over North Texas for a rehearsal at PCT. They come early to see their friends. Most days, there are usually two major shows rehearsing, acting classes, elementary, voice , and private acting classes scheduled. Volunteers are in the set build area, building a set or meeting in the lobby. Students take a break and walk with their friends to a nearby restaurant – McDonald’s, a pizza place, Starbuck’s. ... On weekends, they come back for a 2:15 p.m. performance to support their friends in a production. The party continues as the cast and friends go to a restaurant for dinner.

PCT’s current space is no gem – it’s in the **back** of a strip shopping center. You won’t see us from any major street. The ceilings are only 14ft. However, only newcomers seem to care that it’s not a real performance space. The students seem to be glad to have a space to grow as an artist and to see their friends – who “get them.” Parents become best friends with other parents as they help create the magic on and off the stage. The students watch their parents volunteer to make something wonderful. Our students consider PCT as their second home.

In addition, McKinney Middle and High Schools only have funds to produce one major musical a year. The number of students capable of/wanting to/dying to perform far outweigh the school’s capacity. McKinney Youth Theatre provides the training ground for these artists and an alternative outlet for McKinney and surrounding cities talented youth.

Funding from the MCDC will allow McKinney Youth Theatre to offer the same “home away from home” for McKinney’s young artists. The additional programs will keep residents **in** McKinney and lure more visitors to McKinney. As people are coming and going from rehearsal and performances (over 350 separate events in 2014), tax income and business revenue will be generated as patrons shop, eat, and fill up their cars with gas.

McKinney Youth Theatre desires to contribute to the community and cultural life of the city by working with McKinney Performing Arts Center, Boys and Girls Club, Samaritan Inn and other organizations to provide free community arts workshops, participate in community events, special learning opportunities for youth, offer scholarships, and free tickets to the underserved.

Has a request for funding, for this Project/Promotion/Community Event, been submitted to MCDC in the past?

Yes (In April 2014, but withdrew application.)

No

III. Financial

- Provide an overview of the organization’s financial status including the impact of this grant request.

Without funding from the MCDC, MYT will most likely not be able to secure a viable location by the end of 2015.

Our accounts are with Legacy Bank where we have a \$50,000 line of credit available.

2015 Budget, Audited Financials for 2013 and 2012 included. Audit for 2014 is not complete.

What is the estimated total cost for this Project/Promotion/Community Event?

MYT \$163,500

(Please include a budget for the proposed Project/Promotion/Community Event.)

| Renovation | Cost |
|------------------------------------|------------------|
| Architect | \$5,000 |
| Restroom ADA renovation | \$9,000 |
| Sprinkler and Fire Code Renovation | \$12,000 |
| 1st and last Month's Rent | \$12,000 |
| Furniture | \$8,000 |
| Sign | \$7,500 |
| Building Permits | \$1,500 |
| Raised Stage | \$17,000 |
| Walls, Doors, Building Materials | \$7,000 |
| Lighting Instruments, Light Board | \$18,000 |
| Speakers, Sound System | \$7,500 |
| Stage Curtain | \$5,000 |
| 200 Used Stackable Chairs | \$6,000 |
| Raised Audience Platforms | \$20,000 |
| Electricians/Plumbing | \$8,000 |
| Skilled Laborers | \$20,000 |
| Total Anticipated Cost | \$163,500 |

What percentage of Project/Promotion/Community Event funding will be provided by the Applicant? 40%

Are Matching Funds available? Yes No

Materials In-Kind \$6,750 Source parents, community % of Total 5%

Are other sources of funding available? *If so, please list source and amount.*

Donations to Date from Patrons \$30,000
Corporate Campaign in progress
We are having a fundraising event in February and Fall 2015.

Have any other federal, state, or municipal entities or foundations been approached for funding? Not yet.

McKinney Youth Theatre received operational funding from the Cultural Arts Council of McKinney. Amount for 2014-2015: \$14,000 which is the highest amount of any grantee. We will apply for operational funding for 2015-2016.

McKinney Youth Theatre is seeking funding from Collin County businesses, Foundations, grants, and patrons to help fund a permanent rehearsal and performance space for McKinney Youth Theatre.

IV. Marketing and Outreach

Describe marketing plans and outreach strategies for your organization and for the Project/Promotion/Community Event for which you are requesting funding – and how they are designed to help you achieve current and future goals.

Seasonal brochures are mailed three – four times a year to our patron database (about 1,000) and McKinney Chamber of Commerce.

Weekly Constant Contact E-mail blasts to our e-mail list (6,000 unique patrons).

Website with McKinney Programs listed separately and prominently.

New Resident packages through McKinney Chamber of Commerce.

Networking through the Wednesday morning Chamber of Commerce events

Free tickets to schools and daycares for their fundraising purposes

McKinney ISD back to school "YO" parents handouts in the fall and spring

Free tickets to McKinney New Teachers and MISD teachers

Posters

Public Service Announcements

Print advertising in McKinney Living and McKinney Courier Gazette and cities north, west, and east

Dedicated Facebook Page for McKinney Youth Theatre which lists performances, free programming and other opportunities.

V. Metrics to Evaluate Success

Outline the metrics that will be used to evaluate success of the proposed Project/Promotion/Community Event. If funding is awarded, a final report will be required summarizing success in achieving objectives outlined for the event.

We will measure success by the following:

New McKinney Managing Director has already added new programming to 2015 schedule – successful and increased enrollment in each program

Outreach and increased involvement by the community within our programs by partnership with city events including the MainStreet Events series and offering free community workshops

Increased number of audience members and patrons coming to see our productions

Raising the balance of funds by August 2015

Being in a permanent space and open for business in January 2016.

In 1991 and with a donation of \$1,500 from the Founder's parents, Plano Children's Theatre opened under the wings of Grace Presbyterian Church where we rehearsed and performed. When we opened our first studio space at 15th and Custer Road, we **quadrupled** our enrollment within the first year. We anticipate similar enrollment numbers in McKinney. Frisco Youth Theatre also needs a performance venue with a larger seating capacity (Frisco Discovery center seats 120). They will also be renting the MYT facility for performances when available.

Acknowledgements

If funding is approved by the MCDC board of directors, Applicant will assure:

- The Project/Promotion/Community Event for which financial assistance is sought will be administered by or under the supervision of the applying organization; **YES**.
- All funds awarded will be used exclusively for the purpose described in this application; **YES**
- MCDC will be recognized in all marketing, outreach, advertising and public relations as a funder of the Project/Promotion/Community Event. Specifics to be agreed upon by applicant and MCDC and included in an executed performance agreement; **YES**.
- Organization's officials who have signed the application are authorized by the organization to submit the application; **YES**
- Applicant will comply with the MCDC Grant Guidelines in executing the Project/Promotion/Community Event for which funds were received. **YES**
- A final report detailing the success of the Project/Promotion/Community Event, as measured against identified metrics, will be provided to MCDC no later than 30 days following the completion of the Project/Promotion/Community Event. **Yes**.
- Up to 80% of the approved grant may be provided, on a reimbursement basis, prior to conclusion of the Project/Promotion/Community Event with submission of invoices/receipts to MCDC. The final 20% will be paid following MCDC's receipt of unpaid invoices/receipts; documentation of fulfillment of obligations to MCDC; and final report on the Project/Promotion/Community Event. **YES**.

- The required performance agreement will contain a provision certifying that the applicant does not and will not knowingly employ an undocumented worker in accordance with Chapter 2264 of the Texas Government Code, as amended. Further, should the applicant be convicted of a violation under 8 U.S.C. § 1324a(f), the applicant will be required to repay the amount of the public subsidy provided under the agreement plus interest, at an agreed to interest rate, not later than the 120th day after the date the MCDC notifies the applicant of the violation. **YES.**

CHECKLIST:

Completed Application:

- Use the form/format provided
- Organization Description
- Outline of Project/Promotion/Community Event; description, goals and objectives
- Project/Promotion/Community Event timeline
- Plans for marketing and outreach
- Evaluation metrics
- List of board of directors and staff

Attachments:

- Financials: organization's budget for current fiscal year; Project/Promotion/Community Event budget; audited financial statements
- Feasibility Study or Market Analysis if completed (Executive Summary)
- IRS Determination Letter (if applicable)

We certify that all figures, facts and representations made in this application, including attachments, are true and correct to the best of our knowledge.

Chief Executive Officer



Signature

Darrell Rodenbaugh
Board President
Governing Board of Directors
Printed Name

Date January 30, 2015

Representative Completing Application



Signature

Sara Egelston Akers
Executive Director, Founder

Printed Name

Date January 30, 2015

INCOMPLETE APPLICATIONS, OR THOSE RECEIVED AFTER THE DEADLINE, WILL NOT BE CONSIDERED.



Department of the Treasury
Internal Revenue Service

P.O. Box 2508
Cincinnati OH 45201

In reply refer to: 0248462390
May 07, 2012 LTR 4168C E0
75-2387300 000000 00

00022717

BODC: TE

PLANO CHILDRENS THEATRE
% SARA AKERS
1301 CUSTER RD STE 706
PLANO TX 75075-9505



028424

Employer Identification Number: 75-2387300
Person to Contact: MR. PATTERSON
Toll Free Telephone Number: 1-877-829-5500

Dear TAXPAYER:

This is in response to your Apr. 26, 2012, request for information regarding your tax-exempt status.

Our records indicate that you were recognized as exempt under section 501(c)(3) of the Internal Revenue Code in a determination letter issued in MARCH 1992.

Our records also indicate that you are not a private foundation within the meaning of section 509(a) of the Code because you are described in section(s) 509(a)(1) and 170(b)(1)(A)(ii).

Donors may deduct contributions to you as provided in section 170 of the Code. Bequests, legacies, devises, transfers, or gifts to you or for your use are deductible for Federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code.

Please refer to our website www.irs.gov/eo for information regarding filing requirements. Specifically, section 6033(j) of the Code provides that failure to file an annual information return for three consecutive years results in revocation of tax-exempt status as of the filing due date of the third return for organizations required to file. We will publish a list of organizations whose tax-exempt status was revoked under section 6033(j) of the Code on our website beginning in early 2011.

0248462390
May 07, 2012 LTR 4168C E0
75-2387300 000000 00
00022718

PLANO CHILDRENS THEATRE
% SARA AKERS
1301 CUSTER RD STE 706
PLANO TX 75075-9505

If you have any questions, please call us at the telephone number shown in the heading of this letter.

Sincerely yours,



S. A. Martin, Operations Manager
Accounts Management Operations

TOTAL NORTH TEXAS PERFORMIN REVENUES

| | 14-Oct | 14-Nov | 14-Dec | 15-Jan | 15-Feb | 15-Mar | 15-Apr | 15-May | 15-Jun | 15-Jul | 15-Aug | 15-Sep |
|-------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Tuition/Reg Tickets | \$79,334 | \$64,264 | \$18,391 | \$51,849 | \$57,039 | \$24,875 | \$31,770 | \$27,711 | \$89,320 | \$41,169 | \$47,806 | \$74,616 |
| Concessions | | | | | | | | | | | | |
| Show Reve | \$0 | \$0 | \$2,625 | \$0 | \$0 | \$23,667 | \$51,320 | \$45,967 | \$34,348 | \$27,193 | \$17,761 | \$0 |
| Camp Revenues | \$6,918 | \$5,370 | \$16,596 | \$16,596 | \$0 | \$0 | \$2,338 | \$2,338 | \$2,338 | \$0 | \$19,369 | \$19,369 |
| Class Revenues - Tuitic | \$730 | \$730 | \$730 | \$730 | \$730 | \$730 | \$730 | \$730 | \$730 | \$730 | \$730 | \$730 |
| Birthday/Other Parties | \$125 | \$125 | \$125 | \$125 | \$125 | \$125 | \$125 | \$125 | \$125 | \$125 | \$125 | \$125 |
| Merchandise Sales | \$2,193 | \$2,193 | \$2,193 | \$2,193 | \$2,193 | \$2,193 | \$2,193 | \$2,193 | \$2,193 | \$2,193 | \$2,193 | \$2,193 |
| Professional Touring S | \$1,901 | \$1,901 | \$1,901 | \$1,901 | \$1,901 | \$1,901 | \$1,901 | \$1,901 | \$1,901 | \$1,901 | \$1,901 | \$1,901 |
| Theatre Rental | (\$5,089) | (\$4,108) | (\$2,219) | (\$4,038) | (\$3,365) | (\$2,864) | (\$5,040) | (\$4,485) | (\$7,434) | (\$4,033) | (\$5,011) | (\$5,545) |
| Discounts | (\$5,304) | (\$4,282) | (\$2,313) | (\$4,209) | (\$3,508) | (\$2,985) | (\$5,254) | (\$4,675) | (\$7,749) | (\$4,204) | (\$5,223) | (\$5,780) |
| Scholarships | \$80,808 | \$66,192 | \$38,028 | \$65,146 | \$55,115 | \$47,642 | \$80,083 | \$71,805 | \$115,771 | \$65,073 | \$79,650 | \$87,609 |
| Program Re | | | | | | | | | | | | |
| City of McKinney Gran | \$1,317 | \$1,317 | \$1,317 | \$1,317 | \$1,317 | \$1,317 | \$1,317 | \$1,317 | \$1,317 | \$1,317 | \$1,317 | \$1,317 |
| City of Plano - Major G | \$14,000 | \$14,000 | \$14,000 | \$14,000 | \$14,000 | \$14,000 | \$14,000 | \$14,000 | \$14,000 | \$14,000 | \$14,000 | \$14,000 |
| City of Frisco Grant | \$417 | \$417 | \$417 | \$417 | \$417 | \$417 | \$417 | \$417 | \$417 | \$417 | \$417 | \$417 |
| Corporate Sponsors/D | \$200 | \$200 | \$200 | \$200 | \$200 | \$200 | \$200 | \$200 | \$200 | \$200 | \$200 | \$200 |
| Verify (Volunteer) Incc | \$42 | \$42 | \$42 | \$42 | \$42 | \$42 | \$42 | \$42 | \$42 | \$42 | \$42 | \$42 |
| ACE, net | \$124 | \$124 | \$124 | \$124 | \$124 | \$124 | \$124 | \$124 | \$124 | \$124 | \$124 | \$124 |
| Miscellaneous Income | \$268 | \$281 | \$268 | \$256 | \$256 | \$256 | \$256 | \$256 | \$256 | \$256 | \$256 | \$256 |
| AMP | \$0 | \$0 | \$0 | \$0 | \$0 | \$38,451 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Interest/Dividends | \$126 | \$126 | \$126 | \$126 | \$126 | \$126 | \$126 | \$126 | \$126 | \$126 | \$126 | \$126 |
| Membership Donation | \$4,000 | \$4,000 | \$4,000 | \$4,000 | \$4,000 | \$4,000 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Grant Income | \$0 | \$0 | \$1,000 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Other Reve | \$20,494 | \$20,507 | \$21,494 | \$25,481 | \$20,481 | \$58,932 | \$16,481 | \$16,481 | \$16,481 | \$16,481 | \$16,481 | \$16,481 |
| Total Reve | \$101,302 | \$86,698 | \$59,522 | \$90,627 | \$75,596 | \$106,574 | \$96,564 | \$88,286 | \$132,252 | \$81,554 | \$96,130 | \$104,090 |

DIRECT EXPENSES

| | | | | | | | | | | | | |
|-----------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Show Labor | \$16,367 | \$18,382 | \$11,594 | \$8,236 | \$11,950 | \$13,925 | \$12,215 | \$6,566 | \$14,884 | \$19,524 | \$16,603 | \$8,012 |
| Show Royalty/script | \$2,827 | \$6,267 | \$6,085 | \$8,447 | \$4,947 | \$667 | \$10,247 | \$7,277 | \$6,062 | \$5,062 | \$7,342 | \$14,182 |
| Show rent | \$0 | \$2,280 | \$5,840 | \$3,000 | \$2,280 | \$0 | \$7,240 | \$4,163 | \$7,244 | \$4,964 | \$4,964 | \$10,281 |
| Show materials | \$1,125 | \$2,950 | \$2,175 | \$2,855 | \$1,580 | \$0 | \$3,900 | \$3,115 | \$1,820 | \$1,370 | \$2,670 | \$4,630 |
| Labor wage rate incre | \$655 | \$735 | \$464 | \$329 | \$478 | \$557 | \$489 | \$263 | \$595 | \$781 | \$664 | \$320 |
| Total | \$20,974 | \$30,904 | \$26,162 | \$22,875 | \$22,335 | \$20,522 | \$34,506 | \$27,727 | \$46,605 | \$41,839 | \$45,174 | \$37,679 |

2016 Budget

McKinney Youth Theatre

In Permanent Home

| Income | 2016 |
|--|-------------------|
| Tuition (\$190-\$320) | \$160,000 |
| Scholarships | -10,000 |
| First Time Student Discounts and Other Discounts | -20,000 |
| Tickets (\$8, \$10) | 140,000 |
| Concessions | \$10,000 |
| Birthday Parties and Workshops | \$8,000 |
| Theatre Rental | \$20,000 |
| Daytime Professional Productions | \$5,000 |
| Merchandise | \$2,000 |
| Fundraising | \$30,000 |
| Grant - City of McKinney Cultural Arts | \$14,000 |
| Other Grants | \$9,000 |
| Foundations | \$5,000 |
| Corporate Donations | \$10,000 |
| Donations | \$15,000 |
| Advertising | \$5,000 |
| Memberships | \$12,000 |
| Total Income | 417,016.00 |

Expense

| | |
|--------------------------------|----------|
| Advertising | \$15,000 |
| Art Supplies | \$500 |
| Auto Expenses | \$3,000 |
| Concession Supplies | \$4,500 |
| Costumes, Props | \$25,000 |
| Credit Card and Bank Fees | \$4,000 |
| Dues, Memberships | \$500 |
| Meals, Entertainment | \$500 |
| Fundraising Event Expense | \$4,000 |
| Furniture/Equipment/ Copier | \$12,000 |
| Interest | \$500 |
| Insurance (GL, D&O, WC, Fraud) | \$4,000 |
| Janitorial | \$9,600 |
| Membership Expense | \$500 |
| Merchandise | \$1,000 |
| Microphone Replace and Repair | \$5,000 |
| Music | \$2,000 |
| Printing | \$5,000 |

| | |
|--|------------------|
| Office Supplies and Paper | \$3,000 |
| Postage and Shipping | \$3,000 |
| Rent -Permanent Location | \$80,000 |
| Repairs | \$3,000 |
| Script Royalties | \$30,000 |
| Scripts | \$10,000 |
| Security for Fundraisers | \$200 |
| Set Supplies | \$10,000 |
| Supplies - toilet paper, cleaning. . . | \$3,000 |
| Taxes-Payroll | \$15,000 |
| Utilities | \$30,000 |
| Wages | \$132,000 |
| Total Expense | \$415,800 |

PCT - CASH FLOW WORKSHEET - 2012

OPERATING

| | 2012 | | 2013 | | DIFFERENCE | Prior Period ADJUSTMENTS | | NON CASH | OPERATING | INVESTING | | FINANCING | OUT | CHANGE IN CASH |
|----------------------------|-----------|-----------|----------|----------|------------|--------------------------|---------------|----------|-----------|-----------|--|-----------|----------|----------------|
| | | | | | | INVESTING | OUT INVESTING | | | | | | | |
| CASH | 62,380 | 13,131 | (49,249) | - | - | - | - | | | | | | (49,249) | |
| CASH - COP | | 30,240 | 30,240 | | | | | | | | | | 30,240 | |
| A/R | 6,110 | 84,682 | 78,572 | (68,467) | | | | (10,105) | | | | | - | |
| PPD EXPENSES | 2,274 | 18,086 | 15,812 | | | | | (15,812) | | | | | - | |
| OTHER CURRENT | - | 1,421 | 1,421 | | | | | (1,421) | | | | | - | |
| PPE | 33,992 | 28,268 | (5,724) | (3,533) | | | | 11,195 | (1,938) | | | | - | |
| | | | - | | | | | - | | | | | - | |
| | | | - | | | | | - | | | | | - | |
| | 104,756 | 175,828 | (71,072) | | | | | - | | | | | - | |
| A/P | | (10,741) | (10,741) | | | | | 10,741 | | | | | - | |
| ACCRUED EXPENSE | (13,110) | (17,409) | (4,299) | | | | | 4,299 | | | | | - | |
| N/P - LOC | (25,000) | (25,000) | - | | | | | - | | | | 10,000 | (10,000) | |
| N/P - DIRECTORE | (44,584) | (41,584) | 3,000 | | | | | - | | | | (3,000) | - | |
| UNRESTRICTED NET ASSETS | 14,763 | 43,418 | 28,655 | 3,533 | | | | (32,188) | | | | | - | |
| TEMP RESTRICTED NET ASSETS | (36,825) | (124,512) | (87,687) | 68,467 | | | | 19,220 | | | | | - | |
| | (104,756) | (175,828) | (71,072) | - | | | | (14,071) | (1,938) | | | (10,000) | (19,009) | |
| | | | | | | | | - | | | | 7,000 | (10,000) | |
| | | | | | | | | (14,071) | (1,938) | | | | (10,000) | |
| | | | | | | | | (14,071) | (1,938) | | | | (10,000) | |

TOTAL OPERATING

TOTAL INVESTING

TOTAL FINANCING

CHANGE IN CASH

(19,009)

| Leadcode | Description | Adjusted 12/31/2012 | Unadjusted 12/31/2013 | AJE 12/31/2013 | Adjusted 12/31/2013 |
|----------|--------------------------------|------------------------|--------------------------|-------------------|------------------------|
| A | Cash | | | | |
| 1010 | McKinney Home Fund | | 10,409.26 | | 10,409.26 |
| 1020 | Capital Campaign Savings Acct | | 5,181.17 | | 5,181.17 |
| 1030 | ACE Account | | 157.00 | | 157.00 |
| 1040 | Savings | | 3.00 | 1 -3.00 | |
| 1050 | Savings: Legacy Savings 8744 | | -3.00 | 1 3.00 | |
| 1110 | Operating: Concession Bank | 200.00 | 200.00 | | 200.00 |
| 1111 | Operating: Pay Pal Account | 422.35 | 1,300.71 | 1 -950.00 | |
| | | | | 1 950.00 | |
| | | | | 8 705.83 | |
| | | | | 8 -1,300.71 | 705.83 |
| 1112 | Operating: Petty Cash-Safe | 146.03 | 361.20 | 1 -80.00 | |
| | | | | 1 80.00 | 361.20 |
| 1113 | Operating: Legacy Operating 57 | 13,359.92 | 4,346.43 | 1 -400.00 | |
| | | | | 1 400.00 | |
| | | | | 9 -8,229.98 | -3,883.55 |
| 1114 | Operating Chase -2781 | 5,950.02 | | 1 1,406.90 | |
| | | | | 1 -1,406.90 | |
| 1150 | Undeposited Funds | 5,476.50 | 326.80 | 1 -160.00 | |
| | | | | 1 160.00 | |
| | | | | 1 -326.80 | |
| | Total Cash | 25,554.82 | 22,282.57 | -9,151.66 | 13,130.91 |
| B | Accts Receivable | | | | |
| 1131 | Grant Receivable - Plano | | | 3 78,682.00 | 78,682.00 |
| 1132 | Grant Receivable - McKinney | | | 3 6,000.00 | 6,000.00 |
| | Total Accts Receivable | 0.00 | 0.00 | 84,682.00 | 84,682.00 |
| C | Restricted Cash | | | | |
| 1100 | City of Plano Restricted Funds | 36,825.32 | 30,239.70 | | 30,239.70 |
| | Total Restricted Cash | 36,825.32 | 30,239.70 | 0.00 | 30,239.70 |
| D | Prepaid Expenses | | | | |
| 1139 | Prepaid Expenses | 2,274.07 | | 1 2,274.07 | |
| | | | | 1 -2,274.07 | |
| 1140 | Prepaid Services | | 345.00 | | 345.00 |
| 1141 | Prepaid Insurance | | 1,590.23 | | 1,590.23 |
| 1142 | Prepaid Royalties | | 15,377.77 | 7 772.99 | 16,150.76 |
| | Total Prepaid Expenses | 2,274.07 | 17,313.00 | 772.99 | 18,085.99 |
| M | Fixed Assets | | | | |
| 1095 | Lobby Improvements | | 1,184.74 | 4 -1,184.74 | |
| 1180 | Signage | 7,717.96 | 7,841.15 | 5 -123.13 | 7,718.02 |
| 1190 | Fixed Assets-PCT Microphones | 10,282.55 | 10,282.55 | | 10,282.55 |
| 1191 | Fixed Assets-2011 Computer | 799.95 | 799.95 | | 799.95 |
| 1192 | Fixed Assets-Tools | 721.37 | 721.37 | | 721.37 |
| 1193 | Fixed Assets-Equipment | 8,744.53 | 12,950.22 | 5 -4,205.69 | 8,744.53 |
| 1194 | Fixed Assets-MTY Microphones | 11,520.55 | 11,520.55 | | 11,520.55 |
| 1195 | Fixed Assets-Theater Equipment | 218.18 | 2,156.69 | | 2,156.69 |
| 1196 | Fixed Assets-Leasehold Improve | 1,136.09 | 3,672.33 | 5 -891.89 | 1,136.09 |
| | | | | 5 -1,644.35 | 469.96 |
| 1197 | Fixed Assets-Office Furniture | 469.96 | 469.96 | | 469.96 |
| | Total Fixed Assets | 41,611.14 | 51,599.51 | -8,049.80 | 43,549.71 |
| N | Accumulated Depreciation | | | | |
| 1200 | Accumulated Depreciation:2011 | -160.00 | -160.00 | 6 160.00 | |
| 1201 | Accumulated Depreciation:Tools | -103.00 | -103.00 | 6 103.00 | |
| 1202 | Accumulated Depreciation:MYT M | -1,646.00 | -1,646.00 | 6 1,646.00 | |
| 1203 | Accumulated Depreciation:Offic | -67.00 | 288.00 | 6 -288.00 | |
| 1204 | Accumulated Depreciation | -5,643.00 | | 1 -5,643.00 | |
| | | | | 2 -355.00 | |
| | | | | 6 -9,283.78 | -15,281.78 |
| | Total Accumulated Depreciation | -7,619.00 | -1,621.00 | -13,660.78 | -15,281.78 |
| O | Other Assets | | | | |
| 1120 | Security Deposit | | 3,186.00 | 11 -630.00 | |
| | | | | 11 -180.00 | |
| | | | | 11 -300.00 | |
| | | | | 11 -250.00 | |
| | | | | 11 -180.00 | |
| | | | | 11 -225.00 | 1,421.00 |
| | Total Other Assets | 0.00 | 3,186.00 | -1,765.00 | 1,421.00 |
| AA | Accounts Payable | | | | |
| 1060 | BOA Credit Card | | -595.60 | | -595.60 |
| 1070 | My Chair Fund 2013 | | -16,781.50 | 14 16,782.00 | 0.50 |
| 1080 | Script Deposit | | -1,970.00 | 14 1,970.00 | |
| 1121 | Accounts Payable | | -6,505.04 | 1 -310.00 | |
| | | | | 13 -540.00 | |
| | | | | 13 -485.65 | |
| | | | | 13 -338.55 | |
| | | | | 13 -376.26 | |
| | | | | 13 -256.65 | |
| | | | | 14 310.00 | -8,502.15 |
| 1130 | Accounts Receivable | 6,109.41 | -4,107.10 | 1 13,090.86 | |
| | | | | 10 -10,626.87 | -1,643.11 |
| | Total Accounts Payable | 6,109.41 | -29,959.24 | 19,218.88 | -10,740.36 |
| BB | Accrued Expenses | | | | |
| 1090 | Copier Receivable | | -797.07 | | -797.07 |
| 1091 | Deposit Receivable | | -1,450.00 | | -1,450.00 |
| 2010 | Clearing Accounts 2013 | -720.00 | 144.60 | 14 -144.60 | |
| 2011 | Direct Deopsit Liabilities | | 2,683.81 | 1 -403.81 | |
| | | | | 12 -2,280.00 | |

| Leadcode | Description | Adjusted 12/31/2012 | Unadjusted 12/31/2013 | AJE 12/31/2013 | Adjusted 12/31/2013 |
|----------|---------------------------------|------------------------|--------------------------|-------------------|------------------------|
| 2012 | Expired Credits 1 | | -10,583.67 | 1 | 10,583.67 |
| 2050 | Payroll Liabilities | | -23,387.86 | 1 | -1,883.24 |
| | | | | 12 | 25,271.00 |
| | | | | 12 | -7,474.95 |
| | | | | 12 | -3,466.56 |
| | | | | 12 | -2,566.28 |
| | | | | 12 | -1,654.10 |
| 2051 | Payroll Liabilities: Fed FUTA | -175.61 | -21.00 | 12 | 21.00 |
| 2052 | Payroll Liabilities: Texas SUT | -144.83 | 15.62 | 1 | -0.91 |
| | | | | 12 | -14.71 |
| | Total Accrued Expenses | -1,040.44 | -33,395.57 | | 15,986.51 |
| | | | | | -17,409.06 |
| CC | Notes Payable | | | | |
| 2013 | N/P Sara Akers | -21,584.00 | | | |
| 2020 | Legacy LOC | -25,000.00 | -25,028.38 | 17 | 28.00 |
| 2030 | Sara Akers Back Pay | -23,000.00 | -20,000.00 | | |
| 2040 | Note payable-Executive Directo | | -21,584.00 | | |
| | Total Notes Payable | -69,584.00 | -66,612.38 | | 28.00 |
| | | | | | -66,584.38 |
| RR | Deferred Income | | | | |
| 1092 | Deferred Grant Revenue | | -17,940.29 | 3 | 17,940.29 |
| 2000 | Tuition Credits | -12,068.61 | | 1 | -12,068.61 |
| | | | | 14 | 12,068.61 |
| 4330 | McKinney Home Fund Donations | | -10,409.00 | 14 | 10,409.00 |
| | Total Deferred Income | -12,068.61 | -28,349.29 | | 28,349.29 |
| | | | | | 0.00 |
| WW | Unrestricted Net Assets | | | | |
| 3000 | Unrestricted | -4,880.41 | | 2 | 36,825.32 |
| 3020 | Opening Bal Equity | | 47,753.87 | 1 | -42,194.62 |
| 3030 | Retained Earnings | | -58,799.21 | 1 | 31,177.25 |
| | Total Unrestricted Net Assets | -4,880.41 | -11,045.34 | | 25,807.95 |
| | | | | | 14,762.61 |
| XX | Temp Resticted Net Assets | | | | |
| 3010 | Temporarily Restricted | -96,089.71 | | 2 | -36,825.32 |
| | Total Temp Resticted Net Assets | -96,089.71 | 0.00 | | -36,825.32 |
| | | | | | -36,825.32 |
| ZZ | Prior Period Adjustment | | | | |
| 3090 | Prior period adjustment | | | 3 | -68,467.00 |
| | | | | 6 | -3,532.22 |
| | Total Prior Period Adjustment | 0.00 | 0.00 | | -71,999.22 |
| | | | | | -71,999.22 |
| 10 | Donations | | | | |
| 4041 | Corporate Sponsors / Donations | | -2,018.00 | | |
| 4158 | Donations:AMP Donation | -75.00 | | | |
| 4159 | Donations:PCT Mic Fund | -9,849.00 | | | |
| 4172 | Donations | -929.75 | -6,010.59 | 16 | -102,668.00 |
| 4173 | Donations:Dobozy Poker Night 2 | | -708.00 | | |
| 4175 | Donations:In-Kind Donations | -242,254.87 | -2,075.00 | 16 | -8,276.00 |
| 4176 | Donations:Individual | -7,403.50 | -6,787.60 | | |
| 4321 | Donations:PCT MicFund:Hats | -722.00 | | | |
| | Total Donations | -261,234.12 | -17,599.19 | | -110,944.00 |
| | | | | | -128,543.19 |
| 12 | Grants | | | | |
| 4029 | City of Mckinney Grant | -14,000.00 | -1,166.66 | 3 | -20,000.00 |
| | | | | 3 | 1,166.66 |
| 4180 | Grant Income | 2,200.00 | -3,500.00 | | |
| | Total Grants | -11,800.00 | -4,666.66 | | -18,833.34 |
| | | | | | -23,500.00 |
| 14 | Ticket Sales | | | | |
| 4064 | FunHouseTicketSales:The Chicke | -3,271.00 | | | |
| 4065 | FunHouseTicketSales:The Legend | -1,705.00 | | | |
| 4066 | FunHouseTicketSales:Robinhood | -1,651.00 | | | |
| 4067 | FunHouseTicketSales:Laughterin | -1,155.00 | | | |
| 4068 | FunHouseTicketSales:ManFromLaM | -2,713.00 | | | |
| 4069 | FunHouseTicketSales:Dracula | -1,696.00 | | | |
| 4070 | Fun House Ticket Sales | -765.00 | -16.00 | | |
| 4071 | FH Ticket Sales: FH Extra Show | | -364.00 | | |
| 4072 | FH Ticket Sales: Thanksgiving | | -2,819.00 | | |
| 4073 | FH Ticket Sales: Sound of Fann | | -4,829.00 | | |
| 4074 | FH Ticket Sales: Zoo Story | | -75.00 | | |
| 4075 | FH Ticket Sales: Hello Little | | -1,643.00 | | |
| 4076 | FH Ticket Sales: Daffodil Girl | | -2,438.00 | | |
| 4077 | FH Ticket Sales: Easter Ultima | | -2,891.00 | | |
| 4078 | FH Ticket Sales: Hamlet | | -2,374.00 | | |
| 4079 | FH Ticket Sales: Ultimate Holi | -3,506.00 | -376.00 | | |
| 4099 | Professional Touring Shows | -7.00 | | | |
| 4100 | Professional Touring Shows:PT | -30,234.37 | -27,442.00 | | |
| 4101 | PTS: Lyle the Crocodile | | -4,359.00 | | |
| 4102 | PTS: Comped Tickets | 2,774.00 | 944.00 | | |
| 4187 | Ticket Sales | -32.00 | | | |
| 4189 | Ticket Sales:Elem Prod Tick:Fr | | -7,416.00 | | |
| 4190 | Ticket Sales:Major:Sherlock Ho | | -18.00 | | |
| 4191 | Ticket Sales:Major:Courtyard L | | -72.00 | | |
| 4192 | Ticket Sales:Major:Into the Wo | | -32.00 | | |
| 4193 | Ticket Sales:Major:Scrooge 201 | -6,634.00 | -8,745.50 | | |
| 4194 | Ticket Sales:Major: Cinderella | | -2,096.00 | | |
| 4195 | Ticket Sales:Major:Willy Wonka | | -9,984.00 | | |
| 4196 | Ticket Sales:Major:Diary of An | | -4,446.00 | | |
| 4197 | Ticket Sales:Major:Honk Jr. | | -7,056.00 | | |
| 4198 | Ticket Sales:Major:3 Muskuteer | | -2,898.00 | | |
| 4199 | Ticket Sales:Major:James & Gia | | -4,017.00 | | |
| 4200 | Ticket Sales:Major:Tarzan | | -10,203.00 | | |
| 4201 | Ticket Sales:Major:Schoolhouse | | -3,343.00 | | |
| 4202 | Ticket Sales:Major:The Hobbit | | -1,998.00 | | |

| Leadcode | Description | Adjusted 12/31/2012 | Unadjusted 12/31/2013 | AJE 12/31/2013 | Adjusted 12/31/2013 |
|----------|--------------------------------|------------------------|--------------------------|-------------------|------------------------|
| 4203 | Ticket Sales:Major:Shrek | | -11,309.00 | | -11,309.00 |
| 4204 | Ticket Sales:Major:Seussical J | -9,627.00 | -6,484.00 | | -6,484.00 |
| 4205 | Ticket Sales:Major:101 Dal-Sum | | -4,499.00 | | -4,499.00 |
| 4206 | Ticket Sales:Major:AnnieJr-Sum | | -4,239.00 | | -4,239.00 |
| 4207 | Ticket Sales:Major:Peter Pan | | -11,648.00 | | -11,648.00 |
| 4208 | Ticket Sales:Major:Pinkaliciou | | 42.00 | | 42.00 |
| 4209 | Ticket Sales:Major:Frisco Anni | | -4,175.50 | | -4,175.50 |
| 4210 | Ticket Sales:Major:Secret Gard | | -648.00 | | -648.00 |
| 4211 | Ticket Sales:Major:Jekyll & Hy | | -7,061.00 | | -7,061.00 |
| 4212 | Ticket Sales:Major:Snow White | | -8,169.50 | | -8,169.50 |
| 4213 | Ticket Sales:Major:Les Miserab | -12,889.00 | -11,425.00 | | -11,425.00 |
| 4214 | Ticket Sales:Major:10 Nt in a | | -2,000.00 | | -2,000.00 |
| 4215 | Ticket Sales:Major:Midsummer N | | -5,007.00 | | -5,007.00 |
| 4216 | Ticket Sales:Major:Pippi Longs | | -1,775.50 | | -1,775.50 |
| 4217 | Ticket Sales:Major:Wizard of O | | -6,476.00 | | -6,476.00 |
| 4218 | Ticket Sales:Major:Fiddler Roo | -572.00 | -6,926.00 | | -6,926.00 |
| 4219 | Ticket Sales:Major:Shop of Hor | -104.00 | -3,864.00 | | -3,864.00 |
| 4220 | Ticket Sales:Major:Anne of Gre | -390.00 | -1,896.50 | | -1,896.50 |
| 4221 | Ticket Sales:Major:Broadway MY | -3,915.00 | -488.00 | | -488.00 |
| 4325 | Ticket Sales:Broadway or Bust | -228.00 | | | |
| 4326 | Ticket Sales:BlackBoxCabaret | -128.00 | | | |
| 4327 | Ticket Sales:Major Production | -421.00 | | | |
| 4328 | Ticket Sales:Production:Charli | -5,064.00 | | | |
| 4329 | TicketSales:Production:EdgarAl | -2,171.00 | | | |
| 4331 | TicketSales:Major:PCT Beauty&B | -13,375.00 | | | |
| 4332 | TicketSales:Major:LegallyBlond | -13,044.00 | | | |
| 4333 | TicketSales:Major:Grease | -6,993.00 | | | |
| 4334 | TicketSales:Major:AlicePCT | -8,717.41 | | | |
| 4335 | TicketSales:Major:MYT Alice | -7,232.00 | | | |
| 4336 | TicketSales:Major:LordoftheFli | -2,212.36 | | | |
| 4337 | TicketSales:Major:Little Merma | -16,280.00 | | | |
| 4338 | TicketSales:Major:Hanzel&Grett | -1,370.00 | | | |
| 4339 | TicketSales:Major:StinkMan | -674.00 | | | |
| 4340 | TicketSales:Major:MYTDearEdwin | -4,052.00 | | | |
| 4341 | TicketSales:Major:Rapunzel | -48.00 | | | |
| 4342 | TicketSales:Major:MouseTrap | -2,291.00 | | | |
| 4343 | TicketSales:Major:MYT Hairspra | -7,514.40 | | | |
| 4344 | TicketSales:Major:MYT WOZ | -7,661.00 | | | |
| 4345 | TicketSales:Major:Hairspray | -11,288.00 | | | |
| | Total Ticket Sales | -188,856.54 | -209,055.50 | 0.00 | -209,055.50 |
| 16 | Tuition | | | | |
| 4000 | Discounts | 2,025.75 | 1,287.50 | | 1,287.50 |
| 4001 | Discounts: Tradition/Heritage | | 778.50 | | 778.50 |
| 4002 | Discounts: Early Bird Discount | | 158.00 | | 158.00 |
| 4003 | Discounts: AMP Auction | 5,572.50 | 5,020.00 | | 5,020.00 |
| 4004 | Discounts: 1/2 Off New Student | 47,557.00 | 51,747.00 | | 51,747.00 |
| 4005 | Discounts: 15% Off Special | 2,619.05 | 357.00 | | 357.00 |
| 4006 | Discounts: Fun House Discounts | 200.00 | 50.00 | | 50.00 |
| 4007 | Discounts: Family Level Member | 797.50 | 4,055.25 | | 4,055.25 |
| 4008 | Discounts: Second Child 15% | 65.00 | 94.00 | | 94.00 |
| 4009 | Discounts:10%offLORAX | 124.00 | | | |
| 4010 | Discounts:1/2off Special | 3,397.75 | | | |
| 4011 | Scholarships: Committee Schola | | 1,692.50 | | 1,692.50 |
| 4012 | Scholarships: Good Citizen Awa | | 50.00 | | 50.00 |
| 4013 | Scholarships: Internship Credi | 4,321.25 | 7,493.60 | | 7,493.60 |
| 4014 | Scholarships: Leadership Award | 2,022.00 | 2,853.00 | | 2,853.00 |
| 4015 | Scholarships: Salesmanship Awa | 1,000.00 | 2,740.00 | | 2,740.00 |
| 4016 | Scholarships: Special Scholars | 7,258.00 | 3,595.00 | | 3,595.00 |
| 4017 | Scholarships: Set Build Award | 4,660.50 | 7,563.00 | | 7,563.00 |
| 4018 | Scholarships: Show Mom Scholar | 3,625.00 | 7,528.75 | | 7,528.75 |
| 4019 | Scholarships: Ticket Mom 50% S | 1,832.50 | 3,147.50 | | 3,147.50 |
| 4020 | Scholarships: AMP/Gift Voucher | 30.00 | 150.00 | | 150.00 |
| 4022 | Scholarships | 4,024.50 | 5,277.60 | | 5,277.60 |
| 4023 | Scholarships: Costume Parent 5 | | 625.00 | | 625.00 |
| 4024 | Scholarships:FunHouseScholorsh | 468.75 | | | |
| 4080 | Fun House Tuition | | -2,000.00 | | -2,000.00 |
| 4081 | FH Tuition: The Holiday Experi | | -5,250.00 | | -5,250.00 |
| 4082 | FH Tuition: Fun House Scholars | | 750.00 | | 750.00 |
| 4083 | FH Tuition: Sound of Fannie | | -7,999.50 | | -7,999.50 |
| 4084 | FH Tuition: Musical Theatre Ca | | -1,170.00 | | -1,170.00 |
| 4085 | FH Tuition: Hello Little Human | | -3,250.00 | | -3,250.00 |
| 4086 | FH Tuition: Actors' Workshop C | | -2,895.00 | | -2,895.00 |
| 4087 | FH Tuition: Daffodil Girls | | -1,500.00 | | -1,500.00 |
| 4088 | FH Tuition: Easter Ultimate | | -5,000.00 | | -5,000.00 |
| 4089 | FH Tuition: Hamlet | -1,000.00 | -3,000.00 | | -3,000.00 |
| 4222 | Tuition and Registration | -1,637.62 | 485.40 | | 485.40 |
| 4223 | T&R:McKinney Spring2014:King A | | -180.00 | | -180.00 |
| 4224 | T&R:McKinney Spring2014:Acting | | -360.00 | | -360.00 |
| 4225 | T&R:Spring 2014:Minion's Reven | | -350.00 | | -350.00 |
| 4226 | T&R:Spring 2014:Angelina | | -175.00 | | -175.00 |
| 4227 | T&R:Spring2014:Acting I & II | | -350.00 | | -350.00 |
| 4228 | T&R:2013 Winter Plano:Winter A | | -87.50 | | -87.50 |
| 4229 | T&R:2013 Winter Plano:FD Winte | | -850.00 | | -850.00 |
| 4230 | T&R:2013 Winter Plano:PM Winte | | -355.00 | | -355.00 |
| 4231 | T&R:2013 Winter Plano:AM Winte | | -665.00 | | -665.00 |
| 4232 | T&R:2013 Winter Plano: Winter | | -1,175.00 | | -1,175.00 |
| 4233 | T&R:2013 Winter Plano:Robin Ho | | -4,620.00 | | -4,620.00 |
| 4234 | T&R:2013 Winter Plano:Court Lt | | -9,900.00 | | -9,900.00 |
| 4235 | T&R:2013 Winter Plano:Meatball | | -175.00 | | -175.00 |
| 4236 | T&R:2013 Winter Plano:Scrooge | | -2,400.00 | | -2,400.00 |
| 4237 | T&R:2013 Winter Plano:Cupcake | | -963.00 | | -963.00 |
| 4238 | T&R:2013 Winter Plano:Winter P | | -720.00 | | -720.00 |
| 4239 | T&R:2013 Winter Plano:Acting I | | -1,400.00 | | -1,400.00 |
| 4240 | T&R:2013 Winter Plano:Nancy Dr | | -1,925.00 | | -1,925.00 |

| Leadcode | Description | Adjusted 12/31/2012 | Unadjusted 12/31/2013 | AJE 12/31/2013 | Adjusted 12/31/2013 |
|----------|---------------------------------|------------------------|--------------------------|-------------------|------------------------|
| 4241 | T&R:2013 Winter Plano:AliceinW | | -1,225.00 | | -1,225.00 |
| 4242 | T&R:2013 Winter Plano:Sherlock | | -2,420.00 | | -2,420.00 |
| 4243 | T&R:2013 Winter Plano:EP Cinde | | -1,225.00 | | -1,225.00 |
| 4244 | T&R:Frisco Fall2013:Cinderella | | -8,500.00 | | -8,500.00 |
| 4245 | T&R:Frisco Fall2013:WreckitRal | | -360.00 | | -360.00 |
| 4246 | T&R:Frisco Fall2013:LionwithWa | | -1,260.00 | | -1,260.00 |
| 4247 | T&R:Frisco Fall2013:American G | | -720.00 | | -720.00 |
| 4248 | T&R:Frisco Fall2013:MonstersIn | | -720.00 | | -720.00 |
| 4249 | T&R:McKinney F2013:Jos&Amazing | | -8,500.00 | | -8,500.00 |
| 4250 | T&R:McKinneyF2013:Willy Wonka | | -10,750.00 | | -10,750.00 |
| 4251 | T&R:McKinneyF2013:MCK Ltle Mer | | -2,700.00 | | -2,700.00 |
| 4252 | T&R:McKinneyF2013:Percy Jackso | | -3,040.00 | | -3,040.00 |
| 4253 | T&R:McKinneyF2013:ActingI&II | | -2,495.00 | | -2,495.00 |
| 4254 | T&R:Fall2013:Plano Renaissance | | -160.00 | | -160.00 |
| 4255 | T&R:Fall2013:PlanoF2013PCT:Act | -3,305.00 | -3,950.00 | | -3,950.00 |
| 4256 | T&R:Fall2013:PlanoF2013PCT:Art | | -480.00 | | -480.00 |
| 4257 | T&R:Fall2013:PlanoF2013:PCTThe | -1,600.00 | -500.00 | | -500.00 |
| 4258 | T&R:F2013:PlanoF2013:PCT-Presc | -400.00 | -1,190.00 | | -1,190.00 |
| 4259 | T&R:F2013:PlanoF2013:Major: Int | | -7,975.00 | | -7,975.00 |
| 4260 | T&R:F2013:PlanoF2013Major:3Mus | | -4,401.00 | | -4,401.00 |
| 4261 | T&R:F2013:PlanoF2013Major:Honk | | -8,250.00 | | -8,250.00 |
| 4262 | T&R:F2013:PlanoF2013Major:Jame | | -5,100.00 | | -5,100.00 |
| 4263 | T&R:F2013:PlanoF2013Major:Diar | | -4,750.00 | | -4,750.00 |
| 4264 | T&R:F2013:Plano:ElemProduction | -8,420.00 | -1,800.00 | | -1,800.00 |
| 4265 | T&R:F2013:Plano:E.P.C-Little M | | -2,400.00 | | -2,400.00 |
| 4266 | T&R:F2013:Plano:E.P.C-Lone Ran | | -960.00 | | -960.00 |
| 4267 | T&R:F2013:Plano:E.P.C-Snow Whi | | -2,080.00 | | -2,080.00 |
| 4268 | T&R:F2013:Plano:E.P.C-Percy Ja | | -1,760.00 | | -1,760.00 |
| 4269 | T&R:F2013:Plano:E.P.C-Americ | | -1,620.00 | | -1,620.00 |
| 4270 | T&R:F2013:Plano:E.P.C-Junie B | | -1,600.00 | | -1,600.00 |
| 4271 | T&R:Free Arts Programs | | -1,440.00 | | -1,440.00 |
| 4272 | T&R:2013 Summer Camp | -225.00 | -55.00 | | -55.00 |
| 4273 | T&R:2013 Summer Camp:Before&Af | | -180.00 | | -180.00 |
| 4274 | T&R:2013 Summer Camp:Afternoon | -27,050.00 | -39,095.00 | | -39,095.00 |
| 4275 | T&R:2013 Summer Camp:All Day C | -62,273.75 | -60,947.00 | | -60,947.00 |
| 4276 | T&R:2013 Summer Camp:EveningM: | | -4,250.00 | | -4,250.00 |
| 4277 | T&R:2013 Summer Camp:EveningMS | | -15,250.00 | | -15,250.00 |
| 4278 | T&R:2013 S.C. Evening M. Schoo | | -2,500.00 | | -2,500.00 |
| 4279 | T&R:2013 S.C. Evening M. Tarza | | -9,750.00 | | -9,750.00 |
| 4280 | T&R:2013 S.C. Evening M. Peter | | -15,550.00 | | -15,550.00 |
| 4281 | T&R:2013 S.C. Two Week M. Sues | | -8,450.00 | | -8,450.00 |
| 4282 | T&R:2013 S.C. Two Week M. Hobb | | -2,200.00 | | -2,200.00 |
| 4283 | T&R:2013 S.C. Two Week M. 101 | | -6,900.00 | | -6,900.00 |
| 4284 | T&R:2013 S.C. Two Week M. PCT | | -4,400.00 | | -4,400.00 |
| 4285 | T&R:2013 S.C. Two Week M. Pink | | -1,000.00 | | -1,000.00 |
| 4286 | T&R:2013 S.C. Summer Art&Dramm | -22,315.00 | -29,510.00 | | -29,510.00 |
| 4287 | T&R:MYT Spring 2013 Broadway | | -2,056.00 | | -2,056.00 |
| 4288 | T&R:MYT Spring2013 MYT Balleri | | -1,260.00 | | -1,260.00 |
| 4289 | T&R:MYT Spring2013 MYT Acting | | -1,140.00 | | -1,140.00 |
| 4290 | T&R:MYT Spring2013 Pete&the Pi | | -1,080.00 | | -1,080.00 |
| 4291 | T&R:MYT Spring2013 MYT Les Mis | | -16,250.00 | | -16,250.00 |
| 4292 | T&R: Frisco Classes | -410.00 | -195.00 | | -195.00 |
| 4293 | T&R:Frisco Classes:Frisco | -5,000.00 | -392.00 | | -392.00 |
| 4294 | T&R:Frisco Classes:Deliciously | | -320.00 | | -320.00 |
| 4295 | T&R:Frisco Classes:Annie Jr-Fr | | -8,000.00 | | -8,000.00 |
| 4296 | T&R:2012 PCT Winter:ACE Event | -60.00 | -240.00 | | -240.00 |
| 4297 | T&R:2012 PCT Winter:Winter Cam | -2,782.50 | -1,471.75 | | -1,471.75 |
| 4298 | T&R:Spring2013 PCT:Spring Brea | -5,410.00 | -4,180.00 | | -4,180.00 |
| 4299 | T&R:Spring2013 PCT:Jekyll&Hyde | | -9,580.00 | | -9,580.00 |
| 4300 | T&R:Spring2013 PCT:Moviemaking | | -200.00 | | -200.00 |
| 4301 | T&R:Spring2013 PCT:Midsummer N | | -6,500.00 | | -6,500.00 |
| 4302 | T&R:Spring2013 PCT:Sample Class | | -60.00 | | -60.00 |
| 4303 | T&R:Spring2013 PCT:Homeschool | | -2,000.00 | | -2,000.00 |
| 4305 | T&R:Spring2013 PCT:Dork Day | | -640.00 | | -640.00 |
| 4306 | T&R:Spring2013 PCT:Oz-Elementa | | -1,920.00 | | -1,920.00 |
| 4307 | T&R:Spring2013 PCT:Monsters&Fr | | -80.00 | | -80.00 |
| 4308 | T&R:Spring2013 PCT:Journey to | | -640.00 | | -640.00 |
| 4309 | T&R:Spring2013 PCT:Wreck it Ra | -344.00 | -1,600.00 | | -1,600.00 |
| 4310 | T&R:Spring2013 PCT:Acting I | -900.00 | -2,155.00 | | -2,155.00 |
| 4311 | T&R:Spring2013 PCT:Acting II | -150.00 | -750.00 | | -750.00 |
| 4312 | T&R:Spring2013 PCT:Preschool A | | -890.00 | | -890.00 |
| 4313 | T&R:Spring2013 PCT:Snow White | -200.00 | -3,000.00 | | -3,000.00 |
| 4314 | T&R:Spring2013 PCT:Freckleface | -250.00 | -8,225.00 | | -8,225.00 |
| 4315 | T&R:Spring2013 PCT:American Gi | -320.00 | -2,240.00 | | -2,240.00 |
| 4316 | T&R:Spring2013 PCT:Angelina Ba | -80.00 | -1,120.00 | | -1,120.00 |
| 4317 | T&R:Spring2013 PCT:Pippi | -780.00 | -96.00 | | -96.00 |
| 4318 | T&R:Therapeutic Drama | -200.00 | -1,200.00 | | -1,200.00 |
| 4319 | T&R:Plano Classes:WreckitRalph | | 104.00 | | 104.00 |
| 4320 | T&R:Plano Classes:F Black Box | | 90.00 | | 90.00 |
| 4346 | T&R:2012PCTWinter:ACE FilmWork | -65.00 | | | |
| 4347 | T&R:2012PCTWinter:Scrooge2012 | -2,400.00 | | | |
| 4348 | T&R:Spring2013PCT:Fiddler on t | -8,785.00 | | | |
| 4349 | T&R:Spring2013PCT:Pinkalicious | -216.00 | | | |
| 4350 | T&R:Dance Class | -30.00 | | | |
| 4351 | T&R:Workshops | -769.00 | | | |
| 4352 | T&R:Plano Classes | -600.00 | | 10 | 10,626.87 |
| 4353 | T&R:Plano Classes:Winter2012 | -180.00 | | | |
| 4354 | T&R:PlanoClasses:Winter2012:Th | -160.00 | | | |
| 4355 | T&R:PlanoClasses:Spring-ElemCl | -7,655.00 | | | |
| 4356 | T&R:PlanoClasses:Spring-Acting | -2,340.00 | | | |
| 4357 | T&R:PlanoClasses:ElemProductio | -2,880.00 | | | |
| 4358 | T&R:PlanoClasses:Spring-MajorP | -25,327.50 | | | |
| 4359 | T&R:PlanoClasses:Summer | -20.00 | | | |
| 4360 | T&R:PlanoClasses:Summer:PSASum | -9,075.00 | | | |
| 4361 | T&R:PlanoClasses:Summer:SumMaj | -40,696.25 | | | |

| Leadcode | Description | Adjusted 12/31/2012 | Unadjusted 12/31/2013 | AJE 12/31/2013 | Adjusted 12/31/2013 |
|----------|--------------------------------|------------------------|--------------------------|-------------------|------------------------|
| 4362 | T&R:PlanoClasses:Summer:SumAct | -1,265.00 | | | |
| 4363 | T&R:PlanoClasses:Fall:SampleCl | -540.00 | | | |
| 4364 | T&R:PlanoClasses:Fall:BlackBox | -3,260.00 | | | |
| 4365 | T&R:PlanoClasses:Fall:Beauty&B | -13,750.00 | | | |
| 4366 | T&R:PlanoClasses:Fall:HomeScho | -720.00 | | | |
| 4367 | T&R:McKinneyClasses | -630.00 | | | |
| 4368 | T&R:McKinneyClasses:Spring:M.P | -20,270.00 | | | |
| 4369 | T&R:McKinneyClasses:Spring:Ele | -2,445.00 | | | |
| 4370 | T&R:McKinneyClasses:Summer:M.P | -20,895.00 | | | |
| 4371 | T&R:McKinneyClasses:Summer:S.C | -12,848.50 | | | |
| 4372 | T&R:McKinneyClasses:Fall:Actin | -1,885.00 | | | |
| 4373 | T&R:McKinneyClasses:Fall:ElemC | -4,430.00 | | | |
| 4374 | T&R:McKinneyClasses:Fall:Major | -14,000.00 | | | |
| 4802 | Donation Script Deposit | | | 14 | -1,970.00 |
| | Total Tuition | -251,649.07 | -324,871.15 | 8,656.87 | -316,214.28 |
| 18 | Other Revenue | | | | |
| 4050 | Verify (Volunteer) Income | -625.00 | -740.00 | | -740.00 |
| 4060 | Birthday/Other Parties | -10,587.50 | -7,075.00 | | -7,075.00 |
| 4090 | Jen Sereno's Art | -15,917.50 | -3,038.12 | | -3,038.12 |
| 4110 | Other Fun House Income | -29,547.50 | | | |
| 4120 | Acting Company for Excellence | -1,813.00 | | | |
| 4121 | ACE:ACE Memberships | | -588.00 | | -588.00 |
| 4122 | ACE:New York or Bust | -389.69 | -7.16 | | -7.16 |
| 4123 | ACE:ACE Donations & Income | -25.00 | -1,413.75 | | -1,413.75 |
| 4124 | ACE:ACE D&I: Parents' Night Ou | | -369.00 | | -369.00 |
| 4125 | ACE:LA or Bust | | 385.00 | | 385.00 |
| 4130 | Miscellaneous Income | -1,550.00 | | 8 | 594.88 |
| | | | | 9 | 8,229.98 |
| 4131 | Miscellaneous Income:Costume | -508.00 | -571.50 | | -571.50 |
| 4132 | Miscellaneous Income:Playbill | -1,690.00 | -1,500.00 | | -1,500.00 |
| 4133 | Miscellaneous Income:Admin Fee | -10.00 | | | |
| 4153 | Interest/Dividends | -987.15 | -1,167.12 | | -1,167.12 |
| 4154 | Interest/Dividends:Interest In | | -0.43 | | -0.43 |
| 4164 | Membership Donations: Teen | -105.00 | | | |
| 4166 | Membership Donations:Legacy | -4,420.00 | -7,400.00 | | -7,400.00 |
| 4167 | Membership Donations:Heritage | -1,000.00 | -1,000.00 | | -1,000.00 |
| 4168 | Membership Donations:Tradition | -2,250.00 | -1,740.00 | | -1,740.00 |
| 4169 | Membership Donations:Family | -4,800.00 | -5,500.00 | | -5,500.00 |
| 4170 | Membership Donations:Individua | -1,642.14 | -125.00 | | -125.00 |
| 4171 | Membership Donations:Family Pl | -150.00 | -150.00 | | -150.00 |
| 4323 | Theatre Rental:McKinney | -270.00 | | | |
| 4324 | Theatre Rental:Studio B | -60.00 | | | |
| | Total Other Revenue | -78,347.48 | -32,000.08 | 8,824.86 | -23,175.22 |
| 20 | Merchandise Sales | | | | |
| 4040 | Concessions | -15,944.81 | -17,051.85 | | -17,051.85 |
| 4157 | Merchandise Sales: Frames | -30.00 | | | |
| 4160 | Merchandise Sales | -5.00 | | | |
| 4161 | Merchandise/T-Shirt Sales | -6,050.50 | -30.00 | | -30.00 |
| 4162 | Merchandise/T-Shirt Sales:T-Sh | | -7,110.60 | | -7,110.60 |
| 4163 | T-shirts- Sales | -40.00 | -20.00 | | -20.00 |
| | Total Merchandise Sales | -22,070.31 | -24,212.45 | 0.00 | -24,212.45 |
| 22 | Rental Income | | | | |
| 4182 | Theatre Rental | -17,405.00 | -7,009.00 | | -7,009.00 |
| 4183 | Theatre Rental:Black Box | -1,295.00 | -1,400.00 | | -1,400.00 |
| 4184 | Theatre Rental:Dressing Room G | -4,395.00 | -3,020.00 | | -3,020.00 |
| 4185 | Theatre Rental:Main Stage | -200.00 | -4,490.00 | | -4,490.00 |
| 4186 | Theatre Rental:Studio A | -145.00 | -215.00 | | -215.00 |
| 4900 | Expired Credit Revenue | -250.49 | -4,659.36 | | -4,659.36 |
| | Total Rental Income | -23,690.49 | -20,793.36 | 0.00 | -20,793.36 |
| 24 | Fund Raising Income | | | | |
| 4141 | AMP:Online Auction Purchase | | -12,531.95 | | -12,531.95 |
| 4142 | AMP:VIP After-Party | | -355.00 | | -355.00 |
| 4143 | AMP:Family Second Half | | -330.00 | | -330.00 |
| 4144 | AMP:Family First Half | | -870.00 | | -870.00 |
| 4145 | AMP:Second Half Individual | | -1,050.00 | | -1,050.00 |
| 4146 | AMP:First Half Individual | | -1,340.00 | | -1,340.00 |
| 4147 | AMP:AMP Individual | | -1,865.00 | | -1,865.00 |
| 4148 | AMP:ACE AMP Income from Cupcak | -43.00 | -145.00 | | -145.00 |
| 4149 | AMP:AMP Food Sales | -1,197.02 | -2,321.00 | | -2,321.00 |
| 4150 | AMP:Family Pack | -340.00 | -3,135.00 | | -3,135.00 |
| 4151 | AMP:AMP Silent Auction | -12,720.50 | -713.00 | | -713.00 |
| 4152 | AMP:AMP Voting Right | -1,608.40 | -1,330.00 | | -1,330.00 |
| 4155 | AMP:AMP Bar Sales | -274.00 | | | |
| 4156 | AMP: AMP Ticket Sales | -7,029.00 | | | |
| 4177 | Fund Raising | | -945.00 | | -945.00 |
| 4178 | Fund Raising:Individual Masq B | | -700.00 | | -700.00 |
| 4179 | Fund Raising:Masquerade Ball D | | -1,250.00 | | -1,250.00 |
| 4181 | Miscellaneous Income | -35.00 | | 14 | -12,234.01 |
| 4322 | FundRaising:Mothers Day Tea | -25.00 | | | |
| | Total Fund Raising Income | -23,271.92 | -28,880.95 | -12,234.01 | -41,114.96 |
| 26 | Restricted - Grants | | | | |
| 4030 | City of Plano- Major Grant | -68,468.00 | -142,043.05 | 3 | -157,365.00 |
| | | | | 3 | 142,043.05 |
| | Total Restricted - Grants | -68,468.00 | -142,043.05 | -15,321.95 | -157,365.00 |
| 28 | Temporarily restricted donatio | | | | |
| 4801 | Donation - My Chair Fund | | | 14 | -16,782.00 |
| 4803 | Donations - McKinney Home Fund | | | 14 | -10,409.00 |

| Leadcode | Description | Adjusted 12/31/2012 | Unadjusted 12/31/2013 | AJE 12/31/2013 | Adjusted 12/31/2013 |
|----------|--|------------------------|--------------------------|-------------------|------------------------|
| | Total Temporarily restricted donations | 0.00 | 0.00 | -27,191.00 | -27,191.00 |
| 100 | Program - G&A | | | | |
| 5001 | Merchandise Purchases:Concessi | | 131.30 | | 131.30 |
| 5002 | Concession Supplies | | 6,504.80 | | 6,504.80 |
| 5003 | Fun House Set Build/Exps. | | 1,807.63 | | 1,807.63 |
| 5004 | Licenses & Permits(Non-Royalty | | 1,211.41 | | 1,211.41 |
| 5010 | House Supplies | 1,887.57 | 4,619.12 | | 4,619.12 |
| 5020 | Posting & Shipping (Non-ad) | 104.68 | 1,243.01 | | 1,243.01 |
| 5030 | Charitable Contribution | 500.00 | | | |
| 5040 | Legacy Award Winner | 400.00 | | | |
| 5050 | Sound System | 465.21 | 598.57 | | 598.57 |
| 5060 | Program Expenses | 5.00 | | | |
| 5070 | Exective Promotions | 1,086.15 | 666.00 | | 666.00 |
| 5081 | ART:Jen Sereno Commission on T | 10,162.60 | 2,744.00 | | 2,744.00 |
| 5082 | ART:Art and Craft Supplies | 930.35 | 1,109.59 | | 1,109.59 |
| 5090 | Event Expenses | 2,457.28 | | 1 2,274.07 | 2,274.07 |
| 5091 | Event Expenses-Refreshments | 1,532.76 | | | |
| 5100 | Staff Training | 341.40 | 145.00 | | 145.00 |
| 5111 | ACE Expenses | 566.73 | 1,708.09 | | 1,708.09 |
| 5130 | Auto Expenses | 1,193.05 | 1,039.07 | | 1,039.07 |
| 5131 | Auto Expenses: Mileage Reimbur | 4,027.23 | 3,376.73 | | 3,376.73 |
| 5132 | Auto Expenses: Gasoline PCT Tr | 88.19 | 151.85 | | 151.85 |
| 5133 | Auto Expenses: Truck Repairs | | 524.04 | | 524.04 |
| 5140 | Bank & Late Fees | 182.26 | 401.81 | | 401.81 |
| 5141 | Bank & Late Fees:Bank Charges | 303.40 | 420.21 | | 420.21 |
| 5142 | Bank & Late Fees:Paypal Fees | 1,263.41 | 1,800.75 | | 1,800.75 |
| 5143 | Bank & Late Fees:Credit Card F | 10,199.01 | 10,744.19 | | 10,744.19 |
| 5144 | Bank &Late Fees:Late Fee | 224.94 | 368.02 | | 368.02 |
| 5145 | Bank&LateFees:NSF CheckCharges | -56.00 | | | |
| 5146 | Bank&LateFees:BankServiceCharg | 54.66 | | | |
| 5150 | Dues and Subscriptions | 2,486.00 | 2,861.77 | | 2,861.77 |
| 5161 | MiscellaneousExpenses | 37.10 | | 1 146.70 | 146.70 |
| 5170 | Meals, Travel & Entertainment | 212.66 | 1,131.30 | | 1,131.30 |
| 5171 | Meals, Travel & Entertainment: | 1,178.15 | 523.75 | | 523.75 |
| 5180 | Employee Gifts | 1,343.03 | 1,430.00 | | 1,430.00 |
| 5190 | Free Visual and Arts Supplies | 144.97 | 394.88 | | 394.88 |
| 5200 | Furniture and Equipment | 1,178.64 | 186.42 | 4 1,184.74 | 1,371.16 |
| 5201 | Furniture/Equipment Rental:Old | 3,706.83 | 1,330.68 | | 1,330.68 |
| 5230 | Membership Expenses | 1,191.97 | 35.00 | | 35.00 |
| 5231 | Membership Expenses: Member Pl | 1,393.95 | 1,169.58 | | 1,169.58 |
| 5240 | Merchandise Expense | 100.85 | | | |
| 5241 | Merchandise Expense: Camper Me | | 555.49 | | 555.49 |
| 5242 | Merchandise Expense: T-shirts | 2,172.38 | 5,226.09 | | 5,226.09 |
| 5243 | MerchandiseExpense:SeussicalHa | 619.50 | | | |
| 5244 | MerchandiseExpense:ConcessionS | 7,468.86 | | | |
| 5250 | Printing & Reproduction | 1,445.70 | 15,075.08 | | 15,075.08 |
| 5251 | Printing & Reproduction: Conne | 12,553.39 | 2,917.24 | | 2,917.24 |
| 5252 | Printing & Reproduction:Ticket | 1,152.09 | 165.46 | | 165.46 |
| 5253 | Printing&Reproduction:Stationa | 400.00 | | | |
| 5310 | Security off-campus | 280.00 | | | |
| 5311 | Security Expense | | 585.38 | | 585.38 |
| 5320 | Security Equipment | 61.64 | | | |
| 5370 | Volunteer Expense | 235.49 | 537.34 | | 537.34 |
| 5371 | Volunteer Expense:Volunteer Ba | 664.54 | 533.15 | | 533.15 |
| | Total Program - G&A | 77,947.62 | 75,973.80 | 3,605.51 | 79,579.31 |
| 105 | Program - Interest | | | | |
| 5210 | Interest | 288.54 | 1,365.15 | 17 -28.00 | 1,337.15 |
| | Total Program - Interest | 288.54 | 1,365.15 | -28.00 | 1,337.15 |
| 110 | Program - Wages | | | | |
| 4999 | Donated Time | | | 16 102,668.00 | 102,668.00 |
| 5270 | Payroll Expense | 638.56 | 581.80 | | 581.80 |
| 5351 | Taxes-Payroll:Payroll Taxes | -74.77 | | | |
| 5352 | Taxes-Payroll:Payroll Taxes:FU | 179.59 | 380.11 | | 380.11 |
| 5353 | Taxes-Payroll:Payroll Taxes:Pa | 1,250.26 | 13,629.37 | | 13,629.37 |
| 5354 | Taxes-Payroll:Payroll Taxes:SS | 21,328.02 | 22,648.23 | 15 -2,357.75 | 17,321.87 |
| 5355 | Taxes-Payroll:Payroll Taxes:Me | 4,988.03 | 5,291.59 | 15 -2,968.61 | 5,291.59 |
| 5356 | Taxes-Payroll:Payroll Taxes:TX | 1,333.54 | 1,214.49 | | 1,214.49 |
| 5357 | Taxes-Other | | 952.87 | | 952.87 |
| 5358 | Taxes:Payroll:Auto | 58.50 | | | |
| 5359 | Taxes:Payroll:Property | 315.06 | | | |
| 5380 | Wages | 72.00 | | | |
| 5381 | Wages:Fun House Theater & Film | 31,757.50 | 31,091.71 | | 31,091.71 |
| 5382 | Wages:Special Event Pay | 24.00 | 577.50 | | 577.50 |
| 5383 | Wages:Seasonal Directing:MYT S | 10,546.30 | 174.00 | | 174.00 |
| 5384 | Wages:Seasonal Directing:PCT W | 620.00 | 400.00 | | 400.00 |
| 5385 | Wages:Seasonal Directing:PCTSp | 1,988.00 | 695.00 | | 695.00 |
| 5386 | Wages:Seasonal Directing:PCTSu | 19,996.10 | 29,562.50 | | 29,562.50 |
| 5387 | Wages:TouringShow:ProfPerform/ | 10,625.00 | 8,715.00 | | 8,715.00 |
| 5388 | Wages:Contract Labor | 12,095.24 | 72,195.95 | 13 1,997.11 | 74,193.06 |
| 5389 | Wages:Voice Lessons | | 10.00 | | 10.00 |
| 5427 | Wages:Director Pay | | 1,870.50 | | 1,870.50 |
| 5428 | Wages:Director Pay:Cassidy Cro | 29,076.84 | 30,197.32 | | 30,197.32 |
| 5429 | Wages:Director Pay:Cassidy-Bon | 2,491.59 | 3,292.36 | | 3,292.36 |
| 5430 | Wages:Director Pay:Danny Miran | 31,518.35 | 29,480.10 | | 29,480.10 |
| 5431 | Wages:Director Pay:Danny-Bonus | 3,055.43 | 6,179.97 | | 6,179.97 |
| 5432 | Wages:Director Pay:Auditions | 1,477.50 | 2,058.75 | | 2,058.75 |
| 5433 | Wages:Director Pay:Free Arts | 936.50 | 400.00 | | 400.00 |
| 5434 | Wages:Director Pay:Free Arts S | 195.00 | 515.00 | | 515.00 |
| 5435 | Wages:Director Pay:Light Desig | | 435.50 | | 435.50 |
| 5436 | Wages:Director Pay:MYT Directi | 4,261.50 | 7,337.00 | | 7,337.00 |
| 5437 | Wages:Director Pay:MYT Directi | 232.00 | 702.00 | | 702.00 |

| Leadcode | Description | Adjusted 12/31/2012 | Unadjusted 12/31/2013 | AJE 12/31/2013 | Adjusted 12/31/2013 |
|----------|---------------------------------------|------------------------|--------------------------|-------------------|------------------------|
| 5438 | Wages:Director Pay:MYT Directi | 270.00 | 285.00 | | 285.00 |
| 5439 | Wages:Director Pay:Music Recor | 126.00 | 32.00 | | 32.00 |
| 5440 | Wages:Director Pay:PCT Birthda | 4,500.00 | 2,450.00 | | 2,450.00 |
| 5441 | Wages:Director Pay:PCT Direct | 23,260.83 | 39,100.75 | | 39,100.75 |
| 5442 | Wages:Director Pay:PCT Direct | 3,158.25 | 3,128.25 | | 3,128.25 |
| 5443 | Wages:Director Pay:PCT Direct | 2,845.50 | 4,575.00 | | 4,575.00 |
| 5444 | Wages:Director Pay:Royalty-Scr | 900.00 | 770.00 | | 770.00 |
| 5445 | Wages:Director Pay:R.S.-Prof P | 300.00 | 50.00 | | 50.00 |
| 5446 | Wages:Director Pay:Set Build:P | 6,374.50 | 6,930.50 | | 6,930.50 |
| 5447 | Wages:Director Pay:Stage Manag | 217.50 | 2,527.50 | | 2,527.50 |
| 5448 | Wages:DP:FreeArtsPlano | 1,714.50 | | | |
| 5449 | Wages:DP:MusicCharting | 3,817.00 | | | |
| 5450 | Wages:DP:SetBuild | 340.00 | | | |
| 5451 | Wages:DP:SetBuild:MYTSets/Move | 130.00 | | | |
| 5452 | Wages:DP:SetBuild:MYTSetBuild | 529.50 | | | |
| 5453 | Wages:TouringShow | 65.00 | | | |
| 5454 | Wages:TouringShowDirector | 500.00 | | | |
| 5455 | Wages:VolunteerCoordinator:Fac | 45.00 | | | |
| | Total Program - Wages | 240,079.22 | 330,437.62 | 99,338.75 | 429,776.37 |
| 115 | Program - Insurance | | | | |
| 5220 | Insurance | 10.34 | 1,068.78 | | 1,068.78 |
| 5221 | Insurance:General Liab/Propert | 4,267.47 | 1,713.99 | | 1,713.99 |
| 5222 | Insurance:Auto | 1,225.00 | 880.47 | | 880.47 |
| 5223 | Insurance:Workers Comp. | 3,261.96 | 5,801.20 | | 5,801.20 |
| 5224 | Insurance:BondInsurance | 602.00 | | | |
| | Total Program - Insurance | 9,366.77 | 9,464.44 | 0.00 | 9,464.44 |
| 120 | Program - Utilities | | | | |
| 5361 | Utilities:Time Warner | 2,613.25 | 3,719.22 | | 3,719.22 |
| 5362 | Utilities:TXU 810 | 3,324.45 | 6,097.32 | | 6,097.32 |
| 5363 | Utilities:TXU 706 | 13,307.73 | 14,028.36 | | 14,028.36 |
| 5364 | Utilities: Constant Contact | 1,074.13 | 90.61 | | 90.61 |
| 5365 | Utilities: Late Fees | 95.17 | 58.48 | | 58.48 |
| 5366 | Utilities: Atmos | 1,156.36 | 2,445.05 | | 2,445.05 |
| 5367 | Utilities: Internet | 415.52 | 44.86 | | 44.86 |
| 5368 | Utilities: Telephone | 618.76 | 5,479.41 | | 5,479.41 |
| | Total Program - Utilities | 22,605.37 | 31,963.31 | 0.00 | 31,963.31 |
| 130 | Program - Advertising | | | | |
| 5120 | Advertising | 94.95 | 1,151.45 | | 1,151.45 |
| 5121 | Advertising:Publicity | 10,959.35 | 18,939.95 | | 18,939.95 |
| 5122 | Advertising:Marketing Posters | 4,811.82 | 4,196.02 | | 4,196.02 |
| 5123 | Advertising:Postage | 5,691.56 | 3,432.00 | | 3,432.00 |
| 5124 | Advertising:Advertising | 5,081.38 | 849.78 | | 849.78 |
| 5125 | Administrative: Chamber Event | 98.00 | 220.00 | | 220.00 |
| | Total Program - Advertising | 26,737.06 | 28,789.20 | 0.00 | 28,789.20 |
| 140 | Program - Rent | | | | |
| 5280 | Rent | 400.00 | -27.14 | | -27.14 |
| 5281 | Rent:Frisco Free Arts | | 150.00 | 11 | 1,765.00 |
| 5282 | Rent:Off Campus Site Costs | 240.00 | 7,640.40 | | 7,640.40 |
| 5283 | Rent:Garland Storage Unit | 3,265.00 | 4,758.00 | | 4,758.00 |
| 5284 | Rent:Heard Craig Hall McKinney | 21,497.50 | 24,657.50 | | 24,657.50 |
| 5285 | Rent:Plano Main Office 706. | 74,235.69 | 78,295.95 | | 78,295.95 |
| 5286 | Rent:Plano Black Box 810 | 6,000.00 | 6,400.00 | | 6,400.00 |
| 5287 | Rent:CourtYardPlano | 1,190.00 | | | |
| 5288 | Rent:Eldorado Country Club | 250.00 | | | |
| 5289 | Rent:McKinneyPerformingArtsCen | 90.00 | | | |
| | Total Program - Rent | 107,168.19 | 121,874.71 | 1,765.00 | 123,639.71 |
| 150 | Program - Royalties | | | | |
| 5300 | Royalties & Licenses | 64,941.66 | | | |
| 5301 | Royalty/Script Expense | | 32,809.43 | 7 | -772.99 |
| 5302 | Royalty/Script Expense:Scripts | 4,875.15 | 10,143.23 | | 32,036.44 |
| | Total Program - Royalties | 69,816.81 | 42,952.66 | -772.99 | 42,179.67 |
| 160 | Program - Depreciation | | | | |
| 5160 | Depreciation | 5,643.00 | | | |
| 6000 | Depreciation | | | 6 | 11,195.00 |
| | Total Program - Depreciation | 5,643.00 | 0.00 | 11,195.00 | 11,195.00 |
| 170 | Program - Repairs & Maintenance | | | | |
| 5290 | Repairs and Maintenance | 1,788.56 | 2,582.58 | 5 | 123.13 |
| | | | | 5 | 4,205.69 |
| | | | | 5 | 2,536.24 |
| 5291 | Repairs and Maintenance:House | 854.25 | 2,793.22 | | 2,793.22 |
| 5292 | Repairs and Maintenance:Lobby | | 291.78 | | 291.78 |
| 5293 | Repairs and Maintenance:Plumbi | | 404.85 | | 404.85 |
| 5294 | Repairs and Maintenance:Theatr | 260.06 | 514.19 | | 514.19 |
| 5295 | Repairs&Maintenance:ComputerRe | 127.96 | | | |
| 5296 | Repairs&Maintenance:Janitorial | 2,556.60 | | | |
| 5297 | Repairs&Maintenance:PianoTunin | 70.00 | | 14 | |
| | Total Program - Repairs & Maintenance | 5,657.43 | 6,586.62 | 6,865.06 | 13,451.68 |
| 180 | Program - Supplies | | | | |
| 5330 | Set Supplies | 502.56 | 1,370.86 | | 1,370.86 |
| 5331 | Set Supplies:Props and Sets | 3,033.27 | 2,348.24 | | 2,348.24 |
| 5332 | Set Supplies:Lights and Sound | 2,033.18 | 3,613.71 | | 3,613.71 |
| 5333 | Set Supplies:Costumes | 287.51 | 717.74 | | 717.74 |
| 5334 | Set Supplies:Set Build-Major | 5,862.15 | 7,712.04 | | 7,712.04 |
| 5335 | Set Supplies:Set Build-Touring | 460.10 | 600.00 | | 600.00 |
| 5340 | Supplies | | 239.49 | | 239.49 |
| 5341 | Supplies:House/Janitorial Supp | | 127.70 | | 127.70 |

| Leadcode | Description | Adjusted 12/31/2012 | Unadjusted 12/31/2013 | AJE 12/31/2013 | Adjusted 12/31/2013 |
|---------------|--------------------------------|------------------------|--------------------------|--------------------------------|------------------------|
| 5342 | Supplies:Office Supplies/Paper | 5,121.30 | 7,336.09 | | 7,336.09 |
| 5343 | Supplies:Office Supplies/Paper | 3,069.71 | 982.38 | | 982.38 |
| | Total Program - Supplies | 20,369.78 | 25,048.25 | 0.00 | 25,048.25 |
| 190 | In-Kind Donation offset | | | | |
| 5000 | Donation Offset Expense | 240,504.00 | | 16 8,276.00 | 8,276.00 |
| | Total In-Kind Donation offset | 240,504.00 | 0.00 | 8,276.00 | 8,276.00 |
| 200 | Support - G&A Wages | | | | |
| 5410 | Wages-Administrative | | 416.00 | 12 -7,835.40 | -7,419.40 |
| 5411 | Wages:Administrative:Holiday P | | 824.00 | | 824.00 |
| 5412 | Wages:Administrative:HealthIns | | 2,881.43 | | 2,881.43 |
| 5413 | Wages:Administrative:Pay Advan | | 350.00 | | 350.00 |
| 5414 | Wages:Administrative:Office Ma | | 23,884.58 | | 23,884.58 |
| 5415 | Wages:Administrative:Directoro | 14,955.23 | 32,999.98 | 15 -4,950.00 | 28,049.98 |
| 5416 | Wages:Administrative:Artistic | | 10.00 | | 10.00 |
| 5417 | Wages:Administrative:Business | 51,604.28 | 12,738.05 | | 12,738.05 |
| 5418 | Wages:Administrative:Building | 9,433.50 | 5,400.00 | | 5,400.00 |
| 5419 | Wages:Adminstrative:Bonus | 1,450.64 | 600.00 | | 600.00 |
| 5420 | Wages:Administrative:Day Labor | 196.50 | | | |
| 5421 | Wages:Administrative:Executive | 59,999.94 | 62,884.68 | 15 -25,153.87 15 -37,730.81 | |
| 5422 | Wages:Administrative:E.D.-Bonu | 2,443.74 | 1,790.98 | 15 -716.39 15 -1,074.59 | |
| 5423 | Wages:Administrative:Office Ma | 25,446.05 | 1,989.00 | | 1,989.00 |
| 5424 | Wages:Administrative:Office As | 1,159.00 | 2,551.67 | | 2,551.67 |
| 5425 | Wages:Administrative:Staff Mee | 3,058.50 | 1,935.00 | | 1,935.00 |
| 5426 | Wages:Administrative:Vacation | 520.00 | 768.00 | | 768.00 |
| 5960 | Admini - salary | | | 15 38,805.40 | 38,805.40 |
| 5961 | Admin - payroll taxes | | | 15 2,968.61 | 2,968.61 |
| | Total Support - G&A Wages | 170,267.38 | 152,023.37 | -35,687.05 | 116,336.32 |
| 210 | Support - Fundrasing | | | | |
| 5460 | Fundraising Event Expenses | 981.45 | 4,870.75 | | 4,870.75 |
| 5461 | Fundraising Event Expenses: Ev | | 654.00 | | 654.00 |
| 5462 | Fundraising Event Expenses: AM | 7,043.77 | 6,956.55 | | 6,956.55 |
| 5950 | Fundaising - salary | | | 15 30,820.26 | 30,820.26 |
| 5951 | Fundraising - payroll taxes | | | 15 2,357.75 | 2,357.75 |
| | Total Support - Fundrasing | 8,025.22 | 12,481.30 | 33,178.01 | 45,659.31 |
| 220 | Support - G&A | | | | |
| 5260 | Professional Fees | 200.00 | | | |
| 5261 | Professional Fees:Accounting | | 11,524.00 | | 11,524.00 |
| 5262 | Professional Fees:Audit | 3,500.00 | | | |
| 5400 | Administrative | 118.95 | | 1 5,558.44 2 355.00 | 5,913.44 |
| | Total Support - G&A | 3,818.95 | 11,524.00 | 5,913.44 | 17,437.44 |
| TOTALS | | 0.00 | 0.00 | 0.00 | -0.00 |
| YTD NI (Loss) | | -78,907.41 | -46,362.04 | | -12,968.20 |

PLANO CHILDREN'S THEATRE

*Financial Statements
December 31, 2013*

Together with Independent Auditor's Report

DRAFT

SWALM & ASSOCIATES, P.C.
Certified Public Accountants

PLANO CHILDREN'S THEATRE

Financial Statements

DECEMBER 31, 2013

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Independent Auditor's Report

Board of Directors
Plano Children's Theatre

Report on the Financial Statements

We have audited the accompanying financial statements of the Plano Children's Theatre, which comprise the statement of financial position as of December 31, 2013, and the related statement of activities, and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Plano Children's Theatre as of December 31, 2013, and the changes in its net assets and their cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

SWALM & ASSOCIATES, P.C.

Swalm & Associates, P.C.

Richardson, Texas
April 4, 2014

PLANO CHILDREN'S THEATRE

**Statement of Financial Position
December 31, 2013**

ASSETS

Current assets:

| | |
|---------------------------------|--------------|
| Cash | \$ 13,131 |
| Restricted cash - City of Plano | 30,240 |
| Grants receivable | 84,682 |
| Prepaid expenses | 18,086 |
| Other current assets | <u>1,421</u> |

Total current assets 147,560

Fixed assets, net 28,268

Total assets \$ 175,828

LIABILITIES AND NET ASSETS

Current liabilities:

| | |
|-------------------------------|---------------|
| Accounts payable | \$ 10,741 |
| Accrued expenses | 17,409 |
| Note payable - line of credit | <u>25,000</u> |

Total current liabilities 53,150

Long-term liabilities

Notes payable-director 41,584

Net assets:

| | |
|------------------------|----------------|
| Unrestricted | (43,418) |
| Temporarily restricted | <u>124,512</u> |

Total net assets 81,094

Total liabilities and net assets \$ 175,828

See accompanying notes to financial statements.

PLANO CHILDREN'S THEATRE

**Statement of Activities
For the Year Ended December 31, 2013**

Changes in Unrestricted Net Assets

Revenues and Support:

| | |
|-------------------|---------------|
| Tuition | \$ 316,215 |
| Ticket sales | 209,056 |
| Government grants | 23,500 |
| Contributions | 128,543 |
| Merchandise sales | 24,212 |
| Rental income | 20,793 |
| Fund-raising | 41,115 |
| Other income | <u>23,175</u> |

| | |
|--|----------------|
| Total Unrestricted Revenue and Support | 786,609 |
| Net assets released from restrictions | <u>165,336</u> |

951,945

Expenses:

| | |
|------------------------|---------------|
| Program Services | 804,245 |
| Management and general | 133,773 |
| Fund-raising | <u>45,660</u> |

| | |
|----------------|----------------|
| Total Expenses | <u>984,133</u> |
|----------------|----------------|

| | |
|-------------------------------------|-----------------|
| Decrease in Unrestricted Net Assets | <u>(32,188)</u> |
|-------------------------------------|-----------------|

Change in Temporarily Restricted Net Assets

Revenues and Support

| | |
|---------------------------------------|------------------|
| Government grants | 157,365 |
| Contributions | 27,191 |
| Net assets released from restrictions | <u>(165,336)</u> |

| | |
|---|---------------|
| Increase in Temporarily Restricted Net Assets | <u>19,220</u> |
|---|---------------|

| | |
|---|--------|
| Net Assets at Beginning of Year - as originally reported | 22,062 |
|---|--------|

| | |
|-------------------------|---------------|
| Prior period adjustment | <u>72,000</u> |
|-------------------------|---------------|

| | |
|----------------------------------|-------------------------|
| Net Assets At End of Year | <u><u>\$ 81,094</u></u> |
|----------------------------------|-------------------------|

See accompanying notes to financial statements.

PLANO CHILDREN'S THEATRE

**Statement of Cash Flows
For the Year Ended December 31, 2013**

| | <u>2013</u> |
|---|-------------------------|
| Cash Flows from Operating Activities: | |
| Increase (decrease) in net assets | \$ (12,968) |
| Adjustments to reconcile change in net assets to net cash provided by (used in) operating activities: | |
| Depreciation | 11,195 |
| (Increase) decrease in operating assets: | |
| Accounts receivable | (10,105) |
| Prepaid expenses | (15,812) |
| Other current assets | (1,421) |
| Increase (decrease) in operating liabilities: | |
| Account payable | 10,741 |
| Accrued expenses | <u>4,299</u> |
| Net cash provided by (used in) operating activities | <u>(14,071)</u> |
| Cash Flows from Investing Activities: | |
| Purchase of fixed assets | <u>(1,938)</u> |
| Net cash provided by (used in) investing activities | <u>(1,938)</u> |
| Cash Flows from Financing Activities: | |
| Draws on line of credit | 10,000 |
| Payments on line of credit | (10,000) |
| Payments on note payable - director | <u>(3,000)</u> |
| Net cash used by financing activities | <u>(3,000)</u> |
| Net increase (decrease) in cash | (19,009) |
| Cash at the beginning of the period | <u>62,380</u> |
| Cash at the end of the period | <u><u>\$ 43,371</u></u> |
| Supplemental cash flow information: | |
| Interest income received | \$ <u><u>1,167</u></u> |
| Interest expense paid | \$ <u><u>1,337</u></u> |

See accompanying notes to financial statements.

PLANO CHILDRENS THEATRE

Notes to Financial Statements December 31, 2013

1. Organization and activities:

The mission of the Plano Children's Theatre ("the organization") is to develop the character of youth through quality arts education and family entertainment. Its vision statement is: Where participation and enjoyment of the arts experience is available and desired by all. The organization performs to over 38,000 patrons a year and over 2,000 students take part in its programs.

The Organization's support comes primarily from ticket sales, tuition, grants, corporate donors, contributions from individuals and fund-raising events.

2. Summary of Significant Accounting Policies:

Basis of presentation - The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with generally accepted accounting principles. Net assets and revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Organization and changes therein are classified and reported as follows:

Unrestricted net assets – Net assets that are not subject to donor-imposed stipulations.

Temporarily restricted net assets – Net assets subject to donor-imposed stipulations that may or will be met, either by actions of the Organization and/or the passage of time. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. Temporarily restricted net assets, including contributions of long-lived assets, whose restrictions are met in the same reporting period are shown as unrestricted support.

Permanently restricted net assets – Net assets subject to donor-imposed stipulations that they be maintained permanently by the Organization. Generally, the donors of these assets permit the Organization to use all or part of the income earned on related investments for general or specific purposes. The Organization had no permanently restricted net assets at December 31, 2013.

Income taxes - The Organization is a not-for-profit organization that is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and classified by the Internal Revenue Service as other than a private foundation. The Organization's Forms 990, *Return of Organization Exempt from Income Tax*, for the years ending 2012, 2011, and 2010 are subject to examination by the IRS.

Contributions - Contributions are recognized when the donor makes a promise to give to the Organization that is, in substance, unconditional. Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets.

Contributions of donated non-cash assets are recorded at their fair values in the period received. Contributions of donated services that create or enhance non-financial assets or that require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation, are recorded at their fair values in the period received. The Organization uses the allowance method to determine uncollectible promises receivable. The allowance is based on prior years' experience and management's analysis of specific promises made.

PLANO CHILDRENS THEATRE

Notes to Financial Statements December 31, 2013

2. Summary of Significant Accounting Policies (continued):

Functional allocation of expenses - The costs of providing the various programs and activities have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefitted.

Use of estimates and assumptions - Management uses estimates and assumptions in preparing financial statements. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and reported revenues and expenses. Accordingly, actual results could differ from those estimates.

Cash and Cash Equivalents - For purposes of the statements of cash flows, the Organization considers all highly liquid investments available for current use with an initial maturity of three months or less to be cash equivalents. Cash restricted for City of Plano performances have been restricted by the donor and is not available for other operating purposes.

Fixed assets - The Organization capitalizes property and equipment over \$1,000. Lesser amounts are expensed. Purchased property and equipment is capitalized at cost. Donations of property and equipment are recorded as contributions at their estimated fair value. Such donations are reported as unrestricted contributions unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as temporary restricted contributions. Absent donor stipulations regarding how long those donated assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired assets are placed in service. The Organization reclassifies temporarily restricted net assets to unrestricted net assets at that time.

Property and equipment are depreciated using the straight-line method over estimated useful lives ranging from five to seven years.

3. Cash:

Cash consists of the following at December 31, 2013:

| | |
|--|------------------|
| Cash | \$ 13,131 |
| Cash – temporary restricted- City of Plano | <u>30,240</u> |
| | <u>\$ 43,371</u> |

4. Grants Receivable:

On occasion, certain organizations and individuals make commitments for future contributions to the Organization. Such pledges and grants, less an allowance for uncollectible amounts, are recorded as receivables in the year made. At December 31, 2013, grants receivable consisted of the following:

| | |
|--------------------------------------|---------------|
| Grants receivable - City of Plano | \$ 78,682 |
| Grants receivable - City of McKinney | <u>6,000</u> |
| | <u>84,682</u> |

PLANO CHILDRENS THEATRE

Notes to Financial Statements December 31, 2013

5. Prepaid Expenses:

The Organization incurred \$18,086 of expenses in 2013, which relate to program activities in 2014. These amounts consist primarily of non-refundable deposits for performance venues, commitment fees paid to professional artists and insurance.

6. Note Payable - Line of Credit

The Organization has a \$25,000 line of credit with Legacy Bank which is fully drawn at December 31, 2013. The line of credit is unsecured and is payable monthly at prime plus 1% until due all principal is on June 28, 2014.

7. Temporarily Restricted Net Assets:

Temporarily restricted net assets consist of the following at December 31, 2013:

| | |
|--|-------------------|
| City of Plano grant for performance programs in 2014 | \$ 108,922 |
| Temporarily restricted for capital campaign in 2014 | <u>15,590</u> |
| Net assets subject to temporary restrictions | <u>\$ 124,512</u> |

9. Fund-raising events:

The Organization held special events to raise funds for continuing operations. The following presents the components of the special events for the year ended December 31, 2013:

| | |
|--------------------------------|------------------|
| Revenues from special events | \$ 41,115 |
| Direct costs of special events | <u>(12,481)</u> |
| Excess of revenues (costs) | <u>\$ 28,634</u> |

10. Prior Period Adjustment:

The 2012 financial statements were adjusted for a change to grants receivable (\$68,467) and accumulated depreciation (\$3,533). These adjustments are reflected on the 2013 Statement of Activities.

11. In-kind Contributions:

The Organization receives a substantial amount of services donated by citizens interested in the Organization's programs. When contributed services either create or enhance the non-financial assets of the Organization or they provide specialized skills that the Organization would otherwise need to purchase, the amounts are reflected in the financial statements. The Organization benefitted from approximately 1,955 volunteer hours of general labor related to program services which do not meet the conditions described above and therefore, cannot be recognized in the accompanying financial statements.

PLANO CHILDRENS THEATRE

Notes to Financial Statements December 31, 2013

11. In-kind Contributions: (continued)

The total value of donated materials and services included in the financial statements and the corresponding expenditures for the year ended December 31, 2013, are as follows:

Contributions:

| | |
|----------------------------------|-------------------|
| Donated services | \$ 102,668 |
| Donated facilities and materials | <u>8,276</u> |
| | <u>\$ 110,944</u> |

Expenses:

| | |
|---------------|-------------------|
| Program costs | \$ 110,944 |
| Fund-raising | <u>-</u> |
| | <u>\$ 110,944</u> |

12. Related Party Transactions:

The executive director has periodically lent funds to the Organization to assist with cash flow. The balance due at December 31, 2013 is a \$21,584 installment note payable. The executive director does not enforce the installment payment of the note if the Organization needs cash for other purposes. The Note Payable accrues interest at 4.00% per annum. The executive director had forgone some wages in 2008 in order to assist the organization with renovations of the new rehearsal and performance space. The Organization owes \$20,000 to the executive director at December 31, 2013 for back wages.

13. Commitments and Contingencies:

Most of the facilities presently used to provide operations, rehearsals, and performances are leased under a long-term arrangement which renews on June 30, 2015. This encompasses two rental spaces in Plano, Texas. The larger space rental totals \$6,547 monthly and the smaller space rents for \$500, with a total minimum rent payment of \$211,412 over the life of the lease. The Organization does negotiate rental space offsite for rehearsals and performances, as the need arises. The rates are negotiated and fall within fair market value.

Grants require the fulfillment of certain conditions as set forth in the instrument of grant. Failure to fulfill the conditions could result in the return of the funds to grantors. Although a possibility, the Board deems the contingency remote. For the fiscal year ending December 31, 2013, conditions of all grants were fulfilled by the Organization.

14. Subsequent Events:

Management has evaluated subsequent events through April 4, 2014, the date which the financial statements were available to be issued, and determined there are none to be reported.

Return of Organization Exempt From Income Tax
 Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)
 ▶ Do not enter Social Security numbers on this form as it may be made public.
 ▶ Information about Form 990 and its instructions is at www.irs.gov/form990.

2013

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

| | | | | | | | | | | | | | | | | | | | | | |
|---|--|--|--|--|--|--|------------|------------------------------|--|---|--|--|--|--|---|--|--|--|--|--|--|
| A For the 2013 calendar year, or tax year beginning | | | | | | | | | | , 2013, and ending | | | | | | | | | | | |
| B Check if applicable: <input type="checkbox"/> Address change <input type="checkbox"/> Name change <input type="checkbox"/> Initial return <input type="checkbox"/> Terminated <input type="checkbox"/> Amended return <input type="checkbox"/> Application pending | | C Name of organization <u>Plano Children's Theatre, Inc.</u> | | | | | | | | | | D Employer Identification Number <u>75-2387300</u> | | | | | | | | | |
| | | Doing Business As | | | | | | | | | | E Telephone number <u>(972) 422-2575</u> | | | | | | | | | |
| | | Number and street (or P.O. box if mail is not delivered to street address) | | | | | Room/suite | | | | | | | | | | | | | | |
| | | <u>1301 Custer Road</u> | | | | | <u>706</u> | | | | | | | | | | | | | | |
| City or town, state or province, country, and ZIP or foreign postal code | | | | | | | | | | G Gross receipts \$ <u>971,165.</u> | | | | | | | | | | | |
| <u>Plano TX 75074</u> | | | | | | | | | | H(a) Is this a group return for subordinates? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No | | | | | | | | | | | |
| F Name and address of principal officer: <u>Darrell Rodenbaugh 3208 Oak Hollow Plano TX 75093</u> | | | | | | | | | | H(b) Are all subordinates included? <input type="checkbox"/> Yes <input type="checkbox"/> No If 'No,' attach a list. (see instructions) | | | | | | | | | | | |
| I Tax-exempt status | | <input checked="" type="checkbox"/> 501(c)(3) | | <input type="checkbox"/> 501(c) () (insert no.) | | <input type="checkbox"/> 4947(a)(1) or | | <input type="checkbox"/> 527 | | H(c) Group exemption number ▶ | | | | | | | | | | | |
| J Website: ▶ <u>N/A</u> | | | | | | | | | | | | | | | | | | | | | |
| K Form of organization: <input checked="" type="checkbox"/> Corporation <input type="checkbox"/> Trust <input type="checkbox"/> Association <input type="checkbox"/> Other ▶ | | | | | | | | | | L Year of formation: <u>1991</u> | | | | | M State of legal domicile: <u>TX</u> | | | | | | |

| | | | | | | | | | | |
|--|---|--|--|--|--|--|--|-----------|----------------------------------|---------------------|
| Part I Summary | | | | | | | | | | |
| Activities & Governance | 1 Briefly describe the organization's mission or most significant activities: <u>To provide drama instruction and theater arts experience to DFW patrons. To provide arts opportunities which promote lifelong learning, teamwork, creativity, communication & good citizenship skills. To provide other DFW non-profits a space to utilize.</u> | | | | | | | | | |
| | 2 Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets. | | | | | | | | | |
| | 3 Number of voting members of the governing body (Part VI, line 1a) | | | | | | | | 3 | 14 |
| | 4 Number of independent voting members of the governing body (Part VI, line 1b) | | | | | | | | 4 | 14 |
| | 5 Total number of individuals employed in calendar year 2013 (Part V, line 2a) | | | | | | | | 5 | 22 |
| | 6 Total number of volunteers (estimate if necessary) | | | | | | | | 6 | 3,000 |
| | 7a Total unrelated business revenue from Part VIII, column (C), line 12 | | | | | | | | 7a | 0. |
| b Net unrelated business taxable income from Form 990-T, line 34 | | | | | | | | 7b | | |
| Revenue | 8 Contributions and grants (Part VIII, line 1h) | | | | | | | | Prior Year | Current Year |
| | | | | | | | | | 278,811. | 415,846. |
| | 9 Program service revenue (Part VIII, line 2g) | | | | | | | | 538,356. | 525,271. |
| | 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) | | | | | | | | 987. | 1,167. |
| | 11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) | | | | | | | | | 16,400. |
| 12 Total revenue — add lines 8 through 11 (must equal Part VIII, column (A), line 12) | | | | | | | | 818,154. | 958,684. | |
| Expenses | 13 Grants and similar amounts paid (Part IX, column (A), lines 1-3) | | | | | | | | | |
| | 14 Benefits paid to or for members (Part IX, column (A), line 4) | | | | | | | | | |
| | 15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) | | | | | | | | 410,678. | 585,204. |
| | 16a Professional fundraising fees (Part IX, column (A), line 11e) | | | | | | | | | |
| | b Total fundraising expenses (Part IX, column (D), line 25) ▶ <u>33,178.</u> | | | | | | | | | |
| 17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) | | | | | | | | 349,967. | 386,448. | |
| 18 Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) | | | | | | | | 760,645. | 971,652. | |
| 19 Revenue less expenses. Subtract line 18 from line 12 | | | | | | | | 57,509. | -12,968. | |
| Net Assets or Fund Balances | 20 Total assets (Part X, line 16) | | | | | | | | Beginning of Current Year | End of Year |
| | | | | | | | | | 158,694. | 175,828. |
| | 21 Total liabilities (Part X, line 26) | | | | | | | | 48,534. | 94,734. |
| 22 Net assets or fund balances. Subtract line 21 from line 20 | | | | | | | | 110,160. | 81,094. | |

| | | | | | | | | | | |
|---|--------------------------------------|--|--|---|--|--|---------------------|--|--|--|
| Part II Signature Block | | | | | | | | | | |
| Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge. | | | | | | | | | | |
| Sign Here | Signature of officer | | | | | | | | Date | |
| | <u>Darrell Rodenbaugh</u> | | | | | | | | <u>04/04/14</u> | |
| Type or print name and title. President of Board of Directors | | | | | | | | | | |
| Paid Preparer Use Only | Print/Type preparer's name | | | Preparer's signature | | | Date | | Check <input type="checkbox"/> if self-employed PTIN | |
| | <u>Edward S. Swalm, CPA</u> | | | <u>Edward S. Swalm, CPA</u> | | | <u>05/14/14</u> | | <u>P00754779</u> | |
| | Firm's name | | | Firm's address | | | Firm's EIN | | Phone no. | |
| | ▶ <u>SWALM & ASSOCIATES P.C.</u> | | | ▶ <u>2435 N. Central Expwy, Ste 720 Richardson TX 75080</u> | | | ▶ <u>75-2454220</u> | | <u>(972) 516-8800</u> | |

Part III Statement of Program Service Accomplishments

Check if Schedule O contains a response or note to any line in this Part III

1 Briefly describe the organization's mission:

To provide drama instruction and theater arts experience to DFW patrons. To provide arts opportunities which promote See Form 990, Page 2, Part III, Line 1 (continued)

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?

Yes No

If 'Yes,' describe these new services on Schedule O.

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services?

Yes No

If 'Yes,' describe these changes on Schedule O.

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

4 a (Code:) (Expenses \$ 810,614. including grants of \$ 0.) (Revenue \$ 971,165.)

To provide drama instruction to and theater arts experience to DFW patrons. To provide arts opportunities which promote lifelong learning, teamwork, creativity, communication & good citizenship skills. To provide other DFW non-profits a space to utilize.

4 b (Code:) (Expenses \$ including grants of \$) (Revenue \$)

4 c (Code:) (Expenses \$ including grants of \$) (Revenue \$)

4 d Other program services. (Describe in Schedule O.)

(Expenses \$ including grants of \$) (Revenue \$)

4 e Total program service expenses 810,614.

Part IV Checklist of Required Schedules

| | | Yes | No |
|-----|---|-----|----|
| 1 | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? <i>If 'Yes,' complete Schedule A.</i> | X | |
| 2 | Is the organization required to complete <i>Schedule B, Schedule of Contributors</i> (see instructions)? | X | |
| 3 | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If 'Yes,' complete Schedule C, Part I.</i> | | X |
| 4 | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If 'Yes,' complete Schedule C, Part II.</i> | | X |
| 5 | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? <i>If 'Yes,' complete Schedule C, Part III.</i> | | X |
| 6 | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If 'Yes,' complete Schedule D, Part I.</i> | | X |
| 7 | Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If 'Yes,' complete Schedule D, Part II.</i> | | X |
| 8 | Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If 'Yes,' complete Schedule D, Part III.</i> | | X |
| 9 | Did the organization report an amount in Part X, line 21, for escrow or custodial account liability; serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If 'Yes,' complete Schedule D, Part IV.</i> | | X |
| 10 | Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? <i>If 'Yes,' complete Schedule D, Part V.</i> | | X |
| 11 | If the organization's answer to any of the following questions is 'Yes,' then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable. | | |
| a | Did the organization report an amount for land, buildings and equipment in Part X, line 10? <i>If 'Yes,' complete Schedule D, Part VI.</i> | X | |
| b | Did the organization report an amount for investments — other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? <i>If 'Yes,' complete Schedule D, Part VII.</i> | | X |
| c | Did the organization report an amount for investments — program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? <i>If 'Yes,' complete Schedule D, Part VIII.</i> | | X |
| d | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? <i>If 'Yes,' complete Schedule D, Part IX.</i> | | X |
| e | Did the organization report an amount for other liabilities in Part X, line 25? <i>If 'Yes,' complete Schedule D, Part X.</i> | | X |
| f | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If 'Yes,' complete Schedule D, Part X.</i> | | X |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year? <i>If 'Yes,' complete Schedule D, Parts XI, and XII.</i> | X | |
| b | Was the organization included in consolidated, independent audited financial statements for the tax year? <i>If 'Yes,' and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI and XII is optional.</i> | | X |
| 13 | Is the organization a school described in section 170(b)(1)(A)(ii)? <i>If 'Yes,' complete Schedule E.</i> | X | |
| 14a | Did the organization maintain an office, employees, or agents outside of the United States? | | X |
| b | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? <i>If 'Yes,' complete Schedule F, Parts I and IV.</i> | | X |
| 15 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? <i>If 'Yes,' complete Schedule F, Parts II and IV.</i> | | X |
| 16 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? <i>If 'Yes,' complete Schedule F, Parts III and IV.</i> | | X |
| 17 | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If 'Yes,' complete Schedule G, Part I (see instructions).</i> | | X |
| 18 | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If 'Yes,' complete Schedule G, Part II.</i> | | X |
| 19 | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If 'Yes,' complete Schedule G, Part III.</i> | | X |
| 20a | Did the organization operate one or more hospital facilities? <i>If 'Yes,' complete Schedule H.</i> | | X |
| b | If 'Yes' to line 20a, did the organization attach a copy of its audited financial statements to this return? | | |

Part IV Checklist of Required Schedules (continued)

| | Yes | No |
|--|-----|----|
| 21 Did the organization report more than \$5,000 of grants or other assistance to any domestic organizations or government on Part IX, column (A), line 1? <i>If 'Yes,' complete Schedule I, Parts I and II</i> | | X |
| 22 Did the organization report more than \$5,000 of grants or other assistance to individuals in the United States on Part IX, column (A), line 2? <i>If 'Yes,' complete Schedule I, Parts I and III</i> | | X |
| 23 Did the organization answer 'Yes' to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If 'Yes,' complete Schedule J</i> | | X |
| 24 a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If 'Yes,' answer lines 24b through 24d and complete Schedule K. If 'No,' go to line 25a</i> | | X |
| b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | | |
| c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds? | | |
| d Did the organization act as an 'on behalf of' issuer for bonds outstanding at any time during the year? | | |
| 25 a Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If 'Yes,' complete Schedule L, Part I</i> | | X |
| b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If 'Yes,' complete Schedule L, Part I</i> | | X |
| 26 Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? <i>If so, complete Schedule L, Part II</i> | X | |
| 27 Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? <i>If 'Yes,' complete Schedule L, Part III</i> | | X |
| 28 Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions): | | |
| a A current or former officer, director, trustee, or key employee? <i>If 'Yes,' complete Schedule L, Part IV</i> | | X |
| b A family member of a current or former officer, director, trustee, or key employee? <i>If 'Yes,' complete Schedule L, Part IV</i> | | X |
| c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? <i>If 'Yes,' complete Schedule L, Part IV</i> | | X |
| 29 Did the organization receive more than \$25,000 in non-cash contributions? <i>If 'Yes,' complete Schedule M</i> | X | |
| 30 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If 'Yes,' complete Schedule M</i> | | X |
| 31 Did the organization liquidate, terminate, or dissolve and cease operations? <i>If 'Yes,' complete Schedule N, Part I</i> | | X |
| 32 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If 'Yes,' complete Schedule N, Part II</i> | | X |
| 33 Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If 'Yes,' complete Schedule R, Part I</i> | | X |
| 34 Was the organization related to any tax-exempt or taxable entity? <i>If 'Yes,' complete Schedule R, Parts II, III, IV, and V, line 1</i> | | X |
| 35 a Did the organization have a controlled entity within the meaning of section 512(b)(13)? | | X |
| b If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If 'Yes,' complete Schedule R, Part V, line 2</i> | | |
| 36 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If 'Yes,' complete Schedule R, Part V, line 2</i> | | X |
| 37 Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If 'Yes,' complete Schedule R, Part VI</i> | | X |
| 38 Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O | X | |

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Part V Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response or note to any line in this Part V

| | | Yes | No |
|--|---|-----|----|
| 1 a | Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable 1 a 0 | | |
| b | Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable 1 b 0 | | |
| c | Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners? 1 c | | |
| 2 a | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return 2 a 22 | | |
| b | If at least one is reported on line 2a, did the organization file all required federal employment tax returns? 2 b | | X |
| Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions) | | | |
| 3 a | Did the organization have unrelated business gross income of \$1,000 or more during the year? 3 a | | X |
| b | If 'Yes' has it filed a Form 990-T for this year? If 'No' to line 3b, provide an explanation in Schedule O 3 b | | |
| 4 a | At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)? 4 a | | X |
| b | If 'Yes,' enter the name of the foreign country: See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts. | | |
| 5 a | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? 5 a | | X |
| b | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? 5 b | | X |
| c | If 'Yes,' to line 5a or 5b, did the organization file Form 8886-T? 5 c | | |
| 6 a | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions? 6 a | | X |
| b | If 'Yes,' did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? 6 b | | |
| 7 | Organizations that may receive deductible contributions under section 170(c). | | |
| a | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? 7 a | | X |
| b | If 'Yes,' did the organization notify the donor of the value of the goods or services provided? 7 b | | |
| c | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282? 7 c | | X |
| d | If 'Yes,' indicate the number of Forms 8282 filed during the year 7 d | | |
| e | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? 7 e | | X |
| f | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? 7 f | | X |
| g | If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? 7 g | | |
| h | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? 7 h | | |
| 8 | Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year? 8 | | |
| 9 | Sponsoring organizations maintaining donor advised funds. | | |
| a | Did the organization make any taxable distributions under section 4966? 9 a | | |
| b | Did the organization make a distribution to a donor, donor advisor, or related person? 9 b | | |
| 10 | Section 501(c)(7) organizations. Enter: | | |
| a | Initiation fees and capital contributions included on Part VIII, line 12. 10 a | | |
| b | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10 b | | |
| 11 | Section 501(c)(12) organizations. Enter: | | |
| a | Gross income from members or shareholders. 11 a | | |
| b | Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.) 11 b | | |
| 12 a | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? 12 a | | |
| b | If 'Yes,' enter the amount of tax-exempt interest received or accrued during the year 12 b | | |
| 13 | Section 501(c)(29) qualified nonprofit health insurance issuers. | | |
| a | Is the organization licensed to issue qualified health plans in more than one state? 13 a | | |
| Note. See the instructions for additional information the organization must report on Schedule O. | | | |
| b | Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans 13 b | | |
| c | Enter the amount of reserves on hand 13 c | | |
| 14 a | Did the organization receive any payments for indoor tanning services during the tax year? 14 a | | X |
| b | If 'Yes,' has it filed a Form 720 to report these payments? If 'No,' provide an explanation in Schedule O 14 b | | |

Part VI Governance, Management and Disclosure For each 'Yes' response to lines 2 through 7b below, and for a 'No' response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Check if Schedule O contains a response or note to any line in this Part VI. [X]

Section A. Governing Body and Management

Table with 3 columns: Question, Yes, No. Rows include: 1a Enter the number of voting members... 14; 1b Enter the number of voting members included in line 1a... 14; 2 Did any officer, director, trustee, or key employee have a family relationship... X; 3 Did the organization delegate control over management duties... X; 4 Did the organization make any significant changes to its governing documents... X; 5 Did the organization become aware during the year of a significant diversion of the organization's assets? X; 6 Did the organization have members or stockholders? X; 7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body? X; 7b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or other persons other than the governing body? X; 8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: 8a The governing body? X; 8b Each committee with authority to act on behalf of the governing body? X; 9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If 'Yes,' provide the names and addresses in Schedule O X

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

Table with 3 columns: Question, Yes, No. Rows include: 10a Did the organization have local chapters, branches, or affiliates? X; 10b If 'Yes,' did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?; 11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? X; 11b Describe in Schedule O the process, if any, used by the organization to review this Form 990.; 12a Did the organization have a written conflict of interest policy? If 'No,' go to line 13. X; 12b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? X; 12c Did the organization regularly and consistently monitor and enforce compliance with the policy? If 'Yes,' describe in Schedule O how this was done. X; 13 Did the organization have a written whistleblower policy? X; 14 Did the organization have a written document retention and destruction policy? X; 15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? 15a The organization's CEO, Executive Director, or top management official X; 15b Other officers of key employees of the organization X; If 'Yes' to line 15a or 15b, describe the process in Schedule O. (See instructions.); 16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? X; 16b If 'Yes,' did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements?;

Section C. Disclosure

- 17 List the states with which a copy of this Form 990 is required to be filed Texas
18 Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you make these available. Check all that apply.
[] Own website [] Another's website [X] Upon request [] Other (explain in Schedule O)
19 Describe in Schedule O whether (and if so, how) the organization makes its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.
20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization:

Autumn Daly 1301 Custer Road #706 Plano TX 75085 (972) 422-2575

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1 a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
- List all of the organization's **current** key employees, if any. See instructions for definition of 'key employee.'
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

| (A) Name and Title | (B) Average hours per week (list any hours for related organizations below dotted line) | (C) Position (do not check more than one box, unless person is both an officer and a director/trustee) | | | | | | (D) Reportable compensation from the organization (W-2/1099-MISC) | (E) Reportable compensation from related organizations (W-2/1099-MISC) | (F) Estimated amount of other compensation from the organization and related organizations |
|--------------------------------------|--|---|-----------------------|---------|--------------|------------------------------|---------|--|---|---|
| | | Individual trustee or director | Institutional trustee | Officer | Key employee | Highest compensated employee | Former | | | |
| (1) Sara Akers Executive Director | 40.00 | | | | | X | 64,675. | 0. | 0. | |
| (2) Darrell Rodenbaugh President | 4.00 | X | X | | | | 0. | 0. | 0. | |
| (3) Andrew Glickler Treasurer | 3.00 | X | | | | | 0. | 0. | 0. | |
| (4) Elly Marsh 1st VP | 3.00 | X | | | | | 0. | 0. | 0. | |
| (5) PC Christopher 2nd VP | 3.00 | X | | | | | 0. | 0. | 0. | |
| (6) Autumn Melcer Secretary | 3.00 | X | | | | | 0. | 0. | 0. | |
| (7) Ben Sheahan Director | 2.00 | X | | | | | 0. | 0. | 0. | |
| (8) Corrie Edmondson Director | 2.00 | X | | | | | 0. | 0. | 0. | |
| (9) Alicia Bell Director | 2.00 | X | | | | | 0. | 0. | 0. | |
| (10) Bob Morgan Director | 2.00 | X | | | | | 0. | 0. | 0. | |
| (11) Kevin Goldsmith Director | 2.00 | X | | | | | 0. | 0. | 0. | |
| (12) Lorraine Spencer Director | 2.00 | X | | | | | 0. | 0. | 0. | |
| (13) Vince Allen Director | 2.00 | X | | | | | 0. | 0. | 0. | |
| (14) Steve Flad Director | 2.00 | X | | | | | 0. | 0. | 0. | |

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

| (A) Name and title | (B) Average hours per week (list any hours for related organizations below dotted line) | (C) Position (do not check more than one box, unless person is both an officer and a director/trustee) | | | | | | (D) Reportable compensation from the organization (W-2/1099-MISC) | (E) Reportable compensation from related organizations (W-2/1099-MISC) | (F) Estimated amount of other compensation from the organization and related organizations |
|--|--|---|-----------------------|---------|--------------|------------------------------|---------|--|---|---|
| | | Individual trustee or director | Institutional trustee | Officer | Key employee | Highest compensated employee | Former | | | |
| (15) <u>Melissa Patrello</u> _____ Director | 2.00 | X | | | | | 0. | 0. | 0. | |
| (16) <u>Elaine Alsup</u> _____ Director | 2.00 | X | | | | | 0. | 0. | 0. | |
| (17) _____ | | | | | | | | | | |
| (18) _____ | | | | | | | | | | |
| (19) _____ | | | | | | | | | | |
| (20) _____ | | | | | | | | | | |
| (21) _____ | | | | | | | | | | |
| (22) _____ | | | | | | | | | | |
| (23) _____ | | | | | | | | | | |
| (24) _____ | | | | | | | | | | |
| (25) _____ | | | | | | | | | | |
| 1 b Sub-total | | | | | | | 64,675. | 0. | 0. | |
| c Total from continuation sheets to Part VII, Section A | | | | | | | | | | |
| d Total (add lines 1b and 1c) | | | | | | | 64,675. | 0. | 0. | |
| 2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization ▶ | | | | | | | | | | |

| | Yes | No |
|---|-----|----|
| 3 Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? <i>If 'Yes,' complete Schedule J for such individual</i> | 3 | X |
| 4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If 'Yes' complete Schedule J for such individual</i> | 4 | X |
| 5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If 'Yes,' complete Schedule J for such person</i> | 5 | X |

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

| (A) Name and business address | (B) Description of services | (C) Compensation |
|----------------------------------|--------------------------------|---------------------|
| | | |
| | | |
| | | |
| | | |
| | | |

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization ▶

Part VIII Statement of Revenue

Check if Schedule O contains a response or note to any line in this Part VIII

| | | (A) Total revenue | (B) Related or exempt function revenue | (C) Unrelated business revenue | (D) Revenue excluded from tax under sections 512-514 | |
|--|---|---|--|---|--|---------|
| CONTRIBUTIONS, GIFTS, GRANTS AND OTHER SIMILAR AMOUNTS | 1 a Federated campaigns | 1 a | | | | |
| | b Membership dues | 1 b 15,914. | | | | |
| | c Fundraising events | 1 c | | | | |
| | d Related organizations | 1 d | | | | |
| | e Government grants (contributions) . . | 1 e 180,865. | | | | |
| | f All other contributions, gifts, grants, and similar amounts not included above . . | 1 f 219,067. | | | | |
| | g Noncash contributions included in lines 1a-1f: \$ | 110,944. | | | | |
| | h Total. Add lines 1a-1f ▶ | 415,846. | | | | |
| PROGRAM SERVICE REVENUE | Business Code | | | | | |
| | 2 a Ticket Sales | 611710 | 209,056. | 209,056. | 0. | 0. |
| | b Tuition | 611710 | 316,215. | 316,215. | 0. | 0. |
| | c | | | | | |
| | d | | | | | |
| | e | | | | | |
| | f All other program service revenue . . . | | | | | |
| | g Total. Add lines 2a-2f ▶ | 525,271. | | | | |
| OTHER REVENUE | 3 Investment income (including dividends, interest and other similar amounts) ▶ | | 1,167. | 1,167. | 0. | 0. |
| | 4 Income from investment of tax-exempt bond proceeds . . ▶ | | | | | |
| | 5 Royalties ▶ | | | | | |
| | 6 a Gross rents | (i) Real | (ii) Personal | | | |
| | | b Less: rental expenses | | | | |
| | | c Rental income or (loss) . . | | | | |
| | | d Net rental income or (loss) ▶ | | | | |
| | 7 a Gross amount from sales of assets other than inventory . | (i) Securities | (ii) Other | | | |
| | | b Less: cost or other basis and sales expenses . . . | | | | |
| | | c Gain or (loss) | | | | |
| | | d Net gain or (loss) ▶ | | | | |
| | 8 a Gross income from fundraising events (not including . . \$ _____ of contributions reported on line 1c). See Part IV, line 18. | a | 28,881. | | | |
| | | b Less: direct expenses | b | 12,481. | | |
| | | c Net income or (loss) from fundraising events ▶ | | 16,400. | 0. | 16,400. |
| | 9 a Gross income from gaming activities. See Part IV, line 19. | a | | | | |
| b Less: direct expenses | | b | | | | |
| c Net income or (loss) from gaming activities ▶ | | | | | | |
| 10 a Gross sales of inventory, less returns and allowances | a | | | | | |
| | b Less: cost of goods sold | b | | | | |
| | c Net income or (loss) from sales of inventory ▶ | | | | | |
| Miscellaneous Revenue | | Business Code | | | | |
| 11 a | | | | | | |
| | b | | | | | |
| | c | | | | | |
| | d All other revenue | | | | | |
| | e Total. Add lines 11a-11d ▶ | | | | | |
| 12 Total revenue. See instructions ▶ | | 958,684. | 526,438. | 0. | 16,400. | |

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX

| Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII. | (A) Total expenses | (B) Program service expenses | (C) Management and general expenses | (D) Fundraising expenses |
|--|------------------------------|--|---|------------------------------------|
| 1 Grants and other assistance to governments and organizations in the United States. See Part IV, line 21 | | | | |
| 2 Grants and other assistance to individuals in the United States. See Part IV, line 22 | | | | |
| 3 Grants and other assistance to governments, organizations, and individuals outside the United States. See Part IV, lines 15 and 16 | | | | |
| 4 Benefits paid to or for members | | | | |
| 5 Compensation of current officers, directors, trustees, and key employees | | | | |
| 6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B). | | | | |
| 7 Other salaries and wages | 545,832. | 396,318. | 116,336. | 33,178. |
| 8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions). | | | | |
| 9 Other employee benefits | | | | |
| 10 Payroll taxes | 39,372. | 39,372. | 0. | 0. |
| 11 Fees for services (non-employees): | | | | |
| a Management | | | | |
| b Legal | | | | |
| c Accounting | 11,524. | 0. | 11,524. | 0. |
| d Lobbying | | | | |
| e Professional fundraising services. See Part IV, line 17 | | | | |
| f Investment management fees | | | | |
| g Other. (If line 11g amt exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O). | | | | |
| 12 Advertising and promotion | 28,789. | 28,789. | 0. | 0. |
| 13 Office expenses | 29,692. | 29,692. | 0. | 0. |
| 14 Information technology | | | | |
| 15 Royalties | 42,180. | 42,180. | 0. | 0. |
| 16 Occupancy | 123,640. | 123,640. | 0. | 0. |
| 17 Travel | 1,655. | 1,655. | 0. | 0. |
| 18 Payments of travel or entertainment expenses for any federal, state, or local public officials | | | | |
| 19 Conferences, conventions, and meetings | | | | |
| 20 Interest | 1,337. | 1,337. | 0. | 0. |
| 21 Payments to affiliates | | | | |
| 22 Depreciation, depletion, and amortization | 11,195. | 11,195. | 0. | 0. |
| 23 Insurance | 9,464. | 9,464. | 0. | 0. |
| 24 Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.) | | | | |
| a <u>Auto Expenses</u> | 5,092. | 5,092. | 0. | 0. |
| b <u>Bank Fees</u> | 13,735. | 13,735. | 0. | 0. |
| c <u>Membership Expense</u> | 6,986. | 6,986. | 0. | 0. |
| d <u>Repairs & Maint.</u> | 13,452. | 13,452. | 0. | 0. |
| e All other expenses | 87,707. | 87,707. | 0. | 0. |
| 25 Total functional expenses. Add lines 1 through 24e. | 971,652. | 810,614. | 127,860. | 33,178. |
| 26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here <input type="checkbox"/> if following SOP 98-2 (ASC 958-720). | | | | |

Part X Balance Sheet

Check if Schedule O contains a response or note to any line in this Part X

| | | (A) Beginning of year | | (B) End of year | | |
|-----------------------------|--|---|----------|--------------------|----------|----------|
| ASSETS | 1 | Cash — non-interest-bearing | 62,381. | 1 | 43,371. | |
| | 2 | Savings and temporary cash investments | -3. | 2 | | |
| | 3 | Pledges and grants receivable, net | 75,679. | 3 | 84,682. | |
| | 4 | Accounts receivable, net | -7,007. | 4 | | |
| | 5 | Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L | | 5 | | |
| | 6 | Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions). Complete Part II of Schedule L | | 6 | | |
| | 7 | Notes and loans receivable, net | | 7 | | |
| | 8 | Inventories for sale or use | | 8 | | |
| | 9 | Prepaid expenses and deferred charges | | 9 | 18,086. | |
| | 10a | Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D | 10a | 43,550. | | |
| | 10b | Less: accumulated depreciation | 10b | 15,282. | | |
| | 10c | | | 27,644. | 10c | 28,268. |
| | 11 | Investments — publicly traded securities | | | 11 | |
| | 12 | Investments — other securities. See Part IV, line 11 | | | 12 | |
| | 13 | Investments — program-related. See Part IV, line 11 | | | 13 | |
| | 14 | Intangible assets | | | 14 | |
| 15 | Other assets. See Part IV, line 11 | | | 15 | 1,421. | |
| 16 | Total assets. Add lines 1 through 15 (must equal line 34) | | 158,694. | 16 | 175,828. | |
| LIABILITIES | 17 | Accounts payable and accrued expenses | | 17 | 28,150. | |
| | 18 | Grants payable | | 18 | | |
| | 19 | Deferred revenue | | 19 | | |
| | 20 | Tax-exempt bond liabilities | | 20 | | |
| | 21 | Escrow or custodial account liability. Complete Part IV of Schedule D | | 21 | | |
| | 22 | Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L | | 50,084. | 22 | 41,584. |
| | 23 | Secured mortgages and notes payable to unrelated third parties | | | 23 | 25,000. |
| | 24 | Unsecured notes and loans payable to unrelated third parties | | | 24 | |
| | 25 | Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D | | -1,550. | 25 | |
| | 26 | Total liabilities. Add lines 17 through 25 | | 48,534. | 26 | 94,734. |
| NET ASSETS OR FUND BALANCES | Organizations that follow SFAS 117 (ASC 958), check here <input checked="" type="checkbox"/> and complete lines 27 through 29, and lines 33 and 34. | | | | | |
| | 27 | Unrestricted net assets | | 73,335. | 27 | -43,418. |
| | 28 | Temporarily restricted net assets | | 36,825. | 28 | 124,512. |
| | 29 | Permanently restricted net assets | | | 29 | |
| | Organizations that do not follow SFAS 117 (ASC 958), check here <input type="checkbox"/> and complete lines 30 through 34. | | | | | |
| | 30 | Capital stock or trust principal, or current funds | | | 30 | |
| | 31 | Paid-in or capital surplus, or land, building, or equipment fund | | | 31 | |
| | 32 | Retained earnings, endowment, accumulated income, or other funds | | | 32 | |
| | 33 | Total net assets or fund balances. | | 110,160. | 33 | 81,094. |
| | 34 | Total liabilities and net assets/fund balances. | | 158,694. | 34 | 175,828. |

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Form 990 (2013)

Part XI Reconciliation of Net Assets

Check if Schedule O contains a response or note to any line in this Part XI.

| | | | |
|-----------|--|-----------|----------|
| 1 | Total revenue (must equal Part VIII, column (A), line 12) | 1 | 958,684. |
| 2 | Total expenses (must equal Part IX, column (A), line 25) | 2 | 971,652. |
| 3 | Revenue less expenses. Subtract line 2 from line 1 | 3 | -12,968. |
| 4 | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) | 4 | 110,160. |
| 5 | Net unrealized gains (losses) on investments | 5 | |
| 6 | Donated services and use of facilities | 6 | |
| 7 | Investment expenses | 7 | |
| 8 | Prior period adjustments | 8 | |
| 9 | Other changes in net assets or fund balances (explain in Schedule O) | 9 | -16,098. |
| 10 | Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33, column (B)) | 10 | 81,094. |

Part XII Financial Statements and Reporting

Check if Schedule O contains a response or note to any line in this Part XII

| | | Yes | No |
|------------|--|-----|----|
| 1 | Accounting method used to prepare the Form 990: <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other _____ | | |
| | If the organization changed its method of accounting from a prior year or checked 'Other,' explain in Schedule O. | | |
| 2 a | Were the organization's financial statements compiled or reviewed by an independent accountant? | | X |
| | If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both: | | |
| | <input type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis | | |
| 2 b | Were the organization's financial statements audited by an independent accountant? | X | |
| | If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both: | | |
| | <input checked="" type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis | | |
| 2 c | If 'Yes' to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? | X | |
| | If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O. | | |
| 3 a | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133? | | X |
| 3 b | If 'Yes,' did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits | | |

BAA

Form 990 (2013)

SCHEDULE A
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ.

▶ Information about Schedule A (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047

2013

Open to Public Inspection

| | |
|---|---|
| Name of the organization Plano Children's Theatre, Inc. | Employer identification number 75-2387300 |
|---|---|

Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions.

The organization is not a private foundation because it is: (For lines 1 through 11, check only one box.)

- 1 A church, convention of churches or association of churches described in **section 170(b)(1)(A)(i)**.
- 2 A school described in **section 170(b)(1)(A)(ii)**. (Attach Schedule E.)
- 3 A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii)**.
- 4 A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii)**. Enter the hospital's name, city, and state: _____
- 5 An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv)**. (Complete Part II.)
- 6 A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v)**.
- 7 An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi)**. (Complete Part II.)
- 8 A community trust described in **section 170(b)(1)(A)(vi)**. (Complete Part II.)
- 9 An organization that normally receives: (1) more than 33-1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions — subject to certain exceptions, and (2) no more than 33-1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See **section 509(a)(2)**. (Complete Part III.)
- 10 An organization organized and operated exclusively to test for public safety. See **section 509(a)(4)**.
- 11 An organization organized and operated exclusively for the benefit of, to perform the functions of, or carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See **section 509(a)(3)**. Check the box that describes the type of supporting organization and complete lines 11e through 11h.
 - a Type I b Type II c Type III — Functionally integrated d Type III — Non-functionally integrated
- e By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2).
- f If the organization received a written determination from the IRS that is a Type I, Type II or Type III supporting organization, check this box
- g Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons?

| | Yes | No |
|--|------------|----|
| (i) A person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, the governing body of the supported organization? | 11 g (i) | |
| (ii) A family member of a person described in (i) above? | 11 g (ii) | |
| (iii) A 35% controlled entity of a person described in (i) or (ii) above? | 11 g (iii) | |

h Provide the following information about the supported organization(s).

| (i) Name of supported organization | (ii) EIN | (iii) Type of organization (described on lines 1-9 above or IRC section (see instructions)) | (iv) Is the organization in column (i) listed in your governing document? | | (v) Did you notify the organization in column (i) of your support? | | (vi) Is the organization in column (i) organized in the U.S.? | | (vii) Amount of monetary support |
|------------------------------------|----------|---|---|----|--|----|---|----|----------------------------------|
| | | | Yes | No | Yes | No | Yes | No | |
| (A) | | | | | | | | | |
| (B) | | | | | | | | | |
| (C) | | | | | | | | | |
| (D) | | | | | | | | | |
| (E) | | | | | | | | | |
| Total | | | | | | | | | |

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

| Calendar year (or fiscal year beginning in) ▶ | (a) 2009 | (b) 2010 | (c) 2011 | (d) 2012 | (e) 2013 | (f) Total |
|---|----------|----------|----------|----------|----------|-----------|
| 1 Gifts, grants, contributions, and membership fees received. (Do not include any 'unusual grants.') | | | | | | |
| 2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf | | | | | | |
| 3 The value of services or facilities furnished by a governmental unit to the organization without charge. | | | | | | |
| 4 Total. Add lines 1 through 3 | | | | | | |
| 5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) | | | | | | |
| 6 Public support. Subtract line 5 from line 4 | | | | | | |

Section B. Total Support

| Calendar year (or fiscal year beginning in) ▶ | (a) 2009 | (b) 2010 | (c) 2011 | (d) 2012 | (e) 2013 | (f) Total |
|---|----------|----------|----------|----------|----------|-----------|
| 7 Amounts from line 4 | | | | | | |
| 8 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources | | | | | | |
| 9 Net income from unrelated business activities, whether or not the business is regularly carried on | | | | | | |
| 10 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.) | | | | | | |
| 11 Total support. Add lines 7 through 10 | | | | | | |
| 12 Gross receipts from related activities, etc (see instructions) | | | | | 12 | |
| 13 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here ▶ <input type="checkbox"/> | | | | | | |

Section C. Computation of Public Support Percentage

| | | |
|---|----|---|
| 14 Public support percentage for 2013 (line 6, column (f) divided by line 11, column (f)) | 14 | % |
| 15 Public support percentage from 2012 Schedule A, Part II, line 14 | 15 | % |
| 16a 33-1/3% support test – 2013. If the organization did not check the box on line 13, and the line 14 is 33-1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization ▶ <input type="checkbox"/> | | |
| b 33-1/3% support test – 2012. If the organization did not check a box on line 13 or 16a, and line 15 is 33-1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization ▶ <input type="checkbox"/> | | |
| 17a 10%-facts-and-circumstances test – 2013. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the 'facts-and-circumstances' test, check this box and stop here. Explain in Part IV how the organization meets the 'facts-and-circumstances' test. The organization qualifies as a publicly supported organization ▶ <input type="checkbox"/> | | |
| b 10%-facts-and-circumstances test – 2012. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the 'facts-and-circumstances' test, check this box and stop here. Explain in Part IV how the organization meets the 'facts-and-circumstances' test. The organization qualifies as a publicly supported organization ▶ <input type="checkbox"/> | | |
| 18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions ▶ <input type="checkbox"/> | | |

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support

| Calendar year (or fiscal yr beginning in) ▶ | (a) 2009 | (b) 2010 | (c) 2011 | (d) 2012 | (e) 2013 | (f) Total |
|---|----------|----------|----------|----------|----------|-----------|
| 1 Gifts, grants, contributions and membership fees received. (Do not include any 'unusual grants.') | | | | | | |
| 2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose | | | | | | |
| 3 Gross receipts from activities that are not an unrelated trade or business under section 513 | | | | | | |
| 4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf | | | | | | |
| 5 The value of services or facilities furnished by a governmental unit to the organization without charge. | | | | | | |
| 6 Total. Add lines 1 through 5 | | | | | | |
| 7 a Amounts included on lines 1, 2, and 3 received from disqualified persons | | | | | | |
| b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year | | | | | | |
| c Add lines 7a and 7b | | | | | | |
| 8 Public support (Subtract line 7c from line 6.) | | | | | | |

Section B. Total Support

| Calendar year (or fiscal yr beginning in) ▶ | (a) 2009 | (b) 2010 | (c) 2011 | (d) 2012 | (e) 2013 | (f) Total |
|--|----------|----------|----------|----------|----------|-----------|
| 9 Amounts from line 6 | | | | | | |
| 10 a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources | | | | | | |
| b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 | | | | | | |
| c Add lines 10a and 10b | | | | | | |
| 11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on | | | | | | |
| 12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.) | | | | | | |
| 13 Total Support. (Add lns 9,10c, 11 and 12.) | | | | | | |

14 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here**

Section C. Computation of Public Support Percentage

| | | |
|--|-----------|---|
| 15 Public support percentage for 2013 (line 8, column (f) divided by line 13, column (f)) | 15 | % |
| 16 Public support percentage from 2012 Schedule A, Part III, line 15. | 16 | % |

Section D. Computation of Investment Income Percentage

| | | |
|---|-----------|---|
| 17 Investment income percentage for 2013 (line 10c, column (f) divided by line 13, column (f)) | 17 | % |
| 18 Investment income percentage from 2012 Schedule A, Part III, line 17 | 18 | % |

19 a 33-1/3% support tests — 2013. If the organization did not check the box on line 14, and line 15 is more than 33-1/3%, and line 17 is not more than 33-1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization

b 33-1/3% support tests — 2012. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33-1/3%, and line 18 is not more than 33-1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization

20 Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions.

Schedule B
(Form 990, 990-EZ,
or 990-PF)

Department of the Treasury
Internal Revenue Service

Schedule of Contributors

▶ **Attach to Form 990, Form 990-EZ, or Form 990-PF**
▶ **Information about Schedule B (Form 990, 990-EZ, 990-PF) and its instructions is at www.irs.gov/form990.**

OMB No. 1545-0047

2013

Name of the organization

Plano Children's Theatre, Inc.

Employer identification number

75-2387300

Organization type (check one):

Filers of:

Form 990 or 990-EZ

Section:

501(c)(3) (enter number) organization

4947(a)(1) nonexempt charitable trust **not** treated as a private foundation

527 political organization

Form 990-PF

501(c)(3) exempt private foundation

4947(a)(1) nonexempt charitable trust treated as a private foundation

501(c)(3) taxable private foundation

Check if your organization is covered by the **General Rule** or a **Special Rule** .

Note. Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.

General Rule

For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, \$5,000 or more (in money or property) from any one contributor. (Complete Parts I and II.)

Special Rules

For a section 501(c)(3) organization filing Form 990 or 990-EZ that met the 33-1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi) and received from any one contributor, during the year, a contribution of the greater of (1) \$5,000 or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h, or (ii) Form 990-EZ, line 1. Complete Parts I and II.

For a section 501(c)(7), (8), or (10) organization filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 for use *exclusively* for religious, charitable, scientific, literary, or educational purposes, or the prevention of cruelty to children or animals. Complete Parts I, II, and III.

For a section 501(c)(7), (8), or (10) organization filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions for use *exclusively* for religious, charitable, etc, purposes, but these contributions did not total to more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an *exclusively* religious, charitable, etc, purpose. Do not complete any of the parts unless the **General Rule** applies to this organization because it received nonexclusively religious, charitable, etc, contributions of \$5,000 or more during the year ▶ \$ _____

Caution: An organization that is not covered by the General Rule and/or the Special Rules does not file Schedule B (Form 990, 990-EZ, or 990-PF) but it **must** answer 'No' on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it does not meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990, 990EZ,

Schedule B (Form 990, 990-EZ, or 990-PF) (2013)

| | |
|--|--|
| Name of organization Plano Children's Theatre, Inc. | Employer identification number 75-2387300 |
|--|--|

Part I Contributors (see instructions). Use duplicate copies of Part I if additional space is needed.

| (a) Number | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
|---------------|---|-------------------------------|---|
| 1 | City of Plano 1520 Avenue K Plano TX 75074 | \$ 157,365. | Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.) |
| 2 | City of McKinney 111 N. Tennessee Mckinney TX 75069 | \$ 20,000. | Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.) |
| 3 | PC Christopher 2611 Tourette Mckinney TX 75070 | \$ 5,000. | Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.) |
| 4 | Sara Akers P.O. Box 861358 Plano TX 75086 | \$ 5,000. | Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.) |
| | | \$ | Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.) |
| | | \$ | Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.) |

SCHEDULE D (Form 990)

Supplemental Financial Statements

OMB No. 1545-0047

2013

Department of the Treasury Internal Revenue Service

Complete if the organization answered 'Yes,' to Form 990, Part IV, lines 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. Attach to Form 990.

Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990.

Open to Public Inspection

Name of the organization

Employer identification number

Plano Children's Theatre, Inc.

75-2387300

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts.

Complete if the organization answered 'Yes' to Form 990, Part IV, line 6.

Table with 2 columns: (a) Donor advised funds, (b) Funds and other accounts. Rows include Total number at end of year, Aggregate contributions, Aggregate grants, Aggregate value, and questions about donor/donor advisor notification.

Part II Conservation Easements.

Complete if the organization answered 'Yes' to Form 990, Part IV, line 7.

Table with 2 columns: Held at the End of the Tax Year. Rows include Purpose(s) of conservation easements, Total number of conservation easements, Total acreage restricted, Number of conservation easements on a certified historic structure, and questions about monitoring and expenses.

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.

Complete if the organization answered 'Yes' to Form 990, Part IV, line 8.

Table with 2 columns: Amounts. Rows include questions about reporting art, historical treasures, or other similar assets, and amounts for revenues and assets.

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

3 Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply):

- a Public exhibition
- b Scholarly research
- c Preservation for future generations
- d Loan or exchange programs
- e Other _____

4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII.

5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? Yes No

Part IV Escrow and Custodial Arrangements. Complete if the organization answered 'Yes' to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1 a Is the organization an agent, trustee, custodian, or other intermediary for contributions or other assets not included on Form 990, Part X? Yes No

b If 'Yes,' explain the arrangement in Part XIII and complete the following table:

| | Amount |
|---|--------|
| c Beginning balance | 1 c |
| d Additions during the year | 1 d |
| e Distributions during the year | 1 e |
| f Ending balance | 1 f |

2 a Did the organization include an amount on Form 990, Part X, line 21? Yes No

b If 'Yes,' explain the arrangement in Part XIII. Check here if the explanation has been provided in Part XIII

Part V Endowment Funds. Complete if the organization answered 'Yes' to Form 990, Part IV, line 10.

| | (a) Current year | (b) Prior year | (c) Two years back | (d) Three years back | (e) Four years back |
|--|------------------|----------------|--------------------|----------------------|---------------------|
| 1 a Beginning of year balance | | | | | |
| b Contributions | | | | | |
| c Net investment earnings, gains, and losses | | | | | |
| d Grants or scholarships | | | | | |
| e Other expenditures for facilities and programs | | | | | |
| f Administrative expenses | | | | | |
| g End of year balance | | | | | |

2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as:

- a Board designated or quasi-endowment ▶ _____ %
 - b Permanent endowment ▶ _____ %
 - c Temporarily restricted endowment ▶ _____ %
- The percentages in lines 2a, 2b, and 2c should equal 100%.

3 a Are there endowment funds not in the possession of the organization that are held and administered for the organization by:

| | Yes | No |
|---|--------|----|
| (i) unrelated organizations | 3a(i) | |
| (ii) related organizations | 3a(ii) | |
| b If 'Yes' to 3a(ii), are the related organizations listed as required on Schedule R? | 3b | |

4 Describe in Part XIII the intended uses of the organization's endowment funds.

Part VI Land, Buildings, and Equipment.

Complete if the organization answered 'Yes' to Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

| Description of property | (a) Cost or other basis (investment) | (b) Cost or other basis (other) | (c) Accumulated depreciation | (d) Book value |
|--|--------------------------------------|---------------------------------|------------------------------|----------------|
| 1 a Land | | | | |
| b Buildings | | | | |
| c Leasehold improvements | 7,718. | | 3,859. | 3,859. |
| d Equipment | 35,832. | | 11,423. | 24,409. |
| e Other | | | | |
| Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10(c).) | | | | 28,268. |

Part VII Investments – Other Securities.

Complete if the organization answered 'Yes' to Form 990, Part IV, line 11b. See Form 990, Part X, line 12.

| (a) Description of security or category (including name of security) | (b) Book value | (c) Method of valuation: Cost or end-of-year market value |
|---|----------------|---|
| (1) Financial derivatives | | |
| (2) Closely-held equity interests | | |
| (3) Other | | |
| (A) ----- | | |
| (B) ----- | | |
| (C) ----- | | |
| (D) ----- | | |
| (E) ----- | | |
| (F) ----- | | |
| (G) ----- | | |
| (H) ----- | | |
| (I) ----- | | |
| Total. (Column (b) must equal Form 990, Part X, column (B) line 12.) . . . ▶ | | |

Part VIII Investments – Program Related.

Complete if the organization answered 'Yes' to Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

| (a) Description of investment type | (b) Book value | (c) Method of valuation: Cost or end-of-year market value |
|---|----------------|---|
| (1) | | |
| (2) | | |
| (3) | | |
| (4) | | |
| (5) | | |
| (6) | | |
| (7) | | |
| (8) | | |
| (9) | | |
| (10) | | |
| Total. (Column (b) must equal Form 990, Part X, column (B) line 13.) . . . ▶ | | |

Part IX Other Assets.

Complete if the organization answered 'Yes' to Form 990, Part IV, line 11d. See Form 990, Part X, line 15.

| (a) Description | (b) Book value |
|--|----------------|
| (1) | |
| (2) | |
| (3) | |
| (4) | |
| (5) | |
| (6) | |
| (7) | |
| (8) | |
| (9) | |
| (10) | |
| Total. (Column (b) must equal Form 990, Part X, column (B), line 15.) ▶ | |

Part X Other Liabilities.

Complete if the organization answered 'Yes' to Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25

| (a) Description of liability | (b) Book value |
|---|----------------|
| (1) Federal income taxes | |
| (2) | |
| (3) | |
| (4) | |
| (5) | |
| (6) | |
| (7) | |
| (8) | |
| (9) | |
| (10) | |
| (11) | |
| Total. (Column (b) must equal Form 990, Part X, column (B) line 25.) . . . ▶ | |

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII

Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return.

Complete if the organization answered 'Yes' to Form 990, Part IV, line 12a.

| | | | |
|----------|--|------------|----------|
| 1 | Total revenue, gains, and other support per audited financial statements | 1 | 971,165. |
| 2 | Amounts included on line 1 but not on Form 990, Part VIII, line 12: | | |
| | a Net unrealized gains on investments | 2 a | |
| | b Donated services and use of facilities | 2 b | |
| | c Recoveries of prior year grants | 2 c | |
| | d Other (Describe in Part XIII.) | 2 d | 12,481. |
| | e Add lines 2a through 2d | 2 e | 12,481. |
| 3 | Subtract line 2e from line 1 | 3 | 958,684. |
| 4 | Amounts included on Form 990, Part VIII, line 12, but not on line 1: | | |
| | a Investment expenses not included on Form 990, Part VIII, line 7b | 4 a | |
| | b Other (Describe in Part XIII.) | 4 b | |
| | c Add lines 4a and 4b | 4 c | |
| 5 | Total revenue. Add lines 3 and 4c . (This must equal Form 990, Part I, line 12.) | 5 | 958,684. |

Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

Complete if the organization answered 'Yes' to Form 990, Part IV, line 12a.

| | | | |
|----------|---|------------|----------|
| 1 | Total expenses and losses per audited financial statements. | 1 | 984,133. |
| 2 | Amounts included on line 1 but not on Form 990, Part IX, line 25: | | |
| | a Donated services and use of facilities | 2 a | |
| | b Prior year adjustments | 2 b | |
| | c Other losses | 2 c | |
| | d Other (Describe in Part XIII.) | 2 d | 12,481. |
| | e Add lines 2a through 2d | 2 e | 12,481. |
| 3 | Subtract line 2e from line 1 | 3 | 971,652. |
| 4 | Amounts included on Form 990, Part IX, line 25, but not on line 1: | | |
| | a Investment expenses not included on Form 990, Part VIII, line 7b | 4 a | |
| | b Other (Describe in Part XIII.) | 4 b | |
| | c Add lines 4a and 4b | 4 c | |
| 5 | Total expenses. Add lines 3 and 4c . (This must equal Form 990, Part I, line 18.) | 5 | 971,652. |

Part XIII Supplemental Information.

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

Pt XI Line 2d Direct Fundraising Expenses -----

Pt XII Line 2d Direct Fundraising Expenses -----

SCHEDULE E
(Form 990 or 990-EZ)

Schools

OMB No. 1545-0047

2013

Department of the Treasury
Internal Revenue Service

▶ **Complete if the organization answered 'Yes' to Form 990, Part IV, line 13, or Form 990-EZ, Part VI, line 48.**
▶ **Attach to Form 990 or Form 990-EZ.**

Open to Public Inspection

▶ **Information about Schedule E (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.**

Name of the organization

Plano Children's Theatre, Inc.

Employer identification number

75-2387300

Part I

| | YES | NO |
|--|-----|----|
| 1 Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body? | X | |
| 2 Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships? | X | |
| 3 Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves? If 'Yes,' please describe. If 'No,' please explain. If you need more space, use Part II | X | |
| <u>The Theater's non-discrimination policy is stated on all newspaper and broadcasting media and on its website.</u> | | |
| 4 Does the organization maintain the following? | | |
| a Records indicating the racial composition of the student body, faculty, and administrative staff? | X | |
| b Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis? | X | |
| c Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships? | X | |
| d Copies of all material used by the organization or on its behalf to solicit contributions? | X | |
| If you answered 'No' to any of the above, please explain. If you need more space, use Part II. | | |
| 5 Does the organization discriminate by race in any way with respect to: | | |
| a Students' rights or privileges? | | X |
| b Admissions policies? | | X |
| c Employment of faculty or administrative staff? | | X |
| d Scholarships or other financial assistance? | | X |
| e Educational policies? | | X |
| f Use of facilities? | | X |
| g Athletic programs? | | X |
| h Other extracurricular activities? | | X |
| If you answered 'Yes' to any of the above, please explain. If you need more space, use Part II. | | |
| 6 a Does the organization receive any financial aid or assistance from a governmental agency? | X | |
| b Has the organization's right to such aid ever been revoked or suspended? | | X |
| If you answered 'Yes' to either line 6a or line 6b, explain on Part II. | | |
| 7 Does the organization certify that it has complied with the applicable requirements of sections 4.01 through 4.05 of Rev. Proc. 75-50, 1975-2 C.B. 587, covering racial nondiscrimination? If 'No,' explain on Part II | X | |

Part II **Supplemental Information.** Provide the explanations required by Part I, lines 3, 4d, 5h, 6b, and 7, as applicable. Also complete this part to provide any other additional information (see instructions).

Line 3 ----- The Theater's non-discrimination policy is state on all

Line 3 ----- newspaper and broadcasting media and on it's website.

Line 6b ----- Right of government aid has not been suspended.

SCHEDULE L
(Form 990 or 990-EZ)

Transactions With Interested Persons

OMB No. 1545-0047

2013

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

▶ **Complete if the organization answered 'Yes' on Form 990, Part IV, line 25a, 25b, 26, 27, 28a, 28b, 28c, or Form 990-EZ, Part V, line 38a or 40b.**
▶ **Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.**
▶ **Information about Schedule L (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.**

Name of the organization: **Plano Children's Theatre, Inc.** Employer identification number: **75-2387300**

Part I Excess Benefit Transactions (section 501(c)(3) and section 501(c)(4) organizations only).
Complete if the organization answered 'Yes' on Form 990, Part IV, line 25a or 25b, or Form 990-EZ, Part V, line 40b.

| 1 | (a) Name of disqualified person | (b) Relationship between disqualified person and organization | (c) Description of transaction | (d) Corrected? | |
|-----|---------------------------------|---|--------------------------------|----------------|----|
| | | | | Yes | No |
| (1) | | | | | |
| (2) | | | | | |
| (3) | | | | | |
| (4) | | | | | |
| (5) | | | | | |
| (6) | | | | | |

2 Enter the amount of tax incurred by the organization managers or disqualified persons during the year under section 4958 ▶ \$ _____
3 Enter the amount of tax, if any, on line 2, above, reimbursed by the organization ▶ \$ _____

Part II Loans to and/or From Interested Persons.
Complete if the organization answered 'Yes' on Form 990-EZ, Page V, line 38a or Form 990, Part IV, line 26; or if the organization reported an amount on Form 990, Part X, line 5, 6, or 22.

| (a) Name of interested person | (b) Relationship with organization | (c) Purpose of loan | (d) Loan to or from the organization? | | (e) Original principal amount | (f) Balance due | (g) In default? | | (h) Approved by board or committee? | | (i) Written agreement? | |
|-------------------------------|------------------------------------|---------------------|---------------------------------------|------|-------------------------------|-----------------|-----------------|----|-------------------------------------|----|------------------------|----|
| | | | To | From | | | Yes | No | Yes | No | Yes | No |
| (1) Sara Akers | Ex. Dir | Working Capital | X | | 39,600. | 21,584. | | X | X | | X | |
| (2) Sara Akers | Ex. Dir | Back Pay | X | | 28,500. | 20,000. | | X | X | | X | |
| (3) | | | | | | | | | | | | |
| (4) | | | | | | | | | | | | |
| (5) | | | | | | | | | | | | |
| (6) | | | | | | | | | | | | |
| (7) | | | | | | | | | | | | |
| (8) | | | | | | | | | | | | |
| (9) | | | | | | | | | | | | |
| (10) | | | | | | | | | | | | |
| Total ▶ \$ | | | | | | 41,584. | | | | | | |

Part III Grants or Assistance Benefiting Interested Persons.
Complete if the organization answered 'Yes' on Form 990, Part IV, line 27.

| (a) Name of interested person | (b) Relationship between interested person and the organization | (c) Amount of assistance | (d) Type of Assistance | (e) Purpose of assistance |
|-------------------------------|---|--------------------------|------------------------|---------------------------|
| (1) | | | | |
| (2) | | | | |
| (3) | | | | |
| (4) | | | | |
| (5) | | | | |
| (6) | | | | |
| (7) | | | | |
| (8) | | | | |
| (9) | | | | |
| (10) | | | | |

Part IV Business Transactions Involving Interested Persons.

Complete if the organization answered 'Yes' on Form 990, Part IV, line 28a, 28b, or 28c.

| | (a) Name of interested person | (b) Relationship between interested person and the organization | (c) Amount of transaction | (d) Description of transaction | (e) Sharing of organization's revenues? | |
|------|-------------------------------|---|---------------------------|--------------------------------|---|----|
| | | | | | Yes | No |
| (1) | | | | | | |
| (2) | | | | | | |
| (3) | | | | | | |
| (4) | | | | | | |
| (5) | | | | | | |
| (6) | | | | | | |
| (7) | | | | | | |
| (8) | | | | | | |
| (9) | | | | | | |
| (10) | | | | | | |

Part V Supplemental Information

Provide additional information for responses to questions on Schedule L (see instructions).

**SCHEDULE M
(Form 990)**

Noncash Contributions

OMB No. 1545-0047

2013

**Open To Public
Inspection**

Department of the Treasury
Internal Revenue Service

- ▶ **Complete if the organizations answered 'Yes' on Form 990, Part IV, lines 29 or 30.**
- ▶ **Attach to Form 990.**
- ▶ **Information about Schedule M (Form 990) and its instructions is at www.irs.gov/form990.**

Name of the organization

Employer identification number

Plano Children's Theatre, Inc.

75-2387300

Part I Types of Property

| | (a) Check if applicable | (b) Number of contributions or items contributed | (c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g | (d) Method of determining noncash contribution amounts |
|---|-------------------------------|---|---|--|
| 1 Art — Works of art | | | | |
| 2 Art — Historical treasures | | | | |
| 3 Art — Fractional interests | | | | |
| 4 Books and publications | | | | |
| 5 Clothing and household goods | | | | |
| 6 Cars and other vehicles | | | | |
| 7 Boats and planes | | | | |
| 8 Intellectual property | | | | |
| 9 Securities — Publicly traded | | | | |
| 10 Securities — Closely held stock | | | | |
| 11 Securities — Partnership, LLC, or trust interests | | | | |
| 12 Securities — Miscellaneous | | | | |
| 13 Qualified conservation contribution — Historic structures | | | | |
| 14 Qualified conservation contribution — Other | | | | |
| 15 Real estate — Residential | | | | |
| 16 Real estate — Commercial | | | | |
| 17 Real estate — Other | | | | |
| 18 Collectibles | | | | |
| 19 Food inventory | | | | |
| 20 Drugs and medical supplies | | | | |
| 21 Taxidermy | | | | |
| 22 Historical artifacts | | | | |
| 23 Scientific specimens | | | | |
| 24 Archeological artifacts | | | | |
| 25 Other ▶ (_____) | | | | |
| 26 Other ▶ (_____) | | | | |
| 27 Other ▶ (_____) | | | | |
| 28 Other ▶ (_____) | | | | |

29 Number of Forms 8283 received by the organization during the tax year for contributions for which the organization completed Form 8283, Part IV, Donee Acknowledgement

29

30a During the year, did the organization receive by contribution any property reported in Part I, lines 1-28, that it must hold for at least three years from the date of the initial contribution, and which is not required to be used for exempt purposes for the entire holding period?

b If 'Yes,' describe the arrangement in Part II.

31 Does the organization have a gift acceptance policy that requires the review of any non-standard contributions?

32a Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash contributions?

b If 'Yes,' describe in Part II.

33 If the organization did not report an amount in column (c) for a type of property for which column (a) is checked, describe in Part II.

| | Yes | No |
|-----|-----|----|
| 30a | | X |
| 31 | | X |
| 32a | | X |
| 33 | | |

BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule M (Form 990) 2013

Part II Supplemental Information. Provide the information required by Part I, lines 30b, 32b, and 33, and whether the organization is reporting in Part I, column (b), the number of contributions, the number of items received, or a combination of both. Also complete this part for any additional information.

Dashed lines for supplemental information input.

SCHEDULE O
(Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

OMB No. 1545-0047

Complete to provide information for responses to specific questions on
Form 990 or 990-EZ or to provide any additional information.

2013

▶ Attach to Form 990 or 990-EZ.

▶ Information about Schedule O (Form 990 or 990-EZ) and its instructions is
at www.irs.gov/form990.

**Open to Public
Inspection**

Department of the Treasury
Internal Revenue Service

Name of the organization

Employer identification number

Plano Children's Theatre, Inc.

75-2387300

Pt VI, Line 11b Reviewed by officers and Board of Directors

Pt VI, Line 12c Members of the BOD are required to disclose conflicts of interest.

Pt VI, Line 15b Officer compensation reviewed by BOD.

Pt VI, Line 18 Available on request

Pt VI, Line 8b Committes must have BOD approval

Pt VI, Line 15a Officer compensation reviewed by BOD.

**Depreciation and Amortization
(Including Information on Listed Property)**

▶ See separate instructions. ▶ Attach to your tax return.

Name(s) shown on return

Plano Children's Theatre, Inc.

Identifying number

75-2387300

Business or activity to which this form relates

Form 990 / Form 990EZ

Part I Election To Expense Certain Property Under Section 179

Note: If you have any listed property, complete Part V before you complete Part I.

| | | | |
|----|--|------------------------------|------------------|
| 1 | Maximum amount (see instructions) | 1 | |
| 2 | Total cost of section 179 property placed in service (see instructions) | 2 | |
| 3 | Threshold cost of section 179 property before reduction in limitation (see instructions) | 3 | |
| 4 | Reduction in limitation. Subtract line 3 from line 2. If zero or less, enter -0- | 4 | |
| 5 | Dollar limitation for tax year. Subtract line 4 from line 1. If zero or less, enter -0-. If married filing separately, see instructions. | 5 | |
| 6 | (a) Description of property | (b) Cost (business use only) | (c) Elected cost |
| 7 | Listed property. Enter the amount from line 29 | 7 | |
| 8 | Total elected cost of section 179 property. Add amounts in column (c), lines 6 and 7 | 8 | |
| 9 | Tentative deduction. Enter the smaller of line 5 or line 8 | 9 | |
| 10 | Carryover of disallowed deduction from line 13 of your 2012 Form 4562 | 10 | |
| 11 | Business income limitation. Enter the smaller of business income (not less than zero) or line 5 (see instrs) | 11 | |
| 12 | Section 179 expense deduction. Add lines 9 and 10, but do not enter more than line 11 | 12 | |
| 13 | Carryover of disallowed deduction to 2014. Add lines 9 and 10, less line 12 | ▶ 13 | |

Note: Do not use Part II or Part III below for listed property. Instead, use Part V.

Part II Special Depreciation Allowance and Other Depreciation (Do not include listed property.) (See instructions.)

| | | | |
|----|---|----|--------|
| 14 | Special depreciation allowance for qualified property (other than listed property) placed in service during the tax year (see instructions) | 14 | |
| 15 | Property subject to section 168(f)(1) election | 15 | |
| 16 | Other depreciation (including ACRS) | 16 | 3,859. |

Part III MACRS Depreciation (Do not include listed property.) (See instructions.)

Section A

| | | | |
|----|--|----|--------|
| 17 | MACRS deductions for assets placed in service in tax years beginning before 2013 | 17 | 7,142. |
| 18 | If you are electing to group any assets placed in service during the tax year into one or more general asset accounts, check here <input type="checkbox"/> | | |

Section B – Assets Placed in Service During 2013 Tax Year Using the General Depreciation System

| (a) Classification of property | (b) Month and year placed in service | (c) Basis for depreciation (business/investment use only — see instructions) | (d) Recovery period | (e) Convention | (f) Method | (g) Depreciation deduction |
|--------------------------------|--------------------------------------|--|---------------------|----------------|------------|----------------------------|
| 19 a 3-year property | | | | | | |
| b 5-year property | | 1,939. | 5.0 yrs | HY | S/L | 194. |
| c 7-year property | | | | | | |
| d 10-year property | | | | | | |
| e 15-year property | | | | | | |
| f 20-year property | | | | | | |
| g 25-year property | | | 25 yrs | | S/L | |
| h Residential rental property | | | 27.5 yrs | MM | S/L | |
| i Nonresidential real property | | | 39 yrs | MM | S/L | |
| | | | | MM | S/L | |

Section C – Assets Placed in Service During 2013 Tax Year Using the Alternative Depreciation System

| | | | | | | |
|-----------------|--|--|--------|----|-----|--|
| 20 a Class life | | | | | S/L | |
| b 12-year | | | 12 yrs | | S/L | |
| c 40-year | | | 40 yrs | MM | S/L | |

Part IV Summary (See instructions.)

| | | | |
|----|--|----|---------|
| 21 | Listed property. Enter amount from line 28 | 21 | |
| 22 | Total. Add amounts from line 12, lines 14 through 17, lines 19 and 20 in column (g), and line 21. Enter here and on the appropriate lines of your return. Partnerships and S corporations — see instructions | 22 | 11,195. |
| 23 | For assets shown above and placed in service during the current year, enter the portion of the basis attributable to section 263A costs | 23 | |

Part V Listed Property (Include automobiles, certain other vehicles, certain computers, and property used for entertainment, recreation, or amusement.)
Note: For any vehicle for which you are using the standard mileage rate or deducting lease expense, complete only 24a, 24b, columns (a) through (c) of Section A, all of Section B, and Section C if applicable.

Section A – Depreciation and Other Information (Caution: See the instructions for limits for passenger automobiles.)

| 24 a Do you have evidence to support the business/investment use claimed? <input type="checkbox"/> Yes <input type="checkbox"/> No | | | | | | | | | 24b If 'Yes,' is the evidence written? <input type="checkbox"/> Yes <input type="checkbox"/> No | |
|--|----------------------------------|---|-------------------------------|--|---------------------------|------------------------------|----------------------------------|---------------------------------------|--|--|
| (a) Type of property (list vehicles first) | (b) Date placed in service | (c) Business/ investment use percentage | (d) Cost or other basis | (e) Basis for depreciation (business/investment use only) | (f) Recovery period | (g) Method/ Convention | (h) Depreciation deduction | (i) Elected section 179 cost | | |
| 25 Special depreciation allowance for qualified listed property placed in service during the tax year and used more than 50% in a qualified business use (see instructions) | | | | | | | 25 | | | |
| 26 Property used more than 50% in a qualified business use: | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| 27 Property used 50% or less in a qualified business use: | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| 28 Add amounts in column (h), lines 25 through 27. Enter here and on line 21, page 1 | | | | | | | 28 | | | |
| 29 Add amounts in column (i), line 26. Enter here and on line 7, page 1 | | | | | | | | | 29 | |

Section B – Information on Use of Vehicles

Complete this section for vehicles used by a sole proprietor, partner, or other 'more than 5% owner,' or related person. If you provided vehicles to your employees, first answer the questions in Section C to see if you meet an exception to completing this section for those vehicles.

| 30 Total business/investment miles driven during the year (do not include commuting miles) | (a) Vehicle 1 | | (b) Vehicle 2 | | (c) Vehicle 3 | | (d) Vehicle 4 | | (e) Vehicle 5 | | (f) Vehicle 6 | |
|--|------------------|----|------------------|----|------------------|----|------------------|----|------------------|----|------------------|----|
| | | | | | | | | | | | | |
| 31 Total commuting miles driven during the year | | | | | | | | | | | | |
| 32 Total other personal (noncommuting) miles driven | | | | | | | | | | | | |
| 33 Total miles driven during the year. Add lines 30 through 32 | | | | | | | | | | | | |
| 34 Was the vehicle available for personal use during off-duty hours? | Yes | No | Yes | No | Yes | No | Yes | No | Yes | No | Yes | No |
| | | | | | | | | | | | | |
| 35 Was the vehicle used primarily by a more than 5% owner or related person? | Yes | No | Yes | No | Yes | No | Yes | No | Yes | No | Yes | No |
| | | | | | | | | | | | | |
| 36 Is another vehicle available for personal use? | Yes | No | Yes | No | Yes | No | Yes | No | Yes | No | Yes | No |
| | | | | | | | | | | | | |

Section C – Questions for Employers Who Provide Vehicles for Use by Their Employees

Answer these questions to determine if you meet an exception to completing Section B for vehicles used by employees who are not more than 5% owners or related persons (see instructions).

| 37 Do you maintain a written policy statement that prohibits all personal use of vehicles, including commuting, by your employees? | Yes | No |
|---|-----|----|
| | | |
| 38 Do you maintain a written policy statement that prohibits personal use of vehicles, except commuting, by your employees? See the instructions for vehicles used by corporate officers, directors, or 1% or more owners | Yes | No |
| | | |
| 39 Do you treat all use of vehicles by employees as personal use? | Yes | No |
| | | |
| 40 Do you provide more than five vehicles to your employees, obtain information from your employees about the use of the vehicles, and retain the information received? | Yes | No |
| | | |
| 41 Do you meet the requirements concerning qualified automobile demonstration use? (See instructions.) | Yes | No |
| | | |

Note: If your answer to 37, 38, 39, 40, or 41 is 'Yes,' do not complete Section B for the covered vehicles.

Part VI Amortization

| (a) Description of costs | (b) Date amortization begins | (c) Amortizable amount | (d) Code section | (e) Amortization period or percentage | (f) Amortization for this year |
|--|------------------------------------|------------------------------|------------------------|--|--------------------------------------|
| 42 Amortization of costs that begins during your 2013 tax year (see instructions): | | | | | |
| | | | | | |
| | | | | | |
| 43 Amortization of costs that began before your 2013 tax year | | | | | 43 |
| 44 Total. Add amounts in column (f). See the instructions for where to report | | | | | 44 |

IRS e-file Signature Authorization for an Exempt Organization

OMB No. 1545-1878

For calendar year 2013, or fiscal year beginning _____, 2013, and ending _____

▶ **Do not send to the IRS. Keep for your records.**

▶ **Information about Form 8879-EO and its instructions is at www.irs.gov/form8879eo.**

2013

Department of the Treasury
Internal Revenue Service

Name of exempt organization

Employer identification number

Plano Children's Theatre, Inc.

75-2387300

Name and title of officer

Darrell Rodenbaugh

President of Board of Directors

Part I Type of Return and Return Information (Whole Dollars Only)

Check the box for the return for which you are using this Form 8879-EO and enter the applicable amount, if any, from the return. If you check the box on line 1a, 2a, 3a, 4a, or 5a, below, and the amount on that line for the return being filed with this form was blank, then leave line 1b, 2b, 3b, 4b, or 5b, whichever is applicable, blank (do not enter -0-). But, if you entered -0- on the return, then enter -0- on the applicable line below. **Do not** complete more than 1 line in Part I.

| | | |
|---|--|----------------------------|
| 1 a Form 990 check here . . . ▶ <input checked="" type="checkbox"/> | b Total revenue , if any (Form 990, Part VIII, column (A), line 12) | 1 b <u>958,684.</u> |
| 2 a Form 990-EZ check here . . . ▶ <input type="checkbox"/> | b Total revenue , if any (Form 990-EZ, line 9) | 2 b _____ |
| 3 a Form 1120-POL check here . . . ▶ <input type="checkbox"/> | b Total tax (Form 1120-POL, line 22) | 3 b _____ |
| 4 a Form 990-PF check here . . . ▶ <input type="checkbox"/> | b Tax based on investment income (Form 990-PF, Part VI, line 5) | 4 b _____ |
| 5 a Form 8868 check here . . . ▶ <input type="checkbox"/> | b Balance Due (Form 8868, Part I, line 3c or Part II, line 8c) | 5 b _____ |

Part II Declaration and Signature Authorization of Officer

Under penalties of perjury, I declare that I am an officer of the above organization and that I have examined a copy of the organization's 2013 electronic return and accompanying schedules and statements and to the best of my knowledge and belief, they are true, correct, and complete. I further declare that the amount in Part I above is the amount shown on the copy of the organization's electronic return. I consent to allow my intermediate service provider, transmitter, or electronic return originator (ERO) to send the organization's return to the IRS and to receive from the IRS (a) an acknowledgement of receipt or reason for rejection of the transmission, (b) the reason for any delay in processing the return or refund, and (c) the date of any refund. If applicable, I authorize the U.S. Treasury and its designated Financial Agent to initiate an electronic funds withdrawal (direct debit) entry to the financial institution account indicated in the tax preparation software for payment of the organization's federal taxes owed on this return, and the financial institution to debit the entry to this account. To revoke a payment, I must contact the U.S. Treasury Financial Agent at 1-888-353-4537 no later than 2 business days prior to the payment (settlement) date. I also authorize the financial institutions involved in the processing of the electronic payment of taxes to receive confidential information necessary to answer inquiries and resolve issues related to the payment. I have selected a personal identification number (PIN) as my signature for the organization's electronic return and, if applicable, the organization's consent to electronic funds withdrawal.

Officer's PIN: check one box only

I authorize Edward S. Swalm to enter my PIN 75080 as my signature
ERO firm name Enter five numbers, but do not enter all zeros

on the organization's tax year 2013 electronically filed return. If I have indicated within this return that a copy of the return is being filed with a state agency(ies) regulating charities as part of the IRS Fed/State program, I also authorize the aforementioned ERO to enter my PIN on the return's disclosure consent screen.

As an officer of the organization, I will enter my PIN as my signature on the organization's tax year 2013 electronically filed return. If I have indicated within this return that a copy of the return is being filed with a state agency(ies) regulating charities as part of the IRS Fed/State program, I will enter my PIN on the return's disclosure consent screen.

Officer's signature ▶ _____ Date ▶ 04/04/2014

Part III Certification and Authentication

ERO's EFIN/PIN. Enter your six-digit electronic filing identification number (EFIN) followed by your five-digit self-selected PIN 80203653050
do not enter all zeros

I certify that the above numeric entry is my PIN, which is my signature on the 2013 electronically filed return for the organization indicated above. I confirm that I am submitting this return in accordance with the requirements of **Pub 4163**, Modernized e-File (MeF) Information for Authorized IRS e-file Providers for Business Returns.

ERO's signature ▶ _____ Date ▶ 05/14/2014

**ERO Must Retain This Form – See Instructions
Do Not Submit This Form To the IRS Unless Requested To Do So**

Schedule O (Form 990), Supplemental Information to Form 990

Form 990, Page 2, Part III, Line 1 (continued)

Briefly describe the organization's mission:

lifelong learning, teamwork, creativity, communication & good citizenship
skills. To provide other DFW non-profits a space to utilize.



6533 Preston Road Tel 972 378-5200
Suite 300 Fax 972 692-7215
Plano, Texas 75024 www.pickeringcpa.com

INDEPENDENT AUDITOR'S REPORT

To the Board of Trustees of
Plano Children's Theatre

We have audited the accompanying financial statements of Plano Children's Theatre (a nonprofit organization), which comprise the statement of financial position as of December 31, 2012, and the related statements of activities and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Plano Children's Theatre as of December 31, 2012, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.


Firm's signature

Plano, Texas
June 13, 2013

Plano Children's Theatre
Statement of Financial Position
As of December 31, 2012

Dec 31, 12

| ASSETS | | |
|---|-----------|-------------------|
| Current Assets | | |
| Checking/Savings | | |
| City of Plano Restricted Funds | \$ | 36,825.32 |
| Operating | | 20,078.32 |
| Total Checking/Savings | | 56,903.64 |
| Accounts Receivable | | 6,109.41 |
| Other Current Assets | | |
| Prepaid Expenses | | 2,274.07 |
| Undeposited Funds | | 5,476.50 |
| Total Other Current Assets | | 7,750.57 |
| Total Current Assets | | 70,763.62 |
| Fixed Assets | | |
| Signage | | 7,717.96 |
| Fixed Assets | | 33,893.18 |
| Accumulated Depreciation | | (7,619.00) |
| Total Fixed Assets | | 33,992.14 |
| TOTAL ASSETS | \$ | 104,755.76 |
| LIABILITIES & NET ASSETS | | |
| Liabilities | | |
| Current Liabilities | | |
| Other Current Liabilities | | |
| Tuition Credits | \$ | 12,068.61 |
| Clearing Account 2013 | | 720.00 |
| Legacy LOC | | 25,000.00 |
| Executive Director Back Pay | | 23,000.00 |
| Note payable-Executive Director | | 21,584.00 |
| Payroll Liabilities | | 320.44 |
| Total Other Current Liabilities | | 82,693.05 |
| Total Current Liabilities | | 82,693.05 |
| Total Liabilities | \$ | 82,693.05 |
| Net assets | | |
| Unrestricted | \$ | (14,762.61) |
| Temporarily restricted | | 36,825.32 |
| Total net assets | | 22,062.71 |
| TOTAL LIABILITIES & NET ASSETS | \$ | 104,755.76 |

Plano Children's Theatre.
Statement of Activities
 January through December 2012

| | Unrestricted | Temporarily Restricted | Total |
|---|-------------------|------------------------|-------------------|
| Revenues,gains,and other support | | | |
| Discounts | \$ (62,358.55) | \$ - | \$ (62,358.55) |
| Scholarships | (28,992.50) | - | (28,992.50) |
| City of McKinney Grant | 14,000.00 | - | 14,000.00 |
| City of Plano - Major Grant | - | 68,468.00 | 68,468.00 |
| Concessions | 15,944.81 | - | 15,944.81 |
| Verify (Volunteer) Income | 625.00 | - | 625.00 |
| Birthday/Other Parties | 10,587.50 | - | 10,587.50 |
| Fun House Ticket Sales | 16,462.00 | - | 16,462.00 |
| Fun House Tuition | 1,000.00 | - | 1,000.00 |
| Jen Sereno's Art | 15,917.50 | - | 15,917.50 |
| Professional Touring Shows | 27,467.37 | - | 27,467.37 |
| Other Fun House Income | 29,547.50 | - | 29,547.50 |
| Acting Company for Excellence | 2,227.69 | - | 2,227.69 |
| Miscellaneous Income. | 3,758.00 | - | 3,758.00 |
| Academy of Mckinney and Plano Awards | 23,211.92 | - | 23,211.92 |
| Interest/Dividends | 987.15 | - | 987.15 |
| Merchandise Sales | 6,085.50 | - | 6,085.50 |
| Membership Donations | 14,367.14 | - | 14,367.14 |
| Donations | 261,234.12 | - | 261,234.12 |
| Fund Raising | 25.00 | - | 25.00 |
| Grant Income | (2,200.00) | - | (2,200.00) |
| Miscellaneous Income | 35.00 | - | 35.00 |
| Theatre Rental | 23,770.00 | - | 23,770.00 |
| Ticket Sales | 144,927.17 | - | 144,927.17 |
| T-shirts - Sales | 40.00 | - | 40.00 |
| Tuition and Registration | 342,000.12 | - | 342,000.12 |
| Expired Credit Revenue | 250.49 | - | 250.49 |
| Net assets released from restrictions | 127,732.39 | (127,732.39) | - |
| Total Revenues,gains and other support | 988,652.32 | (59,264.39) | 929,387.93 |
| Expenses | | | |
| Program Services | | | |
| Donation Offset Expense | 240,504.00 | - | 240,504.00 |
| House Supplies | 1,887.57 | - | 1,887.57 |
| Posting & Shipping (Non-ad) | 104.68 | - | 104.68 |
| Charitable Contribution | 500.00 | - | 500.00 |
| Legacy Award Winner | 400.00 | - | 400.00 |
| Sound System | 465.21 | - | 465.21 |
| Program Expenses | 5.00 | - | 5.00 |
| Executive Promotions | 1,086.15 | - | 1,086.15 |
| ART | 11,092.95 | - | 11,092.95 |
| Event Expenses | 3,990.04 | - | 3,990.04 |
| Staff Training | 341.40 | - | 341.40 |
| Acting Company for Excellence Fee | 566.73 | - | 566.73 |
| Advertising | 26,639.06 | - | 26,639.06 |
| Auto Expenses | 5,308.47 | - | 5,308.47 |
| Bank & Late Fees | 12,171.68 | - | 12,171.68 |

Plano Children's Theatre.
Statement of Activities
 January through December 2012

| | Unrestricted | Temporarily Restricted | Total |
|----------------------------------|---------------------|------------------------|---------------------|
| Dues and Subscriptions | 2,486.00 | - | 2,486.00 |
| Depreciation | 5,643.00 | - | 5,643.00 |
| Meals, Travel & Entertainment | 1,390.81 | - | 1,390.81 |
| Employee Gifts | 1,343.03 | - | 1,343.03 |
| Free Visual and Arts Supplies | 144.97 | - | 144.97 |
| Furniture and Equipment | 4,885.47 | - | 4,885.47 |
| Interest | 288.54 | - | 288.54 |
| Insurance | 9,366.77 | - | 9,366.77 |
| Membership Expenses | 2,585.92 | - | 2,585.92 |
| Merchandise Expense | 10,361.59 | - | 10,361.59 |
| Printing & Reproduction | 15,551.18 | - | 15,551.18 |
| Professional Fees | 3,700.00 | - | 3,700.00 |
| Payroll Expense | 638.56 | - | 638.56 |
| Rent | 107,168.19 | - | 107,168.19 |
| Repairs and Maintenance | 5,657.43 | - | 5,657.43 |
| Royalties & Licenses | 69,816.81 | - | 69,816.81 |
| Security off-campus | 280.00 | - | 280.00 |
| Security Equipment | 61.64 | - | 61.64 |
| Set Supplies | 12,178.77 | - | 12,178.77 |
| Supplies-other | 8,191.01 | - | 8,191.01 |
| Taxes - Payroll | 29,378.23 | - | 29,378.23 |
| Utilities | 22,605.37 | - | 22,605.37 |
| Volunteer Expense | 900.03 | - | 900.03 |
| Wages | 210,062.43 | - | 210,062.43 |
| Total Program Services | 829,748.69 | | 829,748.69 |
| Supporting Services | | | |
| Administrative | 254.05 | - | 254.05 |
| Wages-Administrative | 170,267.38 | - | 170,267.38 |
| Fundraising Event Expenses | 8,025.22 | - | 8,025.22 |
| Total Supporting Services | 178,546.65 | | 178,546.65 |
| Total Expenses | 1,008,295.34 | - | 1,008,295.34 |
| Change in net assets | (19,643.02) | (59,264.39) | (78,907.41) |
| Net assets | | | |
| Beginning | 4,880.41 | 96,089.71 | 100,970.12 |
| Ending | \$ (14,762.61) | \$ 36,825.32 | \$ 22,062.71 |

Plano Children's Theatre
Statement of Cash Flows
 January through December 2012

| | Jan - Dec 12 |
|--|---------------------|
| Cash flows from operating activities | |
| Change in net assets | \$ (78,907.41) |
| Adjustments to reconcile Net Income to net cash provided by operations: | |
| Accounts Receivable | (12,777.05) |
| Accounts Receivable:Grant Receivable Mckinney | 7,031.40 |
| Accounts Receivable:Grant Receivable COP | 66,685.50 |
| Prepaid Expenses | (2,274.07) |
| Accumulated Depreciation | 5,643.00 |
| Clearing Account 2013 | 720.00 |
| Legacy LOC | 25,000.00 |
| Temporarily restricted contributions received | (68,468.00) |
| Sara Akers Back Pay | (5,500.00) |
| Payroll Liabilities | (4,686.35) |
| Payroll Liabilities:Wage Garnishment Payable | (79.02) |
| Payroll Liabilities:Federal FUTA | 175.61 |
| Payroll Liabilities:Texas SUTA | (85.80) |
| Tuition Credits | 12,068.61 |
| Net cash provided by Operating Activities | (55,453.58) |
| Cash flows from investing activities | |
| Signage | (7,717.96) |
| Fixed Assets:PCT Microphones | (10,282.55) |
| Fixed Assets:Equipment | (7,374.53) |
| Fixed Assets:Theater Equipment | (218.18) |
| Fixed Assets:Leasehold Improvements | (1,136.09) |
| Net cash provided by Investing Activities | (26,729.31) |
| Cash flows from financing activities | |
| Temporarily restricted contributions received | 68,468.00 |
| Net cash flows provided by financing activities | 68,468.00 |
| Net cash increase for period | (13,714.89) |
| Cash at beginning of period | 76,095.03 |
| Cash at end of period | \$ 62,380.14 |

Plano Children's Theatre.
Notes to Financial Statements
For the year ending 12/31/12

NOTE A- NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES

Nature of Activities

Plano Children's Theatre's mission is to develop the character of youth through quality arts education and family entertainment. Its vision statement is: Where participation and enjoyment of the arts experience is available and desired by all. The organization performs to over 38,308 patrons a year and over 2,000 students take part in its programs.

Cash and Cash Equivalents

For purposes of the statements of cash flows, the Organization considers all highly liquid investments available for current use with an initial maturity of three months or less to be cash equivalents. Cash at 12/31/2012 consists of cash in bank accounts of \$56,903.64 and undeposited funds of \$5,476.50, totaling \$62,380.14.

Promises to Give

Contributions are recognized when the donor makes a promise to give to the Organization that is, in substance, unconditional. Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets.

The Organization uses the allowance method to determine uncollectible promises receivable. The allowance is based on prior years' experience and management's analysis of specific promises made.

Cash Restricted for City of Plano Performances

Cash restricted to spend on theatre performances in the City of Plano has been restricted by the donor and is not available for other operating purposes.

Property and Equipment

The Organization capitalizes property and equipment over \$1,000. Lesser amounts are expensed. Purchased property and equipment is capitalized at cost. Donations of property and equipment are recorded as contributions at their estimated fair value. Such donations are reported as unrestricted contributions unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as restricted contributions. Absent donor stipulations regarding how long those donated assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired assets are placed in service. The Organization reclassifies temporarily restricted net assets to unrestricted net assets at that time. Property and equipment are depreciated using the straight-line method over estimated useful lives ranging from five to thirty years.

Plano Children's Theatre.
Notes to Financial Statements
For the year ending 12/31/12

Contributed Services

The amounts have been reflected in the financial statements under the title "In-Kind Donations" with a total amount of \$242,254.87. Many individuals volunteer their time and perform a variety of tasks, which require special skills and would typically need to be purchased by the organization if they had not been provided by contribution. The Organization receives volunteer hours that are considered as contributed services and assigns fair market value for the associated labor wage when determining the in-kind donation amount. In addition, there are approximately 3,125.25 hours of community services received from individuals in the performance of general unskilled labor which are not assigned a value.

Contributions

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted net assets depending on the existence or nature of any donor restrictions.

Fund Raising

The Organization incurred \$8,025.22 fund raising expense for the Academy of McKinney and Plano Awards (AMP). Total income from the activities was \$23,211.92. The ratio of fund-raising expenses to amounts raised is 0.35.

Income Taxes

The Organization is a not-for-profit organization that is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and classified by the Internal Revenue Service as other than a private foundation.

The Organization's Forms 990, *Return of Organization Exempt from Income Tax*, for the years ending 2010, 2011, and 2012 are subject to examination by the IRS, generally for three years after they were filed.

Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

NOTE B-RESTRICTIONS ON NET ASSETS

City of Plano Restricted Cash

Temperate restrictions on net assets at the end of 2012 are related to a grant from the City of Plano. In order for the funds to be disbursed, the Organization must provide a quarterly report detailing the amounts spent on expense categories, pre-determined by the City of Plano. The expense categories and amounts allotted for 2012 were as follows: Personnel \$10,000; Contracted Services \$6,551; Rental Expense \$76,252; Advertising/Promotion \$13,748; Insurance \$5820; Other \$21,000. (Note that the City of Plano fiscal and

Plano Children's Theatre.
Notes to Financial Statements
For the year ending 12/31/12

granting year is from October 1 to September 30.)

NOTE C-LINE OF CREDIT

The Organizations' Legacy Bank Line of Credit consists of a \$25,000 maximum unsecured line with interest payable monthly at prime plus 1%. The renewal date for this line is 12/31/13

NOTE D-DESCRIPTION OF LEASING ARRANGEMENTS

Most of the facilities presently used to provide operations, rehearsals, and performances are leased under a long-term arrangement through WRI/Pitman ODRA Realty, which is set to be renewed on June 30, 2015. This encompasses two rental spaces in Plano, Texas. The larger space rental totals \$6,547.07 monthly and the smaller space rents for \$500, with a total minimum rent payment of \$211,412.1. The Organization does negotiate rental space offsite for rehearsals and performances, as the need arises. The rates are negotiated and fall within fair market value.

NOTE E-RELATED PARTY TRANSACTIONS

The founder and executive director periodically loaned funds in the form of a Note Payable to the Organization to assist with cash flow. The note is an installment note. The founder does not enforce the installment payment of the note if the organization is judged by the founder to need cash for other purposes. The balance of Notes Payable due to the founder and executive director at 12/31/12 was \$21,584, of which \$19,174 is the principle amount and the rest is interest accumulated at 4.00% per annum, representing no change from the prior year.

The founder and executive director had forgone some of her net wages in 2008 in order to assist the organization with renovations of the new rehearsal and performance space. The Organization paid \$5,500 in 2012 bringing the amount of back pay owed to the founder and executive director to \$23,000 as of 12/31/12.

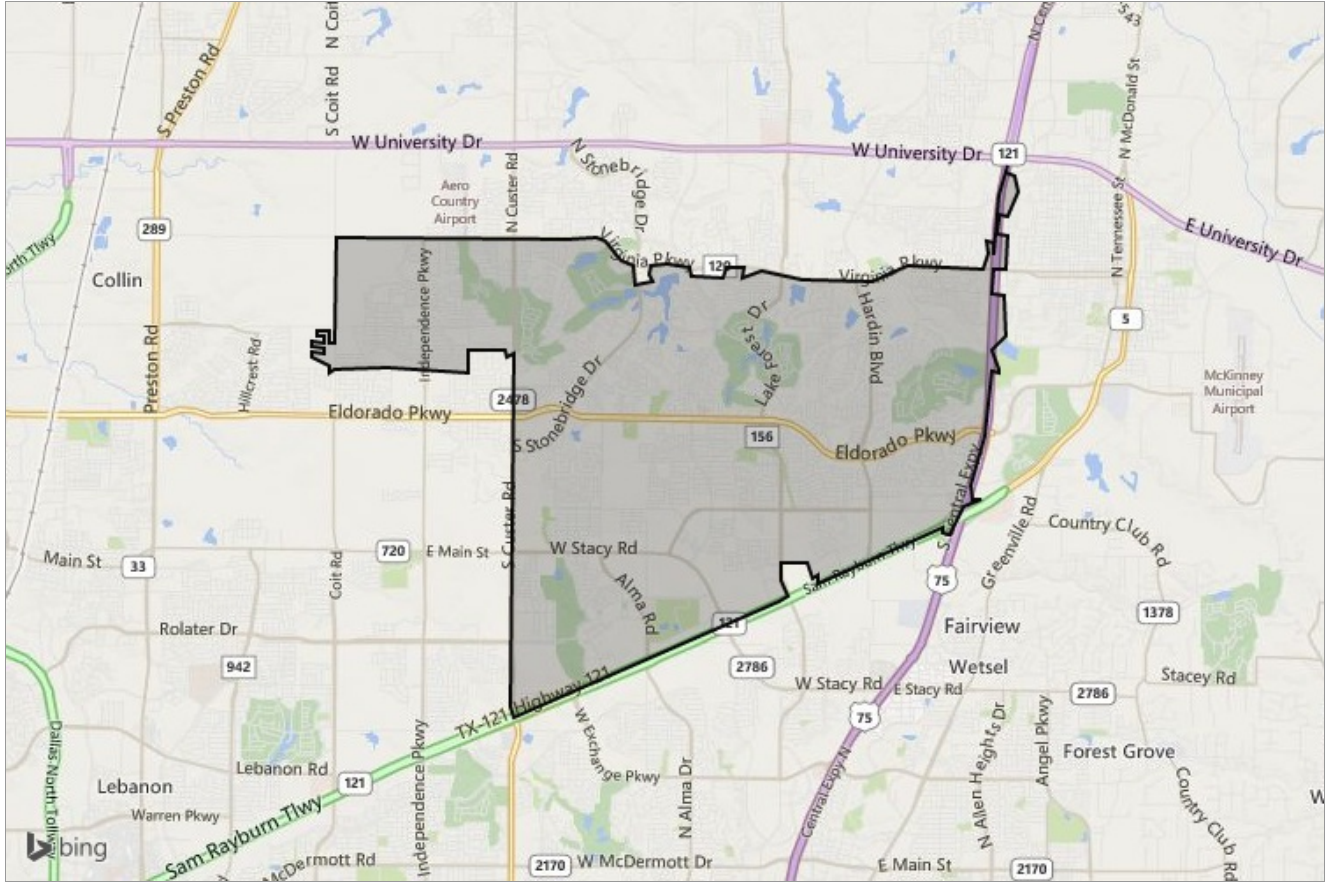
NOTE K-EVALUATION OF SUBSEQUENT EVENTS

The Organization has evaluated subsequent events through June 13th, 2013, the date which the financial statements were available to be issued.

COMMERCIAL TRADE AREA REPORT

Mckinney, TX 75070

Prepared for McKinney Youth Theater



Presented by
Kash Clark



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www.buyandsellplanetexasrealestate.com

CEDA Realty

5600 Tennyson Parkway, Suite 135
Plano, TX 75024

Criteria Used for Analysis

Income:
Median Household Income
\$100,207

Age:
Median Age
34.0

Population Stats:
Total Population
82,439






Segmentation:
1st Dominant Segment
Boomburbs

Consumer Segmentation

Life Mode
What are the people like that live in this area? **High Society**
Affluent, well-educated married-couple homeowners

Urbanization
Where do people like this usually live? **Urban Outskirts I**
Close to city amenities with suburban affordability

Top Tapestry Segments

| | 20,767 (72.3%) | 2,986 (10.4%) | 2,270 (7.9%) | 1,572 (5.5%) | 590 (2.1%) |
|--------------------------------|---|---|--|---|---|
| % of McKinney | 25,588 (53.4%) | 7,915 (16.5%) | 3,316 (6.9%) | 1,575 (3.3%) | 590 (1.2%) |
| | Boomburbs | Up and Coming Families | Enterprising Professionals | Suburban Splendor | Top Rung |
| |  |  |  |  |  |
| Lifestyle Group | 1 High Society | 9 Family Portrait | 2 Upscale Avenues | 1 High Society | 1 High Society |
| Urbanization Group | 5 Urban Outskirts I | 7 Suburban Periphery I | 3 Metro Cities I | 7 Suburban Periphery I | 3 Metro Cities I |
| Residence Type | Single Family | Single Family | Multi-Units; Townhome | Single Family | Single Family |
| Household Type | Married Couples With or Without Kids | Married Couples With or Without Kids | Mixed | Married Couple Families | Married Couple Families |
| Average Household Size | 3.11 | 2.95 | 2.29 | 3.04 | 2.91 |
| Median Age | 33.8 | 31.9 | 32.4 | 41.6 | 44.2 |
| Diversity Index | 51 | 58 | 63 | 37 | 33 |
| Median Household Income | \$110,681 | \$76,135 | \$69,779 | \$121,661 | \$182,041 |
| Median Net Worth | \$387,651 | \$175,142 | \$76,852 | \$621,888 | \$1,120,886 |
| Median Home Value | \$282,689 | \$175,637 | \$223,479 | \$388,380 | \$864,923 |
| Homeownership | 88 % | 83 % | 45 % | 90 % | 89 % |
| Employment | Professional or Management | Professional or Management | Professional or Management | Professional or Management | Professional or Management |
| Education | Some College; Bachelor's or Graduate degree | Some College; Bachelor's Degree | Some College; Bachelor's or Graduate | Bachelor's or Graduate Degree | Bachelor's or Graduate Degree |
| Preferred Activities | Play golf. Visit Disney World. | Eat at Chick-fil-A. Visit zoo. | Practice yoga. Shop online. | Gardening. Stay at Hilton hotels. | Participates in public or civic activities. Vacations overseas. |
| Financial | Own common or preferred stock in employer's company | Have student loan | Trade stocks, bonds or funds online | Have home equity line of credit | Owns stock worth \$75,000 or more |
| Media | Read airline magazines | Listen to soft, adult contemporary radio | Read computer magazines | Listen to allnews radio | Listens to classical, allnews public radio |
| Vehicle | Own or lease full-sized SUV | Own or lease SUV | Own or lease Honda | Own or lease a minivan | purchased new imported car |

About this segment Boomburbs

This is the
#1
dominant segment
for this area

In this area
72.3%
of households fall
into this segment

In the United States
2.4%
of households fall
into this segment



An overview of who makes up this segment across the United States

Demographic

The newest additions to the suburbs, these communities are home to busy, affluent young families. Both the neighborhoods and the families are growing. Boomburbs is the fastest-growing market in the United States; the population has been growing at a rate of 4.51 percent annually since 2000. It is also home to one of the highest concentrations of young families with children. The median age is 36.1 years; one-fifth of Boomburbs residents are between 35 and 44 years of age. There is little ethnic diversity in the population; most of the residents are white.

Socioeconomic

The Boomburbs market includes one of the highest concentrations of two-income households. Residents are well educated: more than 50 percent of the population aged 25 years and older hold a bachelor's or graduate degree. They work primarily in management, professional, and sales occupations. The median household income is \$104,395, more than double that of the US median. More than half of these households receive additional income from interest, dividends, and rental property.

Residential

The newest developments in growing areas, Boomburbs neighborhoods are concentrated in the South, West, and Midwest; the highest state concentrations are found in Texas and California. Approximately three-quarters of the housing units in Boomburbs neighborhoods were built after 1989; most are single-family houses. These are the newest developments in growing areas. The home ownership rate is 87 percent, compared to 64 percent for the United States. Commuting links these dual-career households with their suburban lifestyle. Many work outside their resident county; 35 percent cross county lines to work (compared to 23 percent for the United States).

Preferences

Residents' product preferences reflect their suburban lifestyle. Boomburbs is the top segment for buying household furnishings, toys and games, men's business and casual clothes, big-screen TVs, cars, and trees. This is also the top market to own big-screen TVs, DVD players, digital camcorders, video game systems, and scanners as well as owning or leasing full-size SUVs. Residents own laptop computers, all kinds of software, and two or more cell phones. They are well-insured, holding life insurance policies worth \$500,000 or more. They go online frequently to buy flowers and tickets to sports events, trade and track their investments, do their banking, and make travel plans. Personal computer use by children younger than 18 years is the highest of all the Tapestry segments. Boomburbs residents prefer homes with fireplaces and hot tubs. They tend to employ professional household cleaning services. They will do home improvement projects themselves or hire a contractor for more complicated work. For property maintenance, they hire lawn care and landscaping services, but will also do some lawn care themselves. Family vacations are a top priority; trips to Disney World, Sea World, and other theme parks are popular destinations. For exercise, they play tennis and golf, ski, lift weights, and jog. They watch family videos on DVD, attend baseball and basketball games, and go to golf tournaments. They will readily spend more than \$250 a year on high-end sports equipment and buy family DVDs for their collections. Favorite types of radio programs include alternative, soft contemporary, sports, and all-talk. They read parenting, finance, and business magazines and watch newer sitcoms and dramas on TV.

The demographic segmentation shown here can help you understand the lifestyles and life stages of consumers in a market. Data provider Esri classifies U.S. residential neighborhoods into 65 unique market segments based on socioeconomic and demographic characteristics. Data Source: Esri 2012. Update Frequency: Annually.

About this segment Up and Coming Families

This is the
#2
dominant segment
for this area

In this area
10.4%
of households fall
into this segment

In the United States
4.1%
of households fall
into this segment



An overview of who makes up this segment across the United States

Demographic

With an annual household growth rate of 4.56 percent, Up and Coming Families represents Tapestry Segmentation's second highest household growth market. A mix of Generation Xers and Baby Boomers with a median age of 32.6 years, this segment is the youngest of Tapestry Segmentation's affluent family markets. Residents of these neighborhoods are young, affluent families with younger children. Eighty percent of the households are families. Most of the residents are white; however, diversity is increasing as the segment grows.

Socioeconomic

Beginning their careers, residents of Up and Coming Families are earning above-average incomes. The median household income is \$69,522, higher than the national median. Nearly two-thirds of the residents aged 25 years and older have attended college; more than one in five holds a bachelor's degree. Ninety-one percent of households earn income from wages and salaries. Although half of the households have children, they also have working parents.

Residential

In the suburban outskirts of midsized metropolitan areas with populations higher than 250,000, approximately half of Up and Coming Families neighborhoods are concentrated in the South, the other half in the West and Midwest. Most residents live in new single-family housing; more than half the housing units were built in the last 10 years. Home ownership is at 80 percent.

Preferences

Family and home dictate the products these residents buy. Many are beginning or expanding their families, so baby equipment, children's clothing, and toys are essential purchases. Because many are first-time homeowners, basic household furniture and lawn fertilizer, weed control, and insecticide products are important. Car loans and mortgage payments are major household budget items. They are most likely to own or lease an SUV or a minivan. They eat out at family restaurants, especially on the weekends, and buy fast food at the drive-through or for takeout. They play softball, take the kids to the zoo, and visit theme parks (generally Sea World or Disney World) where they make good use of their digital camera or camcorder. They rent comedy, family, and action/adventure DVDs. Cable station favorites include Country Music Channel, ESPN news, The Learning Channel, and the Disney Channel. They listen to country, soft rock, and contemporary hit radio.

The demographic segmentation shown here can help you understand the lifestyles and life stages of consumers in a market. Data provider Esri classifies U.S. residential neighborhoods into 65 unique market segments based on socioeconomic and demographic characteristics. Data Source: Esri 2012. Update Frequency: Annually.

About this segment

Enterprising Professionals



This is the
#3
dominant segment
for this area

In this area
7.9%
of households fall
into this segment

In the United States
1.9%
of households fall
into this segment

An overview of who makes up this segment across the United States

Demographic

Young, educated, single, married, working professionals, residents of Enterprising Professionals neighborhoods have a median age of 32.8 years. Forty-three percent of the households are singles who live alone or share housing with roommates, and 43 percent are married couple families. With an annual household growth of 1.95 percent per year since 2000, the households in this segment comprise approximately 2 percent of total US households. The diversity of the population is similar to that of the United States. Most of the residents are white; however, 12.4 percent are Asian.

Socioeconomic

Median household income is \$63,837. Ninety percent of the households earn income from wages and salaries; 39 percent receive income from investments. This is an educated group: approximately half of the population aged 25 years and older hold a bachelor's or graduate degree; more than three in four have attended college. These working professionals are employed in various jobs, especially in management, finance, computer, sales, and office/administrative support.

Residential

Enterprising Professionals residents move frequently to find growth opportunities and better jobs, especially in cities such as Chicago, Atlanta, and Seattle. Forty-six percent of the households are located in the South, 29 percent are in the West, and 20 percent are in the Midwest. They prefer to own instead of rent in newer neighborhoods of townhouses or apartments. For those who rent, the average gross rent is 36 percent higher than the US average.

Preferences

They are young and mobile with growing consumer clout. Those who rent hold renter's insurance policies. They rely on cell phones and e-mail to stay in touch. They go online to download videos and music, track their investments, and shop for items, including personal computers and software. They own laptops, video game systems, and digital camcorders. They love to travel abroad and in the United States often. They play video games, visit theme parks, jog, and swim. They read computer, science, and technology magazines and listen to alternative, public-all-talk, and sports radio. They eat out at Cheesecake Factory and Chili's Grill and Bar. They shop for groceries at stores such as Publix and Albertson's.

The demographic segmentation shown here can help you understand the lifestyles and life stages of consumers in a market. Data provider Esri classifies U.S. residential neighborhoods into 65 unique market segments based on socioeconomic and demographic characteristics. Data Source: Esri 2012. Update Frequency: Annually.

About this segment Suburban Splendor

This is the
#4
dominant segment
for this area

In this area
5.5%
of households fall
into this segment

In the United States
1.7%
of households fall
into this segment



An overview of who makes up this segment across the United States

Demographic

Suburban Splendor residents are families who live in growing suburban neighborhoods. Married couple families with and without children comprise 8 in 10 of these households. Household growth in these suburbs is 2 percent annually. The median age is 43.1 years, and half of the population is aged 35 – 64 years. These low-diversity neighborhoods are predominantly white.

Socioeconomic

These successful suburbanites are the epitome of upward mobility, just a couple of rungs below Top Rung in affluence. Suburban Splendor residents have a median household income of \$115,396. Labor force participation rates are high for both men and women; many households are two income. Most employed residents work in management, professional positions, and sales. They supplement their salaries with income from interest, dividends, and rental property at a rate much higher than the national level. Well educated, more than half the population aged 25 years and older hold a bachelor's or graduate degree.

Residential

Located in metropolitan areas throughout the United States, Suburban Splendor neighborhoods have a home ownership rate of 92 percent. Located in growing neighborhoods, 60 percent of the houses are relatively new, built after 1979. Because two-income households commonly require multiple vehicles, it is not surprising that 85 percent of these households own two or more vehicles.

Preferences

Hot tubs, espresso machines, granite countertops, and the latest interior design amenities are featured in Suburban Splendor homes. A main focus is home improvement and remodeling projects done mostly by contractors, although residents will tackle interior painting jobs. They own a wide array of electric tools that they may or may not use regularly. Residents hire a lawn maintenance service to cut the grass but like to plant their own shrubs and trees; treat their lawn with fertilizer, weed control, or insecticide; and sow grass seed. They have all the latest electronic gadgets including digital camcorders, video game systems, projection screen TVs, and numerous cell phones. This market prefers to own or lease a minivan or full-size SUV and is one of the top markets for owning or leasing a luxury car. They devote free time to family; travel; and self-improvement pursuits such as physical fitness, reading, visiting museums, and attending the theater. They keep fit by working out weekly at a club or exercising on a treadmill or stationary bike at home in addition to skiing, ice skating, playing tennis and golf, and bicycling. They read the newspaper, books, and magazines (particularly epicurean, airline, travel, business, finance, and boating). Because they travel extensively in the United States and overseas for business and pleasure, they rack up the miles in frequent flyer programs. A favorite hobby is furniture refinishing. When listening to the radio, they prefer classical music as well as all-news, all-talk, news/talk, and sports programs. Suburban Splendor residents are members of business clubs and are active investors, using the Internet to track and trade their stocks, bonds, and funds. They hold home equity credit lines, consult with financial planners, use stock rating services, and own life insurance policies valued at approximately \$500,000. They shop at upscale retailers, home stores, and wholesalers. They order items over the phone and shop online for airline tickets, flowers, and computer equipment.

The demographic segmentation shown here can help you understand the lifestyles and life stages of consumers in a market. Data provider Esri classifies U.S. residential neighborhoods into 65 unique market segments based on socioeconomic and demographic characteristics. Data Source: Esri 2012. Update Frequency: Annually.

About this segment Top Rung

This is the
#5
dominant segment
for this area

In this area
2.1%
of households fall
into this segment

In the United States
0.9%
of households fall
into this segment



An overview of who makes up this segment across the United States

Demographic

Residents of Top Rung neighborhoods are mature, married, highly educated, and wealthy. The median age is 44.6 years; one-third of the residents are in their peak earning years of 45 – 64. More than 77 percent of these households are composed of married couples; half of them have children, and half do not. Except for the presence of children, this is a low-diversity, monochromatic market.

Socioeconomic

Top Rung, the wealthiest consumer market, represents less than 1 percent of all US households. The median household income of \$168,876 is more than three-and-one-half times that of the US median. Their wealth comes from investments; income from interest, dividends, and rental properties; and remuneration from positions in management, professions, and sales, particularly in the finance, education, legal, and health care industry sectors. The proportion of households receiving self-employment income is twice that of the national level. The population is highly educated: more than 70 percent of residents aged 25 years and older hold a bachelor's or graduate degree.

Residential

The enclaves of the wealthy are dotted throughout major US cities, with higher concentrations located on the east and west coasts. Top Rung residents own at least one single-family home. Travel is part of their lives including the highest rate of interstate commuting.

Preferences

Top Rung residents can afford to indulge any choice. In addition to obvious investments such as stocks, money market accounts and funds, mutual funds, and annuities, residents hold life insurance policies valued at more than \$500,000. They travel frequently, always in style, to domestic and foreign destinations. Residents hire professional cleaning and lawn services to maintain their homes and property and contract for home improvement and remodeling projects. This is the top market for owning or leasing a luxury car. Residents favor new imported vehicles, especially convertibles. A vehicle navigation system is a key feature. Top Rung residents are shoppers. They buy the "best of the best" at high-end department stores, in warehouse/club stores, and from catalogs. They also shop online for books and concert and sports event tickets. Residents spend approximately \$1,500 to \$2,000 for their home PCs, upgrading frequently to the latest and best technology. They need laptop computers and cell phones to network and keep up with their busy lives. They own three or more cell phones and generally have two phone lines in their homes. Top Rung residents are avid readers of newspapers (usually two or more daily), magazines (especially airline, epicurean, business, finance, and fashion), and books (particularly history and biographies). They listen to classical music, jazz, all-news, public, sports, all-talk, and news/talk radio. They watch news shows on CNBC, CNN, and MSNBC and subscribe to HBO or Showtime. They go to the theater and dance performances, visit museums, and play board games. Active in their communities, they join charitable organizations and environmental groups, work for political parties or candidates, write to elected officials, and contribute to PBS. Health conscious, they practice yoga, do aerobics, play golf and tennis, ski, ice skate, take vitamins, and buy low-fat food. They also watch tennis, golf, and skiing on TV.

The demographic segmentation shown here can help you understand the lifestyles and life stages of consumers in a market. Data provider Esri classifies U.S. residential neighborhoods into 65 unique market segments based on socioeconomic and demographic characteristics. Data Source: Esri 2012. Update Frequency: Annually.

Mckinney, TX 75070: Population Comparison

Total Population

This chart shows the total population in an area, compared with other geographies.

Data Source: U.S. Census American Community Survey via Esri, 2012

Update Frequency: Annually

■ 2012
■ 2017 (Projected)



Population Density

This chart shows the number of people per square mile in an area, compared with other geographies.

Data Source: U.S. Census American Community Survey via Esri, 2012

Update Frequency: Annually

■ 2012
■ 2017 (Projected)



Population Change Since 2000

This chart shows the percentage change in area's population from 2000 to 2012, compared with other geographies.

Data Source: U.S. Census American Community Survey via Esri, 2012

Update Frequency: Annually

■ 2012
■ 2017 (Projected)



Average Household Size

This chart shows the average household size in an area, compared with other geographies.

Data Source: U.S. Census American Community Survey via Esri, 2012

Update Frequency: Annually

■ 2012
■ 2017 (Projected)



Population Living in Family Households

This chart shows the percentage of an area's population that lives in a household with one or more individuals related by birth, marriage or adoption, compared with other geographies.

Data Source: U.S. Census American Community Survey via Esri, 2012

Update Frequency: Annually

- 2012
- 2017 (Projected)



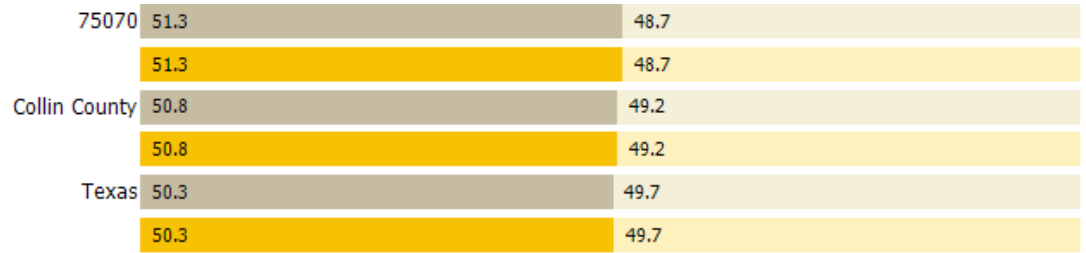
Female / Male Ratio

This chart shows the ratio of females to males in an area, compared with other geographies.

Data Source: U.S. Census American Community Survey via Esri, 2012

Update Frequency: Annually

- Women 2012
- Men 2012
- Women 2017 (Projected)
- Men 2017 (Projected)



Mckinney, TX 75070: Age Comparison

Median Age

This chart shows the median age in an area, compared with other geographies.

Data Source: U.S. Census American Community Survey via Esri, 2012

Update Frequency: Annually

■ 2012
■ 2017 (Projected)



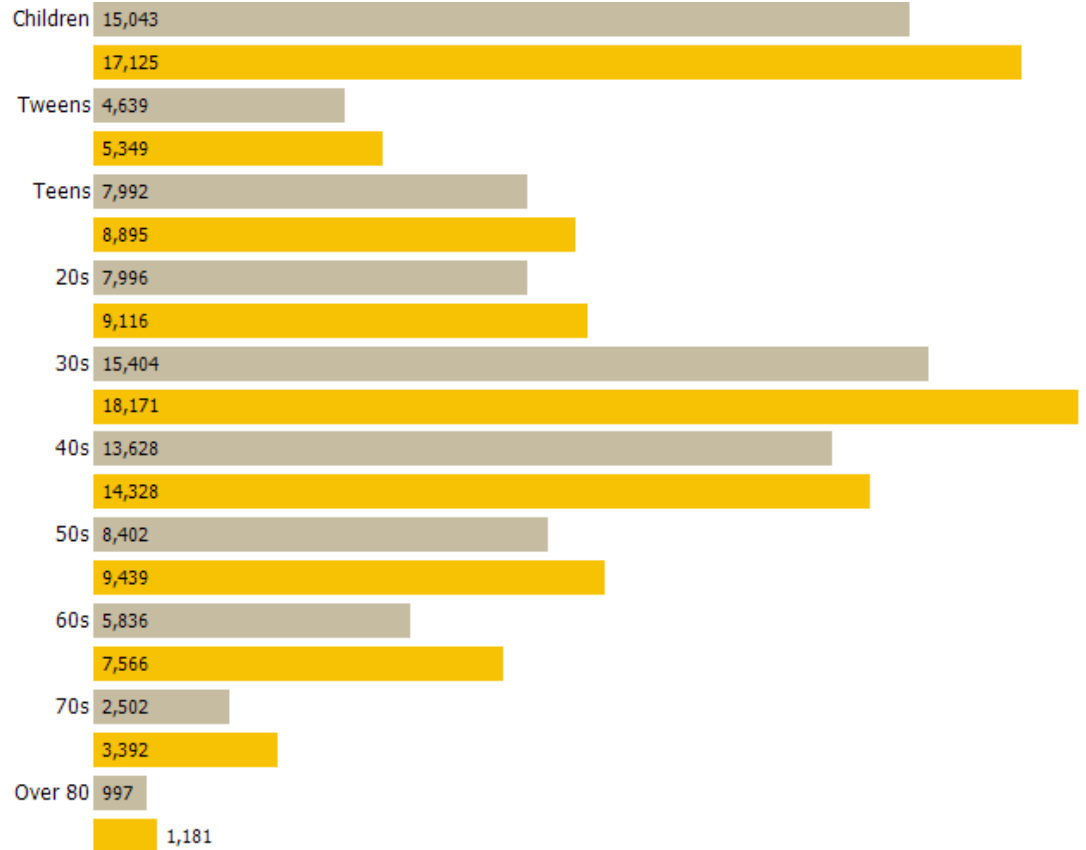
Population by Age

This chart breaks down the population of an area by age group.

Data Source: U.S. Census American Community Survey via Esri, 2012

Update Frequency: Annually

■ 2012
■ 2017 (Projected)



Mckinney, TX 75070: Economic Comparison

Average Household Income

This chart shows the average household income in an area, compared with other geographies.

Data Source: U.S. Census American Community Survey via Esri, 2012

Update Frequency: Annually

■ 2012
■ 2017 (Projected)



Median Household Income

This chart shows the median household income in an area, compared with other geographies.

Data Source: U.S. Census American Community Survey via Esri, 2012

Update Frequency: Annually

■ 2012
■ 2017 (Projected)



Per Capita Income

This chart shows per capita income in an area, compared with other geographies.

Data Source: U.S. Census American Community Survey via Esri, 2012

Update Frequency: Annually

■ 2012
■ 2017 (Projected)



Average Disposable Income

This chart shows the average disposable income in an area, compared with other geographies.

Data Source: U.S. Census American Community Survey via Esri, 2012

Update Frequency: Annually



Unemployment Rate

This chart shows the unemployment trend in the area of your search. The unemployment rate is an important driver behind the housing market.

Data Source: Bureau of Labor Statistics

Update Frequency: Monthly

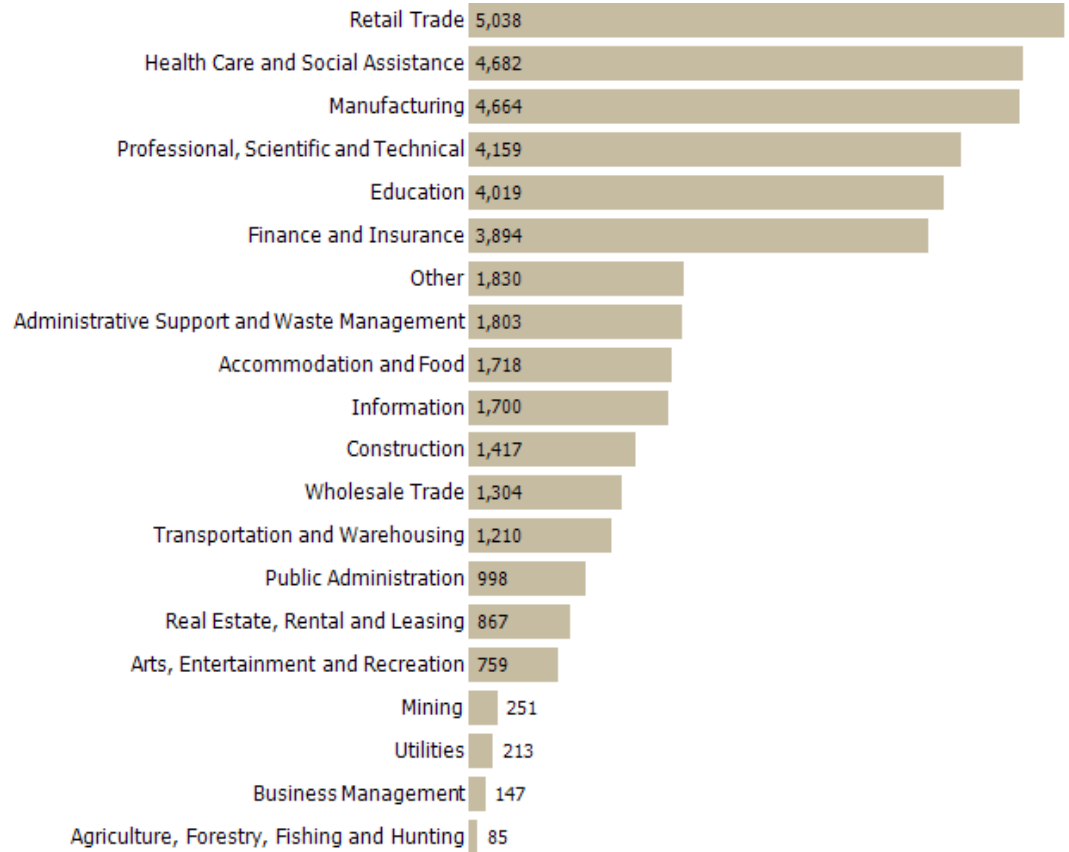


Employment Count by Industry

This chart shows industries in an area and the number of people employed in each category.

Data Source: Bureau of Labor Statistics via Esri, 2012

Update Frequency: Annually



Mckinney, TX 75070: Home Value Comparison

Median Estimated Home Value



This chart displays property estimates for an area and a subject property, where one has been selected. Estimated home values are generated by a valuation model and are not formal appraisals.

Data Source: Valuation calculations based on public records and MLS sources where licensed

Update Frequency: Monthly

12-Month Change in Median Estimated Home Value



This chart shows the 12-month change in the estimated value of all homes in this area, the county and the state. Estimated home values are generated by a valuation model and are not formal appraisals.

Data Source: Valuation calculations based on public records and MLS sources where licensed

Update Frequency: Monthly

Median Listing Price



This chart displays the median listing price for homes in this area, the county and the state.

Data Source: On- and off-market listings sources

Update Frequency: Monthly

12-Month Change in Median Listing Price



This chart displays the 12-month change in the median listing price of homes in this area, and compares it to the county and state.

Data Source: On- and off-market listings sources

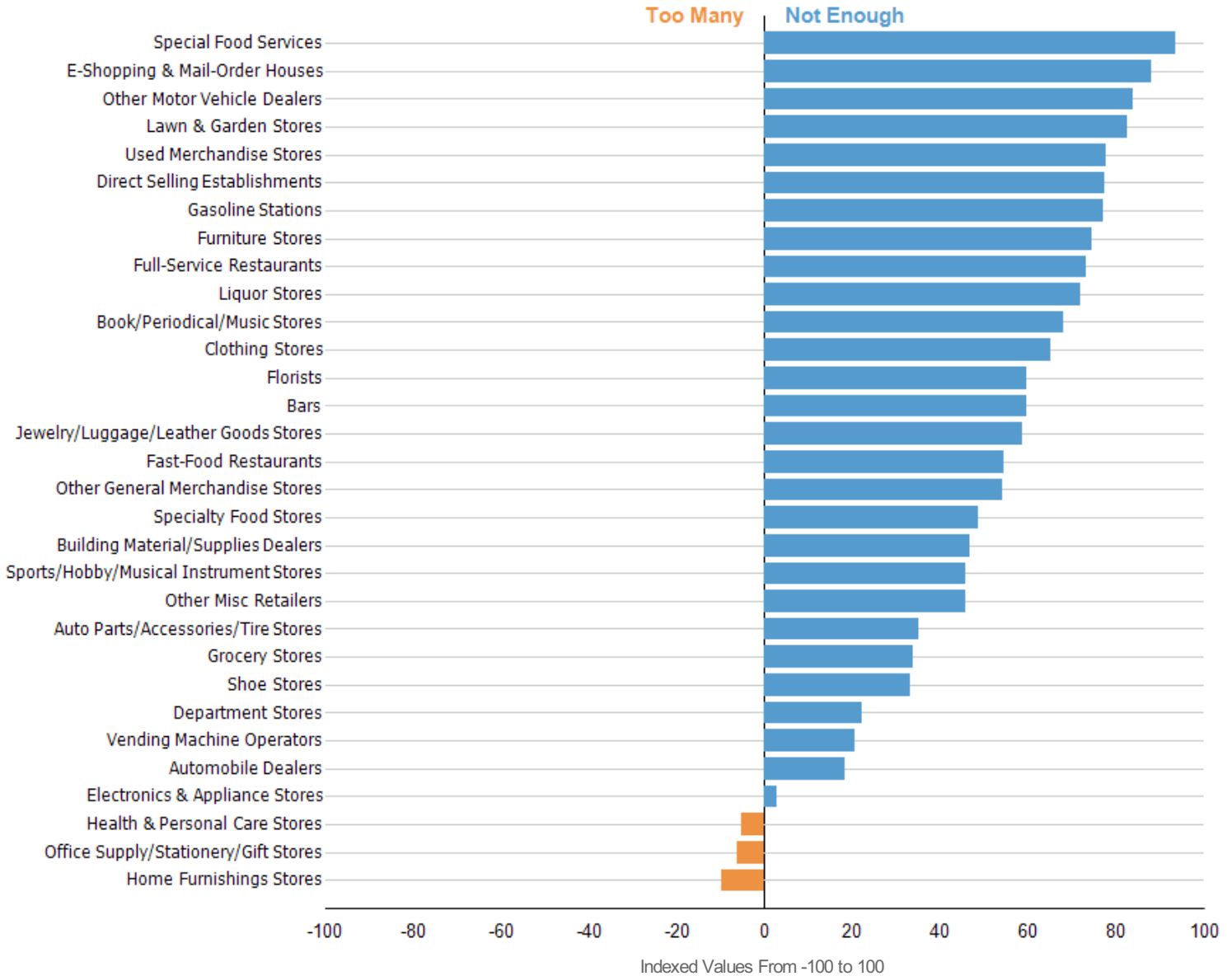
Update Frequency: Monthly

Best Businesses

This chart shows the types of businesses that consumers are leaving an area to find. The business types represented by blue bars are relatively scarce in the area, so consumers go elsewhere to have their needs met. The orange business types are relatively plentiful in the area, meaning there are existing competitors for the dollars that consumers spend in these categories.

Data Source: Retail Marketplace via Esri, 2012

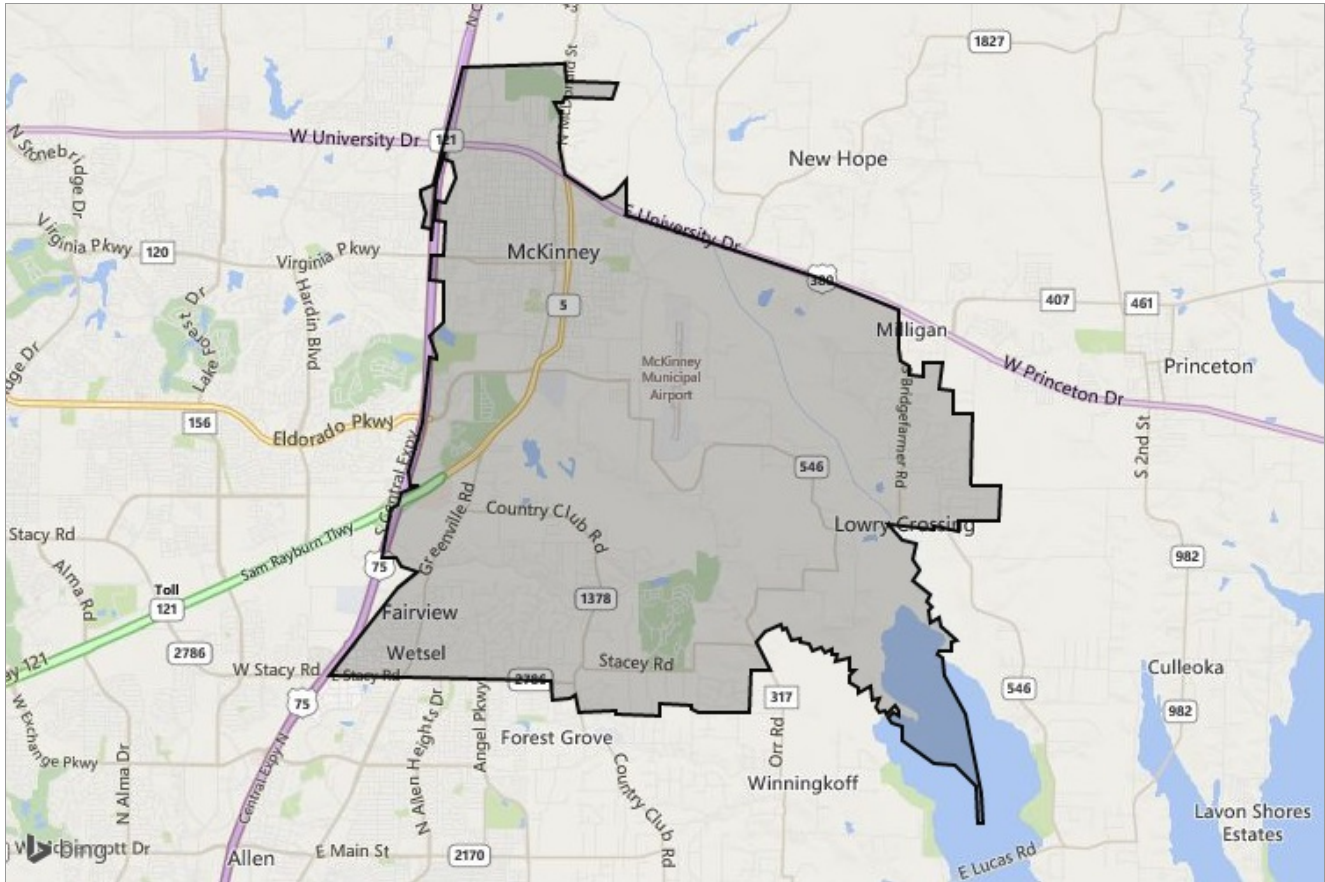
Update Frequency: Annually



COMMERCIAL TRADE AREA REPORT

Mckinney, TX 75069

Prepared for McKinney Youth Theater



Presented by
Kash Clark



Work: (214) 697-9249 | Mobile: (214) 697-9249 | Fax: (972) 378-9209 | Fax: (972) 378-9209

www.buyandsellplanetexasrealestate.com

CEDA Realty

5600 Tennyson Parkway, Suite 135
Plano, TX 75024

Criteria Used for Analysis

Income:
Median Household Income
\$49,236

Age:
Median Age
35.0

Population Stats:
Total Population
34,449

Segmentation:
1st Dominant Segment
Aspiring Young Families

Consumer Segmentation

Life Mode

What are the people like that live in this area?

High Hopes

Young households striving for the "American Dream"






Urbanization

Where do people like this usually live?

Metro Cities II

Densely populated transition neighborhoods in larger cities

Top Tapestry Segments

| | 2,040 (16.4%) | 1,582 (12.7%) | 1,220 (9.8%) | 1,082 (8.7%) | 1,045 (8.4%) |
|-------------------------|---|---|--|---|---|
| % of Households | | | | | |
| % of McKinney | 2,120 (4.4%) | 25,588 (53.4%) | 0 (0.0%) | 931 (1.9%) | 3,316 (6.9%) |
| | Aspiring Young Families | Boomburbs | Silver and Gold | Retirement Communities | Enterprising Professionals |
| |  |  |  |  |  |
| Lifestyle Group | 7 High Hopes | 1 High Society | 5 Senior Styles | 5 Senior Styles | 2 Upscale Avenues |
| Urbanization Group | 4 Metro Cities II | 5 Urban Outskirts I | 7 Suburban Periphery I | 4 Metro Cities II | 3 Metro Cities I |
| Residence Type | Multi-Units; Townhome | Single Family | Single Family or Seasonal | Multi-Units | Multi-Units; Townhome |
| Household Type | Family Mix | Married Couples With or Without Kids | Married Couples With or Without Kids | Singles | Mixed |
| Average Household Size | 2.54 | 3.11 | 2.08 | 1.91 | 2.29 |
| Median Age | 30.5 | 33.8 | 60.1 | 52.6 | 32.4 |
| Diversity Index | 70 | 51 | 25 | 42 | 63 |
| Median Household Income | \$52,487 | \$110,681 | \$67,806 | \$49,174 | \$69,779 |
| Median Net Worth | \$36,734 | \$387,651 | \$331,108 | \$99,494 | \$76,852 |
| Median Home Value | \$137,343 | \$282,689 | \$274,320 | \$183,328 | \$223,479 |
| Homeownership | 47 % | 88 % | 83 % | 54 % | 45 % |
| Employment | Professional, Management or Services | Professional or Management | Retired, Professional or Management | Professional or Management | Professional or Management |
| Education | Some College; Bachelor's Degree | Some College; Bachelor's or Graduate degree | Some College; Bachelor's or Graduate degree | Some College | Some College; Bachelor's or Graduate degree |
| Preferred Activities | Visit theme parks. Attend pro football games. | Play golf. Visit Disney World. | Go boating and fishing. Join civic clubs. | Travel. Do indoor gardening or plant care. | Practice yoga. Shop online. |
| Financial | Carry life insurance policies | Own common or preferred stock in employer's company | Own stock worth \$75,000+ | Own shares in tax-exempt funds | Trade stocks, bonds or funds online |
| Media | Watch dramas or horror films on DVD | Read airline magazines | Watch Golf Channel | Watch Inside Edition | Read computer magazines |
| Vehicle | Own or lease Dodge | Own or lease full-sized SUV | Spent \$20K-\$30K on last vehicle | Own or lease domestic vehicle | Own or lease Honda |

About this segment

Aspiring Young Families



This is the
#1
dominant segment
for this area

In this area
16.4%
of households fall
into this segment

In the United States
2.3%
of households fall
into this segment

An overview of who makes up this segment across the United States

Demographic

Most of the residents in these neighborhoods are young, startup families, married couples with or without children, and single parents. The average family size of 3.1 people matches the US average. Approximately two-thirds of the households are families, 27 percent are single person, and 9 percent are shared. Annual population growth is 1.13 percent, higher than the US figure. The median age is 31.1 years; nearly 20 percent of the residents are in their 20s. Typical of younger populations, Aspiring Young Families residents are more ethnically diverse than the total US population.

Socioeconomic

The median household income is \$46,275; wages provide the primary source of income. Approximately 60 percent of employed residents work in professional, management, sales, or office/administrative support positions. Overall, 87 percent of residents aged 25 years and older have graduated from high school, 58 percent have attended college, and 24 percent hold a bachelor's or graduate degree.

Residential

In large, growing southern and western metropolitan areas, the highest concentrations of these neighborhoods are found in California, Florida, and Texas. Twenty percent are located in the Midwest. Tenure is nearly even; 51 percent of the households rent; 47 percent own their homes. Residents live in moderately priced apartments, single-family houses, and startup townhouses. Most of the housing was built after 1969. The average gross rent is comparable to the US average.

Preferences

Focused on family and home, residents of Aspiring Young Families communities spend most of their discretionary income for baby and children's products, toys, home furnishings, cameras, and video game systems. They go online to look for jobs, play games, and buy personal preference items such as music and computer equipment. These residents would probably go to a theme park while on vacation. They play video games, watch TV, eat out, and go to the movies. They also play basketball and go bowling and biking. They listen to urban stations and professional basketball games on the radio and watch sports, news, entertainment, and courtroom shows on TV. They eat out at family restaurants such as Chili's or IHOP and go to Jack in the Box or Sonic for fast food.

The demographic segmentation shown here can help you understand the lifestyles and life stages of consumers in a market. Data provider Esri classifies U.S. residential neighborhoods into 65 unique market segments based on socioeconomic and demographic characteristics. Data Source: Esri 2012. Update Frequency: Annually.

About this segment Boomburbs

This is the
#2
dominant segment
for this area

In this area
12.7%
of households fall
into this segment

In the United States
2.4%
of households fall
into this segment



An overview of who makes up this segment across the United States

Demographic

The newest additions to the suburbs, these communities are home to busy, affluent young families. Both the neighborhoods and the families are growing. Boomburbs is the fastest-growing market in the United States; the population has been growing at a rate of 4.51 percent annually since 2000. It is also home to one of the highest concentrations of young families with children. The median age is 36.1 years; one-fifth of Boomburbs residents are between 35 and 44 years of age. There is little ethnic diversity in the population; most of the residents are white.

Socioeconomic

The Boomburbs market includes one of the highest concentrations of two-income households. Residents are well educated: more than 50 percent of the population aged 25 years and older hold a bachelor's or graduate degree. They work primarily in management, professional, and sales occupations. The median household income is \$104,395, more than double that of the US median. More than half of these households receive additional income from interest, dividends, and rental property.

Residential

The newest developments in growing areas, Boomburbs neighborhoods are concentrated in the South, West, and Midwest; the highest state concentrations are found in Texas and California. Approximately three-quarters of the housing units in Boomburbs neighborhoods were built after 1989; most are single-family houses. These are the newest developments in growing areas. The home ownership rate is 87 percent, compared to 64 percent for the United States. Commuting links these dual-career households with their suburban lifestyle. Many work outside their resident county; 35 percent cross county lines to work (compared to 23 percent for the United States).

Preferences

Residents' product preferences reflect their suburban lifestyle. Boomburbs is the top segment for buying household furnishings, toys and games, men's business and casual clothes, big-screen TVs, cars, and trees. This is also the top market to own big-screen TVs, DVD players, digital camcorders, video game systems, and scanners as well as owning or leasing full-size SUVs. Residents own laptop computers, all kinds of software, and two or more cell phones. They are well-insured, holding life insurance policies worth \$500,000 or more. They go online frequently to buy flowers and tickets to sports events, trade and track their investments, do their banking, and make travel plans. Personal computer use by children younger than 18 years is the highest of all the Tapestry segments. Boomburbs residents prefer homes with fireplaces and hot tubs. They tend to employ professional household cleaning services. They will do home improvement projects themselves or hire a contractor for more complicated work. For property maintenance, they hire lawn care and landscaping services, but will also do some lawn care themselves. Family vacations are a top priority; trips to Disney World, Sea World, and other theme parks are popular destinations. For exercise, they play tennis and golf, ski, lift weights, and jog. They watch family videos on DVD, attend baseball and basketball games, and go to golf tournaments. They will readily spend more than \$250 a year on high-end sports equipment and buy family DVDs for their collections. Favorite types of radio programs include alternative, soft contemporary, sports, and all-talk. They read parenting, finance, and business magazines and watch newer sitcoms and dramas on TV.

The demographic segmentation shown here can help you understand the lifestyles and life stages of consumers in a market. Data provider Esri classifies U.S. residential neighborhoods into 65 unique market segments based on socioeconomic and demographic characteristics. Data Source: Esri 2012. Update Frequency: Annually.

About this segment Silver and Gold

This is the
#3
dominant segment
for this area

In this area
9.8%
of households fall
into this segment

In the United States
1.0%
of households fall
into this segment



An overview of who makes up this segment across the United States

Demographic

With a median age of 60.5 years, Silver and Gold residents are the second oldest of the Tapestry segments. More than 70 percent are aged 55 years or older. Most residents have retired from professional occupations. Half of the households are composed of married couples without children. This segment is small, less than 1 percent of all US households; however, annual household growth is 2.35 percent since 2000. Residents of these neighborhoods are not ethnically diverse; 93 percent of them are white.

Socioeconomic

These are wealthy, educated seniors. Their median household income is \$62,761. Fifty-six percent of the households still earn wages or salaries, half collect Social Security benefits, 63 percent receive investment income, and 35 percent collect retirement income. The percentage of those who work from home is higher than the US worker percentage; nearly one-fourth of employed residents are self-employed, also higher than the US level.

Residential

Their affluence enables them to relocate to sunnier climates. More than 60 percent of these households are in the South, mainly in Florida. One-fourth are located in the West, mainly in California and Arizona. Neighborhoods are exclusive, with a home ownership rate of 82 percent. Silver and Gold ranks second of the Tapestry segments for the percentage of seasonal housing. Because these seniors have moved to newer single-family homes, they are not living in the homes where they raised their children.

Preferences

Silver and Gold residents have the free time and resources to pursue their interests. They travel domestically and abroad including cruise vacations. They are also interested in home improvement and remodeling projects. Although they own the tools and are interested in home improvement and remodeling projects, they are more likely to contract for remodeling and housecleaning services. Active in their communities, they join civic clubs, participate in local civic issues, and write to newspaper or magazine editors. They prefer to shop by phone from catalogs such as L.L. Bean and Lands' End. Golf is more a way of life than just a leisure pursuit. They play golf, attend tournaments, and watch The Golf Channel. They also go to horse races, bird watching, saltwater fishing, and power boating. They eat out, attend classical music performances, and relax with a glass of wine. Favorite restaurants include Outback Steakhouse, Cracker Barrel, and Applebee's. Silver and Gold residents are avid readers of biography and mystery books and watch numerous news programs and news channels such as Fox News and CNN. Favorite non-news programs include detective dramas.

The demographic segmentation shown here can help you understand the lifestyles and life stages of consumers in a market. Data provider Esri classifies U.S. residential neighborhoods into 65 unique market segments based on socioeconomic and demographic characteristics. Data Source: Esri 2012. Update Frequency: Annually.

About this segment

Retirement Communities



This is the
#4
dominant segment
for this area

In this area
8.7%
of households fall
into this segment

In the United States
1.6%
of households fall
into this segment

An overview of who makes up this segment across the United States

Demographic

Most of the households in Retirement Communities neighborhoods are single seniors who live alone; a fourth is married couples with no children living at home. This older market has a median age of 50.3 years. One-third of the residents and 44 percent of householders are aged 65 years or older. Twenty-three percent of the population and 31 percent of householders are aged 75 years or older. Most of the residents are white.

Socioeconomic

The median household income for Retirement Communities is \$46,251, slightly below the US median. Nearly half of the households earn income from interest, dividends, and rental properties; 45 percent receive Social Security benefits; and 26 percent receive retirement income. Most of those still working are employed in white-collar occupations. Retirement Communities residents are an educated group: 14 percent of the residents aged 25 years and older hold a graduate degree, 35 percent have a bachelor's degree, and more than 60 percent have attended college.

Residential

Retirement Communities neighborhoods are found mostly in cities scattered across the United States. Most housing was built after 1959. Congregate housing with meals and other services included in the rent is a feature of these neighborhoods. Fifty-seven percent of the households live in multiunit buildings; however, 34 percent of the housing is single-family structures, and 8 percent is townhouses. The home ownership rate is 53 percent.

Preferences

With more time to spend on leisure activities and hobbies, residents play musical instruments, paint or draw, work crosswords, play bingo, or attend adult education classes. They also visit museums, attend the theater, go dancing, practice yoga, go canoeing, and play golf. They will travel to gamble in Atlantic City or to visit Disney World. They attend sports events such as golf tournaments, tennis matches, and baseball games. They spend time with their grandchildren and spoil them with toys. Politically active, these residents are "joiners" and belong to civic clubs and charitable organizations. They own stocks and bank online. They prefer to own or lease a domestic vehicle. These residents describe themselves as moderate or frequent viewers of daytime and primetime TV. They watch news programs and baseball games, tennis matches, and golf tournaments. Cable channel favorites are Bravo, truTV, ESPN news, and Travel Channel. They listen to classical and public radio. Avid readers, they regularly read daily newspapers.

The demographic segmentation shown here can help you understand the lifestyles and life stages of consumers in a market. Data provider Esri classifies U.S. residential neighborhoods into 65 unique market segments based on socioeconomic and demographic characteristics. Data Source: Esri 2012. Update Frequency: Annually.

About this segment

Enterprising Professionals



This is the
#5
dominant segment
for this area

In this area
8.4%
of households fall
into this segment

In the United States
1.9%
of households fall
into this segment

An overview of who makes up this segment across the United States

Demographic

Young, educated, single, married, working professionals, residents of Enterprising Professionals neighborhoods have a median age of 32.8 years. Forty-three percent of the households are singles who live alone or share housing with roommates, and 43 percent are married couple families. With an annual household growth of 1.95 percent per year since 2000, the households in this segment comprise approximately 2 percent of total US households. The diversity of the population is similar to that of the United States. Most of the residents are white; however, 12.4 percent are Asian.

Socioeconomic

Median household income is \$63,837. Ninety percent of the households earn income from wages and salaries; 39 percent receive income from investments. This is an educated group: approximately half of the population aged 25 years and older hold a bachelor's or graduate degree; more than three in four have attended college. These working professionals are employed in various jobs, especially in management, finance, computer, sales, and office/administrative support.

Residential

Enterprising Professionals residents move frequently to find growth opportunities and better jobs, especially in cities such as Chicago, Atlanta, and Seattle. Forty-six percent of the households are located in the South, 29 percent are in the West, and 20 percent are in the Midwest. They prefer to own instead of rent in newer neighborhoods of townhouses or apartments. For those who rent, the average gross rent is 36 percent higher than the US average.

Preferences

They are young and mobile with growing consumer clout. Those who rent hold renter's insurance policies. They rely on cell phones and e-mail to stay in touch. They go online to download videos and music, track their investments, and shop for items, including personal computers and software. They own laptops, video game systems, and digital camcorders. They love to travel abroad and in the United States often. They play video games, visit theme parks, jog, and swim. They read computer, science, and technology magazines and listen to alternative, public-all-talk, and sports radio. They eat out at Cheesecake Factory and Chili's Grill and Bar. They shop for groceries at stores such as Publix and Albertson's.

The demographic segmentation shown here can help you understand the lifestyles and life stages of consumers in a market. Data provider Esri classifies U.S. residential neighborhoods into 65 unique market segments based on socioeconomic and demographic characteristics. Data Source: Esri 2012. Update Frequency: Annually.

Mckinney, TX 75069: Population Comparison

Total Population

This chart shows the total population in an area, compared with other geographies.

Data Source: U.S. Census American Community Survey via Esri, 2012

Update Frequency: Annually

■ 2012
■ 2017 (Projected)



Population Density

This chart shows the number of people per square mile in an area, compared with other geographies.

Data Source: U.S. Census American Community Survey via Esri, 2012

Update Frequency: Annually

■ 2012
■ 2017 (Projected)



Population Change Since 2000

This chart shows the percentage change in area's population from 2000 to 2012, compared with other geographies.

Data Source: U.S. Census American Community Survey via Esri, 2012

Update Frequency: Annually

■ 2012
■ 2017 (Projected)



Average Household Size

This chart shows the average household size in an area, compared with other geographies.

Data Source: U.S. Census American Community Survey via Esri, 2012

Update Frequency: Annually

■ 2012
■ 2017 (Projected)



Population Living in Family Households

This chart shows the percentage of an area's population that lives in a household with one or more individuals related by birth, marriage or adoption, compared with other geographies.

Data Source: U.S. Census American Community Survey via Esri, 2012

Update Frequency: Annually

- 2012
- 2017 (Projected)



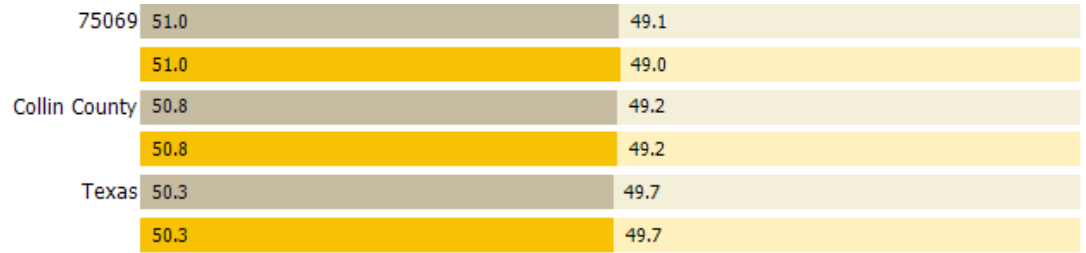
Female / Male Ratio

This chart shows the ratio of females to males in an area, compared with other geographies.

Data Source: U.S. Census American Community Survey via Esri, 2012

Update Frequency: Annually

- Women 2012
- Men 2012
- Women 2017 (Projected)
- Men 2017 (Projected)



Mckinney, TX 75069: Age Comparison

Median Age

This chart shows the median age in an area, compared with other geographies.

Data Source: U.S. Census American Community Survey via Esri, 2012

Update Frequency: Annually

■ 2012
■ 2017 (Projected)



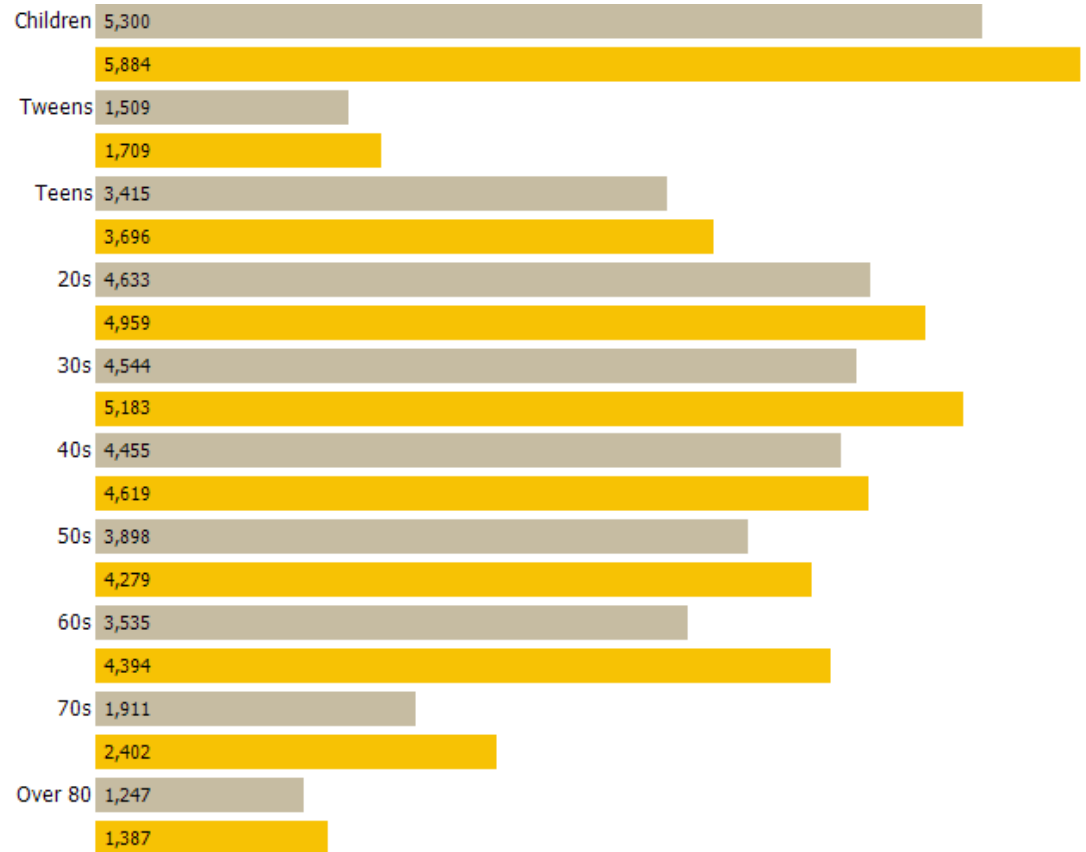
Population by Age

This chart breaks down the population of an area by age group.

Data Source: U.S. Census American Community Survey via Esri, 2012

Update Frequency: Annually

■ 2012
■ 2017 (Projected)



Mckinney, TX 75069: Economic Comparison

Average Household Income

This chart shows the average household income in an area, compared with other geographies.

Data Source: U.S. Census American Community Survey via Esri, 2012

Update Frequency: Annually



Median Household Income

This chart shows the median household income in an area, compared with other geographies.

Data Source: U.S. Census American Community Survey via Esri, 2012

Update Frequency: Annually



Per Capita Income

This chart shows per capita income in an area, compared with other geographies.

Data Source: U.S. Census American Community Survey via Esri, 2012

Update Frequency: Annually



Average Disposable Income

This chart shows the average disposable income in an area, compared with other geographies.

Data Source: U.S. Census American Community Survey via Esri, 2012

Update Frequency: Annually



Unemployment Rate

This chart shows the unemployment trend in the area of your search. The unemployment rate is an important driver behind the housing market.

Data Source: Bureau of Labor Statistics

Update Frequency: Monthly

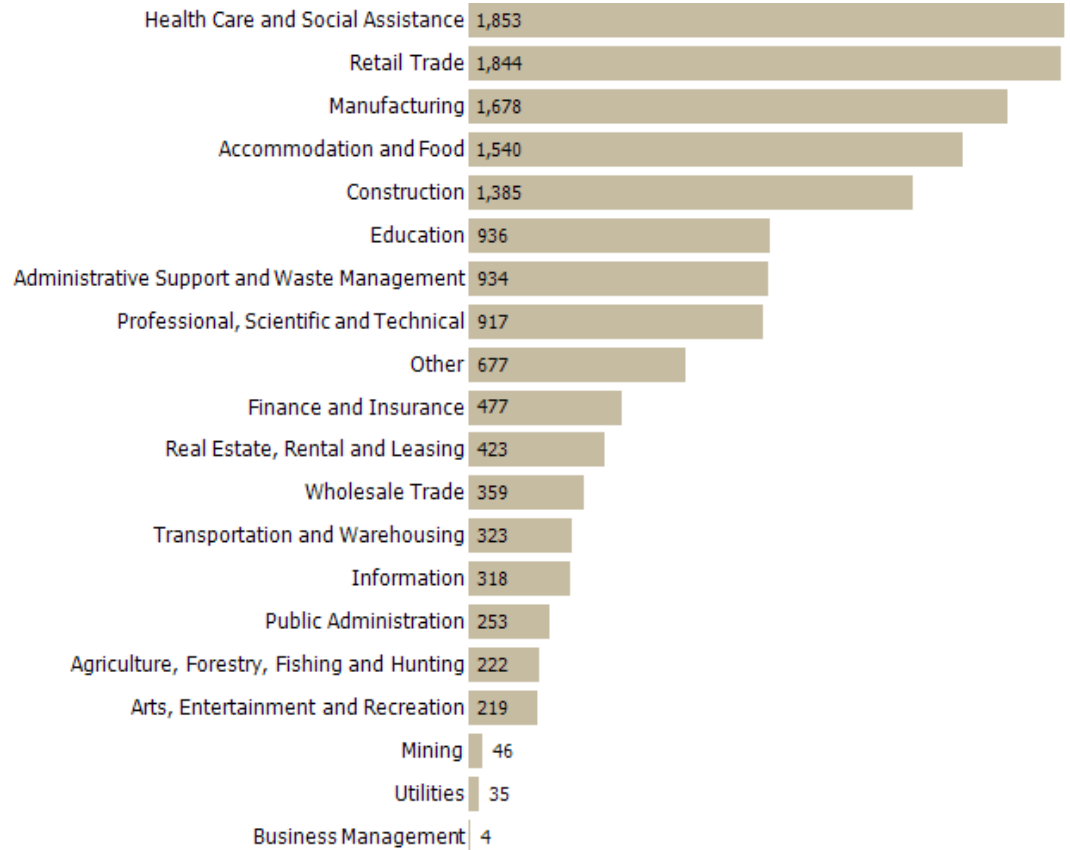


Employment Count by Industry

This chart shows industries in an area and the number of people employed in each category.

Data Source: Bureau of Labor Statistics via Esri, 2012

Update Frequency: Annually



Mckinney, TX 75069: Home Value Comparison

Median Estimated Home Value

This chart displays property estimates for an area and a subject property, where one has been selected. Estimated home values are generated by a valuation model and are not formal appraisals.

Data Source: Valuation calculations based on public records and MLS sources where licensed

Update Frequency: Monthly



12-Month Change in Median Estimated Home Value

This chart shows the 12-month change in the estimated value of all homes in this area, the county and the state. Estimated home values are generated by a valuation model and are not formal appraisals.

Data Source: Valuation calculations based on public records and MLS sources where licensed

Update Frequency: Monthly



Median Listing Price

This chart displays the median listing price for homes in this area, the county and the state.

Data Source: On- and off-market listings sources

Update Frequency: Monthly



12-Month Change in Median Listing Price

This chart displays the 12-month change in the median listing price of homes in this area, and compares it to the county and state.

Data Source: On- and off-market listings sources

Update Frequency: Monthly



Best Businesses

This chart shows the types of businesses that consumers are leaving an area to find. The business types represented by blue bars are relatively scarce in the area, so consumers go elsewhere to have their needs met. The orange business types are relatively plentiful in the area, meaning there are existing competitors for the dollars that consumers spend in these categories.

Data Source: Retail Marketplace via Esri, 2012

Update Frequency: Annually



221 E Louisiana ST, Mckinney, TX 75069

Aggressive

| Property characteristics | | Year 1 investment | | | | |
|--|--------------------|---------------------------|------------|------------|------|------|
| Price | \$100,000 | Down payment | \$20,000 | | | |
| Loan amount | \$80,000 [80% LTV] | Loan origination fee | \$0 | | | |
| Units | 2+ | Cash back from seller | \$0 | | | |
| BR/BA | 0/0.0 | Rehab costs | \$0 | | | |
| Sq footage | 14,150 | Closing costs | \$1,000 | | | |
| | | Total cash to get started | \$21,000 | | | |
| | | | | 2014 Mont | 2014 | 2015 |
| Fair market value | | n/a | \$100,000 | \$102,000 | | |
| Loan value | | n/a | \$80,000 | \$79,063 | | |
| Equity in property | | n/a | \$20,000 | \$22,937 | | |
| Pre-tax cash-on-cash return | | -8.14% | -97.63% | -99.02% | | |
| Post-tax cash-on-cash return | | -5.19% | -62.31% | -63.34% | | |
| Income | | | | | | |
| Gross rent | | \$669 | \$8,028 | \$8,189 | | |
| Vacancy loss [7.5%] | | \$50 | \$602 | \$614 | | |
| Effective rent | | \$619 | \$7,426 | \$7,574 | | |
| Gross operating income | | \$619 | \$7,426 | \$7,574 | | |
| Expenses | | | | | | |
| Tax assessed value | | n/a | \$100,000 | \$102,000 | | |
| Property tax | | \$1,835 | \$22,017 | \$22,457 | | |
| Total expenses | | \$1,835 | \$22,017 | \$22,457 | | |
| Net operating income (NOI) | | (\$1,216) | (\$14,591) | (\$14,883) | | |
| Financing | | | | | | |
| Interest payment | | \$414 | \$4,973 | \$4,913 | | |
| Principal payment | | \$78 | \$937 | \$998 | | |
| Total financing payments | | \$493 | \$5,911 | \$5,911 | | |
| Debt coverage ratio | | n/a | -2.47 | -2.52 | | |
| Capital cost | | n/a | \$100,000 | \$100,000 | | |
| Pre-tax cash flow | | (\$1,708) | (\$20,502) | (\$20,793) | | |
| Depreciation | | \$242 | \$2,909 | \$2,909 | | |
| Operating income for taxes (NOI - interest - depreciation) | | (\$1,873) | (\$22,473) | (\$22,705) | | |
| Income tax impact | | \$618 | \$7,416 | \$7,493 | | |
| After-tax operating cash flow | | (\$1,090) | (\$13,085) | (\$13,301) | | |
| Pre-tax monthly operating cash flow | | (\$142) | (\$1,708) | (\$1,733) | | |
| After-tax monthly operating cash flow | | (\$91) | (\$1,090) | (\$1,108) | | |

Total annual cash flow

(\$1,090) (\$13,085) (\$13,301)

| | | | |
|---|---------|------------------|-----------|
| Financial ratios | | Sale analysis | |
| Leveraged IRR | -200% | Sale price | \$119,509 |
| Unleveraged IRR | -10.50% | Commission 5% | \$5,975 |
| Cap rate | -14.59% | Selling costs 1% | \$1,195 |
| First year annualized cash-on-cash return | -97.63% | Net sale price | \$112,338 |
| Price/sq ft | \$7.07 | | |
| Rent/sq ft | \$0.05 | | |

| | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 |
|--|------------|------------|------------|------------|------------|------------|------------|------------|
| | \$104,040 | \$106,121 | \$108,243 | \$110,408 | \$112,616 | \$114,869 | \$117,166 | \$119,509 |
| | \$78,065 | \$77,003 | \$75,873 | \$74,670 | \$73,390 | \$72,027 | \$70,577 | \$69,033 |
| | \$25,975 | \$29,118 | \$32,371 | \$35,738 | \$39,227 | \$42,842 | \$46,589 | \$50,476 |
| | -100.43% | -101.88% | -103.35% | -104.86% | -106.39% | -107.96% | -109.55% | -111.18% |
| | -64.39% | -67.40% | -70.55% | -73.75% | -77.02% | -80.35% | -83.76% | -87.22% |
| | \$8,352 | \$8,519 | \$8,690 | \$8,864 | \$9,041 | \$9,222 | \$9,406 | \$9,594 |
| | \$626 | \$639 | \$652 | \$665 | \$678 | \$692 | \$705 | \$720 |
| | \$7,726 | \$7,880 | \$8,038 | \$8,199 | \$8,363 | \$8,530 | \$8,701 | \$8,875 |
| | \$7,726 | \$7,880 | \$8,038 | \$8,199 | \$8,363 | \$8,530 | \$8,701 | \$8,875 |
| | \$104,040 | \$106,121 | \$108,243 | \$110,408 | \$112,616 | \$114,869 | \$117,166 | \$119,509 |
| | \$22,906 | \$23,364 | \$23,831 | \$24,308 | \$24,794 | \$25,290 | \$25,796 | \$26,312 |
| | \$22,906 | \$23,364 | \$23,831 | \$24,308 | \$24,794 | \$25,290 | \$25,796 | \$26,312 |
| | (\$15,180) | (\$15,484) | (\$15,793) | (\$16,109) | (\$16,432) | (\$16,760) | (\$17,095) | (\$17,437) |
| | \$4,849 | \$4,781 | \$4,708 | \$4,631 | \$4,548 | \$4,461 | \$4,367 | \$4,268 |
| | \$1,062 | \$1,130 | \$1,203 | \$1,280 | \$1,363 | \$1,450 | \$1,544 | \$1,643 |
| | \$5,911 | \$5,911 | \$5,911 | \$5,911 | \$5,911 | \$5,911 | \$5,911 | \$5,911 |
| | -2.57 | -2.62 | -2.67 | -2.73 | -2.78 | -2.84 | -2.89 | -2.95 |
| | \$100,000 | \$100,000 | \$100,000 | \$100,000 | \$100,000 | \$100,000 | \$100,000 | \$100,000 |
| | (\$21,091) | (\$21,395) | (\$21,704) | (\$22,020) | (\$22,342) | (\$22,671) | (\$23,006) | (\$23,348) |
| | \$2,909 | \$2,909 | \$2,909 | \$2,909 | \$2,909 | \$2,909 | \$2,909 | \$2,909 |
| | (\$22,938) | (\$23,174) | (\$23,411) | (\$23,649) | (\$23,889) | (\$24,130) | (\$24,372) | (\$24,614) |
| | \$7,570 | \$7,240 | \$6,890 | \$6,533 | \$6,168 | \$5,797 | \$5,418 | \$5,031 |
| | (\$13,521) | (\$14,155) | (\$14,814) | (\$15,488) | (\$16,174) | (\$16,874) | (\$17,589) | (\$18,317) |
| | (\$1,758) | (\$1,783) | (\$1,809) | (\$1,835) | (\$1,862) | (\$1,889) | (\$1,917) | (\$1,946) |
| | (\$1,127) | (\$1,180) | (\$1,235) | (\$1,291) | (\$1,348) | (\$1,406) | (\$1,466) | (\$1,526) |

(\$13,521) (\$14,155) (\$14,814) (\$15,488) (\$16,174) (\$16,874) (\$17,589) (\$18,317)

206 S Tennessee St, Mckinney, TX 75069-5618, Collin County



| | | | |
|-------|------------|-----------|----------------|
| N/A | 4,148 | 6,534 | \$650 |
| Beds | Bldg Sq Ft | Lot Sq Ft | MLS List Price |
| N/A | 1985 | OFC BLDG | 02/20/2013 |
| Baths | Yr Built | Type | MLS List Date |

Active Listing 

Owner Information

| | | | |
|---------------------------|---------------|--------------------|-------|
| Owner Name: | Kab Group LLC | Tax Billing Zip: | 75070 |
| Tax Billing Address: | Po Box 387 | Tax Billing Zip+4: | 8137 |
| Tax Billing City & State: | Mckinney, TX | | |

Location Information

| | | | |
|-----------------------|----------------------------|----------------|--------|
| Location City: | Mckinney | MLS Sub Area: | 1 |
| School District: | Mckinney ISD | Census Tract: | 308.02 |
| School District Code: | Smc | Carrier Route: | C003 |
| Subdivision: | Mckinney Original Donation | Zoning: | BG |
| MLS Area: | 53 | | |

Tax Information

| | | | |
|--------------------|--|-------------|------|
| Tax ID: | R-0856-039-185A-1 | % Improved: | 70% |
| Alternate Tax ID: | 1105002 | Lot: | 185a |
| Parcel ID: | R0856039185A1 | Block: | 39 |
| Legal Description: | MCKINNEY ORIGINAL DONATION (CMC), BLK 39, LOT 185A | | |

Assessment & Tax

| Assessment Year | 2014 | 2013 | 2012 |
|---------------------------|-----------|-----------|-----------|
| Assessed Value - Total | \$290,562 | \$293,665 | \$293,665 |
| Assessed Value - Land | \$88,480 | \$75,840 | \$63,200 |
| Assessed Value - Improved | \$202,082 | \$217,825 | \$230,465 |
| YOY Assessed Change (\$) | -\$3,103 | \$0 | |
| YOY Assessed Change (%) | -1.06% | 0% | |
| Market Value - Total | \$290,562 | \$293,665 | \$293,665 |
| Market Value - Land | \$88,480 | \$75,840 | \$63,200 |
| Market Value - Improved | \$202,082 | \$217,825 | \$230,465 |

| Tax Year | Total Tax | Change (\$) | Change (%) |
|----------|-----------|-------------|------------|
| 2012 | \$7,200 | | |
| 2013 | \$7,567 | \$367 | 5.09% |
| 2014 | \$7,487 | -\$80 | -1.06% |

| Jurisdiction | Tax Amount | Tax Type | Tax Rate |
|-----------------------------|------------|-----------|----------|
| Mckinney City | \$1,701.24 | Estimated | .5855 |
| Collin County | \$690.08 | Estimated | .2375 |
| Collin Co Community College | \$243.03 | Estimated | .08364 |
| Mckinney ISD | \$4,852.39 | Estimated | 1.67 |
| Total Estimated Tax Rate | | | 2.5766 |

Characteristics

| | | | |
|-----------------------|--------------------------|-----------------------|---------------|
| Land Use - Corelogic: | Office Building | Building Sq Ft: | 4,148 |
| Land Use - State: | Office Commercial Office | Total Building Sq Ft: | 4,148 |
| Land Use - County: | Office Commercial Office | Stories: | Tax: 1 MLS: 2 |
| Building Type: | Office | # of Buildings: | 1 |

Courtesy of NTREIS - Matrix

The data within this report is compiled by CoreLogic from public and private sources. If desired, the accuracy of the data contained herein can be independently verified by the recipient of this report with the applicable county or municipality.

Property Detail

Generated on 12/20/2014

Page 1 of 21

Estimated Lot Acres: **0.15**
 Estimated Lot Sq Ft: **6,534**

Year Built: **1985**
 Effective Year Built: **1990**

Features

| Feature Type | Unit | Size/Qty | Year Built | Value |
|--------------|------|----------|------------|-----------|
| Main Area | S | 2,158 | 1985 | \$100,772 |
| Main Area | S | 1,990 | 1985 | \$93,308 |

Listing Information

| | | | |
|-------------------------|---------------------------|-------------------------|------------------------------|
| MLS Listing Number: | 11904977 | MLS Current List Price: | \$650 |
| MLS Status: | Active | MLS Orig. List Price: | \$750 |
| MLS Status Change Date: | 04/29/2014 | MLS Listing Agent: | 0261557-Sandra Bryant |
| MLS Area: | MCKINNEY AREA (53) | MLS Listing Broker: | BRYANT REAL ESTATE |
| MLS Listing Date: | 02/20/2013 | | |

| | | |
|-------------------------------|------------|------------|
| MLS Listing # | 11904806 | 11739962 |
| MLS Status | Active | Expired |
| MLS Listing Date | 02/19/2013 | 03/19/2012 |
| MLS Orig Listing Price | \$799,999 | \$799,999 |
| MLS Listing Price | \$799,999 | \$799,999 |
| MLS Listing Expiration Date | | 12/31/2012 |
| MLS Listing Cancellation Date | | 01/01/2013 |

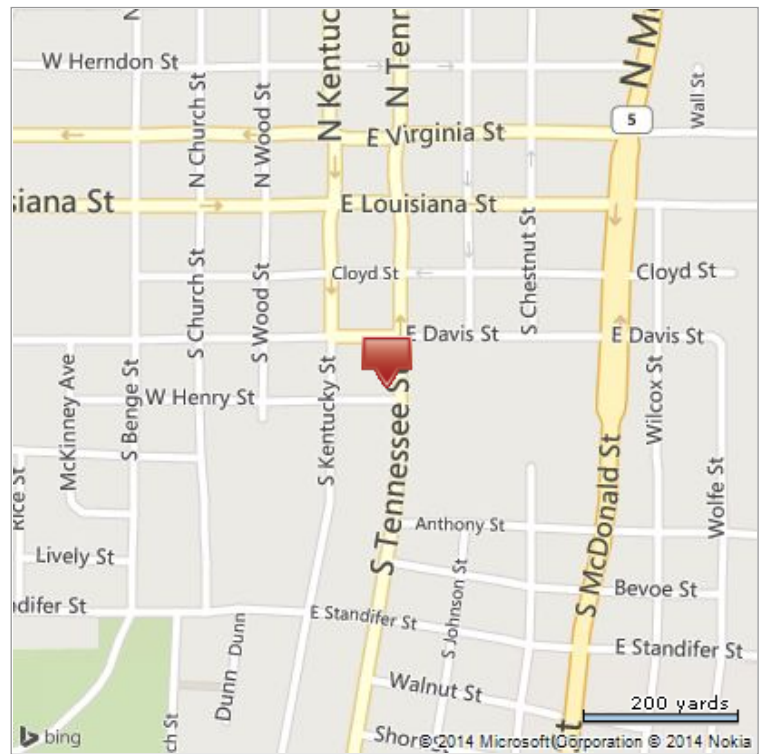
Last Market Sale & Sales History

| | |
|-----------------|----------------------|
| Recording Date | 12/09/1993 |
| Buyer Name | Kab Group LLC |
| Seller Name | Hull Virginia L (Te) |
| Document Number | 108068 |
| Document Type | Foreclosure Deed |

Property Map



*Lot Dimensions are Estimated



Courtesy of NTREIS - Matrix

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Property Detail

Generated on 12/20/2014

Page 2 of 21



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Courtesy of NTREIS - Matrix

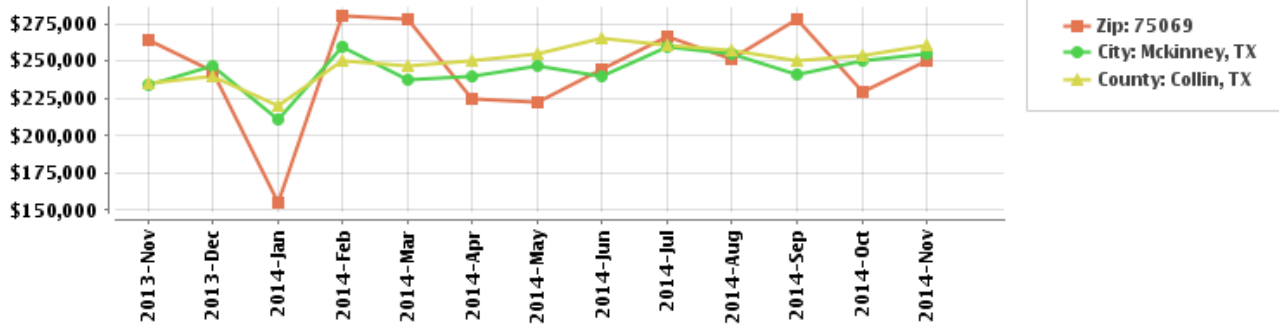
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Property Photos

Generated on 12/20/2014
Page 4 of 21

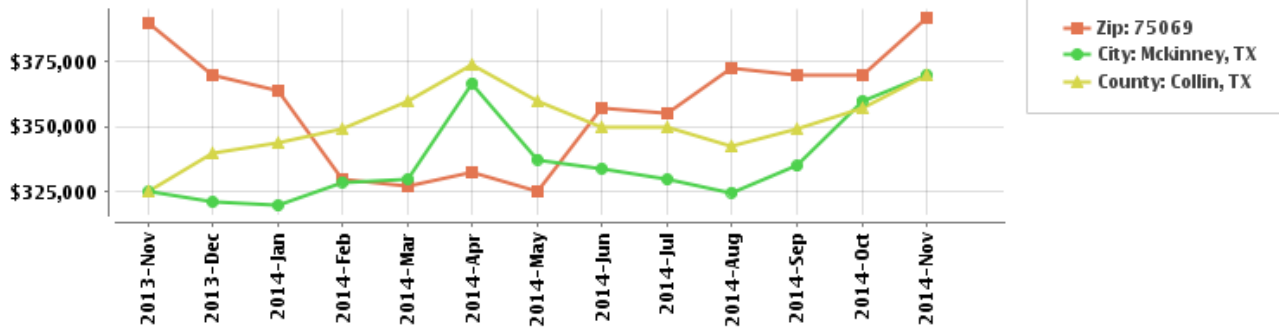
Pricing Trends

Median Sale Price - MLS



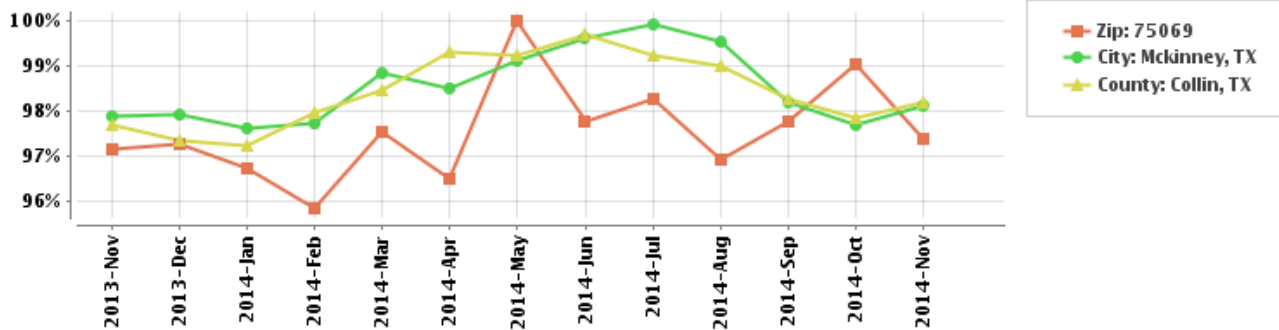
The median sale price for properties sold via the MLS. If the median sale price increases over time, it generally indicates an appreciating market in which demand exceeds supply. Conversely, if the median sales price is decreasing, it indicates a declining market with diminished demand.

Median List Price - MLS



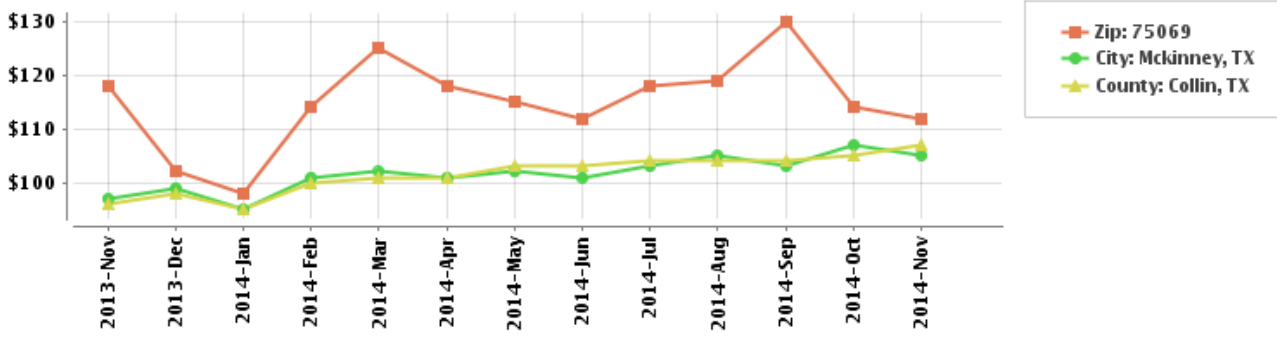
The median list price for properties actively marketed via the MLS. If the median list price increases over time, it generally indicates an appreciating market in which demand exceeds supply. Conversely, if the median list price is decreasing, it indicates a declining market with diminished demand.

Median Sale to Original List Price Ratio - MLS



The median ratio of sale price to list price based on MLS sales. For example, a home listed for \$200,000 that sold for \$190,000 would have a ratio of 95%. When the ratio is close to or even above 100%, homes are selling at or above their asking price and market demand is high. When the ratio is substantially below 100%, demand for homes is low.

Median Price per Square Foot - MLS

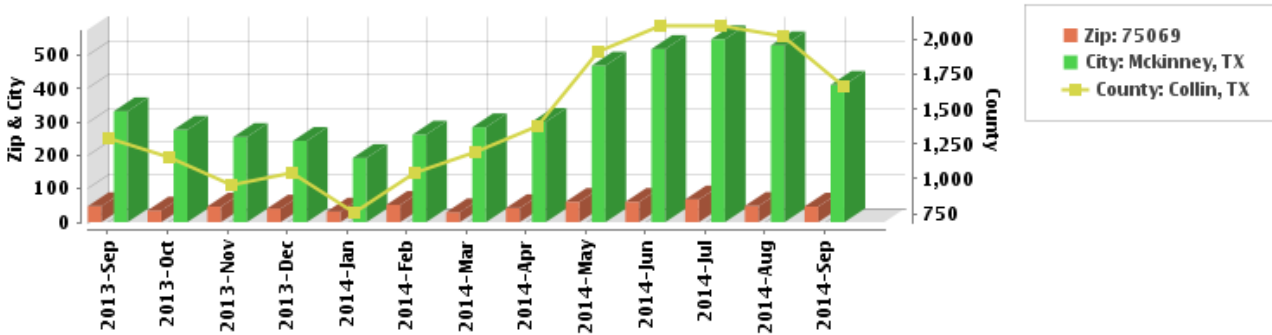


The median price per square foot for sold homes based on MLS sales. An increase in the median price per square foot -- particularly if the median size of sold homes has not also increased -- indicates that buyers are willing to pay more for the similarly sized homes. When the median price per square foot decreases, property values may be generally decreasing, or less costly homes are selling more briskly than higher valued ones.

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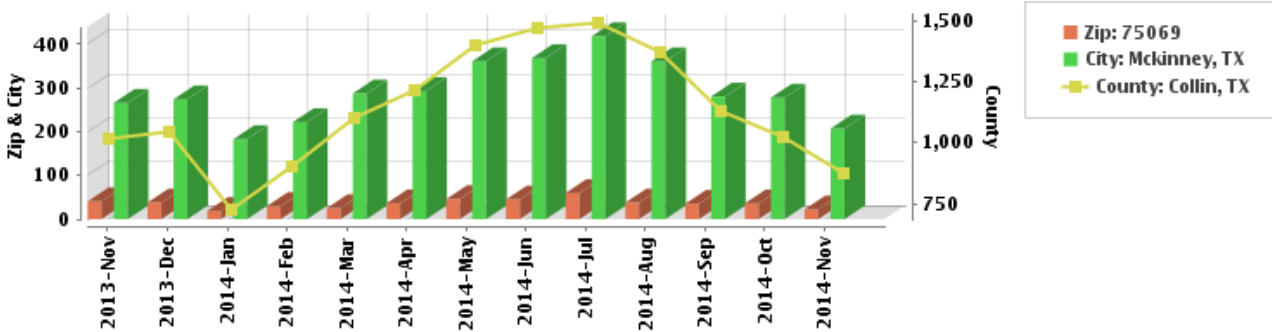
Market Activity

Number of Sales - Tax



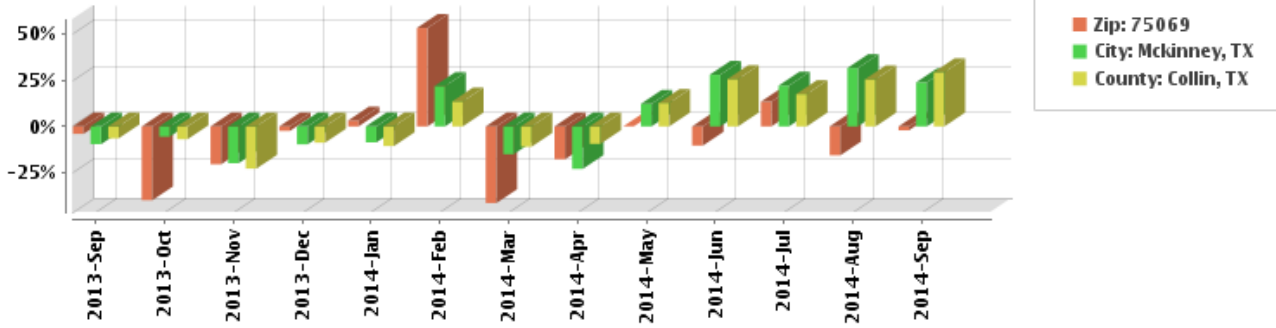
The number of properties sold via Tax. Increasing sales activity signifies an accelerating market, while decreasing activity signifies a declining market. Remember that sales activity may also change seasonally, so be sure to compare sales activity between comparable periods and over a sufficiently long enough timeline.

Number of Sales - MLS



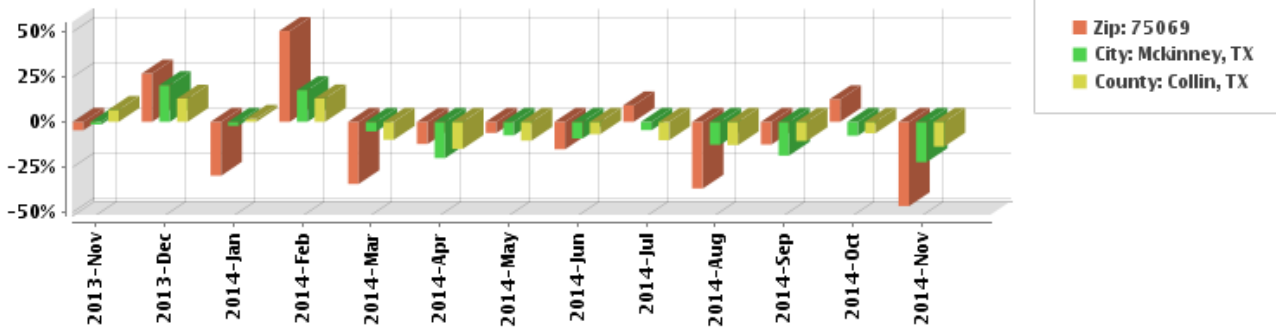
The number of properties sold via the MLS. Increasing sales activity signifies an accelerating market, while decreasing activity signifies a declining market. Remember that sales activity may also change seasonally, so be sure to compare sales activity between comparable periods and over a sufficiently long enough timeline.

Change in Sales Activity - Tax



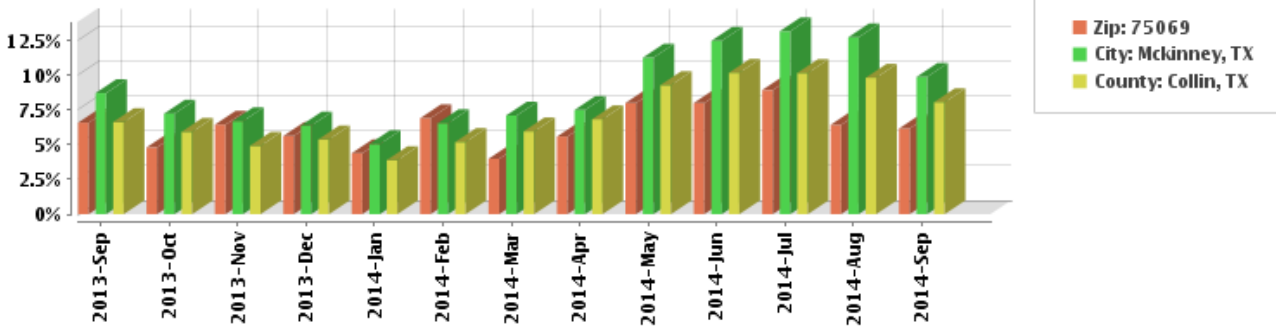
The percentage change in sales activity compared to the corresponding month or quarter of the prior year. Positive percentages reflect improving market conditions, and decreasing ones indicate declining market conditions.

Change in Sales Activity - MLS



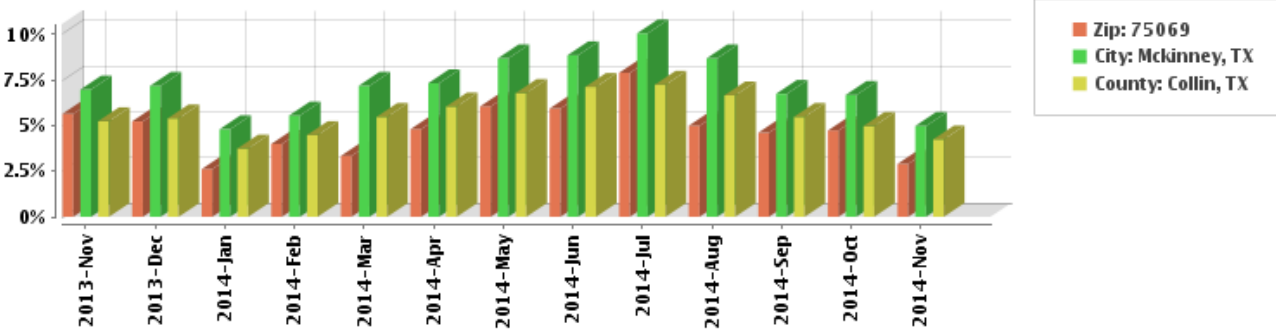
The percentage change in sales activity compared to the corresponding month or quarter of the prior year. Positive percentages reflect improving market conditions, and decreasing ones indicate declining market conditions.

Annual Turnover Rate - Tax



The annualized turnover rate indicates the percentage of all homes within the locale that sold via Tax. Comparing the annualized turnover rate between locations provides an indication of each area's relative stability or volatility.

Annual Turnover Rate - MLS

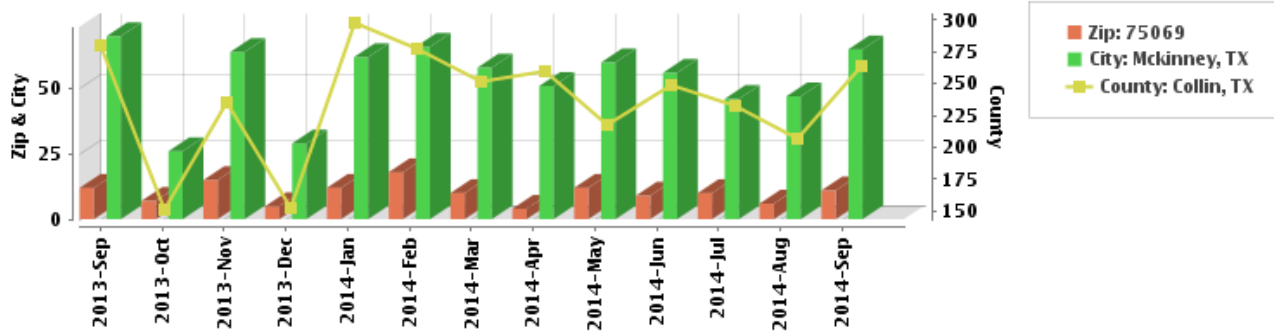


The annualized turnover rate indicates the percentage of all homes within the locale that sold via the MLS. Comparing the annualized turnover rate between locations provides an indication of each area's relative stability or volatility.

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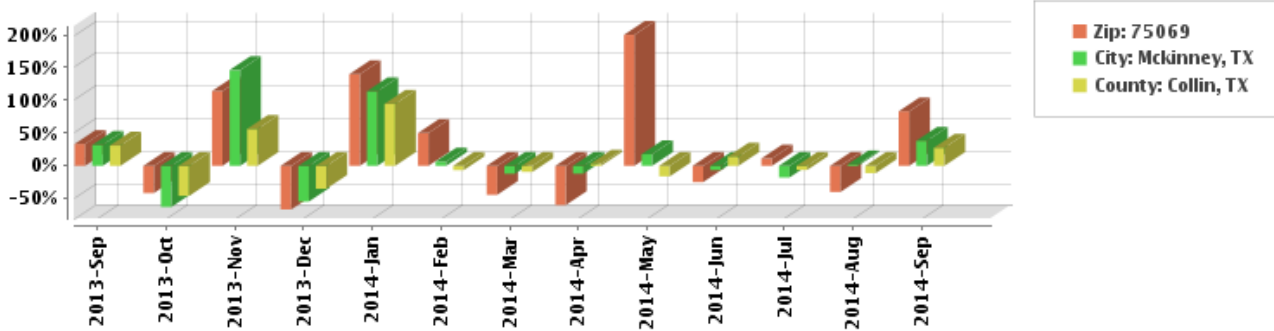
Distressed Properties

Number of Foreclosures - Tax



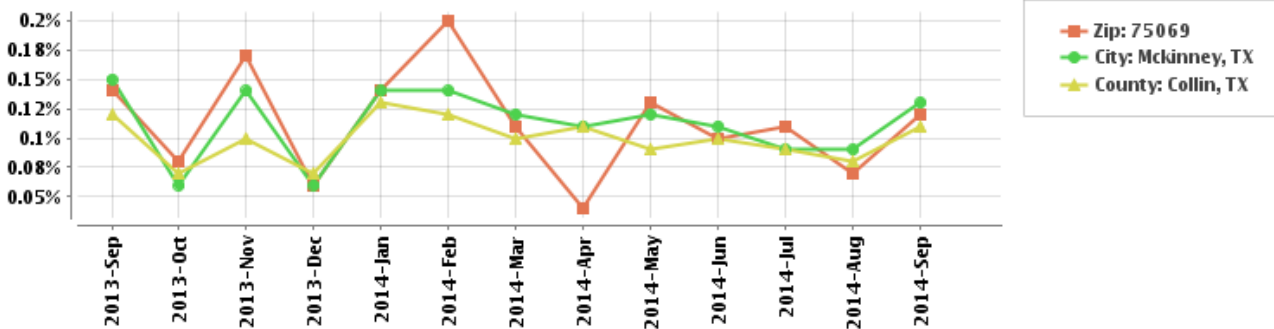
The total number of properties entering all stages of foreclosure (Pre-Foreclosure, Auction, or REO) in the monthly or quarterly period. When the combined number of properties entering the foreclosure stage declines, conditions are typically improving and markets will stabilize. When number of properties entering the various foreclosure stages increase, conditions are typically worsening and there is a likelihood that listing inventory will subsequently increase.

Change in Foreclosure Activity - Tax



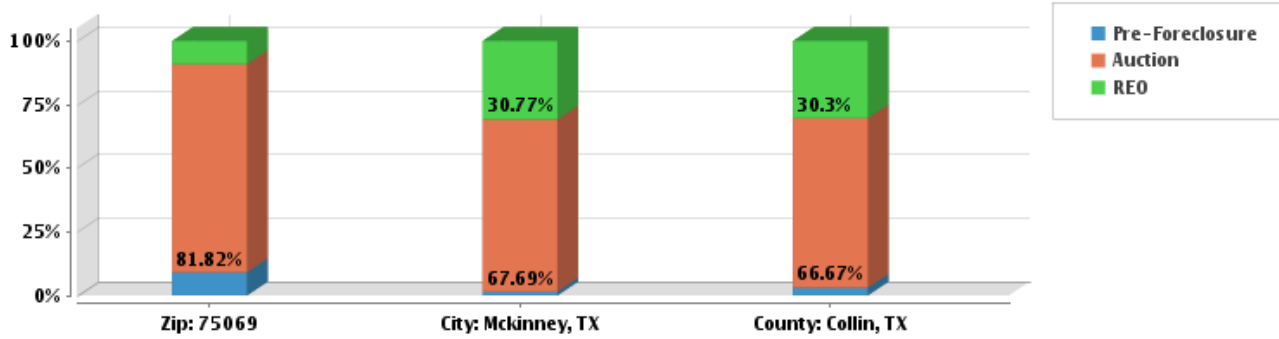
The change in the foreclosure activity compares the number of properties entering all stages of foreclosure from one period to the corresponding period of the prior year. Negative percentages indicate slowing foreclosure activity, while increasing percentages depict accelerating foreclosure activity.

Percentage of Foreclosed Properties - Tax



The percentage of all properties in the zip, city or county entering the various stages of foreclosure in the period. This will be a very low percentage, but the comparative number period over period depicts improving or worsening conditions.

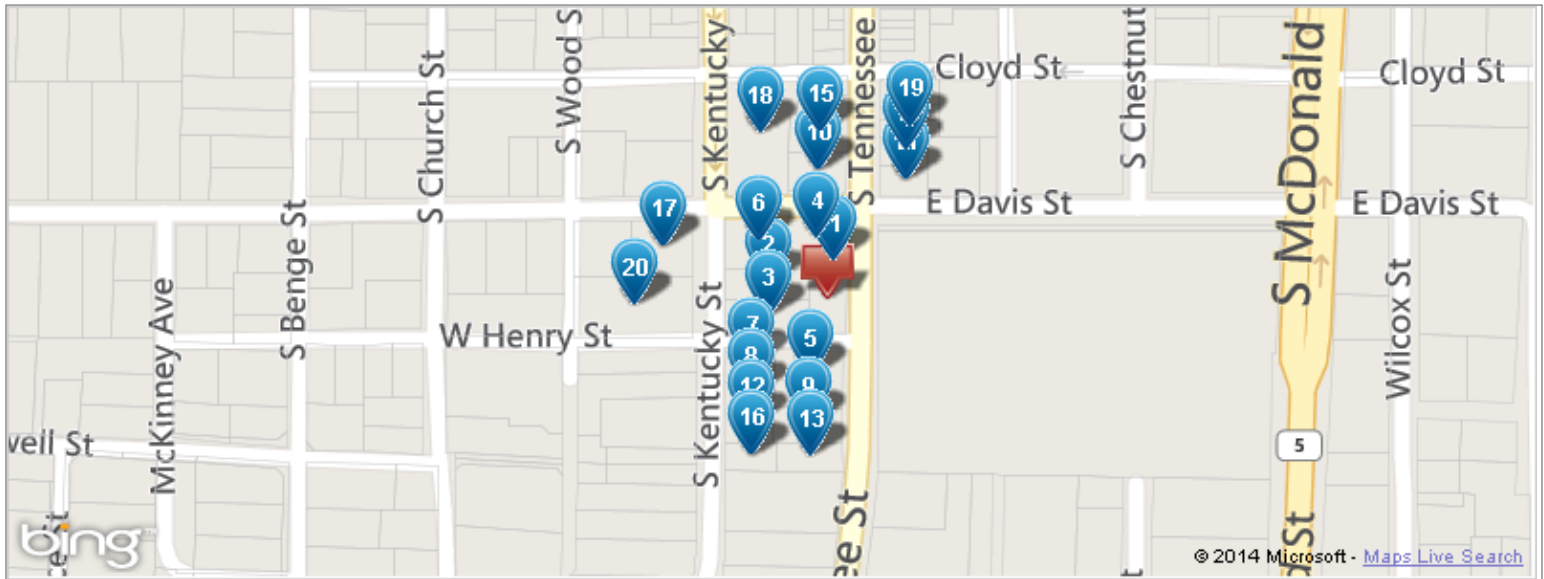
Percentage of Properties in Each Foreclosure Stage - Tax



The percent of properties in each stage of foreclosure (Pre-Foreclosure, Auction, or REO) for the most recent period. Areas with a high number of REO properties may be subject to listing and price volatility if the REO homes rapidly enter listing inventory.

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206 S Tennessee St, McKinney, TX 75069-5618, Collin County



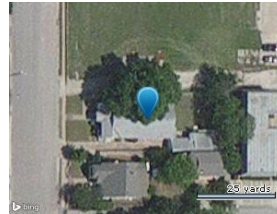
Subject Property



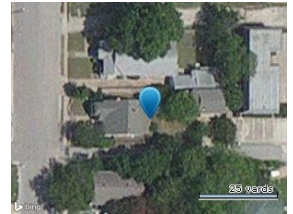
Neighbor 1



Neighbor 2



Neighbor 3



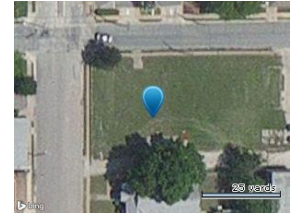
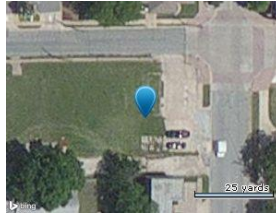
| | Subject Property | Neighbor 1 | Neighbor 2 | Neighbor 3 |
|-----------------------------|----------------------------|----------------------------|----------------------------|----------------------------|
| Address | 206 S Tennessee St | Tennessee St | 205 S Kentucky St | 207 S Kentucky St |
| Zip | 75069 | 75069 | 75069 | 75069 |
| Owner Name | KAB GROUP LLC | PERKINS DAN | SCALF KENNETH RAY | DOWD WALTER RICHARD |
| Owner Name 2 | | | | Ronald Ray |
| Recording Date | | 11/03/2000 | | |
| Sales Date | | 11/02/2000 | 07/01/1983 | |
| Total Assessment | \$290,562 | \$15,862 | \$110,972 | \$97,142 |
| Bedrooms | | | | |
| Bathrooms (Total) | | | | |
| Land Use - Corelogic | Office Building | Commercial Lot | SFR | SFR |
| Estimated Lot Acres | 0.15 | 0.03 | 0.16 | 0.15 |
| Estimated Lot Sq Ft | 6,534 | 1,307 | 6,970 | 6,534 |
| Stories | Tax: 1 MLS: 2 | | 1 | 1 |
| Building Sq Ft | 4,148 | | 1,769 | 1,680 |
| Year Built | 1985 | | 1925 | 1925 |
| Effective Year Built | 1990 | | 1980 | 1975 |
| Subdivision | MCKINNEY ORIGINAL DONATION | MCKINNEY ORIGINAL DONATION | MCKINNEY ORIGINAL DONATION | MCKINNEY ORIGINAL DONATION |
| School District | Mckinney ISD | Mckinney ISD | Mckinney ISD | Mckinney ISD |
| Fireplaces | | | | |
| Distance (miles) | | 0.01 | 0.02 | 0.02 |

Courtesy of NTREIS - Matrix

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Neighbors

Generated on 12/20/2014
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Subject Property**Neighbor 4****Neighbor 5****Neighbor 6**

| | | | | |
|-----------------------------|----------------------------|----------------------------|----------------------------|----------------------------|
| Address | 206 S Tennessee St | 200 S Tennessee St | 302 S Tennessee St | 104 E Davis St |
| Zip | 75069 | 75069 | 75069 | 75069 |
| Owner Name | KAB GROUP LLC | PERKINS DAN | CHARTRAND DANIEL J | PERKINS DAN |
| Owner Name 2 | | | | |
| Recording Date | | 11/03/2000 | 09/09/2014 | 11/03/2000 |
| Sales Date | | 11/02/2000 | 09/05/2014 | 11/02/2000 |
| Total Assessment | \$290,562 | \$124,222 | \$142,594 | \$140,019 |
| Bedrooms | | 2 | 1 | |
| Bathrooms (Total) | | | 1 | |
| Land Use - Corelogic | Office Building | Commercial Lot | SFR | Commercial Lot |
| Estimated Lot Acres | 0.15 | 0.2 | 0.277 | 0.23 |
| Estimated Lot Sq Ft | 6,534 | 8,712 | 12,066 | 10,019 |
| Stories | Tax: 1 MLS: 2 | | 1 | |
| Building Sq Ft | 4,148 | | 1,846 | |
| Year Built | 1985 | | 1911 | |
| Effective Year Built | 1990 | | 1975 | |
| Subdivision | MCKINNEY ORIGINAL DONATION | MCKINNEY ORIGINAL DONATION | MCKINNEY ORIGINAL DONATION | MCKINNEY ORIGINAL DONATION |
| School District | Mckinney ISD | Mckinney ISD | Mckinney ISD | Mckinney ISD |
| Fireplaces | | | 1 | |
| Distance (miles) | | 0.02 | 0.03 | 0.03 |

Courtesy of NTREIS - Matrix

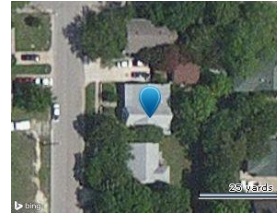
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Subject Property

Neighbor 7

Neighbor 8

Neighbor 9



| | | | | |
|-----------------------------|----------------------------|----------------------------|----------------------------|----------------------------|
| Address | 206 S Tennessee St | 301 S Kentucky St | 303 S Kentucky St | 304 S Tennessee St |
| Zip | 75069 | 75069 | 75069 | 75069 |
| Owner Name | KAB GROUP LLC | BARRATT MARK | BARRATT MARK | TISDALE WILLIAM EDWARD JR |
| Owner Name 2 | | Barratt Carol | Barratt Carol | |
| Recording Date | | 12/12/2001 | 11/27/2002 | 00/2002 |
| Sales Date | | 12/11/2001 | 11/22/2002 | 03/27/2002 |
| Total Assessment | \$290,562 | \$54,756 | \$79,253 | \$99,087 |
| Bedrooms | | | 2 | |
| Bathrooms (Total) | | | 1 | |
| Land Use - Corelogic | Office Building | SFR | SFR | SFR |
| Estimated Lot Acres | 0.15 | 0.1 | 0.09 | 0.15 |
| Estimated Lot Sq Ft | 6,534 | 4,356 | 3,920 | 6,534 |
| Stories | Tax: 1 MLS: 2 | 1 | 1 | 1 |
| Building Sq Ft | 4,148 | 924 | 1,026 | 1,244 |
| Year Built | 1985 | 1965 | 1970 | 1990 |
| Effective Year Built | 1990 | 1980 | 1975 | |
| Subdivision | MCKINNEY ORIGINAL DONATION | MCKINNEY ORIGINAL DONATION | MCKINNEY ORIGINAL DONATION | MCKINNEY ORIGINAL DONATION |
| School District | Mckinney ISD | Mckinney ISD | Mckinney ISD | Mckinney ISD |
| Fireplaces | | | 1 | |
| Distance (miles) | | 0.03 | 0.04 | 0.04 |

Courtesy of NTREIS - Matrix

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Neighbors

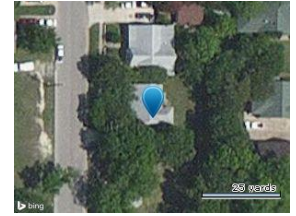
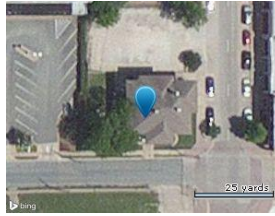
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Subject Property

Neighbor 10

Neighbor 11

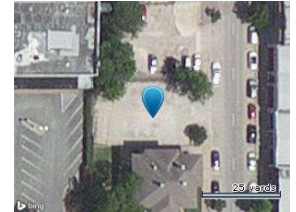
Neighbor 12



| | | | | |
|-----------------------------|-------------------------------|---|-------------------------------|-------------------------------|
| Address | 206 S Tennessee St | 132 S Tennessee St | 131 S Tennessee St | 305 S Kentucky St |
| Zip | 75069 | 75069 | 75069 | 75069 |
| Owner Name | KAB GROUP LLC | KAPA EAST DAVIS SERIES LLC A SERIES OF KAPA ACQUISITIONS LL | CECI INVESTMENTS LLC | BARRATT MARK |
| Owner Name 2 | | | | Barratt Carol |
| Recording Date | | 05/27/2009 | 06/15/2011 | 04/02/2002 |
| Sales Date | | 05/27/2009 | 06/13/2011 | 04/01/2002 |
| Total Assessment | \$290,562 | \$402,469 | \$438,650 | \$75,243 |
| Bedrooms | | | | |
| Bathrooms (Total) | | | | |
| Land Use - Corelogic | Office Building | Office Building | Office Building | SFR |
| Estimated Lot Acres | 0.15 | 0.15 | 0.09 | 0.11 |
| Estimated Lot Sq Ft | 6,534 | 6,534 | 3,920 | 4,792 |
| Stories | Tax: 1 MLS: 2 | 1 | 1 | 1 |
| Building Sq Ft | 4,148 | 4,156 | 4,174 | 1,026 |
| Year Built | 1985 | 1920 | 1978 | 1970 |
| Effective Year Built | 1990 | 1990 | 1985 | 1980 |
| Subdivision | MCKINNEY ORIGINAL DONATION | MCKINNEY ORIGINAL DONATION | MCKINNEY ORIGINAL DONATION | MCKINNEY ORIGINAL DONATION |
| School District | Mckinney ISD | Mckinney ISD | Mckinney ISD | Mckinney ISD |
| Fireplaces | | | | |
| Distance (miles) | | 0.04 | 0.05 | 0.05 |

Courtesy of NTREIS - Matrix

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Subject Property
Neighbor 13
Neighbor 14
Neighbor 15


| | | | | |
|-----------------------------|----------------------------|------------------------------------|-------------------------------|----------------------------|
| Address | 206 S Tennessee St | 306 S Tennessee St | 129 S Tennessee St | 124 S Tennessee St |
| Zip | 75069 | 75069 | 75069 | 75069 |
| Owner Name | KAB GROUP LLC | TISDALE WILLIAM EDWARD JR | CAMDEN HARPER INVESTMENTS LLC | WILSON TOM B SR |
| Owner Name 2 | | | | |
| Recording Date | | 00/2002 | 01/25/2013 | |
| Sales Date | | Tax: 03/27/2002 MLS: 05/01/2014 | 01/23/2013 | |
| Total Assessment | \$290,562 | \$96,907 | \$360,900 | \$121,836 |
| Bedrooms | | | | |
| Bathrooms (Total) | | | | |
| Land Use - Corelogic | Office Building | Food Stores | Retail Trade | Commercial (NEC) |
| Estimated Lot Acres | 0.15 | 0.15 | 0.09 | 0.15 |
| Estimated Lot Sq Ft | 6,534 | 6,534 | 3,920 | 6,534 |
| Stories | Tax: 1 MLS: 2 | 1 | 1 | |
| Building Sq Ft | 4,148 | 1,156 | 3,840 | |
| Year Built | 1985 | 1950 | 1900 | |
| Effective Year Built | 1990 | 1988 | 2000 | |
| Subdivision | MCKINNEY ORIGINAL DONATION | MCKINNEY ORIGINAL DONATION | MCKINNEY ORIGINAL DONATION | MCKINNEY ORIGINAL DONATION |
| School District | Mckinney ISD | Mckinney ISD | Mckinney ISD | Mckinney ISD |
| Fireplaces | | | | |
| Distance (miles) | | 0.05 | 0.05 | 0.05 |

Courtesy of NTREIS - Matrix

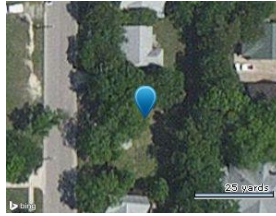
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Subject Property

Neighbor 16

Neighbor 17

Neighbor 18



| | | | | |
|-----------------------------|----------------------------|----------------------------|----------------------------|--|
| Address | 206 S Tennessee St | | 204 S Kentucky St | 101 W Davis St |
| Zip | 75069 | 75069 | 75069 | 75069 |
| Owner Name | KAB GROUP LLC | BARRATT MARK | WINTERS THOMAS | COURT APPOINTED SPECIAL ADVOCATES OF COLLIN COUNTY INC |
| Owner Name 2 | | Barratt Carol | | |
| Recording Date | | 09/30/1997 | 03/24/2005 | 06/27/2008 |
| Sales Date | | | 03/16/2005 | 06/27/2008 |
| Total Assessment | \$290,562 | \$14,000 | \$240,256 | \$647,961 |
| Bedrooms | | | | |
| Bathrooms (Total) | | | | |
| Land Use - Corelogic | Office Building | Residential Lot | Office Building | Charitable Organization |
| Estimated Lot Acres | 0.15 | 0.08 | 0.23 | 0.49 |
| Estimated Lot Sq Ft | 6,534 | 3,485 | 10,019 | 21,344 |
| Stories | Tax: 1 MLS: 2 | | 1 | 1 |
| Building Sq Ft | 4,148 | | 1,554 | 6,600 |
| Year Built | 1985 | | 1962 | 1955 |
| Effective Year Built | 1990 | | 1990 | 1990 |
| Subdivision | MCKINNEY ORIGINAL DONATION | MCKINNEY ORIGINAL DONATION | MCKINNEY ORIGINAL DONATION | MCKINNEY ORIGINAL DONATION |
| School District | Mckinney ISD | Mckinney ISD | Mckinney ISD | Mckinney ISD |
| Fireplaces | | | | |
| Distance (miles) | | 0.06 | 0.06 | 0.06 |

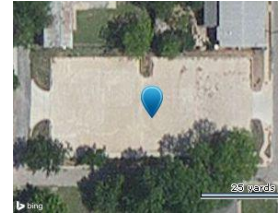
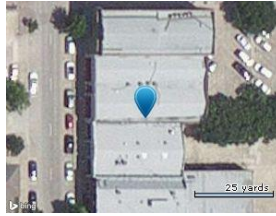
Courtesy of NTREIS - Matrix

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Subject Property

Neighbor 19

Neighbor 20



| | | | |
|-----------------------------|-------------------------------|-------------------------------|---|
| Address | 206 S Tennessee St | 121 S Tennessee St | 206 S Kentucky St |
| Zip | 75069 | 75069 | 75069 |
| Owner Name | KAB GROUP LLC | SCHWARTZ PARTNERS | 206 SOUTH KENTUCKY LLC |
| Owner Name 2 | | | |
| Recording Date | | 11/10/2000 | 12/28/2000 |
| Sales Date | | 01/03/2000 | Tax: 12/15/2000 MLS: 01/30/2008 |
| Total Assessment | \$290,562 | \$225,699 | \$1,095,212 |
| Bedrooms | | | |
| Bathrooms (Total) | | | |
| Land Use - Corelogic | Office Building | Retail Trade | Tax: Office Building MLS: Commercial (NEC) |
| Estimated Lot Acres | 0.15 | 0.0701 | 0.459 |
| Estimated Lot Sq Ft | 6,534 | 3,054 | 19,994 |
| Stories | Tax: 1 MLS: 2 | 1 | 1 |
| Building Sq Ft | 4,148 | 3,054 | 9,987 |
| Year Built | 1985 | 1965 | 2012 |
| Effective Year Built | 1990 | 1985 | 2012 |
| Subdivision | MCKINNEY ORIGINAL DONATION | MCKINNEY ORIGINAL DONATION | MCKINNEY ORIGINAL DONATION |
| School District | Mckinney ISD | Mckinney ISD | Mckinney ISD |
| Fireplaces | | | |
| Distance (miles) | | 0.06 | 0.06 |

Demographics

Based on ZIP Code: **75069**

Population

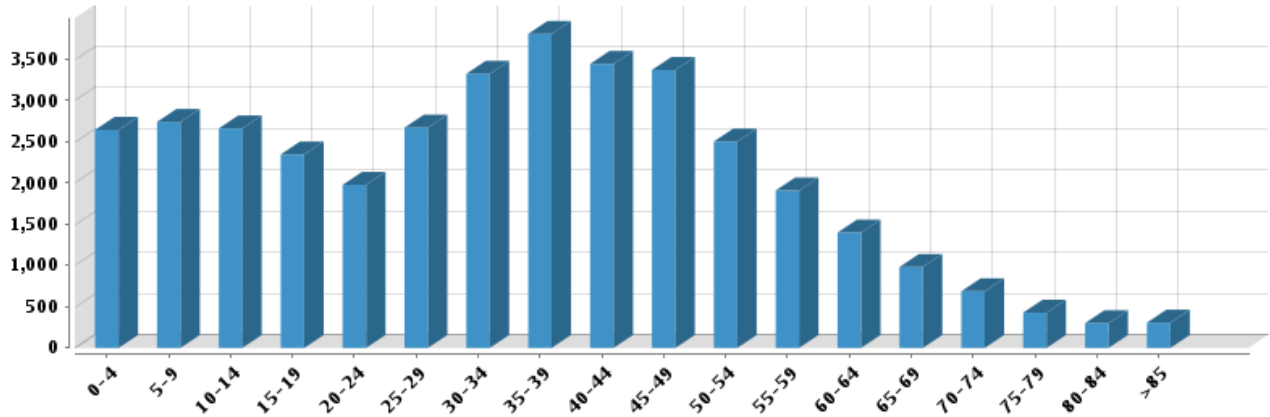
Summary

Estimated Population: **37,501**
 Population Growth (since 2000): **53%**
 Population Density (ppl / mile): **1,154**
 Median Age: **34.5**

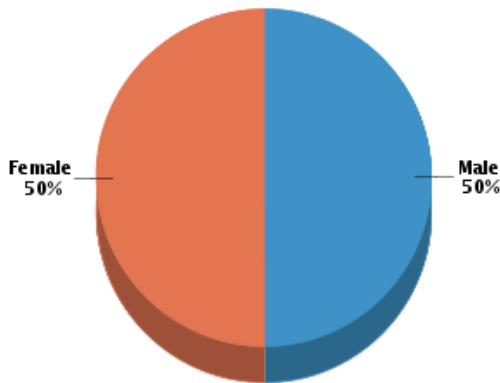
Household

Number of Households: **12,848**
 Household Size (ppl): **2.85**
 Households w/ Children: **5,481**

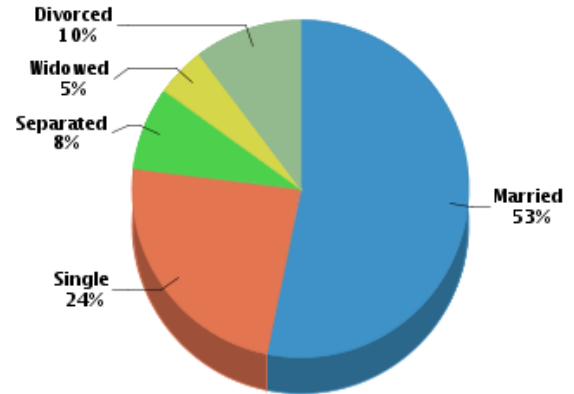
Age



Gender



Marital Status



Housing

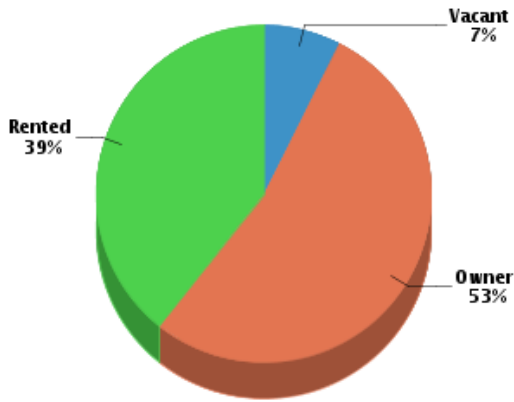
Summary

Median Home Sale Price: **\$181,250**
 Median Dwelling Age: **22 years**
 Median Value of Home Equity: **\$289,683**
 Median Mortgage Debt: **\$139,322**

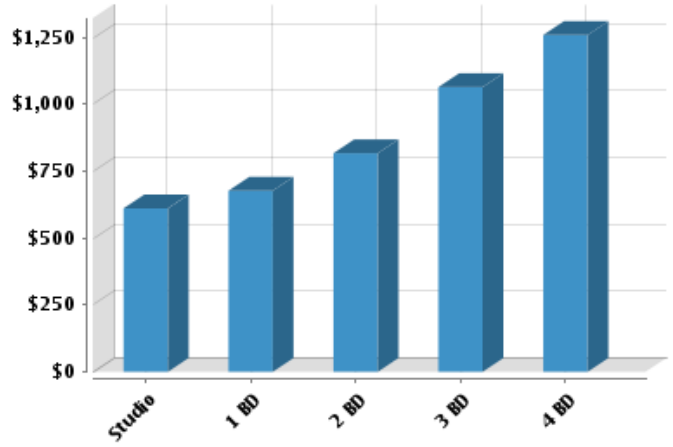
Stability

Annual Residential Turnover: **24.35%**
 5+ Years in Residency: **21.37%**
 Median Years in Residency: **2.68**

Occupancy



Fair Market Rents

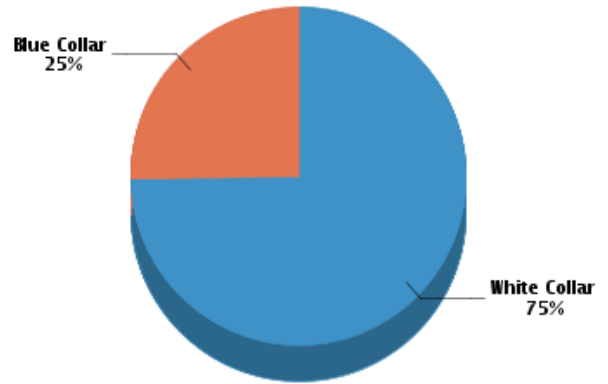


Quality of Life

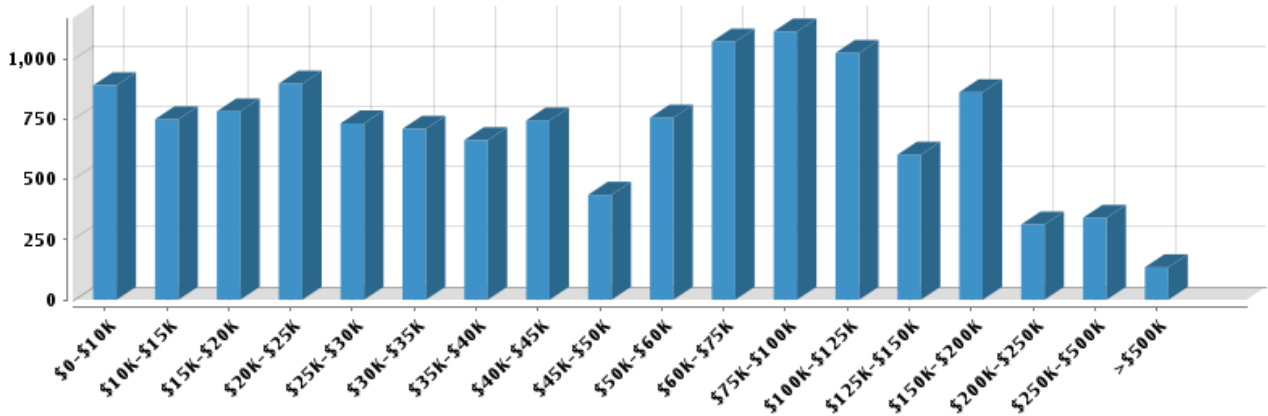
Workers by Industry

| | |
|-------------------------------------|-------|
| Agricultural, Forestry, Fishing: | 147 |
| Mining: | 18 |
| Construction: | 1,342 |
| Manufacturing: | 1,789 |
| Transportation and Communications: | 560 |
| Wholesale Trade: | 1,070 |
| Retail Trade: | 4,420 |
| Finance, Insurance and Real Estate: | 799 |
| Services: | 8,150 |
| Public Administration: | 808 |
| Unclassified: | 82 |

Workforce



Household Income



Average Household Income: **\$76,844**

Average Per Capita Income: **\$26,960**

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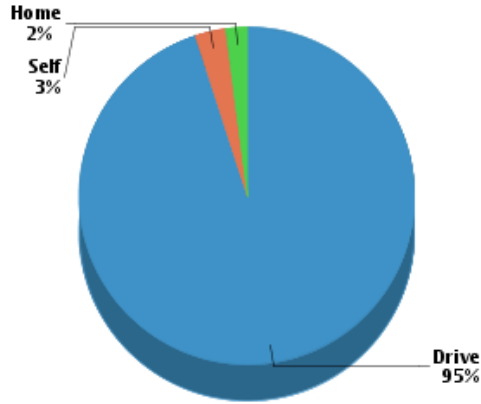
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Neighborhood Profile

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Commute Method



Median Travel Time: **19.38 min**

Weather

| | |
|--------------------------------|--------------|
| January High Temp (avg °F): | 52.5 |
| January Low Temp (avg °F): | 31.1 |
| July High Temp (avg °F): | 92.7 |
| July Low Temp (avg °F): | 72 |
| Annual Precipitation (inches): | 41.01 |

Education

Educational Climate Index (1)



Highest Level Attained

| | |
|-----------------------|--------------|
| Less than 9th grade: | 2,833 |
| Some High School: | 1,918 |
| High School Graduate: | 5,164 |
| Some College: | 5,253 |
| Associate Degree: | 1,589 |
| Bachelor's Degree: | 6,079 |
| Graduate Degree: | 2,291 |

(1) This measure of socioeconomic status helps identify ZIP codes with the best conditions for quality schools. It is based on the U.S. Census Bureau's Socioeconomic Status (SES) measure with weights adjusted to more strongly reflect the educational aspect of social status (education 2:1 to income & occupation). Factors in this measure are income, educational achievement and occupation of persons within the ZIP code. Since this measure is based on the population of an entire ZIP code, it may not reflect the nature of an individual school.
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Schools

Radius: **1.00 mile(s)**

Public - Elementary

| <i>Mckinney ISD</i> | Distance | Grades | Students | Students per Teacher | GreatSchools Rating (1) | Community Rating (2) |
|--|----------|--------|----------|----------------------|-------------------------|----------------------|
| Webb Elementary School 810 E Louisiana St | 0.45 | K-5th | 422 | 11 | 4 | ★★★★★ |
| Caldwell Elementary School 601 W Louisiana St | 0.45 | K-5th | 590 | 12 | 4 | ★★★★☆ |
| Finch Elementary School 1205 S Tennessee St | 0.66 | K-5th | 490 | 12 | 3 | ★★★★☆ |
| Burks Elementary School 1801 Hill St | 0.99 | K-5th | 468 | 13 | 4 | ★★★★☆ |

Public - Middle/High

| <i>Celina ISD</i> | Distance | Grades | Students | Students per Teacher | GreatSchools Rating (1) | Community Rating (2) |
|-------------------|----------|--------|----------|----------------------|-------------------------|----------------------|
|-------------------|----------|--------|----------|----------------------|-------------------------|----------------------|

Courtesy of NTREIS - Matrix

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Neighborhood Profile

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Private

| | Distance | Grades | Students | Classrooms | Community Rating (2) |
|---|----------|------------|----------|------------|----------------------|
| Cornerstone Christian Academy 808 S College St | 0.53 | Pre-K-12th | 200 | | |
| Holy Family School 500 Throckmorton St | 0.59 | Pre-K-K | 81 | | |

(1) GreatSchools Ratings provide an overview of a school's test performance. The ratings are based strictly on test score performance for that state's standardized tests. Based on a scale of 1-10. (Public School Test Score Copyright © 2014 GreatSchools.net)

(2) The community rating is the overall rating that is submitted by either a Parent/Guardian, Teacher, Staff, Administrator, Student or Former Student. There will be only one rating per school. Based on a scale of 1-5.

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Local Businesses

Radius: 1.00 mile(s)

Eating - Drinking

| | Address | Phone # | Distance | Description |
|---|--------------------|----------------|----------|-----------------------|
| Surrey House & Gardens Rcptn | 312 S Tennessee St | (972) 727-0709 | 0.04 | Caterers |
| One Lazy Lizard Rstrnt & Bar | 119 S Tennessee St | (469) 742-0013 | 0.08 | Restaurants |
| Cadillac Pizza Pub | 112 S Kentucky St | (972) 547-3833 | 0.11 | Pizza |
| Sauce On The Square | 112 E Louisiana St | (214) 726-0251 | 0.12 | Restaurants - Italian |
| Loco Cowpoke | 206 E Louisiana St | (972) 548-0630 | 0.12 | Restaurants |
| Spoons Cafe | 100 E Louisiana St | (972) 548-6900 | 0.12 | Restaurants |
| Pantry Restaurant | 214 E Louisiana St | (972) 542-2411 | 0.12 | Restaurants |
| Churchill's British Restaurant | 100 N Tennessee St | (972) 562-2929 | 0.13 | Restaurants - English |
| Mom & Pop Corn Co | 215 E Louisiana St | (972) 542-7605 | 0.13 | Restaurants |
| Artisanal Food Lovers Market | 213 E Louisiana St | (972) 542-8777 | 0.13 | Food Markets |

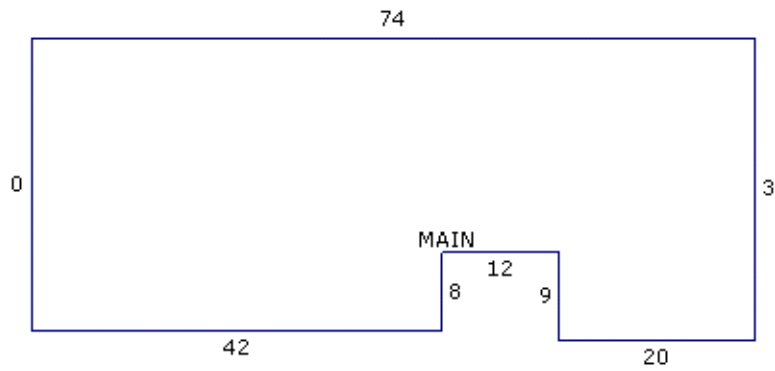
Shopping

| | Address | Phone # | Distance | Description |
|---|--------------------------|----------------|----------|--------------------------------|
| Surrey House & Gardens Rcptn | 312 S Tennessee St | (972) 727-0709 | 0.04 | Weddings |
| Cadence Cyclery | 129 S Tennessee St | (972) 548-7400 | 0.07 | Bicycles - Dealers |
| Imaging On The Square | 109 S Tennessee St | (972) 548-7575 | 0.1 | Art Galleries And Dealers |
| Eldorado Gallery Of Fine Arts | 105 S Tennessee St | (972) 540-7808 | 0.11 | Art Galleries And Dealers |
| Arabellas | 114 E Louisiana St | (972) 562-0607 | 0.12 | Gift Shops |
| Plum Creek Primitives | 200 E Louisiana St | (972) 542-8485 | 0.12 | Gift Shops |
| Orisons Art & Framing | 110 E Louisiana St # A | (972) 529-1441 | 0.12 | Art Galleries And Dealers |
| Morningstar Treasures | 208 E Louisiana St | (214) 726-0797 | 0.12 | Antiques - Dealers |
| Sealy Mattress Corp | 208 E Louisiana St # 300 | (214) 544-1001 | 0.12 | Mattresses |
| Uptown | 102 E Louisiana St | (972) 562-0303 | 0.12 | Interior Decorating And Design |

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Building 1

Size Selected: 400x400



Building 2

Size Selected: 400x400

